

**PHARR-SAN JUAN-ALAMO I.S.D.**  
**MARIACHI UNIFORMS AND ACCESSORIES FOR PSJA ECHS, PSJA MEMORIAL ECHS, PSJA SOUTHWEST ECHS AND PSJA NORTH ECHS BID # 17-18-015**  
**BID OPENED: JANUARY 16, 2018 @ 4:30 P.M.**

| Item #                                     | Description    | Qty | RGV Mariachi Warehouse  |              | The Mariachi Connection |                   | The Mariachi Warehouse |              |
|--|----------------|-----|---|--------------|-------------------------|-------------------|------------------------|--------------|
|  |                |     | Bid Price   | Extended     | Bid Price               | Extended          | Bid Price              | Extended     |
| <b>PSJA ECHS</b>                           |                |     |   |              |                         |                   |                        |              |
| 1  | Jacket         | 50  | \$ 230.00   | \$ 11,500.00 | \$ 275.00               | \$ 13,750.00      | \$ 215.00              | \$ 10,750.00 |
| 2  | Vest           | 50  | \$ 40.00  | \$ 2,000.00  | \$ 55.00                | \$ 2,750.00       | \$ 110.00              | \$ 5,500.00  |
| 3  | Pants          | 25  | \$ 150.00   | \$ 3,750.00  | \$ 250.00               | \$ 6,250.00       | \$ 160.00              | \$ 4,000.00  |
| 4  | Skirt          | 25  | \$ 150.00   | \$ 3,750.00  | \$ 250.00               | \$ 6,250.00       | \$ 160.00              | \$ 4,000.00  |
| 5  | Belt           | 50  | \$ 55.00  | \$ 2,750.00  | NB                      | NB                | \$ 60.00               | \$ 3,000.00  |
| 6  | Sombrero       | 50  | \$ 200.00   | \$ 10,000.00 | \$ 225.00               | \$ 11,250.00      | \$ 185.00              | \$ 9,250.00  |
| 7  | Necktie        | 50  | \$ 25.00  | \$ 1,250.00  | \$ 25.00                | \$ 1,250.00       | \$ 20.00               | \$ 1,000.00  |
| 8  | Hair Bow       | 50  | \$ 30.00  | \$ 1,500.00  | \$ 12.00                | \$ 600.00         | \$ 20.00               | \$ 1,000.00  |
| 9  | Garment Bag    | 50  | \$ 25.00  | \$ 1,250.00  | \$ 19.95                | \$ 997.50         | \$ 15.00               | \$ 750.00    |
| 10   | Identification | 1   | NC  | NC           | NB                      | NB                | \$ 100.00              | \$ 100.00    |
| Total for PSJA ECHS Uniforms & Accessories |                |     | \$ 37,750.00  |              | \$ 43,097.50            |                   | \$ 39,350.00           |              |
| <b>PSJA MEMORIAL ECHS</b>                  |                |     |   |              |                         |                   |                        |              |
| 11   | Jacket         | 50  | \$ 230.00   | \$ 11,500.00 | \$ 250.00               | \$ 12,500.00      | \$ 200.00              | \$ 10,000.00 |
| 12   | Vest           | 50  | \$ 40.00  | \$ 2,000.00  | \$ 45.00                | \$ 2,250.00       | \$ 95.00               | \$ 4,750.00  |
| 13   | Pants          | 25  | \$ 150.00   | \$ 3,750.00  | \$ 250.00               | \$ 6,250.00       | \$ 150.00              | \$ 3,750.00  |
| 14   | Skirt          | 25  | \$ 150.00   | \$ 3,750.00  | \$ 250.00               | \$ 6,250.00       | \$ 150.00              | \$ 3,750.00  |
| 15   | Belt           | 50  | \$ 55.00  | \$ 2,750.00  | NB                      | NB                | \$ 60.00               | \$ 3,000.00  |
| 16   | Sombrero       | 50  | \$ 200.00   | \$ 10,000.00 | \$ 370.00               | \$ 18,500.00      | \$ 185.00              | \$ 9,250.00  |
| 17   | Necktie        | 50  | \$ 25.00  | \$ 1,250.00  | \$ 25.00                | \$ 1,250.00       | \$ 20.00               | \$ 1,000.00  |
| 18   | Hair Bow       | 50  | \$ 30.00  | \$ 1,500.00  | \$ 12.00                | \$ 600.00         | \$ 20.00               | \$ 1,000.00  |
| 19   | Garment Bag    | 50  | \$ 25.00  | \$ 1,250.00  | \$ 19.95                | \$ 997.50         | \$ 15.00               | \$ 750.00    |
| 20   | Identification | 1   | NC  | NC           | NB                      | NB                | \$ 100.00              | \$ 100.00    |
| Total for PSJA ECHS Uniforms & Accessories |                |     | \$ 37,750.00  |              | \$ 48,597.50            |                   | \$ 37,350.00           |              |
|  |                |     | * Justification: Examination revealed the RGV Mariachi Warehouse sample uniform to have superior tailoring and construction as compared to The Mariachi Warehouse sample uniform. The RGV Mariachi Warehouse uniform will have superior wearability and durability. |              |                         | SEE JUSTIFICATION |                        |              |
| <b>PSJA SOUTHWEST ECHS</b>                 |                |     |   |              |                         |                   |                        |              |
| 21   | Belt           | 50  | \$ 55.00  | \$ 2,750.00  | NB                      | NB                | \$ 60.00               | \$ 3,000.00  |
| 22   | Sombrero       | 50  | \$ 200.00   | \$ 10,000.00 | \$ 370.00               | \$ 18,500.00      | \$ 185.00              | \$ 9,250.00  |
| 23   | Necktie        | 50  | \$ 25.00  | \$ 1,250.00  | \$ 25.00                | \$ 1,250.00       | \$ 15.00               | \$ 750.00    |
| 24   | Hair Bow       | 50  | \$ 30.00  | \$ 1,500.00  | \$ 12.00                | \$ 600.00         | \$ 15.00               | \$ 750.00    |
| 25   | Garment Bag    | 50  | \$ 25.00  | \$ 1,250.00  | \$ 19.95                | \$ 997.50         | \$ 15.00               | \$ 750.00    |
| Total for PSJA Southwest ECHS Accessories  |                |     | \$ 16,750.00  |              | \$ 21,347.50            |                   | \$ 14,500.00           |              |
| <b>PSJA NORTH ECHS</b>                     |                |     |   |              |                         |                   |                        |              |
| 26   | Belt           | 50  | \$ 55.00  | \$ 2,750.00  | NB                      | NB                | \$ 60.00               | \$ 3,000.00  |
| 27   | Necktie        | 50  | \$ 25.00  | \$ 1,250.00  | \$ 25.00                | \$ 1,250.00       | \$ 185.00              | \$ 9,250.00  |
| 28   | Hair Bow       | 50  | \$ 30.00  | \$ 1,500.00  | \$ 12.00                | \$ 600.00         | \$ 15.00               | \$ 750.00    |
| 29   | Garment Bag    | 50  | \$ 25.00  | \$ 1,250.00  | \$ 19.95                | \$ 997.50         | \$ 15.00               | \$ 750.00    |
| Total for PSJA North ECHS Accessories      |                |     | \$ 6,750.00   |              | \$ 2,847.50             |                   | \$ 13,750.00           |              |
|  |                |     | * Justification: The Mariachi Connection did not submit a bid for Item # 26.  |              |                         | SEE JUSTIFICATION |                        |              |

Recommendation: That the Board of Education award Mariachi Uniforms and Accessories for PSJA ECHS, PSJA Memorial ECHS, PSJA Southwest ECHS & PSJA North ECHS Bid # 17-18-015 to the lowest bidder(s) indicated below:

| <u>ITEMS:</u>  | <u>BIDDER(S):</u>                        | <u>TOTALS:</u>      |
|--|--|---------------------|
| 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18,<br>19, 20, 26, 27, 28, and 29 | RGV Mariachi Warehouse<br>(Edinburg, TX) | \$ 82,250.00        |
| 21, 22, 23, 24, and 25   | The Mariachi Warehouse<br>(Edinburg, TX) | \$ 14,500.00        |
|  | <b>Total:</b>                            | <b>\$ 96,750.00</b> |

Larry Doepenschmidt, CTSBS, Director of Purchasing

Emily Garza, Director of Purchasing

Charged Budgeted Account Numbers: Various account numbers district-wide

Forty four (44) Vendors were mailed letters of invitation to download bid specifications

Thirteen (13) Vendors downloaded bid specifications

Three (3) Vendors submitted bid

One (1) NO BID

Zero (0) Non-Responsive / Non-Conforming