

PHARR-SAN JUAN-ALAMO I.S.D.
FLOOR WAX AND STRIPER FOR CENTRAL SUPPLY WAREHOUSE BID # 17-18-004
BID OPENING: OCTOBER 16, 2017 @3:00P.M.

Item # 1: Finish 101™ BETCO* / Item 69605-00

Quantity: 12,600 Gallons (5 gal pails)

Bidder	Brand	Unit Price	Extension	Description
A-1 Vacuum Center	Miracle Mfg & Distributing/Touchdown	\$ 48.00	\$ 120,960.00	SEE JUSTIFICATION
CC Distributors	Hillyard HIL 0053407 Explorer	\$ 48.39	\$ 121,942.80	SEE JUSTIFICATION
Eagle Brush & Chemical, Inc.	Eagle Clasic HS	\$ 49.95	\$ 125,874.00	SEE JUSTIFICATION
Gateway Printing & Supply	RMC 11808445 Ultra Marathon	\$ 48.98	\$ 123,429.60	SEE JUSTIFICATION
Hillard Texas	Hillyard Explorer	\$ 47.50	\$ 119,700.00	SEE JUSTIFICATION
Matera Paper Co.	Betco Finish 101 69605	\$ 52.87	\$ 133,232.40	LOW BID JUSTIFIED
Veritiv Operating Company	Reliable V01459	\$ 45.00	\$ 113,400.00	SEE JUSTIFICATION

*Veritiv Operating Company lowest bidder failed to provide sample.

** A-1 Vacuum Center, CC Distributors, Eagle Brush & Chemical, Inc., Gateway Printing & Supply and Hillyard Texas samples did not match up to the shine and wet look of the specified finish Betco 101.

Item # 2: AX-IT® Plus / BETCO® Item # 15404-00

Quantity: 5,000 Gallons (5 gal pails)

Bidder	Brand	Unit Price	Extension	Description
A-1 Vacuum Center	Miracle Mfg & Distributing/Super Stripper	\$ 42.00	\$ 42,000.00	
A-1 Vacuum Center	Miracle Mfg & Distributing/Eliminate	\$ 30.00	\$ 30,000.00	
CC Distributors	Hillyard Super Strip HIL 0015207	\$ 33.31	\$ 33,310.00	
Eagle Brush & Chemical, Inc.	Eagle Wipe Out Extra	\$ 34.50	\$ 34,500.00	
Gateway Printing & Supply	RMC 11847945 Super Strip	\$ 29.90	\$ 37,375.00	LOW BID
Hillyard Texas	Hillyard Super Strip	\$ 29.97	\$ 37,462.50	
Matera Paper Co.	BETCO AX-IT Plus 15405	\$ 45.37	\$ 56,712.50	
Veritiv Operating Company	Reliable V01448	\$ 39.00	\$ 39,000.00	

DEVIATIONS:

<u>A-1 Vacuum Center:</u>	No Deviations
<u>CC Distributors:</u>	No Deviations
<u>Eagle Brush & Chemical, Inc.:</u>	Item # 1: Bidding on Eagle Classic HS Floor Polish Item # 2: Bidding on Eagle Wipe Out Extra
<u>Gateway Printing & Supply:</u>	No Deviations
<u>Hillyard Texas:</u>	Item # 1: Hillyard Explorer Item # 2: Hillyard Super Strip.
<u>Matera Paper Co.:</u>	As Specified
<u>Veritiv:</u>	No Deviations

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ADDENDUM ACKNOWLEDGMENT:

Bidder	Yes	No
A-1 Vacuum Center		√
CC Distributors	√	
Eagle Brush & Chemical, Inc.		√
Gateway Printing & Supply	√	
Hillyard Texas		√
Matera Paper Co.	√	
Veritiv Operating Co.	√	

Recommendation: That the Board of Education aware Floor Wax and Stripper for Central Supply Warehouse Bid # 17-18-004 to the lowest bidder as indicated below:

<u>ITEM(S):</u>	<u>BIDDER(S):</u>		
2	Gateway Printing & Supply	\$	37,375.00
1	Matera Paper Co.	\$	133,232.40
	Total:	\$	170,607.40

Larry Doeppenschmidt, CTSBS
 Director of Purchasing

Emily Garza,
 Director of Purchasing

Charged Budgeted Account Numbers: 199 131100

One hundred and seventeen (117) Vendors were mailed letters of invitation to download bid specifications
 Twenty (20) Vendors downloaded bid specifications
 Seven (7) Vendors submitted bid
 Two (2) NO BID
 Zero (0) Non-responsive / Non-conforming