

PHARR-SAN JUAN-ALAMO I.S.D.
JANITORIAL DILUTION SYSTEM DISTRICT-WIDE BID # 16-17-018
BID OPENING: FEBRUARY 13, 2017 @ 2:30 P.M.

AS ORIGINALLY AWARDED BY THE BOARD OF EDUCATION - APRIL 24, 2017

Item # 1: Neutral Floor Cleaner / Buckeye / True 7 - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Fresh Breeze	5 Gallon	\$ 47.50	1:128	640	\$ 0.07	\$ 0.02	LOW BID JUSTIFIED
A1 Vacuum Center	Fresh Breeze	4 Gallon	\$ 38.00	1:128	512	\$ 0.07	\$ 0.02	
Gulf Coast Paper Company	Xcelente	5 Gallon	\$ 31.83	1:128	640	\$ 0.04	\$ 0.01	SEE JUSTIFICATION
Rio Paper & Supply LLC	Buckeye True 7	5 Gallon	\$ 39.87	1:128	645	\$ 0.061	\$ 0.0152	SEE JUSTIFICATION

*Gulf Coast Paper Company is the lowest bidder when totaling the end use cost per gallon for items 1 thru 4. The custodial staff at PSJA ECHS sampled and compared the products from Gulf Coast Paper Co. According to the staff, the products from Gulf Coast Paper Co. did not meet their cleaning standards needed to clean and sanitize their school. A1 Vacuum is the next lowest overall bidder.

Item # 2: Disinfectant Cleaner, Germicidal, Fungicidal / Buckeye / Quat 256 - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Q-256	5 Gallon	\$ 155.47	1:256	1280	\$ 0.12	\$ 0.03	LOW BID JUSTIFIED
A1 Vacuum Center	Q-256	4 Gallon	\$ 124.37	1:256	1024	\$ 0.12	\$ 0.03	
Gulf Coast Paper Company	Super HDQ	5 Gallon	\$ 82.40	1:256	1280	\$ 0.06	\$ 0.01	SEE JUSTIFICATION
Rio Paper & Supply LLC	Buckeye Quat 256	5 Gallon	\$ 104.52	1:256	1,285	\$ 0.081	\$ 0.0203	SEE JUSTIFICATION

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Item # 3: Finish Enhancer / Buckeye / R.P.M - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Restorit	5 Gallon	\$ 52.14	1:20	100	\$ 0.52	\$ 0.13	LOW BID JUSTIFIED
A1 Vacuum Center	Restorit	4 Gallon	\$ 41.71	1:20	80	\$ 0.52	\$ 0.13	
Gulf Coast Paper Company	Sunsweep	5 Gallon	\$ 60.92	1:32	180	\$ 0.33	\$ 0.08	SEE JUSTIFICATION
Rio Paper & Supply LLC	Buckeye R.P.M.	5 Gallon	\$ 109.88	1:10	58	\$ 1.894	\$ 0.473	
Rio Paper & Supply LLC	Buckeye R.P.M.	5 Gallon	\$ 109.88	1:4	25	\$ 4.3952	\$ 1.0988	

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Item # 4: Hydrogen Peroxide Cleaner / Buckeye / Marauder - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Hydrogen Peroxide	5 Gallon	\$ 117.61	1:256	1280	\$ 0.09	\$ 0.02	TIE / AWARDED
A1 Vacuum Center	Hydrogen Peroxide	4 Gallon	\$ 94.11	1:256	1024	\$ 0.09	\$ 0.02	TIE
Gulf Coast Paper Company	Clean By Peroxy	5 Gallon	\$ 58.68	1:128	640	\$ 0.09	\$ 0.02	TIE
Rio Paper & Supply LLC	Buckeye Marauder	5 Gallon	\$ 68.67	1:128	645	\$ 0.106	\$ 0.0266	
Rio Paper & Supply LLC	Buckeye Marauder	5 Gallon	\$ 68.67	1:16	85	\$ 0.807	\$ 0.2019	

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THIS IS NOW THE RECOMMENDATION OF PROPERTY MANAGEMENT:

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Recommendation: That the Board of Education rescind and reaward Janitorial Dilution System District-Wide Bid # 16-17-018 to the lowest bidder as indicated below:

RESCIND:	BIDDER	TOTAL
1, 2, 3, and 4	A-1 Vacuum Center	Purchased on "as needed" Basis
RE-AWARD:		
1, 2, 3, and 4	Rio Paper & Supply LLC	Purchased on "as needed" Basis

Janet Robles / Assistant Superintendent for Finance
Emily Garza / Purchasing Accountant - Buyer

Charge budgeted account number: # 199-131100

Ninety (90) Vendors were mailed letters of invitation to download bid specifications
Twenty (20) Vendors downloaded bid specifications
Three (3) Vendors submitted Bid
Zero (0) NO BID
Zero (0) Non-responsive / Non-conforming