

PHARR-SAN JUAN-ALAMO I.S.D.
JANITORIAL DILUTION SYSTEM DISTRICT-WIDE BID # 16-17-018
BID OPENING: FEBRUARY 13, 2017 @ 2:30 P.M.

Item # 1: Neutral Floor Cleaner / Buckeye / True 7 - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Fresh Breeze	5 Gallon	\$ 47.50	1:128	640	\$ 0.07	\$ 0.02	LOW BID JUSTIFIED
A1 Vacuum Center	Fresh Breeze	4 Gallon	\$ 38.00	1:128	512	\$ 0.07	\$ 0.02	
Gulf Coast Paper Company	Xcelente	5 Gallon	\$ 31.83	1:128	640	\$ 0.04	\$ 0.01	SEE JUSTIFICATION
Rio Paper & Supply LLC	Buckeye True 7	5 Gallon	\$ 39.87	1:128	645	\$ 0.061	\$ 0.0152	SEE JUSTIFICATION

*Gulf Coast Paper Company is the lowest bidder when totaling the end use cost per gallon for items 1 thru 4. The custodial staff at PSJA ECHS sampled and compared the products from Gulf Coast Paper Co. According to the staff, the products from Gulf Coast Paper Co. did not meet their cleaning standers needed to clean and sanitize their school. A1 Vacuum is the next lowest overall bidder.

Item # 2: Disinfectant Cleaner, Germicidal, Fungicidal / Buckeye / Quat 256 - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Q-256	5 Gallon	\$ 155.47	1:256	1280	\$ 0.12	\$ 0.03	LOW BID JUSTIFIED
A1 Vacuum Center	Q-256	4 Gallon	\$ 124.37	1:256	1024	\$ 0.12	\$ 0.03	
Gulf Coast Paper Company	Super HDQ	5 Gallon	\$ 82.40	1:256	1280	\$ 0.06	\$ 0.01	SEE JUSTIFICATION
Rio Paper & Supply LLC	Buckeye Quat 256	5 Gallon	\$ 104.52	1:256	1,285	\$ 0.081	\$ 0.0203	SEE JUSTIFICATION

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Item # 3: Finish Enhancer / Buckeye / R.P.M - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Restorit	5 Gallon	\$ 52.14	1:20	100	\$ 0.52	\$ 0.13	LOW BID JUSTIFIED
A1 Vacuum Center	Restorit	4 Gallon	\$ 41.71	1:20	80	\$ 0.52	\$ 0.13	
Gulf Coast Paper Company	Sunsweep	5 Gallon	\$ 60.92	1:32	180	\$ 0.33	\$ 0.08	SEE JUSTIFICATION
Rio Paper & Supply LLC	Buckeye R.P.M.	5 Gallon	\$ 109.88	1:10	58	\$ 1.894	\$ 0.473	
Rio Paper & Supply LLC	Buckeye R.P.M.	5 Gallon	\$ 109.88	1:4	25	\$ 4.3952	\$ 1.0988	

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Item # 4: Hydrogen Peroxide Cleaner / Buckeye / Marauder - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Hydrogen Peroxide	5 Gallon	\$ 117.61	1:256	1280	\$ 0.09	\$ 0.02	TIE / AWARDED
A1 Vacuum Center	Hydrogen Peroxide	4 Gallon	\$ 94.11	1:256	1024	\$ 0.09	\$ 0.02	TIE
Gulf Coast Paper Company	Clean By Peroxy	5 Gallon	\$ 58.68	1-128	640	\$ 0.09	\$ 0.02	TIE
Rio Paper & Supply LLC	Buckeye Marauder	5 Gallon	\$ 68.67	1:128	645	\$ 0.106	\$ 0.0266	
Rio Paper & Supply LLC	Buckeye Marauder	5 Gallon	\$ 68.67	1:16	85	\$ 0.807	\$ 0.2019	

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Item # 5: Graffiti Cleaner / Buckeye / Workout - 5 Gallon Container / or equal

Bidders	Product Name	Packaging Size	Price	Dilution Rate	End Use Gallons	End Use Cost per Gallon	End Use Cost per Quart	Description
A1 Vacuum Center	Speedy Spray	5 Gallon	\$ 142.86	1:10	50	\$ 2.86	\$ 0.72	SEE JUSTIFICATION
A1 Vacuum Center	Speedy Spray	4 Gallon	\$ 114.29	1:10	40	\$ 2.86	\$ 0.72	SEE JUSTIFICATION
Gulf Coast Paper Company	Tough Duty NB	5 Gallon	\$ 36.32	RTU	5	\$ 7.26	\$ 1.81	SEE JUSTIFICATION
Rio Paper & Supply LLC	Buckeye Workout	5 Gallon	\$ 54.16	RTU	5	\$ 10.832	\$ 2.708	LOW BID JUSTIFIED

*A1 Vacuum Center bid a product that was too strong and smelled bad, Gulf Coast Paper Co. product performance did not match up to the specified product.

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Item # 6: Dilution System / Buckeye / Smart System / or equal

Bidders	Product Name	Unit Price	Total Price
A1 Vacuum Center	Fuller	N/C	N/C
Gulf Coast Paper Company	Spartan Versafill 3	N/C	N/C
Rio Paper & Supply LLC	Buckeye Smart Center	N/C	N/C

Item # 7: Grand Total for items 1 thru 6

Bidders	End Use Cost Per Gallon	End Use Cost Per Quart
A1 Vacuum Center	\$ 3.66	\$ 0.92
Gulf Coast Paper Company	\$ 7.78	\$ 1.93
Rio Paper & Supply LLC	\$ 12.97	\$ 3.24
Rio Paper & Supply LLC	\$ 16.18	\$ 4.04

Deviations:

A-1 Vacuum:

Neutral Floor Cleaner- Franklin Cleaner- Fresh breeze- F378822 1 gallon 4 / case
 Disinfectant- Franklin Cleaning- Q- 256 1 gallon 4 / case
 Finish Enhancer- Franklin Cleaning- Restorit- F191022- 1 gallon 4 / case
 Hydrogen Peroxide- Franklin Cleaning- LB #7- F455722- 1 gallon 4 / case

ITEM:	BIDDERS:	TOTALS:
1,2,3 and 4	A1 Vacuum Center	Purchased on "as needed" Basis
5	Rio Paper & Supply LLC	Purchased on "as needed" Basis

Larry Doeppenschmidt, CTSBS, Director of Purchasing

Charge Budgeted Account Numbers: 199131100

Ninety (90) Vendors were mailed letters of invitation to download bid specifications
 Twenty (20) Vendors downloaded bid specifications
 Three (3) Vendors submitted Bid
 Zero (0) NO BID
 Zero (0) Non-responsive / Non-conforming

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