

HOGAN
PREP ACADEMY



June 2023 Financials

PREPARED JUL'23 BY

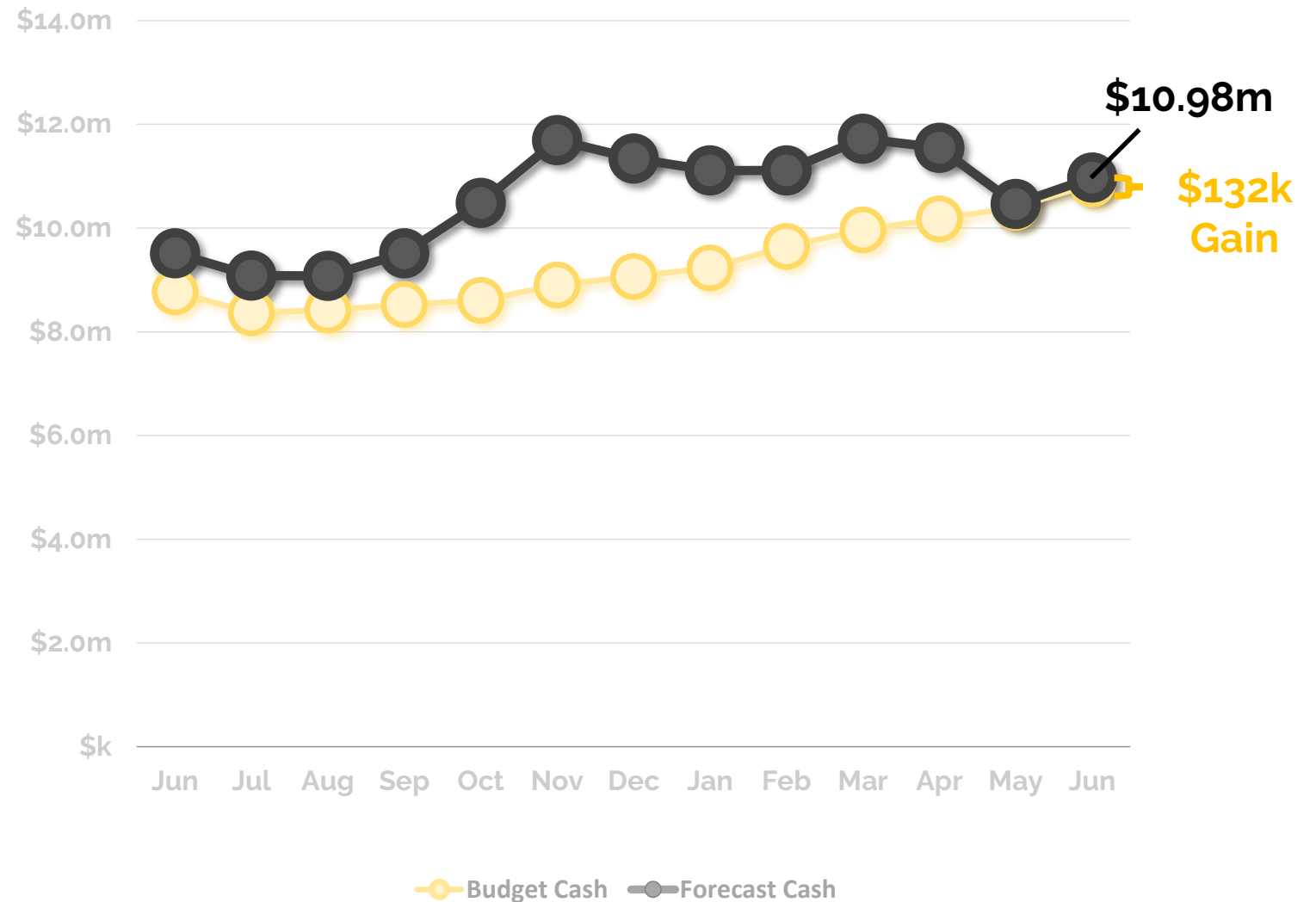


- **Executive Summary**
- **Cash Forecast**
- **Key Performance Indicators**
- **Forecast Overview**
- **Forecast History**
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- **Balance Sheet**

- Hogan closes out FY23 with a YE cash balance of \$11M, just slightly ahead of the original budget projection.
- ESSER III revenue for FY23 did come in lower than anticipated due to the number of unfilled positions HPA maintained throughout the year. These positions were to be reimbursed via ESSER III, but because the positions weren't filled, those reimbursements could not happen. On a more positive note, those ESSER III funds will be available to HPA in FY24.
- While EdOps has provided year end numbers for reporting purposes, it should be noted that audit prep for FY23 has begun which will likely result in some additional changes to YE numbers. That said, we don't anticipate any of those changes being material.

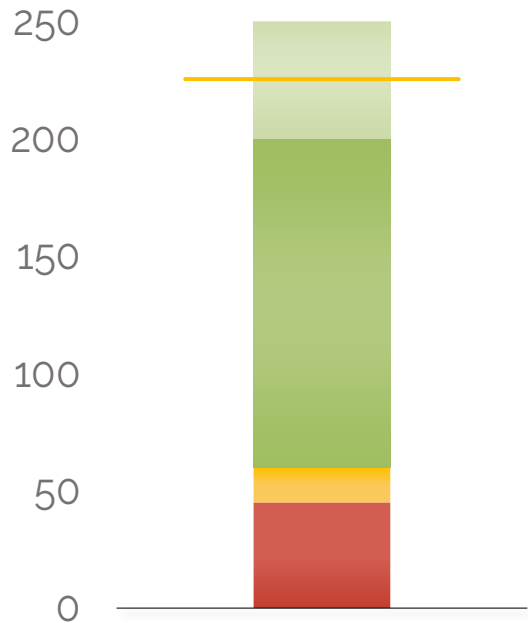
259 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$11m**, **\$132k** above budget.



Days of Cash

Cash balance at year-end divided by average daily expenses

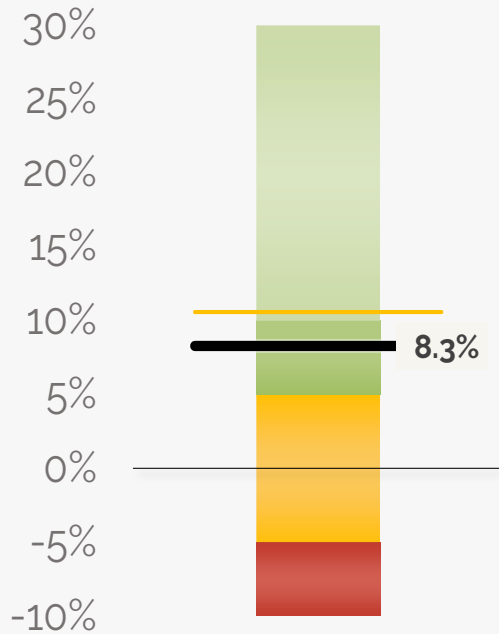


259 DAYS OF CASH AT YEAR'S END

The school will end the year with 259 days of cash. This is above the recommended 60 days

Gross Margin

Revenue less expenses, divided by revenue

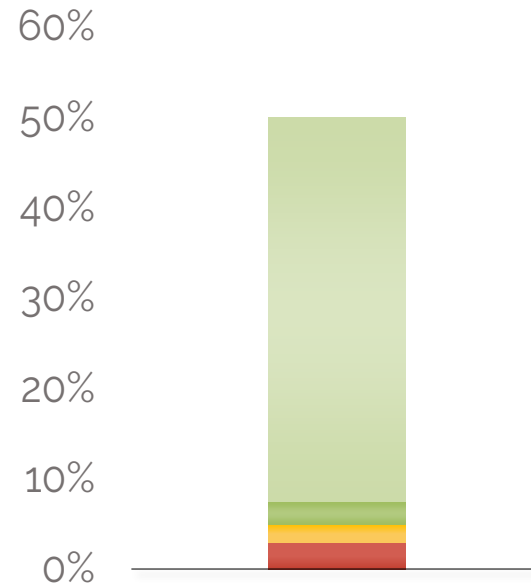


8.3% GROSS MARGIN

The forecasted net income is \$1.4m, which is \$677k below the budget. It yields a 8.3% gross margin.

Fund Balance %

Forecasted Ending Fund Balance / Total Expenses



71.03% AT YEAR'S END

The school is projected to end the year with a fund balance of \$10,986,051. Last year's fund balance was \$9,586,948.

Forecast Overview

	Forecast	Budget	Variance	Variance Graphic	Comments
Revenue	\$16.9m	\$19.6m	-\$2.8m		We are being paid on a prior year WADA due to enrollment & attendance numbers which are dramatically lower than originally budgeted; ESSER III reimbursements also lower due to unfilled staff positions.
Expenses	\$15.5m	\$17.6m	\$2.1m		Unbudgeted expenses, including \$808,000 in payouts for staff contract severance and Phalen management fees.
Net Income	\$1.4m	\$2.1m	-\$677k		
Cash Flow Adjustments	\$62k	0	\$62k		
Change in Cash	\$1.5m	\$2.1m	-\$615k		

Annotated Financials

	Year-To-Date			Annual Forecast			Remaining
	Actual	Budget	Variance	Forecast	Budget	Variance	
Revenue							
Local Revenue	1,563,687	1,491,727	71,960	1,563,687	1,491,727	71,960	-
State Revenue	10,173,160	10,407,630	(234,470)	10,173,160	10,407,630	(234,470)	-
Federal Revenue	4,184,728	6,202,728	(2,018,000)	4,184,728	6,202,728	(2,018,000)	-
Private Grants and Donations	600,269	557,500	42,769	600,269	557,500	42,769	-
Earned Fees	343,916	972,866	(628,950)	343,916	972,866	(628,950)	-
Total Revenue	16,865,760	19,632,450	(2,766,691)	16,865,760	19,632,450	(2,766,691)	1
Expenses							
Salaries	6,145,462	7,125,248	979,786	6,145,462	7,125,248	979,786	-
Benefits and Taxes	1,604,805	2,029,643	424,839	1,604,805	2,029,643	424,839	-
Staff-Related Costs	168,320	227,875	59,555	168,320	227,875	59,555	-
Rent	183,333	150,000	(33,333)	183,333	150,000	(33,333)	-
Occupancy Service	1,350,629	1,087,703	(262,926)	1,350,629	1,087,703	(262,926)	-
Student Expense, Direct	1,562,714	1,826,069	263,354	1,562,714	1,826,069	263,354	-
Student Expense, Food	663,045	1,092,995	429,950	663,045	1,092,995	429,950	-
Office & Business Expense	1,280,338	1,140,849	(139,489)	1,280,338	1,140,849	(139,489)	-
Transportation	892,397	941,560	49,163	892,397	941,560	49,163	-
Total Ordinary Expenses	13,851,044	15,621,943	1,770,899	13,851,044	15,621,943	1,770,899	-
Net Operating Income	3,014,716	4,010,508	(995,792)	3,014,716	4,010,508	(995,792)	-
Extraordinary Expenses							
Interest	1,164,145	84,233	(1,079,912)	1,164,145	84,233	(1,079,912)	-
Facility Improvements	451,468	1,850,034	1,398,567	451,468	1,850,034	1,398,567	-
Total Extraordinary Expenses	1,615,613	1,934,268	318,655	1,615,613	1,934,268	318,655	-
Total Expenses	15,466,657	17,556,210	2,089,554	15,466,657	17,556,210	2,089,554	2
Net Income	1,399,103	2,076,240	(677,137)	1,399,103	2,076,240	(677,137)	3
Cash Flow Adjustments	62,102	-	62,102	62,102	-	62,102	4
Change in Cash	1,461,205	2,076,240	(615,036)	1,461,205	2,076,240	(615,036)	5

1 REVENUE: \$2.8M BEHIND

KCPS MOU removed; adjustments to basic formula for funding equity & hold harmless; ESSER III reimbursements lower than budgeted.

2 EXPENSES: \$2.1M AHEAD

Unfilled staff positions and associated benefits; lower student direct expenses due to remote learning model during second semester

3 NET INCOME: \$677K behind

4 CASH ADJ: \$62K AHEAD

5 NET CHANGE IN CASH: \$615K BEHIND

Monthly Financials

Income Statement	Actual												Forecast
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL
Revenue													
Local Revenue	159,450	144,898	125,697	132,468	122,039	125,263	135,041	161,692	99,874	121,946	121,890	113,430	1,563,687
State Revenue	652,434	768,164	702,991	1,594,362	786,116	630,606	1,044,735	609,658	846,373	846,373	844,975	846,373	10,173,160
Federal Revenue	76,426	9,573	0	467,609	1,431,274	54,903	56,034	79,725	1,189,683	45,528	87,821	686,152	4,184,728
Private Grants and Donations	1,000	40,700	314,000	1,000	1,500	3,530	5,939	54,000	100	0	28,500	150,000	600,269
Earned Fees	95,428	30,018	168,852	4,997	1,741	4,523	10,656	9,096	4,021	37,951	-17,607	-5,760	343,916
Total Revenue	984,737	993,353	1,311,540	2,200,437	2,342,670	818,824	1,252,405	914,172	2,140,051	1,051,798	1,065,578	1,790,194	16,865,760
Expenses													
Salaries	538,677	442,981	479,855	468,479	528,616	598,260	468,720	422,909	443,299	440,242	826,465	486,959	6,145,462
Benefits and Taxes	139,145	131,021	127,291	134,063	136,996	137,468	138,405	123,215	129,685	128,674	150,177	128,665	1,604,805
Staff-Related Costs	6,252	14,263	11,701	17,932	22,305	6,216	26,114	8,146	17,345	5,734	17,147	15,165	168,320
Rent	16,667	16,667	16,667	16,667	16,667	16,667	0	33,333	16,667	16,667	16,667	0	183,333
Occupancy Service	81,274	73,148	92,261	99,684	125,349	122,234	92,584	113,471	143,777	114,175	157,099	135,572	1,350,629
Student Expense, Direct	58,017	220,061	38,835	55,145	79,158	76,968	139,889	73,982	84,420	287,942	319,605	128,693	1,562,714
Student Expense, Food	226,775	0	30,401	0	82,569	42,085	39,759	48,596	41,445	46,379	56,233	48,804	663,045
Office & Business Expense	60,090	65,864	64,370	88,349	47,495	56,727	110,286	51,775	81,184	69,189	486,678	98,329	1,280,338
Transportation	3,325	5,136	8,353	138,316	99,196	161,709	38,171	15,915	120,612	87,387	108,100	106,175	892,397
Total Ordinary Expenses	1,130,222	969,140	869,735	1,018,636	1,138,351	1,218,334	1,053,928	891,343	1,078,435	1,196,389	2,138,170	1,148,362	13,851,044
Operating Income	-145,485	24,213	441,805	1,181,802	1,204,319	-399,510	198,477	22,829	1,061,616	-144,591	-1,072,592	641,833	3,014,716
Extraordinary Expenses													
Interest	7,019	7,019	7,019	136,372	7,019	7,019	417,622	7,019	417,622	7,019	7,019	136,372	1,164,145
Facility Improvements	281,250	28,750	0	69,210	0	0	0	17,180	37,250	13,913	3,915	0	451,468
Total Extraordinary Expenses	288,269	35,769	7,019	205,582	7,019	7,019	417,622	24,199	454,872	20,932	10,934	136,372	1,615,613
Total Expenses	1,418,491	1,004,909	876,754	1,224,218	1,145,370	1,225,354	1,471,551	915,543	1,533,307	1,217,321	2,149,104	1,284,734	15,466,657
Net Income	-433,754	-11,556	434,786	976,219	1,197,300	-406,529	-219,145	-1,371	606,744	-165,523	-1,083,526	505,460	1,399,103
Cash Flow Adjustments	2,750	5,162	94	-3,325	13,079	51,905	-9,950	2,893	1,082	-6,388	-428	5,228	62,102
Change in Cash	-431,005	-6,394	434,880	972,895	1,210,378	-354,624	-229,096	1,522	607,826	-171,912	-1,083,954	510,688	1,461,205

	<i>Previous Year End</i>	<i>Current</i>	<i>Year End</i>
	<i>6/30/2022</i>	<i>6/30/2023</i>	<i>6/30/2023</i>
Assets			
Current Assets			
Cash	9,514,997	10,981,854	10,976,202
Total Current Assets	9,514,997	10,981,854	10,976,202
Total Assets	9,514,997	10,981,854	10,976,202
Liabilities and Equity			
Liabilities			
Current Liabilities			
Other Current Liabilities	-71,951	-9,850	-9,850
Total Current Liabilities	-71,951	-9,850	-9,850
Total Long-Term Liabilities	0	0	
Total Liabilities	-71,951	-9,850	
Equity			
Unrestricted Net Assets	9,586,948	9,592,601	9,592,601
Net Income	0	1,399,103	1,399,103
Total Equity	9,586,948	10,991,704	10,991,704