



Pricing Proposal  
Quotation #: 22090306  
Created On: 5/31/2022  
Valid Until: 6/23/2022

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## NJ-County of Union Educational Services Commission

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### Damien Dimino

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## Inside Account Executive

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### Tara Carroll

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All Prices are in US Dollar (USD)

| Product   | Qty | Your Price  | Total       |
|---|-----|-------------|-------------|
| 1 Data Cabling Project -Speakers/PA System - Lamberts Mill Academy - Professional Services for Data Cabling<br>pbg - Part#: NPN-PBG-Servi<br>Contract Name: NJSBA - K-12 Classroom Products and Services<br>Contract #: E-8801-NJSBA ACES-CPS | 1   | \$30,736.00 | \$30,736.00 |
|   |     | Subtotal    | \$30,736.00 |
|   |     | Shipping    | \$0.00      |
|   |     | Total       | \$30,736.00 |

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## Additional Comments

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### Scope of Work:

DEMO  
Excluded.  
TELECOMMUNICATION ROOMS AND SPACES  
MDF:  
Furnish and install (1ea) Category 6 U/UTP 48-port patch panel.  
Furnish and install (1ea) Category 6 U/UTP 24-port patch panel  
Furnish and install (1ea) 2U horizontal wire manager.  
IDF:  
Furnish and install (1ea) Category 6 U/UTP 48-port patch panel.  
Furnish and install (1ea) 2U horizontal wire manager.  
HORIZONTAL CABLING  
Copper CAT6A:  
Furnish, install and certify (100ea) Speaker Cat6 cables:  
(6ea) 1 Cat6 - Speaker Outlet (High Powered Speaker)

(5ea) 1 Cat6 - Speaker Outlet (Outdoor Horn)  
(29ea) 1 Cat6 - Speaker Outlet (Standard Speaker  
- Classrooms)  
(22ea) 1 Cat6 - Speaker Outlet (Standard Speaker  
- Corridors)  
(38ea) 1 Cat6 - Speaker Outlet (Standard  
Speaker)

Installation includes CMP rated cable, Cat6 jacks,  
plastic SMB outlet boxes.

All cabling shall be LIN tested with a Fluke  
DS cable scanner.

#### EQUIPMENT DEVICE INSTALLATIONS

Excluded.

#### PATCH CORDS

Furnish (100ea) Cat6 1ft U/UTP GREEN patch  
cords for TR end of SPEAKER cable runs.

Furnish (100ea) Cat6 10ft U/UTP GREEN patch  
cords for device end of SPEAKER cable runs.

#### PERMITS & WARRANTIES

Town of Westfield electrical permit fee for cable  
installation is excluded. Billable separately if  
required.

Furnish a cabling manufacturers 20yr Extended  
Product Warranty and Performance Application  
Assurance.

Provide a (1) year vendor warranty on installation  
workmanship.

#### QUALIFICATIONS AND ASSUMPTIONS

All work shall be performed during normal  
working hours (7a to 3:30p).

Assumes NJ Prevailing Wage rates shall apply.  
County - UNION Craft: Electrician - Teledata (16  
Instruments & More) Assumes Certified Payroll  
will be required.

vendor shall provide non-continuous cable  
supports (J-Hooks) as required to support tele/data  
cabling.

Assumes all cabling shall be type CMP (plenum)  
rated.

vendor insures that Industry Codes, Standards and  
Methods shall be observed, including, but not  
limited to, the following:

ANSI/TIA-568: Commercial Building  
Telecommunications Cabling Standard

ANSI/TIA-569-A: Commercial Building Standard  
for Telecommunications Pathways and Spaces

ANSI/TIA-606: Administration Standard for  
Telecommunications Infrastructure of Commercial  
Buildings

ANSI/TIA-607A: Commercial Building  
Grounding and Bonding Requirements for  
Telecommunications

BICSI Telecommunications Distribution Methods  
Manual (TDMM), Current Edition

National Fire Protection Agency (NFPA-70):  
National Electrical Code (NEC)

Comply with all local, state and federal codes for  
telecommunications installations

PRICING IS CONTINGENT ON THE ACCEPTANCE OF ALL PARTS OF THIS  
PROPOSAL AT THE SAME TIME.

#### EXCLUSIONS

Demo.

Permit fees.

Payment and performance bonds.

Electrical power.

Conduits and surface raceways.

SHI SPIN: #143012572

SHI-GS SPIN (For Texas customers ONLY): #143028315

For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*