

**TITLE: ACTION TO APPROVE THE PURCHASE OF CHROMEBOOKS, CARTS AND SERVICES FOR DEI THROUGH MEASURE X FUNDING**

Business & Facilities  
Action #3

September 19, 2017  
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Prepared by: Ron Todo, Associate Superintendent  
Business & Facilities

**Background Information**

Digital Educator Institute (DEI) was created by the TOSAs (Teachers on Special Assignment) in Educational Services. SVUSD provides professional development for our educators prior to assigning student devices for classroom instructional use. This 2-day intensive learning experience focuses on becoming a digital educator. The District TOSAs provide this training to teachers by exploring philosophy, pedagogy, and techniques that will enable Google Chromebooks to become integrated into teaching practices.

Our next DEI/training has 68 teachers signed up. The training dates are Tuesday, Sept. 26 & Wednesday, Sept. 27, 2017. Upon completion, each teacher receives a class set of Chromebooks, a Chromecart for charging and storage of the Chromebooks, along with a Chromebook for his or her individual use.

**Fiscal Analysis**

Quantities include 1716 Chromebooks, along with 63 Chromecarts, at a cost of \$639,785.45, purchased through CDW-G using the CalSave Technology Contract. Also included is the White Glove Chromebook Installation Services at a cost of \$17,160.00, associated with MJP Technologies, Inc, bid# 16D29RFP243. Quotes are attached as "Exhibit A". The expenditure for this next wave of digital educators will be funded with Measure X Bond funds.

**Recommendation**

It is recommended that the Board of Education approve the teacher training and purchase of the Chromebooks, Carts, and Services.

On a motion # 53 by Trustee White, seconded by Trustee Boyer and carried by a vote of 4/0/1, the Board of Education approved, by roll-call-vote, additional Chromebooks, Carts, and Services.

Ayes: Boyer  
Smalley  
White  
Ward Noes: 0 Absent: LaSalle Abstained: 1



**MJP Computers**  
**6085 King Dr, Unit 102**  
**Ventura, CA 93003**

# MJP Estimate

Date:	9/12/2017
Estimate #	214821

Web Site: www.mjp.net      Phone #: (805) 981-9511  
 E-mail: orders@mjp.net      Fax #: (805) 981-3775

Name / Address	Ship To		
Simi Valley Unified School District Philip Scrivano 875 East Cochran Street Simi Valley, CA 93065	Various Schools in the SVUSD		
	P.O. #		
	Contact: Phil Scrivano		
Description	Qty	Cost	Total
<b>Chromebook Installation Services:</b>  White Glove Installation Service-MJP will complete all services at its own warehouse and then deliver ready to plug-in carts fully loaded with the requested number of Chromebooks to each school in the district per the schedule provided.  MJP will perform and provide Chromebook services as detailed in RFQ for Chromebook "White Glove Service". Reference document prepared by the district. Project will be completed within requested time frame and MJP will need only 20 working days after receiving all the products and information to complete  Price includes delivery and insurance and performance bond cost.	1,716	10.00	17,160.00

Estimate valid for 30 days unless otherwise specified.  
 Email purchase orders to orders@mjp.net or fax to (805)981-3775.  
 Please inspect goods upon receipt. Damage claims must be processed immediately or may not be honored.

<b>Subtotal:</b>	\$17,160.00	<b>Sales Tax: (7.25%)</b>	\$0.00	<b>Total</b>	\$17,160.00
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Quote Valid Until: 12/31/2017

Date: 9/20/17

Print Name: Bon Teco

Customer Signature: [Signature]

# QUOTE CONFIRMATION



**DEAR PHIL SCRIVANO,**

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
JFMC270	8/28/2017	ACER CHROME X1500	1258714	\$839,785.45

**IMPORTANT - PLEASE READ**

Fees applied to item(s): 3886679

**QUOTE DETAILS**

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Acer Chromebook R 11 C738T-C5R6 - 11.6" - Celeron N3150 - 4 GB RAM - 32 GB</u> Mfg. Part#: NX.G55AA.003 UNSPSC: 43211503 Contract: CalSAVE Technology Contract 527683 (527683)	1716	3886679	\$271.00	\$465,036.00
<u>Google Chrome Management Console License</u> Mfg. Part#: CROSSWDISEDU UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: CalSAVE Technology Contract 527683 (527683)	1716	3577022	\$25.00	\$42,900.00
<u>LocknCharge Carrier 30 (MK5) - cart</u> Mfg. Part#: 10135 UNSPSC: 56101535 Contract: CalSAVE Technology Contract 527683 (527683)	21	4593957	\$1,323.55	\$27,794.55
<u>LocknCharge Carrier 40 Cart - cart</u> Mfg. Part#: 10141 UNSPSC: 56101535 Contract: CalSAVE Technology Contract 527683 (527683)	28	4593962	\$1,474.00	\$41,272.00
<u>LocknCharge Carrier 20 - cart</u> Mfg. Part#: 10129 UNSPSC: 56101535 Contract: CalSAVE Technology Contract 527683 (527683)	14	4593961	\$1,031.00	\$14,434.00

**RECYCLING FEE DETAILS**

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<b>RECYCLING FEE 4" TO LESS THAN 15"</b> Fee Applied to Item: 3886679	1716	654809	\$5.00	\$8,580.00


**PURCHASER BILLING INFO**

**SUBTOTAL**

**\$591,436.55**

<b>Billing Address:</b> SIMI VALLEY UNIFIED SCHOOL DISTRICT ATTN: ACCTS PAYABLE 875 COCHRAN ST SIMI VALLEY, CA 93065-1934 <b>Phone:</b> (805) 306-4680 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	<b>SHIPPING</b>	\$0.00
	<b>RECYCLING FEE</b>	\$8,580.00
	<b>SALES TAX</b>	\$39,768.90
	<b>GRAND TOTAL</b>	\$639,785.45
<b>DELIVER TO</b>	<b>Please remit payments to:</b>	
<b>Shipping Address:</b> SIMI VALLEY UNIFIED SCHOOL DISTRICT PHIL SCRIVANO 875 COCHRAN ST SIMI VALLEY, CA 93065-1934 <b>Phone:</b> (805) 306-4680 <b>Shipping Method:</b> FEDEX Ground	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION

	Louis Donzelli		(877) 501-2996		louidon@cdwg.com
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This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
 For more information, contact a CDW account manager

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