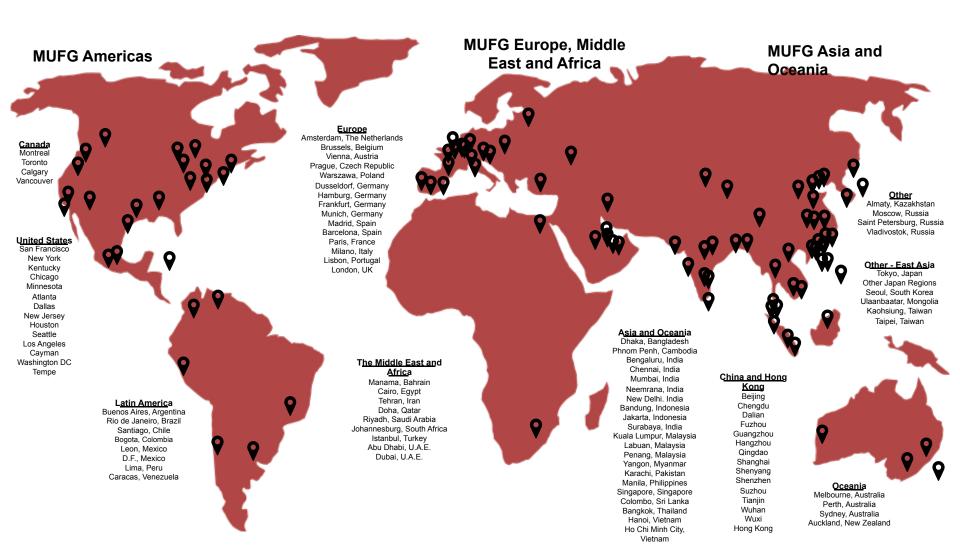




# Junior Achievements Career Fair - Union Bank

14 December 2020 Kevin Kelly, Nicole Skrinnik Financial Analysts







#### What is Union Bank?

- It's a bank!
  - Lend large sums of money (credit cards, real estate loans, business loans, etc.) and provide wealth management services

#### What do we do?

- Rotational Analysts: entry-level position right out of college every year we move to a new team
- Technical skills: Analyze data and create reports that summarize it, use of technology (Excel, some coding languages), know accounting and finance concepts
- · Other skills: leadership & collaboration
- Requires bachelor degree and CPA preferred
- Prefer people who will get involved



### Kevin Kelley – Rotational Analyst (RepCoE)



#### My Background:

- Grew up in Houston, Texas
  - Multiracial background
- Graduated from The John Cooper School
  - Extra Curriculars: Rotary Club, Soccer, Football
  - Classes: AP History, AP Econ
- Alma mater: St. Edward's University in Austin, TX
  - Majored in Accounting & Finance
  - DSP
  - Interned at a Hedge Fund
  - Started a Trucking Business







#### My Background:

- Grew up in Sacramento in Ukrainian / Russian culture
- International Baccalaureate (IB) program in high school
  - Captain of dance team and theater in high school
  - Ended up at community college for two years, worked two jobs, managed a dance company, joined and lead clubs on campus, interned for the CA governor
  - Transferred to UC Berkeley Haas School of Business concentrated in accounting and finance
  - Interned for MUFG my junior year summer, offered full time job after graduation









#### Do your homework!

- Study for your classes and turn in your homework on time
- Main objective in high school is to learn
- Learn discipline



#### Get involved and talk to people

- Join a sport, club or hobby group
- Figure out what interests you
- Reach out to teachers and staff
- It's not only about grades



#### Believe in yourself.

- Be your own biggest supporter
- Have confidence in your future
- Regardless of your circumstances, it is possible to achieve your dreams







## Thank you

MUFG Union Bank, N.A. 1221 Broadway Oakland, CA 94607

https://www.unionbank.com/

**Contact the speakers?** 

Kevin Kelley: kevin.kelley@unionbank.com

Nicole Skrinnik: nicole.skrinnik@unionbank.com