



Office Supplies

Fixed Discount off of Catalog

Calendar Year 2023

Please refer to the attached sheets for any exceptions to the discounts listed here. Also, be sure to include the vendor Quote Number, if listed, on all purchase orders and on all correspondence to ensure the proper discount is applied.

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| Carolina Biological Supply Co | 10% |
| Cascade School Supplies | 35% |
| Demco, Inc. | 14% |
| E A I Education | 15% |
| Kurtz Bros. | 30% |
| Lakeshore Learning Materials | 5% |
| Midwest Technology Products | 5% |
| Nasco Education, LLC | 10-20% |
| Office Basics | 50% |
| S & S Worldwide | 20% |
| School Health Corporation | 15% |
| School Specialty | 32% |
| Scott Electric | 5% |
| Your Office Connection | 0-85% |

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Carolina Biological Supply Company

Include Quote #: P105188

Catalog: carolina.com

Vendor Address: 2700 York Road
Burlington, Nc 27215

Telephone: 336-586-4422

Fax: 336-538-6330

Contact Person: Gray Amick

Email: gray.amick@carolina.com

Telephone: 336-586-4422

Add'l. Contact Person: Customer Service

Email: customer_service@carolina.com

Telephone: 800-334-5551

Company Website: www.carolina.com

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| <i>Fixed Discount:</i> | 10% |
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| <i>Catalog Supplements:</i> |
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Sales / Discounted Catalogs:

Exceptions:

Payment terms are Net 30 days

*****See Additional 2 Pages for Exceptions and Exclusions**



December 15, 2022

Delaware County Schools Joint Purchasing Board

Dear DCSJPB,

Welcome to the Carolina Preferred Customer Program. This program encompasses bids, contracts, and other agreements. As a Carolina Preferred Customer you can count on:

- Outstanding service and support
- Free teacher resources
- Over 14,000 quality products
- Available overnight delivery
- Select delivery dates
- Our 100% Satisfaction Guarantee
- And some exclusive benefits

Enclosed is our proposal to provide you with science supplies from our catalogs and web site for the period of 01/01/23-12/31/23. Prices and availability are subject to change due to market conditions and supply chain disruptions. Below are the program's exclusive benefits and important features.

Exclusive benefits

- **Free standard freight on orders of \$250 or more**—As a Carolina Preferred Customer, you receive FREE standard freight on orders of **\$250 or more**. **Note:** Living and perishable materials, hazardous chemicals, kits containing hazardous chemicals, drop-shipped items, and preserved specimens are subject to additional shipping fees. Motor freight shipments are dock delivery only; for inside delivery of motor freight shipments and expedited shipping methods additional fees apply. **Shipping and handling fees apply to all orders less than \$250.**
- **Contract pricing**—Your Carolina Preferred Customer contract price is **10% off** our list price. When you log in to **www.carolina.com** with a registered Carolina Online Account linked to your contract, you can see contract pricing, use a purchase order (if applicable), and apply a tax exemption (if applicable). To register and link your account, click on "My Account" at **www.carolina.com** and follow the prompts. Please call Customer Service at 800.334.5551 (8 am to 8 pm, ET, Monday–Friday) if you need help with registering and linking.

Carolina Biological Supply Company

2700 York Rd • Burlington NC 27215-3398 • Phone 336.584.0381 • Fax 800.222.7112 • www.carolina.com

Important features

- **Payment and terms**—Please reference **Proposal No. P105188** and your contract title 2023 Office and School, Science, Medical, and AV Equipment Supplies on purchase orders submitted during the contract period. This links them to your Carolina Preferred Customer status. We will send you an invoice for each individual shipment and a corresponding packing list will be included with each delivery. Our terms are net 30 days.
- **Exclusions**—This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements, or promotions. Smithsonian STC™ products, Building Blocks of Science® products, furniture items and accessories, our K–8 curriculum, and Carolina Distance Learning® kits are sold at list price. They are ineligible for discounts and subject to shipping and handling fees.
- **Participating institutions**—Please provide a list of all participating institutions and their addresses using the enclosed form. This information is very important to ensure that those institutions receive Carolina Preferred Customer benefits. Email or mail it to the address provided at the top of the form.

As a Carolina Preferred Customer you will receive our highest level of service on the top-quality science supplies you know and trust, plus the benefits outlined above. Please feel free to email me at Gray.Amick@carolina.com or phone me at 336.586.4422 if you have any questions. I look forward to hearing from you soon and assisting you in the future.

Sincerely,



Gray Amick
Contract Manager

P.S. Please be sure to reference **Proposal No. P105188** on all purchase orders and correspondence to link them to your Carolina Preferred Customer status.

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Cascade School Supplies

Include Quote #:

Catalog:

2023

Vendor Address:

1 Brown Street
North Adams, MA 01247

Telephone:

800-628-5078

Fax:

866-298-6578

Contact Person:

Todd E. Shafer

Email: todd@cascadeschoolsupplies.com

Telephone:

800-628-5078 Ext.16

Add'l. Contact Person:

Arianne LeBlanc

Email: arianne@cascadeschoolsupplies.com

Telephone:

800-628-5078 Ext. 15

Company Website:

www.cascadeschoolsupplies.com

Fixed Discount:

35%

Catalog Supplements:

N/A

Sales / Discounted Catalogs:

Exceptions:

*****Furniture & Drop Ship Items are Excluded from Discount**

*****\$10.95 shipping on orders under \$50.**

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Demco, Inc.

Include Quote #: C11201

Catalog: www.demco.com

Vendor Address: 4810 Forest Run Rd.
Madison, WI 53704

Telephone: 866-558-9068

Fax: 888-320-0288

Contact Person: Kristopher L. Snow

Email: contracts@demco.com

Telephone: same

Add'l. Contact Person: Michael Wygocki

Email: mikew@demco.com

Telephone: same

Company Website: www.demco.com

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| <i>Fixed Discount:</i> | 14% |
| <i>Catalog Supplements:</i> | 0% |

Sales / Discounted Catalogs: No Discounts apply to sale catalogs

Exceptions: ***Discounts listed above are off Supplies only. Learning Materials, Furniture & Equipment are offered at a 6% discount from the 2021 Demco full line catalog.
***Product Exclusions: Contract discounts are not available for Security Products, Demco Software and Licensed Products (Dr. Seuss™, Eric Carle™, etc.)
***\$75 Minimum order (after discount) is required for all contract terms to apply. Demco will pay regular FedEx ground service shipping costs on all stock orders over \$75 (after discount). Express parcel shipping is not included. Shipping & Processing will be prepaid and added to all orders that are Drop Shipped, such as Furniture and Equipment Items. Demco will furnish good faith estimates on all orders.



Discount pricing agreement

**Delaware
County Schools
Joint Purchasing Board**

Delaware County Intermediate Unit
Fixed Discount Art Supplies, Office &
School Supplies, Audio Visual
Equipment & Supplies 2023

Catalog discount code #C11201

Your discount pricing agreement terms

Please enjoy these discounts for 2023 and use discount code **C11201** on all orders.

Your discounts are based on prices listed at demco.com and will remain the same throughout the terms of this agreement.

| | |
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| Discount | <ul style="list-style-type: none"> • \$75 minimum order (after discount) required for contract terms to apply • 14% on library, office and technology supplies (consumables) • 6% on learning materials • 6% on furniture and equipment under \$2,500* (non-consumable) |
| Shipping | <ul style="list-style-type: none"> • Demco will pay regular FedEx Ground Service shipping costs on all stock orders over \$75 (after discount). • Shipping & Processing will be prepaid and added to all drop ship orders, such as furniture and equipment. Demco provides good-faith shipping estimates on all orders. • Express parcel shipping is not included. |
| Exclusions | <ul style="list-style-type: none"> • Security products • Demco Software products • littleBits™ products • Demco exclusive products including but not limited to: Dr. Seuss™, Pete the Cat®, Eric Carle™, and Mo Willems |
| Expires | December 31 st , 2023 |

*For large quantity orders or purchases over \$2,000, please contact the Demco Inside Sales Team toll-free at 800.462.8709 or email quote@demco.com. You may be eligible for special bid pricing.

Discounts under this agreement cannot be used with bids, sale catalogs, or other promotions. If a sale price is lower than your discounted price, you will receive the best price.

Thank you for considering these terms. On behalf of Demco, I look forward to exceeding your expectations!

Kristopher L. Snow
Contracts Facilitator

Phone: 888.211.3072
Fax: 888.320.0288
Email: contracts@demco.com

How to place an order

Web: demco.com
Phone: 800.356.1200
Email: order@demco.com
Fax: 800.245.1329

Delivery

In-stock items arrive within 7–10 working days after receipt of order. Depending on vendor lead times, furniture and equipment may take 2–12 weeks to arrive.

Payment terms

Net 30 days

Remittance address

billing@demco.com
Demco
P.O. Box 88623
Milwaukee, WI 53288-8623

Mailing address

Demco
4810 Forest Run Rd
P.O. Box 7488
Madison, WI 53707-7488

Returns & warranties

You may return or exchange a qualifying item* within six months of your invoice date. **Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective.** Engraved or imprinted items are not returnable.

*Not sure if an item qualifies for a return or exchange? A Demco Customer Service Representative can help you. Call 800.962.4463 or email custserv@demco.com.

Note: Terms and conditions may change at any time.

Delaware County Schools Joint Purchasing Board

RFP# Fixed Discount Percentage off catalog and/or Store discounts

DEMCO #C11201

- \$75.00 Minimum order after discounts for all terms to apply.
- Discounts will apply to list pricing found on www.demco.com. Prices are subject to change when economic conditions force us to pass along price increases. The awarded discounts will not change for the length of the contract.
- Demco will pay regular FedEx Ground Service shipping costs on all stock orders of \$75 after discount. Express parcel shipping is not included.
- Shipping and Processing will be prepaid and added to all drop ship orders, such as furniture and equipment. Demco provides good-faith shipping estimates on all orders.
- Accessorial shipping services are available upon request for LTL shipments.
 - Inside Delivery - \$40
 - Lift-gate truck - \$70
 - Call Ahead delivery - \$10
- Deliveries will be made 7-10 days after receipt of stock item orders and 2-12 weeks for items shipped directly from the manufacturer such as furniture and equipment. No walk-in locations are available.
- Contract discounts are not available for Security Products, Demco Software, littleBits™ products and Licensed Products (Dr. Seuss™, Eric Carle™, etc.). See the attached list of items excluded from discounts.

Return & Exchange Policy

Demco stands behind our products. If your members are not satisfied with an order, you may return or exchange a qualifying item* within 6 months of your invoice date. Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective. Anything that has been engraved or imprinted is not returnable.

*Not sure if an item qualifies for a return or exchange? A Demco Customer Service representative can help you. Call 800.962.4463 or email custserv@demco.com

List of items excluded from discounts under this agreement

| product (SKU) number | Product Description |
|-------------------------|---|
| 12195570 | Tattle Tape DCD-2 Security Strips CD/CD ROMs/DVDs 50/Pkg |
| 12206860 | Take Care Of Books Bookmarks 6-1/2"x2" 50 Ea/4 Des 200/Pkg |
| 12206870 | 8 Great Ways For Book Care Bookmarks 6-1/2"Hx2"W 200/Pkg |
| 12207640 | Cat in the Hat Carpet 5'4"W x 3'10"D |
| 12207650 | Cat in the Hat Carpet 7'8"W x 5'4"D |
| 12207660 | Cat in the Hat Carpet 10'9"W x 7'8"D |
| 12207670 | Cat in the Hat Carpet 13'2"W x 10'9"D |
| 12207680 | Dr Seuss Characters Carpet 5'4"W x 3'10"D Oval |
| 12207690 | Dr Seuss Characters Carpet 7'8"W x 5'4"D Oval |
| 12207700 | Dr Seuss Characters Carpet 10'9"W x 7'8"D Oval |
| 12207750 | Cat In The Hat READ Bookmarks 6-1/2"H x 3"W 200/Pkg |
| 12207760 | Cat & Friends Bookmarks 6-1/2"H x 2"W 50 Ea 4 Designs |
| 12208150 | Cat In The Hat READ Poster 32"H x 24"W Coated |
| 12213510 | One Fish Two Fish Bookmarks 6-1/2x2 50Ea 4 Designs 200/Pkg |
| 12228690 | Cat In The Hat Recyclable Tote Bag 13"H x 12"W x 8"D |
| 12232280 | magbox Acrylic Display LgThick SizePeriodi10-1/8x11-5/8x7-3/4 |
| 12232300 | mag box Acrylic Display For Newspapers 9-1/4"x13-5/8"x8" |
| 12404050 | RF Security Tags 9.5MHz 50x50 Date Due 2"Hx2"W 2000/RL |
| 12404120 | RF Date Due Detuning Tabs 1-1/2"H x 1"W 1,000/Roll |
| 13000340 | Dr. Seuss Cat in the Hat Reading Stickers 120/Pkg |
| 13042250 | Dewey (Cartoon) Poster Set 20"Hx10"W 12/Set |
| 13101090 | Dr. Seuss Cat In The Hat Read Every Day Bookmark 36/Pkg |
| 13584100 | magbox Acrylic Display ForMini Periodical 5-3/4 x6-1/2x7-1/2 |
| 13584400 | magbox AcrylicDispStandardSize Periodical 8x9-3/8x7-3/4 2/Box |
| 13601260 | READ Cat In The Hat Drawstring Bag 17"H x 14"W x 3"D 25/Pkg |
| 13601270 | Reading Is My Thing Economy Bag 17"H x 14"W x 3"D 100/Pkg |
| 13602530 | Knows A Thing Or Two Reading Certificate 5-1/2x8-1/2 50/Pkg |
| 13602540 | Reading Is My Thing Reading Record 11"H x 8-1/2"W 25/Pkg |
| 13603550 | Books Are My Thing Die-cut Bkmk 5-3/4x2-1/4 200/Pkg 2 Des |
| 13603570 | Reading Is Our Thing Poster 23"H x 17"W |
| 13603810 | Reading Is Our Thing Progress Tracker |
| 13603820 | Reading Is Our Thing Character Pieces 100/Pkg |
| 13603950 | magbox Acrylic Slatwall Display 8" x 9-1/4" x 3" 2/Box |
| 13635920 | Dr Seuss Poem Bookmark 6"H x 2"W 200/Pkg |
| 13635930 | Dr Seuss Read On Bookmark 6"H x 2"W 200/Pkg |
| 13635940 | Dr Seuss Poem Poster 17" x 23" |
| 13635950 | Dr Seuss Keep Calm and Read On Poster 17" x 23" |
| 13659820 | Pete The Cat Carpet 5'4"W x 3'10"D Oval |
| 13659830 | Pete The Cat Carpet 7'8"W x 5'4"D Oval |
| 13659840 | Pete The Cat Carpet 10'9"W x 7'8"D Oval |

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| 13659850 | Pete The Cat Carpet 13'2"W x 10'9"D Oval |
| 13663130 | Kwikboost Charging Locker |
| 13666850 | magbrowz Small Tray 3-1/2" x 14-1/2" x 12" 2/Box |
| 13666860 | magbrowz Large Tray 3-1/2" x 33" x 12" 2/Box |
| 13666870 | magbrowz Small Bin 5-3/4" x 13-1/4" x 12" 2/Box |
| 13666880 | magbrowz Large Bin 6-1/2" x 31-3/4" x 12" 2/Bx |
| 13667950 | Dr. Seuss Celebrate Bookmarks 2" x 6" 200/Pkg |
| 13667980 | Dr. Seuss Celebrate Poster 23"H x 17"W |
| 13667990 | Dr. Seuss Happy Birthday Bookmarks 2" x 6" 200/Pkg |
| 13708590 | I Heart The Cat in the Hat Bookmark 2" x 6" 200/Pkg |
| 13708600 | Dr. Seuss Color Block READ Bookmarks 2" x 6" 200/Pkg |
| 13708680 | I Heart The Cat in Hat Economy Bag 17"H x 14"W x 3"D 100/Pkg |
| 13708770 | Dr. Seuss Color Block READ Poster 12"H x 24"W |
| 13726820 | littleBits Steam Student Set |
| 13749740 | Dr. Seuss You Have Brains Poster 23"H x 17"W |
| 13749750 | Dr. Seuss You Have Brains Bkmark 2"x6" 1 Design 200/Pkg |
| 13749760 | Dr. Seuss One Fish Two Fish Poster 23"H x 17"W |
| 13749770 | Dr. Seuss One Fish Two Fish Bkmrk 2"x6" 1 Design 200/Pkg |
| 13750960 | Elephant and Piggie Carpet 5'4"W x 3'10"D Oval |
| 13750970 | Elephant and Piggie Carpet 7'8"W x 5'4"D Oval |
| 13750980 | Elephant and Piggie Carpet 10'9"W x 7'8"D Oval |
| 13750990 | Elephant and Piggie Carpet 13'2"W x 10'9"D Oval |
| 13751000 | Mo Willems Character Carpet 7'8"W x 5'4"D Rectangle |
| 13751010 | Mo Willems Character Carpet 10'9"W x 7'8"D Rectangle |
| 13751020 | Mo Willems Character Carpet 13'2"W x 10'9"D Rectangle |
| 13751640 | StickTogether Core Collection 4/Set |
| 13756890 | Freestanding Printed Foam Letter 6"H x 3"D Twine |
| 13756900 | Freestanding Printed Foam Letter 6"H x 3"D Wood |
| 13756910 | Freestanding Printed Foam Letter 6"H x 3"D Rust |
| 13756920 | Freestanding Printed Foam Letter 6"H x 3"D Metal |
| 13756930 | Freestanding Printed Foam Letter 8"H x 3"D Twine |
| 13756940 | Freestanding Printed Foam Letter 8"H x 3"D Wood |
| 13756950 | Freestanding Printed Foam Letter 8"H x 3"D Rust |
| 13756960 | Freestanding Printed Foam Letter 8"H x 3"D Metal |
| 13756970 | Freestanding Printed Foam Letter 12"H x 3"D Twine |
| 13756980 | Freestanding Printed Foam Letter 12"H x 3"D Wood |
| 13756990 | Freestanding Printed Foam Letter 12"H x 3"D Rust |
| 13757000 | Freestanding Printed Foam Letter 12"H x 3"D Metal |
| 13757770 | StickTogether Masterpiece Collection Set of 4 |
| 13762380 | Cricut Explore Air 2 Mint Machine |
| 13763300 | StickTogether Seasonal Bundle |
| 13791210 | StickTogether Animal Collection 4/Set |
| 13791220 | StickTogether Creativity Collection 4/Set |
| 13801780 | Ozobot Evo Classroom Kit 12 Ozobot Evo w/Charging Case |
| 13801790 | Ozobot Evo Classroom Kit 18 Ozobot Evo w/Charging Case |

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| 13806360 | Guardian R HEPA Air Scrubber |
| 13806370 | Guardian R Filter HEPA 18" x 18" x 2" |
| 13806380 | Guardian R Pre-Filter 18" x 18" x 1" |
| 13806800 | AeraMax Professional AM 3S PC Air Purifier w/PureView |
| 13806810 | AeraMax Professional AM 4 PC Air Purifier w/PureView |
| 13806820 | AeraMax Professional AM 4S PC Air Purifier w/PureView |
| 13806830 | AeraMax Professional AM Hepa Air Purifier Filter-2 pkg |
| 13806840 | AeraMax Professional AM Carbon AirPurifierFilter-4 pkg |
| 13808580 | Flex Farm Shipping Charge |
| 13814670 | Cricut Explore 3 |
| 13814680 | Cricut Maker 3 Machine |
| 13820190 | Logitech G213 Prodigy Gaming KeyboardBxBL8-1/2x17-3/4x1-1/3 |
| 13825110 | Demco Bookshelf Divider Custom Text-only |
| 13825120 | Demco Bookshelf Divider Custom Dewey Text-only |
| 13826330 | remoteLocker 100 v3 Central Tower Inc RFID, Black |
| 13826340 | remoteLocker 100 v3 Central Tower Inc RFID, White |
| 13826350 | remoteLocker 110 v3 10-Locker Tower, Black |
| 13826360 | remoteLocker 110 v3 10-Locker Tower Inc Controller, Black |
| 13826370 | remoteLocker 110 v3 10-Locker Tower, White |
| 13826380 | remoteLocker 110 v3 10-Locker Tower Inc Controller, White |
| 13826390 | remoteLocker 115 v3 15-Locker Tower, Black |
| 13826400 | remoteLocker 115 v3 15-Locker Tower Inc Controller, Black |
| 13826410 | remoteLocker 115 v3 15-Locker Tower, White |
| 13826420 | remoteLocker 115 v3 15-Locker Tower Inc Controller, White |
| 13827130 | Installation for remoteLocker 115 v3 15 Locker Tower w/Contr |
| 13827140 | Warranty for remoteLocker 100 v3 Central Tower Inc RFID |
| 13827150 | Warranty for remoteLocker 110 v3 10 Locker Tower |
| 13827160 | Warranty for remoteLocker 110 v3 10 Locker Tower w/ Cont |
| 13827170 | Warranty for remoteLocker 115 v3 15 Locker Tower |
| 13827180 | Warranty for remoteLocker 115 v3 15 Locker Tower w/Contr |
| 13827190 | Installation for remoteLocker 100 v3 Central Tower Inc RFID |
| 13827200 | Installation for remoteLocker 110 v3 10 Locker Tower |
| 13827210 | Installation for remoteLocker 110 v3 10 Locker Tower w/ Cont |
| 13827220 | Installation for remoteLocker 115 v3 15 Locker Tower |
| 14600580 | Spacing Guide for 10" Or 12"H Signage Letters |
| 14600590 | Spacing Guide 4", 6" Or 8"H Signage Letters |
| 14913130 | 4" Gatorfoam Signage Letter 3-5"W x 1"D |
| 14913140 | 6" Gatorfoam Signage Letter 5-7"W x 1"D |
| 14913150 | 8" Gatorfoam Signage Letter 7-9"W x 1"D |
| 14913160 | 10" Gatorfoam Signage Letter 9-11"W x 1"D |
| 14913170 | 12" Gatorfoam Signage Letter 11-13"W x 1"D |
| 14925920 | Metal Mica Letters 4"H |
| 14925930 | Metal Mica Letters 6"H |
| 14925940 | Metal Mica Letters 8"H |
| 14925950 | Metal Mica Letters 10"H |

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| 14925960 | Metal Mica Letters 12"H |
| 14926040 | Contour Frame Signholder 2-1/2"H x 10"W |
| 14926060 | Contour Frame Sign Holder 4"H x 4"W |
| 14926070 | Contour Frame Sign Holder 6"H x 6"W |
| 14926080 | Contour Frame Sign Holder 8"H x 8"W |
| 14926090 | Contour Frame Sign Holder 12"H x 12"W |
| 14931670 | 12" Gatorfoam Punctuation |
| 14931680 | 10" Gatorfoam Punctuation |
| 14931690 | 8" Gatorfoam Punctuation |
| 14931700 | 6" Gatorfoam Punctuation |
| 14931710 | 4" Gatorfoam Punctuation |
| 14944670 | Changeable Sign Frame 11"H x 8-1/2"W |
| 14944690 | Changeable Sign Frame 6"H x 6"W |
| 14944700 | Changeable Sign Frame 4"H x 4"W |
| 14946710 | Contour Tabletop Sign Holder 4"H x 8"W |
| 14946720 | Contour Shelf Label Holder 3/4"H x 6"W (No Ends or Cover) |
| 14955250 | Free Standing Foam Letter 6"H x 2"D |
| 14955260 | Free Standing Foam Letter 8"H x 2" D |
| 14955270 | Free Standing Foam Letter 12"H x 2"D |
| 14975010 | 1" Plastic Letters w/ Adhesive |
| 14975040 | 2" Plastic Letters w/ Adhesive |
| 14975060 | 4" Plastic Letters w/ Adhesive |
| 14975080 | 6" Plastic Letters w/ Adhesive |
| 14975180 | 4" Plastic Letter Black With Adhesive |
| 15300980 | Tattle-Tape B1 Security Strips Book Spines 100/Pkg |
| 15300990 | Tattle-Tape B2 Double-sided Sec Strip Paperback 100/Pkg |
| 15317140 | Application Mat For CD/DVD Strips |
| 15352330 | Tattle-Tape R2 Between-Page Security Strips 7,500/Roll |
| 15352350 | Tattle-Tape B1 Single-sided Security Strp Hardcover 1000/Bx |
| 15352360 | Tattle-Tape B2 Double-sided Security Strip PaperBk 1000/Bx |
| 15352370 | Tattle-Tape R2 Between-Page Security Strips 2,500/Roll |
| 15352380 | Tattle-Tape SB-3 Security Strips Audiocassettes 200/Pkg |
| 15352430 | Tattle-Tape EM DCD-2 CD / Sngle-sided DVD Overly 200/Box |
| 15352490 | Bibliotheca Tattle-Tape Desensitizer |
| 15353060 | Bayonets For Tattle Tape Security Strip Insertion 10/Pk |
| 16201010 | Book Repair Workshop Kit 5 Kits/Ctn |
| 17114390 | Bibliotheca Tattle-Tape Resensitizer |
| 20473190 | Contour Frame Sign Holder 4"H x 8" W |
| 20573540 | Contour Frame Sign Holder 11"H x 8-1/2"W |

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

EAI Education

Include Quote #: #DCIU2023

Catalog: Spring 2023

Vendor Address: 118 Bauer Dr.
Oakland NJ 07436

Telephone: 201-891-9466

Fax: 201-891-5689

EAI pricing is published in the Spring & Fall of each year. Discount applies to current published pricing. Pricing and exceptions are subject to change with the publication of new catalogs and new products.

Contact Person: Kathy Franks

Email: bidsquotes@eaieducation.com
sales@eaieducation.com

Telephone: 201-891-9466 xt. 7600

Email: info@eaieducation.com

Add'l. Contact Person: Barbara Ryniak

Telephone: 201-891-9466 xt. 7440

Company Website: www.eaieducation.com

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| <i>Fixed Discount:</i> | 15% |
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| <i>Catalog Supplements:</i> |
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Sales / Discounted Catalogs:

Exceptions:

Discounts do not apply to all Texas Instruments, CalcPal, Casio, Sharp, Batteries, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Edison Educational, HEPA, K'NEX, Makey Makey, Makeblock, Ohaus, Ozobot, Photon, Pocket Lab, Root, Sphero, Superfrix, TeacherGeek, Vernier, Wonder Workshop, carpets, furniture, drop-shipped items and select KEVA, Mudwatt and storage containers. The discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing. Shipping on orders over \$149 is Free; under \$149 add \$12 for shipping.

ALL products from Texas Instruments, Calc Pal, Casio, Sharp, Vernier, furniture, carpets, drop-shipped items, and storage are not eligible for free shipping and do not apply toward the \$149 minimum order. Standard shipping rates will apply to all excluded items. Credit card payment is not accepted on all excluded items.

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Kurtz Bros.

Include Quote #:

Catalog: 2023

Vendor Address: 400 Reed St.
P.O. Box 392
Clearfield, PA 16830-0392

Telephone: 800-252-3811

Fax: 814-765-8690

Contact Person: Jim Boate **Email:** jboate@kurtzbros.com

Telephone: 800-252-3811 xt. 2616

Add'l. Contact Person: Suzan Walker **Email:** swalker@kurtzbros.com

Telephone: 814-252-3811 xt. 2274

Company Website: www.kurtzbros.com

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| <i>Fixed Discount:</i> | 30% | (pages 2 - 608) Free shipping on all orders over \$50. |
| <i>Catalog Supplements:</i> | NA | |

Sales / Discounted Catalogs: NA

Exceptions: ***Furniture & Equipment- Pages 609-796- 12% discount - Actual Shipping charges added to your invoice.
***We request that Furniture & Equipment items be placed on separate purchase orders from general supplies. For special quotes on large furniture & equipment purchases please contact our furniture department at 800-252-3811 ext. 7700.

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Lakeshore Learning Materials

Include Quote #: Per Account #75645

Catalog: Jan/Feb 2021

Vendor Address: 2695 E. Dominguez St.
Carson, CA 90895

Telephone: 800-421-5354

Fax: 310-537-7990

Contact Person: Johanna Lopez

Email: biddept@lakeshorelearning.com

Telephone: 800-421-5354

Add'l. Contact Person: Greg Demetrius

Email: gdemetrius@lakeshorelearning.com

Telephone: 267-990-6511

Company Website: www.lakeshorelearning.com

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| <i>Fixed Discount:</i> | 5% |
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| <i>Catalog Supplements:</i> | 5% |
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Sales / Discounted Catalogs: Discount is not applicable to sale items

Exceptions:

*****See Additional 3 Pages for Exceptions and Exclusions**



December 13, 2022

Delaware County Schools Joint Purchasing Board
C/o Delaware County Intermediate Unit
Morton Education Service Center
Attn: Carol Grzybacz
200 Yale Avenue,
Morton, PA 19070

RE: Fixed Discount Percentage off Catalog and /or Store Discount for 2023

Dear Carol Grzybacz and Delaware County Schools Joint Purchasing Board Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to the Fixed Discount Percentage off Catalog and /or Store Discount for 2023. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials, furniture and environments for infants, toddlers and students through the 8th grade, we help children reach developmental milestones and achieve education goals—while still having fun!

OFFER

Lakeshore is pleased to present the following offer to Delaware County Schools Joint Purchasing Board:

- 5% discount on all nonsale items from Lakeshore's catalogs, website (www.LakeshoreLearning.com) and retail stores.
- FREE shipping on all orders in the contiguous United States.

Please reference "Per Account #75645" on all purchase orders to receive these terms.

Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit www.LakeshoreLearning.com.

PRODUCT WARRANTY

We unconditionally guarantee every item. We stake our reputation on the quality of our products. If you are unhappy with any item for any reason, return it to us for a full refund or exchange.



- **Lifetime warranty** on premium-quality classroom furniture, tables and desks, chairs, and cots
- **10-year warranty** on Classroom Carpets
- **5-year warranty** on Write & Wipe Mobile Tables & Desks, Outdoor Furniture, trikes, and cribs
- All other items receive a full-year warranty (unless otherwise noted)

CUSTOMER SERVICE

We can't say it enough: Customer satisfaction is our number-one priority. As such, our multifaceted Customer Service representatives go out of their way to provide a peak experience for every customer.

Customer Service Center:

Address: Lakeshore Learning Materials - Customer Service Department
2695 E. Dominguez St., Carson, CA 90895
Phone: (800) 428-4414
Fax: (310) 537-4261
E-Mail: lakeshore@lakeshorelearning.com
Hours of Operation: Monday–Friday, 6:00 a.m.–6:00 p.m., PST

RETURNS OR EXCHANGES

Not only are our products distinguished by their quality, educational merit and safety—they're also backed by our ironclad guarantee. If you are unhappy with any item for any reason, you may return it for a full refund or exchange...no questions asked! If you need assistance with an order, simply contact our Customer Service Department at (800) 428-4414.

EXCLUSIVE ITEMS

Among the wide range of educational products offered by Lakeshore, there are over a thousand outstanding and innovative items for which we are the sole-source vendor. These exclusive materials are easily identified by the prefix in their item number. Any items you see with the following prefixes are sole-source items that you simply won't find anywhere other than Lakeshore:

AA AB AX AZ DD DG EE FF GG HH JC JJ KC KT
LA LC LCW LDA LK LL LM PP PX RA RE RJ RR
RS TT VX WF YB



Lakeshore®

Warranty Information

Lakeshore offers a lifetime warranty on premium-quality classroom furniture.



Premium-Quality Classroom Furniture

Lifetime Warranty

Premium-Quality Classroom Tables & Desks

Lifetime Warranty

Premium-Quality Classroom Chairs

Lifetime Warranty

Premium-Quality Classroom Cots

Lifetime Warranty

Classroom Carpets

10 Years

Write & Wipe Mobile Tables & Desks

5 Years

Outdoor Furniture

5 Years

Trikes

5 Years

Cribs

5 Years

All other items in catalog
(unless otherwise noted)

1 Year

Guarantee

We unconditionally guarantee every item we offer. If you are unhappy with any item for any reason, simply return it to us for a full refund or exchange. Your satisfaction is our top priority! If you ever have questions or concerns, contact Customer Service at (800) 428-4414 or e-mail lakeshore@lakeshorelearning.com.

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Midwest Technology Products

Include Quote #:

Catalog: 2021 Fall/Winter

Vendor Address: 5600 Bridgeport Dr
Sioux City, IA 51111

Telephone: 800-831-5904

Fax: 800-285-7054

Contact Person: Sarah Cruz

Email: scruz@midwesttechnology.com

Telephone: 800-831-5904 Ext. 3120

Add'l. Contact Person: Kevin Luft

Email: kluft@midwesttechnology.com

Telephone: 800-831-5904 Ext. 3105

Company Website: www.midwesttechnology.com

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| <i>Fixed Discount:</i> | 5% |
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| <i>Catalog Supplements:</i> | N/A |
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Sales / Discounted Catalogs:

Periodic "Sale Catalogs" are not included in our offered Discount

Exceptions:

Please see www.midwesttechnology.com for current prices.

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Nasco Education, LLC

Include Quot 53583

Catalog:

Vendor Address: 901 Janesville Ave.
P.O. Box 901
Fort Atkinson, WI 53538-0901

Telephone: 800-558-9595

Fax: 800-372-1236

Contact Person: Michelle Au

Email: quotes@enasco.com
bids@nascoeducation.com

Add'l. Contact Person: Customer Service

Email: custserv@nascoeducation.com

Telephone:

Company Website: www.nascoeducation.com

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| <i>Fixed Discount:</i> | 10-20% |
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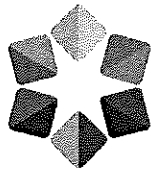
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| <i>Catalog Supplements:</i> | 10-20% |
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Sales / Discounted Catalogs: Customers will receive the best of sale pricing, contract pricing, quantity pricing, or promotional discount for qualifying orders

Exceptions: The following items do not qualify for a discount: Health science product and Healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Tots®, nutrition and replicas, hydroponics, aquaponics, furniture, KitchenAid®, digital subscriptions, custom kits, economy student kits, ceramic equipment, Art Class Curator kits, Cyber.org Kits, Cornell Lab kits, and items with a KI, KT, KC, NA or NZ prefix.

Prepared by C. Grzybacz

*****See Additional 2 Pages for Exceptions and Exclusions**



Nasco

Education™

Empowered teachers, engaged students

901 Janesville Avenue
Fort Atkinson, WI 53538

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL info@nascoeducation.com

WEB nascoeducation.com

Bid Exception Clarification

Entity:

Bid ID:

Bid Name:

Contract Dates:

- Current prices can be found at NascoEducation.com. Enter your quote number when prompted to receive your discounted price.
- Free ground shipping will not apply to orders less than \$199 or excluded items as listed below:
 - Excluded items:
 - Truck logo Items
 - Preserved
 - Items stated on website as being excluded
- Shipping is listed as a separate line item on Invoices. For shipping estimates, please call 800-558-9595.
- Additional charges apply to:
 - Hazardous Material
 - Inside Delivery
 - Lift gate
- Nasco is not responsible for any excess costs incurred due to the purchase of items from other sources when products are unavailable at the time of order.
- Nasco will not be responsible for paying penalty fees or liquidation damages.
- Return or exchange privileges are granted only upon request, and only on stock merchandise within 30 days of date of invoice. Restocking fees may apply. You may contact our Customer Care team by calling 800-558-9595.
- Warranties vary by product and are based on manufacturer warranty terms
- Nasco does not give any additional discounts for prompt payment of invoices
- Orders are invoiced once product has shipped. Net 30 payment terms commence at time of invoicing.
- Nasco does not install, assemble or remove debris of any kind.



Empowered teachers, engaged students

901 Janesville Avenue
Fort Atkinson, WI 53538

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL Info@nascoeducation.com

WEB nascoeducation.com

Custom Discount for:
2023 Fixed Catalog Discount

Nasco Quote Number: 53583
Valid: 1/1/2023 – 12/31/2023

| Category | Discount off current price |
|---|----------------------------|
| Art | 20% |
| Math and Literacy | 15% |
| Science and Dissection | 15% |
| STEM/STEAM | 15% |
| Family and Consumer Sciences | 15% |
| Agricultural Education | 10% |
| Physical, Health, and SEL Education | 10% |
| Qualifying orders over \$199 (after discount) | Free Shipping* |

***Some exclusions apply** Please visit nascoeducation.com/shipping for current shipping and delivery terms. Hawaii and Alaska not included in free shipping offer. Please call 1.800.558.9595 for shipping rates.

TERMS: Net 30 days, with approved credit

DELIVERY: Approximately 7-21 business days upon receipt of order for in-stock items

PLEASE NOTE:

- Customers will receive the best of sale pricing, contract pricing, quantity pricing, or promotional discount for qualifying orders.
- The following items do not qualify for a discount: Health science product and healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Tots®, nutrition and replicas, hydroponics, aquaponics, furniture, KitchenAid®, digital subscriptions, custom kits, economy student kits, ceramic equipment, Art Class Curator Kits, Cyber.org Kits, Cornell Lab Kits, and items with a "KI", "KT", "KC", "NA", or "NZ" prefix
- An additional small order handling fee of \$5.00 will be applied to orders under \$50.00.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- For instructions on how to use your quote online, please visit nascoeducation.com/how-to-use-my-quote-number.
- Due to unforeseen increases or operational changes, Nasco Education reserves the right to change published prices or shipping policies without notice. Please refer to our website for current pricing and policies.
- Please include your quote number above on all orders.

Visit us at nascoeducation.com to browse our complete product offerings. To view our digital catalogs or to request a catalog and be added to our mailing list, please visit nascoeducation.com/catalog-directory. For questions about pricing, high-quantity orders, bids and quotes, or help with product selection, contact our customer care team at 1.800.558.9595 or custserv@nascoeducation.com.

We look forward to serving you!

Sincerely,

Michelle Au, Contract Sales Manager

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Office Basics

Include Quote #:

Catalog: 2022-2023

Vendor Address: 22 Creek Circle
P.O. Box 2230
Boothwyn, PA 19061

Telephone: 610-471-1000

Fax: 610-471-1100

Contact Person: Brian Giacobetti

Email: bgiacobetti@officebasics.com

Telephone: 610-633-5164

Add'l. Contact Person: Ray Kendall

Email: rkendall@officebasics.com

Telephone: 610-633-2823

Company Website: www.officebasics.com

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| <i>Fixed Discount:</i> | 50% |
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| <i>Catalog Supplements:</i> |
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Sales / Discounted Catalogs:

Exceptions: ***Furniture 40%-60% discount. Call, or email for price quote

*** Supplies will be 10% - 15% above our cost.

***Free Delivery to all locations.

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

S & S Worldwide

Include Quote #: #19070-23%

Catalog: 2023

Vendor Address: 75 Mill Street
Colchester, CT 06415

Telephone: 800-642-7354

Fax: 800-432-2842

Contact Person: Amber Brown

Email: bids@ssww.com

Telephone: 800-642-7354

Add'l. Contact Person: Jenna Scholl

Email:

Telephone:

Company Website: www.ssww.com

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| <i>Fixed Discount:</i> | 20% |
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| <i>Catalog Supplements:</i> | N/A |
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Sales / Discounted Catalogs: No

Exceptions: 20% off of CURRENT LIST PRICE at time of order placement. Not to be combined with sale prices offer codes, Internet specials & quantity breaks.

Items labeled FOB/Dropship
are ineligible for free inside delivery, liftgate and shipping.
Installation/assembly not provided.

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

School Health Corporation

Include Quote #: 3859359

Catalog: 2022

Vendor Address: 5600 Apollo Dr.
Rolling Meadows, IL 60008

Telephone: 866-323-5465

Fax: 800-235-1305

Contact Person: Customer Care

Email: bids@schoolhealth.com

Telephone: 866-323-5465

Add'l. Contact Person: Customer Care

Email:
customercare@schoolhealth.com

Telephone:

Company Website: www.schoolhealth.com

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| <i>Fixed Discount:</i> | 15% |
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| <i>Catalog Supplements:</i> | 15% |
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Sales / Discounted Catalogs: NA

Exceptions:

*****See Additional 1 Pages for Exceptions and Exclusions**



January 3, 2022

Catalog Discount Exclusions

School Health Corporation may offer special discounts to organizations meeting specific criteria. These discounts recognize existing or anticipated annual purchase volume and are intended for customers seeking a mutually beneficial relationship.

Historically, we have provided all our customers with common list prices. Thus, your discount will be based upon the same list price offered in our catalogs, websites, and other marketing publications.

Certain products are excluded from our blanket discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size variances), etc.

The following items in the 2022 School Nurse, Sports Health, EnableMart and all other Catalogs are excluded from a catalog discount:

- Medical Recordkeeping Software and other software products
- Injury tracking software
- Prescription (Rx) products
- Customized Kits
- Products denoted by Exclusive icon
- Gatorade products & Gatorade Performance Series products
- EnableMart Software
- Braille Paper
- Current "Special Promotion" items already offered at a discounted price. School Health runs sales throughout the year. Our catalogs contain numerous promotions denoted by the Special Offer icon. Also, look for seasonal savings offered in our spring and Back-to-School flyers.

The following **capital equipment products** are excluded from your standard catalog discount. These items may require special setup, in-service education, and may have varying freight costs due to weight. Please call us for special discounts on these products. In some cases, the discount on these items may be greater than your standard discount:

- Furniture items and Appliances listed
- Vision and Hearing screening equipment
- Automated External Defibrillators (AED's)
- Braille Embossers

To receive a detailed list of catalog discount exclusions by product number (SKU), or if you have any questions regarding this bid, please call us at (866)323-5465 or email bids@schoolhealth.com. If you require additional information or questions about placing orders from this bid, contact the Customer Care Department: (866)323-5465, fax (800)235-1305, or email orders@schoolhealth.com.

5600 Apollo Dr
Rolling Meadows, IL 6008
Toll Free 866-323-5465 Fax 800-235-1305

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

School Specialty, Inc.

Include Quote #: Q-273133

Catalog: 2023

Vendor Address: W6316 Design Dr.
Greenville, WI 54942

Telephone: 800-554-7632

Fax: 800-675-1775

Contact Person: Cheri Mader

Email:
bideastnotices@schoolspecialty.com

Telephone: 800-554-7632

Add'l. Contact Person: Jacquelyne Berrier

Email: jacquelyne.berrier@schoolspecialty.com

Telephone: 302-287-0210

Company Website: www.schoolspecialty.com

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| <i>Fixed Discount:</i> | 32% | (on "9" prefix items in current catalogs) |
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| <i>Catalog Supplements:</i> | N/A |
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Sales / Discounted Catalogs: No other discounts apply to sales catalogs and flyers

Exceptions: ***See Additional 3 Pages for Exceptions and Exclusions



December 09, 2022

**DELAWARE COUNTY INTERMEDIATE UNIT
200 YALE AVE
MORTON, PA 19070-1918 US**

Account # 296878

Bid Number: 2023 FIXED DISCOUNT BID

School Specialty, LLC appreciates the opportunity to respond to **2023 FIXED DISCOUNT BID**. We offer a wide assortment of items and have attached a list of our brands that are included in our offer. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com> If you have not received your catalog, you can request a copy on the site as well.

All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

Contract Period:

Valid from January 1, 2023 through December 31, 2023. Pricing for **contract period effective upon notification of award** referencing our Bid # **Q-273133** to bideastnotices@schoolspecialty.com.

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,

A handwritten signature in blue ink that reads "Cheri A. Mader".

Cheri Mader
Sr. Contracts Coordinator



**School Specialty, LLC Catalog Discount Pricing Offer for
Bid Number: 2023 FIXED DISCOUNT BID**

School Specialty, LLC is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at www.schoolspecialty.com and log on to view your contracted pricing.

| Discount Off List | Product Category |
|-------------------|---------------------------|
| 32% | EARLY LEARNING |
| 32% | OFFICE/CLASSROOM SUPPLIES |
| 32% | SAFETY-SUPPLIES |
| 32% | ART SUPPLIES |
| 14% | OFFICE FURNITURE |
| 14% | SCIENCE FURNITURE |
| 32% | PAPER |
| 32% | SCIENCE CATEGORY |
| 32% | SCIENCE EDUCATION |
| 32% | WRITING |
| 14% | A/V TECHNOLOGY |
| 14% | ART EQUIPMENT |
| 14% | MEDIA CENTER |

Terms and Conditions (Subject to Change):

Parcel Item Orders ship free of charge. (9 and 5 prefix items)

Truck/Freight Items ship free of charge. (6 prefix items).

****Live specimens (prefix L), hazardous materials (prefix H), and non-discountable items (prefix N) may incur additional charges. Please refer to www.schoolspecialty.com for more information.**



Contact Information

Questions regarding this offer:

Cheri Mader

140 Marble Drive

Lancaster, PA 17601

Phone (800) 554-7632

Fax (800) 675-1775

Email: bideastnotices@schoolspecialty.com

Sales Representative

Jacquelyne Berrier

Phone: (302) 287-0210

Email: jacquelyne.berrier@schoolspecialty.com

Customer Care:

*Questions regarding order status,
shipment status, damages, shortages*

Attn: Customer Care Department

Phone (888) 388-3224

Email: customercare@schoolspecialty.com

Order Processing:

To place your order

Attn: Order Department

Phone (888) 388-3224

orders@schoolspecialty.com

Payment Remit To:

School Specialty, LLC

PO Box 825640

Philadelphia, PA 19182-5640

Phone (800) 305-0174

Email: billing@schoolspecialty.com

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Scott Electric

Include Quote #:

Catalog: 2021-2022

Vendor Address: P.O. Box S
Greensburg, PA 15601

Telephone: 855-726-8899

Fax: 877-837-8906

Contact Person: Mark Troutman

Email: mtroutman@scottelectricusa.com

Telephone:

Add'l. Contact Person:

Email:

Telephone:

Company Website: www.projectorlampguru.com

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| <i>Fixed Discount:</i> | 5% |
| <i>Catalog Supplements:</i> | 5% |

Sales / Discounted Catalogs: **Yes**

Exceptions:

Delaware County Schools Joint Purchasing Board

Office Supplies - Fixed Discount off of Catalog - Calendar Year 2023

Your Office Connection

Include Quote #:

Catalog: 2020

Vendor Address: P.O. Box 1000
Westtown, PA 19395

Telephone: 484-844-4685

Fax: 610-399-8221

Contact Person: Tyler Wood Email: tgw@yourofficeconnection.com

Telephone: 484-888-3808

Add'l. Contact Person: Email:

Telephone:

Company Website: www.yourofficeconnection.com

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| <i>Fixed Discount:</i> | 0-85% |
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| <i>Catalog Supplements:</i> | 0-85% |
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Sales / Discounted Catalogs: **Must contact primary contact for quote**

Exceptions: **Not to be used with any other promotions**