



## CHRISTMAS TREE, WREATH, EVERGREEN SWAG & GARLAND FUNDRAISER PRICING

Dear Valued Customer,

We are pleased to present our provisional 2017 product pricing.

As a reminder, groups who are NOT CA State Sales Tax Exempt will need to collect 8.75% tax (Riverside County) on the products they sell. Not all 501(c)3 organizations in California are CA State Tax Exempt. Please refer to the site listed below to confirm your Tax Exempt Status, or contact the BOE direct at 800.400.7115.

<https://www.ftb.ca.gov/businesses/Exempt-Organizations/Entity-list.shtml>

To add tax to the selling price of your products, multiply the cost price (found in the "Your Cost" column) by 8.75%. Add this amount to the price on your flyer (the Suggested Retail Price).

If your organization identifies as CA State Sales Tax Exempt, you will need to provide us with your EIN# so that sales tax will not be collected on your account. This can be entered into the Edit Account page on your Member Site, and will be forwarded to the BOE on your behalf. **Again do not assume you are exempt, please make sure you check the site listed above to confirm your 501(c)3 CA State Sales Tax Exempt Status.**

Sincerely,

The Staff @ Wood Mountain

### Please Note:

Customer may change retail pricing as needed per individual group requirements. Please be advised, profits will vary with any changes made. Shipping & handling charges are based on current fuel and transportation costs.

### Sales Tax:

Sales tax is not included in pricing, consult your tax representative regarding your sales tax liability. We report all sales to the Board of Equalization (BOE) at the end of the fundraiser. BOE Information Line: 800.400.7115



A 100% recyclable initiative.



[www.TreesForTroops.org](http://www.TreesForTroops.org)



Pacific Northwest  
Christmas Tree  
Association



National  
Christmas  
Tree Association



## CHRISTMAS TREE, WREATH, EVERGREEN SWAG & GARLAND FUNDRAISER PRICING

Product Size/Type	Your Cost	Shipping & Handling	Suggested Sales Price	Estimated Net Profit
5'-6' Douglas Fir	\$30.00	\$6.00	\$61.00	\$25.00
6'-7' Douglas Fir	\$33.00	\$6.00	\$66.00	\$27.00
7'-8' Douglas Fir	\$36.00	\$6.00	\$76.00	\$34.00
8'-9' Douglas Fir	\$50.00	\$6.00	\$80.00	\$24.00

5'-6' Noble Fir	\$42.00	\$6.00	\$76.00	\$28.00
6'-7' Noble Fir	\$47.00	\$6.00	\$86.00	\$33.00
7'-8' Noble Fir	\$58.00	\$6.00	\$101.00	\$37.00
8'-9' Noble Fir	\$70.00	\$6.00	\$126.00	\$50.00
9'-10' Noble Fir	\$100.00	\$6.00	\$156.00	\$50.00

5'-6' Nordmann Fir	\$38.00	\$6.00	\$66.00	\$22.00
6'-7' Nordmann Fir	\$45.00	\$6.00	\$76.00	\$25.00
7'-8' Nordmann Fir	\$55.00	\$6.00	\$91.00	\$30.00
8'-9' Nordmann Fir	\$75.00	\$6.00	\$111.00	\$30.00
9'-10' Nordmann Fir	\$95.00	\$6.00	\$136.00	\$35.00

24" Wreath w/Bow	\$25.00	\$1.00	\$37.00	\$11.00
Cross Wreath	\$28.00	\$1.00	\$40.00	\$11.00
24" Evergreen Swag	\$22.00	\$1.00	\$33.00	\$10.00
Cedar Garland (per ft.) *	\$1.75	\$0.00	\$2.50	\$0.75

Trees For Troops (6'-7' Doug Fir) **	\$33.00	\$6.00	\$66.00	\$27.00
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\* Ordered in 50ft rolls only.

\*\* Participation in the "Trees for Troops" program is optional. Donated trees will be directly delivered to military bases in California.

**Wood Mountain guarantees all products to be of the upmost quality and freshest from the Pacific Northwest.  
Wood Mountain does not require pre-payment for products prior to tree order submittal.  
Don't settle for less when comparing other fundraising programs!**

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