
Expanded Learning Opportunities Program

— ELOP - 2022 - 2023 —



ELOP - Expanded Learning Opportunities Program

- “Expanded learning” means before school, after school, summer, or intersession learning programs that focus on developing the academic, social, emotional, and physical needs and interests of pupils through hands-on, engaging learning experiences. It is the intent of the Legislature that expanded learning programs are pupil-centered, results driven, include community partners, and complement, but do not replicate, learning activities in the regular school day and school year.
- Must offer opportunities for nine hours of school per day to all unduplicated students; and provide the program to at least 50% of unduplicated students
- Focus is on enrichment; not targeted instruction
- Will not be audited this year, but will be part of the audit the following year (23-24)

Rancho Santa Fe School District

- 37 Students who are unduplicated in grades K-6
- Unduplicated students are English Learners, students whose families meet income or categorical eligibility requirements for free or reduced-price meals under the National School Lunch Program, or are foster youth. Unduplicated count refers to these students being counted only once even if they meet more than one eligibility requirement.

21/22	Kindergarten	First	Second	Third	Fourth	Fifth	Sixth	Total
Count	4	7	7	3	5	6	7	39
22/23 Projected	Kindergarten	First	Second	Third	Fourth	Fifth	Sixth	Total
Count	5	4	7	7	3	5	6	37



Options for Providing Enrichment

- Some districts partner with their local YMCA, Boys and Girls Clubs, etc. and have given them their funding.
- Some PTA's, PTO's, Foundations run enrichment programs and will have to ensure that their programs meet the new law.
- Outside entity to find resources and coordinate the program.
 - Use state funding to pay for:
 - Administrative fees
 - Scholarships for unduplicated students



Rancho Santa Fe School District

To meet the nine hours, schools must offer:

- Morning Programs:
 - We need to offer a class each day of the week at each grade level K-6.
 - Currently, we have an instrumental music program, choir and some athletic opportunities for upper grades.
 - We may do a running club each morning that students in K-5 can participate in.
- Afterschool Programs:
 - We need to do an enrichment program, offering something each day at each grade level K-6.
 - Currently, we have study halls and athletic programs at grade 6.

Classes Needed - Morning (8:00 - 9:00, 7:00 - 8:00)

Day	Kindergarten	First	Second	Third	Fourth	Fifth	Sixth
Monday	Run Club	Run Club	Run Club	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music Sports	Instrumental Music
Tuesday	Run Club	Run Club	Run Club	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music Sports	Instrumental Music
Wednesday	Run Club	Run Club	Run Club	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music Sports	Instrumental Music
Thursday	Run Club Choir	Run Club Choir	Run Club	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music Sports	Instrumental Music
Friday	Run Club Choir	Run Club Choir	Run Club	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music	Run Club Choir Instrumental Music Sports	Instrumental Music

Classes Needed - After School (until 4:00)

Day	Kindergarten	First	Second	Third	Fourth	Fifth	Sixth
Monday							Team Sports Study Hall
Tuesday							Team Sports Study Hall
Wednesday							Team Sports Study Hall
Thursday							Team Sports Study Hall
Friday							Team Sports Study Hall



6Cricket: Community Enrichment

- Working with 6Cricket would enable the District to offer enrichment to all students K-6 right on campus after school.
- The program would use our facilities.
- It is a parent pay program, but the district would provide “scholarships” for unduplicated students using ELOP funding.
- A benefit to our families:
 - Provide quality enrichment experiences to their children on campus
 - Convenient for our families
 - Children would have extended hours on days parents may need after school care
- A benefit to the District:
 - Instead of the district hiring staff and designing curriculum, 6Cricket would find vendors in areas of interest from the *local community* (small businesses, teachers)
 - Can provide after-school, as well as summer enrichment classes
 - Will work with the Community Center and our teachers who would like to offer classes through their hub



6crickets Turn-key Enrichment Solution

- **Enable an enrichment hub:** after-school, summer enrichment programs
- Organize **community enrichment** and **all the logistics:** sourcing and vetting providers, class scheduling, managing registrations and payments, real-time rosters and attendance, day-to-day safety protocol and workflow, reporting, and data analytics.
- **Simplicity:** one-stop platform for districts, schools, providers, instructors, and families.
- Will take about 4-6 week to get up and running.

Some examples of districts using the program:



- Del Mar USD
 - 8 elementary schools, 17% FRL
 - District-organized community enrichment
- Cajon Valley USD
 - 26 elementary schools, 71% FRL
 - No enrichment till district management this Fall

Live example:

Del Mar USD ([link](#))

- extended care, **40-50** enrichment vendors for 8 schools

Del Mar Union School District powered by **6crickets** Select a school See all programs

Enter keywords, places, names Show map

Any date Any day Online + onsite (any locat... Any subject Any type Any grade More filters (1)

Showing all 24 available programs (59 sessions).
Make a schedule with

Program view Week view

Program	Location	Grade	Dates	Vendor	Rating
Berlitz Mandarin K-2 Level A	ONSITE	Grade K - 2	Tue, Nov 9 + more dates 2 or fewer seats left	Berlitz Languages, Inc.	★★★★☆
Monart Drawing After School	ONSITE	Grade K - 5	Mon, Nov 8 + more dates	Monart Drawing School	★★★★☆
Cheerleading, Dance, & Tumble	ONSITE	Ages 4 - 10, Grade pre-K - 4	Wed, Nov 10 + more dates	Charlene's Dance N Cheer	★★★★☆
Super Soccer Stars	ONSITE	Grade K - 5	Wed, Nov 10 + more dates	Super Soccer Stars - San Diego	★★★★☆
Magic with Strategic Kids	ONLINE	Grade 1 - 6	Tue, Nov 9 + more dates	Strategic Kids	★★★★☆
Sew Much Fun by STAR Ed.	ONSITE	Grade 1 - 6	Mon, Nov 8 + more dates 1 or fewer seats left	STAR Education	★★★★☆
After School Basketball	ONSITE	Grade K - 6	Mon, Nov 8 + more dates	549 Sports	★★★★☆
Adventures in STEM Using LEGO	ONSITE	Grade K - 3	Mon, Nov 8 + more dates	Play-Well TEKologies	★★★★☆
Critical Thinking	ONLINE	Ages 6 - 12, Grade 1 - 6 + more dates Quincy Costello registered with the provider		STEAM Dojo	★★★★☆
Superstar Gymnastics & Dance	ONSITE	Grade K - 5	Wed, Nov 10 + more dates	Superstar Gymnastics & Dance	★★★★☆

Pricing

Contract for Turn-key Service:

- Annual license fee of \$4,999 per site
- 11% management fee on transactions by vendors
 - For family-paid programs, split between providers and parents: 3% for providers, 8% for parents.
- Bootstrap provider recruiting fee: \$4,999 (would not be needed in subsequent years)

Approximate Cost of ELOP Program for the District:

- Average cost of session: \$80; 3 sessions per year, 5 days each week, 37 students
- $80 \times 3 \times 5 \times 37 = \$44,400$
- 6Cricket - \$9,998
- Total - \$54,398
- Allocation - Expect \$69,000 annually, beginning in 22/23
- \$50,000 remaining from 21/22 that can be used this year
- Remaining funds can be used to offset morning music program, study hall stipends, morning sports stipends