

To St. Mark's Families,

For the 2023-2024 academic year, St. Mark's School and E&R – The Campus Laundry, will partner to provide Laundry & Dry-Cleaning services to all interested students. We are excited to announce new offerings that are available through our exclusive E&R – The Campus Laundry partnership.

E&R has been providing laundry services for over 100 years and over **17 years** at **St. Mark's School**. With our laundry service, you will ensure that your student's linens are cleaned weekly, along with their weekly personal laundry, while providing a safer and healthier lifestyle for your student. E&R's environmentally friendly processing helps the environment by saving **86%** in water, **68%** in gas and **82%** in electricity over the use of washers and dryers on campus. In addition, we use GreenEarth Cleaning exclusively for all dry-cleaning.

E&R has designed these plans to allow your student to make the most of their limited free time on campus by saving them between 80 and 100 hours per school year. They offer several efficient and practical programs. E&R has provided professional laundry service to over 100 preparatory schools, colleges and universities throughout the Northeast and has designed its plans to allow students to make the most of their free time. Please consider one of these plans.

To enroll visit the E&R website <u>trycampuslaundry.com/stmarks</u> and select the plan that best suits your student's needs. The sign-up process is simple and will take just minutes. After signing up you will receive communication about your service directly from E&R. Additional details are provided on E&R's website.

To summarize our programs highlights:

- Focus on the academic advantages, ease into campus life, and save 80-100 hours.
- Take comfort in knowing their laundry is cleaned for a healthy and safer lifestyle.
- Maximize FREE time, they've earned it!
- Know that their laundry, personal bed, and bath linens are cleaned in a sanitary and environmentally friendly facility.
- Relying upon the positive reputation of a company that has been successful in business for 100 years.

E&R The Campus Laundry has a proven track record of providing reliable and professional, and topquality service to students. As such, we encourage each of our families to review the enclosed materials, choose a plan, and ensure your student makes the most of their time on campus.

Sincerely,

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Rob Kuklewicz, CPA Chief Financial & Operations Officer

E&R - The Campus Laundry makes it easy to register your student via their website at <u>trycampuslaundry.com/stmarks</u> or call (800) 243-7789 to register **before August 15, 2023** for their early registration discount.

		HEST VALUE	MOST POPULAR	TIME SAVER	NEW LOW PRICE
	OUR PLANS AT A GLANCE plan prices increase on august 15, 2023	PREMIUM Plan	LOOK Sharp	JUST The Basics	WASH/ DRY/ Fold
	Wash/Dry/ Fold laundry; neatly folded right side out	✓	~	~	✓
Θ̈́	Laundering of personal AND/OR rental bed and bath linens	~	~	~	~
\bigtriangledown	All bras and delicate underwear are netted and washed/dried	~	~	~	✓
\varnothing	Eco-Friendly Service. 86% less water, 64% less gas, 80% less electricity	~	~	~	~
	Launderable, button-down dress shirts pressed and on hangers	~	~	~	
0	Khakis and polos returned on hangers (\$175 value)	~	✓	FREE	
	Sweaters are always dry cleaned and returned pressed and on hangers, regardless of plan	~	~	\$	\$
	Professional dry cleaning	~	✓	\$	\$
A	Gentle care washing, drying, and pressing	~	✓	\$	\$
\bigcirc	Comforter/Blanket Cleaning plan FREE for a limited time with Premium & Look Sharp plans (\$199 value)	FREE	FREE	\$	\$
Ŕ	Skirts, dresses, dress pants, and dress shorts returned pressed and on hangers	~	~	\$	\$
æ	Twice a week service	✓	N/A	N/A	N/A
/isit TheCampusLaundry.com for our Green and Clean initiatives. \$ Service will incur additional fees. Garments with care labels reading 'hand wash', 'lay flat to dry', 'line dry', 'do not dry' or similar procedures, will be processed by our trained professionals to our best ability to protect your garments. These may incur additional charges.		\$1809 NOW \$1749 OVER \$750 IN SAVINGS	\$1419 NOW \$1359 OVER \$250 IN SAVINGS	\$1159 NOW \$1099 OVER \$175 IN SAVINGS	\$849 NOW \$699 OVER \$150 IN SAVINGS

Prices are based off full academic year. All prices increase \$60 August 15, 2023. Payment plans available. Our orders team is available Mon - Fri 8:00 am - 5:00 pm EST at 1-800-243-7789. Not all plans are offered at all schools.



TryCampusLaundry.com/stmarks

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& VALUE

 I have been working with E&R for 9 years for my three children and they are always great! Worth every penny!"
ST PAUL'S SCHOOL '22-'23 PARENT

We can't say enough great things about E&R Laundry. We've used their wonderful service for our daughter at Dartmouth and received excellent service every single week. As the washers and dryers broke in her dorm a few times she was so grateful that she had this laundry service. We would highly recommend."

DARTMOUTH COLLEGE

We have used E&R for 13 school years between 4 kids. Thank you for taking such great care of our family."

& VALUE

CHOATE ROSEMARY HALL '22-'23 PARENT

There are limited facilities in my son's dorm, he plays sports so often and only has 2-3 hours at most on Saturday or Sunday free, and that's when the demand for machines is at its highest. E&R is amazing for my busy son and gives him the time to focus on other things."

> THE TAFT SCHOOL '22-'23 PARENT



"I HAVE SO MUCH TIME TO DO LAUNDRY." SAID NO ST. MARK'S SCHOOL STUDENT, EVER.

Education is important, and so is how you spend your time. The average student spends 80 - 100 hours a year in the laundry room. We want to give you back that time to focus on the important things.



ST. MARK'S SCHOOL



WHAT WOULD YOU **DO WITH 80 HOURS?**

With 80-100 extra hours at your disposal, the possibilities are endless. For some, this could be an opportunity to:

- Study for an upcoming exam
- Join a sports team or club
- Socialize and catch up with friends
- Unwind and relax

Having someone take care of the laundry can open up a world of possibilities and allow you to focus on the things that truly matter.

DISCOVER THE BENEFITS OF NOT DOING YOUR LAUNDRY.

Sign up by **August 15th** to take advantage of our early sign up discount.

TRYCAMPUSLAUNDRY.COM/STMARKS



HOW IT WORKS

PICK UP DAY ₽÷

On the scheduled day leave your laundry bag at your designated laundry location on campus for pick up. Our driver will pick up your bag of dirty laundry for processing.

fh. **DROP OFF DAY**

Your clean clothes are returned to you on your scheduled delivery day neatly folded. All dry cleaned, gentle care, and household items are always delivered back pressed and on hangers.

RINSE & REPEAT

Repeat this weekly for the full academic year. It is that simple!



CLEAN, HEALTHY & ECO-FRIENDLY

Hygiene is more important than ever. Professional cleaning and neutral detergents will keep your clothes, sheets, and towels fresh and stain-free longer while reducing risk of germs.

THE ENVIRONMENTALLY FRIENDLY WAY TO DO YOUR LAUNDRY!

Every year, compared to washers and dryers, our laundry plans use:





Recycle stations for poly bags and hangers are also provided.





SIGN UP EARLY & SAVE OVER \$250 ON OUR MOST POPULAR PLAN

Take advantage of our early sign-up offer and get **\$60 OFF**^{*} the plan of your choice, plus FREE weekly comforter and blanket cleaning if you choose our Look Sharp plan - valued at \$199.

TRY US 30 DAYS RISK-FREE!

Find the perfect laundry plan and do it all commitment-free for 30 days. Receive a 100% Money-Back guarantee within the first 4 weeks!



SCAN TO SAVE TIME & GAIN AN ACADEMIC ADVANTAGE TryCampusLaundry.com/stmarks