



Janitorial Services Proposal

PREPARED FOR:

Chris Blunt
California Montessori Project
5325 Engle Road Suite 200
Carmichael, CA 95608



PREPARED BY:

Matt Seibert
Regional Director

Vanguard Cleaning Systems of Sacramento

a Buddha Capital Corporation Company
1435 Alhambra Blvd, Suite 101
Sacramento, CA 95816
209-954-2627 | mseibert@vanguardcleaning.com





Re: Key Individual Qualifications

PROJECT TEAM

Matt Seibert

Regional Director, with Vanguard Cleaning Systems since April of 2012.

Oversees all aspects of the business. Matt will be the primary contact for contract negotiations or sales needs but can be reached for any reason regarding services if other members are unavailable. Matt obtained his bachelor's degree in Business Administration with an emphasis in Accounting from California State University Stanislaus and has spent his entire professional career with Vanguard Cleaning Systems. He has led Vanguard Cleaning Systems from annual revenues of \$1,500,000 in 2012 to over \$12,000,000 in 2019. While with Vanguard he has picked up technical skills regarding janitorial but specializes in creating and executing efficient and successful business plans and was the lead role with Hilmar Cheese Plant, Safeway Distribution Center, Mercy Medical Center and Lodi Memorial all projects of over \$30,000 monthly prices.

Relevant Experience

- Vanguard Cleaning Systems: April 1, 2012 - Present

James Okazaki

Director of Brand Services, Vanguard Cleaning Systems since October 2015.

James Okazaki is the head of Vanguard Cleaning System's Operations Department and would be the last stop before reaching upper management regarding service issues. James has been in the janitorial industry for nearly 30 years and has the most technical knowledge when it comes to anything janitorial. His knowledge covers team cleaning concepts, proper chemical use and machine/equipment knowledge. Over the previous 4 years, James has been awarded for finishing in the top 3 Nationwide in Customer Retention across the Vanguard Cleaning Systems system. James Okazaki would perform occasional site visits to ensure customer satisfaction is at its highest possible point. James is the lead on current large customers such as Hilmar Cheese, Mercy Medical and Sacramento Superior Court.

Relevant Experience

- Vanguard Cleaning Systems: October 1, 2015 – Present
- Jani King: February 1, 2015 – September 30, 2015
- Independent Contractor (Janitorial): 2007-2015
- Cover All (Regional Director): 2000-2007

Amil Mazloui

Chief Advisor, Vanguard Cleaning Systems February 1, 2018.

Amil Mazloui would be the direct Customer Account Manager for your account. He has spent his entire professional career in the Customer Service industry. During his time with Vanguard Cleaning Systems, Amil has been able to retain over 99% of his customer base as well. Amil brings expert knowledge to our team in regards to floor care as he has owned and operated his own floor care company for over 10 years.

Relevant Experience

- Vanguard Cleaning Systems: February 1, 2018 – Present
- Petco Pet Store: March 1, 2013 – January 30, 2018
- Independent Contractor (Floor Care): March 2006 - Present



California Montessori Project

Frequency: 5 X Week

Price: \$16,900 Per Month

Summer Cleaning Includes

Strip and Wax of Entire Facility
Carpet Extraction of All Carpeted Areas
Daily Cleaning of Club M

California Montessori Project
Carmicheal Campus

Scope of Work

Classrooms 200, 300, 400, 500, 600, 700 (Admin), Gibbons Room, Club M & Staff Room 625

Task	Daily	Weekly	Monthly	Quarterly
Collect trash and change liners	X			
Vacuum carpeted areas/rugs	X			
Hard surface floors swept	X			
Spot mop hard surface floors as needed	X			
Doors inside and handles wiped off	X			
Wood floors in 500 wing to be done with special cleaner		X		
Hard surface floors mopped around rugs		X		
High dusting for cobwebs			X	
Dust baseboards/window sills				X

Restrooms 200, 300 & 500 Wing

Task	Daily	Weekly	Monthly	Quarterly
Collect trash and change liners	X			
Restock paper products and hand soap	X			
Clean/disinfect all toilets, urinals and sanitize seats	X			
Empty sanitary napking receptacles	X			
Wipe down mirrors	X			
Sanitize Sinks	X			
Sweep and mop floors	X			
Deep Clean floors		X		
Dust all bathroom stalls and walls		X		
High dusting for cobwebs			X	

Floor Care Program

Task	Daily	Weekly	Monthly	Annually
Carpets Deep Cleaned				X
Hard surface floors stripped and waxed				X



Vanguard Cleaning Systems Proposal

California Montessori Project

\$16,900.00 Per Month

Proposal Date May 16, 2023

Chris Blunt

cblunt@cacmp.org

+19169712430

Comments

With the following terms

5325 Engle Road, Suite 200

Carmichael, 95608

1. Beginning July 1, 2023 Vanguard Cleaning Systems of the Central Valley will arrange for delivery of the professional commercial cleaning services described on the preceding "Service Schedule" 5 X Week at a monthly cost of \$16,900.00. Annual carpet cleaning and strip and wax included in the monthly price
2. Client accepts that the services to be provided under the Service Schedule will be delegated by Company to an independently-owned Vanguard Cleaning Systems franchisee or subcontractor (each, a "Service Provider."). Client agrees to inform Company if dissatisfied with the Service Provider or the services.
3. The contract price is applicable for one year from the date of this Agreement for the services identified. The price is subject to adjustment based upon substantial changes to occupancy or cleaning requirements. Either Client or Company can cancel this Agreement by giving 30 days advance written notice of cancellation to the other party after 1 year term is completed. Any modification to this Agreement must be in writing and signed by Client and Company. Cleaning equipment and supplies are included in the price, excluding toiletries, liners and paper supplies, which are available for purchase.
4. Client will be invoiced each month for that month's service, with payment due by the 5th of the following month. Payments not received by the 10th of the month in which they are due are delinquent and subject to a service charge. Company can suspend services pending receipt of late payments without liability. The contract price excludes any use tax, tax on sales, services or supplies, or other such tax, which are payable by Client. Client will reimburse Company for any taxes paid by Company on Client's behalf.
5. Services are not provided on New Year's Day, President's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, and Christmas Day, unless separate arrangements are made for an additional charge. The contract price is not pro-rated or reduced for non-performance of scheduled services on the noted holidays .
6. Client will deliver to Company with a signed copy of this Agreement one set of keys for the Service Provider, which will be returned to Client if this Agreement is cancelled. Client understands that Service Provider cannot make an agreement on Company's behalf.
7. Pre Cleaning Charge: N/A

Accepted:

California Montessori Project

Vanguard Cleaning Systems

Title

Title

Date

Date

Questions? Contact me



Matt Seibert

mseibert@vanguardcleaning.com

Vanguard Cleaning Systems of the Central Valley

91 D'arcy Parkway,

Lathrop, CA 95330

United States