

San Angelo Independent School District

Bid # 23-010 Telephone System Replacement Summary

	Forerunner	Genesis	Global Data Technologies	Total Communication Solutions	Windstream
Vendor:					
Product/Solution:	Mitel (on-prem)	RingCentral (cloud)	SpectrumVoIP (cloud)	Zoom (cloud)	Windstream (cloud)
Cost estimate for 3 years (includes SAISD contingency cost, phone line cost estimates, etc.)	\$421,464.04	\$341,286.99	\$355,542.00	\$307,852.22	\$318,535.80
Score:	59	75	68	78	68

Fourteen vendors submitted quotes. Some of the vendors submitted multiple quote options. SAISD staff along with assistance from the Crux representative reviewed the quotes submitted and scored them based on the info the vendors submitted. The list was narrowed down to five vendor quotes. Each of the top 5 vendors was provided a list of questions and given 1 hour to present their solution to the review team and answer the questions. Afterwards, the review team scored the 5 solutions. Total Communications with a Zoom telephone system solution received the most points of the 5 finalists.