

# Monthly Financial Report

For the F.Y. 2017 Month Ending: December 1/19/2017

Ryan Pendleton, CFO

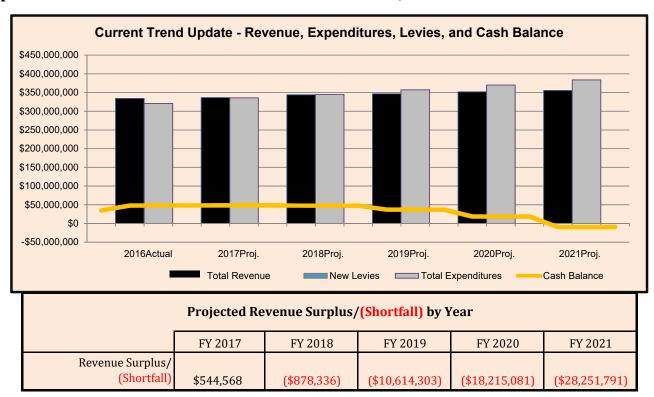
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# **Overview**

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## Updated Forecast Trend For The Month of December, F.Y. 2017



| Forecast Updated Trend                                   |   |             |             |  |  |  |
|--|---|-------------|-------------|--|--|--|
| Compared to Updated Trend Forecast as of 1/19/2017       |   |             |             |  |  |  |
| Variance between Prior and Current Forecast:             | Variance between Prior and Current Forecast: 2017 2018 2019 |             |             |  |  |  |
| Current Forecast Revenue Trend OVER/UNDER Prior          | 0.44%   | 0.64%       | -0.32%      |  |  |  |
| Current Forecast Expenditure Trend OVER/UNDER Prior      | 0.00%   | 0.00%       | 0.00%       |  |  |  |
| Cumulative Variance \$\$\$ Impact on Ending Cash Balance | \$1,486,200   | \$3,683,806 | \$2,578,823 |  |  |  |

#### What are the current forecast trends?

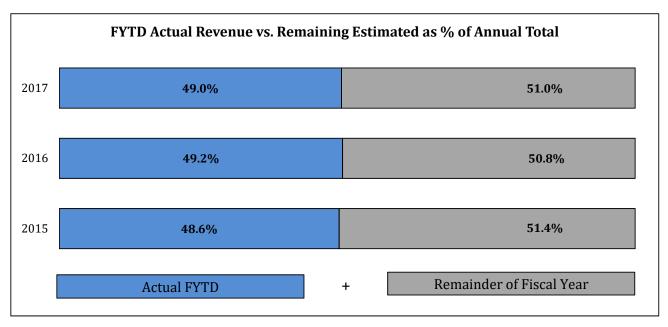
Consistent with previous forecast the trend is toward revenue shortfall.

State funding is modeled using the state's current formula methodology. Ohio's governor will introduce a proposed budget in just a few weeks. The budget as proposed will be the first indicator of state resources and attitude toward funding education. The process will be monitored closely.

The district has received its actual 2016 property values from the county auditor. These values will drive 2017 tax revenue. A detailed analysis is provided in the supplemental portion of this monthly report.

# Fiscal Year To Date -- Year-Over-Year Revenue Comparison

Analysis of actual revenue for the fiscal year period July - December.



|   | Percent of  | of Actual Fiscal Year To   |               | o Date Revenue, | July - December |      | F.Y. 2017   |        |
|---|-------------|----------------------------|---------------|-----------------|-----------------|------|-------------|--------|
| A | nnual Total |                            | 2015 FYTD     | 2016 FYTD       | 2017 FYTD       | 3    | YOY Change  |        |
|   | 30.7%       | Real Estate Taxes          | 48,751,304    | 48,389,843      | 49,409,779      | \$   | 1,019,936   | 2.1%   |
|   | 0.0%        | Public Utility PP Taxes    | 4,043,994     | 4,175,142       | 4,404,571       | \$   | 229,429     | 5.5%   |
|   | 0.0%        | Income Tax                 | -             | -               | -               | \$   | -           | 0.0%   |
|   | 58.5%       | State Aid (Formula + Rest) | 90,830,958    | 96,755,094      | 99,261,707      | \$   | 2,506,614   | 2.6%   |
|   | 4.3%        | State Tax Reimb.           | 10,622,285    | 8,791,384       | 7,324,485       | \$   | (1,466,899) | -16.7% |
|   | 3.7%        | Other Revenue              | 3,048,537     | 6,172,476       | 4,422,270       | \$   | (1,750,207) | -28.4% |
|   | 0.0%        | Other Sources              | 7,512         | 19,518          | 14,477          | \$   | (5,042)     | -25.8% |
|   | 100%        | Total Revenue              | 157,304,590   | 164,303,457     | 164,837,288     | \$   | 533,831     | 0.3%   |
|   |             |                            | Total YOY Per | centage Change  |                 | 0.3% |             |        |

#### How does fiscal year-to-date revenue compare to prior years?

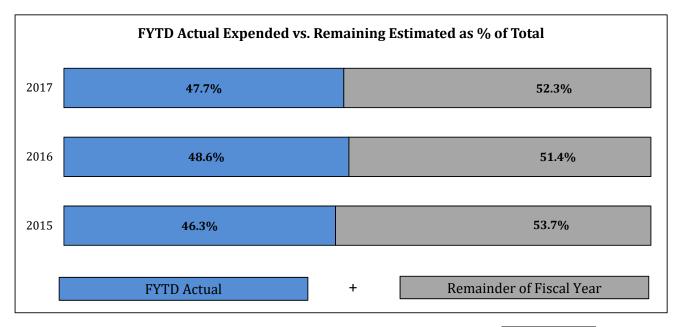
Revenue is nearly even with last year at this time. Increases in real estate, public utility and state aid are being largely offset by decreases in state tax reimbursement and other revenue.

State tax reimbursements are down because the district is no longer receiving levy reimbursement for tangible personal property tax law changes. FY 2016 was the last year of revenue in this category.

Other revenue is down because the payments in lieu of property taxes is down about \$2.5 million. This is a payment to be received from the city and it has not been received as of December 31, 2016.

# Fiscal Year To Date -- Year-Over-Year Expenditure Comparison

Analysis of Actual Expenditures for the fiscal year period July - December.



| Percent of Actual Fiscal Year To Date Expenditures, July - December |                    |               |                |             | F.Y. 2017 |             |         |
|---|--------------------|---------------|----------------|-------------|-----------|-------------|---------|
| Annual Total  |                    | 2015 FYTD     | 2016 FYTD      | 2017 FYTD   | Ŋ         | YOY Change  |         |
| 48.8%   | Salaries           | 75,318,165    | 77,449,446     | 78,346,551  | \$        | 897,105     | 1.2%    |
| 21.9%   | Benefits           | 30,131,921    | 33,157,525     | 35,607,786  | \$        | 2,450,261   | 7.4%    |
| 24.7%   | Purchased Services | 33,711,515    | 37,961,752     | 38,934,410  | \$        | 972,658     | 2.6%    |
| 2.2%  | Supplies           | 3,200,212     | 3,613,157      | 3,627,655   | \$        | 14,498      | 0.4%    |
| 1.3%  | Capital            | 784,551       | 2,250,698      | (181,106)   | \$        | (2,431,803) | -108.0% |
| 0.0%  | Debt, Intergov     | -             | -              | -           | \$        | -           | 0.0%    |
| 1.0%  | Other Objects      | 1,200,056     | 1,382,042      | 1,362,782   | \$        | (19,260)    | -1.4%   |
| 0.1%  | Other Uses         | 79,415        | 18,485         | 181,130     | \$        | 162,644     | 879.9%  |
| 100%  | Total Expenditures | 144,425,835   | 155,833,105    | 157,879,209 | \$        | 2,046,104   |         |
|   |                    | Total YOY Per | centage Change |             | 1.3%      |             |         |

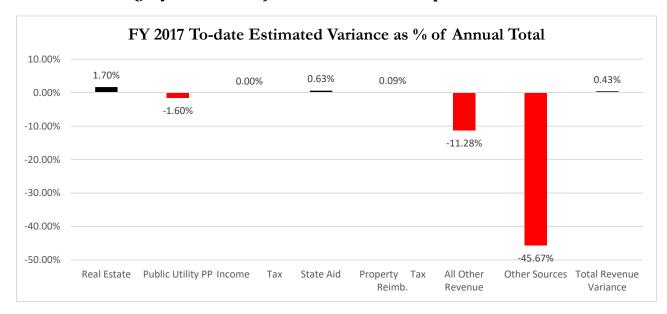
#### How do fiscal year-to-date expenditures compare to prior years?

Fiscal year to-date expenditures are up 1.3% over last year at this time. The variance would be higher except that capital outlay expenses are down significantly as detailed in the estimate section of this report and appear to be a matter of timing. It is believed that the year-over-year increase is in line with annual projections.

Salaries are up just 1.2% for the first six months of the fiscal year ending December 31, 2016. The forecasted increase for this year is 2.19%. The first six months indicate that salaries may actually end less than forecasted by about 1.0%, naturally this would improve the district's operating position by about \$780,000. The costs will be monitored and updated as warranted in the May forecast.

Benefits are up 7.4% for the half year and are projected to be up 8.3% for the full year.

# Fiscal Year To Date (July - December) Actual Revenue Compared to Estimates

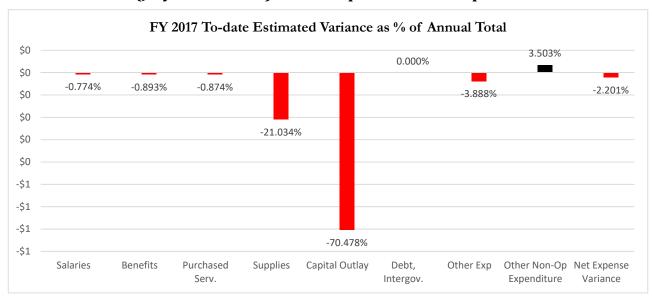


|   |  | 2017 FYTD   | 2017 FYTD   | 2017 FYTD    |
|---|--|-------------|-------------|--------------|
|   |  | Actual      | Estimated   | Actual Over/ |
|   |  | July        | July        | (Under)      |
|   | Revenue:                                   | through     | through     | Estimated    |
|   | For the F.Y. 2017 Period: July - December  | December    | December    | Variance     |
| K | Real Estate Taxes                          | 49,409,779  | 47,656,027  | 1,753,752    |
| L | Public Utility PP Taxes                    | 4,404,571   | 4,554,090   | (149,519)    |
| M | Income Tax                                 | -           | -           | -            |
| N | State Aid (Formula + Restricted)           | 99,261,707  | 98,028,546  | 1,233,162    |
| P | State Tax Reimb.                           | 7,324,485   | 7,310,958   | 13,527       |
| Q | Other Revenue                              | 4,422,270   | 5,815,990   | (1,393,721)  |
| R | Total Operating Revenue                    | 164,822,812 | 163,365,611 | 1,457,201    |
| S | Other Non-Op Revenue                       | 14,477      | 29,091      | (14,615)     |
| T | Total Operating Revenue Plus Other Sources | 164,837,288 | 163,394,702 | 1,442,586    |

#### How do FYTD revenue cash flow estimates compare to actual?

Revenue is within 0.43% of estimated. The other revenue category is \$1,393,721 less than estimated because of tax incentive payments from the city and the county. The timing of these receipts are delayed relative to last year and are being monitored. For now it is believed that the payments are still to be received and the variance is a matter of timing.

# Fiscal Year To Date (July - December) Actual Expenditures Compared to Estimates

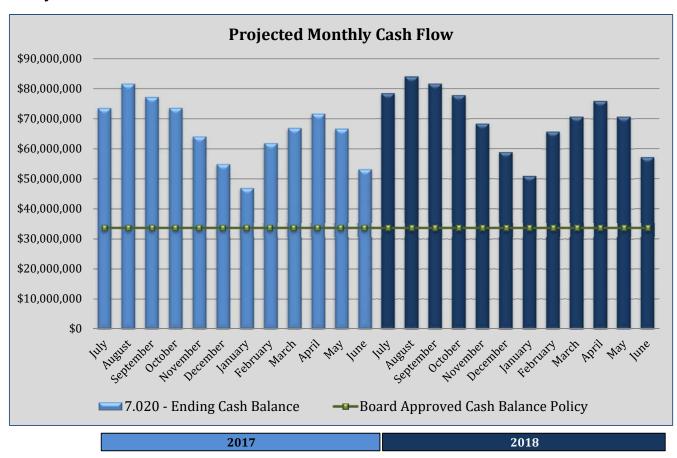


|   |  |                 |                 | Actual Over/ |
|---|--|-----------------|-----------------|--------------|
|   |  | Actual          | Estimated       | (Under)      |
|   | Expenditures:                                | July - December | July - December | Estimate     |
|   | For the F.Y. 2017 Period: July - December    |                 |                 | Variance     |
| K | Salaries                                     | 78,346,551      | 79,615,632      | (1,269,081)  |
| L | Benefits                                     | 35,607,786      | 36,265,645      | (657,859)    |
| M | Purchased Services                           | 38,934,410      | 39,658,973      | (724,562)    |
| N | Supplies                                     | 3,627,655       | 5,192,011       | (1,564,356)  |
| 0 | Capital                                      | (181,106)       | 2,871,097       | (3,052,203)  |
| P | Debt, Intergov.                              | -               | -               | -            |
| Q | Other Objects                                | 1,362,782       | 1,494,181       | (131,399)    |
| R | Total Operating Expenditures                 | 157,698,079     | 165,097,539     | (7,399,459)  |
| S | Other Non-Op Expenditures                    | 181,130         | 175,000         | 6,130        |
| T | Total Operating Expenditures Plus Other Uses | 157,879,209     | 165,272,539     | (7,393,330)  |

#### How do FYTD expenditure cash flow estimates compare to actual?

Total actual expenditures are -2.20% less than estimated. While expenditures to date are less than estimated the majority of this variance is believed to be the timing of expenses. The supply and capital categories are the majority of the variance and these categories are still expected to total the annual projected amount.

# Monthly Cash Balance Estimates Fiscal Years 2017 and 2018



#### Monthly cash flow estimates

Monthly cash flow reserves are adequate to cover the monthly fluctuation between revenue and expenditure timing.

## 2016 Valuation Analysis

2016 Valuation Comparison

Akron Public Schools

2015 Valuation 2016 Valuation

Total Valuation Change

Percentage Change

|             | Real          | Estate        |                |                |                 |
|-------------|---------------|---------------|----------------|----------------|-----------------|
|             |               |               | Commercial     | Public Utility |                 |
| Agriculture | Residential   | Total Class I | Total Class II | Personal Prop. | Total Valuation |
| 652,030     | 1,587,891,430 | 1,588,543,460 | 579,330,290    | 115,775,600    | 2,283,649,350   |
| 642,910     | 1,579,680,460 | 1,580,323,370 | 600,891,830    | 130,151,350    | 2,311,366,550   |
| (9,120)     | (8,210,970)   | (8,220,090)   | 21,561,540     | 14,375,750     | 27,717,200      |
|             |               |               |                |                |                 |
| -1.3987%    | -0.5171%      | -0.5175%      | 3.7218%        | 12.4169%       | 1.2137%         |

The district recently received its property values for calendar year 2016, this is actually the tax year values that will be used as the basis for calendar year 2017 tax revenue. The district's valuation totals \$2.311 billion.

Overall, the district's valuation increased slightly by 1.2137%. Residential real estate values are the largest classification of property and decreased -0.5171%. Gains in commercial and public utility values offset the residential losses to provide the overall gain.

The impact on forecasted revenue is positive. First, the district's public utility personal property revenue is up significantly. This will be monitored in case there is a taxpayer complaint against the increase. Secondly, the approved October forecast projected the district's total valuation to decline by about 0.5%, so the increase actually realized, while small, has positive impact on revenue. This impact is reflected in the forecast updated trend section on page four of this report.

|   | AKRON PUBLIC      | SCHOOLS                             |                   |
|---|-------------------|-------------------------------------|-------------------|
|   | MONTHLY RECO      | NCILIATION                          |                   |
|   | Dec 20            | 16                                  |                   |
| Book Balance                              |                   | Bank Balance                        |                   |
| USAS Accounting System                    |                   | Month End Bank Account Balances     |                   |
| Beginning Balance                         | 172,182,288.71    | 002 - First Merit Student Activity  | 627,349.01        |
| Plus Receipts                             | 30,728,593.23     | 005 - PNC Practical Nursing         | 3,072.51          |
| Less Expenditures                         | 41,165,754.24     | 007 - PNC Oma Evans                 | 150,045.57        |
| Ending Balance                            | 161,745,127.70    | 008 - First Merit Schumacher        | 62.79             |
|   |                   | 015 - PNC Judy Resnik               | 5,621.02          |
| Outstanding Checks & Direct Deposits      |                   | 017 - First Merit AP/Payroll/CN     | 6,503,621.19      |
| 002 - First Merit Student Activity Checks | 2,661.52          | 018 - PNC Building Fund             | 2,011,778.31      |
| 005 - FM Practical Nursing Checks         | =                 | 026 - 5th/3rd                       | -                 |
| 007 - PNC Oma Evans Checks                | -                 | 034 - PNC General Fund Money Market | -                 |
| 017 - First Merit Accounts Payable Checks | 1,032,475.21      | 037 - USBank Construction           | 70,146,312.29     |
| 017 - First Merit Payroll Checks          | 179,045.95        | 038 - USBank PI Fund                | 15,195,371.76     |
| 017 - FM Deposit Outstanding on Munis     | -                 | 039 - USBank General Fund           | 35,503,139.90     |
| 018 - PNC Building Fund Checks            | -                 |                                     |                   |
|   | 1,214,182.68      |                                     | 130,146,374.35    |
| Pending Payroll Deductions                |                   | Local Grant/Benefit CD's            |                   |
| Federal/Medicare Withholding              | (24.93)           | 022 - First Merit CD                | 30,160.78         |
| State Tax                                 | (4.43)            | 029 - First Merit CD                | 5,000.00          |
| City Tax                                  | 374,816.68        | 030 - First Merit CD                | 173,734.95        |
| SERS                                      | 458,953.31        | 032 - First Merit CD                | 91,968.78         |
| School District Income Tax                | 1,673.26          |                                     | 300,864.51        |
| STRS                                      | ,<br>-            |                                     | ·                 |
| Valic                                     | -                 | Investment Sweeps                   |                   |
| ING (Voya)                                | -                 | 002 - First Merit Student Activity  | 810,000.00        |
| Lincoln                                   | -                 | 017 - First Merit AP/Payroll/CN     | 32,555,000.00     |
| Ohio Deferred Comp                        | 10,497.44         | 018 - PNC Building Fund             | -                 |
| MG Trust (Aspire)                         | 2,802.50          |                                     | 33,365,000.00     |
| Towpath                                   | -                 |                                     |                   |
|   | 848,713.83        | Miscellaneous Bank Adjustments      |                   |
|   | 0.10,1.10.00      | Petty Cash                          | 1,000.00          |
| Miscellaneous Book Adjustments            |                   | Bank Charges to be Refunded         | (32.51)           |
| 021 - Inventory Allowance                 | (112.39)          | Foreign Check Adjustment            | 45.84             |
| 022 - Insurance Accrual                   | 2,626.64          | Outstanding Deposit                 | (3,102.23)        |
| Timing Differences in Accounts Payable    | (300.00)          | Balancing Adj                       | 88.50             |
|   | 2,214.25          |                                     | (2,000.40)        |
|   |                   |                                     |                   |
| Adjusted Book Balance                     | \$ 163,810,238.46 | Adjusted Bank Balance               | \$ 163,810,238.46 |