

# Monthly Financial Report

For the F.Y. 2018 Month Ending: December

Ryan Pendleton, CFO



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#### **Overview**

#### Forecast Cash Flow Trend

The cash flow trend through December reflects a much more favorable trend in expenditures than originally forecasted in October. Page 13 provides a detailed analysis by category and the potential annual impact.

#### Revenue

Revenue is trending within expected ranges. While not reflected in the forecast yet, the 2017 actual valuation increase could generate additional revenue (see pages 11 and 12)

#### Expenditures

The current cash flow detailed analysis, page 13, reveals that expenditures could be as much as \$4.0 million less than originally forecasted in October. Decreased trend through December, especially for purchased services, supports this indication. Growth that projected to occur in community school tuition, EdChoice Tuition, and Special Education Tuition has not materialized. This is potentially good news for FY 2018 results but could also have ongoing impact if the growth in these tuition areas is entering a phase of stabilization.

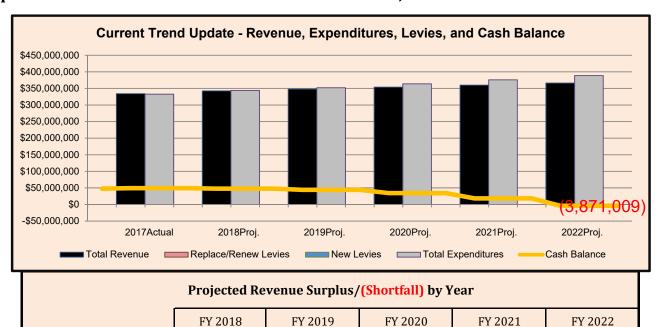
#### Enrollment

Enrollment continues to remain stable but not reflective of year-over-year growth (see page 10). Expenditures are trending lower than projections, especially in the purchased services category (see page 11). This trend will likely have favorable impact on the district's operating margin and cash balance going through FY 2020 projections. The projections will be updated as part of the May, 2018 update.

## Updated Forecast Trend For The Month of December, F.Y. 2018

FY 2018

(\$1,267,717)



Forecast Updated Trend					
Compared to Updated Trend For	ecast as of 1/16	/2018			
Variance between Prior and Current Forecast:	2018	2019	2020		
Current Forecast Revenue Trend OVER/UNDER Prior	-0.08%	0.75%	0.74%		
Current Forecast Expenditure Trend OVER/UNDER Prior	0.00%	0.00%	0.00%		
Cumulative Variance \$\$\$ Impact on Ending Cash Ralance	(\$270.492)	\$2 309 506	\$4 903 424		

(\$3,761,004)

FY 2020

(\$9,826,338)

FY 2021

(\$15,922,722)

FY 2022

(\$22,329,742)

#### What are the current forecast trends?

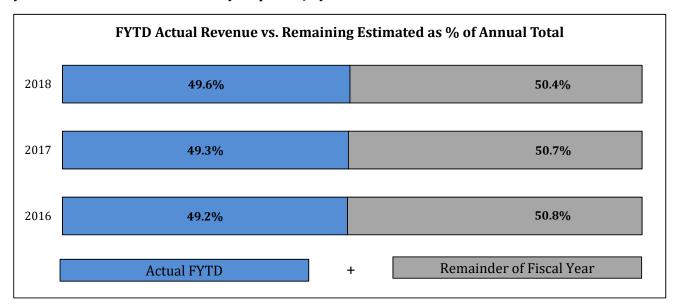
Revenue Surplus/ (Shortfall)

Revenue is up slightly through FY 2020 and could add \$4,903,424 to the district's cash balance.

See page 13 for a more detailed review of the current favorable variances indicated by cash flow analysis.

### Fiscal Year To Date -- Year-Over-Year Revenue Comparison

Analysis of actual revenue for the fiscal year period July - December.



	Percent of		Actual Fiscal Year To Date Revenue, July - December					
Α	nnual Total	]	2016 FYTD	2017 FYTD	2018 FYTD	Y	OY Change	
	30.1%	Real Estate Taxes	48,389,843	49,409,779	48,512,607	\$	(897,171)	-1.8%
	0.0%	Public Utility PP Taxes	4,175,142	4,404,571	4,950,435	\$	545,864	12.4%
	0.0%	Income Tax	-	-	-	\$	-	0.0%
	58.8%	State Aid (Formula + Rest)	96,755,094	99,261,707	102,319,118	\$	3,057,410	3.1%
	4.2%	State Tax Reimb.	8,791,384	7,324,485	7,264,856	\$	(59,629)	-0.8%
	4.0%	Other Revenue	6,154,689	4,422,963	7,292,255	\$	2,869,293	64.9%
	0.0%	Other Sources	37,306	13,784	69,980	\$	56,196	407.7%
	100%	Total Revenue	164,303,457	164,837,288	170,409,251	\$	5,571,963	3.4%
				Total YOY Per	centage Change		3.4%	

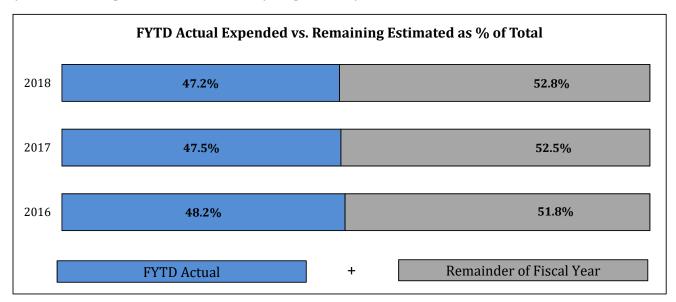
### How does fiscal year-to-date revenue compare to prior years?

Overall revenue is up 3.4% over last year at the same time. The increase in state aid was expected but is better than originally forecasted because of stabilizing enrollment (declining had been forecasted).

Other revenue is up because of the timing of TIF payments.

### Fiscal Year To Date -- Year-Over-Year Expenditure Comparison

Analysis of Actual Expenditures for the fiscal year period July - December.

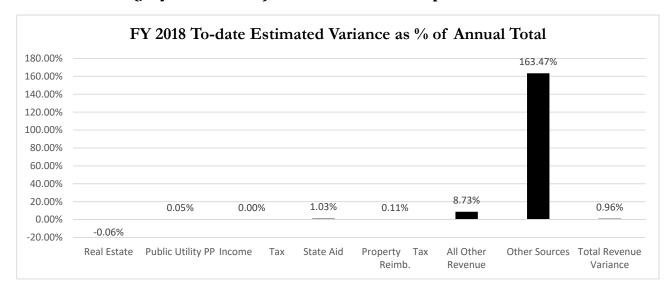


Percent of	Actual F	July - December		F.Y. 2018			
Annual Total		2016 FYTD	2017 FYTD	2018 FYTD	Y	OY Change	
48.8%	Salaries	77,449,941	78,346,551	80,447,149	\$	2,100,598	2.7%
22.3%	Benefits	33,157,525	35,607,786	36,090,267	\$	482,481	1.4%
24.3%	Purchased Services	37,961,753	38,972,922	36,058,849	\$	(2,914,073)	-7.5%
2.4%	Supplies	2,337,367	3,627,655	4,625,399	\$	997,743	27.5%
1.2%	Capital	2,250,698	(181,106)	2,006,959	\$	2,188,064	-1208.2%
0.0%	Debt, Intergov	-	-	-	\$	-	0.0%
1.0%	Other Objects	1,382,042	1,362,782	1,155,278	\$	(207,504)	-15.2%
0.0%	Other Uses	18,486	181,130	14,818	\$	(166,312)	-91.8%
100%	Total Expenditures	154,557,811	157,917,720	160,398,718	\$	2,480,998	
Total YOY Percentage Change						1.6%	

How do fiscal year-to-date expenditures compare to prior years?

Expenditures are up just 1.6% over last year impacted signficantly by a decrease in purchased services. Special education tuition, EdChoice, and community school tuition combined continues to reflect a reduction of approximately \$3.0 million over original projections. In addition, other purchased service categories are trending favorably (see special report on page 13).

## Fiscal Year To Date (July - December) Actual Revenue Compared to Estimates

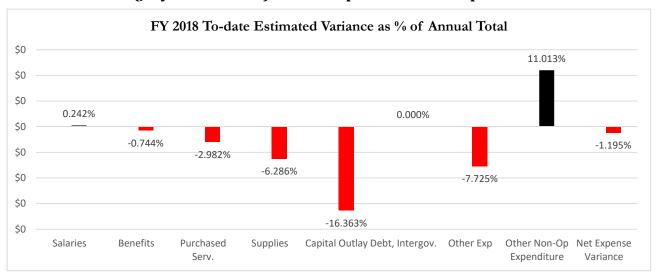


		2018 FYTD	2018 FYTD	2018 FYTD
	j	Actual	Estimated	Actual Over/
	ļ	July	July	(Under)
	Revenue:	through	through	Estimated
	For the F.Y. 2018 Period: July - December	December	December	Variance
K	Real Estate Taxes	48,512,607	48,577,310	(64,703)
L	Public Utility PP Taxes	4,950,435	4,945,735	4,700
M	Income Tax	-	-	-
N	State Aid (Formula + Restricted)	102,319,118	100,235,791	2,083,327
P	State Tax Reimb.	7,264,856	7,248,911	15,945
Q	Other Revenue	7,292,255	6,103,556	1,188,699
R	Total Operating Revenue	170,339,271	167,111,303	3,227,968
S	Other Non-Op Revenue	69,980	501	69,479
T	Total Operating Revenue Plus Other Sources	170,409,251	167,111,804	3,297,447

How do FYTD revenue cash flow estimates compare to actual?

Actual revenue is within 0.96 through October. Other revenue is up because of the TIF payments received in October.

## Fiscal Year To Date (July - December) Actual Expenditures Compared to Estimates

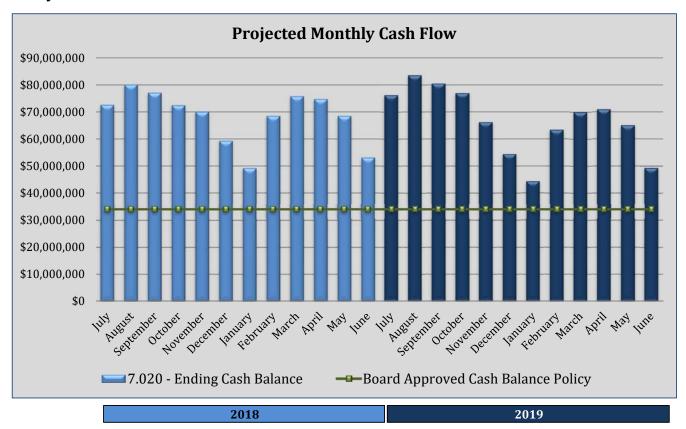


				Actual Over/
		Actual	Estimated	(Under)
	Expenditures:	July - December	July - December	Estimate
	For the F.Y. 2018 Period: July - December			Variance
K	Salaries	80,447,149	80,042,316	404,833
L	Benefits	36,090,267	36,660,095	(569,828)
M	Purchased Services	36,058,849	38,552,698	(2,493,849)
N	Supplies	4,625,399	5,142,398	(517,000)
0	Capital	2,006,959	2,690,518	(683,559)
P	Debt, Intergov.	-	-	-
Q	Other Objects	1,155,278	1,417,290	(262,012)
R	Total Operating Expenditures	160,383,900	164,505,314	(4,121,414)
S	Other Non-Op Expenditures	14,818	501	14,317
T	Total Operating Expenditures Plus Other Uses	160,398,718	164,505,816	(4,107,098)

#### How do FYTD expenditure cash flow estimates compare to actual?

While expenditures are within -1.195% of estimated the cash flow estimates were updated as part of this report and now reflect that purchased services could trend favorably trough the end of the fiscal year. If this occurs then the district's cash balance could improve -- see special report on page 13.

# Monthly Cash Balance Estimates Fiscal Years 2018 and 2019



### Monthly cash flow estimates

Cash reserves are adequate to cover monthly fluctuation.

## **Enrollment Per Ohio Department of Education SFPR Funding Reports**

	ODE SFPR	ODE SFPR	ODE SFPR	ODE SFPR	
	FY 2017	FY 2017	FY 2018	FY 2018	Lina
	Jan #1	Final # 3	Dec #2	Jan #1	Line
SFPR Resident ADM (At District)	20,062	20,079	20,049	20,057	1
Open Enrollment Out Funded FTE	2,151	2,152	2,126	2,128	2
Resident ADM	22,213	22,231	22,175	22,185	3
Community School ADM	3,178	3,041	3,140	3,140	4
Scholarship ADM (Calc)	1,420	1,420	1,469	1,471	5
Formula ADM	26,811	26,692	26,784	26,796	6
Open Enrollment In Funded FTE	678	686	657	657	7

The district's enrollment data submitted to the state for the January #1 SFPR reflect a calculated at district ADM (Line 1) of 20,057 which is down 23 students over last year's final count.

The district's funded enrollment (Line 6) is up slightly because of scholarship (Line 5) and community school (Line 4) enrollment. Scholarship (EdChoice and other) enrollment is up 51 students over last year, while the number of community school students has increased by 99.

## Projected Vs Actual Year-Over-Year Valuation Change - 2017

October, 2017 YOY Property Valuation Change

	YOY BOF	R/Update/Reapprai	sal	Y	OY New Construction	on & Other	
Tax Year	Agricultural	Residential	Class II (All)	Agricultural	Residential	Class II (All)	PUPP
2009	-1.9%	-0.3%	-1.5%	-3.7%	-0.2%	2.3%	-40.7%
2010	0.0%	-0.2%	0.8%	-1.3%	-0.1%	2.6%	-4.2%
2011	-10.1%	-10.3%	-15.3%	13.5%	-0.1%	-0.4%	-4.4%
2012	0.0%	-0.4%	-1.3%	0.0%	-0.6%	-1.1%	10.0%
2013	-0.9%	-0.4%	-1.7%	-0.4%	-0.3%	-6.6%	10.7%
2014	21.0%	-5.0%	3.5%	-13.3%	-0.2%	1.7%	5.6%
2015	0.0%	-0.3%	-1.0%	-0.1%	-0.2%	-3.0%	3.0%
2016	-1.0%	-0.3%	1.2%	-0.4%	-0.3%	2.5%	12.4%
2017	0.0%	3.8%	-1.9%	0.0%	-0.1%	1.0%	3.5%
2018	0.0%	-0.3%	-0.5%	0.0%	-0.1%	1.0%	3.5%
2019	0.0%	-0.3%	-0.5%	0.0%	-0.1%	1.0%	3.0%
2020	0.0%	5.0%	1.0%	0.0%	-0.1%	2.0%	3.0%
2021	0.0%	-0.3%	-0.5%	0.0%	-0.1%	2.0%	3.0%

#### Actual, 2017 YOY Property Valuation Change

	YOY BOF	R/Update/Reapprai	sal	Y	OY New Construction	on & Other	
Tax Year	Agricultural	Residential	Class II (All)	Agricultural	Residential	Class II (All)	PUPP
2009	-1.9%	-0.3%	-1.5%	-3.7%	-0.2%	2.3%	-40.7%
2010	0.0%	-0.2%	0.8%	-1.3%	-0.1%	2.6%	-4.2%
2011	-10.1%	-10.3%	-15.3%	13.5%	-0.1%	-0.4%	-4.4%
2012	0.0%	-0.4%	-1.3%	0.0%	-0.6%	-1.1%	10.0%
2013	-0.9%	-0.4%	-1.7%	-0.4%	-0.3%	-6.6%	10.7%
2014	21.0%	-5.0%	3.5%	-13.3%	-0.2%	1.7%	5.6%
2015	0.0%	-0.3%	-1.0%	-0.1%	-0.2%	-3.0%	3.0%
2016	-1.0%	-0.3%	1.2%	-0.4%	-0.3%	2.5%	12.4%
2017	-8.1%	1.4%	-5.1%	2.5%	-0.2%	6.9%	3.5%
2018	0.0%	-0.3%	-0.5%	0.0%	-0.1%	1.0%	3.5%
2019	0.0%	-0.3%	-0.5%	0.0%	-0.1%	1.0%	3.0%
2020	0.0%	5.1%	1.0%	0.0%	-0.1%	1.9%	3.0%
2021	0.0%	-0.3%	-0.5%	0.0%	-0.1%	1.9%	3.0%

From an economic perspective the residential real estate values did not improve as projected, at 1.4% growth this is less than half of the 3.8% projected. In addition, new construction for residential was -0.2%. These are negative indicators for residential real estate values.

Conversely, the Class II (business) property values increased 6.9% which is the biggest increase on record back to 2005. This large increase in new construction will add considerably to local real estate taxes. Further information will be obtained to determine if there is any exempted values included in this new construction.

# **Potential Valuation Change Impact on Revenue**

2014		BOR,	Reappraisal or Up	date		New Construction	& Other, Includin	g Changes in Exen	npt Property
2011		Agricultural	Residential	Class II (All)		Agricultural	Residential	Class II (All)	PP/PUPP
		Inflation/	Inflation/	Inflation/		Other \$	Other \$	Other \$	Increase/
	Tax Year	Deflation \$	Deflation \$	Deflation \$	Tax Year	Change	Change	Change	Decrease \$
	2009	(12,100)	(6,569,810)	(11,285,710)	2009	(23,360)	(3,011,260)	16,465,720	(65,433,990)
	2010	0	(4,334,790)	5,573,090	2010	(7,800)	(2,607,620)	19,241,170	(3,980,360)
Historical	2011	(59,680)	(195,790,250)	(116,700,670)	2011	80,270	(2,642,080)	(2,847,730)	(4,029,810)
Valuation	2012	0	(6,631,660)	(8,529,600)	2012	0	(9,563,890)	(7,327,960)	8,725,990
Changes by	2013	(5,460)	(6,832,290)	(10,572,560)	2013	(2,230)	(5,087,980)	(41,078,460)	10,277,860
Classification	2014	126,990	(84,786,350)	19,948,540	2014	(80,700)	(2,941,870)	9,701,420	5,977,340
	2015	0	(4,098,440)	(5,796,850)	2015	(390)	(3,785,560)	(17,918,010)	3,342,690
	2016	(6,450)	(4,023,360)	7,173,820	2016	(2,670)	(4,187,610)	14,387,720	14,375,750
Actual	2017	(52,340)	22,684,840	30,620,200	2017	15,800	(3,092,440)	41,194,580	4,048,690
	2018	0	(5,578,642)	(2,970,735)	2018	0	(1,593,898)	5,941,470	4,714,733
Projected	2019	0	(5,553,538)	(2,985,589)	2019	0	(1,586,725)	5,971,178	4,182,641
Value Changes	2020	0	81,000,000	6,001,034	2020	0	(1,579,585)	12,002,067	4,308,121
	2021	0	(5,688,875)	(3,090,532)	2021	0	(1,625,393)	12,362,129	4,437,364

If' Revenue Pote	ntial	Current Levied	Current Levied	Current Levied					
	Collection Year	Class I	Class II	PUPP					
Frozen	2018	83,058,725	36,555,461	10,237,705					
Levied Tax	2019	82,954,412	36,909,291	10,596,025					
Revenue	2020	82,850,317	37,266,611	10,913,906					
Estimates	2021	83,113,608	38,028,387	11,241,323					
@100% Billable	2022	83,010,333	38,777,618	11,578,562					
	2018	82,662,906	38,735,311	10,199,203					
Revenue est.	2019	82,556,857	39,066,358	10,557,523					
using modeled	2020	82,451,021	39,400,481	10,875,403					
valuations in	2021	82,712,750	40,116,813	11,202,821					
rows 17 - 21	2022	82,607,858	40,818,634	11,540,060					

Revenue Impact on Valuation Changes Modeled Above - at 100% Billable Taxes								
_		Valuation						
	Levied Tax Rev	venue Change, Fro	zen Valuations	Modeling				
		vs. Live Valuation		Revenue				
Collection Year	Class I	Class I Class II PUPP						
2018	(395,819)	2,179,850	(38,502)	1,745,529				
2019	(397,555)	2,157,067	(38,502)	1,721,009				
2020	(399,296)	2,133,871	(38,502)	1,696,072				
2021	(400,857)	2,088,426	(38,502)	1,649,067				
2022	(402 475)	2 041 016	(39 502)	1 600 020				

Because of the valuation increases detailed on page 11, the district can expected about \$1,745,529 additional local tax dollars in calendar year 2018 collections. As the table in the bottom right hand corner above reflects, annual revenue increases are calculated to range from \$1.6 to \$1.745 million annually.

### **Current Cash Flow Forecast Compared to Prior (October)**

Actual Cash Flow Used - July - December				Proj. from	Proj. from
				Current	Actual/Est.
			Difference	5year Forecast	Cash Flow
		Revenue:		2018	2018
1.010 - General Property Tax (Real Estate)			(64,703)	102,965,020	102,900,317
1.020 - Public Utility Personal Property			4,700	10,064,604	10,069,304
	1.03	0 - Income Tax	-	-	-
1.035 - Unrestricted Grants-in-Aid			655,956	175,699,136	176,355,093
1.040 - 1.045 - Restricted Grants-in-Aid			475,854	25,608,035	26,083,888
	1.050 - Property Tax Allocation		15,945	14,526,906	14,542,851
1.060 - All Other Operating Revenues			(130,750)	13,621,196	13,490,445
	1.070 -	Total Revenue	957,001	342,484,896	343,441,898
		ncing Sources:			
	0 - Total Other Fina		58,977	42,502	101,479
2.080 - Total Reven	ues and Other Fina	ancing Sources	1,015,978	342,527,398	343,543,377
		Expenditures:			
	3.010 - Personnel Services		1,708,237		169,335,026
3.020 - Employees' Retirement/Insurance Benefits			(569,828)		76,032,334
	3.030 - Purchased Services		(4,065,454)		79,576,629
	3.040 - Supplies		(253,316)		7,971,371
		Capital Outlay	(683,559)		3,493,884
		- Other Objects	(217,011)	3,391,952	3,174,941
		al Expenditures	(4,080,931)	343,665,116	339,584,185
		Financing Uses:			
5.040 - Total Other Financing Uses			14,317	130,000	144,317
5.050 - Total Expenditures and Other Financing Uses			(4,066,614)	343,795,116	339,728,502
Excess of Rev & Otl		,			
6.010 - Expend	ditures and Other I	Financing Uses	5,082,592	(1,267,717)	3,814,875

Revenue is trending \$1,015,978 higher than the October forecast, the largest positive contribution is from state funding and stable enrollment (when decline had been modeled in October).

The revenue on this page does not include the additional \$1.7 million that could be recognized on an annual basis from the larger than projected increase in values (see page 12). After this growth is confirmed the forecast will be updated.

This good news could significantly impact the forecast and ending cash balances, not only in FY 2018 but also fiscal years 2019 through 2022. The total 2018 impact is about \$5.8 million. It is expected that about \$3.5 million could be the ongoing annual positive impact (note this analysis includes the real estate growth).

There are many variables remaining in the final six months of FY 2018 and as actual data becomes availabe the cash flow estimates will be updated.

		<b>AKRON PUBLIC</b>	SCHOOLS		
	M	<b>ONTHLY RECO</b>	NCILIATION		
		Dec 20 <sup>-</sup>	17		
Book Balance			Bank Balance		
USAS Accounting System			Month End Bank Account Balances		
Beginning Balance		167,599,442.59	005 - PNC Practical Nursing	-	
Plus Receipts		33,848,091.17	007 - PNC Oma Evans	150,225.22	
Less Expenditures		40,093,178.38	008 - HNB Schumacher	85.60	
Ending Balance		161,354,355.38	009 - STAR Ohio	10,089,277.69	
			017 - HNB AP/Payroll/CN/SA	42,003,864.78	
Outstanding Checks & Direct Deposits			018 - PNC Building Fund	2,013,156.83	
005 - HNB Practical Nursing Checks		-	021 - HNB FSA Account	430,017.00	
017 - HNB Accounts Payable Checks		871,553.67	037 - USBank Construction	58,598,254.80	
017 - HNB Payroll Checks		147,339.29	038 - USBank PI Fund	15,358,850.12	
017 - HNB Deposit Outstanding on Munis		<u>-</u> _	039 - USBank General Fund	35,895,374.50	
		1,018,892.96			
				164,539,106.54	
Pending Payroll Deductions			Local Grant/Benefit CD's		
Federal/Medicare Withholding		894,257.44	022 - HNB CD	35,313.60	
State Tax		160,613.27	029 - HNB CD	5,000.00	
City Tax		381,671.01	030 - HNB CD	-	
SERS		140,444.72	032 - HNB CD	92,388.38	
School District Income Tax		1,665.88		132,701.98	
STRS		782,234.53			
Valic		200.00	Flex Spending Account		
ING (Voya)		275.00	Prefunded Account	20,000.00	
Lincoln		150.00	Service Charges	40.00	
Ohio Deferred Comp		2,765.00	-	20,040.00	
MG Trust (Aspire)		6,447.50			
Towpath					
·		2,370,724.35	Miscellaneous Bank Adjustments		
	-		Petty Cash	1,000.00	
			Bank Charges to be Refunded	30.00	
Miscellaneous Book Adjustments			Credit Card Charges to be Refunded	-	
021 - Inventory Allowance		11,550.84	Outstanding Payroll Items	3,422.99	
022 - Insurance Accrual		(70,269.75)	Outstanding Deposit	(2,407.23)	
Timing Differences in Accounts Payable		10,333.20	Balancing Adj	1,692.70	
]		(48,385.71)	· · · · · · · · · · · · · · · · · · ·	3,738.46	
		(12,222111)			
Adjusted Book Balance	\$	164,695,586.98	Adjusted Bank Balance	\$ 164,695,586.98	