



AN EARLY COLLEGE DISTRICT

# BROWNSVILLE

INDEPENDENT SCHOOL DISTRICT

## Board Meeting for May 2, 2023

### BID #23-021 Athletic Supplies for Baseball & Softball District-Wide (Catalog Bid)

| 1 | Percentage Discount on Baseball Apparel | Supplier   | QTY | UOM | Estimated | % Discount | Recommendations |
|---|---|--|-----|-----|-----------|------------|-----------------|
|   |   | Athletic Supply, Inc.                              | 1   | EA  |           | 35.0%      | Recommended     |
|   |   | El Toro Sporting Goods Inc.                        | 1   | EA  |           | 25.0%      | Recommended     |
|   |   | Midway PSG dba Pasadena Sporting Goods             | 1   | EA  |           | 15.0%      | Recommended     |
|   |   | BSN Sports, LLC (Varsity Brands Holding Co., Inc.) | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | GOLE SPORTS  | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | Champion Teamwear (It's Greek To Me, Inc)          | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | Riddell  | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Power Systems (Playcore Wisconsin INC)             | 1   | EA  |           | 1.0%       | Recommended     |



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| 2 | Percentage Discount on Baseball Supplies | Supplier   | QTY | UOM | Estimated | % Discount | Recommendations |
|---|--|--|-----|-----|-----------|------------|-----------------|
|   |  | Athletic Supply, Inc.                              | 1   | EA  |           | 35.0%      | Recommended     |
|   |  | School Specialty LLC                               | 1   | EA  |           | 35.0%      | Recommended     |
|   |  | EJ Toro Sporting Goods Inc.                        | 1   | EA  |           | 25.0%      | Recommended     |
|   |  | S&S Worldwide                                      | 1   | EA  |           | 20.0%      | Recommended     |
|   |  | Midway PSG dba Pasadena Sporting Goods             | 1   | EA  |           | 15.0%      | Recommended     |
|   |  | School Health Corp.                                | 1   | EA  |           | 13.0%      | Recommended     |
|   |  | BSN Sports, LLC (Varsity Brands Holding Co., Inc.) | 1   | EA  |           | 10.0%      | Recommended     |
|   |  | GOLE SPORTS  | 1   | EA  |           | 10.0%      | Recommended     |
|   |  | Power Systems (Playcore Wisconsin INC)             | 1   | EA  |           | 1.0%       | Recommended     |
|   |  | Riddell  | 1   | EA  |           | 1.0%       | Recommended     |
|   |  | Pioneer Manufacturing Company                      | 1   | EA  |           | 0.0%       | Recommended     |
|   |  | TR Facility Services L.L.C.                        | 1   | EA  |           | 0.0%       | Recommended     |



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| 3 | Percentage Discount on Baseball Equipment | Supplier   | QTY | UOM | Estimated | % Discount | Recommendations |
|---|---|--|-----|-----|-----------|------------|-----------------|
|   |   | Athletic Supply, Inc.                              | 1   | EA  |           | 35.0%      | Recommended     |
|   |   | El Toro Sporting Goods Inc.                        | 1   | EA  |           | 25.0%      | Recommended     |
|   |   | S&S Worldwide                                      | 1   | EA  |           | 20.0%      | Recommended     |
|   |   | Midway PSG dba Pasadena Sporting Goods             | 1   | EA  |           | 15.0%      | Recommended     |
|   |   | School Specialty LLC                               | 1   | EA  |           | 14.0%      | Recommended     |
|   |   | School Health Corp.                                | 1   | EA  |           | 13.0%      | Recommended     |
|   |   | BSN Sports, LLC (Varsity Brands Holding Co., Inc.) | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | GOLE SPORTS  | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | Power Systems (Playcore Wisconsin INC)             | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Riddell  | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Pioneer Manufacturing Company                      | 1   | EA  |           | 0.0%       | Recommended     |



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| 4 | Percentage Discount on Softball Apparel | Supplier   | QTY | UOM | Estimated | % Discount | Recommendations |
|---|---|--|-----|-----|-----------|------------|-----------------|
|   |   | Athletic Supply, Inc.                              | 1   | EA  |           | 35.0%      | Recommended     |
|   |   | El Toro Sporting Goods Inc.                        | 1   | EA  |           | 25.0%      | Recommended     |
|   |   | Midway PSG dba Pasadena Sporting Goods             | 1   | EA  |           | 15.0%      | Recommended     |
|   |   | BSN Sports, LLC (Varsity Brands Holding Co., Inc.) | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | Champion Teamwear (It's Greek To Me, Inc)          | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | GOLE SPORTS  | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | LUGRA INC (SPECIALTY ADVERTISERS)                  | 1   | EA  |           | 8.0%       | Recommended     |
|   |   | Power Systems (Playcore Wisconsin INC)             | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Riddell  | 1   | EA  |           | 1.0%       | Recommended     |



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| 5 | Percentage Discount on Softball Supplies | Supplier   | QTY | UOM | Estimated | % Discount | Recommendations |
|---|--|--|-----|-----|-----------|------------|-----------------|
|   |  | Athletic Supply, Inc.                              | 1   | EA  |           | 35.0%      | Recommended     |
|   |  | School Specialty LLC                               | 1   | EA  |           | 35.0%      | Recommended     |
|   |  | El Toro Sporting Goods Inc.                        | 1   | EA  |           | 25.0%      | Recommended     |
|   |  | S&S Worldwide                                      | 1   | EA  |           | 20.0%      | Recommended     |
|   |  | Midway PSG dba Pasadena Sporting Goods             | 1   | EA  |           | 15.0%      | Recommended     |
|   |  | School Health Corp.                                | 1   | EA  |           | 13.0%      | Recommended     |
|   |  | BSN Sports, LLC (Varsity Brands Holding Co., Inc.) | 1   | EA  |           | 10.0%      | Recommended     |
|   |  | GOLE SPORTS  | 1   | EA  |           | 10.0%      | Recommended     |
|   |  | LUGRA INC (SPECIALTY ADVERTISERS)                  | 1   | EA  |           | 8.0%       | Recommended     |
|   |  | Power Systems (Playcore Wisconsin INC)             | 1   | EA  |           | 1.0%       | Recommended     |
|   |  | Riddell  | 1   | EA  |           | 1.0%       | Recommended     |
|   |  | Pioneer Manufacturing Company                      | 1   | EA  |           | 0.0%       | Recommended     |
|   |  | TR Facility Services L.L.C.                        | 1   | EA  |           | 0.0%       | Recommended     |



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| 6 | Percentage Discount on Softball Equipment | Supplier   | QTY | UOM | Estimated | % Discount | Recommendations |
|---|---|--|-----|-----|-----------|------------|-----------------|
|   |   | Athletic Supply, Inc.                              | 1   | EA  |           | 35.0%      | Recommended     |
|   |   | El Toro Sporting Goods Inc.                        | 1   | EA  |           | 25.0%      | Recommended     |
|   |   | S&S Worldwide                                      | 1   | EA  |           | 20.0%      | Recommended     |
|   |   | Midway PSG dba Pasadena Sporting Goods             | 1   | EA  |           | 15.0%      | Recommended     |
|   |   | School Specialty LLC                               | 1   | EA  |           | 14.0%      | Recommended     |
|   |   | School Health Corp.                                | 1   | EA  |           | 13.0%      | Recommended     |
|   |   | BSN Sports, LLC (Varsity Brands Holding Co., Inc.) | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | GOLE SPORTS  | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | Power Systems (Playcore Wisconsin INC)             | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Riddell  | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Pioneer Manufacturing Company                      | 1   | EA  |           | 0.0%       | Recommended     |





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| 7 | Percentage discount from your latest catalog/price list, or website items for items not listed above. | Supplier   | QTY | UOM | Estimated | % Discount | Recommendations |
|---|---|--|-----|-----|-----------|------------|-----------------|
|   |   | Athletic Supply, Inc.                              | 1   | EA  |           | 35.0%      | Recommended     |
|   |   | School Specialty LLC                               | 1   | EA  |           | 35.0%      | Recommended     |
|   |   | El Toro Sporting Goods Inc.                        | 1   | EA  |           | 25.0%      | Recommended     |
|   |   | S&S Worldwide                                      | 1   | EA  |           | 20.0%      | Recommended     |
|   |   | Midway PSG dba Pasadena Sporting Goods             | 1   | EA  |           | 15.0%      | Recommended     |
|   |   | School Health Corp.                                | 1   | EA  |           | 13.0%      | Recommended     |
|   |   | GOLE SPORTS  | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | Champion Teamwear (It's Greek To Me, Inc)          | 1   | EA  |           | 10.0%      | Recommended     |
|   |   | LUGRA INC (SPECIALTY ADVERTISERS)                  | 1   | EA  |           | 8.0%       | Recommended     |
|   |   | Oates Specialties LLC                              | 1   | EA  |           | 5.0%       | Recommended     |
|   |   | Power Systems (Playcore Wisconsin INC)             | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Riddell  | 1   | EA  |           | 1.0%       | Recommended     |
|   |   | Pioneer Manufacturing Company                      | 1   | EA  |           | 0.0%       | Recommended     |
|   |   | TR Facility Services L.L.C.                        | 1   | EA  |           | 0.0%       | Recommended     |
|   |   | BSN Sports, LLC (Varsity Brands Holding Co., Inc.) | 1   | EA  |           | 0.00%      | Recommended     |