

# INVESTMENT SCHEDULE



PREPARED FOR

**EASTERN GREENE SCHOOLS**

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PREPARED BY

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**TOSHIBA**

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# EMPOWERING THE ART OF BUSINESS®



**At Toshiba, we are focused on helping businesses better control their productivity and profitability by delivering innovative imaging products and content solutions.**

## **TOSHIBA AMERICA BUSINESS SOLUTIONS, INC. (TABS)**

is an independent operating company of Toshiba Corporation, one of the largest integrated electronics and electrical equipment companies in the world with more than 140,000 employees globally and annual sales surpassing \$37 billion. TABS is a leading managed print and content solutions provider with experts that help organizations print smarter, improve workflow and communicate better.

Our current and future commitment is to continue to improve and enhance the functionality and capabilities of our digital imaging products and content solutions. Toshiba invests more than 6% of its annual revenue to Research & Development, and deploys a network of R&D centers around the world. In an average year, Toshiba Corporation is awarded more than 5,000 patents, many of which find their way either directly or indirectly into our multifunction office solutions products.

## **OUR MISSION**

As a technology company, we go way beyond printing. We are a creative and nimble organization that empowers our people to do whatever it takes to help our clients succeed.

## **OUR VISION**

Empowering new and better ways to deliver ideas and information.



# CORPORATE SOCIAL RESPONSIBILITY

**At Toshiba, we believe our slogan “Committed to People, Committed to the Future” to be an integral part of our corporate ethos.**

Toshiba is not just about manufacturing and selling products and services. Rather, we continually demonstrate our commitment to people and the future through contributions, charitable sponsorships, employee volunteer programs, fundraisers, and other worthwhile endeavors that allow us to give back to the communities that have helped us grow and succeed.

## **COMMUNITY CHARITABLE SUPPORT**

To help enhance the quality of life for people in communities where we do business, Toshiba implements a wide variety of corporate initiatives like helping build Habitat for Humanity homes, hosting blood drives, collecting warm clothing, and sponsoring community fundraisers and events that raise money for charitable organizations.

## **WORLDWIDE RELIEF EFFORTS**

Following devastating weather-related events around the globe, Toshiba and its dedicated employees have made technology and monetary donations to emergency aid organizations to help with recovery and clean up.

## **SUSTAINABILITY**

We believe that the earth is an irreplaceable asset and that it is the duty of humankind to hand it over to future generations as we found it, if not in better condition. For these reasons, Toshiba promotes the three R's (Reduce, Re-Use, Recycle) throughout our manufacturing and business processes, including green procurement, recycling programs, and creating efficient EPA ENERGY STAR compliant products with the lowest possible environmental impact.





# OUR QUALITY COMMITMENT

The Toshiba Quality Commitment is our guarantee that you're getting the utmost in advanced technology, dependability, service and support. Toshiba stands squarely behind our promise with the assurance of complete satisfaction. Everything we do contributes to that goal—from setting the industry standard for research and development, to providing timely access to Toshiba support personnel. Look around. Nothing compares to Toshiba...quality guaranteed.

**NO FINE PRINT. NO STRINGS ATTACHED.  
HERE'S HOW THE GUARANTEE WORKS.**

## **FREE REPLACEMENT**

If your Toshiba manufactured copier, facsimile, printer, thermal barcode printer or its accessories do not operate within Toshiba's product specifications during the term of this program, and if the equipment cannot be repaired to perform within product specifications, Toshiba will replace the copier, facsimile, printer, thermal barcode printer or accessory at no charge with a model of equal or better features and specifications.

## **FREE LOANER**

If your Toshiba manufactured copier, facsimile, printer or thermal barcode printer is out-of-service more than two (2) consecutive business days after notifying your Authorized Toshiba Servicing Dealer or requires off-site service, a loaner copier, facsimile, printer or thermal barcode printer will be provided by the Authorized Toshiba Servicing Dealer at no additional charge.

## **TERM OF PROGRAM**

The term of this program is: a) for purchased equipment, three years from equipment installation date or maximum number of copies as stated in the product specifications, whichever occurs first; or b) for leased or rental equipment, three years or the length of the original lease starting from the equipment installation date, whichever is longer.



## SERVICE

### PROFESSIONAL, ACCOUNTABLE, RESPECTFUL

#### BACKBONE OF THE BUSINESS

Getting it right the first time is the goal of our team of Toshiba Service Technicians. These tenured professionals focus on creating the best customer experience for our clients, with minimal downtime.

#### WHY CHOOSE TOSHIBA

Employees are empowered to do what's right for the client

Team members are certified in Toshiba and partner devices

30% of all service issues are often solved remotely via Help desk

Clients know when to expect us with our courtesy call-ahead

#### ABOUT OUR TEAM

Toshiba service technicians are part of the communities they serve. Here are some other interesting facts you may not know...

40%

40% of our employed field service team members are Veterans

15

Our technician tenure averages 15 years of experience

4.85

Toshiba technicians average a 4.85 out of 5 client satisfaction rating

\*\*About our techs statistics from 2021

**TOSHIBA**

# **TOSHIBA TONER IS AVAILABLE AND MANUFACTURED IN THE USA**



With recent toner shortages impacting users across the country, know that our toner is available to you and made right here in Mitchell, SD.

The largest of Toshiba's two global manufacturing plants, it produces more than 1,200 tons of toner annually – that's nearly a million cartridges of black, cyan, yellow, and magenta that make your prints stand out.

The plant in Mitchell focuses on premium levels of quality, environmental sustainability, and occupational health and safety standards within its 25-acre facility. It holds several ISO certifications, and recently celebrated its 35th anniversary.

## **DEDICATED TO KEEPING YOUR BUSINESS RUNNING**

Our US toner manufacturing plant means you're never far from product availability. And, with Toshiba manufactured toner, you're guaranteed the best product for your device.

Our toner:

- **Follows strict ISO manufacturing guidelines**
- **Meets rigorous testing**
- **Delivers high-quality product for consistent results**

From the vibrant colors to beautiful imagery, it takes quality toner to make an impact. And that's what we deliver.



**IF YOU'RE INTERESTED IN LEARNING MORE, PLEASE REACH OUT TO**

INVESTMENT SCHEDULE

EASTERN GREENE SCHOOLS

Toshiba Copier, HP and Lexmark Printer Fleet

Toshiba Copier, HP and Lexmark Printer Fleet	\$4,183.70
Monthly Average Excess Color Impressions	\$49.25
Total Monthly Expenses	\$4,232.95

Proposed Solution

Model Details

- (6) Toshiba e-STUDIO8518A
  - Included Features: 50-sheet Staple Finisher, Hole Punch, Next Gen PCS Power Filter, 120V-20 Amps
- (1) Toshiba e-STUDIO4525AC
  - Included Features: DSDF Document Feeder, Large Capacity Feeder, 65-sheet Saddle Stitch Finisher, Bridge Kit, Hole Punch Unit (for Console Finisher), Fax Unit / 2nd Line Fax Unit, Compact Power Filter
- (4) Lexmark XM3250
- (1) Toshiba e-STUDIO4528A
  - Included Features: DSDF Document Feeder, Large Capacity Feeder, 50-sheet Inner Finisher, Hole Punch, Fax Unit / 2nd Line Fax Unit, Compact Power Filter
- (1) PaperCut MF
  - Order Type: Add-On
  - Acquisition type: Purchase
  - Channel: Non-Commercial
  - Users: 100
  - Maintenance & Support (Months): 0
  - Show Options: No
  - Toshiba MFPs: 1
  - Previously Purchased Toshiba MFPs: 6
  - Show All Vendors: No

- (1) Card Readers - Elatec
  - Readers Needed: 7
  - Device Family: Toshiba eSTUDIO A or AC
  - Protocol: PI-Version





# INVESTMENT SCHEDULE

## EASTERN GREENE SCHOOLS-BLOOMFIELD

### Toshiba Copier, HP and Lexmark Printer Fleet

Toshiba Copier, HP and Lexmark Printer Fleet	\$4,183.70
Monthly Average Excess Color Impressions	\$49.25
<b>Total Monthly Expenses</b>	<b>\$4,232.95</b>

### Proposed Solution

- Complete Toshiba and PaperCut Fleet Refresh
- Xmedius XM Cloud Fax Solution
- Toshiba Banner Printing helps to eliminate outsourcing and print up to 47.24 inches long, near full bleed high end color quality.
- Toshiba Total Quality Commitment allows you to be backed by direct manufacturer, we use all OEM parts & supplies. Free replacement if ever needed throughout the program.
- Consolidated Billing for both Copier and Printer Fleet
- Rates Locked for Term

<b>Total Monthly Investment</b>	<b>\$ 3,246.00</b>
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# TOSHIBA

## FASTER, SLEEKER, AND MORE VOLUME THAN EVER

The Toshiba e-STUDIO8518A looks great inside and out. Along with an ultra-modern look, you'll also find innovative technology like crisp, clean monochrome output delivered at up to 85 pages per minute with an impressive 6,020-sheet maximum capacity. New high-speed, high-capacity Dual-Scan Document Feeder handles up to 300 sheets at a time and seamlessly scans both sides of each page in a single pass at 240 images per minute.

Improve productivity and connectivity while simplifying overall workflow. The e-BRIDGE Print & Capture application provides the ability to scan from the MFP back to your mobile device. Multi-Station Print Enabler allows users to retrieve print jobs at any convenient MFP by simply swiping their badge and authenticating at that device. Also, a new 10.1" tablet-style touch screen with an embedded web browser is easy to use and customizable to meet your needs.

### FEATURES AT A GLANCE

- **Copy/Print Speed:** 85 PPM
- **Print Resolution:** 2,400 x 600 dpi (With Smoothing), Up to 3,600 x 1,200 dpi (PS Only)
- **Scan:** 240 IPM Duplex / 120 IPM Simplex
- **First Copy Out:** 4.1s
- **Paper Capacity:** Standard 3,520 Sheets / Max 6,020 Sheets (Tandem Drawer)
- **Memory:** 4GB
- **Reproduction Ratio:** 25% to 400%
- **Max Duty Cycle:** 720K Month
- **9" Color WVGA Touch Screen Tilting Display**



# TOSHIBA

## THE PERFECT MFP TO TAKE ON YOUR BUSY MIDSIZE WORKGROUP TASKS

Toshiba's new e-STUDIO4525AC doesn't just look good, it makes you look good too. With image quality unsurpassed in the industry. It will look good every time. At 45PPM and with up to 5,200 sheets of paper on tasks, it never flinches on big jobs. The 65-sheet finisher's stack capacity is a good match too.

The dual scan document feeder option holds 300 originals and scans at up to 240 duplex impressions per minute. Built-in OCR makes your PDFs searchable or easily converts your paper-based documents to popular Microsoft Office formats. It'll be the hardest worker in the office.

### FEATURES AT A GLANCE

- Full Color A3 MFP
- 45PPM Letter-size
- Small Workgroups
- Compact Footprint
- Copy, Print, Scan & Optional Fax



**e-STUDIO4525AC**

# TOSHIBA

## LOOK PROFESSIONAL, WORK SMART

Power up your productivity with the Lexmark XM3250 MFP. Its fast processor, print, copy and scan speeds—plus productivity solutions—help propel your business forward.

Now you can achieve much more in less time. Smoother workflows and faster speeds are just some of the great features that will help your business be more productive.

Improve your print, scan and copy speeds by taking advantage of up to 2 GB of upgradeable memory and 1.2 GHz quad-core processor. Easily print up to 20,000 pages per month with a high yield toner cartridge, you won't have to change cartridges as often.

Look sharp from the start. Our multifunction printer with its easy-to-use touch screen and impressive speed lets you power through any print job quickly.



**LEXMARK** **XM3250**

## FEATURES AT A GLANCE

- **Print, Copy, Scan, & Fax**
- **50 PPM / 50 CPM**
- **6 Sec First Page Printed Out**
- **7-inch color LCD Display**
- **1200 x 1200 dpi Print Resolution**
- **1.2 GHz Quad-Core Processor**
- **650-Sheet Standard Capacity**
- **Up to 150,000 Pages Monthly Duty Cycle**



## THE IDEAL OFFICE SOLUTION FOR YOUR BUSY WORKGROUP

Toshiba's new e-STUDIO4528A gives you all the features and security you'd expect in an enterprise MFP yet packs it in a very compact offering. At 45PPM it's ideal for small workgroups. Add the dual scan document feeder and you have performance and capabilities that rivals MFPs twice its size.

Built-in OCR makes your PDFs searchable or easily converts your paper-based documents to popular Microsoft Office formats.

### FEATURES AT A GLANCE

- Black & White A3 MFP
- 45PPM Letter-size
- Small Workgroups
- Compact Footprint
- Copy, Print, Scan & Optional Fax



**e-STUDIO4528A**