STATEMENT OF QUALIFICATIONS
RFQ 119-21



Newport-Mesa
Unified School District

Construction Management Services

PREPARED FOR

Jonathan Geiszler
Director of Purchasing & Warehouse
2985 Bear Street, Building A,
Costa Mesa, California 92626

PINNER CONSTRUCTION

1255 S. Lewis Street, Anaheim, CA 92805
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Newport-Mesa
Unified School District

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NMUSD Corona Del Mar High School Theatre

February 22, 2021

Jonathan Geiszler
Director of Purchasing & Warehouse
2985 Bear Street, Building A
Costa Mesa, California 92626

Statement of Qualifications to Provide Construction Management Services

Founded in 1919, Pinner Construction Co., Inc., (Pinner) has been providing comprehensive and collaborative construction services to clients in Southern California for more than 101 years, specifically specializing in the construction of education facilities since the 1950s. As a result of our experience and industry-leading best practices pertaining to budgeting, AHJ requirements, sustainability, design and contractor relations, we offer our clients the highest level of quality, expedience and efficiency.

Construction Management Expertise. Pinner thrives in the utilization of many delivery methods used to successfully complete projects, including, but not limited to: construction management, design-bid-build, lease-leaseback and design-build. Our decades of experience and lessons learned from utilizing these delivery methods from various perspectives provides the District with a particularly unique offering.

Specifically, we have extensive **experience providing construction management services to the District** and have satisfied many other clients' similar goals and expectations. Our team maintains a talented roster of staff capable of performing the services necessary to deliver the District's projects. We also have a tremendous amount of experience with construction management services on active campuses (we have recently served as the construction manager on nine separate active school campuses in Orange County and as the general contractor or design-build entity on 12 other school campuses). In addition, due to the current COVID-19 climate, Pinner understands how to maximize our value by accelerating construction on vacant campuses or enhancing projection on active campuses.

Project Management and Approach. Our firm's approach in executing construction management services that achieves the goals of Newport-Mesa Unified School District (the District) begins with our understanding of the scope of work and maximizing the benefits of our pre-established relationships with the DSA, architects, engineers, inspection firms and other school facility-related consultants. It then continues with our experienced staff administrating the contracts and managing the construction phase and ends with an expeditious close-out period.

At Pinner, we consistently construct unique solutions that cater to the diverse demands and nuances of every project at hand. Our highly competent team provides a best-in-class approach to every assignment, catering our strategy to the delivery method for every client and each project's specific circumstances.

We have already begun this process by undertaking research and conducting due diligence with regard to the District's goals aligned with this proposed construction management contract. Specifically, we delved into the **Estancia High School Theater Project** and have already determined some of its unique challenges and the keys to its success. Our analysis and project management approach is provided on **pages 35 to 36** of this proposal. In addition, **Pinner Construction's recent and highly relevant experience with the District and the architect ensures that our proposed team of seasoned and experience professionals can offer comprehensive construction management services with no learning curve while providing new and improved tools to advance the goals of the District.** Pinner's team will begin adding value on day one of our assignment.

An important part of our takeaway is that the selected construction management firm must utilize a staff that is highly experienced with the unique building process of theaters. Key members of our executive team, including Justin Davis, have been directly involved in several theater projects using a variety of delivery methods including construction management. In addition, our proposed full-time Program Manager and Construction Manager Armando Ortega will be the on-site representative for the theater project, having extensive operational construction management experience for school theaters.

Industry Relationships. Lastly, as a construction management firm and builder, Pinner maintains strong relationships with the core trades interested in participating in construction management multi-prime required to successfully complete the District's projects. In this market, it is paramount that the District can rest assured that your selected construction management firm holds positive relationships within the contractor industry in order to ensure competitive bidding from high-quality and financially sound trade contractors.

We acknowledge receipt of the District's Q & A, as distributed on February 19, 2021. **Justin Davis, President of Business Development and Director of Pre-Construction will be the primary executive in charge of this contract. Program Manager and Construction Manager Armando Ortega will report directly to Justin during all phases of the work.** We respectfully submit our proposal for your consideration and look forward to your review and response.



Justin Davis, President of Business Development
Pinner Construction

Business Profile



OCEAN Charter School

About Us

3.1.1. Pinner Construction is headquartered in Anaheim, California, For more than a century, our team has been providing a variety of construction services throughout California, including construction management, design-build, lease-leaseback, best value, design-bid-build and more.

Legal Name	Legal Form	Years in Business
Pinner Construction Co., Inc.	California Corporation	101
Home & Local Office	**Ownership Structure**	**Number of Employees**
1255 S. Lewis Street Anaheim, CA 92805	Dirk Griffin, CEO/President/ Secretary/Treasurer - 100%	70
CSLB Number	**DIR Registration**	**2021 EMR**
166010 (Class A, B)	1000002513	0.72

101 Years of Pinner Construction

3.1.2. Pinner Construction has been serving California for more than 101 years. In 1919, Arthur Thomas Pinner founded the company as an independent masonry contractor. Working amidst a post-war economic boom and increased demand for an assortment of new facilities, Pinner Construction recognized the growing need for quality workmanship and delivered on those demands while expanding and enriching its scope of work. Since its founding, Pinner has experienced sustained growth by providing quality services to the bustling Southern California construction industry.

Fast forward 100 years, Pinner Construction is led by **CEO Dirk Griffin, an OCBJ 2020 Entrepreneur of the Year**, and continues to build trust and quality with our valued clients and teams.

Pinner Construction has been performing construction management services in the K-12 sector for more than 24 years.

TIMELINE

1919

PINNER CONSTRUCTION IS FOUNDED BY ARTHUR THOMAS PINNER, AN INDEPENDENT MASONRY CONTRACTOR IN SAN PEDRO

1939

PRIOR TO WORLD WAR II, PINNER BEGINS BUILDING SCHOOLS FOR THE LOS ANGELES UNIFIED SCHOOL DISTRICT

1956

THE COMPANY INCORPORATES TO BECOME PINNER CONSTRUCTION CO., INC.

1980

PINNER IS AWARDED “BUILDER OF THE YEAR” FOR THE THIRD TIME THAT DECADE

1990

THE COMPANY RELOCATES ITS HEADQUARTERS TO ANAHEIM, CALIFORNIA

1999

PINNER COMPLETES THE FIRST OF MANY CONSTRUCTION MANAGEMENT PROJECTS FOR THE LONG BEACH UNIFIED SCHOOL DISTRICT.

2017

DIRK GRIFFIN IS NAMED PINNER’S NEW CEO

AWARD-WINNING BUILDER

Corporate Awards

- ENR Top General Contractor 2020
- ENR Top Education Contractor 2020
- ENR Top Public Works Contractor 2020
- LABJ Top Los Angeles County General Contractor 2020
- OCBJ Best Places to Work 2020
- OC Register Top Work Places 2020
- OCBJ Entrepreneur of the Year 2020, CEO Dirk Griffin

80+ Project Awards

- AIA Design Excellence Award (Inglewood Senior Center)
- DBIA Design Excellence Award (Inglewood Senior Center)
- DBIA Award of Distinction (Inglewood Senior Center)
- Learning by Design Citation of Excellence (LAUSD Monroe High School)
- NECA Electrical Excellence (LAUSD Monroe High School)
- CASH/AIACC Leroy F Greene Award for Modernization/Transformation (LAUSD Fremont High School)
- LA Business Council Architectural Award of Excellence (LA Harbor College Science Complex)

SAFETY AS A CORE VALUE

At Pinner Construction, safety is both a priority and a core value. Our company safety program, along with our site-specific safety plans, are designed to create strong safety cultures that enable our teams and partners to maintain safe sites and work areas. We celebrate our excellent record for safety with industry-leading EMRs.

2021	.72
2020	.81
2019	.84
2018	.62
2017	.61

Staff Qualifications

3.1.3. We understand that, ultimately, the successful and timely design and construction of any District project depends on the selection of a construction manager with: knowledge of the project area; experience within the jurisdiction; demonstrated and documented successful delivery of similar projects; unsurpassed technical expertise; and ability to implement practical solutions.

Our construction management team includes the following personnel. Resumes and responsibilities for key personnel are provided on the following pages. An organization chart is also provided on **page 28**.

STAFF	ROLE	YEARS WITH PINNER	THEATER PROJECTS
Dirk Griffin*	Chief Executive Officer	22	4
Newt Kellam*	Chief Administrative Officer	5	4
Justin Davis* DBIA	Pres. of Business Development, and Director of Pre-Construction	21	6
Min Zavarella*	President of Operations	1	3
Steve Hogan*	Sr. Pre-Construction Manager	20	6
Clint McDowell	Construction Project Scheduler	–	6
TEAM ONE			
Armando Ortega*	Program Manager and Construction Manager	2	3
Roxanne Couture	Sr. Project Engineer	12	1
TEAM TWO			
Lisa Hernandez-Porter*	Construction Manager	4	–
Jessica Magaña	Project Engineer	2	–

** Senior team members*

EXECUTIVE LEADERSHIP

Dirk Griffin, CEO, Newt Kellam, CAO, Min Zavarella, President of Operations, and Justin Davis, President of Business Development and Director of Pre-Construction, are engaged in every project, giving our clients direct access to top-level management and decision makers. This executive leadership team will be directly involved in project management, exemplifying Pinner's unwavering commitment to delivering projects in partnership with NMUSD.



Dirk Griffin
CHIEF EXECUTIVE OFFICER

As Pinner Construction's CEO, Dirk is responsible for ensuring that the entire team is delivering our projects to our clients and the communities they serve. As a business owner, Dirk creates and maintains a positive and forward-thinking working environment for all employees. He is a Certified Public Accountant (CPA) and also Pinner's Chief Financial Officer responsible for all company finances, bonding, insurance and accounting. Dirk's professional background includes a Bachelor's Degree in Accounting from California State University, San Bernardino, and experience working for some of the top accounting and CPA firms in the nation, including Ernst & Young. As a leader of Pinner Construction for more than 22 years, Dirk has the industry knowledge to successfully manage the company well beyond its 100-year anniversary.



Newt Kellam
CHIEF ADMINISTRATIVE OFFICER

As a California state licensed "A" contractor, Newt is capable of combining his adept knowledge of construction with litigation in order to achieve outstanding results. His extensive construction law experience provides tremendous value to our construction management clients. Newt has provided guidance to our clients on several matters, including, but not limited to, surety tendering, stop notice action, contractor dispute resolution, and bid protest risk analysis. As the contract facilitator to the firm, he utilizes his expertise in construction law to provide prompt resolution to all related matters. Before Pinner, Newt spent most of his career representing individuals and firms, consistently obtaining a number of favorable jury verdicts and multimillion dollar settlements at the state and federal level.



Justin Davis

PRESIDENT OF BUSINESS DEVELOPMENT AND DIRECTOR OF PRE-CONSTRUCTION

YEARS OF EXPERIENCE

21

EDUCATION

B.S., Sociology,
University of San Diego

CERTIFICATIONS AND LICENSES

DBIA

Class "B" Contractors License, California

CPR/First Aid

SPECIALIZATIONS AND AFFILIATIONS

AGC Board Member | CMAA CASH | ASPE | DBIA (Programming Committee Member) | K-12 Construction | Active Campus | DSA Projects

RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

Justin Davis participated in all of the recent Pinner/NMUSD construction management projects and provided extensive planning and oversight in both the bidding and construction phases of the projects. On a day-to-day, he manages design coordination, constructability reviews and value engineering, working closely with the team to establish GMPs, BAFO, bid values, project scoping and subcontractor buyouts. Justin remains current in all updated code, sustainability features and strategies. He also prepares operational approaches paramount to quality project completion and effectively coordinates with all partners to ensure superior results. Justin is an excellent resource for change order review, scope interpretation, pre-claim settlement/negotiations and opinions with regard to responsibility of bidders' contractual obligations. His efforts ensure that Pinner remains competitive while utilizing first class, pre-qualified subcontractors. Specifically, Justin was responsible for providing value engineering and scope revisions to allow the $28 million Inglewood Senior Center design-build project to be approved. Additionally, his preconstruction team has bid over $8 billion in public construction projects over the past decade.

Relevant Project Experience

- **Corona Del Mar High School Theatre - NMUSD** | Value: $15M
- **Polytechnic High School Performing Arts Center Improvements - Long Beach USD** | Value: $14M
- **LA Valley College Academic and Performing Arts Center - LACCD** | Value: $78M
- **2019/2020 HVAC Projects - NMUSD** | Value: $58M
- **Corona Del Mar High School - NMUSD** | Value: $9M
- **Estancia High School - NMUSD** | Value: $8.3M
- **Mariners Elementary School - NMUSD** | Value: $3M
- **Newport Heights Elem. School - NMUSD** | Value: $2M
- **Ensign Intermediate School - NMUSD** | Value: $4M
- **Newport Elementary School - NMUSD** | Value: $3M
- **Harbor View Elementary School - NMUSD** | Value: $3M
- **Back Bay High School - NMUSD** | Value: $2M
- **Whittier Elementary School - NMUSD** | Value: $2M
- **Multiple Site Classroom Building Expansion Projects - Burbank USD** | Value: $51M



Min Zavarella
PRESIDENT OF OPERATIONS

YEARS OF EXPERIENCE

44

EDUCATION

B.S., Accounting and Business Administration, College of Steubenville

B.A., English, College of Steubenville

CERTIFICATIONS AND LICENSES

CPR/First Aid

SPECIALIZATIONS AND AFFILIATIONS

K-12 Construction | Public Works Active Campus | DSA Projects | LEED Expertise

RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

For more than 44 years, Min Zavarella has been responsible for the pre-construction and construction phases of dozens of projects throughout the western region. His unparalleled expertise in building and his professional history include serving at the executive-level for several construction companies and he has overseen more than $3.1 billion in construction projects throughout his career. A senior-level project manager for Pinner Construction, Min has both the technical skills and depth of experience to deliver incredible results. His unique approach, objective mentality and the partnership with the team, allows him to assess the project through several different perspectives. Specifically, Min's expertise includes: developing and managing budgets and schedules; overseeing the design, engineering, and plan check and permit processes; negotiating contracts; interviewing and selecting subcontractors; monitoring the construction progress; managing change orders; contingency planning; reviewing and approving payment applications; overseeing quality assurance/quality control; and reporting weekly/monthly project statuses.

Relevant Project Experience

- **LA Valley College Academic and Performing Arts Center - LACCD** | Value: $78M
- **2019/2020 HVAC Projects - NMUSD** | Value: $15M
- **Rancho Cienega Sports Complex - City of Los Angeles** | Value: $40.5M
- **Grant High School Modernization - Los Angeles USD** | Value: $144.6M
- **Fireboat Station #15 - Port of Long Beach** | Value: $30.8M
- **Santa Monica Public Safety Facility - City of Santa Monica** | Value: $16M
- **Wastewater Facilities Expansion - City of Los Angeles, Bureau of Engineering** | Value: $182M
- **Parking Structure #2 - California State University, Northridge** | Value: $22M
- **Uytengsu Aquatic Center - University of Southern California** | Value: $22M
- **Olin Hall School of Engineering - University of Southern California** | Value: $18M



Steve Hogan

SR. PRE-CONSTRUCTION MANAGER

YEARS OF EXPERIENCE

20

EDUCATION

B.A., Business Administration, California State University, Fullerton

CERTIFICATIONS AND LICENSES

DBIA

OSHA 10-Hour

CPR/First Aid

SPECIALIZATIONS AND AFFILIATIONS

Construction Management | DBIA | K-12 Construction | Active Campus | Public Works | DSA Projects

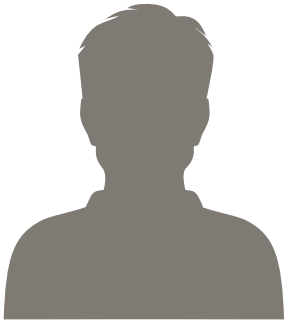
RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

As Sr. Pre-Construction Manager, Steve Hogan specializes in providing preconstruction services for construction management projects. His managerial skills include conceptual estimating, identifying constructability issues, managing budgetary constraints, developing bid packages, interpreting and clarifying bids, negotiating contracts, and assisting project designers. Throughout his 20 years at Pinner Construction, Steve has utilized both his project management and preconstruction expertise to deliver successful projects to the client.

Relevant Project Experience

- **Corona Del Mar High School Theatre - NMUSD** | Value: $15M
- **Polytechnic High School Performing Arts Center Improvements - Long Beach USD** | Value: $14M
- **LA Valley College Academic and Performing Arts Center - LACCD** | Value: $78M
- **Eagle Rock High School Gymnasium and Auditorium - Los Angeles USD** | Value: $17M
- **Multiple Site Classroom Building Expansion Projects - Burbank USD** | Value: $51M
- **Thomas Edison Elementary School Expansion - Anaheim City School District** | Value: $12M
- **Byrd Middle School - Los Angeles USD** | Value: $17M
- **Fremont High School - Los Angeles USD** | Value: $62M
- **Olive Vista Middle School - Los Angeles USD** | Value: $30M
- **Foshay Learning Center - Los Angeles USD** | Value: $46.5M
- **San Pedro High School, Olguin Campus - Los Angeles USD** | Value: $64M
- **Sally Ride Elementary School (Central Region Elementary School #21) - Los Angeles USD** | Value: $46M
- **Katella High School D.R.O.P.S Project - Anaheim City School District** | Value: $11M
- **Dorsey High School Redevelopment - Los Angeles USD** | Value: $28.6M
- **Blair IB Magnet School Modernization - Pasadena USD** | Value: $22M



Clint McDowell

CONSTRUCTION
PROJECT SCHEDULER

YEARS OF EXPERIENCE

15

EDUCATION

B.A., Communications,
University of Utah

CERTIFICATIONS AND LICENSES

Construction Management
Certification

SPECIALIZATIONS AND AFFILIATIONS

Construction Management |
K-12 Construction | Public Works
Active Campus | DSA Projects

RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

Clint McDowell performs several valuable tasks pertinent to the success of the overall project. Some of the most important ones include project scheduling and support throughout the duration of each project. Producing and tracking crucial milestones, Clint assists the on-site, executive and pre-construction teams to coordinate with relevant trades and team members to ensure all milestones are met with utmost efficiency. Throughout his career, Clint has adopted several innovative strategies for success to support the completion of countless projects including lean scheduling and several others..

Relevant Project Experience

- **Eagle Rock High School Gymnasium and Auditorium - Los Angeles USD** | Value: $17M
- **Bret Harte Elementary School - Burbank USD** | Value: $14M
- **Roosevelt Elementary School - Burbank USD** | Value: $6M
- **Thomas Jefferson Elementary School - Burbank USD** | Value: $9M
- **Washington Elementary School - Burbank USD** | Value: $6M
- **Stevenson Elementary School - Burbank USD** | Value: $10M
- **Emerson Elementary School - Burbank USD** | Value: $6M
- **156th Street Elementary School - Los Angeles USD** | Value: $14M
- **Foshay Learning Center - Los Angeles USD** | Value: $46.5M
- **Monroe High School Industrial Arts - Los Angeles USD** | Value: $13M
- **Legacy High School - Los Angeles USD** | Value: $4M
- **Katella High School D.R.O.P.S Project - Anaheim City School District** | Value: $11M
- **Inglewood Senior Center - City of Inglewood** | Value: $24M
- **Science & Tech. Center - Chapman University** | Value: $39M



Armando Ortega

PROGRAM MANAGER AND CONSTRUCTION MANAGER

YEARS OF EXPERIENCE

23

EDUCATION

B.S., Cal Poly Pomona

CERTIFICATIONS AND LICENSES

Construction Management Certification

OSHA 10-Hour

CPR/First Aid

SPECIALIZATIONS AND AFFILIATIONS

CEMA | Construction Management | K-12 Construction Active Campus | Public Works | DSA Projects

RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

As a long-time construction manager with various school districts, Armando is responsible for guiding projects from inception to successful completion. With extensive experience managing the construction of theater and performing arts centers in the education sector, he consistently shows true leadership in managing all aspects of the field, meeting time-sensitive deadlines and works closely with all trades. Armando is a strong resource to any project with his in-depth understanding of projects and ability to accurately represent the needs of the owner. His constructability expertise combined with his extensive knowledge of project needs, safety and labor law make him a truly valuable asset on any project of varying size and delivery methods.

Relevant Project Experience

- **Castaic High School (including Performing Arts Center) - William Hart UHSD** | Value: $126M
- **Performing Arts Center - Palm Springs USD** | Value: $5M
- **Palo Verde College Performing Arts Center Improvements - Palo Verde Community College District** | Value: $18M
- **CTE and Snack Bar Building - El Monte UHSD** | Value: $10M
- **East Valley Campus - College of the Desert** | Value: $5M
- **Public Safety Academy - College of the Desert** | Value: $11M
- **Nurse and Health Building - College of the Desert** | Value: $8M
- **Alumni Centre - College of the Desert** | Value: $3M
- **Dining Hall - College of the Desert** | Value: $3M
- **Business Building - College of the Desert** | Value: $3M
- **Temp. Facilities - College of the Desert** | Value: $2M
- **1st Street Elementary School - Los Angeles USD** | Value: $14M
- **Glenview Elementary School - Placentia-Yorba Linda USD** | Value: $5M
- **Rancho Cienega Sports Complex - City of Los Angeles** | Value: $40.5M



Roxanne Couture
SR. PROJECT ENGINEER

YEARS OF EXPERIENCE

13

EDUCATION

B.A., Business Administration,
University of Tlaxcala

CERTIFICATIONS AND LICENSES

Procore Technologies
Project Manager
(Core Tools) Certification

Procore Technologies
Project Administration
Certification *(in progress)*

QSP/SWPPP

SPECIALIZATIONS AND AFFILIATIONS

Construction Management |
K-12 Construction | Public Works
Active Campus | DSA Projects

RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

As a Sr. Project Engineer, Roxanne performs countless duties integral to the construction of any project. She maintains and updates project documents, prepares and updates project schedules, and routes and distributes all project documentation. Roxanne also reviews, analyzes and transmits submittals, document punch list activities, assists with project close-out and maintains a project progress photo album.

Relevant Project Experience

- **2019/2020 HVAC Projects - NMUSD** | Value: $58M
- **Eagle Rock High School Gymnasium and Auditorium - Los Angeles USD** | Value: $17M
- **Foshay Learning Center - Los Angeles USD** | Value: $46.5M
- **Shenandoah Elementary School Modernization - Los Angeles USD** | Value: $53.9M
- **Ulysses S. Grant High School Modernization - Los Angeles USD** | Value: $144.6M
- **93rd Street Elementary School - Los Angeles USD** | Value: $7.4M
- **Sunkist Elementary School - Anaheim Elementary School District** | Value: $39M
- **Dale Jr. High School Modernization - Anaheim High School District** | Value: $46M
- **LA Harbor College Science Complex - Los Angeles Community College District** | Value: $48M
- **Citrus College Fine Arts Complex - Citrus Community College District** | Value: $16.2M
- **El Camino College Shops Building - El Camino Community College District** | Value: $22.2M
- **Fireboat Station #15 at Pier F - Port of Long Beach** | Value: $39M



Lisa Hernandez-Porter
CONSTRUCTION MANAGER

YEARS OF EXPERIENCE

20

CERTIFICATIONS AND LICENSES

Construction Management Certification

OSHA 10-Hour

CPR/First Aid

SPECIALIZATIONS AND AFFILIATIONS

NAWIC | Construction Management
K-12 Construction | Active Campus
Public Works | DSA Projects

RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

As Construction Manager, Lisa Hernandez-Porter has facilitated several K-12 construction management projects of varying scopes and sizes. Her role includes, but is not limited to: ensuring ultimate client satisfaction; guaranteeing IOR and DSA acceptance; facilitating subcontractor coordination efforts; overseeing all site activities; and assisting with on-site safety compliance. Lisa is proficient in the use of various computer programs, such as Procore, AutoCAD, Navisworks and others. Throughout her career, Lisa's collaborative and innovative efforts and best-in-class technical skills have helped Pinner remain competitive with the utilization of first class pre-qualified subcontractors that exceed owner expectations.

Relevant Project Experience

- **2019/2020 HVAC Projects - NMUSD** | Value: $58M
- **Corona Del Mar High School Sports Fields - NMUSD** | Value: $9M
- **Ensign Intermediate School - NMUSD** | Value: $4M
- **Estancia High School Aquatic Center - NMUSD** | Value: $8.3M
- **Security Fencing - NMUSD** | Value: $4M
- **Bret Harte Elementary School - Burbank USD** | Value: $14M
- **Thomas Jefferson Elementary School - Burbank USD** | Value: $9M
- **Stevenson Elementary School - Burbank USD** | Value: $10M
- **156th Street Elementary School - Los Angeles USD** | Value: $14M
- **Katella High School D.R.O.P.S Project - Anaheim City School District** | Value: $11M
- **Building T New Classroom - Long Beach City College** | Value: $48.7M
- **Building P Language Arts Modernization - Long Beach City College** | Value: $8.3M
- **New Math & Technology Facility - Long Beach City College** | Value: $35.9M
- **Parking Structure & Solar Array - Long Beach City College** | Value: $35.9M



Jessica Magaña
PROJECT ENGINEER

YEARS OF EXPERIENCE

7

EDUCATION

B.S., Construction Management,
Cal Poly San Luis Obispo

SPECIALIZATIONS AND AFFILIATIONS

NAWIC | Construction Management
K-12 Construction | Public Works
Active Campus

RESUME LEGEND

- K-12 Construction
- Public Sector Project
- Construction Management

As a Project Engineer, Jessica would perform countless duties integral to the construction management of Newport-Mesa Unified School District projects. She will maintain and update project documents, prepare and update the project schedule, route and distribute all project documentation, as well as review, analyze and transmit all submittals. Jessica will also document all punch list activities, assist with project closeout and maintain a project progress photo album. She is proficient in AutoCAD, Prolog, Procore, Raken App, Bluebeam, PlanGrid, Adobe Creative Suite and Microsoft Office.

Anchored by her direct experience working with NMUSD, Jessica employs the following applicable skills to deliver construction management services:

- Project document control;
- Maintaining record set drawings and specifications;
- Processing RFIs;
- Reviewing, tracking and analyzing submittals;
- Conducting and producing daily reports;
- Conducting and documenting trade coordination meetings;
- Procuring bids and analyzing costs with the project manager;
- Assisting with project schedule management;
- Assisting with project finance management;
- Processing billing and managing payroll;
- Generating estimates and producing quotes for work;
- Tracking and maintaining project safety; and
- 3D modeling

Relevant Project Experience

- **2019/2020 HVAC Projects - NMUSD** | Value: $58M
- **Corona Del Mar High School Sports Fields - NMUSD** | Value: $9M
- **Ensign Intermediate School - NMUSD** | Value: $4M
- **Estancia High School Aquatic Center - NMUSD** | Value: $8.3M
- **Security Fencing - NMUSD** | Value: $4M
- **Rongxiang Xu Bioscience Innovation Center - California State University, Los Angeles** | Value: $40M

Construction Management Experience



NMUSD Estancia High School Aquatic Center

New Construction & Modernization

3.2.1. Founded in 1919, Pinner Construction has been serving clients in Southern California for more than 101 years. Pinner Construction Co., Inc. has been constructing school projects since the early 1940s and, in fact, **began working on projects well before the formation of many of the local unified school districts**.

Our firm began providing alternative delivery methods such as construction management, lease-leaseback and design-build services more than 15 years ago. **Pinner has delivered more than $200 million in construction value utilizing the construction management project delivery method.** More than $135 million of this value was new projects.

In addition, Pinner has completed more than 125 education projects with a cumulative value of more than $2 billion. Our portfolio includes a diverse group of project types and range of contract amounts; however, what is the most common among all of our successfully completed projects is the attention our team dedicates to fostering relationships with our clients. We value our ability to consistently adjust our services and approach to meet their goals and objectives.

POSSESSING A BROAD KNOWLEDGE BASE AND HAVING EXPERIENCE WITH ALL FACETS OF CONSTRUCTION, **PINNER BRINGS A LEVEL OF EXPERIENCE THAT IS SECOND TO NONE.**”

Fred E. Diamond, Director of Facilities, Citrus Community College

Recent K-12 Project Experience

3.2.2. Pinner Construction has completed 14 K-12 projects in the past three years. We have identified the most recent ten below.

1 2019/2020 HVAC and Miscellaneous Projects

Newport-Mesa Unified School District

Pinner provided comprehensive HVAC upgrades, including the replacement of all existing packaged units, furnace units and split systems for the following schools: Whittier ES ($6M); Ensign Intermediate ($4M); Mariners ES ($3M); Newport Heights ES ($2M); Newport ES ($3M); Harbor View ES ($3M); Back Bay HS ($2M) and Costa Mesa HS ($3M). Our work also included the installation of new split heat pumps and VRF units. In addition, we completed various site upgrades, parking lot improvements, and fencing projects for the following schools: Corona Del Mar HS ($9M); Harper ES ($2M); and Newport Harbor HS ($21M). **As the Newport-Mesa USD Construction Manager, Pinner recently completed $25 million in HVAC installations at seven schools in just 61 days.**

Contract Amount	$58M
Year Completed	2021
Client Contact	Ara Zareczny, Director of Facilities NMUSD (714) 424-7522

2 Estancia High School Aquatic Center

Newport-Mesa Unified School District

Pinner collaborated with the District and, as the construction manager, utilized two different delivery methods and design teams to successfully deliver this new aquatic facility.

The project consisted of the demolition of an existing pool, construction of a new aquatic center and modernization of existing locker rooms and coaches offices. It was delivered in two phases: 1) construction of a 50-meter, Olympic-sized swimming pool, and 2) tenant improvements to existing facilities. The second phase mostly consisted of improvements and new rooms in existing school buildings. New locker rooms were built and shower stalls were renovated. The coaches also received a renovated office, equipment room, and aquatics team room.

Contract Amount	$8.3M
Year Completed	2020
Client Contact	Ara Zaraczny, Director of Facilities NMUSD (714) 580-8665



NMUSD Estancia High School Aquatic Center

3 **Corona Del Mar High School Sports Fields**
Newport-Mesa Unified School District

Pinner managed the construction for this recently completed $14.6 million renovation, which includes two lighted, artificial turf sports fields, a Sea Kings-blue track, new scoreboard, 664-seat bleachers and fencing. The project involved the demolition of the existing grass football field and rubber track, construction of a new football field with synthetic turf and a new nine-lane rubber track. There were also two additional fields constructed featuring a boys and girls soccer/lacrosse synthetic field with adjacent synthetic warm-up field. Other amenities include bleachers, a new Daktronics scoreboard, secluded shot-put area, discus area, pole vault, and long jump/triple jump pits. Pinner collaborated with the District to effectively manage construction among three different contractors and the design team to successfully deliver the new sports facility.

Contract Amount	$14.6M
Year Completed	2021
Client Contact	Ara Zareczny, Director of Facilities NMUSD (714) 424-7522





4 Orange High School Science Center

Orange Unified School District

Our team recently completed Orange High School's new Science Complex, the first S.T.E.M. building completed of Orange Unified School District's Measure S-funded projects.

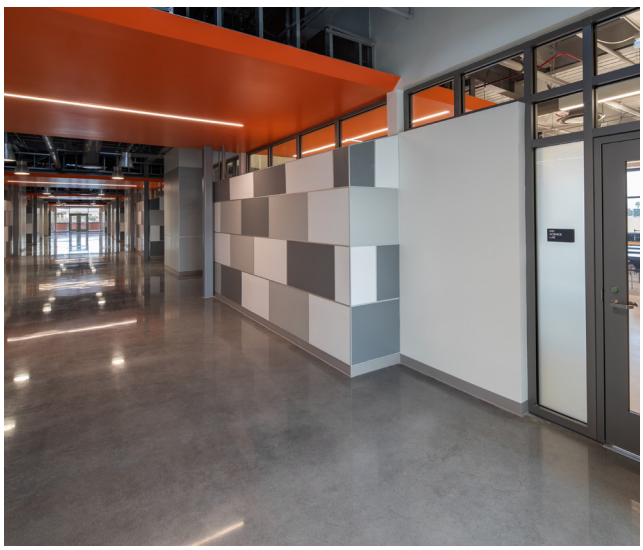
The Panther Pavilion, a two-story, 49,915-square foot facility, is home to technologically advanced chemistry and science labs, classrooms and teaching spaces specifically designed for students with special needs.

As the general contractor, Pinner's scope of work included comprehensive development of the active school construction site beginning with abatement and demolition, temporary shoring for extensive soil stabilization, the new science complex, campus-wide utility infrastructure and off-site improvements. Pinner Construction exceeded the 5% DVBE participation goal by providing a participation rate of 17%.

Contract Amount	$26M
Year Completed	2020
Client Contact	Wayne Roemhild, OAR Orange USD (949) 379-9688







5 OCEAN Charter School New K-8 Campus

OCEAN/Los Angeles Unified School District

Sitting on 2.1 acres of land, the OCEAN Charter School New K-8 Campus Project involved the demolition of five school campus buildings and the existing concrete and asphalt surfacing. The new construction included three metal stud buildings totaling 63,000 square feet and a 20,000 square foot underground parking structure. Our team's work included but was not limited to: waterproofing, doors, windows, casework, food services equipment, drywall, roofing, and insulation with MEP trades, etc. The project also required undergrounding power lines and the removal/relocation of power poles to accommodate new vehicle pick-up and drop-off land.

The build required a complex sequence of phasing that featured dewatering, shoring and methane barriers. The zero-lot line conditions and limited logistical access to the project site were just a few of the challenges overcome by Pinner and our team of collaborative partners.

Contract Amount	$41M
Year Completed	2021
Client Contact	Pete Mayor, OAR STV, Inc. (213) 342-7512







6 Eagle Rock High School Gymnasium and Auditorium

Los Angeles Unified School District

Pinner recently completed the modernization of the auditorium and gymnasium for LAUSD's Eagle Rock High School, which was built nearly 100 years ago. This project featured extensive seismic retrofitting and included more than 30,000 cubic feet of compaction grouting, HVAC modernization, and the construction of new lockers, flooring, bleachers and seating. The project challenges were met head-on through a collaborative partnership with our subcontractors, LAUSD and the three design teams that worked concurrently and were each responsible for a separate DSA package. As a result of pre-planning and partnerships, the team met the challenge of compaction grouting in rooms with raised floors, limited access and varying grades. The structural upgrades also included extensive coordination of abatement and Fiber Reinforced Polymer work. Specifically, our scope of work included, but was not limited to: demolition, asbestos and lead abatement; seismic retrofitting; replacement and addition to roof sheathing at numerous lower roof locations; reinforcement of shear wall, roof diaphragm, steel truss members; modernization of existing restroom and locker room facilities; and improvements to the exterior and interior accessible paths of travel.

Contract Amount	$18.2M
Year Completed	2020
Client Contact	Matt Pirayeh, Sr. OAR LAUSD (213) 241-8066







7 Byrd Middle School HVAC Renovation

Los Angeles Unified School District

The Byrd Middle School HVAC Redevelopment Project involved the removal of existing radiant heating and cooling panels that acted as a faux-ceiling in four buildings on the Byrd campus. These panels were replaced with traditional ducted HVAC systems through the use of new air handlers, VAV boxes, fan coil units, and an upgraded chiller plant. Heating and cooling capacity was provided to the buildings by existing hydronic heating, chilled water main loops, and the addition of ACT ceilings and hardlid soffits to cover the majority of the new ducted systems.

While this HVAC system replacement occurred, the low voltage systems were also relocated to the new signal room in the A buildings with certain specified upgrades to occur simultaneously. Because storage room spaces had to be utilized for new air handlers, new storage rooms were also built in the A buildings to replace those lost storage spaces. The project delivery method for this project was design-bid-build with a lump sum pricing method awarded to the general contractor. The project was regulated by DSA.

Contract Amount	$16.7M
Year Completed	2020
Client Contact	Kashan Bhatti, Construction Manager LAUSD (213) 241-4188







8 Olive Vista Middle School

Los Angeles Unified School District

Pinner recently completed LAUSD's Olive Vista Middle School Project, which involved the new construction of the physical education and multipurpose buildings. Olive Vista was the first project out of DSA and first to be completed using funds from Prop 1D, which provided new dollars for seismic mitigation of the most vulnerable school facilities. Our team led the construction of a new single-story physical education building, which includes a gymnasium, locker rooms, fitness room and faculty offices. Our work also involved the development of a new state-of-the art performing arts building, consisting of a kitchen and indoor/outdoor dining area. Additionally, Pinner delivered various site improvements, new parking lots, turf field and outdoor learning and collaboration spaces.

This project was constructed in two phases to minimize the impact to the school and activities. In addition to construction of the new multi-purpose building and gymnasium, the scope of work included construction of new monumental stairs and ramp structure for access through the two levels of the campus. A new turf sports field was also constructed over the area of the demolished gymnasium.

Contract Amount	$30M
Year Completed	2019
Client Contact	Robert Lester, Construction Director LAUSD (213) 241-5606







9 Blair IB Magnet School Modernization

Pasadena Unified School District

The Blair IB Magnet School Modernization Project involved the demolition of existing site conditions, the modernization of an existing 85,000-square foot, three-story classroom building and the modernization of a lunch shelter. The major modernization scope of work included abatement and selective demolition of the existing building. Structural improvements provided seismic strengthening and required underpinning of existing foundations.
All classrooms were upgraded with new technology, finishes and MEP systems. The roof was removed and replaced. ADA upgrades including to the elevator and elective changes including exterior elevation improvements were also part of the scope of work. Site work included utilities; site concrete, masonry, asphalt, striping, irrigation and landscaping. A Project Labor-Construction Work Agreement (CWA) program was used that had trades conforming to all pertinent codes, regulations and Pasadena USD performance requirements.

Contract Amount	$22M
Year Completed	2018
Client Contact	Anson Rane, Project Manager Pasadena USD (626) 396-5850







10 Monroe High School Industrial Arts Complex

Los Angeles Unified School District

Fully governed by DSA, the award-winning Monroe High School Industrial Arts Complex Project involved the construction of a new single-story, 14,700-square foot industrial arts building that features a state-of-the-art robotics laboratory, wood shop and media center. A collaboration room, support spaces, restrooms, new ADA path of travel, parking area improvements, off-site utility connections and 5,400 square feet of existing building demolition were also included in this project, which was delivered on an active campus in multiple phases.

The exterior wall finishes included fiber cement panels, Trespa (Solid Phenolic) accent wall panels, perforated metal accent wall panels, soffit panels and plaster finishes. The curtainwall and storefront entry systems were equipped with preforated security screens and the roof system was installed using standing seam metal roofing and PVC membrane roof systems. The interior ceilings included exposed acoustical roof decks, suspended metal mesh ceiling panels, cement panels and painted drywall ceilings. Further, the interior walls included ceramic restroom tile and drywall with dry erase paint finishes, in lieu of marker boards, in collaboration areas.

Contract Amount	$21M
Year Completed	2018
Client Contact	Robert Lester, Construction Director LAUSD (213) 241-5606







Key Personnel Expertise

3.2.3. Pinner employs some of the best talent in the construction management industry. Our proposed team's experience is mainly comprised of California K-12, public works and higher education projects. Our team is identified in the following organizational chart. In addition, we have provided a snapshot of our key team members' experience on the following page.

Newport-Mesa Unified School District



Dirk Griffin
Chief Executive Officer



Justin Davis DBIA
Pres. of Business Development and Director of Pre-Construction



Newt Kellam
Chief Administrative Officer



Min Zavarella
President of Operations

TEAM ONE



Armando Ortega*
Program Manager and Construction Manager



Roxanne Couture
Sr. Project Engineer

Steve Hogan
Sr. Pre-Construction Manager

Clint McDowell
Project Scheduler

TEAM TWO



Lisa Hernandez-Porter
Construction Manager



Jessica Magaña
Project Engineer

OFFICE SUPPORT

** Lead Management/Project Manager*

LEAD MANAGEMENT AND PROJECT MANAGER EXPERIENCE

Program Manager and Construction Manager Armando Ortega will be principally responsible for working with the District. We have identified all California public works and school projects that our team leaders have completed in the last three years below.



Armando Ortega
PROGRAM MANAGER AND CONSTRUCTION MANAGER (LEAD MANAGEMENT)

California Education and Public Works Projects

- **Rancho Cienega Sports Complex - City of Los Angeles** | Value: $40.5M
- **Castaic High School (including Performing Arts Center) - William Hart UHSD** | Value: $126M
- **1st Street Elementary School - Los Angeles USD** | Value: $14M
- **Performing Arts Center - Palm Springs USD** | Value: $5M



Lisa Hernandez-Porter
CONSTRUCTION MANAGER

California Education and Public Works Projects

- **2019/2020 HVAC Projects - NMUSD** | Value: $58M
- **Corona Del Mar High School Sports Fields - NMUSD** | Value: $9M
- **Ensign Intermediate School - NMUSD** | Value: $4M
- **Estancia High School Aquatic Center - NMUSD** | Value: $8.3M
- **Security Fencing - NMUSD** | Value: $4M
- **156th Street Elementary School - Los Angeles USD** | Value: $14M

Understanding of Laws and Requirements

3.2.4. As a veteran of public school construction projects, Pinner is keenly aware of and complies with all of the legislative and code required mandates. Our efforts include ensuring that our clients abide by our relevant public contract codes with regard to contractor and required subcontractor prequalification pursuant to PCC 20111.6 and all competitive bidding code requirements.

It is imperative that District bid documents are prepared and coordinated in a manner that ensures they are relatively easy to comprehend and respond to so as to attract competitive bids, can be administered to ensure that the District's rights and objectives are preserved and achieved throughout the course of the project, and that protests are kept to a minimum. Pinner's expertise and experience is like no other in that we offer the perspectives of a legal professional, general contractor and construction manager in-house. The value this offers our clients is a consolidation of services through an accelerated process that delivers real time support and expedited decision-making throughout the entire process.

DIVISION OF STATE ARCHITECT (DSA) COORDINATION

All of our public-school projects are constructed in accordance construction documents approved by the Division of State Architect. As a construction manager and design-builder, Pinner has extensive experience in meeting with DSA during design (initial project workshop, follow-up, intake, re-submittal, approval, certification). We are proud that our 156th Elementary School Project received DSA approval three months ahead of schedule.

Pinner has extensive experience with the DSA box process as a construction manager, design-builder and contractor. Our firm has completed several hundred million dollars in projects utilizing this collaboration process.

We enjoy taking advantage of the DSA pre-submission meetings to ensure all parties have a clear understanding of their interpretation of code as it relates to the project. Time and again, we have used these meetings to our benefit in obtaining DSA approval in a condensed time line. Our firm utilizes inspection firms as a resource to provide QA/QC managers on our general contractor projects. As a result, we have developed a very collaborative and cooperative experience with scores of DSA Class 1 inspectors. These types of relationships benefit our firm in providing CM services as both DSA Field Inspectors and IORs.

Newport-Mesa USD District Contracts

3.2.5. A schedule of all District contracts held by Pinner Construction within the past three years is provided below.

CONTRACT	PROJECT NAME
N/A	Estancia High School Aquatic Center (INCR 1)
118-18	Corona Del Mar High School Bleachers
118-19	Corona Del Mar High School Sports Fields
102-19	Ensign Intermediate School HVAC 2019
103-19	Mariners Elementary School HVAC 2019
	Newport Heights Elementary School HVAC 2019
104-19	Harbor View Elementary School HVAC 2019
	Newport Elementary School HVAC 2019
105-19	Back Bay High School HVAC 2019
	Whittier Elementary HVAC 2019
122-19	Corona Del Mar High School Security Fencing
	Ensign Intermediate School Security Fencing
123-19	Estancia High School Aquatic Center (INCR 2)
100-20	Costa Mesa High School HVAC 2020 Equipment
	Corona Del Mar High School HVAC 2020 Equipment
	Newport Harbor High School HVAC 2020 Equipment
101-20	Costa Mesa High School HVAC 2020
105-20	Costa Mesa High School Tennis Court Fencing Replacement
	Estancia High School Tennis Court Fencing Replacement
106-20	Newport Harbor High School and Corona Del Mar High School HVAC 2020
120-17	Newport Harbor High School Softball Batting Cage
120-20	Newport Harbor High School Aquatic Scoreboard and Shade Structures
121-20	Newport Heights Elementary School Parking Lot Circulation and Crosswalk (2019-20)
123-20	Mariners Elementary HVAC 2019 Completion
	Newport Heights Elementary HVAC 2019 Completion

Pinner Construction has completed more than $1 billion in public Southern California construction projects since 2007, a majority of which were for DSA-governed schools. Scores of these school projects were delivered utilizing the construction management delivery method, which has encouraged our team to formulate an innovative and efficient pre-construction strategy that minimizes risk, promotes collaboration and provides the best value to our clients through a quality contractor and subcontractor pre-qualification process, proper planning and accommodating logistics.

PROJECT ADDRESS	CONTRACT AMOUNT	CONTACT PERSON
2323 Placentia Ave., Costa Mesa, CA 92627	$5,745,250.88	Mark Manstof
2101 Eastbluff Drive, Newport Beach, CA 92660	$391,668.00	Steve Morris
2101 Eastbluff Drive, Newport Beach, CA 92660	$7,429,374.88	Steve Morris
2000 Cliff Drive, Newport Beach, CA 92663	$4,780,000.00	Steve Morris
2100 Mariners Drive, Newport Beach, CA 92660	$2,228,226.71	Steve Morris
300 E. 15th Street, Newport Beach, CA 92663	$2,183,342.00	Steve Morris
900 Goldenrod Ave., Corona Del Mar, CA 92625	$3,050,000.00	Steve Morris
1327 W. Balboa Blvd., Newport Beach, CA 92661	$3,180,000.00	Steve Morris
390 Monte Vista Ave., Costa Mesa, CA 92627	$1,165,955.00	Steve Morris
1800 Whittier Ave., Costa Mesa, CA 92627	$2,071,345.00	Steve Morris
2101 Eastbluff Drive, Newport Beach, CA 92660	$2,825,000.00	Steve Morris
2000 Cliff Drive, Newport Beach, CA 92663	$2,175,000.00	Steve Morris
2323 Placentia Ave., Costa Mesa, CA 92627	$1,379,000.00	Mark Manstof
2650 Fairview Road, Costa Mesa, CA 92626	$576,000.00	Mark Manstof
2101 Eastbluff Drive, Newport Beach, CA 92660	$772,670.00	Mark Manstof
600 Irvine Ave., Newport Beach, CA 92663	$22,715.00	Mark Manstof
2650 Fairview Road, Costa Mesa, CA 92626	$2,899,152.00	Mark Manstof
2650 Fairview Road, Costa Mesa, CA 92626	$640,027.00	Steve Morris
2323 Placentia Ave., Costa Mesa, CA 92627	$542,000.00	Steve Morris
600 Irvine Ave., Newport Beach, CA 92663	$4,237,793.00	Mark Manstof
2101 Eastbluff Drive, Newport Beach, CA 92660	$97,617.00	Mark Manstof
600 Irvine Ave., Newport Beach, CA 92663	$280,593.82	Mark Manstof
600 Irvine Ave., Newport Beach, CA 92663	$155,715.00	Steve Morris
300 E. 15th Street, Newport Beach, CA 92663	$293,533.34	Steve Morris
2100 Mariners Drive, Newport Beach, CA 92660	$36,250.00	Steve Morris
300 E. 15th Street, Newport Beach, CA 92663		Steve Morris

Project and Cost Management



LAUSD Eagle Rock High School Auditorium

Project Management

3.3.1. Pinner's construction management approach is thorough and disciplined, with guidelines and plans in place for project management, quality control and safety. With more than 101 years of experience utilizing multiple delivery methods, our team offers a custom approach to solve any project challenge. Our professionals are equipped to offer meaningful, value-driven input throughout the project life cycle. Our pre-construction team is armed with decades of historical cost information, long-standing industry relationships and the latest modeling and estimating technology. In addition, Pinner's construction management teams are comprised of industry professionals, planners and problem solvers who hold diverse backgrounds in various project delivery methods and types.

APPROACH

Pinner's approach to construction management will flex depending on the project type; however, all of our teams are led by a core leadership team comprised of an experienced construction manager. This leader is assigned to the project from start to end and preferably during the pre-construction phase if those services are part of the scope.

When Pinner is fortunate to be part of the pre-construction phase, the District can depend on a Pinner construction manager to provide day-to-day leadership. This management leader, who will migrate directly into construction once NTP is granted, will be supported by a pre-construction team comprised of estimating and virtual design and construction (VDC) talent. During the technical specification development and prior to bidding, Pinner will provide scheduling, logistics and constructability feedback. Our pre-construction team will support the project through providing evolving estimates (schematic or detailed), life cycle cost analysis, and value analysis ideas and estimates. Our VDC resources will build early models to facilitate quantity tracking and pricing as well as early schedule and logistics illustrations.

The District can expect to interact with the same Pinner leaders during the construction phase. While our support team of estimators may transition out of the day-to-day execution, their knowledge and work product will be available throughout construction. Pinner's project management and field leadership teams will ebb and flow with the progress of the project.

Our pre-construction team consists of additional project managers and engineers focusing on technical specification development, subcontractor management, submittals, material tracking across all scopes of work, and other typical project management functions. Field leadership will focus on schedule confirmation, logistics, and detailed sequencing.

Safety and quality oversight will be provided from NTP through punch list acceptance, while also providing support during pre-construction when needed. Our in-house safety experts will work with the contractor to ensure safe means of access, egress, and conditions are provided throughout each phase of construction. Quality control resources can provide constructability and code analysis during the design's evolution, with much of the effort dedicated to ensuring Pinner's quality control process is executed on-site in coordination with the IOR and contractor.

As with all of our clients and projects, Pinner corporate leadership will remain engaged throughout. Whether it be formal intermediate updates or informal check-ins, Pinner's commitment to our client's success runs throughout our organization.

Analyzing the **Estancia High School Theater** Project

Successfully delivering the Estancia High School Theater Project begins with an educated understanding of the setting. The project is to be constructed on an active high-school surrounded by a community that is invested in the campus and its history, which includes sensitivity to trees, architecture, programming and site logistics. Based on these characteristics and sensitivities, we consider the following critical to project success:

Dedicated Executive Leadership. The selected construction management firm must understand the stakeholders, plan ahead to meet the District's goals and objectives, and act as a buffer when providing community resource services. The firm must also dedicate appropriate leadership to complex projects such as this. As such, Justin Davis, Director of Pre-Construction and President of Business Development, is prepared to remain fully engaged through the project. Our team commits to planning ahead and strategizing with District staff for all communication pertaining to the project.

Board Presentations. Pinner Construction has extensive experience with presenting to District Boards and the community about

facilities programs and project updates. Justin Davis has personally presented to the LAUSD Board at the request of staff related to the unanimously adopted $7 billion Proposition RR that was passed by the voters. He has also presented at many community meetings about sensitive subjects very similar to the Estancia High School Theater.

"Greening Committee." If a portion of the community continues to advocate against this project and the District desires to gain additional support, Pinner advocates for the forming of a "Greening Committee" that would provide non-binding recommendations to the District for improvements to promote community appreciation in strategic areas of the campus. We have successfully utilized this process on projects within communities with similar concerns.

Constructability Review and Cost Validation. A theater project that is constructed to DSA standards and requirements can quickly become technically complex and expensive. It is imperative that pre-construction services include a constructability review and cost validation to ensure the project as designed currently meets the District's expectations and budget. A project-specific contractor prequalification is strongly advised. At a minimum, comparable experience should be required to be provided as part of the bid proposal to ensure that the District is not forced to engage with a Contractor who is not experienced, qualified or prepared to construct such a complex project.

Value Engineering and Bid Alternates. Strategic planning with regard to value engineering and bid alternates can be strategically and quickly created to ensure that the project can move forward upon receipt of bids. The front-end specification development needs careful attention. Theater projects require extensive mock-ups that must be constructed out of sequence in order to serve purpose. The District should also specify the on-site staff management that must be provided by the contractor.

The Estancia High School Theater Project must be managed by an experienced construction management firm that has administered contracts for theater construction. Our Program Manager Armando Ortega will administer the contract using a detailed, trust-but-verify approach utilizing the District's preferred file share methods and management style. As mentioned, Armando has the necessary experience, ability, personality and charisma to advocate for the project and District staff at Board and community meetings alongside Justin Davis, as deemed necessary by the District.

Project Planning and Implementation

Present day construction projects are complex and involve multiple stakeholders. Setting the right course, planning with the end in mind, and being effective communicators are some of the pillars we have relied upon in our century of proven experience and success.

1 Key Stakeholder Partnering

High performing teams must have the ability to communicate openly and transparently. Aligning expectations among all stakeholders is important to establishing trust and chemistry. From confirming team roles and responsibilities to project overviews and goal setting, Pinner has consistently succeeded when launching a project together with our client and the contractor. This kickoff session can be professionally moderated or managed among the project team. This early kickoff meeting establishes roles, high level schedule expectations, goals outside of the contract, and an escalation ladder in the event project decisions require executive leader attention.

2 Establishing a Presence

Developing an in-depth, front-end specification that requires quick, responsible on-site mobilization is important to starting work on site. Perimeter fencing, signage, and SWPPP must be installed to secure project boundaries and ensure we are being responsible neighbors. Confirming utility points of connections and setting survey benchmarks, and control are other examples of site investigation that can proceed immediately while on-site infrastructure is planned and delivered.

3 Collaborative Project Pull Plan

Pull planning at the client, contractor and stakeholder level is a collaborative way to communicate schedule and extract and confirm important elements of any project. Using our work-in-progress baseline schedule specification requirement, but bracketed by contract milestones, the Pinner team will lead a group of our client, contractor, design, and key subcontractor partners through critical dates and logistics scenarios currently planned. All parties are encouraged to question and add information needed to support an on-time completion with no disruption. Identification and completion of project milestones are critical in a successful project start.

Our management team will confirm which contract requirements are required and when. We are aware of the timelines for the baseline schedule, procurement plan, and submittal schedule submissions based upon the criteria defined in the prime contract.

4 Baseline Schedule Submission

The Pinner team understands the importance of a well thought-out, detailed plan. We recommend that the District require to have a contractor baseline schedule submitted within the first ten days of contract execution. Having a baseline in place is important in communicating the plan to all stakeholders. Our Division 1 specification will include all required milestones and work breakdown structures, as well as procurement and submittal activities that are coordinated with their own respective deliverables. If required, the baseline can be supplemented with both cost and resource loading that will be educated and confirmed by the contractor and their subcontracting partners.

5 Subcontractor Procurement

Completing the buy-out process is essential in capturing resource and material commitments from our trade partners. Pinner will include contractual requirements to ensure within two weeks of contract award, the contractor will communicate the procurement plan to the District. We will monitor and manage that plan in parallel by issuing contracts in concert with our coordination and construction schedules and prioritizing scopes with early on-site or coordination work.



LAUSD Sally Ride Elementary School

AGREEMENTS WITH A PRE-CONSTRUCTION SCOPE

For agreements that include a pre-construction scope, Pinner would:

REPLACE "ESTABLISHING A PRESENCE" WITH THE FOLLOWING:

Project Controls Alignment
Confirming communication protocols and design nomenclature, process and expectations with our clients and design partners is critical to establishing trust, work flow and accountability. As early as possible, we like to define how and what information will be shared and what level of detail will be provided so that our own deliverables are thorough and complete.

REPLACE "CONTRACTOR PROCUREMENT" WITH THE FOLLOWING:

Risk Avoidance and Mitigation
Identifying the project's risks early through transparent collaboration, knowing the project's risks, and how our teams work together to avoid or mitigate risks are crucial in forecasting and achieving success. Pinner's pre-construction teams leverage our knowledge of labor markets, material pricing, and our demonstrated experience of conceptual estimating and design coordination to help clients and designers make timely decisions regarding cost and constructability.



LACCD LA Harbor College Science Complex

Change Order Techniques

First and foremost, Pinner ensures the contractual change order language flows down from the prime contract to the contractor's Subcontract Agreements through provisions in the General Conditions. Additionally, Pinner has specific change order language recommended to be included in the prime contract detailing the project required submission/response timelines, estimating and documentation back-up, and escalation path should an issue not resolve itself through the normal entitlement and price approval process. Please note that our recommendation includes a provision that prohibits the contractor from disrupting the project by stopping work in the event of a dispute regarding a change in scope.

We understand the importance of timely notice and cost submission as these factors may impact a stakeholder's desire to proceed. They are are submitted on a standard Pinner template, detailing costs associated with material, labor, equipment and any sub-tier work performed by others.

Additional back-up requirements include material take-offs and vendor quotes for material and/or equipment. Using the District's labor rate breakdown form, Pinner will establish contract labor rates and unit rates (escalated through project completion) for each worker classification and common scope type on a project. This strategy ensures the lowest responsible unit through the competitive bidding process and also streamlines change order submission and review. Each change order proposal package is accompanied by a statement defining why the issue is a change to the contract and the associated before and after documentation illustrating the change.

In-House Cost Estimates

Pinner's Pre-Construction Department creates and manages all estimates in-house. As a full-service general contracting firm that thrives in a variety of project delivery methods, including, but not limited to, design-bid-build, construction manager at risk, lease-leaseback, and design-build, our experienced team has provided high-quality and dependable estimates based on varying levels of documentation from preliminary program statements through authority having jurisdiction approved construction documents.

Our team also provides construction management services and relies heavily on our experienced estimating team to provide budgets at the program level, throughout the course of design development as well as change order analysis.

The team includes experts that have been estimating for more than 20 years with Pinner.

Collectively, the team has estimated more than $14 billion dollars in all project types during the past nine years. They are extremely familiar with all current building codes, local market conditions, competitive regional subcontractors, labor and material costs and trending variables that could impede market conditions.

Members of the team continuously update their education and best practice methodology through their membership with the DBIA, Construction Management Association of America, Associated General Contractors of America and the American Society of Professional Estimators.

The Pre-Construction team utilizes software such as Sage, Building Connected, On-Screen Takeoff, Bluebeam and Revit to perform their estimating, bid solicitations, leveling and coordination.



Reducing Scope Gaps at Bid Time

Scope gap will significantly impact a construction project as a result of a contractor attempting to minimize profit loss on account of the incomplete estimate as well as the delay caused by engaging a subcontractor late in the project after discovery of the missed scope.

Thankfully, our seasoned pre-construction team's extensive experience, processes and procedures are designed to minimize the possibility of scope gap in our bids.

Initially, a Sr. Pre-Construction Manager is assigned as the job captain for each project estimate. A project support team is then assigned to the job captain. This team collaborates with the entire Pre-Construction Department frequently to review the project scope of work and maximize the experience and expertise of the entire department in our estimate.

Our Chief Estimator prepares the estimate summary for each project. The customized Pinner summary sheet which accounts for nearly every possible construction trade is used as the project list. Only after a thorough review of the bid documents is completed (including addenda) will the list of trades not applicable to the project be deleted from the estimate. During the estimating process, each trade is estimated by Pinner as a stand-alone cost.

The Chief Estimator, job captain and support team review all bid documents during their estimating process to attempt to identify as much incomplete information in the bid documents as possible. Our team requests clarification of our findings from the client to ensure a pre-bid addenda is issued to all bidders. This effort minimizes scope gap and provides an opportunity for bid leveling among bidders for the client's benefit.



LAUSD San Pedro High School, Olguin Campus

Quality Assurance and Quality Control

Pinner Construction embraces the opportunity to provide a high-value contractor Construction Quality Control (CQC) Plan, which features a strategic, verifiable and, ultimately, accountable approach that will offer a cohesive integration with the District's requirements. It is paramount that our team recognizes the difference between the obligations and responsibilities of the CQC and CQA plans.

CQC Program Summary

Requirements of the CQC Program and Plan

- Establish effective, courteous communication between the contractor and all components of the project team, including the District staff, inspectors, the A/E and all of the subcontractors.
- Identify the project's quality requirements and timeline ahead of the start of each trade activity.
- Ensure that work is complete and in compliance with the contract documents prior to inspection by conducting pre-inspections with the subcontractors' collaboration and by using our database that provides access to the most current information. This will reduce our reliance upon the inspectors to discover non-compliant work and reduce the length of punch lists.
- Establish and implement a commonly agreed upon procedure used by the owner, its agents, the contractor and its subcontractors to provide for a complete, functional and high-quality facility built in accordance with the meaning and intent of the contract documents.
- Identify project quality requirements and timeline ahead of each trade activity commencement and follow up during the work process.
- Maintain a consistent coordinated quality of performance and results, in conformance with the contract documents through proper communication between the key designated personnel.
- Document compliance with quality standards set by the contract documents through the testing and inspections plan.

Key Elements of Pinner's CQC Program

- The provision, designation and appointment of the contractor's full time CQC Manager to direct, control and document the CQC Program.
- The assembly and organization of the contractor's CQC team as referenced in the project specifications.
- The scheduling, organization, formatting and documentation of periodic control phase coordination meetings with and among trade subcontractors, including the review and certification of coordination drawings.

Pre-installation meetings will be held prior to each subcontractor starting work.

- The CQC Manager will work closely with the construction manager and AOR in the management of all sample and in-place mock-ups, including the coordination and design of an exterior skin. performance mockup manage a mock-up and sample construction program.

- The implementation of three control phases:

  1. *Preparatory Phase: Submittal review/QC checklist distributed;*
  2. *Initial Phase: Material inspected as delivered/QC checklist sign-off;*
  3. *Follow-Up Phase: Finalize QC checklist.*

- The implementation of a commissioning process for specific systems included in the project, under the supervision of an owner-designated Commissioning Agent who will coordinate and guide the commissioning team.
- The review, certification and expedition of all project close-out documents. The CQC Manager is responsible for supporting the day-to-day implementation and coordination of the contractor's quality control measures in the field. The CQC Manager will use the guidelines of the CQC Plan to ensure that all aspects of the project quality are timely and duly addressed.



Safety Program and Risk Control

At Pinner Construction, safety is both a priority and a value. Our company safety program, along with our site-specific safety plans, are designed to create strong safety cultures that enable our teams and partners to maintain safe sites and work areas. Our culture is meant to empower all project workers or visitors to stop unsafe actions, discuss a better path forward, and accept the positive outcome. All of our construction management projects are recommended to include specifications that incorporate Pinner's recommendations for IIPP, active CAL/OSHA regulations, along with customized programs and processes that get developed by our project teams. Pinner's comprehensive company plan, along with an example site specific plan, are available upon request. **While every project is unique, all share the same critical elements for mitigating exposures and creating safe conditions:**



1. Leadership-Level Commitment

Accountability starts at the top. Prior to each subcontractor commencing work on-site, principal-level meetings are held to review policies and obtain commitments.



2. Worksite and Hazard Analysis

Every unique work activity is planned, documented and reviewed by every employee at the start of each work day.



3. Hazard Prevention and Control

Identifying conditions and implementing the right controls to avoid incident.



4. Training and Communication

Ensuring every partner knows the plan and has the training needed to keep them safe.



5. Injury Prevention

Standard and task specific Personal Protective Equipment (PPE) along with stretch and flex programs are examples of how our project teams can prevent injury.



6. Incident Management

In a near miss event, or in the unfortunate event that an incident does take place, Pinner personnel are trained in documenting the facts, reporting to those of authority, and carrying forward lessons learned to ensure the same behavior or condition is not repeated.

PROGRESSIVE DISCIPLINARY ACTION

Pinner recommends that progressive disciplinary actions be specified, as outlined in the below steps.

Verbal Warning



As the first step in correcting an unacceptable behavior or minor infraction, a verbal warning will be issued to the individual. This warning will be documented.

Written Warning



If the unacceptable performance continues, or the severity of the infraction warrants, the next step will be a written warning. The written warning will clearly state the safety policy that was violated and steps the individual must take to correct it.

Suspension



If the unacceptable practice continues or the severity of the infraction warrants, the individual will be suspended and given time off without pay.

Termination



Individuals may be terminated if they do not improve their safety performance.

Immediate Termination



Any individual who commits a serious safety violation may be subject to immediate termination without prior notice in lieu of any verbal and/or written warnings.

INFECTION PREVENTION PROCEDURES AND DUST CONTROL

Measures necessary to control dust will be required by the employed contractor until all major hardscape is installed for any project. This means that dust control measures are required to be implemented and verified daily to ensure compliance with CEQA Mitigation Measures, AQMD and SWPPP rules for airborne dust control. Additionally, Pinner's approach to managing infectious prevention procedures includes the following steps:

- Visitors shall check-in and sign-in at the project trailer and answer the COVID-19 questionnaire on daily basis.
- Practice social distancing by maintaining a minimum 6-foot distance from others.
- Preclude gatherings of any size, and anytime two or more people must meet, ensure minimum 6-foot separation.
- Provide personal protective equipment (PPE) such as gloves, goggles, face shields and face masks, Bandana, handkerchief, as appropriate for the activity being performed to prevent the transmission of air droplets.
- The contractor shall designate a site specific COVID-19 Supervisor to enforce this guidance.
- A designated COVID-19 Supervisor shall be present on the construction site at all times during construction activities.
- The COVID-19 Supervisor can be an on-site worker who is designated to carry this role.
- When necessary for workers to work near others or in close quarters to perform a specific task, they must wear a respiratory protection, eye protection and other appropriate PPE.
- Identify "choke points" and "high-risk areas" where workers are forced to stand together, such as hallways, hoists and elevators, break areas, and buses, and control them so social distancing is maintained. Project site specific
- Minimize interactions when picking up or delivering equipment or materials, ensure minimum 6-foot separation.
- Stagger the trades as necessary to reduce density and maintain minimum 6-foot separation social distancing.
- Discourage workers from using other workers' phones, desks, offices, work tools and equipment. If necessary, clean and disinfect them before and after use.
- Post, in areas visible to all worker, required hygienic practices including not touching face with unwashed hands or with gloves; washing hands often with soap and water for at least 30 seconds; use of hand sanitizer with at least 60% alcohol, cleaning AND disinfecting frequently touched objects and surfaces such as workstations, keyboards, telephones, handrails, machines, shared tools, elevator control buttons, and doorknobs; covering the mouth and nose when coughing or sneezing as well as other hygienic recommendations by the CDC.
- Place wash stations or hand sanitizers in multiple locations to encourage hand hygiene.
- Require anyone on the project to stay home if they are sick, except to get medical care.
- Have employees inform their supervisor if they have a sick family member at home with COVID-19.

Hourly Rates

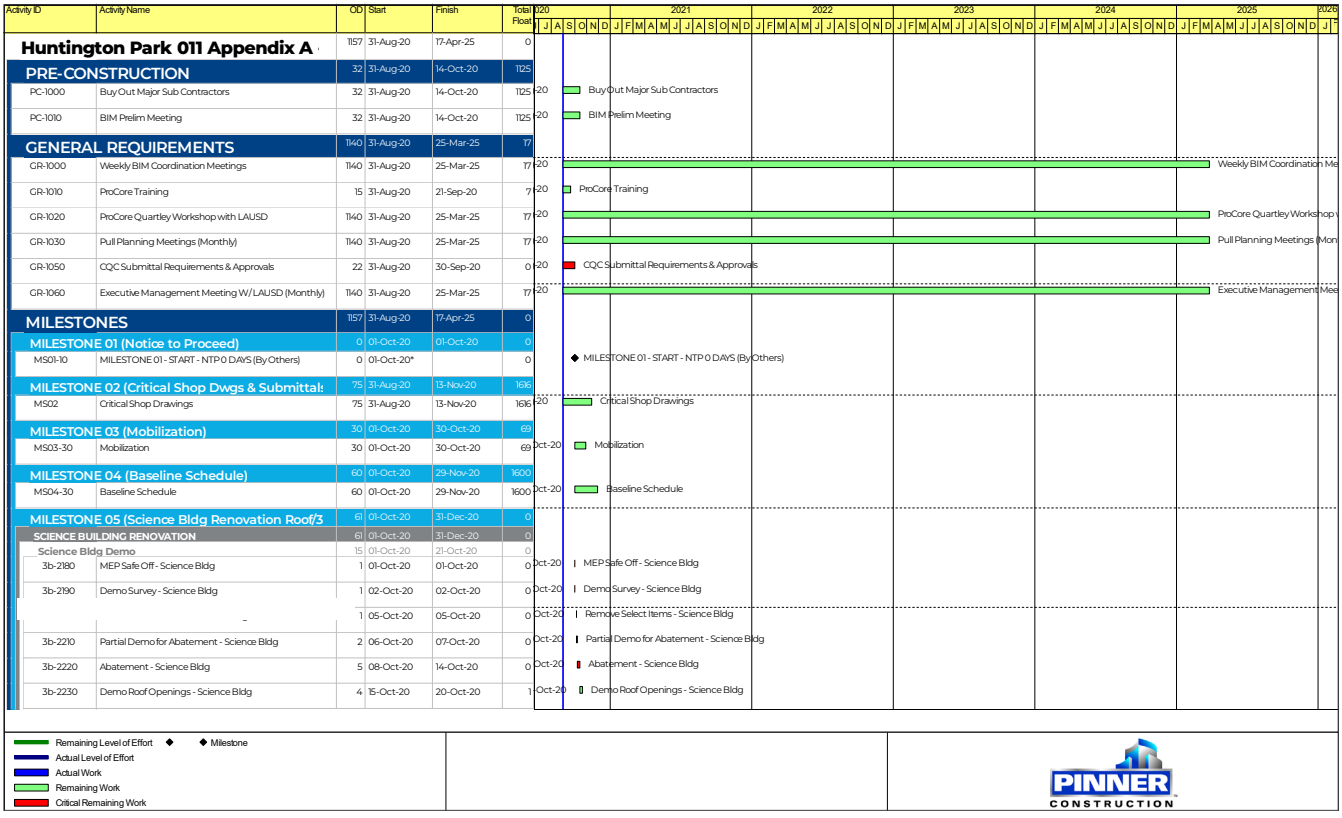
3.3.1.1. Our hourly rates are as follows:

STAFF	TITLE	HOURLY RATE
Justin Davis	President of Business Development and Director of Pre-Construction	$195
Newt Kellam	Chief Administrative Officer	$195
Moe Farnoush	Corporate Director of Safety and Health	$176
Steve Hogan	Sr. Pre-Construction Manager and Estimator	$165
Clint McDowell	Construction Project Scheduler	$180
Armando Ortega	Program Manager and Construction Manager	$160
Lisa Hernandez-Porter	Construction Manager	$140
Roxanne Couture	Construction Manager	$85
Jessica Magaña	Construction Manager	$85
TBD	Project Administrator	$75

Staying on Schedule

3.3.1.2 Our project teams primarily utilize Primavera P6 to formally schedule the work and often compliment the activities with regard to both cost and resource loading. In addition, we utilize both Short Interval Production Scheduling (SIPS) and pull planning to validate and communicate our plans. Pinner's project teams have been using these scheduling approaches for nearly two decades, with the CPM in use for more than 50 years.

Pinner Construction Sample P6 Schedule



Short Interval Production Scheduling (SIPS)

SIPS illustrates the Primavera P6 information in a Gantt Chart-style graphic to visually reflect activity relationships and flow, supporting smoother on-site logistics, cleaner work areas and more productive projects.

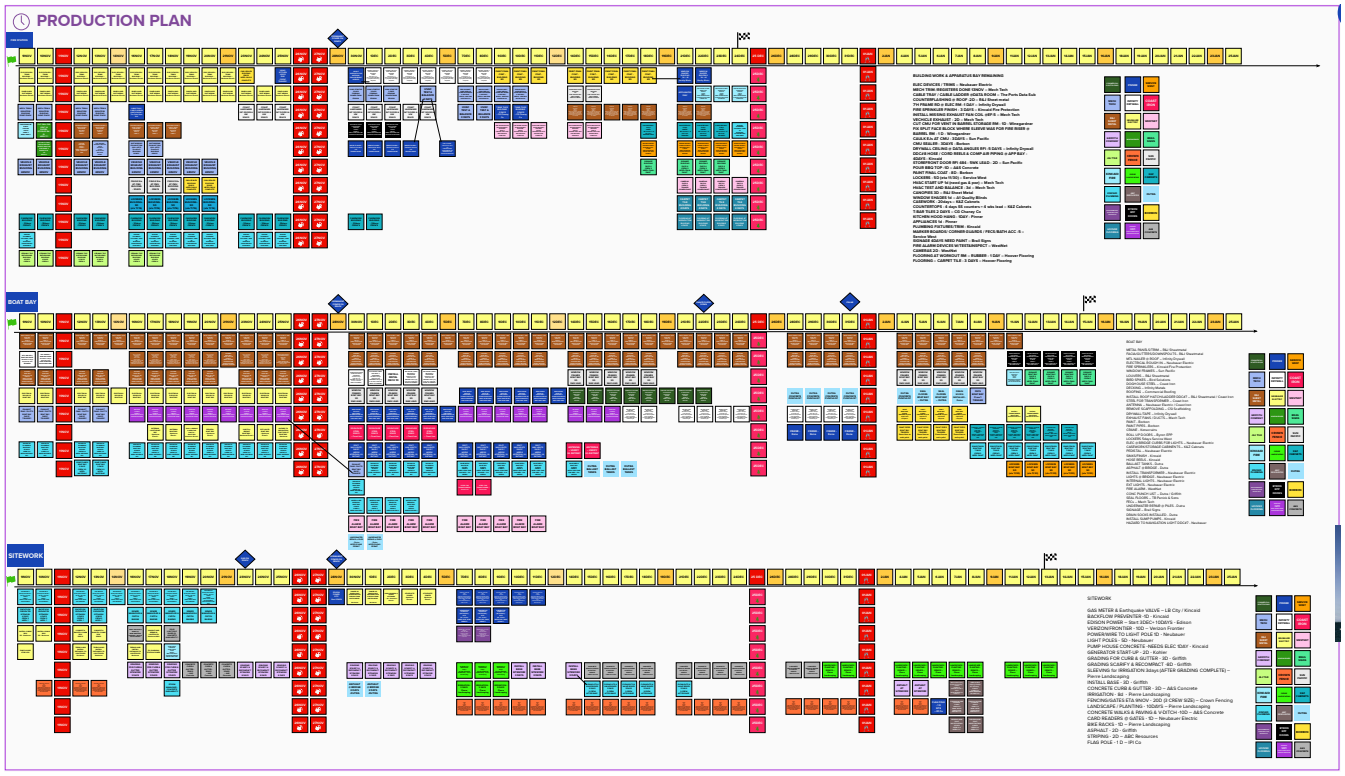
LEVEL	ZONE	AREA	ROOM #	ROOM NAME
2	A	1	2.A.1	House 1
2	A	1	2.A.2	House 2
2	A	1	2.A.3	House 3
2	A	1	2.A.4	House 4
2	A	1	2.A.5	House 5
2	A	1	2.A.6	House 6
2	B	2	2.B.1	House 1
2	B	2	2.B.2	House 2
2	B	2	2.B.3	House 3
2	B	2	2.B.4	House 4
2	B	2	2.B.5	House 5
2	B	2	2.B.6	House 6

MONTH															
WEEK 1					WEEK 2					WEEK 3					
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	
1	2	3	4	5											
	1	2	3	4	5										
		1	2	3	4	5									
			1	2	3	4	5								
				1	2	3	4	5							
					1	2	3	4	5						
						1	2	3	4	5					
							1	2	3	4	5				
								1	2	3	4	5			
									1	2	3	4	5		
										1	2	3	4	5	
											1	2	3	4 & 5	

1 *framing*
2 *rough-in*
3 *drywall*
4 *ceiling*
5 *finish paint*

Pull Planning

Pull planning is a collaborative scheduling tool that we use to communicate and gain commitments from our stakeholders and subcontracting partners to ensure the right sequence is planned, adequate resources are provided and milestones are achieved.



Document Control with Box

3.3.2 The District utilizes Box. Pinner Construction has **40 years of experience** with PMIS systems, dating back to the advent of their arrival in the construction industry in the 1980s. Having worked with dozens of clients since then, Pinner has been exposed to almost every PMIS system that has been on the market, including Box. Pinner team members, working from both the owner and builder perspectives, have utilized Box to administer and organize project documentation, aid in the design process through the use of a collaborative Building Information Model (BIM), and solicit and manage procurement processes at both the General Contractor and specialty trade levels.

Pinner Construction can be trusted to utilize Box in whatever capacity the District desires. In addition, we will contractually obligate our subcontractors to also use Box and ensure they are trained to utilize the software efficiently.





Anaheim UHSD Dale Jr. High School

Proposed Subconsultants



LAUSD Byrd Middle School HVAC Renovation

Schedule of Subconsultants

3.4.1. Pinner proposes to use the following subconsultant to provide industry-leading project scheduling services. Clint McDowell's resume and qualifications are provided on **page 12**.

CATEGORY	NAME	BUSINESS ADDRESS	PHONE
Project Scheduling	McDowell Scheduling Clint McDowell	23282 Mill Creek Dr, Laguna Hills, CA 92653	(949) 716-6624

Pinner Construction References



NMUSD Corona Del Mar High School Theatre

References

3.5.1. As requested, we have provided three K-12 school district references below.

1 Newport-Mesa Unified School District

Ara K. Zareczny, LEED AP

Administrative Director II, Facilities Development, Planning and Design Newport Mesa Unified School District

2985 Bear Street, Building E
Costa Mesa, CA 92626

(714) 580-8665

2 Anaheim Elementary School District

Lillie A. Wister

Director of Construction Services

1411 S. Anaheim Boulevard
Anaheim, CA 92805

(714) 517-7550, ext. 4320

3 Burbank Unified School District

Kurt Hauffe

Former Burbank Unified School District
Bond Program Consultant
(now President for Hauffe Company, Inc)

2713 Lowell Lane
Santa Ana, CA 92706

(714) 925-7878

Legal Issues



Orange USD Orange High School Science Center

Legal Information

3.6.1. We have responded to the District's legal questions below.

3.6.1.1. Is there now pending any legal action against the firm or any employee of the firm alleging violations of the law in connection with an offering of municipal securities in a California transaction? If so, please describe such pending action.

No.

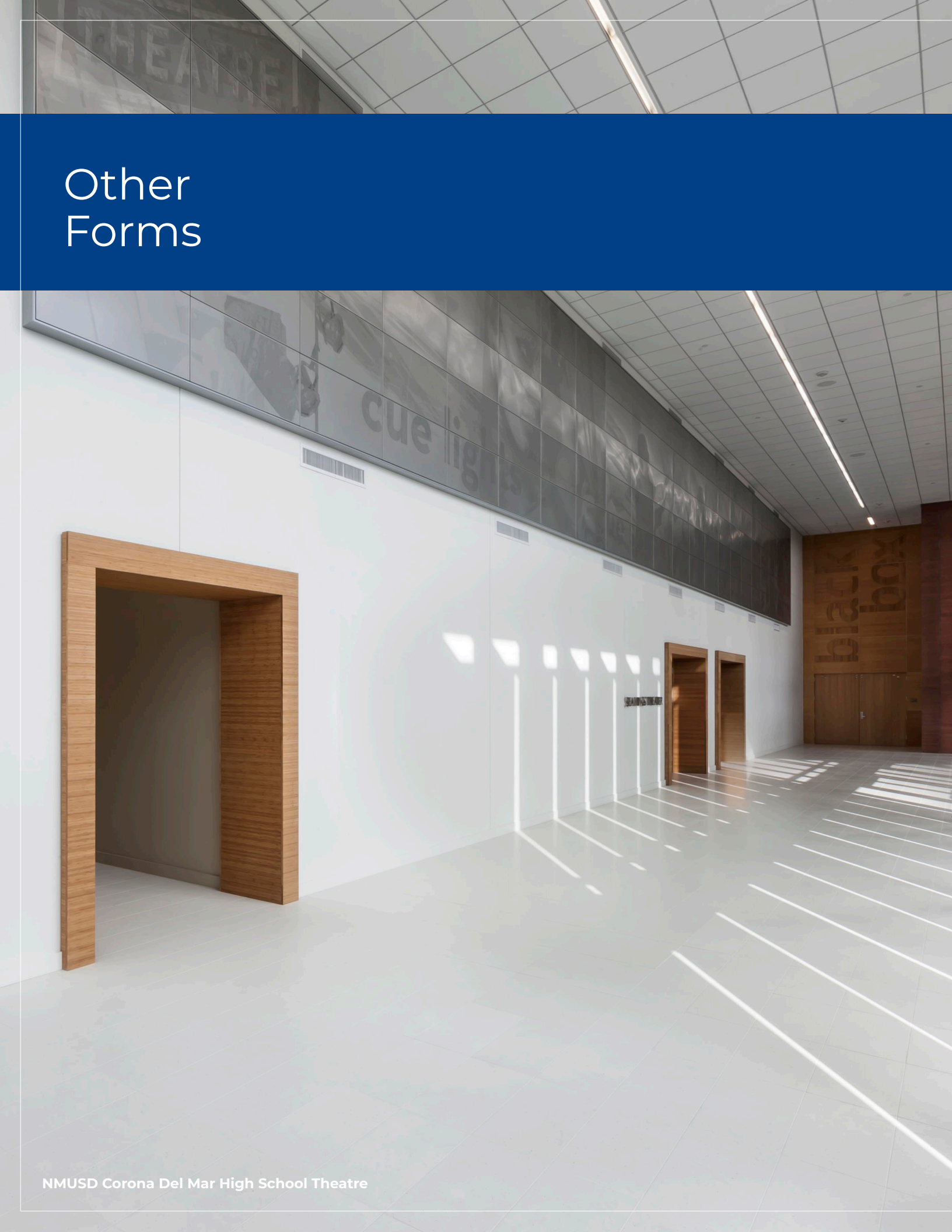
3.6.1.2. Have there been any settlements or judgments involving such actions within the last five (5) years? If so, describe each such settlement or judgment, including the nature of the action and the amount of recovery.

No.

3.6.1.3. Please list and describe any judgment, settlement, or arbitration award valued at $5,000 or greater relating to a civil action judgment, settlement, arbitration award, or administrative action for any individual licensee, as required to be reported to the State of California.

No.

Other Forms



NMUSD Corona Del Mar High School Theatre

Forms

Pinner Construction has completed the District's requested forms and provided them on the following pages.

SECTION	FORM	PAGE
–	RFQ Evaluation Form	61
3.7.1	Attachment B: Certification - Request for Qualifications (including a copy with Pinner's Corporate Seal)	62
3.7.2	Attachment C: Statement of Experience and Financial Condition	63
3.7.3	Attachment D: Legal Questionnaire (including supplemental information)	64
3.7.4	Attachment E: Project Reference	67
3.7.5	Attachment F: Conflict of Interest	79
3.7.6	Attachment G: Firm Proposal/Offer	80
3.7.7	Attachment H: Non-Collusion Declaration	81
3.7.8	Hourly Fee Schedule	83

NEWPORT MESA UNIFIED SCHOOL DISTRICT
CONSTRUCTION MANAGEMENT SERVICES
RFQ EVALUATION

Evaluation of Firms: All responses will be scored using this evaluation sheet. A minimum score of 80% is required to qualify for the 2nd round of evaluation which includes review by a panel. Up to 10 additional points may be awarded in the second round based on subjective determination of the Firm's ability to carry out the required work. NMUSD will select the top-rated firms to be awarded the contracts for these services.

Instructions: Fill-in a response for each question in Sections 1-4 below. Each correlates to a required element in the RFQ Response Format.

Firm: Pinner Construction Co., Inc.

1. Location/Accessibility	Write in:	Max.
a. Firm's location - Write in city and county of headquarters or local office, whichever is closest to the District	Anaheim, Orange County	5
2. Past Performance	**Write in:**	**Max. Pts.**
a. Identify the Firm's number of years' experience in providing services for K-12	64 years	5
b. Project listing - Identify the number of K-12 projects the Firm has worked on within last 3 years	14	5
c. Industry experience - Circle the type of projects the Project Team has worked on within the last 3 years (circle all that apply)	K-12 / Community College / Charter/ Private School / Non-school District / Other Project Types	5
d. Identify the Firm's number of employees	70	5
3. Claims, Lawsuits, Arbitrations	**Write in:**	**Max. Pts.**
a. Identify the number allegations against the firm or any employee for any violations of law	21	5
b. Identify the number of settlements or judgments involving such actions within the last five (5) years	13*	5
4. Record of Past Performance	**Write in:**	**Max. Pts.**
a. Identify the number of client references from a K-12 school district included in the Response (0-3)	3	5

I hereby certify that the above information is true and correct to the best of my knowledge. By signing below, I further acknowledge that should any of the information I provide be found to be false, the Firm's Response shall be considered nonresponsive and ineligible for consideration.

Justin Davis		2/12/2021
Printed Name	Signature	Date

***We have provided a brief explanation to 3.b. on page 65.**

ATTACHMENT B

CERTIFICATION – REQUEST FOR QUALIFICATIONS

I certify that I have read and received a complete set of documents regarding the attached **Request for Qualifications (RFQ) # 119-21 – CONSTRUCTION MANAGEMENT SERVICES** and the instructions for submitting an RFQ. I further certify that I must submit three (3) proposal copies, plus a complete copy on flash drive, of the firm's Proposal in response to this request and that I am authorized to commit the firm to the proposal submitted.



Signature

Justin Davis

Typed or Printed Name

President of Business Development

Title

Pinner Construction Co., Inc.

Company

1255 S. Lewis Street, Anaheim, CA 92805

Address

1255 S. Lewis Street, Anaheim, CA 92805

Address

(714) 490-4000

Telephone

(714) 490-4016

Fax

2/12/2021

Date

If you are bidding as a corporation, please provide your corporate seal here:

ATTACHMENT C

STATEMENT OF EXPERIENCE AND FINANCIAL CONDITION

Company Name: **Pinner Construction Co., Inc.**

(Check One): **X** Corporation _____ Partnership _____ Sole Proprietorship

Address: **1255 S. Lewis Street**
Anaheim, CA 92805

Telephone/FAX#: **(714) 490-4000**

Date and State of Formation/Incorporation: **2/9/1956 / California**

Is the company authorized to do business in California? **Yes**

Basis of Authorization: **X** California Corporation ___California Business License
___California Engineering License ___Other (specify)

Identify the California office to be used for this contract if organization is located/headquartered outside of California:

Address: **Not applicable.**

FINANCIAL INFORMATION

State the company's California and total revenues for 2017, 2018, 2019:

	2017	2018	2019
California:	**$99,443,367.00**	**$137,250,894.00**	**$179,676,832.00**
Total:	**$99,443,367.00**	**$137,250,894.00**	**$179,676,832.00**

Identify the largest project, in dollars, which your company has initiated or completed within the past five (5) years:

Ulysses S. Grant High School Modernization: $144,634,722.00

ATTACHMENT D

ANSWER THE FOLLOWING QUESTIONS

1. Is the company or its owners connected with other companies as a subsidiary, parent, affiliate, or holding company? ___Yes __X__No If yes, explain on a separate, signed sheet.

2. Does the company have an ongoing relationship or affiliation with an equipment manufacturer? ___Yes __X__No If yes, explain on a separate, signed sheet.

3. Has the company (or any owner) ever defaulted on a contract forcing a surety to suffer a loss? ___Yes __X__No If yes, explain on a separate, signed sheet.

4. In the past five (5) years, has the company had any project with disputed amounts more than $50,000 or a project which was terminated by the owner, owner's representative or other contracting party and which required completion by another party? ___Yes __X__No If yes, explain on a separate, signed sheet. State the project name, location, owner/contact person, telephone number, contract value, disputed amount, date and reason for termination/dispute.

5. Has the company, an affiliate company, or any owner ever declared bankruptcy or been in receivership? ___Yes __X__No If yes, explain on a separate, signed sheet.

6. Has the company ever had an arbitration on contracts in the past five (5) years? ___ Yes __X__No If yes, explain on a separate, signed sheet. State the project name, location, owner/contact person, telephone number, contract value, disputed amount, a brief description and final resolution.

7. Does the company have any outstanding liens or stop notices for labor and/or materials filed against any contracts which have been done or are being done by the company? __X__ Yes ___No If yes, explain on a separate, signed sheet. State the project name, location, owner/contact person, telephone number, amount of dispute, and brief description of the situation.

   An explanation for question 7 is provided on the following page.

THE UNDERSIGNED DECLARES UNDER PENALTY OF PERJURY THAT ALL OF THE INFORMATION SUBMITTED WITH THIS PROPOSAL IS TRUE AND CORRECT.

SIGNATURE: _____

NAME: Justin Davis

TITLE: 2/12/2021

CLAIMS, LAWSUITS AND ARBITRATIONS

3.b. As a result of Pinner Construction's active general contracting services, our firm has been awarded more than $782 million in contracts for public projects. Occasionally, clients will identify some errors with regard to payment for labor by our subcontractors. Thirteen subcontractors were assessed penalties by the owner agency on Pinner Construction Co., Inc. projects. **All such assessments were paid by the subcontractors and equate to less than 1/100th of 1 percent of the sum of the contract** awards to Pinner during the past five years.

LIENS AND STOP NOTICES

7. Pinner Construction has been awarded more than $782 million in contracts for public projects. As part of the normal course of business within the construction industry, disputes among parties arise. Subcontractors are afforded the right to submit a "Stop Notice" on a public project at any time. Often times, subcontractors will submit such a notice for no reason other than trying to protect their rights for future payment or payment they feel is due, (e.g., retention even if the project is incomplete and/or the owner has not released retention).

Stop notices are often issued when a subcontractor files a claim against an owner for unpaid change order requests or when a subcontractor disagrees with an owner's decision not to release funds due by reason of a labor compliance audit. Subcontractors must follow the dispute resolution clause in the prime contract, which may take years to administer.

Pinner Construction often protects the client and other subcontractors from unfounded stop notices by posting a bond directly related to the stop notice.

The requested information regarding outstanding stop notices is included on the following page.

PROJECT	CLAIMANT	SN TOTAL
156th St. ES	Silver Creek	$940,205.03
156th St. ES	Coast Iron & Steel Co.	$96,391.05
Blair IB	Baker (West Tech)	$32,231.50
Blair IB	Couts Heating (West Tech)	$42,789.05
Blair IB	West Tech	$327,220.55
Byrd MS	Janus	$55,688.24
Dale Jr. HS	Willie Graham	$120,518.23
Dale Jr. HS	Manni Green (Willie Graham)	$107,731.66
Dale Jr. HS	GFI Supply (Manni Green) (Willie Graham)	$69,810.28
Dale Jr. HS	CWMP Structural Steel (Willie Graham)	$12,786.62
Dale Jr. HS	GFI Supply (CWMP) (Willie Graham)	$3,446.91
Dale Jr. HS	Janus	$259,370.77
Dale Jr. HS	Hur Flooring Co.	$131,705.27
Dale Jr. HS	McGuire Contracting, Inc.	$358,951.74
Dale Jr. HS	Hur Flooring Co.	$131,705.27
Foshay LC	National Demolition	$175,109.70
Olive Vista MS	Advanced Cable (Comet)	$42,741.12
Olive Vista MS	Comet Electric	$1,912,940.00
Patton Hospital	East Bay Restaurant	$277,355.22
LA Valley College	Tri-County Transportation	$60,096.00
LA Valley College	J's Pipeline	$12,895.46
Rancho Cienega	Condon-Johnson & Associates	$297,861.00
Sunkist ES	Wyatt W. Underwood	$57,372.19
Sunkist ES	Janus Corporation	$38,480.09
Sunkist ES	Ted Howard	$6,834.50
Eagle Rock HS	Ayus & Co., Inc	$192,753.57
Eagle Rock HS	Ayus & Co., Inc	$195,029.18
POLB No. 15	JJH Solutions Group (dba Hermosa Infrastructure Materials)	$123,279.18
NHHS	Cemex Construction Materials Pacific LLC	$33,507.07
NHHS	On Point Land Surveying, Inc.	$21,108.85
NHHS	Veterans Engineering Services, Inc.	$83,897.36
Grant HS	Veterans Engineering Services, Inc.	$81,609.25
Orange HS	Civil Works Corp.	$62,005.67
Orange HS	RJ Noble Company	$3,401.95
Rio Hondo College	Air Treatment Corporation (Circ Air)	$214,821.93
NHHS	Veterans Engineering Services, Inc.	$83,897.36

ATTACHMENT E

PROJECT REFERENCE FORM

Provide information for the past five (5) years for contracts that your firm has completed, or has in progress, which most closely represents the services requested in this RFQ. Provide the following information:

1. Project title and location
2. Name, address, and phone number of contact person
3. Nature of firm's responsibility
4. Type of contract (performance, direct cost, etc.)
5. Contract amounts
6. Start Date
7. Current status

For one of the above projects, provide a cost breakdown of the following project components: technical analysis, design and implementation, project management, monitoring, training, educational programs, maintenance (if any), and budgeting.

We have provided the requested project reference information on the following pages.

PROJECT REFERENCE INFORMATION FOR THE PAST FIVE YEARS

Attachment E. Pinner has provided the requested information for contracts that our firm has completed, or has in progress, within the last five years. This list includes only construction management contracts as relevant to the services requested in the District's RFQ.

1 **Estancia High School Aquatic Center (INCR 1)**
Newport-Mesa Unified School District

1.	Estancia High School Aquatic Center (INCR 1) / Costa Mesa, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$5,745,250.88
6.	4/29/2019
7.	Complete

2 **Corona Del Mar High School Bleachers**
Newport-Mesa Unified School District

1.	Corona Del Mar High School Bleachers / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$391,668.00
6.	7/15/2020
7.	Complete

3 **Corona Del Mar High School Sports Fields**
Newport-Mesa Unified School District

1.	Corona Del Mar High School Sports Fields / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$7,429,374.88
6.	7/15/2020
7.	Active

4 Ensign Intermediate School HVAC 2019

Newport-Mesa Unified School District

1.	Ensign Intermediate School HVAC 2019 / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$4,780,000.00
6.	6/24/2019
7.	Complete

5 Mariners Elementary School HVAC 2019

Newport-Mesa Unified School District

1.	Mariners Elementary School HVAC 2019 / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$2,228,226.71
6.	6/24/2019
7.	Complete

6 Newport Heights Elementary School HVAC 2019

Newport-Mesa Unified School District

1.	Newport Heights Elementary School HVAC 2019 / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$2,183,342.00
6.	6/24/2019
7.	Complete

7 **Harbor View Elementary School HVAC 2019**
Newport-Mesa Unified School District

1.	Harbor View Elementary School HVAC 2019 / Corona Del Mar, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$3,050,000.00
6.	6/24/2019
7.	Complete

8 **Newport Elementary School HVAC 2019**
Newport-Mesa Unified School District

1.	Newport Elementary School HVAC 2019 / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$3,180,000.00
6.	6/24/2019
7.	Complete

9 **Back Bay High School HVAC 2019**
Newport-Mesa Unified School District

1.	Back Bay High School HVAC 2019 / Costa Mesa, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$1,165,955.00
6.	6/24/2019
7.	Complete

10 Whittier Elementary School HVAC 2019

Newport-Mesa Unified School District

1.	Whittier Elementary School HVAC 2019 / Costa Mesa, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$2,071,345.00
6.	6/24/2019
7.	Complete

11 Corona Del Mar High School Security Fencing

Newport-Mesa Unified School District

1.	Corona Del Mar High School Security Fencing / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$2,825,000.00
6.	1/17/2020
7.	Active

12 Ensign Intermediate School Security Fencing

Newport-Mesa Unified School District

1.	Ensign Intermediate School Security Fencing / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$2,175,000.00
6.	1/17/2020
7.	Active

13 **Estancia High School Aquatic Center (INCR 2)**
Newport-Mesa Unified School District

1.	Estancia High School Aquatic Center (INCR 2) / Costa Mesa, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$1,379,000.00
6.	12/2/2019
7.	Complete

14 **Costa Mesa High School HVAC 2020**
Newport-Mesa Unified School District

1.	Costa Mesa High School HVAC 2020 / Costa Mesa, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$576,000.00
6.	3/13/2020
7.	Complete

15 **Corona Del Mar High School HVAC 2020**
Newport-Mesa Unified School District

1.	Corona Del Mar High School HVAC 2020 / Newport Beach, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$772,670.00
6.	3/13/2020
7.	Complete

16 Newport Harbor High School HVAC 2020

Newport-Mesa Unified School District

1.	Newport Harbor High School HVAC 2020 / Newport Beach, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$22,715.00
6.	3/13/2020
7.	Complete

17 Costa Mesa High School HVAC 2020

Newport-Mesa Unified School District

1.	Costa Mesa High School HVAC 2020 / Costa Mesa, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$2,899,152.00
6.	6/2/2020
7.	Complete

18 Costa Mesa High School Tennis Court Fencing Replacement

Newport-Mesa Unified School District

1.	Costa Mesa High School Tennis Court Fencing Replacement / Costa Mesa, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$640,027.00
6.	5/29/2020
7.	Active

19 **Estancia High School Tennis Court Fencing Replacement**
Newport-Mesa Unified School District

1.	Estancia High School Tennis Court Fencing Replacement / Costa Mesa, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$542,000.00
6.	5/29/2020
7.	Active

20 **Newport Harbor High School HVAC 2020**
Newport-Mesa Unified School District

1.	Newport Harbor High School HVAC 2020 / Newport Beach, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$4,237,793.00
6.	6/15/2020
7.	Complete

21 **Corona Del Mar High School HVAC 2020**
Newport-Mesa Unified School District

1.	Corona Del Mar High School HVAC 2020 / Newport Beach, CA
2.	Mark Manstof, Facilities Analyst 2985 Bear Street, Building E Costa Mesa, CA 92626 / (949) 445-0075
3.	Construction Manager
4.	Construction Management
5.	$97,617.00
6.	6/15/2020
7.	Complete

22 Newport Harbor High School Softball Batting Cage

Newport-Mesa Unified School District

1.	Newport Harbor High School Softball Batting Cage / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$280,593.82
6.	4/21/2020
7.	Complete

23 Newport Harbor High School Aquatic Scoreboard and Shade Structures

Newport-Mesa Unified School District

1.	Newport Harbor High School Aquatic Scoreboard and Shade Structures / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$155,715.00
6.	6/15/2020
7.	Complete

24 Newport Heights Elementary School Parking Lot Circulation and Crosswalk

Newport-Mesa Unified School District

1.	Newport Heights Elementary School Parking Lot Circulation and Crosswalk / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$293,533.34
6.	6/24/2020
7.	Complete

25 Mariners Elementary School HVAC 2019

Newport-Mesa Unified School District

1.	Mariners Elementary School HVAC 2019 / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$36,250.00
6.	6/25/2020
7.	Complete

26 Newport Heights Elementary School HVAC 2019

Newport-Mesa Unified School District

1.	Newport Heights Elementary School HVAC 2019 / Newport Beach, CA
2.	Steve Morris, Facilities Planning Coordinator 2985 Bear Street, Building E Costa Mesa, CA 92626 / (714) 679-9891
3.	Construction Manager
4.	Construction Management
5.	$36,250.00
6.	6/25/2020
7.	Complete

27 Thomas Jefferson Elementary School

Burbank Unified School District

1.	Thomas Jefferson Elementary School / Burbank, CA
2.	Kurt Hauffe, Former Burbank USD Bond Program Consultant 2713 Lowell Lane, Santa Ana, CA 92706 / (714) 925-7878
3.	Construction Manager
4.	Construction Management
5.	$877,036.00
6.	5/30/2017
7.	Complete

28 Stevenson Elementary School

Burbank Unified School District

1.	Stevenson Elementary School / Burbank, CA
2.	Kurt Hauffe, Former Burbank USD Bond Program Consultant 2713 Lowell Lane, Santa Ana, CA 92706 / (714) 925-7878
3.	Construction Manager
4.	Construction Management
5.	$1,055,308.00
6.	4/10/2017
7.	Complete

29 Roosevelt Elementary School

Burbank Unified School District

1.	Roosevelt Elementary School / Burbank, CA
2.	Kurt Hauffe, Former Burbank USD Bond Program Consultant 2713 Lowell Lane, Santa Ana, CA 92706 / (714) 925-7878
3.	Construction Manager
4.	Construction Management
5.	$578,095.03
6.	3/1/2016
7.	Complete

30 Emerson Elementary School

Burbank Unified School District

1.	Emerson Elementary School / Burbank, CA
2.	Kurt Hauffe, Former Burbank USD Bond Program Consultant 2713 Lowell Lane, Santa Ana, CA 92706 / (714) 925-7878
3.	Construction Manager
4.	Construction Management
5.	$203,114.47
6.	3/1/2016
7.	Complete

31 Washington Elementary School

Burbank Unified School District

1.	Washington Elementary School / Burbank, CA
2.	Kurt Hauffe, Former Burbank USD Bond Program Consultant 2713 Lowell Lane, Santa Ana, CA 92706 / (714) 925-7878
3.	Construction Manager
4.	Construction Management
5.	$578,095.03
6.	3/1/2016
7.	Complete

32 Bret Harte Elementary School

Burbank Unified School District

1.	Bret Harte Elementary School / Burbank, CA
2.	Kurt Hauffe, Former Burbank USD Bond Program Consultant 2713 Lowell Lane, Santa Ana, CA 92706 / (714) 925-7878
3.	Construction Manager
4.	Construction Management
5.	$1,388,505.00
6.	6/5/2017
7.	Complete

Cost Breakdown for Bret Harte Elementary School

Technical Analysis	$35,000
Design and Implementation	$45,000
Project Management	$1,028,000
Monitoring	$5,505
Training	$120,000
Education Programs	$10,000
Maintenance	N/A
Budgeting	$145,000

ATTACHMENT F

NEWPORT MESA UNIFIED SCHOOL DISTRICT

REQUEST FOR PROPOSALS AND STATEMENT OF QUALIFICATIONS FOR CONSTRUCTION MANAGEMENT SERVICES

STATEMENT OF NON-CONFLICT OF INTEREST

The undersigned, on behalf of the consulting firm set forth below (the "Consultant"), does hereby certify and warrant that, if selected, the Consultant while performing the consulting services required by the Request for Qualification, shall do so as an independent contractor and not as an officer, agent or employee of the Newport Mesa Unified School District ("the District"). The undersigned further certifies and warrants that: (1) no officer or agent of the Consultant has been an employee, officer or agent of the District within the past two (2) years; (2) the Consultant has not been a source of income to pay any employee or officer of the District within the past twelve (12) months; (3) no officer, employee or agent of the District has exercised any executive, supervisory or other similar functions in connection with the Consultant Agreement or shall become directly or indirectly interested financially in the Consultant Agreement; and (4) the Consultant shall receive no compensation and shall repay the District for any compensation received by the Consultant under the Consultant Agreement should the Consultant aid, abet or knowingly participate in violation of this statement.

Signature	
Printed Name	**Justin Davis**
Title	**President of Business Development**
Date	**2/12/2021**

ATTACHMENT G

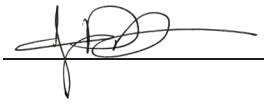
FIRM PROPOSAL / OFFER FORM

This Proposal/Offer Form must be duly executed and submitted with any proposal/offer to NMUSD.

The Offeror hereby agrees that its proposal/offer is subject to all RFQ # 114-21 provisions, terms and conditions, attachments, exhibits, amendments and other applicable materials which are attached or incorporated by reference. Offeror hereby agrees to promptly enter into an agreement in substantial accordance with such RFQ provisions, terms and conditions, and secure a performance bond within five (5) days of the Districts intent to award the contract.

The Offeror hereby agrees that its attached proposal/offer of which this is part, is a firm and irrevocable offer and valid for acceptance by NMUSD for the period sixty (60) days after closing. The Offeror hereby agrees that if its proposal/offer is accepted by SAUSD that it shall provide all of the services in accordance with the RFQ, as it may be amended.

Name of Person Duly Authorized to Execute this Proposal/Offer: **Justin Davis**

Duly Authorized Signature: 

Title: **President of Business Development**

Date of this Proposal/Offer: **2/22/2021**

Offeror Name: **Pinner Construction Co., Inc.**

Offeror Address: **1255 S. Lewis Street, Anaheim, CA 92805**

Offeror Telephone: **(714) 490-4000**

Offeror Email: **justind@pinnerconstruction.com**

ATTACHMENT H

NEWPORT MESA UNIFIED
SCHOOL DISTRICT
2985 Bear St., Bldg. A
Costa Mesa, California 92626
(714) 424-5063

Construction Management Services
RFQ: # 119-21

NONCOLLUSION DECLARATION
Public Contract Code § 7106

TO BE EXECUTED BY SUBMITTER AND SUBMITTED WITH RFQ

The undersigned declares:

I am the President of Business Development **[PRINT YOUR TITLE]**

of Pinner Construction Co., Inc. **[PRINT FIRM NAME],**

The party making the foregoing Contract.

The RFQ is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The RFQ is genuine and not collusive or sham. The submitter has not directly or indirectly induced or solicited any other submitter to put in a false or sham RFQ. The submitter has not directly or indirectly colluded, conspired, connived, or agreed with any submitter or anyone else to put in a sham RFQ, or to refrain from submitting. The submitter has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the RFQ price of the submitter or any other submitter, or to fix any overhead, profit, or cost element of the RFQ price, or of that of any other submitter. All statements contained in the RFQ are true. The submitter has not, directly or indirectly, submitted his or her RFQ price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, RFQ depository, or to any member or agent thereof, to effectuate a collusive or sham RFQ, and has not paid, and will not pay, any person or entity for such purpose.

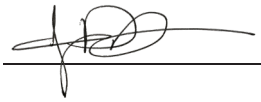
Any person executing this declaration on behalf of a submitter that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the submitter.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on the following date:

Date: **2/12/21**

Proper Name of Submitter: **Pinner Construction Co., Inc.**

City, State: **Anaheim** , **CA**

Signature: 

Print Name: **Justin Davis**

Title: **President of Business Development**

3.7.8 Our hourly rates are as follows:

STAFF	TITLE	HOURLY RATE
Justin Davis	President of Business Development and Director of Pre-Construction	$195
Newt Kellam	Chief Administrative Officer	$195
Moe Farnoush	Corporate Director of Safety and Health	$176
Steve Hogan	Sr. Pre-Construction Manager and Estimator	$165
Clint McDowell	Construction Project Scheduler	$180
Armando Ortega	Program Manager and Construction Manager	$160
Lisa Hernandez-Porter	Construction Manager	$140
Roxanne Couture	Construction Manager	$85
Jessica Magaña	Construction Manager	$85
TBD	Project Administrator	$75



Anaheim UHSD Dale Jr. High School





CONTACT

Justin Davis DBIA

President of Business Development

(714) 491-4236

justind@pinnerconstruction.com

PINNER CONSTRUCTION