



February 22, 2021

Jonathan Geiszler, Director of Purchasing & Warehouse
Newport-Mesa Unified School District
2985 Bear St., Bldg A
Costa Mesa, CA 92626

Re: RFQ #119-21 Construction Management Services

Dear Mr. Geiszler

We are excited about the opportunity to continue to serve Newport-Mesa Unified School District for future school improvement projects. As your local partner in construction, we understand your expectations and what it takes to be successful building within the local Newport Mesa community.

Tilden-Coil Constructors has a 43 year history of serving public schools throughout Southern California. This includes serving 24 K-12 school districts and over \$2 billion in K-12 projects. However, more important than our experience is the results we collectively achieve with our clients. At Chaffey Joint Union High School District, our team has completed 42 projects totaling over \$262 million since 2012, achieving a 2% change order rate and average schedule completion of +/- one week of the originally planned substantial completion date. At Santa Ana Unified School District, our team recently finished the Carver Elementary School Modernization 73 days ahead of schedule after re-sequencing the work. Our team was able to transition directly to the modernization work on the campus saving the client 2.5 months in general conditions expenses, and the modernization phase is currently 5 months ahead of schedule due to efficiencies gained by having no students on campus.

Our experience is important, but experience is not unique to Tilden-Coil nor is it why our clients choose us. Our clients continually choose Tilden-Coil because of our culture of service and intense focus on meeting our clients' objectives. We have a process to quantify and document our clients' expectations so our team members are clear on what success looks like on each unique project. We then measure, track, and hold our team accountable to meeting the scope, schedule, quality, safety and client satisfaction metrics. We measure everything and use insights from the data of our successes and failures to make our teams better at achieving your objectives. This data driven approach to serving, combined with our service driven culture, means our teams are equipped and passionate about doing whatever it takes to get the job done and ensure the process was enjoyable for our clients.

Thank you for providing us the opportunity to share our qualifications and proposal for construction management services. We look forward to developing a relationship with Newport-Mesa Unified School District through earned confidence, trust and delivering on all dimensions of success that your projects demand.

Sincerely,

Dayne Brassard
President & CEO

Tilden-Coil Constructors, Inc.
Building with Integrity Since 1938

Tilden-Coil Constructors, Inc.

CONSTRUCTION MANAGEMENT SERVICES

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The Facts

Legal Name of Company

Tilden-Coil Constructors, Inc.
3612 Mission Inn Avenue
Riverside, CA 92501

Type of Firm Corporation

Tilden-Coil was founded in 1938 and has been Incorporated since January 31, 1962, California Corporate #C042723

Dayne Brassard, President & CEO
Brian Jaramillo, COO
Greg Lackey, CFO

Parent Company

Tilden-Coil Holdings Company, Inc.

Contractors License

California Contractors License
#208556 (B) General Contracting and
(A) General Engineering

CA DIR Registration

1000000518

Insurance

Over \$20 Million in General Liability
Coverage

Bonding

\$150 million single limit and \$200
million aggregate

About Us

Quality performance to the highest professional standards.

Tilden-Coil Constructors, Inc. has been committed to this principle since its founding in 1938. Because of that commitment, we have enjoyed moderate, controlled growth for 83 years. We are a full service construction company active in building educational and institutional facilities throughout Southern California.

Based upon our diversity and ability to service our clients, the size of our educational projects vary from less than \$1 million renovations to the management of large scale district-wide bond programs. Our corporate focus is on client service and superior performance, not overall growth.

Tilden-Coil has been delivering educational facilities as a construction manager for nearly **three decades**. In this time working as a construction manager, we have developed advanced processes and preconstruction services to add value to any project. We are continually refining these processes to take advantage of the latest technology such as, Building Information Modeling, laser scanning, and drones.

We believe our performance speaks for itself through our ability to maintain long standing relationships with numerous school districts and universities throughout Southern California. We believe in creating long term relationships with our clients, and with this long term perspective, **we will never sacrifice a relationship for a short term gain**. This is consistent with the purpose of our organization.



Relevant Experience

Tilden-Coil has been serving school districts in the Inland Empire for over 40 years.

K-12 Experience

Our experience delivering both construction management and general contracting projects includes:

- **Over \$2 Billion** completed and in progress
- **24** Public K-12 clients
- **100%** Southern California
- **90%** Repeat Clients

CM Multi-Prime Experience

Our experience delivering projects through the CM Multi-Prime Process includes:

- **\$1.35 Billion** completed and in progress
- **13** Public Agencies
- **100%** Southern California
- **92%** Repeat Clients
- **44%** new construction, **29%** modernization, **27%** other renovation/infrastructure/site

K-12 Clients

- Alta Loma School District
- Banning Unified School District
- Baldy View Regional Occupational Program
- Bear Valley Unified School District
- Bonita Unified School District
- Central School District
- Chaffey Joint Union High School District
- Coachella Valley Unified School District
- Desert Sands Unified School District
- Fontana Unified School District
- Jurupa Unified School District
- Los Angeles Unified School District
- Long Beach Unified School District
- Monrovia Unified School District
- Moreno Valley Unified School District
- Ontario-Montclair School District
- Palm Springs School District
- Redlands Unified School District
- Rialto Unified School District
- Rim of the World Unified School District
- Riverside Unified School District
- Riverside County Office of Education
- Santa Ana Unified School District
- Victor Valley Unified School District



CHAFFEY JOINT UNION HIGH SCHOOL DISTRICT

Measure P Bond Program



Client Rating 5 out of 5

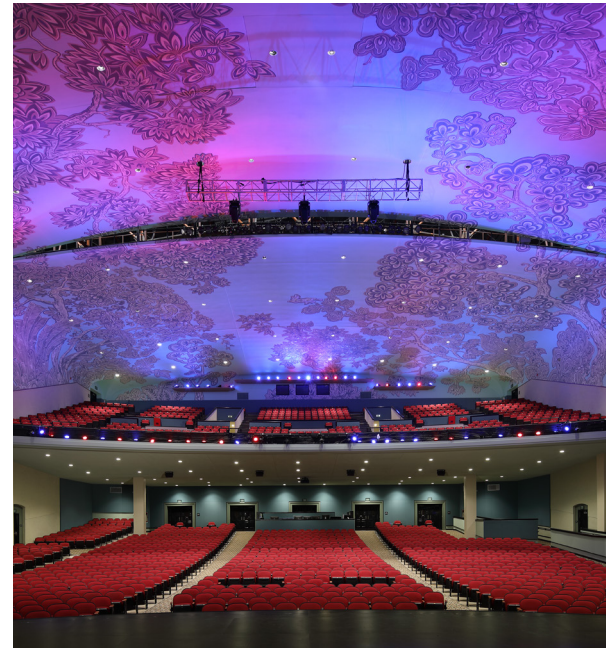
Mike Harrison, Director of Operations

"Tilden-Coil's performance throughout the district is having a big impact for our students and making the board look like geniuses for hiring you" – **Charles Uhalley, Board Member**

Services: In 2012 Tilden-Coil was hired as the district's integrated program manager and construction manager. Measure "P" is an **\$848 million bond program** which will improve campuses across the entire district. Tilden-Coil Constructors, Inc. is providing all-inclusive program management services for the program. In addition to program management services, Tilden-Coil is also serving as construction manager for individual projects within the program. The projects are being delivered through a CM Multi-Prime Delivery to provide the District with the best value for their bond funds and maximum flexibility.

Projects:

Ontario HS Classroom Addition	\$15,400,000	Completed
Alta Loma HS Stadium & Pool	\$21,800,000	Completed
Ontario High School Stadium & Pool	\$21,000,000	Completed
Eitwanda HS Stadium	\$21,000,000	Completed
Rancho Cucamonga HS Stadium	\$20,700,000	Completed
Chaffey HS Math & Science Bldg	\$23,000,000	Completed
Rancho Cucamonga HS Auditorium	\$16,300,000	Completed
Rancho Cucamonga HS Classroom Add.	\$7,000,000	Completed
Ontario HS Quad	\$1,200,000	Completed
Shade Structures (PH1)	\$1,500,000	Completed
Montclair HS Pool	\$4,100,000	Completed
Montclair HS Pressbox & Bleachers	\$1,500,000	Completed
Bleacher Additions	\$1,200,000	Completed
Montclair HS Cafeteria HVAC	\$1,300,000	Completed
Chaffey HS Auditorium HVAC	\$3,300,000	Completed
Chaffey HS Campus Improvements	\$2,000,000	Completed
Chaffey HS GWS Auditorium Modernization	\$34,500,000	Completed
Etiwanda HS Auditorium	\$44,000,000	Completed
Ontario HS Chiller Replacement	\$1,000,000	Completed
Rancho Cucamonga HS Interim Housing	\$1,000,000	Completed
Los Osos HS Chiller Replacement	\$2,500,000	Completed
Chaffey HS Pool Modernization	\$12,000,000	Completed
Etiwanda HS 2-Story Classroom Addition	\$8,000,000	Completed
Alta Loma HS Gym Expansion	\$16,500,000	Construction
Etiwanda HS Building J Mod and MPR	\$9,500,000	Construction
Rancho Cucamonga HS Mods & Quad	\$13,000,000	Construction
Colony HS Chiller Replacement	\$3,000,000	Construction



Chaffey HS GWS Auditorium Modernization



Ontario High School Classroom Addition

CHAFFEY HIGH SCHOOL GWS AUDITORIUM MODERNIZATION



Description:

The modernization to the Gardiner W. Spring Auditorium at Chaffey High School includes multiple improvements to the historic structure. These include a historical restoration and rehabilitation of the exterior, theatrical and acoustical upgrades, new catwalk and steel stairway, addition of two new elevators, accessibility upgrades, lobby restroom expansion, and finish improvements throughout the interior/exterior. During the design phase, Tilden-Coil's Building Information Modeling (BIM) team completed a 3D laser scan of the entire auditorium, which was provided to the architect for design, and used by our team for coordination. The resulting point cloud included 210 scan locations, 4 days of onsite scanning, and only 30 days to produce an accurate and usable model.

Location | Ontario, CA

Architect | DLR Group

Delivery Method/Contract Type | CM Multi-prime

Contact | Mat Holton, Superintendent

Value | \$34,500,000

Address | 211 W. Fifth Street, Ontario, CA 91731

Start | June 2017

Phone | 909-988-8511

Completion | June 2019

Email | mathew_holton@cjuhsd.net

ETIWANDA HIGH SCHOOL NEW AUDITORIUM & CLASSROOM



Description:

The project includes a new 98,000 sf classroom building designed as 4 large classroom wings flanking an 800-seat auditorium. The classroom wings will house approximately 50 permanent teaching stations including general instruction spaces, 5 science labs, and specialty classrooms for drama, choral, and music. The auditorium portion of the building includes a scene shop, lobby, ticket booth, and public restrooms. The main entry opens up into the central campus quadrangle. The building features a full stage with a complete rigging, lighting and sound system. The house floor is a simple sloped design with excellent sight lines for the entire audience. A technical catwalk level is included above the house and stage and provides access to the follow-spot booth above the dedicated AV control room.

Location | Rancho Cucamonga, CA

Architect | WLC Architects

Delivery Method/Contract Type | CM Multi-prime

Contact | Mat Holton, Superintendent

Value | \$43,800,000

Address | 211 W. Fifth Street, Ontario, CA 91731

Start | June 2017

Phone | 909-988-8511

Completion | May 2019

Email | mathew_holton@cjuhsd.net

CHAFFEY HIGH SCHOOL POOL RECONSTRUCTION



Description:

The project consists of replacing the existing pool at Chaffey High School with a new 38 meter by 25 yard pool, including a new deck, outdoor lighting that dramatically cut off any impact on the surrounding area and have less energy consumption and lower operating costs, bleachers, a multi-sport timing system with a ten-line LED scoreboard, a weather resistant outdoor audio system, a pool equipment room, restrooms, and perimeter site fencing.

Location | Ontario, CA

Architect | PJHM Architects

Delivery Method/Contract Type | CM Multi-prime

Contact | Mat Holton, Superintendent

Value | \$11,700,000

Address | 211 W. Fifth Street, Ontario, CA 91731

Start | October 2019

Phone | 909-988-8511

Completion | December 2020

Email | mathew_holton@cjuhsd.net

ETIWANDA HIGH SCHOOL 2-STORY CLASSROOM ADDITION



Description:

The new 2-story classroom building at Etiwanda High School provided an overall expansion for the students. It is a 12 classroom, 18,099 sf wood-framed building that also includes a data room, electrical room, and a modular elevator.

Location | Rancho Cucamonga, CA

Architect | GO Architects

Delivery Method/Contract Type | CM Multi-prime

Contact | Mat Holton, Superintendent

Value | \$8,000,000

Address | 211 W. Fifth Street, Ontario, CA 91731

Start | July 2019

Phone | 909-988-8511

Completion | June 2020

Email | mathew_holton@cjuhsd.net

RANCHO CUCAMONGA HIGH SCHOOL MODERNIZATIONS



Description:

The project includes the modernization of five single story modular buildings, three two-story classroom buildings, and three three-story classroom buildings at Rancho Cucamonga High School. Also included is the addition of eight new shade structures and fire alarm upgrades to the entire campus.

Location | Rancho Cucamonga, CA

Architect | PJHM Architects

Delivery Method/Contract Type | CM Multi-prime

Contact | Mat Holton, Superintendent

Value | \$13,000,000

Address | 211 W. Fifth Street, Ontario, CA 91731

Start | July 2020

Phone | 909-988-8511

Completion | In Progress

Email | mathew_holton@cjuhsd.net

ALTA LOMA HIGH SCHOOL GYM EXPANSION



Description:

The project includes a 23,000 sf expansion of the existing gymnasium with a new lobby and restroom at Building F.

Location | Rancho Cucamonga, CA

Architect | GO Architects

Delivery Method/Contract Type | CM Multi-prime

Contact | Mat Holton, Superintendent

Value | \$16,600,000

Address | 211 W. Fifth Street, Ontario, CA 91731

Start | September 2019

Phone | 909-988-8511

Completion | In Progress

Email | mathew_holton@cjuhsd.net

RIVERSIDE UNIFIED SCHOOL DISTRICT

Multiple Bond Programs



Client Rating 5 out of 5 -
Kevin Hauser, Facilities Projects

“It’s [Tilden-Coil is] a firm that has integrity, it’s [Tilden-Coil is] a firm that when I think of them I think truly of a citizen of our community. They are involved in every aspect of our community from its economic development to its schools to its charities.”
Mike Fine, Former RUSD Deputy Superintendent of Business Services and Governmental Relations

Services: Tilden-Coil has provided comprehensive CM Multi-Prime services (preconstruction and construction) to the district continually for over 20 years. This includes multiple new elementary schools, a new high school, district-wide modernizations, and campus additions.



Mark Twain Elementary School

Projects:

High School Athletic Facilities	\$15,700,000	Complete
Elementary Wing Additions (3)	\$17,000,000	Complete
New MLK High School	\$45,800,000	Complete
Liberty ES Wing Addition	\$5,500,000	Complete
North, Ramona, MLK Athletics	\$16,000,000	Complete
New Mark Twain Elementary School	\$14,300,000	Complete
New Patricia Beatty Elementary School	\$19,300,000	Complete
Poly High School HVAC Upgrades	\$11,000,000	Complete
Ramona HS Auditorium Renovation	\$15,000,000	Complete
MLK HS Stadium Track & Field Renovation	\$1,100,000	Complete
MLK HS Aquatic Center	\$2,800,000	Complete
Riverside Elementary Additions	\$5,900,000	Complete
New King HS Stadium	\$2,300,000	Complete
RUSD Modernization Group G	\$4,200,000	Complete
New Lake Mathews Elementary School	\$9,500,000	Complete
John W. North HS Modernization	\$5,400,000	Complete
New John F. Kennedy Elementary School	\$9,800,000	Complete
Highgrove ES Improvements	\$18,000,000	Complete
Adams Elementary School Mods	\$10,000,000	Construction
Alcott Elementary School Improvements	\$14,000,000	Preconstruction
Arlington HS Improvements	\$20,500,000	Construction
Magnolia ES Addition and Mods	\$9,800,000	Construction
Poly High School Improvements	\$13,000,000	Construction



HIGHGROVE ELEMENTARY SCHOOL IMPROVEMENTS



Description:

Highgrove Elementary School was originally constructed in 1956 and will now receive a new kinder two-story classroom building complete with 12 classrooms and play area; comprehensive campus modernization with new HVAC, playground, roof, interior finishes, energy efficient lighting, and a new restroom building.

Location | Riverside, CA

Architect | Ruhnau Clarke Architects

Delivery Method/Contract Type | CM Multi-prime

Contact | Ana Gonzalez, Director, Planning and Development

Value | \$20,600,000

Phone | 951-788-7496

Start | June 2019

Address | 3070 Washington Street, Riverside, CA 92504

Completion | August 2020

Email | anagonzalez@riversideunified.org

ARLINGTON HIGH SCHOOL IMPROVEMENTS



Description:

The project includes multiple modernizations throughout the campus and the construction of three new buildings including the a 10,540 sf Biomed/Special Education Building, and a new 8,836 sf Gymnasium.

Location | Riverside, CA

Architect | Ruhnau Clarke Architects

Delivery Method/Contract Type | CM Multi-prime

Contact | Ana Gonzalez, Director, Planning and Development

Value | \$18,300,000

Phone | 951-788-7496

Start | November 2020

Address | 3070 Washington Street, Riverside, CA 92504

Completion | In Progress

Email | anagonzalez@riversideunified.org

CARVER ES ADDITION

Santa Ana Unified School District



Description:

The project includes the removal of 8 portables with construction of a new 9,900 square foot 2-story classroom building containing 8 classrooms of 960 square foot each, 4 study rooms, upper and lower floor restroom facilities along with a new 2,600 square foot lunch shelter and associated site work.

Location | Santa Ana, CA

Delivery Method/Contract Type | CM Multi-prime

Value | \$9,900,000

Start | March 2019

Completed | January 2020

Architect | Lentz Morrissey Architecture

Contact | Orin Williams, Asst. Superintendent

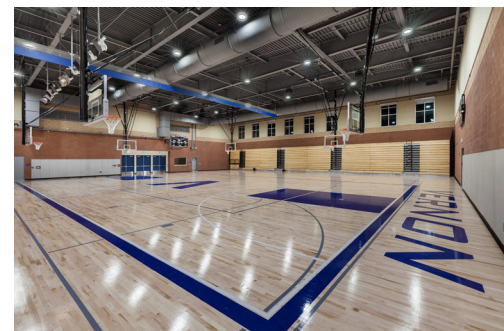
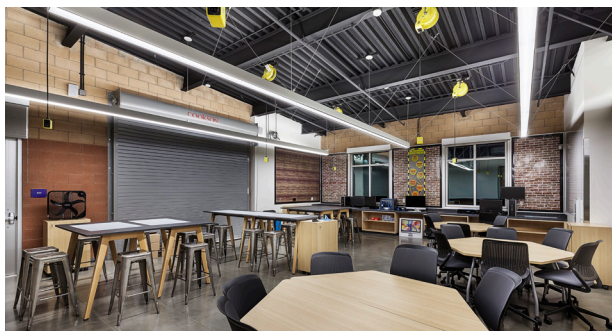
Address | 1601 E. Chestnut Ave., Santa Ana, CA 92701

Phone | 714-558-5501

Email | orin.williams@sausd.us

VERNON MS HEALTH & LEARNING CENTER

Ontario-Montclair School District



Description:

As one of the first major projects completed as part of the District's Measure K Bond Program, the new Health and Learning Center, constructed at Vernon Middle School consists of a new 18,217 sf single story facility housing the following components: makerspace room, multimedia lab, gymnasium/multi-purpose space with stage and seating for 750 students.

Location | Montclair, CA

Delivery Method/Contract Type | CM Multi-prime

Value | \$9,800,000

Start | September 2018

Completed | August 2019

Architect | gkkworks

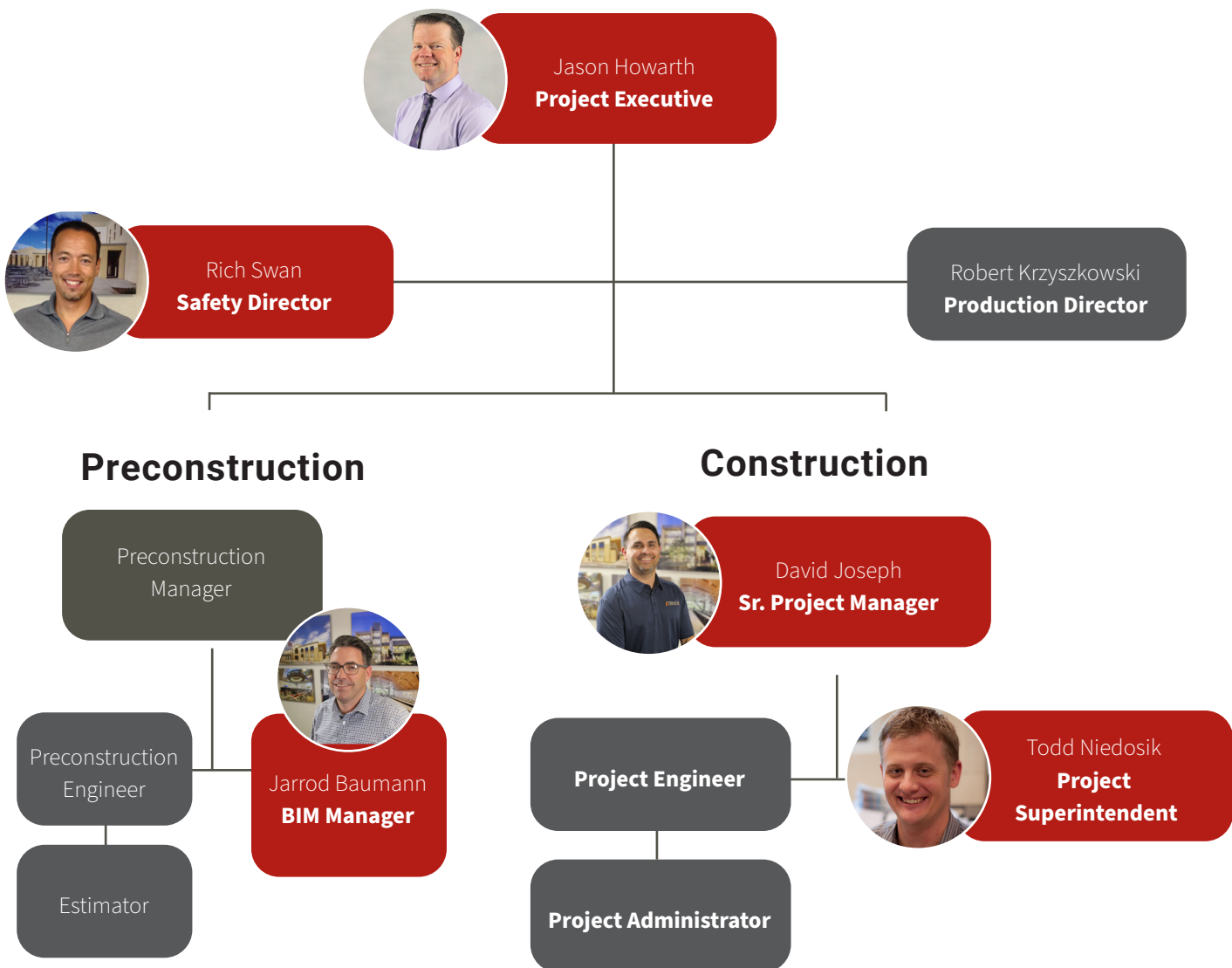
Contact | Craig Misso, Director, Facilities Planning

Address | 950 West D Street, Ontario, CA 91762

Phone | 909-418-6366

Email | craig.misso@omsd.k12.ca.us

Organizational Chart



Team Selection

The team above is a representative team. Our team staffing approach is completely scalable to any size project, large or small. Depending on the size, complexity, and district needs, we will develop a specific staffing approach in partnership with Newport-Mesa Unified School District during the time of project assignment.

Our goal is to adequately staff a project to ensure we meet the level of service you expect, while accomplishing this as lean and efficiently as possible.

Jason Howarth, LEED AP

Project Executive

About

Jason Howarth has over 18 years experience in the industry and has been a member of the Tilden-Coil team for 9 years. In this time he has successfully completed a diverse range of both large and small projects. Jason led the bond program planning effort at Chaffey Joint Union High School District; a \$850 million school improvement program. He also led the Measure W Modernization Program for the Rim of the World Unified School District. His leadership, organization, and ability to strategically guide projects through challenging planning and development obstacles are Jason's greatest strengths.

Role

As the Project Executive, Jason is responsible for developing high performing teams. He will ensure the district's needs are being met at all times by the project team during preconstruction and construction. Jason's other primary responsibility will be to remove obstacles for the team and allow them to do what they do best.

Experience (Partial List)

Project / Client	Value
Rim of the World Measure W Modernization Rim of the World Unified School District	\$16 Million
New Roosevelt Elementary School Long Beach Unified School District	\$44.5 Million
Bonita Center for the Performing Arts Bonita Unified School District	\$23 Million
Rancho Cucamonga High School Theater Chaffey Joint Union High School District	\$16 Million
Etiwanda High School Auditorium and Classroom Addition Chaffey Joint Union High School District	\$47 Million
Chaffey HS GWS Auditorium Renovation Chaffey Joint Union High School District	\$10 Million
Ramona High School Theater Renovation Riverside Unified School District	\$14 Million
New Health Sciences High School (Preconstruction) Chaffey Joint Union High School District	\$88 Million
Ontario High School Stadium & Pool Chaffey Joint Union High School District	\$21 Million
Etiwanda High School Stadium Chaffey Joint Union High School District	\$21.2 Million
Alta Loma High School Stadium Chaffey Joint Union High School District	\$21 Million
Rancho Cucamonga School Stadium Chaffey Joint Union High School District	\$21 Million
New Elementary Wing Additions Riverside Unified School District	\$21 Million
North High School Athletic Facilities Riverside Unified School District	\$9 Million



Education

Bachelor of Science Degree,
Engineering Construction
Management, California State
Polytechnic University, Pomona

Training

LEED Accredited Professional
United States Green Building
Council

Affiliated with the Lean Construction
Institute (LCI)

Primavera Advanced Scheduling

Blue Beam As-Builts

Accident Investigation/ Emergency
Jobsite Procedures

Water Infiltration

Certified Payroll

Scaffold & Fall Awareness

Subcontractor Prequalification

David Joseph, LEED AP

Senior Project Manager

About

David has been a member of the Tilden-Coil team for 20 years. Over the course of his career, David has demonstrated his skills, knowledge and ability in the construction industry and has developed an expertise in the development of K-12 educational facilities. David has been performing K-12 construction for nearly his entire career; which includes modernizations, additions and new schools. David also facilitates the company Safety Committee meetings and promotes safety awareness through the company's Safety Quarterly Newsletter as the past creator and editor.

Role

As the Sr. Project Manager, David will be responsible for all preconstruction and construction phase services. He will be the main point of contact and will start working on the project at the beginning stages of design and preconstruction to ensure a smooth transition and continued momentum through construction.

Experience (Partial List)

Project / Client	Value
McFadden Intermediate and Sierra Preparatory Santa Ana Unified School District	\$12 Million
Carver Elementary School Modernization Santa Ana Unified School District	\$6 Million
Garfield Elementary School Modernization Santa Ana Unified School District	\$6 Million
King Elementary School Modernization Santa Ana Unified School District	\$7 Million
Barton ES HVAC Long Beach Unified School District	\$15 Million
Lindsey Academy HVAC Long Beach Unified School District	\$5 Million
New Roosevelt Elementary School Long Beach Unified School District	\$44.5 Million
Roosevelt Elementary School Phase I Long Beach Unified School District	\$2 Million
Harry Bridges Span K-8 School Los Angeles Unified School District	\$39 Million
Cardenas Elementary School Los Angeles Unified School District	\$35 Million
Patriot High School Jurupa Unified School District	\$54 Million
Fontana HS Modernization / Additions Fontana Unified School District	\$61 Million
Elizabeth & Humphreys Modernization / Additions Los Angeles Unified School District	\$11 Million
Business and Computer Technology Building Mt. San Antonio College	\$48 Million



Education

Bachelor of Science Degree,
Engineering Construction
Management, California State
Polytechnic University Pomona

Associate of Arts, Social and
Behavioral Sciences, Citrus
Community College

Training

LEED Accredited Professional
United States Green Building
Council

SWPPP

OSHA 30 Hour

Accident Investigation / Emergency
Jobsite Procedures

Advanced Scheduling

ADA Code Changes

Structural Code Changes

Prolog Advance

Certified Payroll

360 Degree Leader

Todd Nidosik

Project Superintendent

About

Todd Nidosik has over 25 years of experience in the construction industry. In this time, he has completed a diverse range of projects including being a team member on a \$220 million Medical Center for Kaiser Hospital. Todd is now focused on educational construction and has completed many K-12 and college facilities in the past seven years. His technical skills and ability to coordinate complex projects makes him a valuable resource on any project he serves.

Role

As the project superintendent, Todd will be onsite supervising the work being performed. He will be responsible for quality control, safety, subcontractor coordination and on time completion of the project. In addition to these responsibilities, he will ensure daily communication with the client appointed representatives and end users.

Experience (Partial List)

Project / Client	Value
Arlington High School Improvements Riverside Unified School District	\$21 Million
Alta Loma High School Stadium Chaffey Joint Union High School District	\$22 Million
Ontario High School Stadium Chaffey Joint Union High School District	\$22 Million
Liberty Elementary School Wing Addition Riverside Unified School District	\$5 Million
Ramona High School Theater Remodel Riverside Unified School District	\$14 Million
Lindsey Academy HVAC Long Beach Unified School District	\$5 Million
Magnolia Crossing Student Housing California Baptist University	\$40 Million
CCC Performing Arts Center Cerritos Community College District	\$81 Million
CCC Parking Lot Improvements Cerritos Community College District	\$3 Million
Willows Community School Renovation Willows Community School	\$7 Million
Parkview Emergency Room Expansion Parkview Community Hospital	\$23 Million



Education

Bachelor of Science Degree,
Construction Management,
Pennsylvania College of
Technology

Training

CPR/First Aid

OSHA 30 Hour

P6 Scheduling

Fall Protection

Forklift Operator Safety

QSP #25107

CISEC #1493

Support Team



Rich Swan, Safety Director

Rich Swan has dedicated his 25 year professional career to safety, including serving 8 years as the Senior Risk Control Consultant for Construction Risk Control for Travelers. As Safety Director for Tilden-Coil, Rich oversees safety company-wide. Rich visits all project sites either weekly or monthly to ensure our safety culture is being modeled by our project teams. Rich also performs specialized safety training on a wide range of construction safety topics, as well as helps the team develop project-specific jobsite hazard assessments and safety plans.

During the preconstruction phase, Rich works closely with the Project Manager and Superintendent to develop the project-specific safety plan that ensures all hazards are identified and mitigated. During construction, Rich will visit the construction site periodically to ensure the safety plan is being implemented effectively and to observe high risk activities.

Education: Bachelor Degree in Geography, concentration in Urban Planning, University of North Carolina at Charlotte

OSHA 500 - Trainer

Qualified SWPPP Practitioner (QSP)

Certified Inspector of Sediment and Erosion Control (CISEC)

Top 5 Relevant Experience:

1. Chaffey HS GWS Auditorium Modernization
2. Etiwanda HS Auditorium and Classroom Building
3. Chaffey High School Math and Science Building
4. Alta Loma High School Stadium
5. Highgrove Elementary School Improvements



Jarrod Baumann, BIM Manager

Jarrod Baumann is a leading professional in his field of virtual design and construction with 26 years of industry experience. Jarrod is a Revit Architecture Certified Professional and has filled educational roles at Autodesk University and California Baptist University Engineering and Construction Management Programs. Jarrod has a background in drafting MEP construction documents the old fashioned way, in 2D, beginning in 1995. He moved into the 3D revolution as soon as it began, and is now recognized as an expert in his field, which includes reality capture, clash detection, 3D content creation, and pushing the limits of current technological capabilities.

As BIM Manager, Jarrod's role is to assist the design and construction teams to manage the composite building information model. During preconstruction, this includes clash detection, constructability reviews, and enhancing the model. During construction, this includes leading contractor coordination meetings and ensuring well-coordinated shop drawings and in-field quality control.

Education:

Revit Architecture Certified Professional

Computer Aided Drafting and Design, ITT Technical Institute

Autodesk University

Top 5 Relevant Experience:

1. Chaffey JUHSD Measure P Program
2. Cerritos Community College Measure CC and Measure G Program
3. Santa Ana USD ES Modernizations
4. Long Beach USD Roosevelt Elementary School
5. LAUSD Porter Ranch Community School

Public Works

Tilden-Coil has extensive experience working with public entities at all levels including federal, state, county and local to deliver projects that must meet the requirements of multiple agencies (joint use).

Working with Public Agencies

Tilden-Coil has extensive experience working with public entities at all levels including federal, state, county and local to deliver projects that must meet the requirements of multiple agencies (joint use). Over time we have developed schedules, and tracking procedures that yield superior results.

Often times multiple entities will be responsible for reviewing the plans and permit applications and issuing the necessary approvals prior to commencement of construction. Our approach in these situations is to often coordinate with the design team to develop a strategy to obtain permits in a phased and deliberately packaged manner to support the earliest start of construction. Our permit strategy focuses on meetings with DSA, county, city and other appropriate agencies to gain consensus with our overall approach.

Keys to proper planning:

1. Develop a clear early understanding regarding anticipated submittals and reviews
2. Develop a clear understanding with the agency regarding anticipated durations for submittal reviews
3. Minimize deferred approvals by incorporating normally differed approvals into our primary approval submittal
4. Utilize single point of contact for tracking permit packages
5. Ensure adequate staffing through the approval phase to allow for backcheck corrections as expeditiously as possible
6. Ensure long duration reviews are anticipated in advance and planned for in order to meet deadlines

DSA Experience

Our team's familiarity with school construction and DSA has saved clients time and money - we work with DSA on a weekly basis. We understand DSA's time lines for review and realize the importance in maintaining a project schedule. As a builder, we actively pursue these required deferred approval submittals to facilitate DSA review and back check approval.

Our Project Executive Jason Howarth has taken the lead guiding projects through the design phase for dozens of DSA regulated projects. During design/preconstruction Jason is responsible to guide the project to an on-time start, and hold parties accountable to critical design and DSA milestones. Jason is skilled at establishing project momentum and guiding projects through the DSA approval process expeditiously.

Tilden-Coil has been successful in the past to add value to a project team from the planning phase through construction.

1. We know the DSA Interpretive Regulations (IR) and specifically how we implement it. See IR A-11 for reference.
2. We work with DSA on a consistent basis and therefore know specific triggers of certain plan checkers and the process they follow.
3. We know how to appropriately follow up on status with DSA for confirming project is not "lost in the paperwork."
4. We know how to communicate and obtain realistic commitments for setting correct expectations for start of construction dates.
5. We eliminate or minimize the risk of the differed approval (DA) process.
6. Prior to construction we coordinate with the architect regarding submission of DSA forms such as DSA 102, DSA 5, DSA 152, DSA 140, DSA 141 and DSA 103.
7. We coordinate with the District's certified DSA project inspector and review DSA approved Statement of Structural Tests and Special Inspections (Form DSA 103) prior to the commencement of work.

8. We coordinate with trade contractors to ensure timely requests for inspections are made and that the requirements relating to DSA's inspection card process and Form DSA 152 are being met.
9. We coordinate with trade contractors regarding the submission of closeout documents and the DSA-6 forms to the district.

DSA IR A-11

DSA IR A-11 explains how a team can correctly provide increments for DSA approval. The benefit to the project is that we start construction sooner. This became an attractive solution for a site that has a lot of demo work and utility infrastructure. DSA can approve this portion of work in an Increment which then provides a vehicle for the team to properly follow the rules of placing permanent work per DSA guidelines. Understanding these guidelines allows us to implement them and add value to the project. During the beginning of a project is the most critical time to make these decisions to shape a start date and expectation for the project. This strategy typically saves months on the overall construction schedule.

By working with DSA at their multiple offices and our clients constant project submittals to DSA , we stay in alignment with the current processes, work load and plan checkers trigger points. Very simply, we learn how to better navigate each project we receive from a client through DSA. As we start early in the planning phase, we chart a course through DSA that best serves the Client and project. In some cases, we organize a meeting with DSA to review our project, schedule concerns, and any other design solutions we have for the project with DSA so it can be reviewed easily and obtain buy in on how the project will be constructed according to the standards set forth for which they inspect.

Other Agencies

This experience working on California K-12 projects means Tilden-Coil is adept at coordinating with the numerous state and local agencies involved in reviewing and approving school construction projects. These include the State Allocation Board (SAB), The Office of Public School Construction (OPSC), The Division of State Architect (DSA), The California Department of Education (CDE), The Department of Toxic Substances Control (DTSC), and The Department of Industrial Relations (DIR). We navigate our clients through these various agencies and approval processes.

Newport-Mesa USD Contracts

Tilden-Coil has not held any contracts with Newport-Mesa Unified School District within the last three years.



Project and Cost Management



Design Evolution Log Sample Project

No.	Date Added	Status	Initiator Company	Trade/ Discipline	Short Description	Aprox. Value	Accepted Value	Rejected Value
1	5/16/2016	Approved	Owner	Site	Add custom sculpture at exterior plaza near west entrance	\$ 25,000	\$ 25,000	
2	5/16/2016	Approved	Owner	Signage	Include a donor wall at building entrance courtyard	\$ 75,000		\$ 75,000
3	5/16/2016	Open	WPM/Gensler	Concrete	Reduce area of extra-deep thickened slab at Project Hall. Assume floor depth is reduced to 12 inches thickness at Project Hall	\$ (50,000)		
4	5/16/2016	Approved	Owner	Glazing	At 2nd level remove glass doors - 2022, and 2014, Door type N (narrowwall). Install storefront at this location instead.	\$ (41,310)	\$ (41,310)	
6	5/16/2016	Open	Contractor	Drywall	Remove the spec requirement for mineral wool sound insulation and just have fiberglass	\$ (128,000)		
7	5/16/2016	6/10/2016	Architect	Equipment	Add projector mount to each classroom (assumed 20 for now). Project mount at 1500 + projector at 3500 + Electrical at 1500 each	\$ 130,000	\$ 130,000	
11	5/16/2016	Open	Architect	Mechanical	Design west has provided some design information based on Eric Taylor's "Option 3" Eric's outline: Option #3 , a new option for the following reasons - DWI existing chiller tonnage calculation is not totally correct in the letter. The total tonnage with the 3 centrifugal chillers is 1,420 tons. The letter stated 4 chillers with 1420 tons, when in fact it is 3. The air cooled chiller is an additional 140 tons. It is important to note that I do not believe the air cooled chiller could ever be ran in conjunction with the other centrifugal chillers.	\$ 325,000		
Totals (Includes most expensive option if there are multiple choices)						\$ 335,690	\$ 113,690	\$ 222,000
Rough Mark ups						21% \$ 70,494.90	\$ 23,875	\$ 46,619.90
Design Evolution Subtotal						\$ 406,185	\$ 137,565	\$ 268,620
Project Budget (5/20/2016) Budget							\$54,418,155	
Design Evolution Subtotal							\$ 137,565	
Revised Total Value of Project Budget							\$54,555,720	
Percent Change							0%	



Managing the Budget During Design

As a collaborative partner during the design and preconstruction phase, our team will provide accurate and up to date information, cost studies, and analyses to ensure that the district will be able to make the most informed decision regarding the design of the Project. This is all to avoid scope creep and over-design, which has the potential to plague even the most diligent and progressive district.

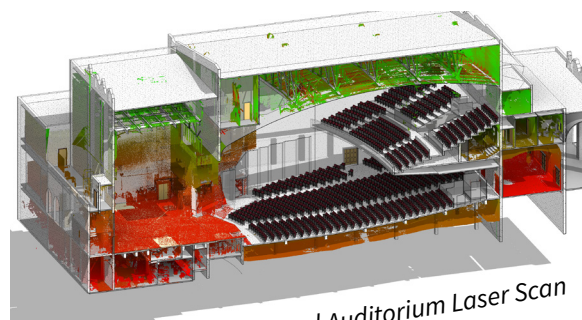
Another way we manage this issue is through the maintenance of our **Design Evolution Log**. This log tracks additions and subtractions to the design along with an owner decision - in between estimates. This log is presented in weekly meetings and discussed for resolutions of pending decisions. Our team provides clarity to the entire team about the current status of the project budget and how scope and time affect this budget in real time.

The use of the Design Evolution Log and our weekly collaboration process allows our team to keep track of the project cost in-between estimates which greatly reduces the potential of exceeding the Target Value during design. The added information eliminates surprises and facilitates weekly collaboration between all team members regarding ongoing design decisions. When we identify a cost prohibiting design element in real time, our team quickly develops an alternative approach and we can change direction before wasting time and resources.

Understanding Existing Conditions

Early in the budgeting and cost estimating process we focus our efforts on understanding the details and intricacies of the project site and existing conditions. This includes a process of seeking out conditions that may not be easily observable. When these conditions are brought to light in the design phase, we are able to plan for them which leads to reduced change orders, and schedule delays. We are able integrate existing conditions into the Building Information Model through 3D point clouds generated by our in-house laser scanner. Current methods we use to investigate and plan for existing conditions are:

1. 3D laser scanning (in-house)
2. Drone surveying / photogrammetry (in-house)
3. Exploratory demolition (in-house or consultant)
4. Hazardous materials survey (by client)
5. Pot-holing and ground penetrating radar (consultant)



Chaffey High School Auditorium Laser Scan

Change Order Review

When a change proposal is received we first evaluate the validity of the change. A thorough review of the contract documents, prime contractor scope, and conditions leading to the change proposal can often prove the change is not warranted. If the change is valid, we do not just pass on the cost to the owner without first ensuring the accuracy of the proposal. Below are the components of a Contractor Change Proposal that are reviewed by our team.

The Savings

As a construction manager it is our job to ensure all change orders are justified and that the cost of change orders are transferred to the owner at the lowest reasonable cost. Our project managers uniquely understand the importance of our change order review process. This is because they are actually evaluated on how much they save our clients. Change order review savings are tracked and presented to clients regularly.

It is not uncommon for the money we save through our rigorous change order review process to offset our entire construction management fee. In many cases we save our clients over 40% on change orders.



Staffing Rates

Our approach is transparent and allows flexibility to adapt to each assigned project and schedule.

Staffing Approach

Our team staffing approach is completely scalable to any size project, large or small. Depending on the size, complexity, and district needs, we will develop a specific staffing approach in partnership with Newport-Mesa Unified School District during the time of project assignment.

Our goal is to adequately staff a project to ensure we meet the level of service you expect, while accomplishing this as lean and efficiently as possible.

CM Fee Scale

CM Fee for each assigned project shall be based on the following scale for new construction and modernization projects. This assumes a CM Multi-Prime Delivery method:

Sum of Primes	CM Fee
\$1M or less	5.75%
\$1M to \$5M	5.25%
\$5M to \$10M	5.0%
\$10M to \$20M	4.5%
\$20M to \$40M	4.25%
Over \$40M	4.0%

General Conditions for CM Multi-Prime

General conditions labor will be billed at the Billable Hourly rates and any general conditions services will be reimbursed at actual cost (e.g. trailer, temp toilets, fencing).

The general conditions budget for each project will be developed with the district as specific project scopes, schedules, and budgets are defined. Smaller projects can be completed more efficiently when packaged together and managed as one larger project, and the unique team approach will be developed to maximize value to the district.

2021 Billable Hourly Rates

The billable hourly rates below shall be used for general conditions and preconstruction labor.

Team Member	Hourly Rate
Laser Scanning	\$179.00
Project Executive	\$169.00
Production Director	\$169.00
Scheduler	\$160.00
BIM Manager	\$150.00
Sr. Project Manager	\$143.00
Sr. Superintendent	\$143.00
Safety Officer	\$134.00
Project Manager	\$129.00
Superintendent	\$129.00
Assistant Project Manager	\$122.00
BIM Specialist	\$118.00
Aerial Survey	\$118.00
Preconstruction Manager	\$117.00
Area/Assistant Superintendent	\$115.00
Sr. Project Engineer	\$107.00
Project Engineer	\$101.00
Accountant	\$99.00
BIM Technician	\$95.00
Field Labor	\$99.00
Estimator	\$94.00
Labor Compliance Coordinator	\$67.00
Project Administrator	\$60.00
Preconstruction Coordinator	\$57.00
Project Engineer Intern	\$42.00

Meeting Construction Schedules

Planning is a collaborative endeavor and we thoughtfully take into account every detail, because something we perceive as small or insignificant may be large and significant to the district.

Meeting Expectations

We must understand the specific underlying district expectations in regards to schedule, as well as gain an intimate knowledge of the existing campus in order to put together a schedule strategy that is successful. For a previous client, Tilden-Coil developed the entire phasing plan for multiple projects around an annual musical performance. This tradition was most important to the client, so we listed and planned accordingly. Our team will collaborate with multiple stake holders at the District to understand the key elements of the master project schedule.

Preconstruction Schedule Exercise

As soon as possible after an award of a project, our Project Executive, Jason Howarth will guide the team through a scheduling exercise. During this exercise, he and the rest of the team will identify all the actions that must take place in order to achieve the targeted start date. Team members will provide input and feedback on items they are responsible for, ultimately committing to meet critical milestones. This exercise is extremely effective at getting the team aligned to a realistic and clear schedule, as well as holding team members accountable to achieving milestones as design progresses.

Master Project Schedule

During the preconstruction phase and after the initial schedule exercise, our team will create the master project schedule. This schedule will establish the overall project plan and parameters through the design, approval, and bidding phases. This schedule will identify all long lead items and will break out any early bid packages that may be required for deferred approvals.

Key Elements to the Master Project Schedule are:

1. Understanding the design process and time frames
2. Knowing the district's review requirements and decision-making process
3. Early input on bid package breakdown input to design team on time and logistics requirements for estimating and value engineering
4. Preparation of a Critical Path Method (CPM) network for review and modification by the district and the design team within the overall master schedule parameters
5. Regular review of design progress compared with schedule, coupled with a cooperative approach to corrective action



Computer Project Management

Tilden-Coil has implemented company-wide systems to accelerate typical review times and enhance communication between project participants.

Online Management Software

Tilden-Coil has implemented company-wide systems to accelerate typical review times and enhance communication between project participants. With our web-based project management system powered by CMiC and Microsoft Sharepoint, Tilden-Coil has created standardized electronic workflow that increases efficiency across the board.

The advantages of our web-based project management software include:

- **A more efficient RFI process.** Using our system, Tilden-Coil enters RFIs from the job site and the architect is immediately notified by e-mail that those RFIs need to be answered. The architect enters a response in our system, which is automatically sent to the contractor. When this process was handled the traditional way on paper, two or three days could pass before an answer was back in the contractor's hands. Now, if people are in front of their computers, the entire process can be completed in minutes.
- **Integration with BIM.** Tilden-Coil has integrated Prolog Converge with BIM, which allows the company to upload 3-D images that highlight constructability issues into Prolog Converge, and enter RFIs to put these issues in front of the construction team. The 3D building models allow for early discovery of coordination issues within the building design, and the Web-based project management software allows those issues to be fully incorporated, documented and conveyed to the client and field crews.

Mobile Project Management

Tilden-Coil has implemented field management solutions through our cloud based management program (CMiC). Our teams are able to access all project information in the field through their mobile device.

- In-field advantages of this mobile technology include:
 - Punch list tracking
 - Daily reports
 - RFIs
 - Safety Notices
 - Inspections and tests
 - Events
 - Field Work Directives
 - Plan/Document viewing
- Can be used with/without internet connection

With or without an internet connection, data can be collected in the field in real time, then automatically synchronized with back in the office, creating a complete system of record for all project data. By allowing field staff to view vital project information and to manage construction oversight activities in real time, Prolog Mobile provides efficiencies that enhance visibility and accountability, lowers risk and saves time and money.





*Patriot High School
Jurupa Unified School District*

Proposed Sub Consultants

Tilden-Coil performs all construction management services in-house and does not anticipate any sub-consultants.

In-house services include:

It is common for CM firms to utilize sub-consultants for many of the services listed below. Tilden-Coil performs all these services with our in-house equipment and team of trained and experienced professionals. Having these services in-house saves our clients money, time, and allows for a more seamless construction experience for our clients.

1. Building Information Modeling
2. Scheduling¹
3. Estimating
4. Constructability Review
5. 3D Modeling and Drafting
6. 3D Laser Scanning
7. 3D Model Visualization/Walk Through
8. Total Station Surveying
9. Safety Plan Development and Review
10. Digital As-Built Document Production
11. Cash-Flow Projections

¹Scheduling performed in-house except when cost and manpower loading is required on complex projects.

References

District References



Chaffey Joint Union High School District

Mat Holton, Superintendent
(909) 988-8511 | mathew_holton@cjuhsd.net



Riverside Unified School District

Ana Gonzalez, Director, Planning and Development
(951) 788-7496 x84003 | anagonzalez@riversideunified.org



Moreno Valley Unified School District

John Nichols, Facilities Planner
(951) 571-7690 | jnichols@mvusd.net



Santa Ana Unified School District

Orin Williams, Assistant Superintendent Facilities & Governmental Relations
(714) 558-5501 | orin.williams@sausd.us



Baldy View Regional Occupational Program

Dr. Shelley Adams, Superintendent
(909) 980-6490 | shelley_adams@bvrop.org





*Vernon Middle School Wellness, Arts
and Technology Center,
Ontario-Montclair School District*

Legal Issues

We have had no legal issues as stated in the RFQ.

The best way to resolve disputes is to avoid them completely! We do this by first choosing to partner with subcontractors, and clients who value a partnership approach to a project. We operate fairly and with integrity. This can sometimes put us at a disadvantage, but it is the right thing to do. For example, a well known school district failed to pay for work that had been authorized in writing, instead of involving multiple subcontractors in the issue, Tilden-Coil paid all subcontractors for the work even though it was not known whether the District would ever pay Tilden-Coil. When conflicts do arise, our team members are trained to address them immediately, resolve them quickly, and at the lowest level possible. Our goal is to avoid escalating disputes so that we maintain project momentum.

**NEWPORT MESA UNIFIED SCHOOL DISTRICT
CONSTRUCTION MANAGEMENT SERVICES
RFQ EVALUATION**

Evaluation of Firms: All responses will be scored using this evaluation sheet. A minimum score of 80% is required to qualify for the 2nd round of evaluation which includes review by a panel. Up to 10 additional points may be awarded in the second round based on subjective determination of the Firm's ability to carry out the required work. NMUSD will select the top-rated firms to be awarded the contracts for these services.

Instructions: Fill-in a response for each question in Sections 1-4 below. Each correlates to a required element in the RFQ Response Format.

Firm: Tilden-Coil Constructors, Inc.

1. Location/Accessibility	Write in:	Max.
a. Firm's location - Write in city and county of headquarters or local office, whichever is closest to the District	Riverside, CA Riverside County	5
2. Past Performance	Write in:	Max. Pts.
a. Identify the Firm's number of years' experience in providing services for K-12	44 years	5
b. Project listing - Identify the number of K-12 projects the Firm has worked on within last 3 years	75 projects	5
c. Industry experience - Circle the type of projects the Project Team has worked on within the last 3 years (circle all that apply)	☒ K-12 ☒ Community College ☒ Charter/Private School ☒ Non-school District ☒ Other Project Types	5
d. Identify the Firm's number of employees	140 employees	5
3. Claims, Lawsuits, Arbitrations	Write in:	Max. Pts.
a. Identify the number allegations against the firm or any employee for any violations of law	0	5
b. Identify the number of settlements or judgments involving such actions within the last five (5) years	0	5
4. Record of Past Performance	Write in:	Max. Pts.
a. Identify the number of client references from a K-12 school district included in the Response (0-3)	5 provided	5

I hereby certify that the above information is true and correct to the best of my knowledge.

By signing below, I further acknowledge that should any of the information I provide be found to be false, the Firm's Response shall be considered nonresponsive and ineligible for consideration.

Dayne Brassard
Printed Name

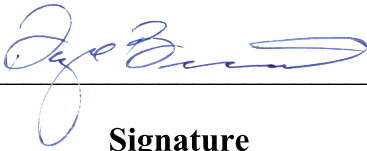

Signature

02/22/2021
Date

ATTACHMENT B

CERTIFICATION – REQUEST FOR QUALIFICATIONS

I certify that I have read and received a complete set of documents regarding the attached **Request for Qualifications (RFQ) # 119-21 – CONSTRUCTION MANAGEMENT SERVICES** and the instructions for submitting an RFQ. I further certify that I must submit three (3) proposal copies, plus a complete copy on flash drive, of the firm's Proposal in response to this request and that I am authorized to commit the firm to the proposal submitted.



Signature

President and CEO

Title

3612 Mission Inn Avenue, Riverside, CA 92501

Address

(951) 684-5901

Telephone

02/22/2021

Date

Dayne Brassard

Typed or Printed Name

Tilden-Coil Constructors, Inc.

Company

3612 Mission Inn Avenue, Riverside, CA 92501

Address

(951) 684-0725

Fax

If you are bidding as a corporation,
please provide your corporate seal
here:

Our corporate seal does not appear
on digital copies.

ATTACHMENT C

STATEMENT OF EXPERIENCE AND FINANCIAL CONDITION

Company Name: Tilden-Coil Constructors, Inc.

(Check One): X Corporation Partnership Sole Proprietorship

Address: 3612 Mission Inn Avenue
Riverside, CA 92501

Telephone/FAX#: (951) 684-5901 / (951) 684-0725

Date and State of Formation/Incorporation: 01/31/1962 | California

Is the company authorized to do business in California? Yes

Basis of Authorization: X California Corporation X California Business License
 California Engineering License Other (specify)

Identify the California office to be used for this contract if organization is located/headquartered outside of California:

Address: 3612 Mission Inn Avenue
Riverside, CA 92501

FINANCIAL INFORMATION

State the company's California and total revenues for 2017, 2018, 2019:

	<u>2017</u>	<u>2018</u>	<u>2019</u>
California:	<u> </u>	<u> </u>	<u> </u>
Total:	<u>\$68,523,522</u>	<u>\$80,732,867</u>	<u>\$107,652,254</u>

Identify the largest project, in dollars, which your company has initiated or completed within the past five (5) years:

\$100,680,000

ATTACHMENT D

ANSWER THE FOLLOWING QUESTIONS

1. Is the company or its owners connected with other companies as a subsidiary, parent, affiliate, or holding company? ☒ Yes ☐ No If yes, explain on a separate, signed sheet.
2. Does the company have an ongoing relationship or affiliation with an equipment manufacturer? ☐ Yes ☒ No If yes, explain on a separate, signed sheet.
3. Has the company (or any owner) ever defaulted on a contract forcing a surety to suffer a loss? ☐ Yes ☒ No If yes, explain on a separate, signed sheet.
4. In the past five (5) years, has the company had any project with disputed amounts more than \$50,000 or a project which was terminated by the owner, owner's representative or other contracting party and which required completion by another party? ☐ Yes ☒ No
If yes, explain on a separate, signed sheet. State the project name, location, owner/contact person, telephone number, contract value, disputed amount, date and reason for termination/dispute.
5. Has the company, an affiliate company, or any owner ever declared bankruptcy or been in receivership? ☐ Yes ☒ No If yes, explain on a separate, signed sheet.
6. Has the company ever had an arbitration on contracts in the past five (5) years? ☐ Yes ☒ No If yes, explain on a separate, signed sheet. State the project name, location, owner/contact person, telephone number, contract value, disputed amount, a brief description and final resolution.
7. Does the company have any outstanding liens or stop notices for labor and/or materials filed against any contracts which have been done or are being done by the company? ☐ Yes ☒ No If yes, explain on a separate, signed sheet. State the project name, location, owner/contact person, telephone number, amount of dispute, and brief description of the situation.

THE UNDERSIGNED DECLARES UNDER PENALTY OF PERJURY THAT ALL OF THE INFORMATION SUBMITTED WITH THIS PROPOSAL IS TRUE AND CORRECT.

SIGNATURE:

NAME:

TITLE:



Dayne Brassard

President and CEO

ATTACHMENT E

PROJECT REFERENCE FORM

Provide information for the past five (5) years for contracts that your firm has completed, or has in progress, which most closely represents the services requested in this RFQ. Provide the following information:

1. Project title and location
2. Name, address, and phone number of contact person
3. Nature of firm's responsibility
4. Type of contract (performance, direct cost, etc.)
5. Contract amounts
6. Start Date
7. Current status

For one of the above projects, provide a cost breakdown of the following project components: technical analysis, design and implementation, project management, monitoring, training, educational programs, maintenance (if any), and budgeting.

See Section 3.2 for Project Profiles

Note: We have provided construction costs for each project profile provided. The cost breakdown items requested above for "technical analysis, design and implementation, project management, monitoring, training, educational programs, maintenance and budgeting" were tracked by the owner for all the project we listed and are not available.

ATTACHMENT F

NEWPORT MESA UNIFIED SCHOOL DISTRICT

REQUEST FOR PROPOSALS AND STATEMENT OF QUALIFICATIONS FOR CONSTRUCTION MANAGEMENT SERVICES

STATEMENT OF NON-CONFLICT OF INTEREST

The undersigned, on behalf of the consulting firm set forth below (the “Consultant”), does hereby certify and warrant that, if selected, the Consultant while performing the consulting services required by the Request for Qualification, shall do so as an independent contractor and not as an officer, agent or employee of the Newport Mesa Unified School District (“the District”). The undersigned further certifies and warrants that: (1) no officer or agent of the Consultant has been an employee, officer or agent of the District within the past two (2) years; (2) the Consultant has not been a source of income to pay any employee or officer of the District within the past twelve (12) months; (3) no officer, employee or agent of the District has exercised any executive, supervisory or other similar functions in connection with the Consultant Agreement or shall become directly or indirectly interested financially in the Consultant Agreement; and (4) the Consultant shall receive no compensation and shall repay the District for any compensation received by the Consultant under the Consultant Agreement should the Consultant aid, abet or knowingly participate in violation of this statement.

Signature



Printed Name

Dayne Brassard

Title

President and CEO

Date

02/22/2021

ATTACHMENT G

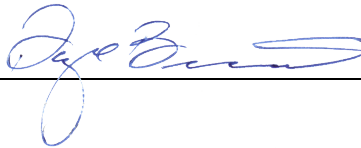
FIRM PROPOSAL / OFFER FORM

This Proposal/Offer Form must be duly executed and submitted with any proposal/offer to NMUSD.

The Offeror hereby agrees that its proposal/offer is subject to all RFQ # 114-21 provisions, terms and conditions, attachments, exhibits, amendments and other applicable materials which are attached or incorporated by reference. Offeror hereby agrees to promptly enter into an agreement in substantial accordance with such RFQ provisions, terms and conditions, and secure a performance bond within five (5) days of the Districts intent to award the contract.

The Offeror hereby agrees that its attached proposal/offer of which this is part, is a firm and irrevocable offer and valid for acceptance by NMUSD for the period sixty (60) days after closing. The Offeror hereby agrees that if its proposal/offer is accepted by SAUSD that it shall provide all of the services in accordance with the RFQ, as it may be amended.

Name of Person Duly Authorized to Execute this Proposal/Offer: Dayne Brassard

Duly Authorized Signature: 

Title: President and CEO

Date of this Proposal/Offer: 02/22/2021

Offeror Name: Tilden-Coil Constructors, Inc.

Offeror Address: 3612 Mission Inn Ave.

Riverside, CA 92501

Offeror Telephone: (951) 684-5901

Offeror Email: dbrassard@tilden-coil.com

1. The Attachment G form includes the wrong RFQ# and the following language “SAUSD”. Can the District please provide clarification on whether we should sign the Attachment as is? Or If we should update the language to reflect RFQ# 119-21 and NMUSD? *This is a typo you can sign and submit as is.*
2. Section 10C, Compensation and Payment – are payments on a monthly basis or only at final completion of the project? *Can vary by project, if it is a long term project payment requests can be submitted during completed milestone points for smaller short term projects contracts are normally paid in full upon completion.*
3. Section 3.1.2 and 3.1.3 both denote to provide resumes of the proposed staff. Which section do you want to see the resumes of our proposed staff? *Can be provided in either section, information does not need to be duplicated between sections.*
4. Section 3.3.1.1 asks firms to describe the type of staffing required to manage the project effectively. Would you like firms to use their own specific project as an example when discussing staffing requirements for this on-call RFP? *Yes, provide examples of projects completed and the type of staff that were assigned to the project.*
5. If the District were to request a Construction / Project Manager to support preconstruction services on a project, would that same Construction / Project Manager oversee the construction and closeout phases. *Typically, yes the construction manager that is brought on board for pre-construction will be the construction manager for the entire project from design thru construction/Closeout.*
6. Please provide the types of projects NMUSD will need assistance with. *Projects vary widely based on available funding, a representative example of some of the work undertake during the last couple years can be found here; <https://web.nmusd.us/constructionprojects>*
7. How does NMUSD select candidates for staff augmentation needs? Do consulting firms provide qualified staff directly, or is there a formal recruitment process? *Can you please clarify what you are asking by Staff Augmentation needs?*
8. To clarify on the staff augmentation question, would consultants be working along-side other consultants and district employees? *Yes, you can anticipate working alongside various consultants for inspections, geotechnical etc.*
9. How many firms will NMUSD be selecting under this contract? *Selection will be based on number of RFQ submissions we are anticipating at least 5 firms.*
10. If NMUSD selects a CM to support a project, will that selected CM move on to other projects in the District once their first project completes closeout? *Yes, projects will*

continue to be offered to all CMs throughout the term of the contract which will be a maximum of (5) five years.

11. Will opportunities under this contract be full time or part time? The majority of our projects will require a full time staff commitment although some smaller projects may only require part-time it will vary based on the size and complexity of the individual projects.
12. Page 19 of the RFQ, section Other Forms, states: 3.7.8. *Offerors shall execute and submit with any proposal and Hourly Fee Schedule.*
Also, page 18, section Project and Cost Management, of the RFP states: “3.3.1.1. ... Provide hourly rates for each classification.” Can you please clarify if we are to provide hourly rates for our proposed staff? Are we to also provide a fee schedule? If we are to provide a fee schedule, are we to provide a range of fees based on various project sizes and durations? Please provide hourly rates for various staff that may work on a project, fee schedule should include any ancillary fees outside of the normally hourly rate for staff. Feel free to include a fee range if your fees vary based on the size of project.
13. Can you provide the contract documents that the District uses for CM Services? We are currently drafting a new CM agreement it will be provided at a later date for review.
14. What is the delivery method? CM-Multiple Prime or CM-Agency? Typical projects would be CM Multi-prime but that does not mean the potential use of CM Agency does not exist.
15. What projects are to be considered/included in the CM pool? The majority of projects will be site modernization work or full building construction projects.
16. Does the District give preference to certified DBE/WBE/SBE firms? These do not apply for this RFQ.
17. Most of NMUSD projects are “Sealed Bid” or Design-Bid-Build Delivery Method. It appears that this RFQ is for Construction Manager @ Risk (CMAR)? Can you clarify how the district will deliver upcoming projects and if any projects will be delivered via Lease-Leaseback, Design-Build, CM-Multi Prime, CMAR, etc.? All delivery methods are possible but the majority of projects completed by the District in the past are CM-Multi Prime and Design-Build.
18. Please clarify or confirm that the RFQ Evaluation Form (page 8 of RFQ package) should be included in responders RFQ response package and not sent separately to the District. I understand that the District will not review the remainder of the RFQ response if a proposer does not receive at least 80% on the RFQ Evaluation. Yes, it should be included, the entire RFQ will be reviewed, this is one part of the RFQ review process.

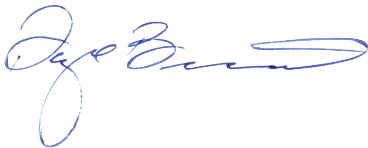
RFQ 119-21 Construction Management Services Q & A

19. As a result of COVID-19, will the District accept electronic submissions in lieu of the (3) hard copies submission requirement? I prefer hard copies as I have to distribute them to reviewers. I will be here collecting RFQs on the due date. If this is not possible I will accept an electronic copy.
20. Within Attachment G, the RFQ references the following number “RFP # 114-21” – our team wanted to ensure that this was a simple oversight and will not affect the submittal in any way. This is a typo you can sign and submit as is.
21. The District’s RFQ for construction management services does not ask for fees under Item 3, Response Format other than hourly rates for our expected staffing for efficient project management (page 13, item 3.3 Project and Cost Management, 3.3.1.1. However, on page 6, item 5, the RFQ states “Each proposal/offer must be a firm irrevocable offer, and remain open and valid for sixty days (60) days after RFQ closing. Please confirm that you are expecting a fee proposal be included in our RFQ response. Yes, please provide rates and fees in your proposal response.
22. Just confirming 3.1.1, 3.1.2 and 3.1.3 is all referencing a joint venture? If we are not a joint venture, then we would not need to provide anything for 3.1.2 and 3.1.3? Just wanted to confirm as section 3.2.3 asks for resumes too. Section 3.1.1 Asks for a profile of your company, if you are submitting as a joint venture you must submit the joint ventures federal tax id verification. Section 3.1.2 Asks for a one-page outline of the structure (org chart) for your organization. If you are a joint venture additional requirements apply, Section 3.1.3 Asks for staff qualifications by providing info on recent projects, Section 3.2.3 Asks for resumes to be provided of staff that may be assigned to district projects if awarded a contract.

We acknowledge receipt of RFQ 119-21 Q & A.

Dayne Brassard, President and CEO

Date: 02/22/2021



ATTACHMENT H

NEWPORT MESA UNIFIED
SCHOOL DISTRICT
2985 Bear St., Bldg. A
Costa Mesa, California 92626
(714) 424-5063

**Construction Management Services
RFQ: # 119-21**

**NONCOLLUSION
DECLARATION
Public Contract Code § 7106**

TO BE EXECUTED BY SUBMITTER AND SUBMITTED WITH RFQ

The undersigned declares:

I am the _____ President and CEO **[PRINT YOUR TITLE]**

of _____ Tilden-Coil Constructors, Inc. **[PRINT FIRM NAME]**

The party making the foregoing Contract.

The RFQ is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The RFQ is genuine and not collusive or sham. The submitter has not directly or indirectly induced or solicited any other submitter to put in a false or sham RFQ. The submitter has not directly or indirectly colluded, conspired, connived, or agreed with any submitter or anyone else to put in a sham RFQ, or to refrain from submitting. The submitter has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the RFQ price of the submitter or any other submitter, or to fix any overhead, profit, or cost element of the RFQ price, or of that of any other submitter. All statements contained in the RFQ are true. The submitter has not, directly or indirectly, submitted his or her RFQ price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, RFQ depository, or to any member or agent thereof, to effectuate a collusive or sham RFQ, and has not paid, and will not pay, any person or entity for such purpose.

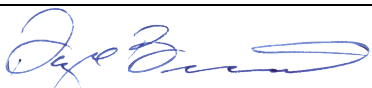
Any person executing this declaration on behalf of a submitter that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the submitter.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on the following date:

Date: 02/22/2021

Proper Name of Submitter: Tilden-Coil Constructors, Inc.

City, State: Riverside, CA

Signature: 

Print Name: Dayne Brassard

Title: President and CEO