



**Intergrated Pest Control
Management, Inc.**

**PROPOSAL TO PROVIDE INTEGRATED PEST
MANAGEMENT SERVICES FOR
NEWPORT-MESA UNIFIED SCHOOL DISTRICT**

BID DUE DATE: OCTOBER 4, 2022 · 4:00 P.M. PST

SUBMITTED VIA PLANETBIDS



Newport-Mesa
Unified School District

**2985 Bear Street, Bldg A
Purchasing Department
Costa Mesa, CA 92626**

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CA Structural Pest Control License 7494

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INTERGRATED PEST CONTROL MANAGEMENT

A TRANSMITTAL COVER LETTER

October 4, 2022

Newport-Mesa Unified School District
2985 Bear Street, Bldg A
Purchasing Department
Costa Mesa, CA 92626

Reference: RFP for Integrated Pest Management Services

VIA: PlanetBids

This cover letter serves as our formal notification for bidding on the referenced RFP. Per instructions, we provide the following information:

Legal Name: Intergrated Pest Control Management, Inc. (IPCM)

Background: IPCM holds a Branch 2 license issued in 2016 by the State of California Structural Pest Control Board. As a professional Pest Control Company, we ensure our personnel are up to date with all the pest control changes, to insure all our technicians are knowledgeable and compliable with the law and regulations. Our team holds several key licenses and certifications that are key to providing a comprehensive, sustainable, and environmentally sensitive integrated pest management solution.

Our company president and CEO, Jose Flores, Jr., holds an Operator license and has 36 years of experience providing full service IPM for public, commercial, and residential locations. Our pest control team comprises 12 highly experienced and licensed field operators and applicators, two dispatchers, and qualified consultants/subcontractors for entomology, environmental and safety, and termite control activities in compliance with IPM. We will assign two highly qualified, licensed, and certified pest control technicians and one pest control supervisor to the District.

Our proposal maps directly to the Section 4 Proposal Requirements for format and organization.

Contact Person: Mr. Jose Flores, Jr., Chief Executive Officer/Chief Financial Officer

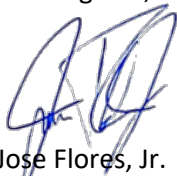
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CEO Contact: Mr. Jose Flores, Jr., PH: 626.618.6237 · EMAIL: jflores@ipcminc.com

By submitting this proposal, we are verifying that our proposal is complete and we have completely responded to all proposal items and administrative documents in the RFP. By my signature below I certify that I am authorized to execute legal documents on behalf of Intergrated Pest Control Management, Inc.

Best regards,



Jose Flores, Jr.
Chief Executive Officer

Intergrated Pest Control Management, Inc.

748 E. Bonita Ave #207., Pomona, CA 91767

Office: 626-618-6237 Fax: 626-608-3276

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B EXECUTIVE SUMMARY

B.1 Meeting the RFP Scope of Services (Attachment 1)

IPCM has 30 years of experience providing the scope of services identified in the RFP. We have developed Integrated Pest Management Service plans for school systems including the Hacienda-La Puente Unified School District and the West Covina Unified School District; and commercial facilities and customers including the Sacramento Department of Water Resources, the Academy of Motion Pictures Museum, the and the Internal Services Department building for the county of Los Angeles. We bring a highly experienced team that comprises 12 pest control technicians, a highly qualified termite subcontractor, an expert certified entomologist consultant, and an environmental and safety consultant. Our IPM will follow best in industry standards and comply with all Federal, State, County, and City requirements. We will provide a written IPM that includes:

- Full inspection and inventory of all facilities that require treatment and pest control,
- Checklists for inspection,
- Maps for traps/bait stations,
- Recommendations for sustainable processes and materials,
- Identification of appropriate staffing levels,
- Access to an online customer portal that provides all information identified in Section 10295 1.1.b.4 and 3.5.C.
- Professional assessment of the facility needs and compliance requirements to provide the level of support to meet the District's expectations.

Upon approval, we will implement the IPM—this will include scheduling regular and on-call inspections and treatment, managing the IPM, documenting and tracking all IPM activities, coordinating treatment plans and inspections with stakeholders, training and educating stakeholders on key IPM activities, performing electronic recordkeeping and providing reports, and identifying and correcting any deficiencies in pest management. Our administration will incorporate all elements identified in the scope of services and our team will provide pest control and management for the 36 school facilities identified for the District in the RFP.

B.2 Team Strengths, Capacity, Experience, and Expertise

Our company and team of pest control professionals meet and exceed all qualification requirements identified in the RFP.

IPCM holds a Branch 2 license issued in 2016 by the State of California Structural Pest Control Board. As a professional Pest Control Company, we ensure our personnel are up to date with all the pest control changes, to insure all our technicians are knowledgeable and compliant with the law and regulations. Our team holds several key licenses and certifications that are key to providing LAWLA with a comprehensive, sustainable, and environmentally sensitive integrated pest management solution.

Integrated Pest Management (IPM) is one of the most important pest management programs we implement with our education and commercial customers. IPM is an ecosystem-based strategy that focuses on long-term prevention of pests or their damage through a combination of techniques such as biological control, habitat manipulation, modification of cultural practices, and use of resistant varieties. Pesticides are used only after monitoring indicates they are needed according to established guidelines, and treatments are made with the goal of removing only the target organism. Pest control materials are

selected and applied in a manner that minimizes risks to human health, beneficial and non-target organisms, and the environment.

Our company president and CEO, Jose Flores, Jr., holds an Operator license and has 36 years of experience providing full service IPM for public, commercial, and residential locations. Our proposed LAWA team comprises 3 highly experienced and licensed field operators and applicators to perform the on-site services, with the resources of our entire team providing support: two dispatchers, qualified consultants/subcontractors for entomology, environmental and safety, and termite control, and our owner Mr. Jose Flores. See Section 3 for more information on our team's roles and qualifications to meet and exceed the District's expectations for quality IPM services and support.

B.3 Why IPCM's Proposal is the Best Selection for N-M USD

Our proposal provides a complete and compliant response to all requirements. Just as we carefully assembled our proposal, we will provide quality and value in our support of the requirement for integrated pest management for Newport-Mesa Unified School District's 36 facilities. See Section D for more details on our proposed solution to meet and exceed all IPM requirements.

Mission: Provide quality service and value. Our IPM program is proven to provide the highest quality of customer service and satisfaction, as our current customers and references in Sections E and F attest.

IPM Approach: Our goal is to provide long-term, sustainable, and environmentally-sound pest suppression and prevention with the least hazard to human health and the environment. Our team of highly experienced and certified professionals have the knowledge, experience, and passion to achieve all objectives and meet and exceed all requirements in the scope of services (Attachment 1). We have developed and implemented IPM plans for several USDs, large commercial complexes, and high visibility facilities including the Academy of Motion Pictures Museum.

Integrated Quality Control Program. Our integrated quality control program ensures daily review of technician service reports and weekly supervisor inspections. Our reporting includes electronic documentation / service logbooks with inspection reports, site maps, pest activity log sheets, chemical labels/SDS, live animal trapping logs, and trend reports of pest activity. Inspections at food service sites include floor level reports to ensure sanitation and cleaning practices are maintained.

Qualifications. Our company and personnel have the .

- **Technical Knowledge of IPM/Experience:** our team offers a collective 65+ years of pest control experience supporting facilities similar in size and scope to the District. We are knowledgeable in IPM and comply with all federal, state, county, and city rules and regulations as we provide similar/same services to public, commercial, and residential facilities in Los Angeles, Orange, San Bernardino, Riverside, and San Diego counties.
- **Availability:** We have staff available 24/7 and are committed to providing the highest level of customer service and pest management. Our organizational and logistical approach provides full coverage for all scope of work tasks and on call coverage for emergent pest management situations.
- **Staff Qualifications:** Our technicians are experienced in Branch 2 and 3, and have a minimum of five years of experience. The technicians servicing food service areas have experience in pest elimination, foam drain treatment for gnats, phorid flies, fungus gnats, and flies. Our technicians combine their extensive training with the latest technologies to address a variety of pest issues while remaining sensitive to environmental concerns. All prospective employees must pass

background checks and pre-employment drug screenings, and agree to random drug screenings while employed. We use Live-Scan and A-Check to check criminal history prior to employment.

- **License:** IPCM holds active State of California Structural Pest Control Board License #7497.
- **In-house Entomologist:** Our certified entomologist has significant experience developing IPM programs for large commercial clients and is prepared to provide expert support for IPM and pest identification and preventive maintenance recommendations at LAX and VNY.
- **Termite Subcontractor:** Medina Pest Control has 15+ years of experience servicing LAX airport and is licensed in Branches 1, 2, and 3. We have worked with Medina for several years and highly recommend their services, as a fellow small business enterprise.
- **Relevant References with Unified School Districts.** Our references in Section E comprise five USD's – ample evidence of our capability to safely and successfully provide IPM in similar school environments.
- **Experience Providing IPM to Educational Institutions.** Based on our experience providing IPM to educational institutions, we identify typical pest hot spots/issues that the District may be experiencing, and our typical solutions. Of course, our full initial building and site inspection will thoroughly investigate and document all facilities and existing hot spots. Typical school hot spots include:
 - ◆ Kitchens (including storeroom and dishwasher room)
 - ◆ Teacher lounges
 - ◆ Concessions and other food source areas
 - ◆ Vending machines
 - ◆ Custodial closets
 - ◆ Pools and locker rooms
 - ◆ Certain classrooms (classrooms with food and water sources, cluttered closets).

C PERSONNEL

C.1 Roles and Qualifications of Primary Personnel Assigned

The IPCM team to be assigned to the District will be involved from day 1 and provide continuity of operations throughout the contract duration to ensure full satisfaction, the highest quality of service, and full accountability of all IPM services and activities on the school sites. We provide details on the proposed roles and qualifications of our proposed primary personnel in this table.

In compliance with the District's quality assurance requirements (Section 10295, item 1.3), we provide the following information:

- **Contractor Qualifications** – IPCM has 30 years of experience in performing the types of services required by the District. Our owner has 36 years of experience in the pest control industry.
- **IPM Certification** – Our certification through IPM Institute is in process.
- **Technician Certifications** – Our team assigned to support the District are licensed field representative with Branch 2 licenses and have completed the required training for Healthy Schools Act and will comply with all requirements set forth by the Act.

NAME/ROLE	QUALIFICATIONS, EXPERIENCE, AND LICENSES
Supervisor – Ronnie Monroe	
	10 years of experience in pest control as a technician and supervisor Licensed Branch 2 field representative – license 40688 Current yearly training/certificate for Healthy School Act AIB certified Performs quality control and reporting on technician services Provides IPM inspections, pest control, and chemical treatments
Technician – Henry Guzman	
	8 years of experience as a pest control technician Licensed Branch 2 field representative – license 46471 Current yearly training/certificate for Healthy School Act Provides IPM inspections, pest control, and chemical treatments
Technician – Rick Rojas	
	5 years of experience as a pest control technician Licensed Branch 2 field representative – license 55503 Current yearly training/certificate for Healthy School Act Provides IPM inspections, pest control, and chemical treatments

D UNDERSTANDING OF PROJECT (ATTACHMENT 1 SCOPE OF SERVICES)

IPCM takes no exception to the scope of services identified in Attachment 1. Our responses to the specific requirements in the solicitation are provided here.

D.1 Integrated Pest Management Services – All Newport-Mesa Unified School District Sites (Bid Form Column A) (1.1.A, 1.2.A)

As a professional Pest Control Company, we keep our personnel up to date in all the pest control changes that happened every time, in order to insure all our technicians are knowledgeable and compliable with the law and regulations.

Integrated Pest Management (IPM) is one of the programs we implement with our customers. This is an ecosystem-based strategy that focuses on long-term prevention of pests or their damage through a combination of techniques such as biological control, habitat manipulation, modification of cultural practices, and use of resistant varieties. Pesticides are used only after monitoring indicates they are needed according to established guidelines, and treatments are made with the goal of removing only the target organism. Pest control materials are selected and applied in a manner that minimizes risks to human health, beneficial and non-target organisms, and the environment.

Improperly managed pest problems and improper pesticide use can lead to health risks for people, given the significant time they spend in and around the areas. Many sites have environmental conditions conducive to pest infestations. Reducing unnecessary exposures to pests and pesticides improves the health of people. People face increased risks to health when exposed to pests and overuse of pesticides. They may consume or come into contact with food and objects contaminated with diseases associated with rodent feces and urine; contract diseases spread by biting insects; suffer asthma when exposed to cockroach and rodent allergens; or be exposed to improperly or unnecessarily used pesticides.

Children are more likely to experience adverse health effects than adults when exposed to these risks due to their small body size in relation to the amount of contaminant or pathogen. Children's brains and other organs still developing and more vulnerable, children's hand-to mouth and ground contact behaviors increase the likelihood that they will come into contact with pests, pathogens, and pesticides.

IPM addresses not only the safety concerns of pesticide use, but also focuses on solution-based approaches that solve the reasons why pests are around. The great thing about an effective and efficient IPM program in your site is that it can be integrated into your other programs, and processes. This program can easily be incorporated into any existing environmental and coordinated health program with committee oversight and reporting requirements. The term "integrated" in integrated pest management also means that the strategies of a successful program are integrated into the daily routines of various management activities, including custodial services, facilities management, cafeteria services, grounds and landscaping, safety and risk management, and new construction. To ensure everyone contributes to program success, they should be empowered with knowledge of its components and how their individual activities impact the program.

Our IPM approach encompasses six key aspects to ensure successful, safe pest control and mitigation:

- Step 1: Develop an Official IPM Policy Statement and Plan (RFP 1.2.A.1, 1.2.A.2)
- Step 2: Designate Pest Management Roles for Everyone (RFP 1.2.A.2)
- Step 3: Set Pest Management Objectives by Site and Activity (RFP 1.2.A.2, 1.2.A.3)
- Step 4: Inspect, Monitor, and Identify (RFP 1.2.A.5, 1.2.B.1)
- Step 5: Implement Pest Prevention Strategies (RFP 1.A.2.3, 1.2.B.1, 1.2.B.3)
- Step 6: Evaluate Results and Keep Records (RFP 1.2.A.4, 1.2.B.2)

Our response maps our IPM approach to your solicitation requirements in Section 1.2.

D.1.1 Initial Building and Site Inspection (Section 10295-1.2.A.1)

Prior to developing our draft IPM Plan for review, we will perform an initial building and site inspection for the 35 facilities listed on Attachment 2 using the school site maps provided in Attachment 4 as reference. This detailed inspection starts as the starting point for the IPM Program. We thoroughly review the sites and buildings, with particular focus on pest vulnerable areas: all areas where the basic needs of pests come together (food, water or moisture, warmth, living space, a way into a facility). We identify any signs of current pest infestation and note any existing conditions that may potentially support pest populations or make it difficult to adequately inspect.

Our team (including the entomologist, service manager, and CEO Jose Flores, a certified IPM pest control inspector) will inspect all inside areas, using the site maps provided and a building map (if available) to mark areas that will need follow up control or regular inspections. Typical inspection gear includes a powerful flashlight, tools (screwdriver, mechanic's mirror, hand lens or magnifying glass, and field guides/expert advice for accurate identification of pests.

For school grounds, our inspectors will focus on identifying pest access to buildings and pest attraction around buildings/structures.

D.1.2 Develop IPM Plan Appropriate to Building, Site, and Local Ecosystem (1.2.A.2)

Introduction: Pest management objectives differ from site to site. For example, the objective for an athletic field would be to maintain a healthy turf, as well as a specific type of playing surface that reduces the risk of sports injuries. For ornamental plants, the objective would be to maintain an aesthetic environment that is conducive to learning. For buildings and other structures, the objective might be mitigating damage caused by termites and other wood-destroying organisms. Cafeteria objectives include producing and serving healthy and nutritious foods that are free of pests, disease, and unnecessary pesticide residues.

Pest management objectives serve as a compass during the decision-making process for deciding on a course of action for a particular pest and form a benchmark to evaluate program success. Examples of pest management objectives include:

- Managing pests that interfere with the day to day life tasks.
- Eliminating injury to staff, and other occupants.
- Preserving the integrity of the buildings or structures.
- Providing safe surfaces.

Develop IPM Plan: We will develop and submit a draft Integrated Pest Management (IPM) Plan within 14 calendar days of contract award and before the Pre-construction meeting. Our draft plan will verify key pests and action thresholds for each key pest as appropriate; propose an IPM strategy for each key pest (inspection, prevention, and response); provide details on proposed materials and equipment; copies of all licenses and certifications for all technicians who will be performing on-site services under this contract; pesticide product data, EPA-registered label, and SDS; and an approximate service schedule.

Final IPM Plan: Within the specified timeframe (90 or 120) days of contract award, we will submit Final IPM Plans for all district sites and submit all required items identified: overview of potential pest problems, conventional practices and environmental impacts, and IPM practices and environmental impacts; ensure coordination with landscaping maintenance program; ensure coordination with building cleaning and routine maintenance programs; and provide field quality control documentation for each site that includes IPM Inspection Reports, IPM Deficiency Reports, and online IPM log book.

Pest Management—Everyone Plays a Role: Everyone has a role in managing pests, as everyone who frequents a building contributes to the conditions that attract and sustain pests. By working together as a team, the staff and employees can create a healthy, pest-free environment in and around sites. The more team members “buy in” to their individual roles, the better the pest management system will work. The functions and responsibilities for various groups are identified below and should be outlined in the IPM plan.

Oversight and Management – Leaders (Facilities manager, employees, etc.) may consider making an open commitment to IPM, stating their intended approach to managing the IPM program in the building they represent. They could then make resources available to the program based on their stated goals and objectives for pest management. To ensure effective oversight and management of the program, they could rely on support from the two entities below:

- **IPM and/or Safety Committee:** Consider establishing a committee to advise the on enacting this policy and the risks, costs, and issues of various pest management approaches. These duties can be assigned to an existing committee. Pest management activities and their impact on staff health and safety cut across multiple programs and functions. Membership examples include, but are not limited to: Facilities management (pest control, structural integrity, grounds management), custodial services (sanitation and waste management), food service (sanitation and food protection), administration (policies, funding, resources, community relations), and pest management professionals (contracted services).
- **IPM Coordinator:** Consider appointing an IPM coordinator to provide direct oversight of the day-to-day activities of the program. The IPM coordinator should be trained in the principles of IPM, pesticide safety, pest control contract oversight, record keeping, and pesticide regulations. The IPM coordinator is also the key advisor to the committee charged with program oversight and serves as the primary educator to the staff on their responsibilities and supporting program.

Staff and Public Support: People are understandably concerned about the health of their environment, and about any possible adverse effects pests and pesticides may have on human health as well as the effectiveness of pest control methods. Providing staff with information addressing these concerns and explaining each group’s role in the IPM program can enhance the effectiveness of the program.

Everyone has a responsibility to identify and report pest problems and conditions that lead to pest infestations. Pest sighting logs can be placed near pest vulnerable and community use areas throughout the site for staff, and others to report pest sightings and conducive conditions.

Certified pesticide applicators and IPM coordinators have extensive and direct responsibilities related to pest management, but everyone can have positive or negative impacts on pest management in their daily activities and duties. Custodial and food service staff have a responsibility to remedy sanitation and solid waste management practices that attract and feed pests. Facilities management personnel have a responsibility to seal the building to prevent pests from entering, identify and repair water leaks immediately, close access ways properly after repairs, remove equipment and construction debris, and report pest conducive conditions and pest sightings in nonpublic areas (boiler rooms, crawl spaces, gangways, etc.).

Staff have a responsibility to reduce clutter from storage areas, improve office sanitation, and store food only in designated areas. Consider informing staff and the general public about the district’s program, and how they contribute to its success through individual sanitation, clutter management, and timely reporting of problems.

Education and Training – An IPM program should include a commitment to education, offered to staff, employees, custodians, maintenance workers, grounds and landscape staff and administrative

personnel. Everyone can be given the opportunity to learn about the basic concepts of IPM and how these principles are being applied. It is very helpful for staff to understand how their own behavior can help to alleviate or contribute to pest problems. Specific instructions can be provided on what to do and what to avoid managing pests. For example, staff should not bring pesticides from home to use in and around sites. All pesticide products, including those purchased at a retail store, should be applied only by designated and certified personnel.

D.1.3 Implement Approved IPM Plan (1.2.A.3)

(Our Step 4—Inspect, Monitor, and Identify)

Once our final IPM Plan has been approved, we will implement the approved plan at all District sites and set up the District's PestPac portal.

An IPM program consists of a cycle of inspecting, identifying, monitoring, evaluating, and selecting an appropriate method of control. Routine inspection and accurate identification of pests are vital steps in IPM to ensure that control methods will be effective. Once the pest has been identified and the source of its activity pinpointed, habitat modifications may greatly reduce the pest's prevalence. The most common and effective habitat modifications are exclusion, repair, and sanitation. Monitoring includes inspecting vulnerable areas for pest evidence—such as entry points, food, water, and places where pests live—along with estimating pest population levels.

Without knowing what pest you are dealing with and how it lives, you will not know where to look for its activity. If you do not know if you have pests, how are you to determine if there is a problem? Do you want to prevent them, manage them at an acceptable level, or eradicate them? Once you have established processes to address the pests, how will you determine if they were successful? What worked and what did not? What strategies can you repeat, and which were not worth your time or money? The components of IPM assist in determining the answers to these questions.

(Our Step 5 – Implement Pest Prevention Strategies)

Prevention strategies include sanitation and clutter management, redesigning and repairing structures, and establishing watering and mowing practices for lawns and fields. We recommend incorporating pest prevention strategies into both new construction design and preexisting structures. Such preventive measures will reduce the need for routine pesticide applications.

Our IPM strategies for specific sites typically found at school facilities are provided here.

IPM Strategies for Indoor Sites

IPM STRATEGIES FOR INDOOR SITES	
Typical Pests	Mice, rats, cockroaches, ants, filth flies, wasps, hornets, yellow jackets, spiders, termites, carpenter ants, and other wood-destroying insects.
Methods of Entry	Gaps around doorways and windows, open windows and doors, holes and cracks in exterior walls and floors, openings around pipes and electrical chases, or HVAC ducts:
Entry Prevention Strategies	• Keep doors and windows shut when not in use. • Place weather stripping, door and bottom sweeps on exterior doors. • Seal gaps around windows and place weather stripping where missing. • Seal openings in walls and floors with pest resistant and structurally sound materials. • Install or repair screens in doors, windows, and other exterior openings. • Install air curtains above exterior doors near cafeterias and food storage areas. • Keep vegetation, shrubs, and wood mulch at 12 inches or more away from structures. • Trim tree branches to at least 6 feet or more from building exteriors and roof lines. • Mount security lighting away from the building so that it shines on the building but attracts pests away from it.
SPECIFIC STRATEGIES BY LOCATION	
Offices	
Administrative offices, auditoriums, gymnasiums, and hallways	• Allow food and beverages only in designated areas. Ensure areas are cleaned and waste removed immediately after meal periods. • If indoor plants are desired, keep them healthy, do not overwater or keep plants in standing water. When small insect infestations appear, remove the plant from the facility until infestation is mitigated. • Keep areas dry by removing standing water and water damaged or wet materials. • If inside pets are allowed, store animal food in tightly sealed containers and regularly clean habitats. • Dust and vacuum regularly and remove clutter and debris. • Routinely clean desks, cabinets, and storage closets.
Food Preparation and Serving Areas	
Cafeteria dining room, main kitchen, lounge, snack areas, vending machines, and food storage rooms/pantry:	• Sanitation is the first and most important step in controlling pests. Enforce stringent sanitation standards to reduce the availability of food and water for pests—remove food debris, sweep up all crumbs, fix dripping faucets and leaks, and dry out wet areas. Promptly clean food preparation equipment after use, and routinely remove grease accumulation from vents, ovens, and stoves. • Store food in tightly sealed containers that are inaccessible to pests. Containers must have tight lids and be made of plastic, glass, or metal. Foods prepared for service and leftovers should be covered and stored in appropriate refrigeration/warming containers. • Place all waste in plastic bag lined trash cans. Remove waste and place in dumpsters between services. Trash cans that are expected to hold waste for a significant portion of the day should be covered with lids. All trash cans should have all waste removed at the end of each day. • Remove bulk products from cardboard boxes, and place cardboard in appropriate waste receptacles outside. Never store excess cardboard indoors.

	- Place screens on vents, windows, and floor drains to prevent cockroaches and other pests from using unscreened ducts or vents as pathways. Floor drains should be cleaned weekly to remove grease and accumulated food waste. - Install air curtains above exterior doors near cafeterias and food storage areas. - Rodents are common problem for food service areas, but rodenticides pose a significant cross contamination health risk to food. In food service and storage areas, capture rodents using mechanical or glue traps. (Note: Place traps in areas inaccessible to people. Mechanical traps, including glue boards, used in rodent control must be checked constantly. Dispose of killed or trapped rodents within 24 hours.)
Areas with Plumbing	
<i>Bathrooms, rooms with sinks, locker rooms, dishwashing rooms, home, swimming pools, greenhouses, and maintenance areas</i>	- Promptly repair leaks and correct other plumbing problems to deny pests access to water. Even small leaks can support significant pest infestations. - Routinely clean floor drains, strainers, and grates. - Seal pipe chases. - Keep areas dry. Avoid conditions that allow formation of condensation. - Increase ventilation in humid rooms. Areas that never dry out are conducive to pest infestations and promote mold and fungi growth. - Store paper products or cardboard boxes away from moist areas and direct contact with the floor or walls. Remove bulk products from cardboard boxes and place excess cardboard in appropriate waste receptacles outside.
MAINTENANCE AREAS	
<i>Boiler room, mechanical room, custodial-janitorial areas, IT server and communications rooms, and pipe chases</i>	- Keep all areas free of clutter. Remove excess equipment, construction materials, and waste promptly. - In rooms with service sinks, promptly clean mops and mop buckets after each use; dry mop buckets and hang mops vertically on racks above floor drains. • Install ventilation to reduce humidity and promote drying of items that frequently become wet. - Install screens on ventilation to limit pest entry. - Store and consume food in designated areas only. - Place secure lids on trash cans and install plastic liners. - Clean trash cans regularly.

IPM Strategies for Outdoor Sites

IPM STRATEGIES FOR OUTDOOR SITES	
Typical Pests	Structural and public health pests such as filth flies, stinging insects, mice, rats, rodents, ants, roaches, birds, and wild animals.
SPECIFIC STRATEGIES BY LOCATION	
Recycling, Solid Waste, and Raw Waste Collection Areas	
• Dumpsters, cooking oil waste containers, and raw waste receptacles can be appropriately designed for intended use and made of durable, pest resistant materials. • Dumpsters can be equipped with serviceable, self-closing lids. • Cooking oil and raw waste receptacles should be equipped with access lids that can be completely resealed. • Recycling containers should be exclusively dedicated for such use and be designed to protect contents from the weather and pest infestation. • Clean waste containers regularly. Pressure wash interior and exterior of dumpsters with appropriate cleaners to remove spillage and accumulated waste. • All bulk waste receptacles should be placed 50 feet or more from building exteriors. • Place all waste receptacles on cleanable, hard surface pads that are cleaned regularly. • All waste receptacles should be serviced at a frequency that does not allow contents to overflow or be placed on the ground. • Outdoor trash cans should be serviced daily, with no waste allowed to stay overnight.	
Playgrounds, Parking Lots, Athletic Fields, and Common Areas	
• Limit standing water by designing grounds, athletic fields, play areas, and parking lots to adequately drain water away from buildings and property. • Place appropriately designed trash cans/waste receptacles in high-traffic areas to limit garbage from being discarded onto the ground. Service receptacles daily. • Select materials, plantings, and equipment that are pest resistant.	
Turf (Lawns, Athletic Fields, Common Areas)	
• Maintain healthy turf by selecting a mixture of turf types (certified seed, sod, or plugs) best suited for the area. Check university cooperative extension services for recommended turf varieties, management practices, and other pertinent information. • Frequently sharpen mower blades to limit turf damage during mowing. • Vary mowing patterns to help reduce soil compaction. • Top dress and mechanically aerate soils annually to reduce compaction and stimulate root systems. • Water turf infrequently but sufficiently during early morning hours to let turf dry out before nightfall; let soil dry slightly between watering cycles. • Improve drainage to limit standing water. • Allow grass clippings to remain in the turf (use a mulching mower or mow often) or compost with other organic material. • Manage thatch levels to promote root stimulation and improve soil aeration. • Have the soil tested to determine pH and fertilizer requirements. • Time fertilizer applications appropriately and adjust pH with lime or other additives. • Depending on location and turf variety, over-seed, as needed, in fall and early spring.	
Ornamental Plants, Trees, and Shrubs	
• Select pest-resistant varieties best suited for your area. Consult with university cooperative extension specialists for recommendations. • Keep vegetation, shrubs, and wood mulch 12 inches or more away from structures. • Trim tree branches to at least 6 feet or more from building exteriors and roof lines.	

- Apply fertilizer and nutrients to annual and perennial flowers during active growth and to shrubs and trees during their dormant season or early in the growing season.
- Water properly based on plant variety needs. Plant varieties should be consistent with your local climate and natural precipitation patterns.
- Prune branches to improve woody plant health.
- Reduce soil compaction and aerate soil surrounding plants with mechanical tillers or hand tools.
- Actively monitor plant health and pest infestations.
- Remove diseased or susceptible plants if a disease recurs and/or requires too many resources to address.

D.1.4 Document IPM Services (1.2.A.4)

(Our Step 6:) Record keeping is critical to determining the efficacy of any IPM program. Well maintained and accurate records provide a means to verify that the policy is being followed, identify historical trends and repetitive issues, and justify decisions and actions taken to mitigate pests.

Successful IPM relies on accurate record keeping. Record keeping allows the tenants and managers to evaluate the results of practicing IPM to determine if pest management objectives have been met.

Keeping accurate records also leads to better decision-making and more efficient procurement of pest control materials (monitors, traps, pesticides, etc.). Accurate records of inspecting, identifying, and monitoring activities document changes in the site environment (reduced availability of food, water, or shelter), physical changes (exclusion and repairs), pest population changes (increased or reduced numbers, older or younger pests), or changes in the amount of damage or loss.

Electronic Record Keeping. We use PestPac software to manage all aspects of pest control. PestPac offers the best mobile application in the industry, ensuring our technicians always have access to past inspection reports, graphic illustrations of all service areas, and prepare pest management reports with photos, videos, voice notes, and files.



The PestPac Self-Service Customer Portal provides a secure and private website for access to your account to run reports, schedule service and see next service date, view invoices and pay bills, communicate with us, and receive automated service reminders.

In compliance with District requirements, we will maintain a complete and accurate pest management log for each property in PestPac. Pesticide use records will be maintained to meet all requirements of the state regulatory agency and/or applicable local oversight entity. The electronic logbook/portal will contain the following items:

- A copy of the IPM policy and plan.
- Pesticide use and service schedules for each property/site.
- A copy of the current EPA-registered label and the current Safety Data Sheet (SDS) for each pesticide used on property.
- Pest surveillance data sheets to record, in a systematic fashion, the type and number of pests or other indicators of pest population levels revealed by the monitoring program for the site. Examples include date, number, location, and rodent species trapped or carcasses removed as well as date, number, and location of new rat burrows observed.
- Diagrams of pest vulnerable areas that note historical pest activity, including the locations of all traps, trapping devices, and bait stations in or around the site.

- Listings and diagrams of environmentally and/or culturally sensitive areas where pesticide use must be avoided or extremely limited.
- Copies of pesticide applicator state certifications.
- Copies of all pest management contracts.

D.1.5 Install and Monitor Pest Monitoring Devices (1.2.A.5)

We will install and monitor pest monitoring devices that comply with federal, state, and local regulations as necessary and required. All equipment will be inspected and maintained on each service visit.

Rodent Control

- Our rodent control program is designed to effectively treat areas identified as possible rodent entry points. Possible control methods and equipment include:
- Solid bait stations (ceilings, storage areas, basement, roof, exterior)
- Tin-Kats (around parking areas)
- Glue Boards (ceilings, offices, storage areas)
- Snap Traps (ceilings, storage areas).

Food Services

- **Rodent Control:** Routine rodent control devices will not be placed in food service areas. Primary rodent control will consist of monthly inspections for conditions that would allow rodents to enter the area. In the event rodent evidence is noted in the food services area, we will place waterproof mechanical traps in the suspected entry points. We will remove when the threat has subsided.
- **Insect Control:** We will conduct monthly inspections using a flashlight as a primary inspection tool. Non-residual pyrethrum will be used in areas not easily accessible. When insects are found, we will spot treat with non-residual pyrethrum directed at the insects. Physical removal with a vacuum, gel bait treatment, and monitoring will be used to avoid the use of stronger chemicals.

D.2 Residual Pest Management Services, Installation and Monitoring of Pest Monitoring Devices (Bid Form Column B) (1.1.B, 1.2.B)

D.2.1 Inspection and Service of Installed Pest Monitoring Devices (1.2.B.1)

As described in Section D.1.5, we will inspect and service pest monitoring devices on each service visit.

D.2.2 Document IPM Services (1.2.B.2)

See our response to 1.2.A.4 in Section E.1.4.

D.2.3 Treatment for Control of Verified Pests (1.2.B.3)

Process Overview: The treatment for verified pests will be in compliance with the approved IPM. Prior to any treatment, we will verify that the approach and proposed materials to be used with our environmental and safety consultant and our entomologist. No application will be performed before an inspection to assess the situation, keeping in mind that nonchemical methods are to be used first to solve the issue.

All application methods will follow the product label uses (exterior and interior treatments, cracks and crevices, spot treatments, void treatments, heat treatments, space treatments, etc.).

Application: IPM programs take advantage of all appropriate pest management strategies, including the judicious use of pesticides. Pests that pose significant risk to human health and safety, structural

integrity, or economic loss should be controlled immediately. This often requires the use of pesticides to quickly but temporarily knock down pest populations.

EPA recommends a managed approach where pesticides are only used when and where pests are present or expected to be present as determined by monitoring. Our IPM Coordinator will approve the use of pesticides and only state or tribally certified pesticide applicators that are knowledgeable in IPM will perform pesticide application. We will notify the appropriate school representatives 24-48 hours in advance of all pesticide applications, except in emergencies. We will mark all treated areas with highly visible signs, and pesticides will only be applied when people are not present or expected to be present per the pesticide's labeled re-entry requirements or for at least eight hours after application, whichever is greater.

We carefully follow these recommendations to minimize exposure to people and other non-target species when applying pesticides:

- Read and follow all label instructions. The label is the law.
- Choose a pesticide that is labeled for the specific site and pest you are trying to control.
- Use a spot-treatment method of application to treat only the infested areas.
- Limit the use of liquid sprays, foggers, or volatile formulations. Instead, use bait formulations and crack and crevice treatments when possible. These maximize pesticide exposure to the pest while minimizing human exposure.
- Place all rodenticides into tamper-resistant bait boxes in locations not accessible to people.
- Apply pesticides only when occupants are not present or in areas where they will not be exposed to the material applied. Note any re-entry time limits listed on the pesticide label and be aware that some residues can remain long after application.
- Use proper protective clothing and equipment when applying pesticides.
- Properly ventilate areas after pesticide application.
- Notify staff, and interested people of pending pesticide applications. Pay special attention to individuals with increased vulnerability to pest and pesticide exposure (asthma, etc.).
- Keep copies of pesticide labels, consumer information sheets, and Safety Data Sheets (SDS) in easily accessible locations (IPM coordinator's office, facilities manager's office, etc.).

Storage: We store pesticides in accordance with state requirements offsite in adequately ventilated buildings that are locked and inaccessible to unauthorized personnel. We segregate and store herbicides, insecticides, rodenticides and baits separately to avoid chemical reactivity and to limit pest avoidance of baits that absorb chemical smells. We avoid storing pesticides in places where flooding is possible or in open places where they might spill or leak into the environment. We store flammable liquids away from an ignition source.

Posting and Notification: When good IPM practices are followed, concerns raised by notification and posting activities will be minimized. Notification can be accomplished by posting notices around the buildings sending notices to tenants through email and/or text alerts, in advance of pesticide applications. The District is responsible for notifying and posting as required by the Healthy Schools Act.

Approved Pesticides: Following our IPM Plan and District requirements, we will only use approved pesticides as provided on Attachment 3. Our process for when pesticide applications are required follows all approval instructions from the District and in regulatory compliance with EPA, State of California, County of Orange, and all applicable jurisdictions.

D.2.4 Reinstallation of Pest Management Devices (1.2.B.4)

We reinstall monitoring traps, rodent EZ Clean bait stations, and roach and ant bait stations. This contract includes bait stations, traps, monitoring devices, and other exempt pest control products and these will be used as needed for suppression of pest populations at no additional cost to the District.

D.3 Work by Owner (1.3)

IPCM understands that the Owner will not perform any work under this contract.

D.4 Contractor Use of Site (1.4)

IPCM will coordinate presence on site with each school/site administrator and the NMUSD IPM manager/coordinator. IPCM will not store any materials on site and will remove all materials used, including waste, prior to leaving the site.

D.5 Owner Occupancy (1.5)

IPCM will cooperate and coordinate work with Owner to minimize conflict and facilitate Owner's operations as sites are occupied during normal school/business hours. To ensure safe operation of each facility during IPCM's work on a site, we will ensure all required safety precautions, isolation barriers, etc. are provided and installed.

D.6 Construction Schedule and Sequence of Work (1.6)

D.6.1 Inspection and Written Plan for IPMS (1.6.A)

IPCM will inspect and prepare a draft written plan for performing IPMS for each site, and submit to the District within 14 days of contract award, and provide a final IPM Plan within the timeframe identified by the District (the RFP states 90/120) days. Our plan will include a detailed work schedule addressing all required activities.

D.6.2 Work Schedule/Schedule of Values (1.6.B)

IPCM will provide a work schedule and schedule of values within five days of Notice to Proceed.

D.6.3 Emergency Response Time (1.6.C)

IPCM will respond within two hours of notification (via telephone, email, or text message) to perform emergency services.

D.6.4 Protective Barriers, Coverings, or Other Devices (1.6.D)

IPCM will provide and install adequate protective barriers, coverings, or other devices necessary to prevent contamination during performance of work.

D.6.5 Removal and Disposal of Debris and Devices

Upon completion of work during site visits, IPCM will remove and legally dispose of all debris, devices, and items used.

D.7 Development of Integrated Pest Management Plan for all District Sites and Electronic Record Keeping

In compliance with District requirements, we will maintain a complete and accurate pest management log for each property in PestPac. Pesticide use records will be maintained to meet all requirements of the state regulatory agency and/or applicable local oversight entity. The electronic logbook/portal will contain the following items:

- A copy of the IPM policy and plan.
- Pesticide use and service schedules for each property/site.
- A copy of the current EPA-registered label and the current Safety Data Sheet (SDS) for each pesticide used on property.

- Pest surveillance data sheets to record, in a systematic fashion, the type and number of pests or other indicators of pest population levels revealed by the monitoring program for the site. Examples include date, number, location, and rodent species trapped or carcasses removed as well as date, number, and location of new rat burrows observed.
- Diagrams of pest vulnerable areas that note historical pest activity, including the locations of all traps, trapping devices, and bait stations in or around the site.
- Listings and diagrams of environmentally and/or culturally sensitive areas where pesticide use must be avoided or extremely limited.
- Copies of pesticide applicator state certifications.
- Copies of all pest management contracts.

D.8 Documenting Integrated Pest Management Service Performed at Selected Newport-Mesa Unified School District Sites

As described in Section D.2.2, our IPM plan provides for comprehensive documentation of all services performed. We use PestPac to document our IPM services performed in compliance with the established IPM approved by the District.

D.9 Other Work as Required to Conform to all Governmental Regulating Rules and Regulations for Performance of Work Under this Contract

All work performed under this contract by IPCM will conform to rules and regulations promulgated by U.S. EPA, State of California, County of Orange, and all other relevant jurisdictions.

E REFERENCES

IPCM provides five references that showcase our experience and performance on similar services.

ORGANIZATION	REFERENCE INFORMATION
REFERENCE 1 Hacienda-La Puente Unified School District <i>City of Industry, CA</i> 	Contact: Duane Lowes, Facilities Manager Phone: 626.933.8712 Email: dlowes@hlpusd.k12.ca.us Dates: 05/2016 - Present Project Size and Description: 42 sites, \$73,620 / year for Integrated Pest Management Description of Services: IPCM provides an IPM program for 42 sites of the Hacienda-La Puente USD. General pest control includes mice, roaches, spiders, crickets, silverfish and removal of spider webs as required. We inspect Multi-Purpose Rooms, classrooms, staff lounge, offices, gyms, locker rooms, and other buildings as required. We treat interior areas only when needed or when activity has been found. We inspect and provide general pest control in the kitchen (includes rats and mice, roaches, spiders, crickets, silverfish and removal of spider webs) as needed to help. We place water proof mechanical traps in areas of rodent activity. We inspect and provide bait/chemical treatment of exterior areas as required/directed.
REFERENCE 2 West Covina Unified School District <i>West Covina, CA</i> 	Contact: Jeff Peiten, Chief Facilities Director Phone: 626.939.4600 x 4647 Email: jpeiten@wcusd.org Dates: 05/2016 - Present Project Size and Description: 19 sites, \$54,000 / year Description of Services: IPCM provides monthly general pest control at 19 sites of the West Covina USD. We inspect interior and exterior perimeters of multi purpose rooms (MPRs), restrooms, teachers lounge, offices, classrooms, gyms, kitchens, lockers, and other buildings as required. We treat interior areas early morning (when needed or activity has been found) when there is no staff or students present. Our services include mice, roaches, spiders, crickets, silver fish and removal of spider webs as required. Our contract includes five bee services.
REFERENCE 3 Beaumont Unified School District <i>Beaumont, CA</i> 	Contact: Michael Veliquette, Director of Maintenance and Operations Phone: 951.845.1631 Email: mveliquette@beaumontusd.k12.ca.us Dates: 01/2020 - Present Project Size and Description: 18 sites, \$37,500 / year for IPM Description of Services: IPCM provides monthly general pest control for all buildings and kitchens. We inspect interior MPRs, classrooms, staff lounge, offices, gyms, locker rooms and other buildings as required. We monitor and treat interior area of kitchen as needed. Interior areas are treated only when needed or activity has been found. For exterior areas, we bait/chemical treat as required/directed. We do not place routine rodent control devices in food service areas, storage rooms, and prep areas. We place waterproof mechanical traps in areas of activity and remove when activity subsides. Our services include mice, roaches, spiders, crickets, silverfish and removal of spider webs as required.

ORGANIZATION	REFERENCE INFORMATION
REFERENCE 4 Colton Joint Unified School District Colton, CA 	Contact: Adriana Castaneda, Director of Maintenance and Operations Phone: 909.580.5008 Email: adriana_castaneda@cjUSD.net Dates: 03/2020 - Present Project Size and Description: 35 sites, \$63,000 / year for IPM Description of Services: IPCM provides monthly general pest control at 19 sites of the Colton Joint USD. We inspect interior and exterior perimeters of multi purpose rooms, restrooms, teachers lounge, offices, classrooms, gyms, kitchens, lockers, and other buildings as required. Our services include mice, roaches, spiders, crickets, silver fish and removal of spider webs as required.
REFERENCE 5 Montebello Unified School District Montebello, CA 	Contact: Juan Rodriguez, Operations Manager Phone: 323.887.7900 Email: rodriguez_juan@montebello.k12.ca.us Dates: 08/2018 - Present Project Size and Description: 32 sites, \$44,160 / year for IPM Description of Services: IPCM provides monthly general pest control at 32 sites of the Montebello USD. We inspect interior and exterior perimeters of multi purpose rooms, restrooms, teachers lounge, offices, classrooms, gyms, kitchens, lockers, and other buildings as required. Our services include mice, roaches, spiders, crickets, silver fish and removal of spider webs as required.

F LIST OF REPRESENTATIVE PROJECTS

IPCM, Inc. provides similar/same IPM services to many commercial, residential, industrial, and educational customers. We provide a list of five representative projects for Unified School Districts that were either initiated within the past 5 years or are still current and more than 5 years of service.

SOLICITATION REQUIREMENTS	PROJECT 1 Hacienda – La Puente USD	PROJECT 2 West Covina USD	PROJECT 3 Beaumont USD	PROJECT 4 Colton Joint USD	PROJECT 5 Montebello USD
Length of Service	75 months	75 months	30 months	28 months	48 months
IPM Services					
<i>Initial building and site inspection</i>	✓	✓	✓	✓	✓
<i>Develop IPM plan appropriate to building, site, and local ecosystems</i>	✓	✓	✓	✓	✓
<i>Implement approved IPM plan</i>	✓	✓	✓	✓	✓
<i>Document IPM services</i>	✓	✓	✓	✓	✓
<i>Install and monitor pest monitoring devices</i>	✓	✓	✓	✓	✓
IPM Residual Services					
<i>Inspect and service installed pest monitoring devices</i>	✓	✓	✓	✓	✓
<i>Document IPM services</i>	✓	✓	✓	✓	✓
<i>Treat for control of verified pests</i>	✓	✓	✓	✓	✓
<i>Re-install pest management devices</i>	✓	✓	✓	✓	✓

G DISCLOSURE OF CLAIMS/LAWSUITS

G.1 Lawsuits in Past Five Years

IPCM, Inc. has no lawsuits concerning breach of contract, professional negligence, errors and omissions, malpractice, improper practices, or ethics violations that have been filed in court or arbitration arising out of our services in the past five years.

IPCM, Inc. has no current claims against the firm that would adversely affect our firm's financial position or our firm's ability to meet your obligations if awarded a contract pursuant to this RFP.

G.2 Claims Against Public Agencies in Past Five Years

IPCM, Inc. has not made any claims against a public agency concerning work performed by our firm pursuant to a contract or payment for a contract and filed in court or arbitration in the past five years.

H COST PROPOSAL (ATTACHMENT 2)

ATTACHMENT 2 BID FORM

ITEM	LOCATION	ESTIMATED AREA (SQ.FT.)	COLUMN A IPM SERVICE (EA)	COLUMN B RESIDUAL SERVICES (EA)	TOTAL COST: COLUMN A+ COLUMN B
1	Adams	38,725	285.00	2,855.54	3,140.54
2	Andersen	41,494	295.00	2,915.54	3,210.54
3	California	36,861	285.00	2,855.54	3,140.54
4	College Park	43,637	295.00	2,915.54	3,210.54
5	Davis Magnet	70,792	325.00	2,275.00	3,420.54
6	Eastbluff	41,052	295.00	2,915.54	3,210.54
7	Harbor View	40,761	295.00	2,915.54	3,210.54
8	Kaiser	58,977	310.00	3,005.54	3,315.54
9	Killybrooke	46,395	295.00	2,915.54	3,210.54
10	Lincoln	78,764	365.00	3,335.54	3,700.54
11	Mariners	51,436	310.00	3,005.54	3,315.54
12	Newport Coast	43,175	295.00	2,915.54	3,210.54
13	Newport Elementary	45,023	295.00	2,915.54	3,210.54
14	Newport Heights	50,476	310.00	3,005.54	3,315.54
15	Paularino	39,597	285.00	2,855.54	3,140.54
16	Pomona	36,829	285.00	2,855.54	3,140.54
17	Rea	51,728	310.00	3,005.54	3,315.54
18	Sonora	43,995	295.00	2,915.54	3,210.54
19	Victoria	83,146	375.00	3,395.54	3,770.54
20	Whittier	51,562	310.00	3,005.54	3,315.54
21	Wilson	56,678	310.00	3,005.54	3,315.54
22	Woodland	37,715	285.00	2,855.54	3,140.54
23	Ensign	70,800	325.00	3,095.00	3,420.54
24	TeWinkle	83,146	375.00	3,395.54	3,770.54
25	Corona del Mar HS	210,340	425.00	3,695.54	4,120.54
26	Costa Mesa HS	282,416	500.00	4,145.54	4,645.54
27	Estancia HS	221,576	450.00	3,845.54	4,295.54
28	Newport Harbor HS	244,676	475.00	3,995.54	4,470.54
29	Back Bay/Monte Vista	25,680	265.00	2,735.54	3,000.54
30	Early College HS	25,760	265.00	2,735.54	3,000.54
31	BESST Center	28,320	275.00	2,795.51	3,070.54
32	Presidio	22,480	265.00	2,735.54	3,000.54
33	Lindbergh	33,040	285.00	2,855.54	3,140.54
34	District Office (Baker/Bear)	91,000	395.00	3,515.54	3,910.54
35	Harper Assessment Center	36,240	285.00	2,855.54	3,140.54
TOTAL BASE BID AMOUNT:					118,843.90



NEWPORT-MESA UNIFIED SCHOOL DISTRICT

ADDENDUM NO. 1
Integrated Pest Management

RFP No. 103-23

NEWPORT MESA UNIFIED SCHOOL DISTRICT
2985 BEAR ST., BLDG.-A
COSTA MESA, CALIFORNIA 92626

September 9, 2022

The following revisions and/or clarifications shall be made to the RFP documents for the above-named work. All work described in the original RFP documents and all applicable Sections of the original RFP documents shall be included in the contract, except as herein modified:

Acknowledgement of this Addendum shall be made below and submitted with the RFP submission. If acknowledgement is not made the proposal may be considered non-responsive.

1. **Change:** Change RFP Submitters Meeting date to September 20, 2022, at 8:30 AM

All other provisions of the RFP remain unchanged.

BELOW, PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM AND SUBMIT IT WITH YOUR PROPOSAL.

Name:

Jose Flores

Signature:

[Signature]

Firm Name:

Integrated Pest Control Mgmt Inc.

Address:

748 E Bonita Ave #207 Pomona CA 91767

Telephone #:

626-618-6237

Fax #:

626-608-3276

(END OF ADDENDUM NO.1)



NEWPORT-MESA UNIFIED SCHOOL DISTRICT

ADDENDUM NO. 2
Integrated Pest Management

RFP No. 103-23

NEWPORT MESA UNIFIED SCHOOL DISTRICT
2985 BEAR ST., BLDG.-A
COSTA MESA, CALIFORNIA 92626

September 20, 2022

The following revisions and/or clarifications shall be made to the RFP documents for the above-named work. All work described in the original RFP documents and all applicable Sections of the original RFP documents shall be included in the contract, except as herein modified:

Acknowledgement of this Addendum shall be made below and submitted with the RFP submission. If acknowledgement is not made the proposal may be considered non-responsive.

1. **Change:** Change RFP due date to October 4, 2022, at 4:00 PM
2. **Change:** Change RFP Q&A due date to September 29, 2022, at 4:00 PM
3. **Add:** Tentative submitter interview dates the week of October 17th-21st
4. **Add:** Voluntary Site walk Friday September 23rd 7:00AM starting at California Elementary, full schedule is posted to the PlanetBids documents folder.

All other provisions of the RFP remain unchanged.

BELOW, PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM AND SUBMIT IT WITH YOUR PROPOSAL.

Name:

Jose Flores

Signature:

X

Firm Name:

Integrated Pest Control Mgmt Inc.

Address:

740 E Bonita Ave #207 Pomona, CA 91767

Telephone #:

626-618-6237

Fax #:

626-608-3276

(END OF ADDENDUM NO.2)



IPM RFQ School Visits

1. California :3232 California Ave Costa Mesa CA 92627
2. TeWinkle: 3234 California Ave Costa Mesa CA 92627
3. Kaiser: 2130 Santa Ana Ave Costa Mesa CA 92627
4. Ensign:2000 Cliff Dr Newport Beach CA
5. Newport Harbor High School : 600 Irvine Ave Newport Beach CA

Walk begins promptly at 7:00am on 9/23/22 at California . Please do not visit sites on your own; you will not be let in. We will spend a few minutes at each site and then move on. All questions will be answered by Jon Geiszler via the PlanetBids Q&A section of the RFP offering page.

This is a normal school day so expect lots of kids and parents at drop off.