FLINT

October 11, 2022

Mr. Jonathan Geiszler
Director, Purchasing & Warehouse
Newport-Mesa Unified School District
2985 Bear Street
Costa Mesa, CA 92626

RE: RFP/Q LEASE-LEASEBACK SERVICES FOR ESTANCIA HIGH SCHOOL THEATER PROJECT

Dear Mr. Geiszler,

Flint is delighted for the opportunity to partner with Newport-Mesa Unified School District, SafeWork CM and Pfeiffer Architects on the delivery of the Estancia High School Theater Project. Flint shares your commitment to education & community, and we are excited to see this project come to fruition!

Flint's philosophy is to build trusting relationships with our project partners through open, honest and collaborative communication. Our dedication to team success has been rewarded by winning TWELVE (12) DBIA awards, including the 2022 DBIA Western Pacific Region Distinction Award for W.C. Overfelt High School. Additionally, Flint has been selected as General Contractor of the Year by the Associated Subcontractors Alliance for five consecutive years. Our team will provide an extraordinary collaborative experience for all partners on this project.

Flint brings extensive experience in K-12 facility construction, including theater construction, and specializes in complex projects, with fast-track schedules and challenging site logistics. Flint has completed (and/or under construction) fifteen (15) K-12 Public School Facilities under the Lease-Leaseback (LLB) delivery method. Along with our self-perform and prefabrication division, Flint is uniquely qualified to carry out the Theater Project. Our specialization in the California Education market and LLB delivery method allows us to provide focused, solution-oriented project teams with a depth of skills and experience.

Flint's reputation, collaborative style and ability to stretch the District's bond dollars make our team a logical choice for the Estancia High School Theater Project. We look forward to an opportunity to work with the Newport-Mesa Unified School District, SafeWork CM, Pfeiffer Architects and stakeholders on this exciting project.

Regards,

Kevin Mosher, Vice President
Flint Builders, Inc.
kmosher@flintbuilders.com
(619) 918.3315

Mantas Juska, Senior Project Manager
Flint Builders, Inc
mjuska@flintbuilders.com
(408) 931.4713

Flint Acknowledges receipt of Addendum No. 01 through Addendum No. 04.

## Newport-Mesa Unified School District

# ESTANCIA HIGH SCHOOL THEATER PROJECT

Request for Proposals - Lease-Leaseback Services | October 11, 2022



FLINT

*A Better Building…A Better Building Experience!*

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 1. EXECUTIVE SUMMARY

"Flint was responsive and accommodating. The design-build team listened and delivered a facility that exceeded all of our expectations."

Catherine Buscaglia, Senior Project Manager
University of California, Davis

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK



Flint's philosophy is to build trusting relationships with our project partners through open, honest and collaborative communication. We are strong believers that our success is dependent upon the success of our clients and partners.

Our team has immersed itself in the Estancia High School Theater project documents and examined the presentation presented to the Board of Trustees, on July 12, 2022, regarding the proposed relocation of the Theater to Site 3. This, together with carrying out a site inspection, has armed Flint with the knowledge and history of this project to understand and comprehensively address the project challenges regarding site location, integration, cost and schedule.

We have carried out an initial review of Pfeiffer Architect's proposed concept plan and have identified potential constraints and proposed solutions with consideration given to minimize interruptions to school operations and an emphasis placed on value engineering to reduce both construction costs and schedule. **These items are addressed in Section 10 of this proposal with accompanying plans included in the appendix.**

**Additionally, Flint has completed a critical path analysis of the project and has included a detailed CPM Schedule within the appendix.**

We are confident that with timely DSA submission and approval, that we can commence construction in February, 2023 with substantial completion occurring in August, 2024, ready for the commencement of the Spring academic year.

As demonstrated in this proposal, Flint brings extensive experience delivering lease-leaseback projects in the K-12 education market and has successfully completed numerous theater projects. We employ a multi-disciplinary staff across our three California offices and are adequately equipped and staffed to provide Newport-Mesa Unified School District the level of support and service they expect and require in carrying out the Preconstruction and Construction Services for the Estancia High School Theater Project.

Our three key personnel on this project will be Kevin Mosher - Project Executive, Mantas Juska – Senior Project Manager and Micheal Della Rosa – Senior Project Superintendent. Mantas will take the lead during preconstruction and will work with Micheal to refine constructability and buildability issues together with John Reinhardt, our Director of VDC, who will be responsible for leading the VDC/BIM coordination during preconstruction. Further information regarding our experience and technical competence can be found in Section 7 of the proposal.

As the project moves into procurement, you will see Flint's commitment in engaging local and minority subcontractors including hitting the goal for Disabled Veteran Business Enterprise engagement. We truly care for the well-being of our workers and partners as can be evidenced by our strong safety record and multiple safety awards. **We have included a copy of our EMR within the appendix.**

Lastly, we are ecstatic to have the opportunity to work with Newport-Mesa Unified School District, Pfeiffer Architects and SafeWork CM on the great looking Estancia High School Theater that will undoubtably be an award-winning project.

Should you require any further information regarding our proposal or have any questions please do not hesitate to contact your Project Lead, Mantas Juska on (cell) (408) 931-4713 or (email) mjuska@flintbuilders.com.

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 2. TABLE OF CONTENTS

"I always tell people that Flint is the top general contractor that we measure all other general contractors. When we get on a Flint project we know we are working with a company that can manage a schedule, works collaboratively, is supportive, but holds people accountable."

Dina Kimble
Royal Electric

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

1. Executive Summary 1

2. Table of Contents 3

3. Identification of the Proposer 5

4. Staffing Resources 7

5. DVBE 11

6. Fiscal Stability 13

7. Experience and Technical Competence 21

8. Insurance 27

9. Litigation Information 29

10. Proposed Method to Accomplish the Work 31

11. Pricing and Contingency 37

12. Contractor's General Conditions Table 39

13. Other Information 41

14. Appendix

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 3. IDENTIFICATION OF THE PROPOSER

"Flint has been one of the most collaborative, innovative and communicative firms I have had the opportunity to work with. They are everything you want in a contractor, and half the calories."

Paul Nadeau, Director of Facilities Planning & Management
Gilroy Unified School District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK




## A. LEGAL NAME AND ADDRESS

Flint Builders
401 Derek Place
Roseville, CA 95678

## B. LEGAL FORM OF FIRM

Corporation, California, 3/28/2013

## C. ADDRESS AND PHONE NUMBER

1140 South Tremont Street, Suite 103
Oceanside, CA 92054
619-918-3315

## D. CALIFORNIA CONTRACTORS LICENSE




## E. PREQUALIFICATION

Flint Builders is currently prequalified with the Newport-Mesa Unified School District for lease-leaseback projects. Flint's prequalification expires on 9/12/2023.

**"Flint is an excellent builder with client satisfaction focus at EVERY point in the construction process. You will not be treated or served better by any builder in the industry. This recommendation is made without reservation."**

Brett Mitchell
Former Director of Facilities, Construction & Modernization
San Juan Unified School District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 4. STAFFING RESOURCES

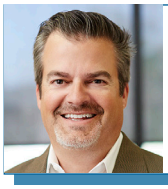
"Flint continues to be the best contractor I have ever worked with. They demand the highest quality performance with the goal of providing the best product to the customer possible."

Randy Dawson, Project Architect
UC Davis, Student Community Center

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

Newport-Mesa Unified School District

pfeiffer FLINT



PROJECT EXECUTIVE
KEVIN MOSHER
DBIA, LEED, AP BD+C



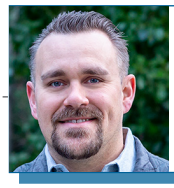
SENIOR PROJECT MANAGER
Main Point of Contact
MANTAS JUSKA



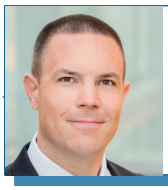
PRECONSTRUCTION MANAGER
ROB DOWNEY
P.E., LEED AP



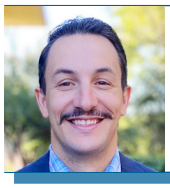
QA/QC MANAGER
JUSTIN SIEBERT
DBIA, QSP, CESSWI



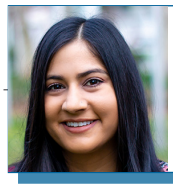
SENIOR SUPERINTENDENT
MICHAEL DELLA ROSA



CHIEF ESTIMATOR
JARED WRIGHT
CPE, DBIA, LEED AP BD+C



SAFETY MANAGER
RICHARD MANUEL



SENIOR PROJECT ENGINEER
HINA CHAUDHRY



DIRECTOR OF VDC
JOHN REINHARDT



PROJECT ENGINEER
KYLE BRESNAHAN

Flint Builder's has put forward an exceptionally experienced project team to carry out the Estancia High School Theater Project. The project team will be lead by our Senior Project Manager, Mantas Juska, who has been assigned on a full-time basis for this project. Management support will be provided by our Project Executive, Kevin Mosher, who has been assigned on a part-time basis. On-site field supervision will be carried out by our Senior Superintendent, Michael Della Rosa, who is assigned on a full-time basis. Michael will be supported by two full-time project engineers, Hina and Kyle. Mantas will lead the preconstruction efforts and will be supported by Flint's Preconstruction Director, Rob Downey, and our Director of VDC, John Reinhardt, who have been allocated on an as-required basis throughout the project. This also applies to any scheduling and estimating requirements which Flint will carry out. Lastly, out QA/QC will be managed by Justin Seibert and Safety by our Safety Manager, Richard Manuel, who will attend site on a minimum monthly basis throughout the project construction. Further information regarding project resources can be found in Section 11 of this proposal.

For resumes for key district contacts please see pages 8-9. For resumes for the rest of the project team and a company wide org chart please refer to the appendix.



## Kevin Mosher, DBIA, LEED AP BD+C

**Project Executive**

*Key District Contact*

Kevin will work with the district, architects, engineers and subcontractors to ensure each activity is coordinated and compliant with the contract documents. He is responsible for the management direction of all functions required for successful delivery of the project, including supervision of bid scopes and bid evaluations, and writing/reviewing subcontracts and purchase orders.

### REPRESENTATIVE EXPERIENCE

Western Placer Unified School District, Twelve Bridges Bridges High School, Lincoln, CA

East Side Union High School District, W.C. Overfelt High School Music, Art, and Administration Building and Quad Modernization, San Jose, CA

University of California, Santa Cruz, CA, Upper Quarry Amphitheater, Santa Cruz, CA

San Juan Unified School District, Casa Roble High School Student Union and Administration, Sacramento, CA

East Side Union High School District, Yerba Buena High School New Student Union and Quad Modernization, San Jose, CA

Gilroy Unified School District, South Valley Middle School Modernization, Gilroy, CA

Santa Cruz City Schools, De Laveaga Elementary School Improvements, Santa Cruz, CA

Roseville Joint Union High School District, Auxiliary Gym, Roseville, CA

San Juan Unified School District, Earl LeGette Elementary School, Fair Oaks, CA

San Juan Unified School District, Fair Oaks Elementary School Alternative Learning Center Modernization, Sacramento, CA

Folsom Cordova Unified School District, Folsom Hills Elementary School Modernization, Folsom, CA

Western Placer Unified School District, Lincoln High School Addition and Modernization, Licoln, CA



## Mantas Juska,

**Senior Project Manager**

*Key District Contact*

Mantas will help the team identify their project's terms of success and keep the team focused on that common goal. Mantas is responsible for design management, procurement, scheduling and owner coordination. He will proactively administer the contract and work closely with the design team, superintendent and field personnel to make sure the project is being built in accordance with the contract documents and the quality control plan for the project.

### REPRESENTATIVE EXPERIENCE

Gilroy Unified School District, Brownell Middle School Replacement, Gilroy, CA

Santa Cruz City Schools, De Laveaga Elementary School Improvements, Santa Cruz, CA

Los Gatos-Saratoga Joint Union High School District, Los Gatos High School New Music and Classroom Buildings, Los Gatos, CA

Spring Square Development, Bankstown NSW, Australia*

Essentia Townhome Development, Norwest NSW, Australia*

North Rocks Public School, North Rocks NSW, Australia*

San Jose Evergreen Community College District – Measure G-2010 Bond Program , San Jose City College*

Marin Community College District – Measure B Bond Program, Kentfield, CA*

Villawood Immigration Detention Facility, Villawood NSW, Australia*

Sydney Harbor Wharves Upgrade, Sydney, Australia*

NSW Building the Education Revolution Schools PPP, Australia*

Concord General Repatriation Hospital (Mental Health Precinct), Concord NSW, Australia*

Glebe Harbor Luxury Apartments , Australia*

**Experience prior to joining Flint.*



## Michael Della Rosa, LEED AP BD + C

### Senior Superintendent

*Key District Contact*

Michael has 15 years of construction experience with focus a on educational facilities. During preeconstruction, Michael will provide constructibility reviews and propose value engineering options, as applicable. With District and School's input, he will create a construction logistics plan and build a project schedule. As a Senior Superintendent, he is responsible for all on site field operations, including coordinating subcontractors, project scheduling, quality control, and most importantly, project safety.

## REPRESENTATIVE EXPERIENCE

East Side Union High School District, W.C. Overfelt High School Music, Art, and Administration Building and Quad Modernization, San Jose, CA

Chabot-Las Positas Community College District, Las Positas Academic Support Building, Livermore, CA

Sacred Heart School Academic Arts Building, Atherton, CA*

Las Lomitas Elementary School District, La Entrada Middle School New Classroom Building and Sitework, Menlo Park, CA*

Woodside Elementary School District, Woodside Elementary Design Lab, Multi-Purpose & Preschool Buildings, Woodside, CA*

Genentech Foundation, South San Francisco High School Science Garage, South San Francisco, CA*

Apple Alves Restaurant, Cupertino, CA*

Project Mercury R&D Facility, Sunnyvale, CA*

Hewlett Packard Special Projects, Palo Alto, CA*

Varian Medical Systems, Operating Manufacturing Facility Seismic Upgrades, Palo Alto, CA*

Northrop Grumman, Manufacturing Facility Upgrades, Sunnyvale ,CA*

**Experience prior to joining Flint.*



## Rob Downey, P.E., LEED AP

### Preconstruction Manager

As Preconstruction Manager, Rob will be focused on design and schedule coordination, developing target value budgets, constructability and delivering maximum value on all Flints projects. Rob's collaborative and communicative style and ability to find value-added opportunities are attributed to his past experience as a project manager. Rob's goal is to use the preconstruction process as an opportunity to take all of the "unknowns" out and set each project up for team success.

## REPRESENTATIVE EXPERIENCE

Western Placer Unified School District, Twelve Bridges Bridges High School, Lincoln, CA

East Side Union High School District, W.C. Overfelt High School Music, Art, and Administration Building and Quad Modernization, San Jose, CA

University of California, Santa Cruz, CA, Upper Quarry Amphitheater, Santa Cruz, CA

San Juan Unified School District, Casa Roble High School Student Union and Administration, Sacramento, CA

East Side Union High School District, Yerba Buena High School New Student Union and Quad Modernization, San Jose, CA

Gilroy Unified School District, South Valley Middle School Modernization, Gilroy, CA

Santa Cruz City Schools, De Laveaga Elementary School Improvements, Santa Cruz, CA

Roseville Joint Union High School District, Auxiliary Gym, Roseville, CA

San Juan Unified School District, Earl LeGette Elementary School, Fair Oaks, CA

San Juan Unified School District, Fair Oaks Elementary School Alternative Learning Center Modernization, Sacramento, CA

Folsom Cordova Unified School District, Folsom Hills Elementary School Modernization, Folsom, CA

Western Placer Unified School District, Lincoln High School Addition and Modernization, Licoln, CA

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 5. DVBE

"The Flint team have worked seamlessly as an extension of our team, provided us great value and delivered a project through a design build process that has become a model for our District... The quintessential question of any recommendation is 'would you hire this team/person again', and I unequivocally would."

Tom Huynh, Project Manager,
East Side Unified School District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

| PROJECT NAME | LOCATION | GOAL | ACHIEVED |
|---|---|---|---|
| Ace Maintenance Train Facility (DVBE) | Stockton, CA | 3% | 12.5% |
| ESUSD Overfelt HS New Student Union (DVBE) | San Jose, CA | 3% | 3.1% |
| SJCC- Career Education Complex (DVBE) | San Jose, CA | 3% | 3.1% |
| Brownell Middle School Modernization (DVBE) | Gilroy, CA | 3% | 3.24% |
| Yurok Hotel Casino (Native American Hire) | Klamath, CA | 10% | 15% |
| Docks Riverfront Promenade (Small and Local) | Sacramento, CA | 20% | 30% |

## ACHIEVING STATED GOALS

Flint Builders has successfully worked on numerous projects that required established participation goals (see table above). Our ACE Maintenance Facility Project is an excellent example of our ability to fulfill Disabled Veteran Business Enterprise (DVBE) requirements. The project had a 3% DVBE goal and through a successful subcontractor outreach program, which included meeting with local DVBE companies, Flint was able to achieve a 12.5% DVBE subcontractor participation.

## METHOD FOR ACHIEVING DVBE GOALS

Flint will reach out to the DVBE community, certified by the State of California, to ensure that they are afforded the opportunity to participate on the project. To ensure that non-DVBE subcontractors who are qualified to do the work and offer competitive pricing are able to assist in meeting the participation goal, Flint will mandate that all selected subcontractors also make a good faith effort to utilize DVBE vendors, suppliers, and lower tier subcontractors. In order to enforce this policy, we will advertise for bids with the inclusion of utilizing DVBEs as part of the standard of conditions for selection. We will interview the top three subcontractors for each bid package to determine the best value to the project, taking into consideration qualifications, cost, and the utilization of DVBEs.

Upon selection of a subcontractor for each bid package, the team will continue to manage the progress and utilization of DVBE forces from the signing of the subcontract until the completion of the bid package by each subcontractor. By monitoring the goals of our subcontractors, Flint can promote the goals of the project, NMUSD and the DVBE community.

Flint has reviewed the RFQ/P documents and will work with SafeWork CM and Newport-Mesa Unified School District to establish the participation goal and ensure that any set goals in the Community Workforce Agreement are met. Our DVBE outreach process consists of distribution of bid invitations from our database, reaching out to builder exchanges and publications, reaching out to DVBE specialists, and holding a project outreach for DVBE subcontractors. We are confident that we will not only meet the owner's participation goals for this project, but we will exceed them.

Lastly, Flint will prepare a Subcontractor Outreach Plan to address local, small, emerging, disadvantaged and disabled subcontractor engagement. **Further information on this can be found in Section 10 of this proposal.**



ACE MAINTENANCE FACILITY

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 6. FISCAL STABILITY

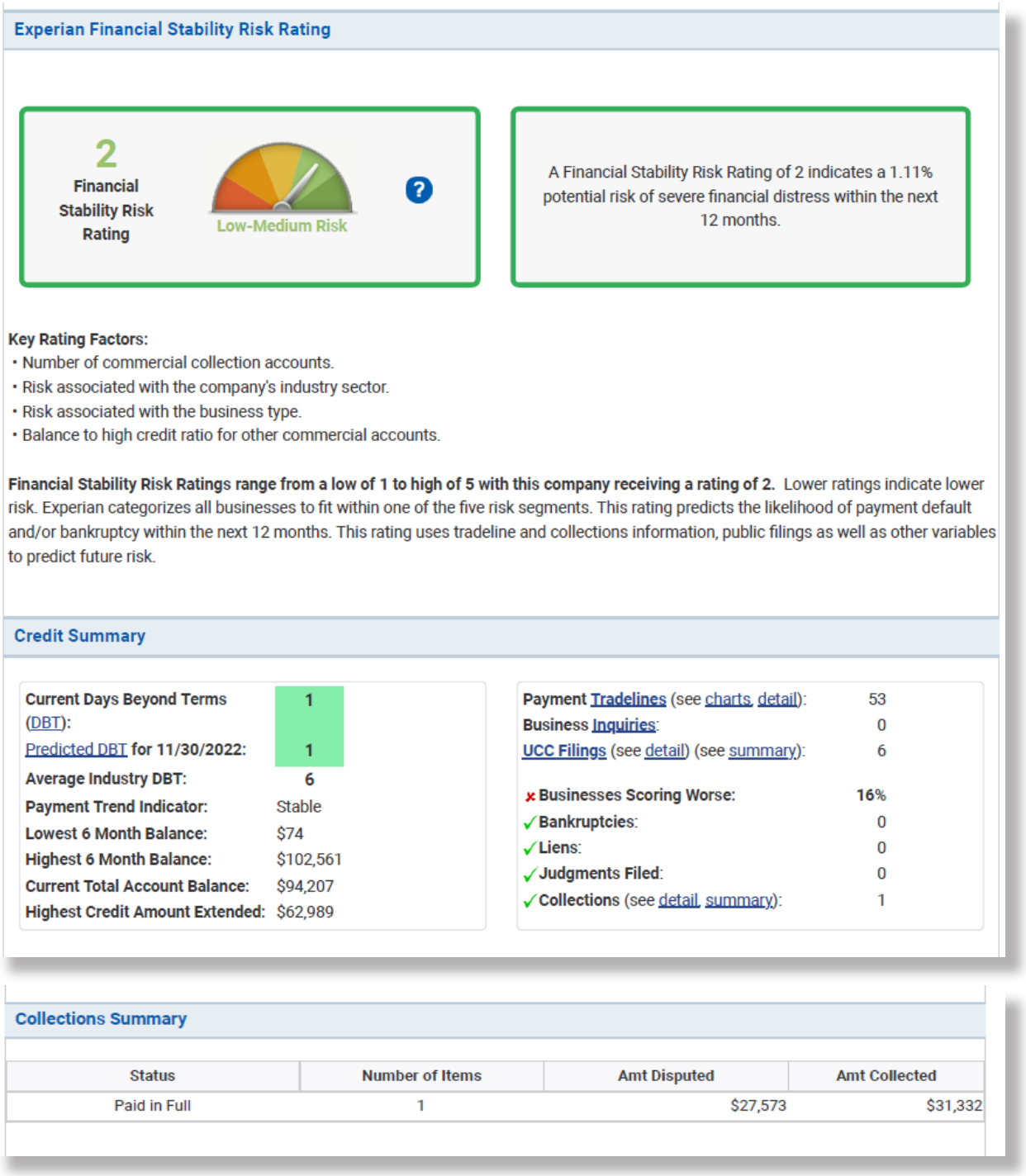
"I have been very pleased with the project team. Any issue that arrises is dealt with promptly and brought to resolution with full ownership by the Flint team. The Flint team has been great to work with."

Tom Butcher, Facilities Coordinator
Western Placer Unified School District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

Flint Builders has the financial resources to complete the Estancia High School Theater project. Our single project bonding capacity is $150,000,000 and we have an untapped line of credit of $3,500,000 through our financial institution, River City Bank. Flint believes in transparency and our full financial statements are available in the appendix. A letter from our Bonding/Surety provider is provided in this section.

## A. EXPERIAN REPORT



**Experian Financial Stability Risk Rating**

**2**
**Financial Stability Risk Rating**

Low-Medium Risk

A Financial Stability Risk Rating of 2 indicates a 1.11% potential risk of severe financial distress within the next 12 months.

**Key Rating Factors:**
- Number of commercial collection accounts.
- Risk associated with the company's industry sector.
- Risk associated with the business type.
- Balance to high credit ratio for other commercial accounts.

**Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 2.** Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

**Credit Summary**

| | |
|---|---|
| Current Days Beyond Terms (DBT): | 1 |
| Predicted DBT for 11/30/2022: | 1 |
| Average Industry DBT: | 6 |
| Payment Trend Indicator: | Stable |
| Lowest 6 Month Balance: | $74 |
| Highest 6 Month Balance: | $102,561 |
| Current Total Account Balance: | $94,207 |
| Highest Credit Amount Extended: | $62,989 |

| | |
|---|---|
| Payment Tradelines (see charts, detail): | 53 |
| Business Inquiries: | 0 |
| UCC Filings (see detail) (see summary): | 6 |
| ✗ Businesses Scoring Worse: | 16% |
| ✓ Bankruptcies: | 0 |
| ✓ Liens: | 0 |
| ✓ Judgments Filed: | 0 |
| ✓ Collections (see detail, summary): | 1 |

**Collections Summary**

| Status | Number of Items | Amt Disputed | Amt Collected |
|---|---|---|---|
| Paid in Full | 1 | $27,573 | $31,332 |

## B. LINE OF CREDIT




March 25, 2022

Re: Flint Builders Inc.

To Whom It May Concern:

This letter is to confirm the Banking relationship between River City Bank and Flint Builders, Inc. Flint Builders has been a customer with River City Bank since April 2013, with a relationship including their checking and an operating line of credit.

Flint Builders maintains average account balances of $20,455,000 with all accounts being handled as agreed. The revolving line of credit is in the amount of $3,500,000 and has a current maturity of May 2022, the line has a zero balance and has always been maintained per the loan agreement.

Flint Builders is a very valued client with River City Bank.

Should you have any questions regarding this letter, please don't hesitate to contact me directly at (916) 567-2676.

Regards,

Charice Huntley
SVP/Relationship Manager
Commercial Banking

## C. FINANCIAL STATEMENT

Please reference the appendix for Flint's 2021 reviewed financials.

## D. SURETY LETTER

Construction Services Group

Alliant

September 15, 2022

Newport-Mesa Unified School District
Attn: Johnathan Geiszler, Director, Purchasing & Warehouse
2985 Bear Street
Costa Mesa, California 92626

RE: Flint Builders, Inc.
Request for Proposals/Qualifications – Lease-Leaseback Services for
Estancia High School Theater Project. Newport-Mesa Unified School District 2985 Bear Street
Costa Mesa, California 92626

Dear Mr. Geiszler:

We are writing to you at the request of Flint Builders, Inc.

Berkshire Hathaway Specialty Insurance Company, a corporation under the laws of the State of Nebraska, with an office and place of business at 1314 Douglas Street, #1400, Omaha, NE 68102 represents Flint Builders, Inc. for surety bonding needs.

At the present time, Flint Builders, Inc. current bonding capacity is sufficient for this project. In the past, we have considered single projects up to $150 Million within an aggregate limit of $250 Million. The statement of these values is neither a commitment nor a limitation of the bonding capacity of Flint Builders, Inc.

At the request of Flint Builders, Inc., Berkshire Hathaway Specialty Insurance Company will give favorable consideration to providing the required performance and payment bonds. At this time there have been no claims in which Berkshire Hathaway Specialty Insurance Company has responded on behalf of Flint Builders, Inc.

Please note that the decision to issue performance and payment bonds is a matter between Flint Builders, Inc. and Berkshire Hathaway Specialty Insurance Company, and will be subject to our standard underwriting at the time of the final bond request, which will include but not limited to the acceptability of the contract documents, bond forms and financing. We assume no liability to Flint Builders, Inc., third parties or to you if for any reason we do not execute said bonds.

If you have any questions or need any additional information, please do not hesitate to contact me at (678) 867-6100.

Sincerely,

Tiffany Soko

Tiffany Soko, Attorney-in-Fact
Berkshire Hathaway Specialty Insurance Company
"A++" by A.M. Best Financial Size Category XV ($2 billion or greater)

BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY
CORPORATE SURETY SEAL
OMAHA, NEBRASKA

## CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

**Civil Code § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy of validity of that document.

State of GEORGIA )
) ss
County of Gwinnett )

On September 15, 2022 before me Tiffany Soko personally appeared William G. Moody, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of Georgia that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

(Seal)




Signature: Tiffany Soko

Tiffany Soko, Notary Public
(Print Name)

No. 3148-4

STATE OF CALIFORNIA

# DEPARTMENT OF INSURANCE

SAN FRANCISCO

Amended

# Certificate of Authority

THIS IS TO CERTIFY *that, pursuant to the Insurance Code of the State of California,*

**Berkshire Hathaway Specialty Insurance Company**

*of Nebraska, organized under the laws of Nebraska, subject to its Articles of Incorporation or other fundamental organizational documents, is hereby authorized to transact within this State, subject to all provisions of this Certificate, the following classes of insurance:*

**Fire, Marine, Surety, Disability, Plate Glass, Liability, Workers' Compensation, Common Carrier Liability, Boiler and Machinery, Burglary, Sprinkler, Automobile, Aircraft, and Miscellaneous**

*as such classes are now or may hereafter be defined in the Insurance Laws of the State of California.*

THIS CERTIFICATE *is expressly conditioned upon the holder hereof now and hereafter being in full compliance with all, and not in violation of any, of the applicable laws and lawful requirements made under authority of the laws of the State of California as long as such laws or requirements are in effect and applicable, and as such laws and requirements now are, or may hereafter be changed or amended.*

IN WITNESS WHEREOF, *effective as of the 4th day of September, 2015, I have hereunto set my hand and caused my official seal to be affixed this 4th day of September, 2015.*

Dave Jones
*Insurance Commissioner*

*By*

Susan J. Stapp
for Nettie Hoge
*Chief Deputy*

**NOTICE:**
Qualification with the Secretary of State must be accomplished as required by the California Corporations Code promptly after issuance of this Certificate of Authority. Failure to do so will be a violation of Insurance Code section 701 and will be grounds for revoking this Certificate of Authority pursuant to the covenants made in the application therefor and the conditions contained herein.

Berkshire Hathaway Specialty Insurance

29208

# Power Of Attorney

## BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY
## NATIONAL INDEMNITY COMPANY / NATIONAL LIABILITY & FIRE INSURANCE COMPANY

Know all men by these presents, that **BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY**, a corporation existing under and by virtue of the laws of the State of Nebraska and having an office at One Lincoln Street, 23rd Floor, Boston, Massachusetts 02111, **NATIONAL INDEMNITY COMPANY**, a corporation existing under and by virtue of the laws of the State of Nebraska and having an office at 3024 Harney Street, Omaha, Nebraska 68131 and **NATIONAL LIABILITY & FIRE INSURANCE COMPANY**, a corporation existing under and by virtue of the laws of the State of Connecticut and having an office at 100 First Stamford Place, Stamford, Connecticut 06902 (hereinafter collectively the "Companies"), pursuant to and by the authority granted as set forth herein, do hereby name, constitute and appoint: **Natashe Davis, William G. Moody, D. J. Conroy, Tiffany Soko, 1125 Sanctuary Parkway, Suite 300 of the city of Alpharetta, State of Georgia,** their true and lawful attorney(s)-in-fact to make, execute, seal, acknowledge, and deliver, for and on their behalf as surety and as their act and deed, any and all undertakings, bonds, or other such writings obligatory in the nature thereof, in pursuance of these presents, the execution of which shall be as binding upon the Companies as if it has been duly signed and executed by their regularly elected officers in their own proper persons. **This authority for the Attorney-in-Fact shall be limited to the execution of the attached bond(s) or other such writings obligatory in the nature thereof.**

In witness whereof, this Power of Attorney has been subscribed by an authorized officer of the Companies, and the corporate seals of the Companies have been affixed hereto this date of December 20, 2018. This Power of Attorney is made and executed pursuant to and by authority of the Bylaws, Resolutions of the Board of Directors, and other Authorizations of **BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY, NATIONAL INDEMNITY COMPANY** and **NATIONAL LIABILITY & FIRE INSURANCE COMPANY**, which are in full force and effect, each reading as appears on the back page of this Power of Attorney, respectively. **The following signature by an authorized officer of the Company may be a facsimile, which shall be deemed the equivalent of and constitute the written signature of such officer of the Company for all purposes regarding this Power of Attorney, including satisfaction of any signature requirements on any and all undertakings, bonds, or other such writings obligatory in the nature thereof, to which this Power of Attorney applies.**

**BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY,**

By: _____
David Fields, Executive Vice President

**NATIONAL INDEMNITY COMPANY,**
**NATIONAL LIABILITY & FIRE INSURANCE COMPANY,**

By: _____
David Fields, Vice President

NOTARY
State of Massachusetts, County of Suffolk, ss:
On this 20th day of December, 2018, before me appeared David Fields, Executive Vice President of BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY and Vice President of NATIONAL INDEMNITY COMPANY and NATIONAL LIABILITY & FIRE INSURANCE COMPANY, who being duly sworn, says that his capacity is as designated above for such Companies; that he knows the corporate seals of the Companies; that the seals affixed to the foregoing instrument are such corporate seals; that they were affixed by order of the board of directors or other governing body of said Companies pursuant to its Bylaws, Resolutions and other Authorizations, and that he signed said instrument in that capacity of said Companies.

[Notary Seal]

GEOFFERY A. DELISIO
Notary Public
Commonwealth of Massachusetts
My Comm. Expires November 29, 2024

_____
Notary Public

I, Ralph Tortorella, the undersigned, Officer of **BERKSHIRE HATHAWAY SPECIALTY INSURANCE COMPANY, NATIONAL INDEMNITY COMPANY** and **NATIONAL LIABILITY & FIRE INSURANCE COMPANY**, do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies which is in full force and effect and has not been revoked. IN TESTIMONY WHEREOF, see hereunto affixed the seals of said Companies this September 15, 2022.

_____
Officer

To verify the authenticity of this Power of Attorney please contact us at: BHSI Surety Department, Berkshire Hathaway Specialty Insurance Company, One Lincoln Street, 23rd Floor Boston, MA 02111 | (770) 625-2516 or by email at Jennifer.Porter@bhspecialty.com *THIS POWER OF ATTORNEY IS VOID IF ALTERED*

To notify us of a claim please contact us on our 24-hour toll free number at (855) 453-9675, via email at claimsnotice@bhspecialty.com, via fax to (617) 507-8259, or via mail.

## E. CURRENT VALUE OF WORK

| NAME | REMAINING WORK | % COMPLETE |
|---|---|---|
| Bell Ave. ES | $1,741,888 | 91 % |
| Earl Crabbe Gym | $6,769,422 | 39 % |
| Elk Grove HS | $12,982,859 | 60 % |
| Solano Mental Health | $4,441,916 | 65 % |
| Earl LeGette ES | $7,945,852 | 30 % |
| Las Positas | $22,400,994 | 63 % |
| San Jose CC | $118,326,372 | 20 % |
| South Valley MS | $41,143,851 | 47 % |
| | **$215,753,154** | |

**“Flint has gone above and beyond to meet ever changing construction conditions and still maintain the schedule and budget.”**

James Maus
Project Manager
UC Davis Health (Roseville MOB)

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 7. EXPERIENCE AND TECHNICAL COMPETENCE

"Things are moving right along, and we are all very happy with the progress Flint is making on the project. Cannot say enough nice things about your team and the way they have responded to questions, issues, etc"

Ann Kroll, Project Planner, Manager, Facilities Bond Management
Las Positas College

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

## A. EXPERIENCE

Flint Builders, established in 2013, is a California-based construction company with offices in Sacramento, San Jose and San Diego. We specialize in best-value project delivery which allows us to develop collaboration between the owner, architect, consultants and subcontractor partners for an extraordinary building experience. Our success has been rewarded by winning twelve DBIA awards, including the 2022 DBIA Western Pacific Region Distinction Award for W.C. Overfelt High School.

Flint brings extensive experience in K-12 facility and theater construction. We specialize in complex projects, with fast-track schedules and challenging site logistics. Flint has completed (and/or under construction) fifteen K-12 Public School Facilities under the LLB delivery method, which makes Flint extremely knowledgeable and uniquely qualified to carry out the Estancia High School Theater Project. Our specialization in education buildings allows us to provide focused, solution-oriented project teams with a depth of skills and experience.

Flint is very familiar with local agency approvals, specifically with the Division of State Architects (DSA) approval process. We will assist Newport Mesa Unified School District (NMUSD) and Pfeiffer with DSA Submittals and approvals and will attend any meetings that DSA may request or require. Our relationships with DSA field inspectors and plan reviewers are based on mutual respect established on simple principles: Flint doesn't take shortcuts, we honor our commitments to our clients, and treat everyone fairly.

The same principles have allowed Flint to build relationships with local subcontractors, suppliers and trades people. Through these relationships, Flint has gained the respect and trust of our project partners and we can count on them for the most timely and efficient service.

## B. PROJECT SPECIFIC EXPERIENCE

**Please refer to pages 23-25 for our project pages and the appendix for more detailed project pages.**

## C. ABILITY TO RESPOND TO DISTRICT NEEDS

Flint employs a multidisciplinary workforce and is adequately staffed to handle the demands and deadlines for the Estancia High School Theater Project. This project will be serviced by our local Southern California office with our Senior Project Manager, Mantas Juska, being assigned to this project on a full-time basis. It is our commitment to respond to all Newport-Mesa Unified School District's needs in a reasonable time (i.e within 1-hour response time either telephonically or electronically).

## D. CONTRACTING HISTORY

a. Failure to enter into a contract or professional services agreement once selected.
Answer: No

b. Withdrawal of a proposal or bid as a result of an error.
Answer: No

c. Termination or failure to complete a contract.
Answer: No

d. Debarment by any municipal, county, state, federal, or local agency.
Answer: No

e. Involvement in litigation, arbitration, or mediation in the last five years.
Answer: Yes.
**Please refer to Section 9 for a detailed explanation.**

f. Conviction of the firm or its principals for violating a state or federal antitrust law by bid or proposal rigging, collusion, or restrictive competition between bidders or proposers, or conviction of violating any other federal or state law related to bidding or performance of services.
Answer: No

g. Knowing concealment of any deficiency in the performance of a prior contract.
Answer: No

h. Falsification of information or submission of deceptive or fraudulent statement in connection with a contract.
Answer: No

i. Willful disregard for applicable rules, laws, or regulations.
Answer: No

## F. ADDITIONAL INFORMATION

Flint is proud of our workforce and currently employs 135 full-time staff across our three California offices. We are a strong advocate for continual professional development and are a member of the Design Build Institute of America (DBIA), Coalition for Adequate School Housing (CASH), Community College Facility Coalition (CCFC) and U.S. Green Building Council to name just a few. Our staff have professional designations that include P.E., DBIA, LEED AP DB+C and OSHA 10/30 and are constantly exploring and adding to their education.

At Flint, our team includes our client, the end users, designers, engineers, material suppliers and subcontractors.

# G. TECHNICAL COMPETENCE

## In-house Resources

Flint has a broad range of in-house capabilities including, but not limited to: Lean Construction, VDC/BIM, Pre-fabrication & self-perform abilities, Viewpoint Team Project Management, Estimating, Primavera P6 Scheduling, Constructability Review, Bluebeam Revu, Quality Control Program and Skilled & Trained Carpenters and Laborers.

## Lean Construction Principles

Flint strongly advocates lean construction principles and in the use of technology to minimize construction coordination related issues and to enhance communication between the owner, architect and field crew. Flint achieves this by utilizing a variety of software applications, including BIM (Revizto, BIM 360, Navisworks, Revit, Assemble) Team & Field View (by Viewpoint), Primavera P6, and Bluebeam.Primavera P6, and Bluebeam.

## VCD/BIM

Flint has an in-house Virtual Design and Construction (VDC) team that manages and leverages a fully integrated VDC platform to streamline the preconstruction, prefabrication, construction and closeout efforts. A variety of software applications are used to coordinate the design, fabrication and delivery within a virtual model (BIM) of the project. During preconstruction, our VDC team will lead the virtual construction of the project, ensuring all major building systems are coordinated and work with one another within the federated model. This allows us to identify potential clashes in the design, resolve issue prior to construction and issue RFIs early.

Flint will model underground utilities, structural steel, metal framing, glazing and MEPF services. durations.

## Prefabrication & Self-Perform

Flint is at the forefront of prefabricated wall systems and can prefabricate wall assemblies in our shop. This will allow for lower labor costs, higher quality and expedited construction. As part of our constructability review, Flint will identify any building elements which may be prefabricated and perform a cost analysis of prefabrication vs traditional construction for the District's consideration. Flint has successfully produced wall assemblies for the $60 million Las Positas College New Academic Center and has reduced the project schedule by 3 months and saved the client hundreds of thousands of dollars.

Additionally, Flint has a self-perform division that can carry out concrete placement, framing and drywall, exterior cladding and doors and hardware installation.

## Viewpoint Team Project Management

Flint utilizes Viewpoint project management software giving us a 360° view on all internal and external project management needs. Viewpoint is a web-based management software that Flint uses for initiation and tracking of RFIs, submittals, change orders, billings and more. If NMUSD or SafeWork CM has a preferred project management software, Flint is flexible and can work within the District's software as required.

## Estimating

Flint's estimating staff is among the best in the industry, with professional designations, including certified professional estimators, designated design-build professionals and LEED accredited professionals. Chief Estimator, Jared Wright, will provide estimates based on preliminary design documents, as well as fully detailed budgets based on each phase of design. Jared uses various estimate templates that accelerate the process of creating budgets, with a historical cost database that enables us to project costs with a high degree of accuracy.

Additionally, we will take advantage of our relationships with our trade partners to explore cost savings solutions and alternatives that will provide economical pricing while maintaining the design integrity of the Estancia High School Theater Project.

## Scheduling with Primavera 6

Flint's project managers and superintendents are all trained and skilled in the use of Primavera P6. We are committed to having our projects properly scheduled to achieve the lowest possible cost, highest level of efficiency and the earliest possible completion. Our philosophy is to be proactive while communicating schedule information as transparently as possible, giving all parties equal opportunity to actively participate in the planning and success of the project. The schedule is constantly updated and is used as a collaborative tool for the entire project team to monitor design activities, permitting, procurement, construction, commissioning, and close-out.

## Constructability Reviews

A detailed constructability and coordination review will be carried out by our Project Team, led by our Preconstruction Manager. Our process to identify and resolve constructability and coordination issues during the design process has saved our clients millions of dollars and eliminated countless schedule delays. The key to a successful constructability review is simple…we make sure that the individual providing the review has the experience and an intimate knowledge of the project. Taking the time during pre-construction to walk through the building process step by step will close the gaps that usually show up during construction.

## Bluebeam Revu

Bluebeam Revu is a software that offers high quality PDF markup, editing and collaboration for paperless workflow that has been tailored to the construction industry. All Flint personnel are trained in the efficient use of Bluebeam which they utilize for document/drawing constructability review and creation of site logistic plans.

## Multi-disciplinary Staff

As previously demonstrated above, Flint is adequately resourced to complete the Estancia High School Theater Project and can draw upon a number of resources across our three California office locations. A hallmark of our firm is that Flint is a "Master Builder" in design and construction. Our commitment to this includes the engagement of a full-time in-house California Licensed Architect, Krista Roston, who supports our VDC and Preconstruction team. **Our company organizational chart can be found in the appendix.**

# B. PROJECT SPECIFIC EXPIERENCE

**Please reference the appendix for detailed project pages.**

### Twelve Bridges High School, Gilroy, CA



**Scope of work:**

Twelve Bridges High School was a new construction project built on approximately 56 acres in Lincoln, California, including a 228-seat theater and an orchestra pit. The stage was outfitted with motorized battens and rigging at different depths overhead, as well as a full curtain system. The surround sound system was state-of-the-art, commissioned by a Hollywood-experienced production team. A projector screen nearly the size of the stage was installed There was a control booth at the rear of the space as well as a spotlight room above it. Just outside the rear of the stage there was a large prop construction, staging area, as well as dressing/makeup rooms.

| | |
|---|---|
| Delivery Method | Lease-leaseback |
| Firm's Role | General Contractor |
| Award \| Completion Dates | 3/14/2018 \| 6/30/2021 |
| Project Value | $87,200,000 |
| Amount of Fees Received | $2 million |
| Architect | HMC Architects |
| Structural Engineer | Buehler & Buehler |
| Mechanical Engineer | LP Engineering |
| Electrical Engineer | LP Engineering |
| Relationship w/ Client | Collaborative |
| Project Reference | Western Placer Unified School District<br>Michael Adell<br>madell@wpsud.k12.ca.us<br>916.645.5100 |
| Team Experience | John Stump<br>Rob Downey<br>Mark Mennucci<br>Zach Dzerigian<br>Jared Wright<br>Kevin Mosher |
| Claims/Litigation | None |

## W.C. Overfelt High School New Music, Art, and Administration Building, San Jose, CA



**Scope of work:**
This project included the construction of a new 21,000 square-foot, steel-framed, music, arts, and administration building and modernization of an existing 3,100 square-foot wood-framed building, connected to the new construction through seismic separation. The new facility houses a 200-seat theater, classrooms for music, art, photography and drama programs, an 80-piece band room, and a photo lab with a dark room. The administration wing includes offices, conference room, counseling and advising spaces, and a waiting area. In addition, the building provides a functional circulation space from the campus front entry to the quad and a social area with a café and seating.

| | |
|---|---|
| **Delivery Method** | Design-Build |
| **Firm's Role** | General Contractor |
| **Award \| Completion Dates** | 06/08/2018 \| 10/23/2020 (completed two months early!) |
| **Project Value** | $25.4 million (gave $200,000 back!) |
| **Amount of Fees Received** | $1 million |
| **Architect** | JK Architecture Engineering |
| **Structural Engineer** | Buehler |
| **Mechanical Engineer** | Intech Mechanical/ Capital Engineering |
| **Electrical Engineer** | The Engineering Enterprise |
| **Relationship w/ Client** | Collaborative |
| **Project Reference** | East Side Union HS District<br>Julio Lucas<br>lucasj@esuhsd.org<br>408.239.9647 |
| **Team Experience** | John Stump<br>Rob Downey<br>Jared Wright<br>Kevin Mosher<br>Alaina Rossi<br>Michael Dela Rosa |
| **Claims/Litigation** | None |

## Upper Quarry Amphitheater, Santa Cruz, CA



**Scope of work:**
Flint Builders, restored the amphitheater to a newly invigorated, inviting cultural space that retains its natural beauty. Design, demolition and construction of the UCSC Upper Quarry Amphitheater included expanding seating capacity from 1,636 to 2,000, adding wireless internet, tree protection, selective tree demolition, storm water management, rock fall barriers, site improvements, and telecommunications improvements to support performances, events and casual daily use of the venue.

| | |
|---|---|
| **Delivery Method** | Design-Build |
| **Firm's Role** | General Contractor |
| **Award \| Completion Dates** | 10/16/2016 \| 11/22/2017 |
| **Project Value** | $6.19 million |
| **Amount of Fees Received** | $300 thousand |
| **Architect** | Dreyfuss & Blackford Architects |
| **Structural Engineer** | Siegfried Engineering |
| **Mechanical Engineer** | Intech Mechanical Company |
| **Electrical Engineer** | Royal Electric |
| **Relationship w/ Client** | Collaborative |
| **Project Reference** | University of California, Santa Cruz<br>Andrea Hilderman<br>andreah@ucsc.edu<br>831.588.6134 |
| **Team Experience** | John Stump<br>Rob Downey<br>Jared Wright<br>Kevin Mosher<br>Mark Mennucci<br>Doug Gammelgard |
| **Claims/Litigation** | None |

## Casa Roble Fundamental High School Student Union and CTE Building, Orangevale, CA



**Scope of work:**
The Casa Roble Fundamental High School modernization project included demolition of an existing administration building, demolition of the library/counseling center and construction of a new 17,400 square-foot student-centered building that establishes a new heart of this campus. The new student union houses administration, counseling, library, and flexible/collaboration spaces, including a coffee lounge and student store (Ram Shack). A welcoming entry lobby creates a sense of invitation while also providing for a visual oversight of the campus entry and front parking lot. The coffee lounge and student collaboration space looks out to the new quad, stage, and amphitheater.

| | |
|---|---|
| **Delivery Method** | Design-Build |
| **Firm's Role** | General Contractor |
| **Award \| Completion Dates** | 4/10/2018 \| 8/15/2020 |
| **Project Value** | $24.8 million (gave $1.2 million back!) |
| **Amount of Fees Received** | $1 million |
| **Architect** | JK Architecture Engineering |
| **Structural Engineer** | Miyamoto International |
| **Mechanical Engineer** | Intech Mechanical |
| **Electrical Engineer** | The Engineering Enterprise |
| **Relationship w/Client** | Collaborative |
| **Project Reference** | San Juan Unified School District<br>Frank Camarda<br>frank.camarda@sanjuan.edu<br>916.971.5740 |
| **Team Experience** | John Stump<br>Rob Downey<br>Tom Wiltsey<br>Jared Wright<br>Kevin Mosher |
| **Claims/Litigation** | None |

## Yerba Buena High School New Student Union & Quad Transformation, San Jose, CA



**Scope of work:**
This 37,500 square-foot, single-story student union and quad transformation is the new heart and focal point of the Yerba Buena High School campus. The administration office and reception area provides a control and visibility point ensuring the safety of students, faculty, and public. The centrally-located principal's office promotes connectivity and collaboration while allowing for visual oversight of the student union. upport areas are positioned in locations to double function as the learning center as well as the union. The large group space is located across the hall and is shared as the main conference space for administration, counseling, and discipline programs.

| | |
|---|---|
| **Delivery Method** | Design-Build |
| **Firm's Role** | General Contractor |
| **Award \| Completion Dates** | 12/31/2015 \| 05/18/2018 |
| **Project Value** | $19.5 million |
| **Amount of Fees Received** | $1 million |
| **Architect** | MFDB Architects & JK Architects |
| **Structural Engineer** | Buehler |
| **Mechanical Engineer** | Lawson & Capital Engineering |
| **Electrical Engineer** | The Engineering Enterprise/Del Monte Electrical |
| **Relationship w/Client** | Collaborative |
| **Project Reference** | East Side Union HS District<br>Julio Lucas<br>lucasj@esuhsd.org<br>408.239.9647 |
| **Team Experience** | John Stump<br>Rob Downey<br>Jared Wright<br>Kevin Mosher<br>Alaina Rossi<br>Doug Gammelgard |
| **Claims/Litigation** | None |

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 8. INSURANCE

"We didn't have significant disruptions on campus because Flint managed site logistics very well. We got plenty of lead time, it was coordinated, it was discussed with the campus directly, and Flint made the accommodations that were necessary. It was painless."

Pablo Manzo
Los Rios Community College District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

## PLEASE SEE APPENDIX FOR CERTFICATE OF INSURANCE.

Construction Services Group

Alliant

September 21, 2022

Flint Builders, Inc.
Attn: Cathy Robb
401 Derek Place
Roseville, CA 95678

Re: Flint Builders, Inc.

To Whom It May Concern:

Alliant Insurance Services, Inc. is the broker of record for Flint Builders, Inc. This letter confirms that all coverages outlined in the RFP for the,ESTANCIA HIGH SCHOOL THEATER PROJECT, located at 2323 Placentia Ave, Costa Mesa, CA 92627, are already secured or attainable, inclusive of the Builders Risk outlined in section 8.e.

Should you have any questions, please feel free to contact me.

Sincerely,

Ann Coleman
Account Executive
(678) 544-2018

Alliant Insurance Services, Inc. • 1125 Sanctuary Parkway. • Suite 300 • Alpharetta, GA 30009
PHONE (678) 867-6100 • www.alliantinsurance.com • License No. 0C36861

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 9. LITIGATION INFORMATION

"I'm loving the new building! It's incredible, thanks to the Flint team and all they did to make it happen."

Cori Stearns, Rural Health Network Coordinator
Toiyabe Indian Health Project

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK




## LITIGATION INFORMATION

Flint Builders, since the inception of the firm, has never had any claims filed against us for wrongdoing on our part. This year, a complaint was filed by a disgruntled taxpayer "Dunphy" against San Juan Unified School District (SJUSD) for their use of Lease-Leaseback (LLB) delivery method. Flint is a named defendant because we are party to the Lease-Leaseback Agreement. There are no facts or accusations made against Flint for any wrongdoing on our part. Flint and SJUSD are moving forward with preconstruction as SJUSD defends their use of LLB delivery.

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 10. PROPOSED METHOD TO ACCOMPLISH THE WORK

"I've never seen responsiveness the way Flint would come up and say 'What do you need? We have left over materials. Would you like this? This could be used for kids...' Everything came together by working as a team. They were so adaptable and flexible...I hope to see Flint in our District a lot more."

Gabriel Cooper, Principal UnSchool
San Juan Unified School District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK



Safety Meeting at our Elk Grove High School Project

## GENERAL METHODOLOGY

### Safety

As a premier school builder, the vast majority of our projects are on active campuses and in proximity to the staff and student population. Inherently carrying out construction on active campuses is inherently difficult. Thankfully, safety is Flint's #1 priority on all our projects, and even more so when occurring on an active school campus.

Flint is proud of our safety record and to be a partner with Cal/OSHA. Flint has won a number of safety awards including the highly coveted OSHA SHARP Award for our Twelve Bridges High School Project. Additionally, Flint has been awarded the Construction Employers' Association (CEA) President's Award in 2021 and CEA's Excellence in Safety Award for the past three consecutive years.

All Flint personnel and our subcontractors maintain safety in every action, on every project, every day. Safety of the students, faculty, public and our construction personnel are the number one priority for Flint on the Estancia High School Theater Project. We will detail all potential job-site hazards and provide necessary mitigation measures to ensure the safe execution of the project through our site-specific Injury and Illness Prevention Program (IIPP), which underscores our uncompromising commitment toward safety.

In order to minimize impacts to the general public and adjacent facilities, our pre-planning efforts will begin during the preconstruction phase, where we will consider the potential impacts that our construction tasks will have on nearby residents and facilities. Our pre-planning process will include all stakeholders with a well-documented final plan that includes "what-if" scenarios along with alternate action plans to guarantee successful outcomes.

We believe that all incidents and injuries are preventable, and we strive to implement an Injury and Incident Free culture on all our projects. We know it is achievable because we have completed projects without a single incident or injury!

**A copy of our EMR Letter can be found in the appendix.**

### Site Logistics

As stated above, safety is of the upmost importance, and we have considered that in the preparation of our Site Logistics Plan. Following safety, we have looked at how to minimize disturbance to school operations and reviewed the concept site plan prepared by Pfieffer to identify construction logistics, impediments and obstacles. In completing this review, we have given consideration as to how to minimize construction costs and improve the Project schedule.


Safety Routes at Casa Roble's Occupied Campus

## Our list of initial observations (in no particular order) include;

» Keeping the existing fire lane access (entry/exit from Placentia Ave) clear and open – this fire lane currently serves the protection to the existing Pool, Building L and Building C.

» Avoid clashes with existing underground utilities (specifically the Fire Hydrants/Booster assembly).

» Avoid re-work to existing ADA parking and access (i.e. ADA access to the pool and Building F & G).

» Avoid re-work to existing building access and site works (i.e. hardscape to north of Building F&G and avoid curb cuts/adjustments).

**Please refer to the appendix for review of Pfeiffer Concept Plan comments.**

## Possible solutions to overcome these observations (in no particular order) include:

» Shift the proposed Theater location to the North to avoid the clash with the existing fire lane. This would allow no change to the existing fire lane and would allow mainting the existing ADA Loading Area and ADA access-way to the Pool. Additionally, this would allow for the existing fire hydrant to remain and would reduce both construction costs and schedule.

» Shifting the Theater to the north and including a 20-foot fire lane to the south of the building would also allow for the existing ADA parking and associated ADA access (located to the north of Building F), to remain. This would reduce both construction cost and schedule.

» Relocate the proposed plaza and drop-off area. The current proposed plaza and drop-off area located to the south-east of the Theater currently requires to rework of the existing hardscape and access to the north of Building G. Additionally, there is a fire booster assembly located within the landscape island which would require to be diverted. If we can avoid working in this area, this would reduce both construction costs and schedule.

» Avoid connecting the proposed parking with the current parking located to the east of Building G (i.e. leave all existing curbs as-is). This would reduce both construction costs and schedule.

**Please refer to the appendix for Flint's Proposed Concept Plan for further information.**

» A proposed Site Logistics Plan has been included in the Appendix based on our proposed concept plan. This will be updated and refined once the final building location and scope has been confirmed. Our Site Logistics Plan will outline our secure construction zone perimeter with strategically located access and egress routes for the safe and efficient movement of personnel and materials. Locations of gates, barriers, and temporary construction signage will be updated monthly or as necessary by any changes to the plan.

» Clear and effective communication is an essential element of our site management plan. Our team will provide weekly updates to the District, CM and school personnel to communicate upcoming activities and any changes or impacts to vehicular or pedestrian traffic flows. If access is not possible around the construction site, Flint will provide safe access through construction zones via temporary fencing walkways.

» Flint will plan for major deliveries and significant construction events to not occur during school drop-off and pick-up times so that these frenzied periods of the day are not further complicated. Utility shutdowns for new water, electrical and other tie-ins to the existing campus system will be coordinated with the District to minimize disruption to school operations.

## Schedule/Timely Project Completion

Flint's schedule process is developed with input from the entire project team, review and approval agencies, District's academic calendar and subcontractors. Our schedule highlights the phasing/increments of the design, GMP approval, procurement, construction, closeout and District move-in process in detail. One strategy that we use to ensure the highest level of schedule efficiency and elimination of wasted time is to incorporate Last Planner® strategies, specifically lean principles and reverse phase pull-planning between project milestones. Our lean approach and strategy ensure that each Project milestone is achieved through the most efficient order of tasks and therefore the lowest cost.

## Critical Path Analysis

The Estancia High School Theater project's critical path flows through design and DSA approval and into site clearing/demo and foundations. The critical path continues into the erection of the steel structure and then enclosing the building by completing the roof and exterior sheathing. We are currently forecasting a Substantial Completion date of August 16, 2024 to allow the Theater to open for the start of the Spring 2024 academic year.

## Coordination with the Academic Calendar

The demolition, tree removal, grading and other site operations can be noisy and disruptive to students and faculty. Flint and our subcontractors will take every measure to minimize disruption to campus life during the Theater construction. Our team will coordinate noisy and disruptive operations around the District Academic Calendar being particularly sensitive to finals week and/or dead week timeframes.

Our team will also take full advantage of winter, summer and fall breaks in the schedule to coordinate any utility shut-downs, tie-ins and crossovers in service. The best tool to coordinate this level of detail is through use of Flint's 6-week look ahead schedule. We use this 6-week look ahead schedule to communicate to campus/facilities personnel what construction activities will be occurring and when.

**Please reference to the appendix for a detailed review of our CPM schedule and all project design and construction milestones.**

## Quality Control and Quality Assurance

Flint will develop a project specific quality control plan (QCP) for the Estancia High School Theater Project that will address in detail our quality control and assurance plans.

The QCP will include metrics for measuring quality at each definable feature of the work (DFW). The QCP outlines what actions should be taken in the event those standards are not complied with and will be integrated with Flint's Project Management System, Field View, for on-site verification and compliance.

As part of our QA/QC process we generate rolling completion lists as the work progresses rather than waiting until the end of a project. This minimizes the time and number of punch-list items identified and ensures a higher level of finish. Through the use of BIM, Flint and our subcontractors will focus on coordination of building systems and functionality before installation to ensure the intended performance.

District facilities personnel will be invited to participate in the commissioning process to aid in their understanding of the system's operation, maintenance and support before we turn over the keys. This ensures that our owners are comfortable operating their facilities before we leave.

## TECHNICAL AND MANAGERIAL APPROACH

Flint's success is dependent upon the success of our client and partners. Our clients understand the "Flint Experience" is why they choose us. Throughout the life of a project, we strive to create a positive experience for all stakeholders involved. On every Flint project,

**"Working on an occupied site with poor as-builts is a recipe for disaster. Flint made safety priority #1 while ensuring a path of travel was available to students, staff, and the public."**

Scott Leaman
Superintendent
Western Placer Unified School District

our team members don't settle on just meeting the benchmarks of construction, but instead work together to push the standards and achieve higher goals. When it comes to delivering quality projects, it's not just about the bricks and mortar. It's the people who make the difference.

For the Estancia High School Theater Project, our project team will carry out the following services:

## Design/Preconstruction Services

Site Evaluation: Consult with the NMUSD, Pfeiffer and SafeWork CM staff in relation to the proposed site/ building location.Flint will review current site conditions to identify existing services and potential impacts to staff, students, and campus operations. An emphasis will be placed on minimizing the impact to school operations.

Plan Review: Provide plan review and constructability services with an emphasis on ensuring that the Project can be submitted to DSA before January 01, 2023. This will ensure that the design does not need to be updated to comply with the 2022 Building Code.

Design Team Meetings: Attend meetings at the project site (or other locations) with Pfeiffer, the design team and Safework CM weekly, until plans are ready for submittal to DSA. Once DSA submittal has occurred, design meetings will revert to bi-weekly.

Value Engineering: Provide a detailed analysis of all major project systems. This will occur prior to DSA submission and/or at such times as mutually agreed by the parties. Additionally, Flint will prepare a Value-Engineering report for the District's consideration thought-out the life of the project.

Detailed Construction CPM Schedule: Produce a detailed construction CPM schedule to be incorporated into the Project documents including identification of the project critical path and agency approvals.

Preliminary and Detailed Estimates: Flint will provide a preliminary cost estimate prior to DSA submittal and will continuously update the estimate using in-kind construction costs. A monthly summary report will be made available to the District. The estimate(s) will be reconciled at the 90% CD Phase and will be used as the basis in the development of the Guaranteed Maximum Price (GMP).

Construction Planning: Will plan the phases, sequences and staging of construction, staging areas, temporary fencing, office trailer placement, access, and utility shutdowns.

Other Services: Any other services that are reasonable and necessary to control the budget and schedule will be provided by Flint .

## Construction and Post-construction Services

Project Accounting and Management Systems: Flint will coordinate with NMUSD and SafeWork CM to develop the Project accounting and budget management systems. This will include an up-to-date costs management system with Flint providing monthly reports during construction.

Management of Project: Daily administration and coordination of the work of all trade contractors. Flint will enforce strict performance, scheduling and notice requirements. We will document the progress and costs of the project and will proactively report on any potential cost or schedule impacts that may occur during construction. Recommendations on potential solutions to these problems will be provided and discussed with the District and CM.

Trade Contractors: Pursuant to Public Contract Code section 20111.6, each prospective MEP Contractor holding C-4, C-7, C-10, C-16, C-20, C-34, C-36, C 38,C-42, C-43, and/or C-46 licenses shall be prequalified by the District to perform construction work as a first-tier subcontractor on the project prior to subcontractors bid.

## SELECTION OF SUBCONTRACTORS

Flint understands the value and importance of encouraging subcontractors' interest in our projects. We specifically focus on local subcontractors in the region as we truly believe in supporting and growing a strong local economy while fostering social-economic equity.

> **"The Flint team had a tremendous amount of cooperation and a real team spirit. Flint, the architects, engineers and owner, had an outstanding team dynamic on this whole project."**
>
> Jaime Derrick
> DSA Inspector

Flint has developed the below procurement process for soliciting subcontractors for the Estancia High School Theater Project.

Subcontractor Outreach: Flint utilizes our Smart-Bid Database which consists of approximately 10,000 subcontractors that we have either worked with or received bids from during previous projects. We will focus on sending out bid invitations to local Orange County contractors and vendors. Once the invitations have been sent to the subcontractors in our database, they will have access to all the bid documents and receive notices as addenda are issued. In addition to reaching out to subcontractors within our database, Flint will work with the Newport-Mesa Unified School District, local Chambers of Commerce, LA/OC Building & Construction Trades Council and local builders' exchanges. We also contact several local publications and websites including Bid Clerk, Reed Data, McGraw-Hill and the Construction Blue Book.

Once Flint contacts the local subcontractors by every means available, we will hold a local outreach at the project site and by Zoom to encourage subcontractors to participate in bidding the project. At the site visit Flint's Project Manager, Mantas Juska, and Superintendent, Michael Della Rosa, will discuss the project details, project challenges, instructions for obtaining and viewing the bid documents, and the process for submitting a bid proposal to Flint. Historically, we have found these types of events to be useful, as they give us a chance to interact with the local subcontractors, while generating some buzz and excitement for the project.

## Developing Bid Packages

Flint's process for developing bid packages with logical, distinct scopes of work begins at the completion of the most recent estimate. The bid packages are prepared by sorting the specifications into individual packages that are comprehensive of the entire scope of work for the project and in a logical sequence to attract qualified subcontractors. Once the bid packages have been established by both number and description and the specifications have been distributed among the appropriate packages, the next step is to detail each individual bid package. The detailing will include the scope of work, by task, from the detailed estimate, along with specific details referenced in the plans and specifications. It will also include coordination items, anticipated exclusions, responsibilities, equipment and hoisting requirements and references that are applicable to each package. The bid packages will be distributed and available to the district for review, prior to the solicitation of subcontractor and vendor quotes.


Subcontractors at Bell Ave. Elementary

## Best Value Section Process

Flint uses a best value subcontractor buyout process for our lease-leaseback projects. Once we receive subcontractor bids, our Chief Estimator, Jared Wright, and our Senior Project Manager, Mantas Juska, will review all bids for exclusions and level the bids out to ensure an "apples-to-apples" comparison. Flint then notifies the most competitive two to three firms, providing the best value to the project, to attend an interview with NMUSD, Safework CM and Flint. In that interview, we review the subcontractor's bid to ensure the full scope of work is covered. We ask all subcontractors to come to the interview fully prepared with a list of constructability and value engineering items. This is a great opportunity to capture a ton of value for the project. Once all subcontractors are interviewed, we score the subcontractors on financial stability, operational history, credit score, organizational capacity, interview and project team.

At that point, we take the technical score and divide by price to give the best value score. This whole process is transparent, and NMUSD and SafeWork CM will be invited to be involved every step of the way including the final review and selection of the best value subcontractor.

**We have included an example of our "Best Value Scoring Criteria" Spreadsheet within the appendix.**


Subcontractors at Twelve Bridges High School

## COMPLIANCE WITH SUBCONTRACTOR PREQUALIFICATION

### Skilled and Trained Workforce

Flint focuses almost exclusively on alternative project delivery in the California educational construction market and is very comfortable and familiar with the skilled and trained workforce requirements that go along with these projects. All our trade partners are required to be prequalified in our system before we will contract with them.

Flint Builders is signatory to both the Carpenters and Laborers Unions and employs a skilled and trained workforce. Per Public Contract Code, at least 60% of the skilled journeypersons employed to perform work shall be graduates of an approved apprenticeship program, except for several occupations that remain at 30%. Flint is currently in compliance with all skilled and trained workforce requirements.

Our team understands the following:

- We are fully aware of the requirements established by Public Contract Code §2600-2602 for utilization of a skilled and trained workforce to complete project construction.
- Flint Builders and our subcontractors at every tier will use a skilled and trained workforce for project construction which falls within an apprenticeable occupation of the building and construction trades.
- Flint's project manager will monitor the skilled and trained workforce to ensure compliance. A report, demonstrating compliance, will be submitted to the District on a monthly basis while the project is being performed.

Our in-house prequalification process includes elements pertaining to the subcontractor's ability to provide a skilled and trained workforce. All of Flint's subcontract agreements contain the Skilled and Trained Labor Force requirements, including certified payrolls and monthly reporting forms.

Additionally, Flint pays prevailing wage rates to our employees based upon the job on which they are working. Each employee's hourly rate is calculated according to the determinations for each job as specified by the advertisement bid date, and in accordance with the rules and regulation for prevailing wage work.

### Monitoring and Enforcement

Flint utilizes eMars, a Labor Compliance software service, that verifies the correct prevailing wage rates based on the determination and the applicable classification. Flint and our subcontractors upload their certified payroll reports in eMars to verify the correct rates. Throughout the life of a project, Flint's project coordinators verify that subcontractors have posted weekly payroll and ensure that all necessary forms have been uploaded to eMARs, including:

- DAS140 & DAS142 with proof of submission
- Fringe benefit statement for all wage classifications
- Apprentice certificate, if required
- eCPR receipts/DIR confirmation
- Proof of training contributions
- Final affidavit at completion of project
- Penalties

There have been no DIR Civil Wage & Penalty Assessments issued against Flint Builders.

# 11. PRICING AND CONTINGENCY

"Flint's teams have always shown a high level of professionalism, fairness, creativity and collaboration, resulting in projects delivered on time and with a high quality at a competitive cost. "

Gary Dahl, Director of Project Management – Major Capital Projects
University of California, Davis

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK



## 1. LLB ENTITY FEE:

Flint is pleased to provide our LLB Entity Fee for the rate of 3.00% of the Total Construction Cost.

## 2. PRECONSTRUCTION FEE:

Flint is pleased to provide Preconstruction Services for the amount of $70,000 Lump Sum.

## 3. SPECIAL CONDITIONS (IF ANY/APPLICABLE):

Not Applicable.

## 4. CONTRACTOR'S GENERAL CONDITIONS TABLE:

Flint is pleased to provide our General Conditions Cost at the rate of $112,000 Per Month, as indicated in the Contractor's General Conditions Table, for a total cost of $2,016,000, based on a 18 month schedule. The final schedule will be coordinated with the District and included in the GMP to reflect the actual duration and total months for construction.

## 5. BONDS AND INSURANCE:

Flint is pleased to provide our Bonds and Insurance for the rate of 1.60% of the Total Construction Cost. If Builder's Risk Insurance is required, please add 1.0% of the Total Construction Cost. Please note that Subcontractor Default Insurance (SDI)/Subcontractor Bonds are excluded from Flint's General Conditions Cost. SDI/Subcontractor Bonds are to be included in the Direct Cost of Work.

## 6. CONTRACTOR CONTINGENCY:

Flint is pleased to provide Contractor Contingency for the rate of 3.00% of the Direct Cost of Work.

## 7. DISTRICT CONTINGENCY:

Flint is pleased to provide District Contingency for the rate of 3.00% of the Estimated GMP as indicated in the Construction Services Agreement and RFP.

## 8. OTHER, IF NECESSARY:

Not Applicable.

**Please reference contractor's general conditions table in Section 12.**

> **"Flint personnel kept the project on budget and on time, and had a great relationship with us throughout the project."**
>
> Scott Leaman, Superintendent
> Western Placer Unified School District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 12. CONTRACTOR'S GENERAL CONDITIONS TABLE

"Flint Builders has rivaled or exceeded the performance of virtually every one of the DB-MACC contractors I've worked with. The fact that we've rated them as excellent in every evaluation factor is not an exaggeration."

Ray Pyle, Chief Facilities Planner
Contra Costa Community College District

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

## CONTRACTOR'S GENERAL CONDITIONS TABLE

| Contractor's General Conditions / General Requirements | Amount |
|---|---|
| **Supervision / Staff** | |
| Operations Manager | $24,000 |
| Project Executive | $24,000 |
| Project Manager | $380,000 |
| Project Superintendent | $380,000 |
| Project Engineer (2 Total) | $456,000 |
| Scheduling Engineer | $40,000 |
| Estimator (Included with Preconstruction) | $0 |
| Constructability Reviewer (Included with Preconstruction) | $0 |
| Quality Control Manager | $32,000 |
| MEP Coordinator | $12,000 |
| Field Engineer (Part-Time) | $48,000 |
| Draftsman/Detailer (Included with Direct Cost of Work) | $0 |
| BIM Manager / Coordinator | $40,000 |
| Record Drawings | $4,000 |
| Field Accountant (Not Required) | $0 |
| Labor Compliance Manager | $8,000 |
| Time Keeper / Checker | $8,000 |
| Secretarial / Clerk Typist | $8,000 |
| Independent Surveyor (Included with Direct Cost of Work) | $0 |
| Safety & E.E.O. Officer | $48,000 |
| **Field Offices for GC, Inspector, and Owner** | |
| Office Trailer / Rental, Set-up, Tear-down, Relocation for GC | $80,000 |
| Office Trailer / Rental, Set-up, Tear-down, Relocation for District | $40,000 |
| Office Furniture / Equipment / Computers | $80,000 |
| Telephone / Data Installation | $24,000 |
| Telephone / Data Monthly Charges | $8,000 |
| Electrical Power Installation | $59,000 |
| Electrical Power Distribution Wiring | $8,000 |
| Water Service - Installation | $12,000 |

## CONTRACTOR'S GENERAL CONDITIONS TABLE (CONTINUED)

| Contractor's General Conditions / General Requirements | Amount |
|---|---|
| Heating & Cooling Costs | $16,000 |
| Light Bulbs & Misc. Supplies | $4,000 |
| Recycling / Trash Dumpster Removal / Hauling | $40,000 |
| Maintenance Services (Janitorial, Holding Tank, etc.) | $48,000 |
| Drinking Water / Cooler / Cup | $4,000 |
| **Documents / Records / Misc.** | |
| Xerox Copies / Misc. Printing | $2,000 |
| Electronic Drawing Transfer | $1,000 |
| Printing - Drawings & Specifications | $2,000 |
| As-built Drawing Reproduction | $2,000 |
| Postage / UPS / FedEx | $8,000 |
| Project Photographs and Video | $4,000 |
| Closeout Documentation - Manuals, Warranties, DSA Documents | $2,000 |
| **Jobsite Operations** | |
| Storage Trailer & Tool Shed Rental | $16,000 |
| Safety / First Aid Supplies / Safety Signage | $16,000 |
| Fire Fighting Equipment | $4,000 |
| Security Guards (Not Anticipated) | $0 |
| Temporary Parking | $8,000 |
| Watchman Service (Not Anticipated) | $0 |
| **Other** | |
| Sub Bond or Sub Default Insurance (Included with Direct Cost of Work) | 1.5% of Direct Cost |
| Bidding Costs (Included with Preconstruction) | $0 |
| Facility Operator / Training | $8,000 |
| Safety Inspections | $8,000 |
| **TOTAL COST** | **$2,016,000** |

**Total Cost per Month (18 Months)** **$112,000**

# 13. OTHER INFORMATION

"Flint is the best contractor I have ever worked with. The East Side School District is extremely lucky to have Flint as their General Contractor, and I am proud to have been a part of this successful project."

Clay Hanning, IOR
Yerba Buena Student Union and Quad Modernization

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

## VIDEO TESTIMONIALS

### LOS GATOS HIGH SCHOOL




https://youtu.be/dCA9NQ7Z5Rs

### LINCOLN HIGH SCHOOL




https://youtu.be/KaK0XrKLExQ

### FAIR OAKS ELEMENTARY SCHOOL



https://youtu.be/j0CJd_5LgLg

### ROSEVILLE HIGH SCHOOL




https://youtu.be/2i4E1aQ-OFc

## TESTIMONIALS

**"Flint has been incredible throughout the scope of this work to ensure that we were informed and had the information we need to be effective in our jobs."**

Tony Palma, Director of Capital Projects, Facilities & Operations, Los Gatos-Saratoga Joint Union High School District

**"Just finished a year and a half long project with Flint in the Los Gatos School District. I found Flint to be very professional and easy to communicate with. Flint was very timely in response to any issues and the on-site staff, from Superintendent to Project Management, made my life easier."**

Ross Allioto, Inspector of Record Los Gatos High School Music and Classroom Buildings

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# 14. APPENDICES

"In addition to the wonderful design, this was one of the most enjoyable projects that we have had partnering with a builder."

Clayton Halliday, Campus Architect,
University of California, Davis

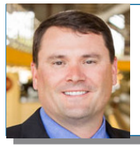
THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# ORG CHART

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# Company Organizational Chart

FLINT



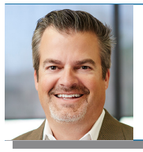
President
JOHN STUMP
DBIA



Director of Preconstruction
JENNY DERRY
CCM



Director of Preconstruction
ROB DOWNEY
P.E., LEED AP



Vice President
KEVIN MOSHER
DBIA, LEED AP BD+C



Safety Manager
RICHARD MANUEL



Chief Estimator
JARED WRIGHT
CPE, DBIA,
LEED AP BD+C



Vice President of Administration
CATHY ROBB



Preconstruction Manager
RYAN TOGNETTI
DBIA



QA/QC MANAGER
JUSTIN SIEBERT
DBIA, QSP, CESSWI

Project Managers
MANTAS JUSKA
ALAINA ROSSI
ANDY ROLFS
CRAIG KINSMAN
CAMILLE HARDIN
DAVID GARNER
JOE WINDMILLER
KELLY PIPPIN
MARK MENNUCCI
MICHAEL KLINGMAN
NATHAN STILES
DAN BRIGHT
ALEX KOKOLOGIANNAKIS
SHANE BRADLEY



Self-Perform Superintendent/Field Crew Manager
FRANK RILEY



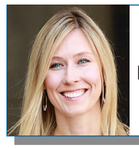
Senior Estimator
TYLER SWANSON
AEP, ASSOC. DBIA

Controller
LISA HECHT

Payroll Manager
MORGAN STRONG

Payroll Coordinator
KYLIE MARTINEZ

Project Coordinators
SANDRA BERGST
LORENA RAYA
HEATHER BERGQUIST
SHELLEY MOORE



Director of Marketing
DONATA GILLILAND



Architect
KRISTA ROSTON

Senior Marketing Coordinator
JOANNE DIAZ

Marketing Coordinator
MONICA MOGAVERO

Marketing Assistant
SOPHIA GONZALEZ

Project Superintendents
MICHAEL DELLA ROSA
BRIAN HANSEN
DOUG GAMMELGARD
NICK MACCINI
RANDY TSCHARNER
STEVEN GATHARD
TOM WILTSEY
ZACH DZERIGIAN
GERARDO BARAJAS
KYLE BEARDEN
DAN FREY
ERIC PAULSON

Assistant Project Superintendents
GERADO BARAJAS
KRISTEN CLARK
NICK MACCINI
STEVE JOE MONTERO

Assistant Project Managers
REMINGTON JONES
BRANDON TAYLOR
AUSTIN PIRES

Project Engineer/ Quality Control
HINA CHAUDHRY
JOSH MATTHEWS
THOMAS KREBS
DANIEL DOE
DANIEL MORA
KYLE REID
SCOTT MARTIN
MASON MICCICHI
KYLE BRESNAHAN



Director of Manufacturing
MATT BRANDON

Self-Perform Crew (70)



Director of VDC
JOHN REINHARDT

VDC Team
RYAN WAGNER
SAM VAKULICH
OMAR ALHUSAMI

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# RESUMES

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK



## Justin Siebert, DBIA, QSP, CESSWI

### QA/QC Manager

As construction QA/AC manager, Justin will be responsible for ensuring that all quality control tasks are carried out, documenting the construction process and inspecting each stage of construction. Justin will coordinate QC activities with project manager and superintendent, maintain daily safety reports, and manage and monitor required safety testing. He will certify that all submittals are in compliance with contract requirements.

## REPRESENTATIVE EXPERIENCE

Western Placer Unified School District, Twelve Bridges Bridges High School, Lincoln, CA

East Side Union High School District, W.C. Overfelt High School Music, Art, and Administration Building and Quad Modernization, San Jose, CA

University of California, Santa Cruz, CA, Upper Quarry Amphitheater, Santa Cruz, CA

San Juan Unified School District, Casa Roble High School Student Union and Administration, Sacramento, CA

East Side Union High School District, Yerba Buena High School New Student Union and Quad Modernization, San Jose, CA

Gilroy Unified School District, South Valley Middle School Modernization, Gilroy, CA

Santa Cruz City Schools, De Laveaga Elementary School Improvements, Santa Cruz, CA

Roseville Joint Union High School District, Auxiliary Gym, Roseville, CA

San Juan Unified School District, Earl LeGette Elementary School, Fair Oaks, CA

San Juan Unified School District, Fair Oaks Elementary School Alternative Learning Center Modernization, Sacramento, CA

Folsom Cordova Unified School District, Folsom Hills Elementary School Modernization, Folsom, CA

Western Placer Unified School District, Lincoln High School Addition and Modernization, Licoln, CA



## Jared Wright, CPE, LEED AP BD+C, DBIA

### Chief Estimating Officer

Jared is one of the best estimators in the industry. From conceptual estimates through all design phase milestone to the competitive bid, Jared knows a project down to the penny. As the Chief Estimator, Jared will provide cost management services, including budget preparation and reconciliation at each design phase milestone, value engineering as may be required, and management of the bidding process.

## REPRESENTATIVE EXPERIENCE

Western Placer Unified School District, Twelve Bridges Bridges High School, Lincoln, CA

East Side Union High School District, W.C. Overfelt High School Music, Art, and Administration Building and Quad Modernization, San Jose, CA

University of California, Santa Cruz, CA, Upper Quarry Amphitheater, Santa Cruz, CA

San Juan Unified School District, Casa Roble High School Student Union and Administration, Sacramento, CA

East Side Union High School District, Yerba Buena High School New Student Union and Quad Modernization, San Jose, CA

Gilroy Unified School District, South Valley Middle School Modernization, Gilroy, CA

Santa Cruz City Schools, De Laveaga Elementary School Improvements, Santa Cruz, CA

Roseville Joint Union High School District, Auxiliary Gym, Roseville, CA

San Juan Unified School District, Earl LeGette Elementary School, Fair Oaks, CA

San Juan Unified School District, Fair Oaks Elementary School Alternative Learning Center Modernization, Sacramento, CA

Folsom Cordova Unified School District, Folsom Hills Elementary School Modernization, Folsom, CA

Western Placer Unified School District, Lincoln High School Addition and Modernization, Licoln, CA



## Richard Manuel

### Safety Manager

Richard will assist with enforcing all OSHA safety requirements within Flint's safety program, actively evaluates safety on all Flint projects, educates all employees/contractors on safe practices, and enforces accountability of Flint's policy and procedures. Richard is a passionate about safety and believes that in order to work safely, organizations need to combine shared perceptions, beliefs, values and attitude that create a commitment to safety.

## RELEVANT PROJECT EXPERIENCE

Robla School District, Bell Ave. Eelementary School Reconstruction Project, Sacramento, CA

San Juan Unified School District, Earl LeGette Elementary School, Fair Oaks, CA

Elk Grove Unified School District, Elk Grove High School, Elk Grove, CA

Placer Union High School District, Placer Union High School Earl Crabbe Gym Renovation, Auburn, CA

Gilroy Unified School District, South Valley Middle School Campus Replacement, Gilroy CA

San Jose Evergreen Community College District, San Jose City College Career Education Complex, San Jose, CA

Chabot-Las Positas Community College District, Las Positas Academic Support and Office Building, Livermore, CA

Solano County, Solano County Mental Health Diversion Project, Fairfield, CA

B Steet Theatre, Sacramento, CA*

Four Seasons Resort,  Calistoga, CA*

Sutter Fort, New 8 Story Hyatt House Hotel, Sacramento, CA*

19 & J Apartments, New 11 Story Load Bearing Metal Stud Building, Sacramento, CA*

Ice Blocks 1 & 2 Business District, Sacramento, CA*

**Experience prior to joining Flint.*



## John Reinhardt

### Director of VDC

John Reinhardt is Flint's BIM and VDC expert. Coming from a superintendent and field background, John brings a builder's mindset to the virtual world. His practical knowledge is imperative for a VDC program that is firmly ingrained in all aspects of Flint's alternative project delivery methods. He works on every Flint project from preconstruction through turnover to ensure VDC is utilized to its maximum value in all phases of a project.

## RELEVANT PROJECT EXPERIENCE

Western Placer Unified School District, Twelve Bridges Bridges High School, Lincoln, CA

East Side Union High School District, W.C. Overfelt High School Music, Art, and Administration Building and Quad Modernization, San Jose, CA

University of California, Santa Cruz, CA, Upper Quarry Amphitheater, Santa Cruz, CA

San Juan Unified School District, Casa Roble High School Student Union and Administration, Sacramento, CA

East Side Union High School District, Yerba Buena High School New Student Union and Quad Modernization, San Jose, CA

Gilroy Unified School District, South Valley Middle School Modernization, Gilroy, CA

Santa Cruz City Schools, De Laveaga Elementary School Improvements, Santa Cruz, CA

Roseville Joint Union High School District, Auxiliary Gym, Roseville, CA

San Juan Unified School District, Earl LeGette Elementary School, Fair Oaks, CA

San Juan Unified School District, Fair Oaks Elementary School Alternative Learning Center Modernization, Sacramento, CA

Folsom Cordova Unified School District, Folsom Hills Elementary School Modernization, Folsom, CA

Western Placer Unified School District, Lincoln High School Addition and Modernization, Licoln, CA



## Hina Chaudhry

### Senior Project Engineer

Hina's role will be helping tradespeople interpret design drawings and ensuring the job is constructed according to the project plans. She will be involved in project budgeting, scheduling, and planning. Hina bridges the gap between field personnel and project management, leading our subcontractors and self-perform crews.

## REPRESENTATIVE EXPERIENCE

Chabot Las Positas, Las Positas Academic Library Support and Office Building, Livermoore, CA

East Side Union High School District, W.C. Overfelt High School Music, Art, and Administration Building and Quad Modernization, San Jose, CA

MacArthur Transit Village – Parcel B, Oakland, CA*

**Experience prior to joining Flint.*



## Kyle Bresnahan

### Project Engineer

Kyle is Flint's field representative, helping tradespeople interpret the job's designs, ensuring the job is constructed according to the project plans, and assisting with project controls, including budgeting, scheduling, and planning. He is involved in meeting and exceeding deadlines and helps the tradespeople forecast what is needed to get the job done.

## REPRESENTATIVE EXPERIENCE

San José-Evergreen Community College District, San Jose City College Career Complex, San Jose, CA

UC San Diego, Marine Institute of Oceanography, La Jolla, CA*

Cal Poly, Smart Initiative, San Luis Obispo, CA*

Port of Long Beach, LBCT Terminal Project, Long Beach, CA*

**Experience prior to joining Flint.*

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# EMR LETTER

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

Construction Services Group

September 13, 2022

Flint Builders, Inc.
Attn: Cathy Robb
401 Derek Place
Roseville, CA 95678

Re: Flint Builders, Inc. – Experience Modification Rating Factor

To Whom It May Concern:

Alliant Insurance Services, Inc. is the broker of record for Flint Builders, Inc. This letter confirms that the following outlines Flint Builders, Inc.'s current and historical Experience Modification Rating Factors:

**Experience Modification Rating Factors**

| | |
|---|---|
| 05/21/2022 – 05/21/2023 | 0.80 |
| 05/21/2021 – 05/21/2022 | 0.84 |
| 05/21/2020 – 05/21/2021 | 0.63 |

Should you have any questions, please feel free to contact me.

Sincerely,

Ann Coleman
Account Executive
(678) 544-2018

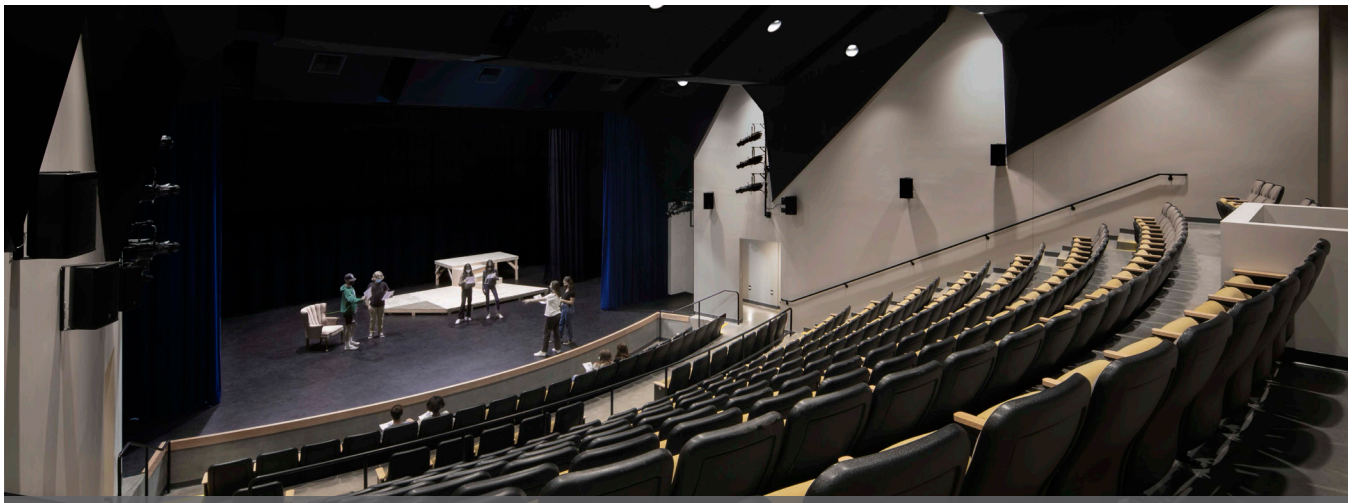
THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# PROJECT PAGES

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

Western Placer Unified School District | Lincoln, CA

# Twelve Bridges High School



*"The Flint Team has always been attentive to budget and schedule challenges and have acted immediately to provide viable recommendations and resolve issues that do come up with the District's best interest in mind. That is truly and deeply appreciated by the WPUSD staff. We without reservation consider Flint Builders our top performing contract partner!!!"*

- MICHAEL ADELL, DIRECTOR OF FACILITIES , WESTERN PLACER USD

| | |
|---|---|
| Delivery Method | Lease-leaseback |
| Firm's Role | General Contractor |
| Award \| Completion Dates | 3/14/2018 \| 6/30/2021 |
| Project Value | $87,200,000 |
| Amount of Fees Received | $2 million |
| Architect | HMC Architects |
| Structural Engineer | Buehler & Buehler |
| Mechanical Engineer | LP Engineering |
| Electrical Engineer | LP Engineering |
| Relationship with Owner/ Client | Collaborative |
| Project Reference | Western Placer Unified School District<br>Michael Adell<br>madell@wpsud.k12.ca.us<br>916.645.5100 |
| Team Experience | John Stump<br>Rob Downey<br>Mark Mennucci<br>Zach Dzerigian<br>Jared Wright<br>Kevin Mosher |
| Claims/Litigation | None |

Scope of work:

Twelve Bridges High School was a new construction project built on approximately 56 acres in Lincoln, California. As part of construction of a new high school campus, the project included a new 228-seat theater and an orchestra pit. The stage was outfitted with motorized battens and rigging at different depths overhead, as well as a full curtain system. The surround sound system was state-of-the-art, commissioned by a Hollywood-experienced production team. The theater was embellished by an intricate wall and cloud ceiling system, consisting of metal stud framing of myriad of geometrical shapes that then were covered by stretched fabric to give the entire space an amazing texture as well as conceal all of the mechanical, electrical and plumbing services above. A projector screen nearly the size of the stage was installed There was a control booth at the rear of the space as well as a spotlight room above it. Just outside the rear of the stage there was a large prop construction, staging area, as well as dressing/makeup rooms.

DSA
DIVISION OF THE STATE ARCHITECT
DEPARTMENT OF GENERAL SERVICES

SCAN OR CLICK
TO VIEW
TWELVE BRIDGES
CLIENT TESTIMONIAL

East Side Union High School District | San Jose, CA

# W.C. Overfelt High School New Music, Art and Administration Building




*"The combination of commitment and communication gave me trust in Flint as they completed the largest construction project on our campus since the school's inception, now the most beautiful building in our community."* - VITO CHIALA, PRINCIPAL, OVERFELT HIGH SCHOOL

| | |
|---|---|
| Delivery Method | Design-Build |
| Firm's Role | General Contractor |
| Award \| Completion Dates | 06/08/2018 \| 10/23/2020 (completed two months early!) |
| Project Value | $25.4 million (gave $200,000 back!) |
| Amount of Fees Received | $1 million |
| Architect | JK Architecture Engineering |
| Structural Engineer | Buehler |
| Mechanical Engineer | Intech Mechanical/ Capital Engineering |
| Electrical Engineer | The Engineering Enterprise |
| Relationship with Owner/ Client | Collaborative |
| Project Reference | East Side Union HS District<br>Julio Lucas<br>lucasj@esuhsd.org<br>408.239.9647 |
| Team Experience | John Stump<br>Rob Downey<br>Jared Wright<br>Kevin Mosher<br>Alaina Rossi<br>Michael Dela Rosa |
| Claims/Litigation | None |

### Scope of work:

This project included the construction of a new 21,000 square-foot, steel-framed, music, arts, and administration building and modernization of an existing 3,100 square-foot wood-framed building, connected to the new construction through seismic separation. Site improvement include demolition and abatement of multiple buildings, and the creation of a new quad for student learning and gathering.

### Theater Highlights:

The new facility houses a 200 seat theater, classrooms for music, art, photography and drama programs, an 80-piece band room, and a photo lab with a dark room. The administration wing includes offices, conference room, counseling and advising spaces, and a waiting area. In addition, the building provides a functional circulation space from the campus front entry to the quad and a social area with a café and seating.

SCAN OR CLICK TO VIEW OVERFELT HIGH SCHOOL FLY-THROUGH

DSA
DIVISION OF THE STATE ARCHITECT
DEPARTMENT OF GENERAL SERVICES

University of California, Santa Cruz | Santa Cruz, CA

# Upper Quarry Amphitheater




*"I was at our opening concert and it was fabulous! To see the students enjoying the space, to see how functional it was... and the lighting and sound. It was just phenomenal!"*

- ALISON GALLOWAY, CAMPUS PROVOST/EXECUTIVE VICE CHANCELLOR, UNIVERSITY OF CALIFORNIA, SANTA CRUZ

| | |
|---|---|
| Delivery Method | Design-Build |
| Firm's Role | General Contractor |
| Award \| Completion Dates | 10/16/2016 \| 11/22/2017 |
| Project Value | $6.19 million |
| Amount of Fees Received | $300 thousand |
| Architect | Dreyfuss & Blackford Architects |
| Structural Engineer | Siegfried Engineering |
| Mechanical Engineer | Intech Mechanical Company |
| Electrical Engineer | Royal Electric |
| Relationship with Owner/ Client | Collaborative |
| Project Reference | University of California, Santa Cruz<br>Andrea Hilderman<br>andreah@ucsc.edu<br>831.588.6134 |
| Team Experience | John Stump<br>Rob Downey<br>Jared Wright<br>Kevin Mosher<br>Mark Mennucci<br>Doug Gammelgard |
| Claims/Litigation | None |

Scope of work:

Flint Builders, Siegfried Engineering, and Dreyfuss & Blackford Architects brought a vision to life of restoring the amphitheater to a newly invigorated, inviting cultural space that retains its natural beauty. While many features were upgraded, one that was taken back to its original state is "the rock," an outcropping that dramatically pierces the stage.

Design, demolition and construction of the UCSC Upper Quarry Amphitheater included expanding seating capacity from 1,636 to 2,000, adding wireless internet, tree protection, selective tree demolition, storm water management, rock fall barriers, site improvements, and telecommunications improvements to support performances, events and casual daily use of the venue.

SCAN OR CLICK TO VIEW UPPER QUARRY AMPHITHEATER CLIENT TESTIMONIAL

San Juan Unified School District | Orangevale, CA

# Casa Roble Fundamental High School Student Union and CTE Building




*"My school site community has been impressed with the workmanship but also to the relationships developed by and with the Flint team. Many of my staff have commented on how cooperative and understanding the Flint team has been while working on an active school site. Additionally noteworthy has been the leadership in the Flint site team who have demonstrated the highest levels of competence and expertise in every area of planning, organizing, communicating, and implementing a project such as this. We have been grateful for their considerations and communication."* - MICHELE LORENZO, SCHOOL PRINCIPAL

| | |
|---|---|
| Delivery Method | Design-Build |
| Firm's Role | General Contractor |
| Award \| Completion Dates | 4/10/2018 \| 8/15/2020 |
| Project Value | $24.8 million (gave $1.2 million back!) |
| Amount of Fees Received | $1 million |
| Architect | JK Architecture Engineering |
| Structural Engineer | Miyamoto International |
| Mechanical Engineer | Intech Mechanical |
| Electrical Engineer | The Engineering Enterprise |
| Relationship with Owner/ Client | Collaborative |
| Project Reference | San Juan Unified School District<br>Frank Camarda<br>frank.camarda@sanjuan.edu<br>916.971.5740 |
| Team Experience | John Stump<br>Rob Downey<br>Tom Wiltsey<br>Jared Wright<br>Kevin Mosher |
| Claims/Litigation | None |

DSA
DIVISION OF THE STATE ARCHITECT
DEPARTMENT OF GENERAL SERVICES

## Scope of work:

The Casa Roble Fundamental High School modernization project included demolition of an existing administration building, demolition of the library/counseling center and construction of a new 17,400 square-foot student-centered building that establishes a new heart of this campus. The new student union houses administration, counseling, library, and flexible/collaboration spaces, including a coffee lounge and student store (Ram Shack). A welcoming entry lobby creates a sense of invitation while also providing for a visual oversight of the campus entry and front parking lot. The single point of access provides improved control and security for the entire campus. The coffee lounge and student collaboration space looks out to the new quad, stage, and amphitheater.

Also part of the project was the renovation of Building A to accommodate the Career Technical Education (CTE) Biomed Program as part of the school's SCORE Academy.

SCAN OR CLICK
TO VIEW
CASA ROBLE
CLIENT TESTIMONIAL

East Side Union High School District | San Jose, CA

# Yerba Buena High School New Student Union & Quad Transformation




*"The Flint team have worked seamlessly as an extension of our team, provided us great value and delivered a project through a design build process that has become a model for our District... The quintessential question of any recommendation is 'would you hire this team/person again', and I unequivocally would."* - TOM HUYNH, PROJECT MANAGER, EAST SIDE UNIFIED SCHOOL DISTRICT

| | |
|---|---|
| Delivery Method | Design-Build |
| Firm's Role | General Contractor |
| Award \| Completion Dates | 12/31/2015 \| 05/18/2018 |
| Project Value | $19.5 million |
| Amount of Fees Received | $1 million |
| Architect | MFDB Architects & JK Architects |
| Structural Engineer | Buehler |
| Mechanical Engineer | Lawson & Capital Engineering |
| Electrical Engineer | The Engineering Enterprise/Del Monte Electrical |
| Relationship with Owner/ Client | Collaborative |
| Project Reference | East Side Union HS District<br>Julio Lucas<br>lucasj@esuhsd.org<br>408.239.9647 |
| Team Experience | John Stump<br>Rob Downey<br>Jared Wright<br>Kevin Mosher<br>Alaina Rossi<br>Doug Gammelgard |
| Claims/Litigation | None |

DSA
DIVISION OF THE STATE ARCHITECT
DEPARTMENT OF GENERAL SERVICES

**Scope of work:**

This 37,500 square-foot, single-story student union and quad transformation is the new heart and focal point of the Yerba Buena High School campus. The facility was designed to create a safe and welcoming entry. The administration office and reception area provides a control and visibility point ensuring the safety of students, faculty, and public. The centrally-located principal's office promotes connectivity and collaboration while allowing for visual oversight of the student union. The administration space is visually connected to the adjacent learning center to provide oversight as the staffing needs require. The learning center is positioned to have a strong physical engagement of the student union and visual interest from the exterior quad and campus entry. Support areas are positioned in locations to double function as the learning center as well as the union. The large group space is located across the hall and is shared as the main conference space for administration, counseling, and discipline programs. The positioning of these support spaces maximizes program flexibility for changing use that may occur over time.

SCAN OR CLICK TO VIEW YERBA BUENA CLIENT TESTIMONIAL

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# BEST VALUE SCORING CRITERIA

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

FLINT

**Best Value Scoring Criteria**
**Estancia High School Theater Project**
**[Enter Bid Package]**

**Subcontractors must Pass all to be considered qualified**

| | | **Proposal 1** [Enter Sub Name] | **Proposal 2** [Enter Sub Name] | **Proposal 3** [Enter Sub Name] | **Proposal 4** [Enter Sub Name] | **Proposal 5** [Enter Sub Name] |
|---|---|---|---|---|---|---|
| Contractor has provided the complete scope included within the Bid Package | Pass/Fail | | | | | |
| Contractor License Active? | Pass/Fail | | | | | |
| DIR Registration Active, if applicable to project? | Pass/Fail | | | | | |
| Can meet Skilled and Trained Requirements, if applicable to project? | Pass/Fail | | | | | |
| All work claimed by carpenter / laborer unions are signatory contractors. | Pass/Fail | | | | | |
| Bid Form Completed | Pass/Fail | | | | | |
| Is firm currently barred from any Federal or State Work? | Pass/Fail | | | | | |

DRAFT
PROJECT SPECIFIC CRITERIA TO BE DEVELOPED

**Best Value Evaluation Factors for Selection:**

| | | | | | | |
|---|---|---|---|---|---|---|
| <u>Prequalification Criteria</u> | | | | | | |
| Financial Score | 60 points | | | | | |
| Operational Score | 60 points | | | | | |
| Credit Score | 60 points | | | | | |
| Organizational Capacity | 60 points | | | | | |
| Interview Score | 60 points | | | | | |
| Project Team Score (Foreman/PM/Location) | 60 points | | | | | |
| **Total Technical Score (360 points possible)** | **360 points** | - | - | - | - | - |
| Lump Sum Proposal | | $ - | $ - | $ - | $ - | $ - |
| **Cost per Point** | | $ - | $ - | $ - | $ - | $ - |
| Best Value Subcontractor (Lowest Cost per Point) | | | | | | |

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# CERTFICATE OF INSURANCE

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 9/13/2022

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

| PRODUCER | CONTACT NAME: Lisa Shaw | |
|---|---|---|
| Alliant Insurance Services, Inc.<br>1125 Sanctuary Parkway, Suite 300<br>Alpharetta GA 30009 | PHONE (A/C, No, Ext): 678-867-6100 | FAX (A/C, No): |
| | E-MAIL ADDRESS: Lisa.Shaw@alliant.com | |
| | INSURER(S) AFFORDING COVERAGE | NAIC # |
| | INSURER A : Liberty Mutual Fire Insurance | 23035 |
| INSURED<br>Flint Builders, Inc.<br>401 Derek Place<br>Roseville CA 95678 | INSURER B : Liberty Insurance Corporation | 42404 |
| | INSURER C : | |
| | INSURER D : | |
| | INSURER E : | |
| | INSURER F : | |

**COVERAGES** **CERTIFICATE NUMBER:** 348626566 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS | |
|---|---|---|---|---|---|---|---|---|
| A | X **COMMERCIAL GENERAL LIABILITY**<br>[ ] CLAIMS-MADE [X] OCCUR<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br>[ ] POLICY [X] PRO-JECT [ ] LOC<br>[ ] OTHER: | | | TB2-645-445771-021 | 3/1/2022 | 3/1/2023 | EACH OCCURRENCE<br>DAMAGE TO RENTED PREMISES (Ea occurrence)<br>MED EXP (Any one person)<br>PERSONAL & ADV INJURY<br>GENERAL AGGREGATE<br>PRODUCTS - COMP/OP AGG<br> | $ 2,000,000<br>$ 300,000<br>$ 10,000<br>$ 2,000,000<br>$ 4,000,000<br>$ 4,000,000<br>$ |
| A | **AUTOMOBILE LIABILITY**<br>X ANY AUTO<br>[ ] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS<br>X HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY<br> | | | AS2-645-445771-031 | 3/1/2022 | 3/1/2023 | COMBINED SINGLE LIMIT (Ea accident)<br>BODILY INJURY (Per person)<br>BODILY INJURY (Per accident)<br>PROPERTY DAMAGE (Per accident)<br> | $ 2,000,000<br>$<br>$<br>$<br>$ |
| B | X **UMBRELLA LIAB** X OCCUR<br>**EXCESS LIAB** [ ] CLAIMS-MADE<br>DED X RETENTION $ 0 | | | TH7-645-445771-042 | 3/1/2022 | 3/1/2023 | EACH OCCURRENCE<br>AGGREGATE<br> | $ 10,000,000<br>$ 10,000,000<br>$ |
| A | **WORKERS COMPENSATION AND EMPLOYERS' LIABILITY** Y / N<br>ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? [ ]<br>**(Mandatory in NH)**<br>If yes, describe under DESCRIPTION OF OPERATIONS below | N / A | | WC2-645-445771-011 | 3/1/2022 | 3/1/2023 | X PER STATUTE [ ] OTH-ER<br>E.L. EACH ACCIDENT<br>E.L. DISEASE - EA EMPLOYEE<br>E.L. DISEASE - POLICY LIMIT | <br>$ 1,000,000<br>$ 1,000,000<br>$ 1,000,000 |

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**

RE: Estancia High School, 2323 Placentia Ave, Costa Mesa, CA 92627,
Certificate Holder is included as Additional Insured as respects Liability arising out of work performed by the Named Insured. The insurance provided shall be primary and any other insurance maintained by the Additional Insured is excess and non-contributory. Waiver of Subrogation applies as required by contract.

**CERTIFICATE HOLDER**

Newport - Mesa Unified District
ATTN: Jonathan Geiszler, Director
Purchasing and Warehouse
2985 Bear Street
Costa Mesa CA 92626

**CANCELLATION**

**SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.**

**AUTHORIZED REPRESENTATIVE**



**© 1988-2015 ACORD CORPORATION. All rights reserved.**

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

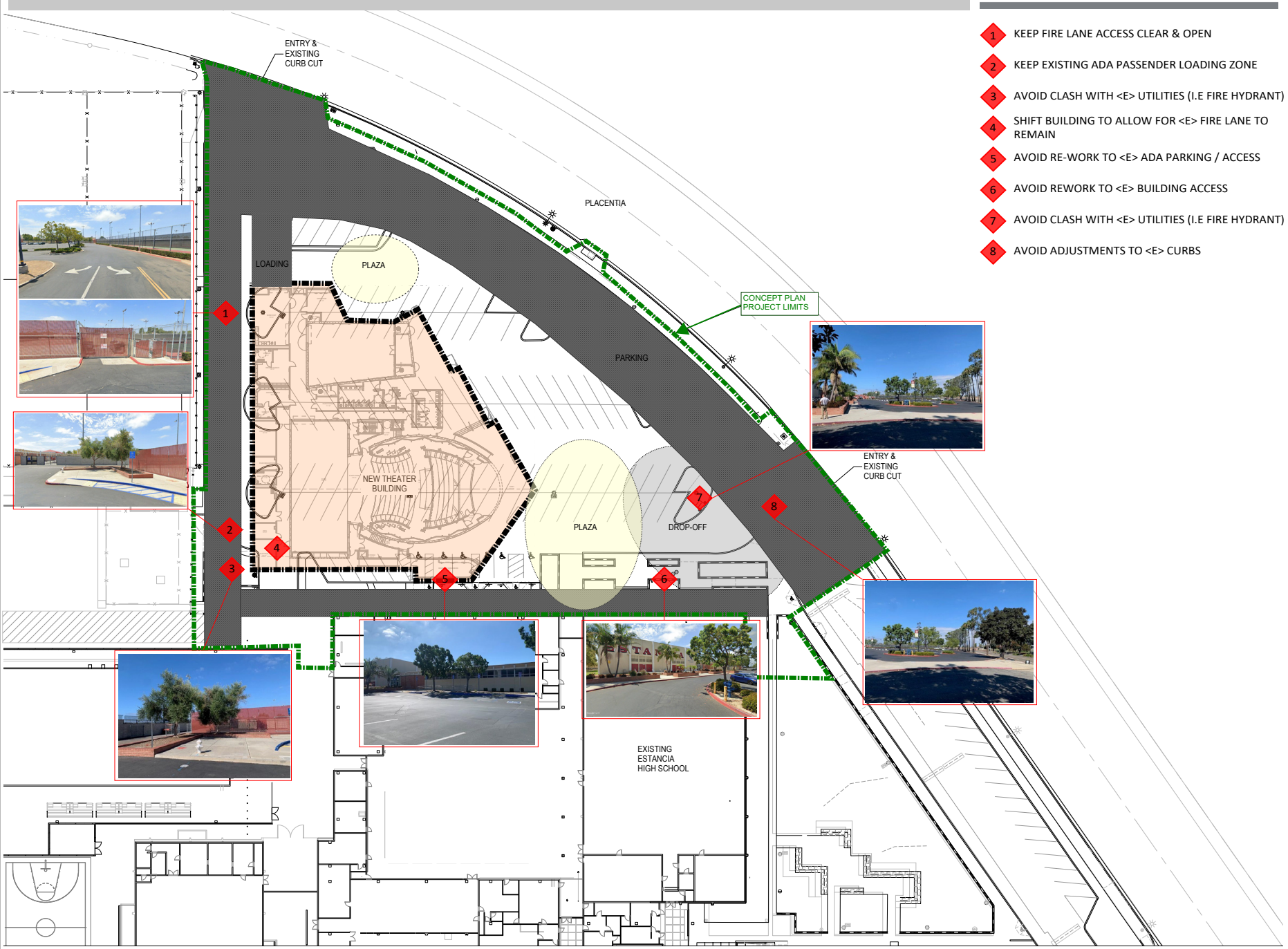
# LOGISTICS

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# PFEIFFER - LLB SITE CONCEPT PLAN (ORIGINAL)
# SITE CONSIDERATIONS

FLINT

1. KEEP FIRE LANE ACCESS CLEAR & OPEN
2. KEEP EXISTING ADA PASSENGER LOADING ZONE
3. AVOID CLASH WITH <E> UTILITIES (I.E FIRE HYDRANT)
4. SHIFT BUILDING TO ALLOW FOR <E> FIRE LANE TO REMAIN
5. AVOID RE-WORK TO <E> ADA PARKING / ACCESS
6. AVOID REWORK TO <E> BUILDING ACCESS
7. AVOID CLASH WITH <E> UTILITIES (I.E FIRE HYDRANT)
8. AVOID ADJUSTMENTS TO <E> CURBS




1 LEASEBACK SITE DIAGRAM
1" = 20'-0"

ESTANCIA HIGH SCHOOL THEATER PROJECT
2323 PLACENTIA AVENUE, COSTA MESA, CA 92627
CLIENT:
NEWPORT-MESA UNIFIED SCHOOL DISTRICT


pfeiffer partners architects
PFEIFFER PARTNERS ARCHITECTS, INC.
700 SOUTH FLOWER ST.
SUITE 1150
LOS ANGELES, CA 90017
PHONE: 213.624.2775
FAX: 213.895.0923

CIVIL:
VCA ENGINEERS
1041 SOUTH GARFIELD AVE. SUITE 210
ALHAMBRA, CA 91801
PHONE: 323.729.8098

LANDSCAPE:
RLA
8841 RESEARCH DR, SUITE 200
IRVINE, CA 92618
PHONE: 949.387.1323

STRUCTURAL:
KPFF
18400 VON KARMAN, SUITE 600
IRVINE, CA 92612
PHONE: 949.252.1022

MEP:
OED
5200 E LA PALMA AVE
ANAHEIM, CA 92807
PHONE: 714.693.2277

THEATER/LIGHTING:
THE RUZIKA COMPANY
2 EXECUTIVE CIRCLE, SUITE 290
IRVINE, CA 92614
PHONE: 949.253.3479

ACOUSTICS:
MCH
5655 LINDERO CANYON RD, SUITE 325
WESTLAKE VILLAGE, CA 91362
PHONE: 818.991.9300

AV:
MMC
895 NAPA AVENUE, SUITE B3
MORRO BAY, CA 93442
PHONE: 310.726.9766


ISSUE NAME:

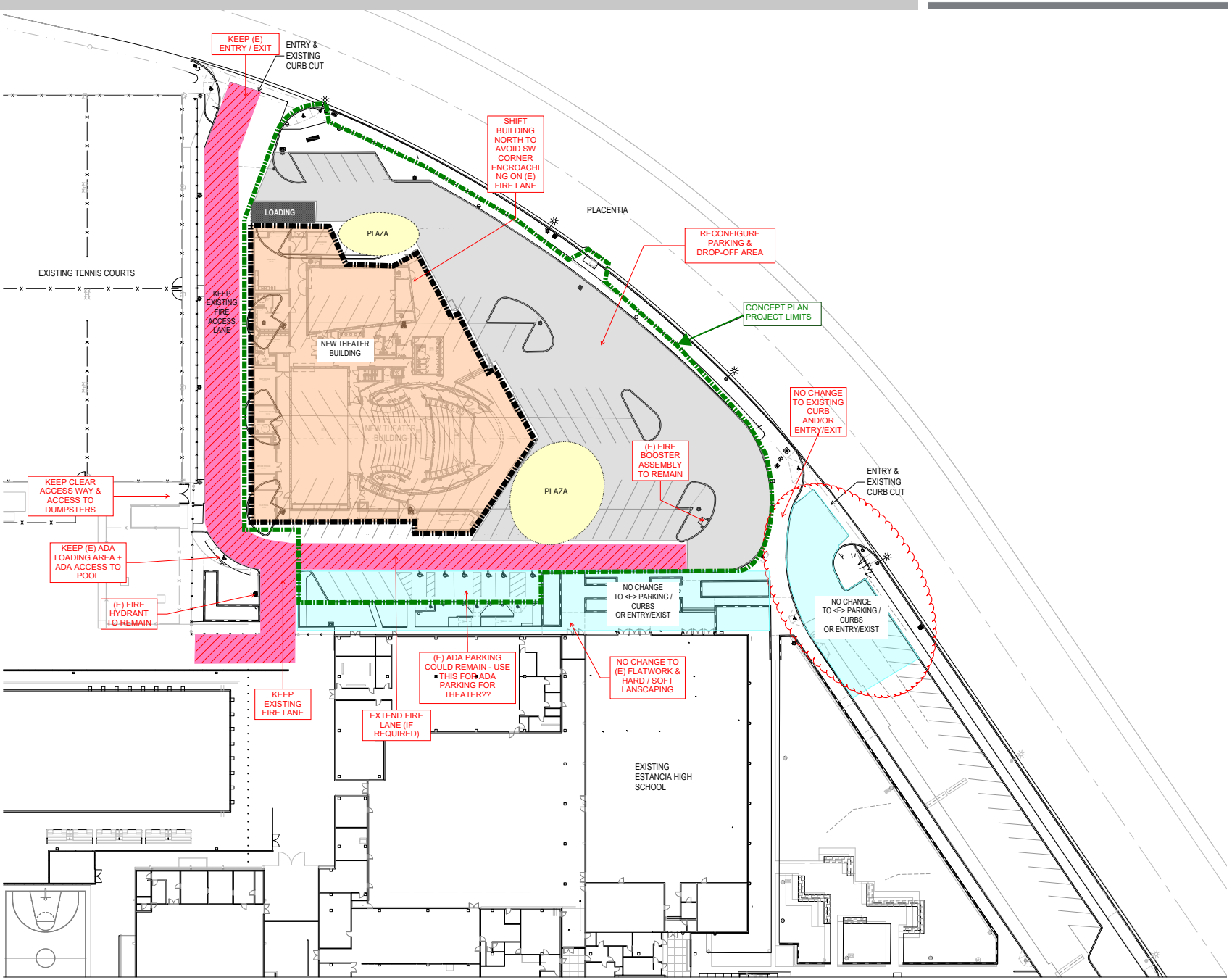
| NO. | DESCRIPTION | DATE |
|---|---|---|
| 1 | | |
| 2 | | |

S LEASEBACK DIAGRAM

SCALE:

# FLINT - PROPOSED CONCEPT PLAN

FLINT




1 LEASEBACK SITE DIAGRAM
1" = 20'-0"

ESTANCIA HIGH SCHOOL THEATER PROJECT

2323 PLACENTIA AVENUE, COSTA MESA, CA 92627

CLIENT: NEWPORT-MESA UNIFIED SCHOOL DISTRICT


pfeiffer

PFEIFFER PARTNERS ARCHITECTS, INC.
700 SOUTH FLOWER ST.
SUITE 1150
LOS ANGELES, CA 90017
PHONE: 213.624.2775
FAX: 213.895.0923

CIVIL:
VCA ENGINEERS
1041 SOUTH GARFIELD AVE. SUITE 210
ALHAMBRA, CA 91801
PHONE: 323.726.6098

LANDSCAPE:
RLA
8841 RESEARCH DR. SUITE 200
IRVINE, CA 92618
PHONE: 949.387.1323

STRUCTURAL:
KPFF
18400 VON KARMAN, SUITE 600
IRVINE, CA 92612
PHONE: 949.252.1022

MEP:
OED
5200 E LA PALMA AVE
ANAHEIM, CA 92807
PHONE: 714.693.2277

THEATER/LIGHTING:
THE RUZIKA COMPANY
2 EXECUTIVE CIRCLE, SUITE 290
IRVINE, CA 92614
PHONE: 949.253.3479

ACOUSTICS:
MCH
5655 LINDERO CANYON RD, SUITE 325
WESTLAKE VILLAGE, CA 91362
PHONE: 818.991.9090

AV:
MMC
895 NAPA AVENUE, SUITE B3
MORRO BAY, CA 93442
PHONE: 310.726.9786


ISSUE NAME:

| NO. | DESCRIPTION | DATE |
|---|---|---|

SHEET INDEX

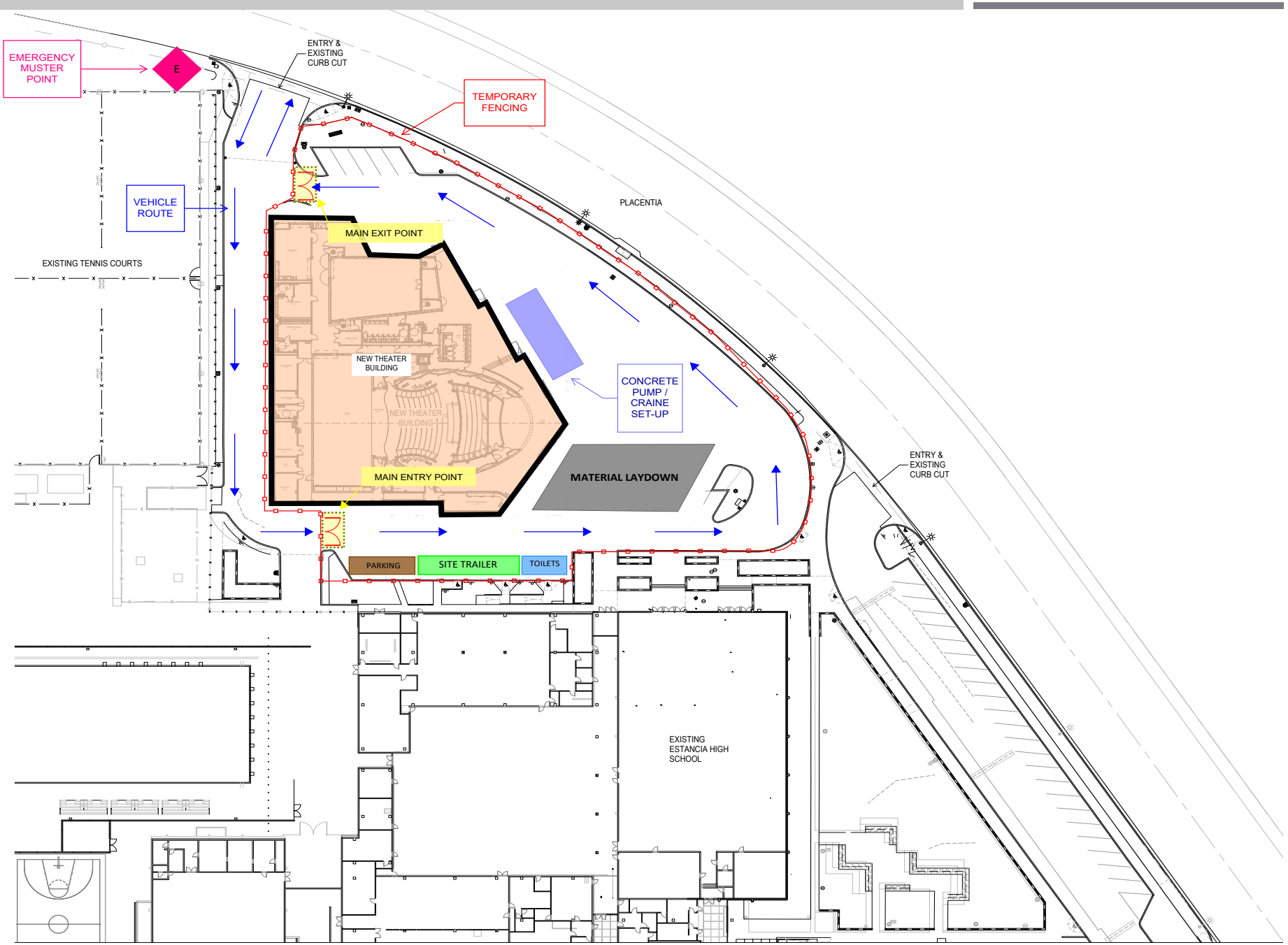
LEASEBACK DIAGRAM

SCALE:

PFEIFFER PARTNERS PROJECT NUMBER: 2016.00

# FLINT - PROPOSED CONCEPT PLAN
# SITE LOGISTICS PLAN

FLINT




1 LEASEBACK SITE DIAGRAM
1" = 20'-0"

ESTANCIA HIGH SCHOOL
THEATER PROJECT

2323 PLACENTIA AVENUE, COSTA MESA, CA 92627

OWNER:
NEWPORT-MESA UNIFIED SCHOOL DISTRICT


pfeiffer

PFEIFFER PARTNERS ARCHITECTS, INC.
700 SOUTH FLOWER ST.
SUITE 1150
LOS ANGELES, CA 90017
PHONE: 213.624.2775
FAX: 213.895.0923

CIVIL:
VCA ENGINEERS
1041 SOUTH GARFIELD AVE. SUITE 210
ALHAMBRA, CA 91801
PHONE: 323.729.8098

LANDSCAPE:
RLA
6841 RESEARCH DR, SUITE 200
IRVINE, CA 92618
PHONE: 949.387.1323

STRUCTURAL:
KPFF
18400 VON KARMAN, SUITE 600
IRVINE, CA 92612
PHONE: 949.252.1022

MEP:
OED
5200 E LA PALMA AVE
ANAHEIM, CA 92807
PHONE: 714.693.2277

THEATER/LIGHTING:
THE RUZIKA COMPANY
2 EXECUTIVE CIRCLE, SUITE 290
IRVINE, CA 92614
PHONE: 949.253.3479

ACOUSTICS:
MCH
5655 LINDERO CANYON RD, SUITE 325
WESTLAKE VILLAGE, CA 91362
PHONE: 818.991.9300

AV:
MMC
895 NAPA AVENUE, SUITE B3
MORRO BAY, CA 93442
PHONE: 310.726.9786


ISSUE NAME:

| NO. | DESCRIPTION | DATE |
|---|---|---|

SHEET INDEX

LEASEBACK DIAGRAM

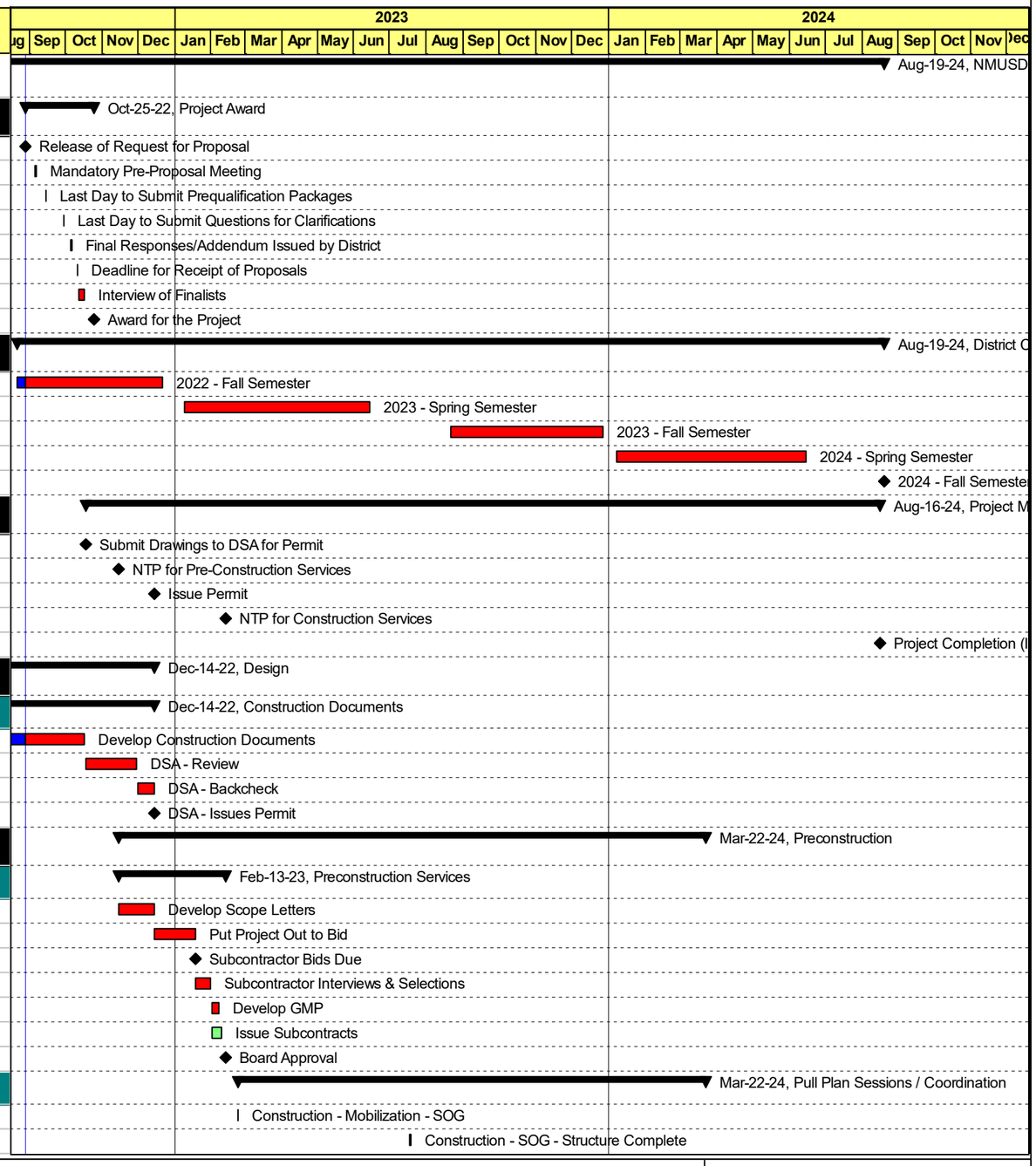
SCALE:

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# SCHEDULE

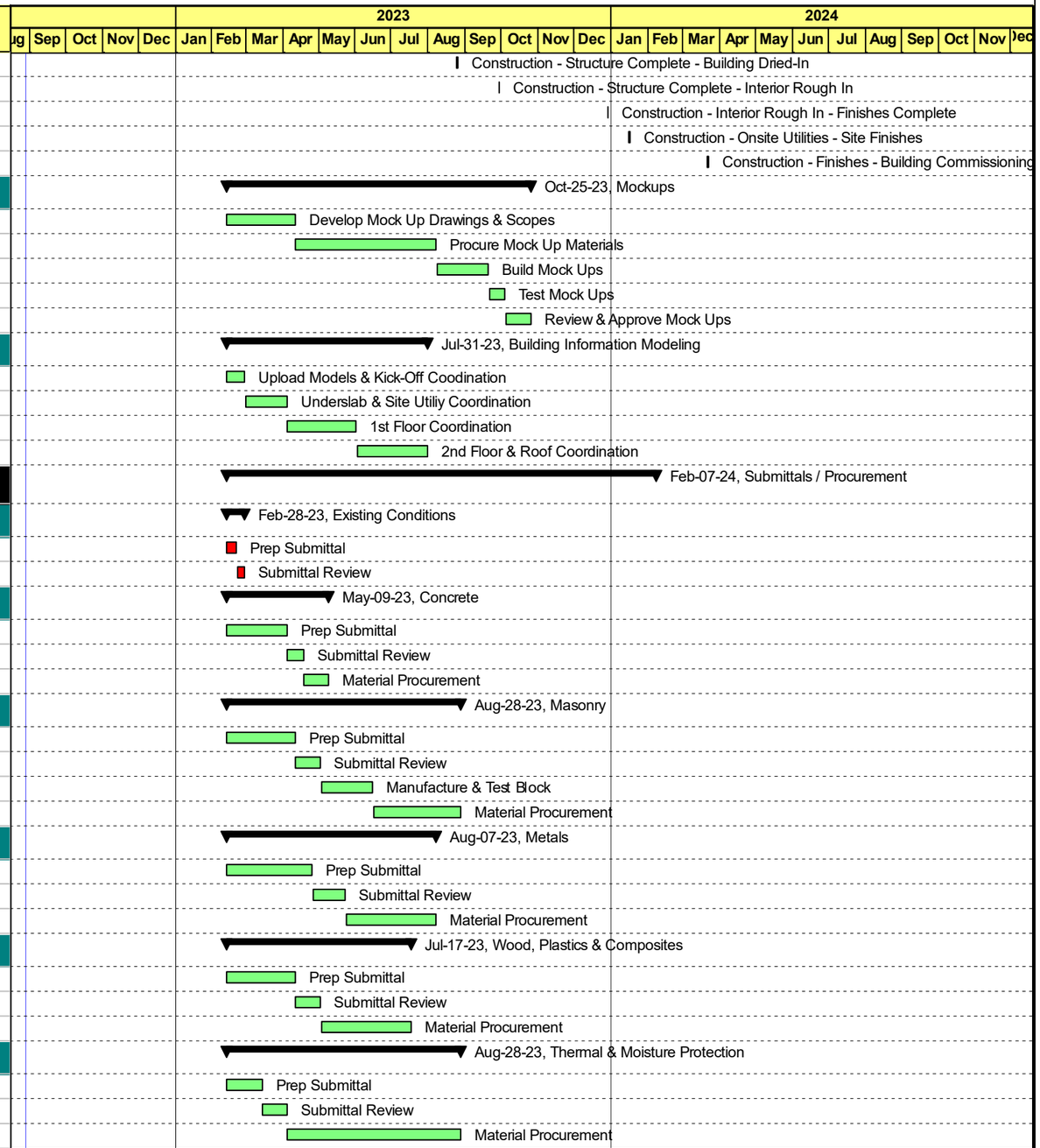
# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 1 | ***NMUSD - Estancia High School Theater Project*** | | 504 | 504 | Jun-06-22 A | Aug-19-24 |
| 2 | ***Project Award*** | | 39 | 39 | Aug-29-22 | Oct-25-22 |
| 3 | PA-1050 | Release of Request for Proposal | 0 | 0 | Aug-29-22 | |
| 4 | PA-1060 | Mandatory Pre-Proposal Meeting | 1 | 1 | Sep-06-22 | Sep-06-22 |
| 5 | PA-1070 | Last Day to Submit Prequalification Packages | 1 | 1 | Sep-15-22 | Sep-15-22 |
| 6 | PA-1080 | Last Day to Submit Questions for Clarifications | 1 | 1 | Sep-30-22 | Sep-30-22 |
| 7 | PA-1090 | Final Responses/Addendum Issued by District | 1 | 1 | Oct-06-22 | Oct-06-22 |
| 8 | PA-1030 | Deadline for Receipt of Proposals | 1 | 1 | Oct-11-22 | Oct-11-22 |
| 9 | PA-1100 | Interview of Finalists | 4 | 4 | Oct-12-22 | Oct-17-22 |
| 10 | PA-1020 | Award for the Project | 0 | 0 | Oct-25-22 | |
| 11 | ***District Calendar*** | | 487 | 487 | Aug-22-22 A | Aug-19-24 |
| 12 | DC-1000 | 2022 - Fall Semester | 87 | 80 | Aug-22-22 A | Dec-22-22 |
| 13 | DC-1010 | 2023 - Spring Semester | 108 | 108 | Jan-09-23* | Jun-14-23 |
| 14 | DC-1020 | 2023 - Fall Semester | 88 | 88 | Aug-21-23* | Dec-27-23 |
| 15 | DC-1030 | 2024 - Spring Semester | 110 | 110 | Jan-08-24* | Jun-14-24 |
| 16 | DC-1040 | 2024 - Fall Semester Begins | 0 | 0 | Aug-19-24* | |
| 17 | ***Project Milestones*** | | 453 | 453 | Oct-18-22 | Aug-16-24 |
| 18 | PM-1170 | Submit Drawings to DSA for Permit | 0 | 0 | Oct-18-22 | |
| 19 | PM-1000 | NTP for Pre-Construction Services | 0 | 0 | Nov-15-22 | |
| 20 | PM-1160 | Issue Permit | 0 | 0 | | Dec-14-22 |
| 21 | PM-1010 | NTP for Construction Services | 0 | 0 | Feb-13-23 | |
| 22 | PM-1250 | Project Completion (Including Weather Allowance) | 0 | 0 | | Aug-16-24* |
| 23 | ***Design*** | | 100 | 74 | Jun-06-22 A | Dec-14-22 |
| 24 | ***Construction Documents*** | | 100 | 74 | Jun-06-22 A | Dec-14-22 |
| 25 | CD-1000 | Develop Construction Documents | 100 | 34 | Jun-06-22 A | Oct-17-22 |
| 26 | CD-1010 | DSA - Review | 30 | 30 | Oct-18-22 | Nov-30-22 |
| 27 | CD-1020 | DSA - Backcheck | 10 | 10 | Dec-01-22 | Dec-14-22 |
| 28 | CD-1030 | DSA - Issues Permit | 0 | 0 | | Dec-14-22 |
| 29 | ***Preconstruction*** | | 332 | 332 | Nov-15-22 | Mar-22-24 |
| 30 | ***Preconstruction Services*** | | 57 | 57 | Nov-15-22 | Feb-13-23 |
| 31 | PRCN-1000 | Develop Scope Letters | 20 | 20 | Nov-15-22 | Dec-14-22 |
| 32 | PRCN-1020 | Put Project Out to Bid | 20 | 20 | Dec-15-22 | Jan-18-23 |
| 33 | PRCN-1030 | Subcontractor Bids Due | 0 | 0 | | Jan-18-23 |
| 34 | PRCN-1060 | Subcontractor Interviews & Selections | 9 | 9 | Jan-19-23 | Jan-31-23 |
| 35 | PRCN-1040 | Develop GMP | 5 | 5 | Feb-01-23 | Feb-07-23 |
| 36 | PRCN-1070 | Issue Subcontracts | 7 | 7 | Feb-01-23 | Feb-09-23 |
| 37 | PRCN-1050 | Board Approval | 0 | 0 | Feb-13-23 | |
| 38 | ***Pull Plan Sessions / Coordination*** | | 269 | 269 | Feb-23-23 | Mar-22-24 |
| 39 | PULL-1020 | Construction - Mobilization - SOG | 1 | 1 | Feb-23-23 | Feb-23-23 |
| 40 | PULL-1080 | Construction - SOG - Structure Complete | 1 | 1 | Jul-18-23 | Jul-18-23 |



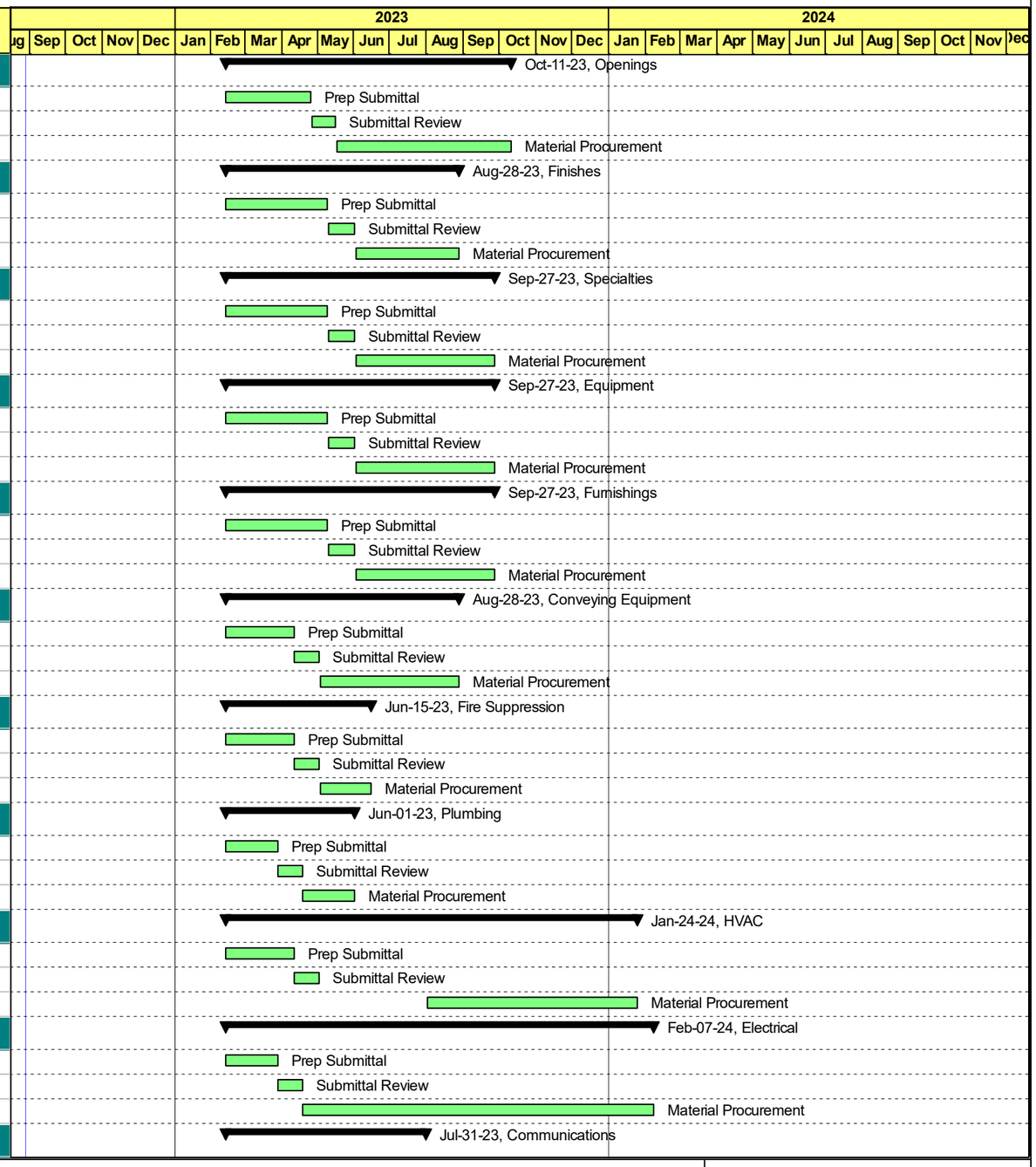
# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 41 | PULL-1090 | Construction - Structure Complete - Building Dried-In | 1 | 1 | Aug-25-23 | Aug-25-23 |
| 42 | PULL-1100 | Construction - Structure Complete - Interior Rough In | | 1 | Sep-29-23 | Sep-29-23 |
| 43 | PULL-1110 | Construction - Interior Rough In - Finishes Complete | 1 | 1 | Dec-29-23 | Dec-29-23 |
| 44 | PULL-1160 | Construction - Onsite Utilities - Site Finishes | 1 | 1 | Jan-16-24 | Jan-16-24 |
| 45 | PULL-1140 | Construction - Finishes - Building Commissioning | 1 | 1 | Mar-22-24 | Mar-22-24 |
| 46 | ***Mockups*** | | 175 | 175 | Feb-13-23 | Oct-25-23 |
| 47 | MOCK-1000 | Develop Mock Up Drawings & Scopes | 40 | 40 | Feb-13-23 | Apr-11-23 |
| 48 | MOCK-1010 | Procure Mock Up Materials | 80 | 80 | Apr-12-23 | Aug-07-23 |
| 49 | MOCK-1020 | Build Mock Ups | 30 | 30 | Aug-08-23 | Sep-20-23 |
| 50 | MOCK-1030 | Test Mock Ups | 10 | 10 | Sep-21-23 | Oct-04-23 |
| 51 | MOCK-1040 | Review & Approve Mock Ups | 15 | 15 | Oct-05-23 | Oct-25-23 |
| 52 | ***Building Information Modeling*** | | 115 | 115 | Feb-13-23 | Jul-31-23 |
| 53 | BIM-1000 | Upload Models & Kick-Off Coodination | 10 | 10 | Feb-13-23 | Feb-28-23 |
| 54 | BIM-1010 | Underslab & Site Utiliy Coordination | 25 | 25 | Mar-01-23 | Apr-04-23 |
| 55 | BIM-1020 | 1st Floor Coordination | 40 | 40 | Apr-05-23 | Jun-01-23 |
| 56 | BIM-1030 | 2nd Floor & Roof Coordination | 40 | 40 | Jun-02-23 | Jul-31-23 |
| 57 | ***Submittals / Procurement*** | | 253 | 253 | Feb-13-23 | Feb-07-24 |
| 58 | ***Existing Conditions*** | | 10 | 10 | Feb-13-23 | Feb-28-23 |
| 59 | SUB-1390 | Prep Submittal | 5 | 5 | Feb-13-23 | Feb-21-23 |
| 60 | SUB-1400 | Submittal Review | 5 | 5 | Feb-22-23 | Feb-28-23 |
| 61 | ***Concrete*** | | 60 | 60 | Feb-13-23 | May-09-23 |
| 62 | SUB-1110 | Prep Submittal | 35 | 35 | Feb-13-23 | Apr-04-23 |
| 63 | SUB-1210 | Submittal Review | 10 | 10 | Apr-05-23 | Apr-18-23 |
| 64 | SUB-1320 | Material Procurement | 15 | 15 | Apr-19-23 | May-09-23 |
| 65 | ***Masonry*** | | 135 | 135 | Feb-13-23 | Aug-28-23 |
| 66 | SUB-1410 | Prep Submittal | 40 | 40 | Feb-13-23 | Apr-11-23 |
| 67 | SUB-1420 | Submittal Review | 15 | 15 | Apr-12-23 | May-02-23 |
| 68 | SUB-1750 | Manufacture & Test Block | 30 | 30 | May-03-23 | Jun-15-23 |
| 69 | SUB-1430 | Material Procurement | 50 | 50 | Jun-16-23 | Aug-28-23 |
| 70 | ***Metals*** | | 120 | 120 | Feb-13-23 | Aug-07-23 |
| 71 | SUB-1120 | Prep Submittal | 50 | 50 | Feb-13-23 | Apr-25-23 |
| 72 | SUB-1220 | Submittal Review | 20 | 20 | Apr-26-23 | May-23-23 |
| 73 | SUB-1330 | Material Procurement | 50 | 50 | May-24-23 | Aug-07-23 |
| 74 | ***Wood, Plastics & Composites*** | | 105 | 105 | Feb-13-23 | Jul-17-23 |
| 75 | SUB-1440 | Prep Submittal | 40 | 40 | Feb-13-23 | Apr-11-23 |
| 76 | SUB-1450 | Submittal Review | 15 | 15 | Apr-12-23 | May-02-23 |
| 77 | SUB-1460 | Material Procurement | 50 | 50 | May-03-23 | Jul-17-23 |
| 78 | ***Thermal & Moisture Protection*** | | 135 | 135 | Feb-13-23 | Aug-28-23 |
| 79 | SUB-1470 | Prep Submittal | 20 | 20 | Feb-13-23 | Mar-14-23 |
| 80 | SUB-1480 | Submittal Review | 15 | 15 | Mar-15-23 | Apr-04-23 |
| 81 | SUB-1490 | Material Procurement | 100 | 100 | Apr-05-23 | Aug-28-23 |



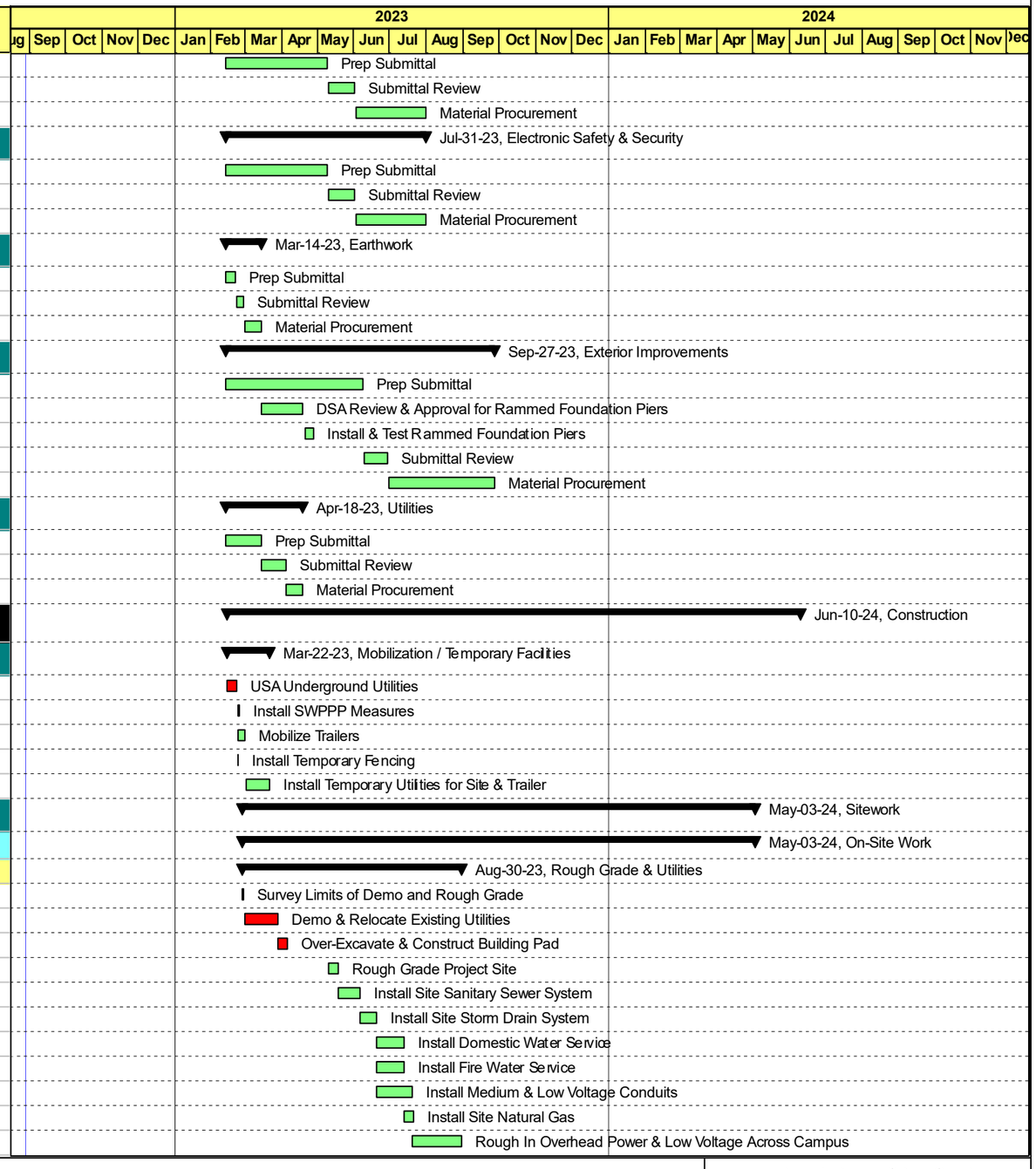
# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 82 | ***Openings*** | | 165 | 165 | Feb-13-23 | Oct-11-23 |
| 83 | SUB-1100 | Prep Submittal | 50 | 50 | Feb-13-23 | Apr-25-23 |
| 84 | SUB-1200 | Submittal Review | 15 | 15 | Apr-26-23 | May-16-23 |
| 85 | SUB-1240 | Material Procurement | 100 | 100 | May-17-23 | Oct-11-23 |
| 86 | ***Finishes*** | | 135 | 135 | Feb-13-23 | Aug-28-23 |
| 87 | SUB-1030 | Prep Submittal | 60 | 60 | Feb-13-23 | May-09-23 |
| 88 | SUB-1060 | Submittal Review | 15 | 15 | May-10-23 | Jun-01-23 |
| 89 | SUB-1080 | Material Procurement | 60 | 60 | Jun-02-23 | Aug-28-23 |
| 90 | ***Specialties*** | | 155 | 155 | Feb-13-23 | Sep-27-23 |
| 91 | SUB-1170 | Prep Submittal | 60 | 60 | Feb-13-23 | May-09-23 |
| 92 | SUB-1250 | Submittal Review | 15 | 15 | May-10-23 | Jun-01-23 |
| 93 | SUB-1340 | Material Procurement | 80 | 80 | Jun-02-23 | Sep-27-23 |
| 94 | ***Equipment*** | | 155 | 155 | Feb-13-23 | Sep-27-23 |
| 95 | SUB-1130 | Prep Submittal | 60 | 60 | Feb-13-23 | May-09-23 |
| 96 | SUB-1260 | Submittal Review | 15 | 15 | May-10-23 | Jun-01-23 |
| 97 | SUB-1350 | Material Procurement | 80 | 80 | Jun-02-23 | Sep-27-23 |
| 98 | ***Furnishings*** | | 155 | 155 | Feb-13-23 | Sep-27-23 |
| 99 | SUB-1500 | Prep Submittal | 60 | 60 | Feb-13-23 | May-09-23 |
| 100 | SUB-1510 | Submittal Review | 15 | 15 | May-10-23 | Jun-01-23 |
| 101 | SUB-1520 | Material Procurement | 80 | 80 | Jun-02-23 | Sep-27-23 |
| 102 | ***Conveying Equipment*** | | 135 | 135 | Feb-13-23 | Aug-28-23 |
| 103 | SUB-1530 | Prep Submittal | 40 | 40 | Feb-13-23 | Apr-11-23 |
| 104 | SUB-1540 | Submittal Review | 15 | 15 | Apr-12-23 | May-02-23 |
| 105 | SUB-1550 | Material Procurement | 80 | 80 | May-03-23 | Aug-28-23 |
| 106 | ***Fire Suppression*** | | 85 | 85 | Feb-13-23 | Jun-15-23 |
| 107 | SUB-1560 | Prep Submittal | 40 | 40 | Feb-13-23 | Apr-11-23 |
| 108 | SUB-1570 | Submittal Review | 15 | 15 | Apr-12-23 | May-02-23 |
| 109 | SUB-1580 | Material Procurement | 30 | 30 | May-03-23 | Jun-15-23 |
| 110 | ***Plumbing*** | | 75 | 75 | Feb-13-23 | Jun-01-23 |
| 111 | SUB-1590 | Prep Submittal | 30 | 30 | Feb-13-23 | Mar-28-23 |
| 112 | SUB-1600 | Submittal Review | 15 | 15 | Mar-29-23 | Apr-18-23 |
| 113 | SUB-1610 | Material Procurement | 30 | 30 | Apr-19-23 | Jun-01-23 |
| 114 | ***HVAC*** | | 235 | 235 | Feb-13-23 | Jan-24-24 |
| 115 | SUB-1150 | Prep Submittal | 40 | 40 | Feb-13-23 | Apr-11-23 |
| 116 | SUB-1280 | Submittal Review | 15 | 15 | Apr-12-23 | May-02-23 |
| 117 | SUB-1370 | Material Procurement | 120 | 120 | Aug-01-23 | Jan-24-24 |
| 118 | ***Electrical*** | | 245 | 245 | Feb-13-23 | Feb-07-24 |
| 119 | SUB-1180 | Prep Submittal | 30 | 30 | Feb-13-23 | Mar-28-23 |
| 120 | SUB-1300 | Submittal Review | 15 | 15 | Mar-29-23 | Apr-18-23 |
| 121 | SUB-1380 | Material Procurement | 200 | 200 | Apr-19-23 | Feb-07-24 |
| 122 | ***Communications*** | | 115 | 115 | Feb-13-23 | Jul-31-23 |



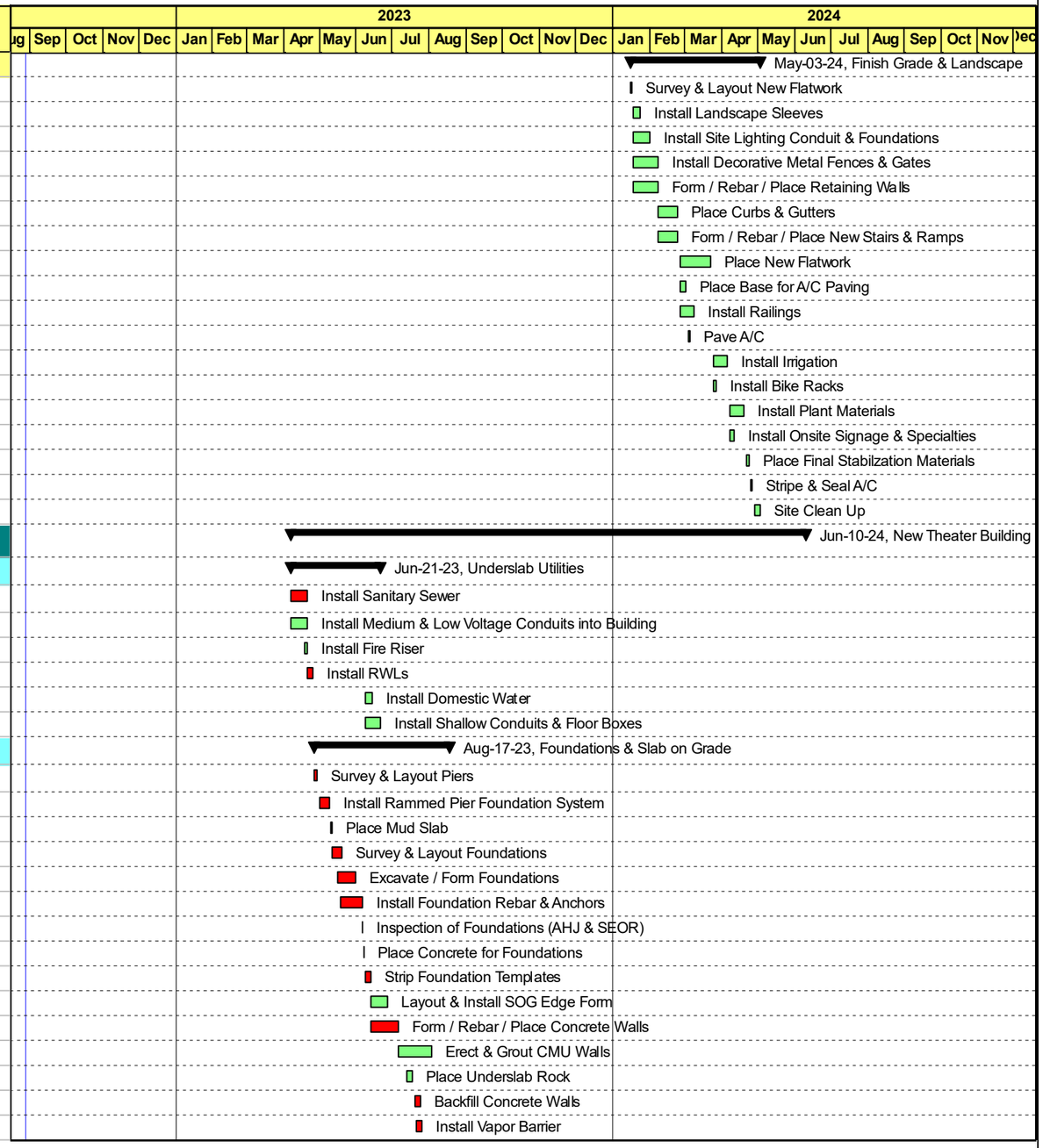
# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 123 | SUB-1160 | Prep Submittal | 60 | 60 | Feb-13-23 | May-09-23 |
| 124 | SUB-1230 | Submittal Review | 15 | 15 | May-10-23 | Jun-01-23 |
| 125 | SUB-1290 | Material Procurement | 40 | 40 | Jun-02-23 | Jul-31-23 |
| 126 | ***Electronic Safety & Security*** | | 115 | 115 | Feb-13-23 | Jul-31-23 |
| 127 | SUB-1620 | Prep Submittal | 60 | 60 | Feb-13-23 | May-09-23 |
| 128 | SUB-1630 | Submittal Review | 15 | 15 | May-10-23 | Jun-01-23 |
| 129 | SUB-1640 | Material Procurement | 40 | 40 | Jun-02-23 | Jul-31-23 |
| 130 | ***Earthwork*** | | 20 | 20 | Feb-13-23 | Mar-14-23 |
| 131 | SUB-1650 | Prep Submittal | 5 | 5 | Feb-13-23 | Feb-21-23 |
| 132 | SUB-1660 | Submittal Review | 5 | 5 | Feb-22-23 | Feb-28-23 |
| 133 | SUB-1670 | Material Procurement | 10 | 10 | Mar-01-23 | Mar-14-23 |
| 134 | ***Exterior Improvements*** | | 161 | 161 | Feb-13-23 | Sep-27-23 |
| 135 | SUB-1680 | Prep Submittal | 80 | 80 | Feb-13-23 | Jun-08-23 |
| 136 | SUB-1760 | DSA Review & Approval for Rammed Foundation Piers | 25 | 25 | Mar-15-23 | Apr-18-23 |
| 137 | SUB-1740 | Install & Test Rammed Foundation Piers | 5 | 5 | Apr-21-23 | Apr-27-23 |
| 138 | SUB-1690 | Submittal Review | 15 | 15 | Jun-09-23 | Jun-29-23 |
| 139 | SUB-1700 | Material Procurement | 60 | 60 | Jun-30-23 | Sep-27-23 |
| 140 | ***Utilities*** | | 45 | 45 | Feb-13-23 | Apr-18-23 |
| 141 | SUB-1710 | Prep Submittal | 20 | 20 | Feb-13-23 | Mar-14-23 |
| 142 | SUB-1720 | Submittal Review | 15 | 15 | Mar-15-23 | Apr-04-23 |
| 143 | SUB-1730 | Material Procurement | 10 | 10 | Apr-05-23 | Apr-18-23 |
| 144 | ***Construction*** | | 340 | 340 | Feb-14-23 | Jun-10-24 |
| 145 | ***Mobilization / Temporary Facilities*** | | 25 | 25 | Feb-14-23 | Mar-22-23 |
| 146 | MOB-1000 | USA Underground Utilities | 5 | 5 | Feb-14-23 | Feb-22-23 |
| 147 | MOB-1010 | Install SWPPP Measures | 2 | 2 | Feb-23-23 | Feb-24-23 |
| 148 | MOB-1020 | Mobilize Trailers | 5 | 5 | Feb-23-23 | Mar-01-23 |
| 149 | MOB-1030 | Install Temporary Fencing | 1 | 1 | Feb-23-23 | Feb-23-23 |
| 150 | MOB-1040 | Install Temporary Utilities for Site & Trailer | 15 | 15 | Mar-02-23 | Mar-22-23 |
| 151 | ***Sitework*** | | 306 | 306 | Feb-27-23 | May-03-24 |
| 152 | ***On-Site Work*** | | 306 | 306 | Feb-27-23 | May-03-24 |
| 153 | ***Rough Grade & Utilities*** | | 132 | 132 | Feb-27-23 | Aug-30-23 |
| 154 | RGU-1000 | Survey Limits of Demo and Rough Grade | 2 | 2 | Feb-27-23 | Feb-28-23 |
| 155 | RGU-1010 | Demo & Relocate Existing Utilities | 20 | 20 | Mar-01-23 | Mar-28-23 |
| 156 | RGU-1030 | Over-Excavate & Construct Building Pad | 7 | 7 | Mar-29-23 | Apr-06-23 |
| 157 | RGU-1040 | Rough Grade Project Site | 7 | 7 | May-10-23 | May-18-23 |
| 158 | RGU-1050 | Install Site Sanitary Sewer System | 10 | 10 | May-19-23 | Jun-05-23 |
| 159 | RGU-1060 | Install Site Storm Drain System | 10 | 10 | Jun-06-23 | Jun-19-23 |
| 160 | RGU-1070 | Install Domestic Water Service | 15 | 15 | Jun-20-23 | Jul-12-23 |
| 161 | RGU-1080 | Install Fire Water Service | 15 | 15 | Jun-20-23 | Jul-12-23 |
| 162 | RGU-1090 | Install Medium & Low Voltage Conduits | 20 | 20 | Jun-20-23 | Jul-19-23 |
| 163 | RGU-1110 | Install Site Natural Gas | 7 | 7 | Jul-13-23 | Jul-21-23 |
| 164 | RGU-1120 | Rough In Overhead Power & Low Voltage Across Campus | 30 | 30 | Jul-20-23 | Aug-30-23 |



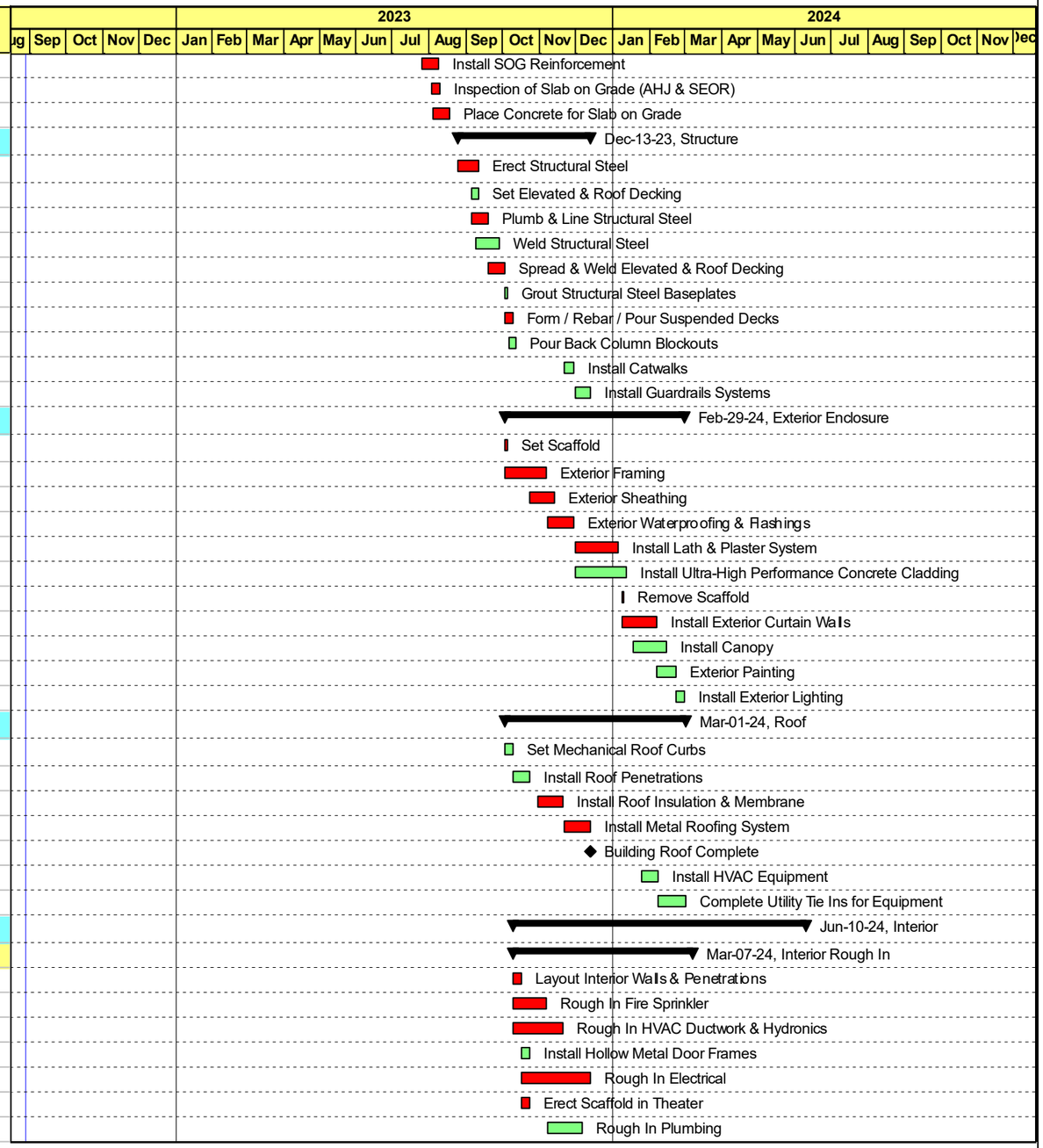
# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 165 | ***Finish Grade & Landscape*** | | 77 | 77 | Jan-16-24 | May-03-24 |
| 166 | FGL-1000 | Survey & Layout New Flatwork | 2 | 2 | Jan-16-24 | Jan-17-24 |
| 167 | FGL-1010 | Install Landscape Sleeves | 4 | 4 | Jan-18-24 | Jan-23-24 |
| 168 | FGL-1020 | Install Site Lighting Conduit & Foundations | 10 | 10 | Jan-18-24 | Jan-31-24 |
| 169 | FGL-1030 | Install Decorative Metal Fences & Gates | 15 | 15 | Jan-18-24 | Feb-07-24 |
| 170 | FGL-1040 | Form / Rebar / Place Retaining Walls | 15 | 15 | Jan-18-24 | Feb-07-24 |
| 171 | FGL-1050 | Place Curbs & Gutters | 10 | 10 | Feb-08-24 | Feb-23-24 |
| 172 | FGL-1060 | Form / Rebar / Place New Stairs & Ramps | 10 | 10 | Feb-08-24 | Feb-23-24 |
| 173 | FGL-1070 | Place New Flatwork | 20 | 20 | Feb-26-24 | Mar-22-24 |
| 174 | FGL-1080 | Place Base for A/C Paving | 5 | 5 | Feb-26-24 | Mar-01-24 |
| 175 | FGL-1090 | Install Railings | 10 | 10 | Feb-26-24 | Mar-08-24 |
| 176 | FGL-1100 | Pave A/C | 2 | 2 | Mar-04-24 | Mar-05-24 |
| 177 | FGL-1110 | Install Irrigation | 10 | 10 | Mar-25-24 | Apr-05-24 |
| 178 | FGL-1120 | Install Bike Racks | 3 | 3 | Mar-25-24 | Mar-27-24 |
| 179 | FGL-1130 | Install Plant Materials | 10 | 10 | Apr-08-24 | Apr-19-24 |
| 180 | FGL-1140 | Install Onsite Signage & Specialties | 4 | 4 | Apr-08-24 | Apr-11-24 |
| 181 | FGL-1150 | Place Final Stabilzation Materials | 3 | 3 | Apr-22-24 | Apr-24-24 |
| 182 | FGL-1160 | Stripe & Seal A/C | 2 | 2 | Apr-25-24 | Apr-26-24 |
| 183 | FGL-1170 | Site Clean Up | 5 | 5 | Apr-29-24 | May-03-24 |
| 184 | ***New Theater Building*** | | 303 | 303 | Apr-07-23 | Jun-10-24 |
| 185 | ***Underslab Utilities*** | | 52 | 52 | Apr-07-23 | Jun-21-23 |
| 186 | TB-UU-1000 | Install Sanitary Sewer | 10 | 10 | Apr-07-23 | Apr-20-23 |
| 187 | TB-UU-1020 | Install Medium & Low Voltage Conduits into Building | 10 | 10 | Apr-07-23 | Apr-20-23 |
| 188 | TB-UU-1010 | Install Fire Riser | 3 | 3 | Apr-18-23 | Apr-20-23 |
| 189 | TB-UU-1030 | Install RWLs | 3 | 3 | Apr-21-23 | Apr-25-23 |
| 190 | TB-UU-1040 | Install Domestic Water | 5 | 5 | Jun-08-23 | Jun-14-23 |
| 191 | TB-UU-1050 | Install Shallow Conduits & Floor Boxes | 10 | 10 | Jun-08-23 | Jun-21-23 |
| 192 | ***Foundations & Slab on Grade*** | | 78 | 78 | Apr-26-23 | Aug-17-23 |
| 193 | TB-FSOG-1000 | Survey & Layout Piers | 3 | 3 | Apr-26-23 | Apr-28-23 |
| 194 | TB-FSOG-1010 | Install Rammed Pier Foundation System | 7 | 7 | May-01-23 | May-09-23 |
| 195 | TB-FSOG-1020 | Place Mud Slab | 2 | 2 | May-10-23 | May-11-23 |
| 196 | TB-FSOG-1030 | Survey & Layout Foundations | 6 | 6 | May-12-23 | May-19-23 |
| 197 | TB-FSOG-1040 | Excavate / Form Foundations | 10 | 10 | May-16-23 | May-31-23 |
| 198 | TB-FSOG-1050 | Install Foundation Rebar & Anchors | 10 | 10 | May-19-23 | Jun-05-23 |
| 199 | TB-FSOG-1060 | Inspection of Foundations (AHJ & SEOR) | 1 | 1 | Jun-06-23 | Jun-06-23 |
| 200 | TB-FSOG-1070 | Place Concrete for Foundations | 1 | 1 | Jun-07-23 | Jun-07-23 |
| 201 | TB-FSOG-1080 | Strip Foundation Templates | 3 | 3 | Jun-08-23 | Jun-12-23 |
| 202 | TB-FSOG-1090 | Layout & Install SOG Edge Form | 10 | 10 | Jun-13-23 | Jun-26-23 |
| 203 | TB-FSOG-1100 | Form / Rebar / Place Concrete Walls | 15 | 15 | Jun-13-23 | Jul-05-23 |
| 204 | TB-FSOG-1120 | Erect & Grout CMU Walls | 20 | 20 | Jul-06-23 | Aug-02-23 |
| 205 | TB-FSOG-1130 | Place Underslab Rock | 3 | 3 | Jul-13-23 | Jul-17-23 |
| 206 | TB-FSOG-1110 | Backfill Concrete Walls | 3 | 3 | Jul-20-23 | Jul-24-23 |
| 207 | TB-FSOG-1140 | Install Vapor Barrier | 3 | 3 | Jul-21-23 | Jul-25-23 |



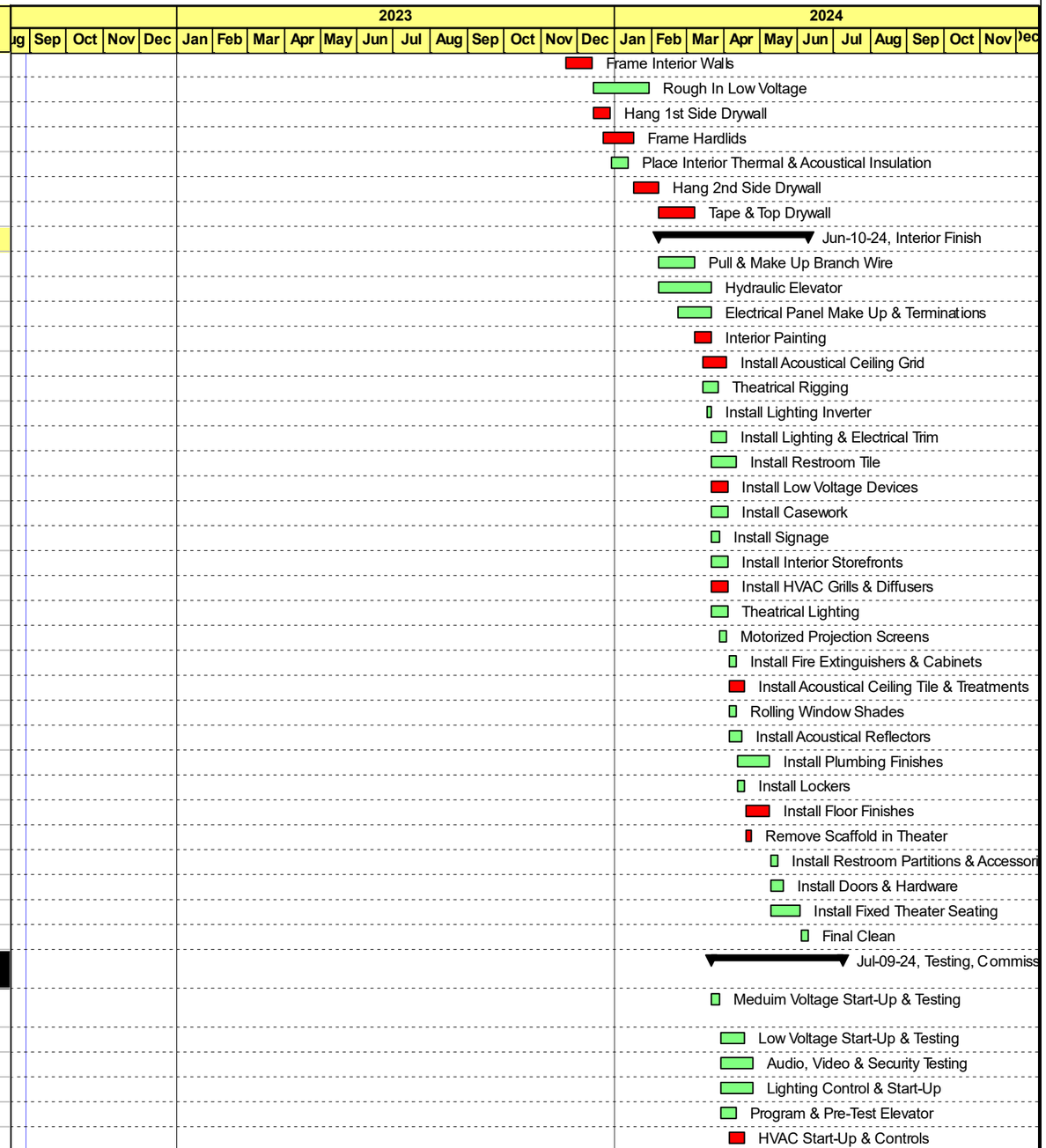
# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 208 | TB-FSOG-1150 | Install SOG Reinforcement | 10 | 10 | Jul-26-23 | Aug-08-23 |
| 209 | TB-FSOG-1160 | Inspection of Slab on Grade (AHJ & SEOR) | 5 | 5 | Aug-03-23 | Aug-09-23 |
| 210 | TB-FSOG-1170 | Place Concrete for Slab on Grade | 10 | 10 | Aug-04-23 | Aug-17-23 |
| 211 | ***Structure*** | | 75 | 75 | Aug-25-23 | Dec-13-23 |
| 212 | TB-S-1000 | Erect Structural Steel | 10 | 10 | Aug-25-23 | Sep-11-23 |
| 213 | TB-S-1010 | Set Elevated & Roof Decking | 5 | 5 | Sep-05-23 | Sep-11-23 |
| 214 | TB-S-1020 | Plumb & Line Structural Steel | 10 | 10 | Sep-05-23 | Sep-18-23 |
| 215 | TB-S-1030 | Weld Structural Steel | 15 | 15 | Sep-08-23 | Sep-28-23 |
| 216 | TB-S-1040 | Spread & Weld Elevated & Roof Decking | 10 | 10 | Sep-19-23 | Oct-02-23 |
| 217 | TB-S-1050 | Grout Structural Steel Baseplates | 3 | 3 | Oct-03-23 | Oct-05-23 |
| 218 | TB-S-1060 | Form / Rebar / Pour Suspended Decks | 5 | 5 | Oct-03-23 | Oct-09-23 |
| 219 | TB-S-1070 | Pour Back Column Blockouts | 5 | 5 | Oct-06-23 | Oct-12-23 |
| 220 | TB-S-1080 | Install Catwalks | 5 | 5 | Nov-21-23 | Nov-29-23 |
| 221 | TB-S-1090 | Install Guardrails Systems | 10 | 10 | Nov-30-23 | Dec-13-23 |
| 222 | ***Exterior Enclosure*** | | 101 | 101 | Oct-03-23 | Feb-29-24 |
| 223 | TB-EXT-1000 | Set Scaffold | 3 | 3 | Oct-03-23 | Oct-05-23 |
| 224 | TB-EXT-1010 | Exterior Framing | 25 | 25 | Oct-03-23 | Nov-06-23 |
| 225 | TB-EXT-1020 | Exterior Sheathing | 15 | 15 | Oct-24-23 | Nov-13-23 |
| 226 | TB-EXT-1030 | Exterior Waterproofing & Flashings | 15 | 15 | Nov-07-23 | Nov-29-23 |
| 227 | TB-EXT-1040 | Install Lath & Plaster System | 25 | 25 | Nov-30-23 | Jan-05-24 |
| 228 | TB-EXT-1050 | Install Ultra-High Performance Concrete Cladding | 30 | 30 | Nov-30-23 | Jan-12-24 |
| 229 | TB-EXT-1060 | Remove Scaffold | 2 | 2 | Jan-09-24 | Jan-10-24 |
| 230 | TB-EXT-1070 | Install Exterior Curtain Walls | 20 | 20 | Jan-09-24 | Feb-06-24 |
| 231 | TB-EXT-1080 | Install Canopy | 20 | 20 | Jan-18-24 | Feb-14-24 |
| 232 | TB-EXT-1090 | Exterior Painting | 10 | 10 | Feb-07-24 | Feb-22-24 |
| 233 | TB-EXT-1100 | Install Exterior Lighting | 5 | 5 | Feb-23-24 | Feb-29-24 |
| 234 | ***Roof*** | | 102 | 102 | Oct-03-23 | Mar-01-24 |
| 235 | TB-R-1000 | Set Mechanical Roof Curbs | 5 | 5 | Oct-03-23 | Oct-09-23 |
| 236 | TB-R-1010 | Install Roof Penetrations | 10 | 10 | Oct-10-23 | Oct-23-23 |
| 237 | TB-R-1020 | Install Roof Insulation & Membrane | 15 | 15 | Oct-31-23 | Nov-20-23 |
| 238 | TB-R-1040 | Install Metal Roofing System | 15 | 15 | Nov-21-23 | Dec-13-23 |
| 239 | TB-R-1050 | Building Roof Complete | 0 | 0 | | Dec-13-23 |
| 240 | TB-R-1060 | Install HVAC Equipment | 10 | 10 | Jan-25-24 | Feb-07-24 |
| 241 | TB-R-1070 | Complete Utility Tie Ins for Equipment | 15 | 15 | Feb-08-24 | Mar-01-24 |
| 242 | ***Interior*** | | 172 | 172 | Oct-10-23 | Jun-10-24 |
| 243 | ***Interior Rough In*** | | 105 | 105 | Oct-10-23 | Mar-07-24 |
| 244 | TB-RI-1000 | Layout Interior Walls & Penetrations | 5 | 5 | Oct-10-23 | Oct-16-23 |
| 245 | TB-RI-1010 | Rough In Fire Sprinkler | 20 | 20 | Oct-10-23 | Nov-06-23 |
| 246 | TB-RI-1020 | Rough In HVAC Ductwork & Hydronics | 30 | 30 | Oct-10-23 | Nov-20-23 |
| 247 | TB-RI-1030 | Install Hollow Metal Door Frames | 5 | 5 | Oct-17-23 | Oct-23-23 |
| 248 | TB-RI-1040 | Rough In Electrical | 40 | 40 | Oct-17-23 | Dec-13-23 |
| 249 | TB-RI-1130 | Erect Scaffold in Theater | 5 | 5 | Oct-17-23 | Oct-23-23 |
| 250 | TB-RI-1050 | Rough In Plumbing | 20 | 20 | Nov-07-23 | Dec-06-23 |



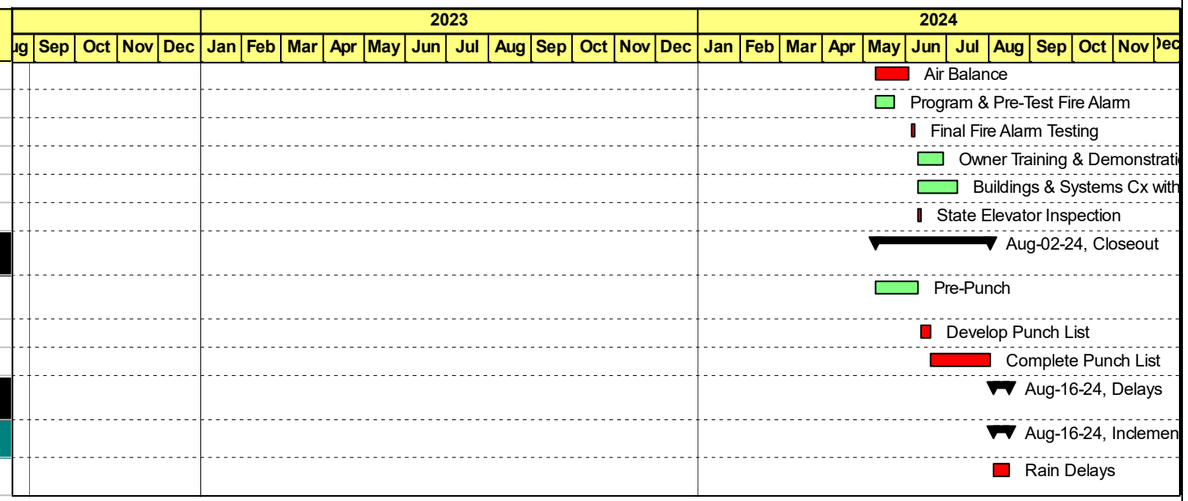
# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 251 | TB-RI-1060 | Frame Interior Walls | 15 | 15 | Nov-21-23 | Dec-13-23 |
| 252 | TB-RI-1070 | Rough In Low Voltage | 30 | 30 | Dec-14-23 | Jan-29-24 |
| 253 | TB-RI-1080 | Hang 1st Side Drywall | 10 | 10 | Dec-14-23 | Dec-28-23 |
| 254 | TB-RI-1090 | Frame Hardlids | 15 | 15 | Dec-22-23 | Jan-16-24 |
| 255 | TB-RI-1100 | Place Interior Thermal & Acoustical Insulation | 10 | 10 | Dec-29-23 | Jan-12-24 |
| 256 | TB-RI-1110 | Hang 2nd Side Drywall | 15 | 15 | Jan-17-24 | Feb-06-24 |
| 257 | TB-RI-1120 | Tape & Top Drywall | 20 | 20 | Feb-07-24 | Mar-07-24 |
| 258 | ***Interior Finish*** | | 89 | 89 | Feb-07-24 | Jun-10-24 |
| 259 | TB-FI-1010 | Pull & Make Up Branch Wire | 20 | 20 | Feb-07-24 | Mar-07-24 |
| 260 | TB-FI-1020 | Hydraulic Elevator | 30 | 30 | Feb-07-24 | Mar-21-24 |
| 261 | TB-FI-1110 | Electrical Panel Make Up & Terminations | 20 | 20 | Feb-23-24 | Mar-21-24 |
| 262 | TB-FI-1030 | Interior Painting | 10 | 10 | Mar-08-24 | Mar-21-24 |
| 263 | TB-FI-1040 | Install Acoustical Ceiling Grid | 15 | 15 | Mar-14-24 | Apr-03-24 |
| 264 | TB-FI-1150 | Theatrical Rigging | 10 | 10 | Mar-14-24 | Mar-27-24 |
| 265 | TB-FI-1200 | Install Lighting Inverter | 4 | 4 | Mar-18-24 | Mar-21-24 |
| 266 | TB-FI-1120 | Install Lighting & Electrical Trim | 10 | 10 | Mar-21-24 | Apr-03-24 |
| 267 | TB-FI-1050 | Install Restroom Tile | 15 | 15 | Mar-22-24 | Apr-11-24 |
| 268 | TB-FI-1060 | Install Low Voltage Devices | 10 | 10 | Mar-22-24 | Apr-04-24 |
| 269 | TB-FI-1070 | Install Casework | 10 | 10 | Mar-22-24 | Apr-04-24 |
| 270 | TB-FI-1080 | Install Signage | 5 | 5 | Mar-22-24 | Mar-28-24 |
| 271 | TB-FI-1090 | Install Interior Storefronts | 10 | 10 | Mar-22-24 | Apr-04-24 |
| 272 | TB-FI-1130 | Install HVAC Grills & Diffusers | 10 | 10 | Mar-22-24 | Apr-04-24 |
| 273 | TB-FI-1100 | Theatrical Lighting | 10 | 10 | Mar-22-24 | Apr-04-24 |
| 274 | TB-FI-1140 | Motorized Projection Screens | 5 | 5 | Mar-28-24 | Apr-03-24 |
| 275 | TB-FI-1160 | Install Fire Extinguishers & Cabinets | 5 | 5 | Apr-05-24 | Apr-11-24 |
| 276 | TB-FI-1170 | Install Acoustical Ceiling Tile & Treatments | 10 | 10 | Apr-05-24 | Apr-18-24 |
| 277 | TB-FI-1220 | Rolling Window Shades | 5 | 5 | Apr-05-24 | Apr-11-24 |
| 278 | TB-FI-1210 | Install Acoustical Reflectors | 7 | 7 | Apr-05-24 | Apr-15-24 |
| 279 | TB-FI-1180 | Install Plumbing Finishes | 20 | 20 | Apr-12-24 | May-09-24 |
| 280 | TB-FI-1190 | Install Lockers | 5 | 5 | Apr-12-24 | Apr-18-24 |
| 281 | TB-FI-1240 | Install Floor Finishes | 15 | 15 | Apr-19-24 | May-09-24 |
| 282 | TB-FI-1280 | Remove Scaffold in Theater | 3 | 3 | Apr-19-24 | Apr-23-24 |
| 283 | TB-FI-1230 | Install Restroom Partitions & Accessories | 5 | 5 | May-10-24 | May-16-24 |
| 284 | TB-FI-1250 | Install Doors & Hardware | 7 | 7 | May-10-24 | May-20-24 |
| 285 | TB-FI-1260 | Install Fixed Theater Seating | 15 | 15 | May-10-24 | Jun-03-24 |
| 286 | TB-FI-1270 | Final Clean | 5 | 5 | Jun-04-24 | Jun-10-24 |
| 287 | ***Testing, Commissioning & Owner Training*** | | 74 | 74 | Mar-22-24 | Jul-09-24 |
| 288 | CXOT-1010 | Meduim Voltage Start-Up & Testing | 5 | 5 | Mar-22-24 | Mar-28-24 |
| 289 | CXOT-1020 | Low Voltage Start-Up & Testing | 15 | 15 | Mar-29-24 | Apr-18-24 |
| 290 | CXOT-1230 | Audio, Video & Security Testing | 20 | 20 | Mar-29-24 | Apr-25-24 |
| 291 | CXOT-1240 | Lighting Control & Start-Up | 20 | 20 | Mar-29-24 | Apr-25-24 |
| 292 | CXOT-1140 | Program & Pre-Test Elevator | 10 | 10 | Mar-29-24 | Apr-11-24 |
| 293 | CXOT-1030 | HVAC Start-Up & Controls | 10 | 10 | Apr-05-24 | Apr-18-24 |



# Proposal Schedule

| # | ACIVITY ID | ACTIVITY NAME | ORIG DUR | REM'G DUR | START | FINISH |
|---|---|---|---|---|---|---|
| 294 | CXOT-1080 | Air Balance | 15 | 15 | May-10-24 | Jun-03-24 |
| 295 | CXOT-1160 | Program & Pre-Test Fire Alarm | 10 | 10 | May-10-24 | May-23-24 |
| 296 | CXOT-1130 | Final Fire Alarm Testing | 2 | 2 | Jun-06-24 | Jun-07-24 |
| 297 | CXOT-1270 | Owner Training & Demonstration | 15 | 15 | Jun-10-24 | Jun-28-24 |
| 298 | CXOT-1220 | Buildings & Systems Cx with Owner | 20 | 20 | Jun-10-24 | Jul-09-24 |
| 299 | CXOT-1150 | State Elevator Inspection | 3 | 3 | Jun-10-24 | Jun-12-24 |
| 300 | ***Closeout*** | | 57 | 57 | May-10-24 | Aug-02-24 |
| 301 | CL-1000 | Pre-Punch | 20 | 20 | May-10-24 | Jun-10-24 |
| 302 | CL-1060 | Develop Punch List | 5 | 5 | Jun-13-24 | Jun-19-24 |
| 303 | CL-1120 | Complete Punch List | 30 | 30 | Jun-20-24 | Aug-02-24 |
| 304 | ***Delays*** | | 10 | 10 | Aug-05-24 | Aug-16-24 |
| 305 | ***Inclement Weather*** | | 10 | 10 | Aug-05-24 | Aug-16-24 |
| 306 | DIW-1000 | Rain Delays | 10 | 10 | Aug-05-24 | Aug-16-24 |



THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

# FINANCIALS

THIS PAGE HAS BEEN LEFT INTENTIONALLY BLANK

B|F|B|A

Beyond Accounting

# Flint Builders, Inc.

## Financial Statements
## with Supplemental Schedules

## December 31, 2021

83 Scripps Drive #210 Sacramento, CA 95825 | www.bfba.com | Office: (916) 924-0800 | Email: info@bfba.com

B|F|B|A

Beyond Accounting

# Independent Auditors' Report

To the Stockholders
Flint Builders, Inc.
Roseville, California

***Opinion***

We have audited the financial statements of Flint Builders, Inc., which comprise the balance sheet as of December 31, 2021, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Flint Builders, Inc. as of December 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Flint Builders, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Flint Builders, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are issued.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Flint Builders, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Flint Builders, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

BFBA, LLP

Sacramento, California
March 8, 2022

# Flint Builders, Inc.
## Balance Sheet
## December 31, 2021

### Assets

| | |
|---|---|
| Current assets | |
| Cash and cash equivalents | $ 17,593,098 |
| Contract receivables | 10,643,105 |
| Contract assets | 3,317,381 |
| Other receivables | 1,145,383 |
| Income taxes receivable | 460,167 |
| Prepaid expenses | 168,722 |
| Total current assets | 33,327,856 |
| Property and equipment, net | 1,306,394 |
| Captive insurance deposit | 110,456 |
| Investment in captive insurance | 25,000 |
| Total assets | $ 34,769,706 |

### Liabilities and Stockholders' Equity

| | |
|---|---|
| Current liabilities | |
| Accounts payable | $ 11,379,771 |
| Accrued expenses | 781,401 |
| Contract liabilities | 9,335,679 |
| Long-term debt, current portion | 297,534 |
| Total current liabilities | 21,794,385 |
| Long-term debt, net of current portion | 484,378 |
| Deferred income tax liability, net | 216,601 |
| Total liabilities | 22,495,364 |
| Stockholders' equity | |
| Common stock, no par value, 1,000,000 shares authorized, 120,000 shares issued and outstanding | 120,000 |
| Retained earnings | 12,154,342 |
| Total stockholders' equity | 12,274,342 |
| Total liabilities and stockholders' equity | $ 34,769,706 |

See accompanying notes to the financial statements.

# Flint Builders, Inc.
## Statement of Income
## For the Year Ended December 31, 2021

| | |
|---|---|
| Contract revenue | $ 80,352,428 |
| Direct costs | |
| Subcontractors | 56,937,249 |
| Labor | 9,401,788 |
| Materials | 1,261,942 |
| Equipment | 638,873 |
| Other | 6,260,842 |
| Total direct costs | 74,500,694 |
| Over-allocated indirect costs | (1,292,517) |
| Total costs of revenue | 73,208,177 |
| Gross profit | 7,144,251 |
| General and administrative expenses | 5,464,346 |
| Income from operations | 1,679,905 |
| Paycheck Protection Program loan forgiveness | 1,849,247 |
| Employee Retention Credit income | 1,136,552 |
| Other income | 99,618 |
| Interest income | 54,517 |
| Interest expense | (39,251) |
| Income before income tax expense | 4,780,588 |
| Income tax expense | (378,684) |
| Net income | $ 4,401,904 |

See accompanying notes to the financial statements.

# Flint Builders, Inc.
## Statement of Changes in Stockholders' Equity
## For the Year Ended December 31, 2021

| | Preferred Stock | | Common Stock | | Additional Paid-in Capital | Retained Earnings | Total Stockholders' Equity |
|---|---|---|---|---|---|---|---|
| | Shares | Amount | Shares | Amount | | | |
| Balance, December 31, 2020 | 1,800,000 | $ 18,000 | 120,000 | $ 120,000 | 1,782,000 | 7,752,438 | 9,672,438 |
| Preferred stock redemption | (1,800,000) | (18,000) | - | - | (1,782,000) | - | (1,800,000) |
| Net income | - | - | - | - | - | 4,401,904 | 4,401,904 |
| Balance, December 31, 2021 | - | $ - | 120,000 | $ 120,000 | - | 12,154,342 | 12,274,342 |

See accompanying notes to the financial statements.

# Flint Builders, Inc.
## Statement of Cash Flows
## For the Year Ended December 31, 2021

| | |
|---|---|
| Cash flows from operating activities | |
| Net income | $ 4,401,904 |
| Adjustments to net income | |
| Depreciation | 312,226 |
| Gain on sale of property and equipment | (24,403) |
| Paycheck Protection Program loan forgiveness | (1,849,247) |
| Accrued interest | 6,651 |
| Deferred income taxes | 74,650 |
| Changes in operating assets and liabilities | |
| Contract receivables | 2,779,115 |
| Contract assets | 4,040,131 |
| Other receivables | (1,101,332) |
| Income taxes receivable | (460,167) |
| Prepaid expenses | 26,159 |
| Captive insurance deposit | (110,456) |
| Accounts payable | (5,255,397) |
| Accrued expenses | 224,936 |
| Income taxes payable | (532,211) |
| Contract liabilities | (3,973,299) |
| Net cash used in operating activities | (1,440,740) |
| Cash flows from investing activities | |
| Purchases of property and equipment | (509,639) |
| Proceeds from sale of property and equipment | 58,000 |
| Investment in captive insurance | (25,000) |
| Net cash used in investing activities | (476,639) |
| Cash flows from financing activities | |
| Proceeds received from long-term debt | 192,181 |
| Payments made on long-term debt | (320,946) |
| Proceeds from Paycheck Protection Program loan | 1,849,247 |
| Payments made on subordinated debt | (893,496) |
| Redemption of preferred stock | (1,800,000) |
| Net cash used in financing activities | (973,014) |
| Net decrease in cash and cash equivalents | (2,890,393) |
| Cash and cash equivalents at December 31, 2020 | 20,483,491 |
| Cash and cash equivalents at December 31, 2021 | $ 17,593,098 |
| Supplemental disclosures: | |
| Cash paid for interest | $ 39,251 |
| Cash paid for income taxes | 1,230,149 |

See accompanying notes to the financial statements.

## Note 1: Summary of Significant Accounting Policies

### Company Operations

Flint Builders, Inc. (the Company) is a general contractor providing professional construction services including pre-construction analysis, construction management, design/build, and general contracting to the healthcare, institutional, corporate/commercial, retail, and industrial marketplace in California. The Company also maintains a dba, Hummingbird Buildings. Hummingbird Buildings provides design, engineering, and manufacturing of classroom, office, and housing buildings that are flat stacked and delivered by truck to the project site.

### Revenue from Contracts with Customers

Revenue is primarily derived from long-term construction contracts and is recognized in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 606, *Revenue from Contracts with Customers.*

In accordance with ASC 606, the Company recognizes revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The consideration received is generally based on a construction contract amount. Each contract is assessed for multiple performance obligations within the contract. Generally, the Company provides a significant integration of distinct products and services, and thus accounts for a majority of construction contracts as one performance obligation. When a contract has a single performance obligation, the entire transaction price is attributed to that performance obligation.

Throughout the duration of the contract, the transaction price could change for various reasons, including the executed or estimated amount of change orders and unresolved contract modifications and claims with customers. Variable consideration is included in the transaction price only to the extent it is probable that a significant future reversal in the amount of cumulative revenue recognized under the contract will not occur.

The Company's performance obligations are satisfied over time. Revenue is recognized as performance obligations are satisfied and control of the promised good and/or service is transferred to the customer. Revenue is ordinarily recognized by measuring the progress toward complete satisfaction of the performance obligation(s) using an input (i.e., "cost-to-cost") method. Under the cost-to-cost measure of progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation.

### Cash and Cash Equivalents

All highly liquid temporary cash investments with original maturities of three months or less are considered to be cash equivalents.

## Note 1: Summary of Significant Accounting Policies (Continued)

### Contract Receivables and the Allowance for Doubtful Accounts

Contract receivables are recognized in the period when the right to receive payment or other consideration becomes unconditional. Contract receivables are recognized at the invoiced amount and do not earn interest. The Company maintains an allowance for doubtful accounts based upon the best estimate of probable credit losses in existing contract receivables. The Company determines the allowance based upon individual accounts when information indicates the customers may have an inability to meet their financial obligations, as well as historical collection and write-off experience. At December 31, 2021 and 2020, the Company had contract receivables of $10,643,105 and $13,422,220, respectively. The Company believed no allowance for doubtful accounts was necessary at December 31, 2021 and 2020.

### Property and Equipment

Property and equipment are recognized at cost. Depreciation of property and equipment is calculated on a straight-line basis over the estimated useful lives of the assets, which generally range from three to seven years. Expenditures for renewals and betterments that extend the useful lives of or improve existing property or equipment are capitalized. Expenditures for maintenance and repairs are expensed as incurred. Leasehold improvements are amortized over the shorter of the terms of the leases or the estimated useful lives of the improvements.

### Impairment of Long-Lived Assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair market value of the assets. During the year ended December 31, 2021, no impairment expense was recognized.

### Fair Market Value of Financial Instruments

The carrying amounts of the assets and liabilities that are considered to be financial instruments recognized on the accompanying balance sheet approximate their fair market values based upon current market indicators. Certain financial instruments are carried at cost, which management believes approximates fair market value based on the short-term nature of the instrument, or because the variable and fixed-rate debt approximates market interest rates.

### Paycheck Protection Program Loan Forgiveness

In February 2021, the Company applied for and obtained a Small Business Administration Paycheck Protection Program (PPP) loan from a financial institution in the amount of $1,849,247. Under the terms of the program, the loan amount would be forgiven to the extent that the loan proceeds were used to pay eligible expenses within a specified 24-week period that commenced on the loan funding date. During the year ended December 31, 2021, the Company received full forgiveness of its PPP loan, and recognized forgiveness income of $1,849,247.

## Note 1: Summary of Significant Accounting Policies (Continued)

### Income Taxes

For income tax purposes, the Company reports earnings using the percentage-of-completion method of accounting. Under this method, revenue from contracts is recognized based on the proportion of costs incurred on the contract to date to total estimated contract costs.

Deferred income taxes are recorded to reflect differences in reporting certain items for financial statement and income tax purposes. Significant differences relate to the accounting for depreciation, prepaid expenses, accrued expenses, and state taxes.

The Company's income tax returns are subject to audit by both federal and California tax jurisdictions. The Company is no longer subject to federal and California income tax audits for years before 2018 and 2017, respectively. As of December 31, 2021, there were no income tax audits in progress

### Management's Estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### Surety Bonds

The Company, as a condition for entering into some of its construction contracts, had outstanding surety bonds as of December 31, 2021. The surety bonds are collateralized by the Company's contract receivables and contract retentions and personally guaranteed by the stockholders of the Company.

### New Accounting Pronouncement

In February 2016, the FASB issued Accounting Standards Update (ASU) 2016-02 amending the accounting for leases. The new standard requires the recognition of lease liabilities, and a corresponding right-of-use asset, for any non-cancelable leases with terms in excess of 12 months. Presentation of leases within the statements of income and cash flows will be generally consistent with the current lease accounting guidance. The ASU is effective, retrospectively, for reporting periods beginning after December 15, 2021. Management is assessing the impact this standard will have on the Company's financial statements.

## Note 2: Contract Assets and Contract Liabilities

Opening and closing balances of contract assets and contract liabilities were as follows:

| | December 31, 2021 | December 31, 2020 |
|---|---|---|
| Contract assets | $ 3,317,381 | 7,357,512 |
| Contract liabilities | 9,335,679 | 13,308,978 |

As of December 31, 2021, contract assets consisted of the following:

| | |
|---|---|
| Contract retentions | $ 1,521,253 |
| Costs and estimated earnings in excess of billings | 1,796,128 |
| Contract assets | $ 3,317,381 |

As of December 31, 2021, contract liabilities consisted of the following:

| | |
|---|---|
| Contract retentions payable | $ 3,180,596 |
| Billings in excess of costs and estimated earnings | 6,155,083 |
| Contract liabilities | $ 9,335,679 |

The asset, *Costs and estimated earnings in excess of billings*, represents revenue recognized in excess of amounts billed. The liability, *Billings in excess of costs and estimated earnings*, represents billings in excess of revenue recognized. In accordance with industry practice, these assets and liabilities were classified as current on the accompanying balance sheet.

## Note 3: Remaining Performance Obligations

Remaining performance obligations include unrecognized revenue to be realized from uncompleted construction contracts. Remaining performance obligations at December 31, 2021, were $300,207,069. Remaining performance obligations increase with awards of new contracts and decrease as work is performed and revenue is recognized on existing contracts, generally over a 1-2 year period. Projects are included within the remaining performance obligations at such time the project is awarded and agreement on contract terms has been reached. Remaining performance obligations include amounts related to contracts for which a fixed price contract value is not assigned when a reasonable estimate of total transaction price can be made.

Although the Company's construction contracts are often subject to cancellation at the election of the project owners, in accordance with industry practice, the amount of unrecognized revenue included within remaining performance obligations is not limited due to the inherent substantial economic penalty that would be incurred by the project owners upon cancellation.

## Note 4: Changes in Accounting Estimates

Revenue and gross profit include the effects of significant changes in the estimates of the profitability of construction contracts that were in progress as of December 31, 2020. The net effect of these estimate changes increased gross profit during the year ended December 31, 2021, as follows:

| | |
|---|---|
| Increase in gross profit from upward estimate changes | $ 2,960,847 |
| Decrease in gross profit from downward estimate changes | (50,644) |
| Net increase in gross profit | $ 2,910,203 |

## Note 5: Property and Equipment

Major classifications of property and equipment as of December 31, 2021, were as follows:

| | |
|---|---|
| Vehicles | $ 1,395,334 |
| Machinery and equipment | 493,960 |
| Office equipment and computers | 259,688 |
| Leasehold improvements | 115,152 |
| Total property and equipment | 2,264,134 |
| Less: Accumulated depreciation | (957,740) |
| Property and equipment, net | $ 1,306,394 |

Depreciation expense for the year ended December 31, 2021, was $312,226, of which $53,952 is included in direct costs in the accompanying statement of income.

## Note 6: Captive Insurance

The Company has a $25,000 investment in a captive insurance company related to workers compensation insurance. The Company is required to maintain a deposit balance with the captive insurance company, which amounted to $110,456 at December 31, 2021. Management expects to remain in the insurance captive during the year ending December 31, 2022.

## Note 7: Lines of Credit

The Company has a line of credit agreement with a financial institution subject to a $3,500,000 limit. The line bears interest at the bank's index rate (3.25% as of December 31, 2021), payable monthly, and expires in May 2022. The line is secured by substantially all of the Company's assets and is personally guaranteed by a stockholder of the Company. As of December 31, 2021, the Company had no outstanding balance on the line of credit.

## Note 7: Lines of Credit (Continued)

The Company also maintains a non-revolving, equipment line of credit agreement with a financial institution subject to a $500,000 limit. The line bears interest at the five-year constant maturity treasury rate plus 2.25% (2.53% as of December 31, 2021), payable monthly, and expires in May 2022. The line is secured by substantially all of the Company's assets and is personally guaranteed by a stockholder of the Company. As of December 31, 2021, the Company had no outstanding balance on this equipment line of credit.

## Note 8: Long-Term Debt

Long-term debt consists of various notes payable to financial institutions that are secured by certain of the Company's vehicles and machinery and equipment. The notes bear interest at rates ranging from 0.00% to 7.49% per annum, with principal and interest payments due monthly, maturing on dates ranging from April 2022 to December 2026.

Future maturities of long-term debt are as follows:

| For the year ending December 31, | |
|---|---|
| 2022 | $ 297,534 |
| 2023 | 213,230 |
| 2024 | 158,842 |
| 2025 | 93,608 |
| 2026 | 18,698 |

## Note 9: Income Taxes

For the year ended December 31, 2021, the Company's income tax expense consisted of the following:

| | Federal | State | Total |
|---|---|---|---|
| Current | $ (204,780) | (99,254) | (304,034) |
| Deferred | (70,852) | (3,798) | (74,650) |
| | $ (275,632) | (103,052) | (378,684) |

The provision for income taxes differs from the result of applying the statutory U.S. federal income tax rates to income before taxes primarily as a result of permanent tax differences and state income taxes.

## Note 9: Income Taxes (Continued)

At December 31, 2021, the Company's deferred income taxes consisted of the following deferred income tax assets (liabilities):

| | | |
|---|---|---|
| Accrued vacation | $ | 81,503 |
| State taxes | | 33,443 |
| Revenue recognition | | (11,671) |
| Prepaid insurance | | (47,214) |
| Depreciation | | (272,662) |
| Deferred income tax liability, net | $ | (216,601) |

## Note 10: Employee Retention Credit Income

During the year ended December 31, 2021, the Company applied for Employee Retention Credits totaling $1,136,552. As of and for the year ended December 31, 2021, these amounts were included in other receivables and Employee Retention Credit income in the accompanying balance sheet and statement of income, respectively.

## Note 11: Operating Leases

The Company has non-cancelable operating lease agreements with both related parties and unrelated third parties for office space. The leases expire at various dates from March 2024 through September 2036. Aggregate rent expense resulting from these leases for the year ended December 31, 2021, was $222,311, which is included in general and administrative expenses in the accompanying statement of income.

Future minimum lease payments of the Company's operating leases are as follows:

| For the year ending December 31, | | Third Parties | Related Parties | Total |
|---|---|---|---|---|
| 2022 | $ | 60,154 | 300,000 | 360,154 |
| 2023 | | 61,958 | 300,000 | 361,958 |
| 2024 | | 15,603 | 300,000 | 315,603 |
| 2025 | | - | 300,000 | 300,000 |
| 2026 | | - | 300,000 | 300,000 |
| Thereafter | | - | 2,925,000 | 2,925,000 |
| | $ | 137,715 | 4,425,000 | 4,562,715 |

## Note 12: Retirement Plans

### Multi-Employer Pension Plans

Union employees are covered by union-sponsored, collectively-bargained, multi-employer pension plans. The contributions to these plans are determined in accordance with the provisions of negotiated labor contracts and generally are based on the number of hours worked. Information from the plans' administrators is not available to permit the Company to determine its share of unfunded vested benefits. The Company has no intention of withdrawing from these plans, nor is there any intention to terminate such plans. During the year ended December 31, 2021, no surcharges were imposed by the plans.

The following table presents the Company's participation in these plans during the year ended December 31, 2021:

| Plan Name | Pension Plan EIN / Plan Number | PPA Certified Zone Status | FIP / RP Status Pending / Implemented | Amounts Contributed | Expiration Date of Collective Bargaining Agreement |
|---|---|---|---|---|---|
| Carpenters Pension Trust Fund for Northern California | 94-6050970 / 001 | Red | Yes | $ 1,324,769 | 6/30/2023 |
| Laborers Pension Trust Fund for Northern California | 94-6277608 / 001 | Green | N/A | 242,172 | 6/30/2023 |
| | | Total contributions | | $ 1,566,941 | |

The most recent pension protection act zone statuses available are for the plans' years ended May 31, 2020 and August 30, 2020. The zone statuses are based on information we received from the plans and are certified by the plans' actuaries. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the orange zone are less than 80 percent funded and have an Accumulated Funding Deficiency in the current year or projected into the next six years, plans in the yellow zone are less than 80 percent funded, and plans in the green zone are at least 80 percent funded. The "FIP/RP Status Pending/Implemented" column indicates plans for which a financial improvement plan (FIP) or a rehabilitation plan (RP) is either pending or has been implemented.

### Profit Sharing Plan

The Company participates in a 401(k) defined contribution plan covering substantially all employees that are not covered under union pension plans. The plan provides for employee elective contributions, employer safe harbor matching contributions up to 4% of each eligible employee's annual compensation, and discretionary profit sharing contributions. During the year ended December 31, 2021, the Company made contributions to the plan of $301,316.

## Note 13: Contingencies

The Company is subject to various claims that arise in the normal course of business. In the opinion of management, the ultimate disposition of such claims will not have a material adverse effect on the financial position or results of operations of the Company.

The Company is contingently liable to a surety company under a general indemnity agreement. The Company agrees to indemnify the surety for any payments made by the surety on contracts of surety-ship, guaranty, or indemnity. The Company believes that all contingent liabilities will be satisfied by their performance on the specific bonded contracts.

The COVID-19 outbreak in the United States has caused economic uncertainties that could negatively impact operations. The extent of the impact of COVID-19 on the Company's operational and financial performance will depend on a variety of developments and factors that cannot be currently predicted. As a result, the related financial impact and duration cannot be reasonably estimated at this time.

## Note 14: Concentrations of Credit Risk

The Company maintains its cash balances in financial institutions. The balances in the financial institutions are insured by the Federal Deposit Insurance Corporation up to $250,000. At times, the Company's cash balances may be in excess of the insured limit.

The Company had amounts due from five customers that comprised 36%, 19%, 14%, 13%, and 11% of the aggregate contract receivables and contract retentions balance as of December 31, 2021.

## Note 15: Subsequent Events

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through March 8, 2022, the date these financial statements were available to be issued. Except as described below, management was not aware of any subsequent events that require additional disclosure.

Subsequent to December 31, 2021, the Company elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Under these provisions, the Company's earnings are passed through to its stockholders, who are taxed at the individual stockholder level. The Company does pay a nominal tax on these earnings that are attributable to the State of California effective. In conjunction with this election, the Company's deferred income tax liability will be written off as an income tax benefit during the year ending December 31, 2022.

B|F|B|A

Beyond Accounting

## Independent Auditors' Report on Supplemental Information

To the Stockholders
Flint Builders, Inc.
Roseville, California

We have audited the financial statements of Flint Builders, Inc. as of and for the year ended December 31, 2021, and have issued our report thereon dated March 8, 2022, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole.

The accompanying schedules contained on pages S-2 through S-5 are presented for the purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

BFBA, LLP

Sacramento, California
March 8, 2022

## Flint Builders, Inc.
### Schedule of Completed Contracts
### For the Year Ended December 31, 2021

| Job No. | Contract Totals | | | December 31, 2020 | | | December 31, 2021 | | |
|---|---|---|---|---|---|---|---|---|---|
| | Revenue | Costs | Gross Profit | Revenue | Costs | Gross Profit | Revenue | Costs | Gross Profit |
| 01-1861 | $ 33,382,653 | 32,758,723 | 623,930 | 33,306,484 | 32,707,231 | 599,253 | 76,169 | 51,492 | 24,677 |
| 02-1860 | 25,423,957 | 24,337,531 | 1,086,426 | 25,296,837 | 24,272,683 | 1,024,154 | 127,120 | 64,848 | 62,272 |
| 01-1853 | 24,260,414 | 21,822,030 | 2,438,384 | 23,919,596 | 21,696,114 | 2,223,482 | 340,818 | 125,916 | 214,902 |
| 01-1852 | 14,122,306 | 13,404,381 | 717,925 | 14,087,415 | 13,338,649 | 748,766 | 34,891 | 65,732 | (30,841) |
| 01-1868 | 11,696,507 | 10,823,219 | 873,288 | 11,684,810 | 10,824,893 | 859,917 | 11,697 | (1,674) | 13,371 |
| | $ 108,885,836 | 103,145,884 | 5,739,952 | 108,295,142 | 102,839,570 | 5,455,572 | 590,694 | 306,314 | 284,380 |
| **Revenue and costs from contracts in progress for the year ended December 31, 2021** | | | | | | | 79,761,734 | 74,194,380 | 5,567,354 |
| **Total revenue and costs for the year ended December 31, 2021** | | | | | | | $ 80,352,428 | 74,500,694 | 5,851,734 |

## Flint Builders, Inc.
### Schedule of Contracts in Progress
### December 31, 2021

| Job No. | Management's Estimate of Total Contract | Total Estimated Costs | Total Estimated Gross Profit | Percent Complete | Billings to Date | Under (Over) Billings | Earned Revenue | Costs to Date | Gross Profit Total | Prior Years | Current Year | Remaining Performance Obligations | Estimated Costs to Complete | Estimated Gross Profit |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 02-2077 | $ 148,139,974 | 144,159,633 | 3,980,341 | 6.0% | 9,332,572 | (444,174) | 8,888,398 | 8,598,538 | 289,860 | 66,349 | 223,511 | 139,251,576 | 135,561,095 | 3,690,481 |
| 01-1848 | 87,183,997 | 83,533,997 | 3,650,000 | 99.8% | 87,183,997 | (217,960) | 86,966,037 | 83,329,190 | 3,636,847 | 2,102,765 | 1,534,082 | 217,960 | 204,807 | 13,153 |
| 02-2078 | 77,592,626 | 75,281,340 | 2,311,286 | 18.2% | 16,538,992 | (2,417,134) | 14,121,858 | 13,709,327 | 412,531 | 10 | 412,521 | 63,470,768 | 61,572,013 | 1,898,755 |
| 02-2076 | 60,066,605 | 58,250,186 | 1,816,419 | 25.2% | 14,728,359 | 408,425 | 15,136,784 | 14,697,735 | 439,049 | - | 439,049 | 44,929,821 | 43,552,451 | 1,377,370 |
| 02-1970 | 59,078,386 | 55,575,976 | 3,502,410 | 99.9% | 59,078,386 | (59,078) | 59,019,308 | 55,519,419 | 3,499,889 | 1,912,847 | 1,587,042 | 59,078 | 56,557 | 2,521 |
| 01-2079 | 32,869,601 | 32,181,486 | 688,115 | 27.0% | 11,430,915 | (2,556,123) | 8,874,792 | 8,682,721 | 192,071 | - | 192,071 | 23,994,809 | 23,498,765 | 496,044 |
| 01-1972 | 22,900,150 | 21,394,372 | 1,505,778 | 99.5% | 22,900,150 | (114,501) | 22,785,649 | 21,289,764 | 1,495,885 | 979,770 | 516,115 | 114,501 | 104,608 | 9,893 |
| 01-1973 | 16,925,996 | 15,978,460 | 947,536 | 69.7% | 10,483,785 | 1,313,634 | 11,797,419 | 11,134,982 | 662,437 | 42,562 | 619,875 | 5,128,577 | 4,843,478 | 285,099 |
| 01-2183 | 12,593,643 | 11,973,211 | 620,432 | 4.9% | 960,000 | (342,911) | 617,089 | 584,697 | 32,392 | - | 32,392 | 11,976,554 | 11,388,514 | 588,040 |
| 01-2075 | 11,175,118 | 10,709,835 | 465,283 | 1.3% | 127,101 | 18,176 | 145,277 | 135,962 | 9,315 | 1,482 | 7,833 | 11,029,841 | 10,573,873 | 455,968 |
| 02-2182 | 118,000 | 120,865 | (2,865) | 99.9% | 118,000 | (100) | 117,900 | 120,765 | (2,865) | - | (2,865) | 100 | 100 | - |
| 01-2185 | 70,000 | 68,870 | 1,130 | 77.0% | 28,983 | 24,917 | 53,900 | 53,060 | 840 | - | 840 | 16,100 | 15,810 | 290 |
| 01-2184 | 50,000 | 42,500 | 7,500 | 93.6% | 49,902 | (3,102) | 46,800 | 39,795 | 7,005 | - | 7,005 | 3,200 | 2,705 | 495 |
| 01-2080 | 25,360 | 28,000 | (2,640) | 99.8% | - | 25,313 | 25,313 | 27,953 | (2,640) | - | (2,640) | 47 | 47 | - |
| 01-2186 | 19,800 | 18,000 | 1,800 | 28.6% | - | 5,663 | 5,663 | 5,140 | 523 | - | 523 | 14,137 | 12,860 | 1,277 |
| | $ 528,809,256 | 509,316,731 | 19,492,525 | | 232,961,142 | (4,358,955) | 228,602,187 | 217,929,048 | 10,673,139 | 5,105,785 | 5,567,354 | 300,207,069 | 291,387,683 | 8,819,386 |
| | | | | | | | Revenue and costs recognized in prior years | | 148,840,453 | 143,734,668 | 5,105,785 | | | |
| | | | | | | | | $ | 79,761,734 | 74,194,380 | 5,567,354 | | | |

| | |
|---|---|
| Costs and estimated earnings in excess of billings | $ 1,796,128 |
| Billings in excess of costs and estimated earnings | (6,155,083) |
| | $ (4,358,955) |

# Flint Builders, Inc.
## Schedule of Contract Receivables and Contract Retentions
## December 31, 2021

| | Contract Receivables | Contract Retentions | Total |
|---|---|---|---|
| Project 02-2076 | $ 1,553,425 | 700,364 | 2,253,789 |
| Project 01-2079 | 1,371,190 | - | 1,371,190 |
| Project 02-2078 | 3,562,666 | 772,000 | 4,334,666 |
| Project 02-2182 | 19,588 | - | 19,588 |
| Project 01-2075 | 4,782 | - | 4,782 |
| Project 01-1973 | 1,641,722 | - | 1,641,722 |
| Project 02-2077 | 1,544,919 | 889 | 1,545,808 |
| Project 01-2185 | 7,123 | - | 7,123 |
| Project 01-2183 | 912,000 | 48,000 | 960,000 |
| Project 01-2184 | 25,690 | - | 25,690 |
| | $ 10,643,105 | 1,521,253 | 12,164,358 |

# Flint Builders, Inc.
## Schedule of General and Administrative Expenses
## For the Year Ended December 31, 2021

| | |
|---|---|
| Salaries | $ 3,144,384 |
| Equipment | 519,969 |
| Depreciation | 258,274 |
| Professional fees | 255,552 |
| Employee and customer relations | 254,110 |
| Rent | 222,311 |
| Repairs and maintenance | 163,267 |
| Vehicles | 120,704 |
| Travel and entertainment | 96,569 |
| Supplies and postage | 82,044 |
| Profit sharing contributions | 79,635 |
| Miscellaneous | 267,527 |
| | $ 5,464,346 |

flintbuilders.com

CA Lic 982487

**SAN DIEGO:**
1140 South Tremont Street,
Suite 103
Oceanside, CA 92054

**CORPORATE OFFICE:**
401 Derek Place
Roseville, CA 95678

**BAY AREA:**
52 S. 1st Street, #320
San Jose, CA 95113

FLINT