



**Response to RFQ/P:
Lease-leaseback Services For
Estancia High School Theater Project
AMG & Associates, Inc.
October 11, 2022**



Newport-Mesa
Unified School District





TAB 1 – Executive Summary



Newport-Mesa
Unified School District



Executive Summary

AMG & Associates, Inc. (AMG) is proudly submitting our proposal for the lease-leaseback services for the Estancia High School Theater Project. We hope to provide the Newport-Mesa Unified School District (District) with the best value proposal. AMG meets all of the requirements listed in the RFQ/P including prequalification with the district, letter of interest submitted through PlanetBids, attendance at the mandatory job walk, Registration with the DIR and an active Class B Contractor's license.

If awarded the project, AMG will provide preconstruction services including a constructability review, cost estimation for DSA submittal, scheduling, value engineering, subcontractor bidding & management, and material procurement. We will also provide construction services. AMG has 16 years of experience working with the Division of the State Architect (DSA) to construct public school facilities all over Southern California. AMG will comply with all of the prevailing wage requirements, skilled and trained workforce requirements, subcontractor prequalification requirements and the district's bonding and insurance requirements.

As a team we understand the importance of the project to the district and the students it serves. AMG is prepared to deliver a state-of-the-art facility, on time and within the budget that the school will use for decades. The AMG planning and construction effort will be led by Project Manager Craig Shallenberger, and will use the AMG proven processes and tools to deliver this effort based on the following fundamentals:

- **Collaborative Team Approach**

Our job is to make sure there are no surprises. That comes through full transparency, open and honest communication, and the knowledge and skill that only seasoned professionals can apply. AMG believes in a collaborative partnership with the district, the architect, and the project inspector of record. This partnership helps develop a mutual respect on the project and ensure that all stakeholders can come together and express their ideas in a meaningful and productive process. AMG will foster a "Project First" mentality with everyone involved from the project stakeholders to the subcontractors onsite.

- **Project Cost Certainty**

AMG has completed \$1 Billion worth of projects for public and private agencies. Our project team is highly experienced and will equate to the best value for the District. We will use this experience to obtain complete and competitive subcontractor pricing to ensure overall project cost certainty. AMG has been constructing large projects in LA and Orange County for 16 years and as a result has gained the interest and trust of qualified local subcontractors. Maintaining these strong subcontractor relationships translates into more competitive pricing from the subcontractors during the bidding process and will ultimately provide the best pricing for the Estancia High School Theater.

- **Meeting Schedule Requirements**

The AMG team will establish a preliminary baseline schedule during the preconstruction phase. This schedule will be provided to subcontractors during the bidding phase to ensure competitive pricing. We will provide information on decision timeframes and key project milestones to keep the team on track. Along with the monthly CPM schedule updates, the team will also use a Short Interval Schedule to further break down the work as communication tools to effectively implement the schedule.





TAB 2 – Table of Contents



Newport-Mesa
Unified School District

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Newport-Mesa
Unified School District





TAB 3 – Identification of the Proposer



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Identification of the Proposer

Founded by Albert M. Giacomazzi, AMG & Associates, Inc. (AMG) was incorporated on April 14, 2005 in California as an S-corporation. AMG has been a general contractor for 16 years, has grown to 50 full-time employees, and has completed almost \$1 Billion in public and private work. AMG has no other former names, has never had its license revoked or suspended and it is currently in good standing. AMG has two officers, our President Albert M. Giacomazzi and our vice president/ secretary and treasurer Anthony Traverso. Our team is comprised of specialists in the fields of all construction aspects, needs analysis, ADA Compliance, planning, and quality engineering. We are not signatory to the union. AMG is registered with the district in PlanetBids and is prequalified with the district through PQBids through July 11, 2023.

Contact Information:

AMG & Associates, Inc. (AMG)
26535 Summit Circle Santa Clarita, CA 91350
Phone: 661-251-7401
Fax: 661-251-7405
Email: estimating@amgassociatesinc.com

License Information:

CSLB# 881824 – Class A & B
Expiration: 07/31/2024
Albert Mario Giacomazzi II
DIR# 1000000413
Expiration: 06/30/2024

17793	Newport-Mesa Unified School District	AB2031	Ca	Orange	949-445-0075		2023-07-11	2022-07-11 11:20:35
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While we have many opportunities to build projects for a variety of sectors, we have focused our business on building essential service facilities, K-12, higher education, U.S. military and federal agency infrastructure, and houses of worship. AMG builds with a purpose! These are the types of projects we believe in. It is important to love what you do, but we found that we also need to love who we do it for, and nothing makes our team prouder than working on behalf of educators, military active service, veterans, and of course our first responders.

AMG's construction experience is varied and quite extensive. The principals of AMG have over 75 years of combined working experience in the construction industry. Our projects range in size from \$50K to \$45M. The types of projects we have constructed are schools, fire stations, aquatic centers, gymnasiums, and aircraft hangars to name a few. Our projects are primarily public works projects for local, State, County, City, Division of the State Architect, and the federal government. Our geographical range is all of California along with federal projects in Nevada, Arizona, and Texas. The construction industry is changing by moving in the direction of lease-leaseback and design-build delivery methods, which AMG is rapidly adapting to. Currently, AMG is working on over \$35M in projects with alternative delivery methods.

AMG has provided pre-construction and construction services on several school projects in its company history. Some of the comparable project examples have been highlighted in TAB 7. In addition, AMG has completed or is currently working on forty-seven DSA certified K-14 projects valued at over \$1 million dollars. We are scheduled to complete our largest project, a \$45 million fine arts complex, with a theater in this month and have received excellent reviews from the district.



TAB 4 – Staffing Resources



Newport-Mesa
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Staffing Resources

A successful construction project must be an inclusive process. Our team is comprised of specialists in the fields of all construction aspects, needs analysis, ADA compliance, planning, and quality engineering. Our team of experts is dedicated to providing the highest level of customer service. This begins with the commitment, experience, and abilities of the team members. For a project of this size and complexity AMG will staff one full time project manager, superintendent, and project engineer.

For efficiency in project completion on our work sites, AMG's project team members each possess a laptop, tablet, and smart phone. This enables the superintendent to write RFIs in the field by using a tablet or smart phone. AMG's key personnel will conduct subcontractor meetings for this one site, those who will be on site within the next 30 days, and critical coordination between subcontractors who have long-lead times. The meetings will review submittals for products on site, or coming to the site, safety, RFI's needing to be issued or answered, short interval schedules, and quality control.

AMG believes in a partnership with the district, the architect, IOR, and all of our subcontractors that is based on our core values. We strive for complete customer satisfaction on all of our projects, create the highest quality product possible, maintain a competitive price advantage over our competition, incorporate integrity, accountability, and trustworthiness in all aspects of our business, and give back consistently to the community.

The project will be managed by one of our most experienced project managers, Craig Shallenberger. We will conduct weekly meetings with the district and architect to assist with developing the plans and specifications and receiving DSA approval. At each phase of completion Craig will provide a constructability review. Our estimator David Silva and his team will provide the district with updated estimates throughout the design phase of the project as well as preparing the bid documents and managing the subcontractor bidding phase, and preparing the GMP. Our Superintendent Brian Galyardt will work closely with the project manager to develop a schedule for the team. Our project engineer will quickly get to work on processing submittals.

Our purchasing team will work on contracts and insurance with our subcontractors, and will also start procuring items with long lead times. Due to the Global Pandemic there are many items that require longer lead times that need to be ordered ASAP. AMG will be ready to go as soon as we have DSA approval on the plans.

The below list is a breakdown of our team members who will actively work on the lease-leaseback project as well as their role and responsibilities for delivering the scope of work. Also included in TAB 14 are the resumes for the project manager, superintendent and project engineer along with their respective project history.

Roles and Responsibilities

Principal-in-Charge: Tony Traverso

- Builds team with project owner, design team & stakeholders
- Provides leadership during pre-construction and construction phases
- Reviews progress during construction
- Ensures processes and being implemented
- Provides support for 100% stakeholder satisfaction
- Main point of contact during pre-construction

Project Manager: Craig Shallenberger

- Assist Principal during the pre-construction phase
- Provide Constructability Reviews during pre-construction phase
- Develops the project phasing plan if required
- Coordinate with Superintendent and Project Engineer to manage construction
- Review the QA/QC Program implementation with Superintendent
- Work on-site daily with AMG staff, the Architect and District staff
- Provides project development reports to the district and manages closeout process

Estimator & Estimating Staff: David Silva & Bari Heiden

- Assists with providing Constructability Reviews of the plans
- Provides Value Engineering and value analysis
- Prepare the Bid Documents for the Subcontractor Bidding Phase
- Completes the GMP for the District
- Assists in the buyout process

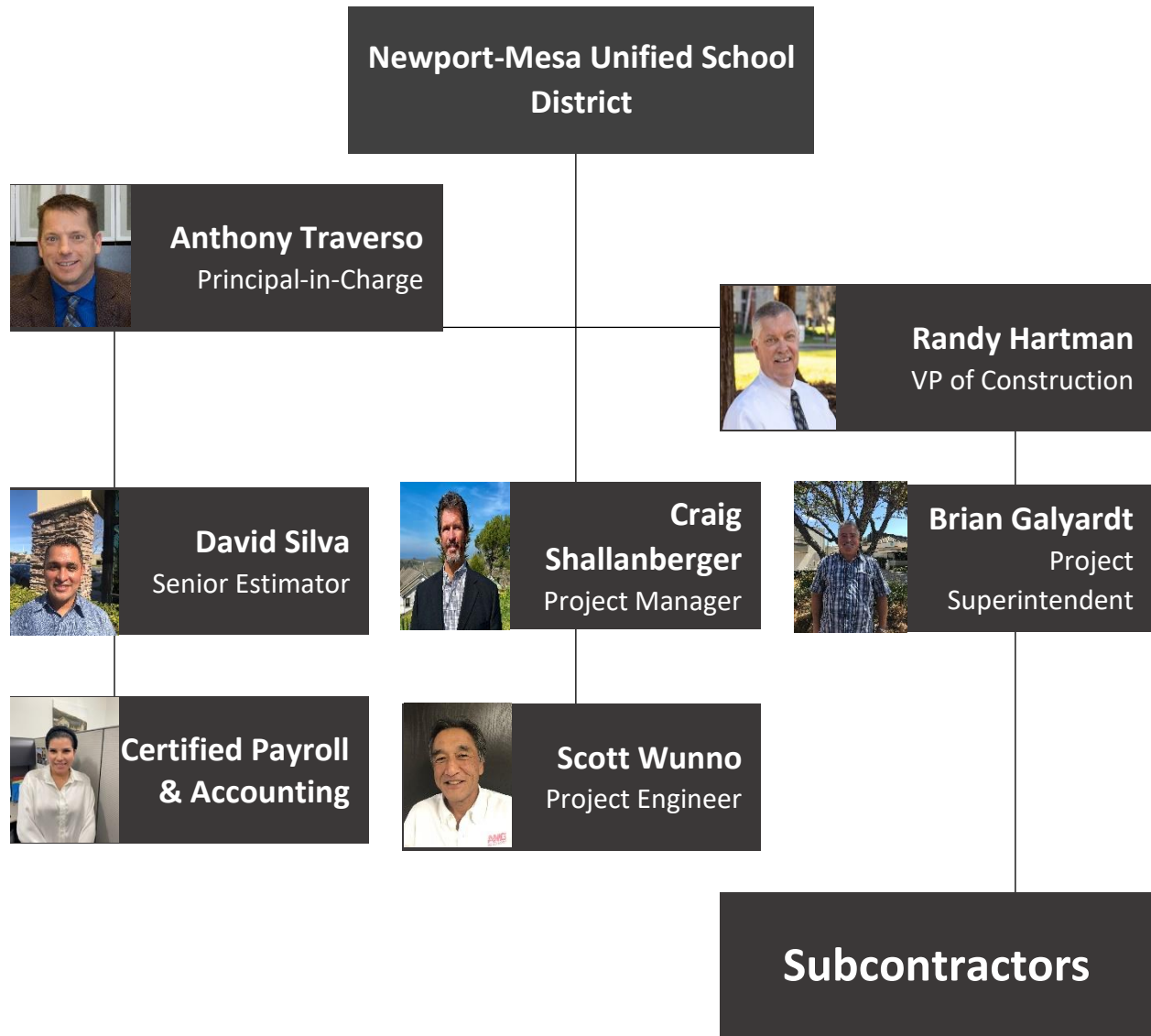
Superintendent: Brian Galyardt

- Assists with plan review during pre-construction
- Assists with subcontractor selection during the bidding process
- Build a detailed schedule for construction
- Conduct weekly subcontractor meetings enforcing quality, safety, and schedule
- Conducts daily site safety meetings
- Updates the short interval schedule
- Develops the site logistics plan

Project Engineer: Scott Wunno

- Implements and manages Quality Control
- Maintains tight control over documentation of activities and correspondence
- Responsible for submittals, RFI logs, change order logs, and meeting minutes
- Supports all members of the project team for safety, quality control, good communication and project success

Organizational Chart



Estancia High School Theater Project



TAB 5 – DVBE



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DVBE

AMG has bid on and completed several projects with DVBE requirements. We have also made Good Faith Efforts for projects that we were unable to obtain the required DVBE percentage. AMG believes strongly in supporting the Veterans of this country and we do everything we can to include Disabled Veteran Owned Business Entities in our proposals whenever possible.

AMG is currently working on two design-build projects for California Polytechnic University, San Luis Obispo where they require 3% DVBE participation. On the first project, the renovation of Historic Crandall Gymnasium, during the subcontractor bidding phase, we used our database of thousands of subcontractors to solicit bids from all of the required trades. We advertised the project via email, on our bid center, in Planhub, and in Dodge with notes that DVBE participation is required. We found several subcontractors that met our requirements and chose one that was performing a large enough scope to cover the 3% requirement. The second project, new construction of the Technology Park Building is still in the design phase. We will now be able to contact all of the DVBE subcontractors that submitted bids on the first project to make sure they are included in this bid as well. We have also partnered with Planhub to access their database of over 270,000 subcontractors. You can choose which certifications are required and reach out to those subcontractors specifically.



AMG also uses a third-party company, Eldridge Bid Reporter, to perform Good Faith Efforts on our behalf. AMG will send all of the project information and requirements to Eldridge Bid Reporter and a contract is signed for each project. Eldridge Bid Reporter will place ads in multiple publications at least 2 weeks before the bids are due. They send out faxes and emails and make calls to DVBE subcontractors based on the trades needed for the job. They document all of their attempts to solicit DVBE subcontractors and send the Good Faith Effort package back to us by the bid date.

In some cases, we have performed a Good Faith Effort for a project with DVBE requirements and have received DVBE subcontractor quotes on bid day. In these instances, we would use the DVBE subcontractor if possible.

For the Estancia High School Theater Project we would solicit bids from Patriot paving, and Veterans Engineering Services for paving, Team West Contracting for the fencing, LGM & Marne & Sahara Construction for the concrete, DVBE Mechanical for the plumbing, On-Target Electric and Servitek Solutions for the electrical work. These are certified DVBE subcontractors that are also local and perform work in the area.



TAB 6 – Fiscal Stability



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Fiscal Stability – Non-Confidential

AMG is fully licensed, bonded and insured, and has a mid-seven figure line of credit with Citizens Business Bank that currently has a zero owed balance. In the history of the company, AMG has used its credit line once and immediately paid it down to a zero balance in a few short months. AMG has the financial capability to meet the financial demands of a project awarded to us without using our credit line.

AMG's Gross Construction Revenues for the past 5 years are listed below along with the 5-year average.

2021: \$60,166,705	2018: \$80,896,582
2020: \$70,557,710	2017: \$55,413,096
2019: \$76,624,051	Average: \$68,731,628

For efficiency and accuracy in our accounting processes, AMG uses Timberline Accounting Systems, and closes our books each month so there is an accurate summary of backlog, work-in-progress, monthly company billings, and subcontractor/vendor payments. We provide a quarterly work-in-progress report, P & L statement, and balance sheet to our bonding company, Travelers, with whom we have worked for more than 13 years, and meet with annually for a year-end financial review.

We are also required to provide reviewed financial statements to Travelers on an annual basis. These statements are reviewed by our certified public accountant firm, and conform to all Generally Accepting Accounting Principles (GAAP). Our current bonding capacity is \$175 million general aggregate, and \$75 million single project with Travelers Casualty & Surety Company of America. AMG has been with Travelers since 2009. Our bonding company would not issue Payment and Performance bonds if our financials reflected any instability or insolvency. AMG currently has 14 open and active projects that total about \$115 million. This leaves about \$60 million in bonding capacity that we are able to use for this project.

AMG also recommends subcontractors bond their work for values greater than \$500,000, which would typically be for the following scopes of work: Earthwork, Concrete, Underground Utilities, Structural Steel, Plumbing, Mechanical, and Electrical. The bonding and insurance costs may be on the low side. Typically, bonds for the General Contractor/CM are about .60% -.75% and insurance costs are about 1%. AMG has a good reputation for paying our subcontractors on time and closing our projects quickly and efficiently.

Please see the following pages of supporting information including our current Dun & Bradstreet report, Line of Credit Letter from our bank, Letter of Bondability from our surety and our List of Currently Bonded Projects.



TAB 7 – Experience & Technical Competence



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Experience & Technical Competence

General Experience:

AMG has completed over 60 public works projects in the past 10 years totaling nearly \$1 billion dollars in construction. AMG specializes in public works construction with our primary emphasis being in K-12 and higher education projects. AMG has completed 18 projects, each valued over \$5 million, on a K-12 or college campus in the past 5 years. AMG understands the importance of this project to the District and is prepared to deliver this -- on time *and* within budget. We have a thorough understanding of the Lease-leaseback delivery system and the size and magnitude of this project does not pose any limitation for AMG to undertake the required scope of services while meeting deadlines.

AMG utilizes the most current technology for scheduling, job costing, document control, quality control, and estimating processes. AMG uses PROCORE for all of our document control on our projects, which allows access by all owners and design team members to track all project communication through a web site license. AMG takes pride in creating a safe working environment on our projects for our personnel and subcontractors.

Currently, 85% of AMG's ongoing projects are under the purview of the Division of the State Architect (DSA). We have extensive experience working in partnership with DSA and their inspectors. During the course of construction, AMG is in full compliance with all DSA requirements, and works closely with the design professionals to ensure construction adheres to the contract documents. In the event there is a structural, ADA, or Life Safety revision, AMG works with the design professionals and the inspector during the submission and approval process.



Project Specific Experience:

Our recent experience with two large theater projects on occupied school campuses makes AMG uniquely qualified for the Estancia High School Theater Project. We completed the La Habra High School Theater project under budget due to the quality value engineering we were able to provide the district. Because we were able to add money back to their contingency, this allowed the district to add on theatrical lighting that was going to be purchased and installed at a later date on another contract without going over their budget.

AMG is completing construction on a new \$45 million Fine Arts Complex for Allan Hancock Community College District this month. Although this project began during the COVID-19 pandemic, we have been working on an active campus for the last year. We did experience a delay with the procurement of the transformers. Due to the pandemic, the supply chain has been affected and pushed back the delivery date for this item. Because our team was ahead of schedule, we were able to minimize the overall delay on the project. AMG has used this experience to create new processes in our purchasing department to account for possible material delays caused by the current supply chain issues in the United States.

AMG was the General Contractor on all of the below projects. We have maintained great relationships with the clients, and did not have any fees assessed or claims/ litigation on the projects. Please see the project information sheets in the TAB 14 Appendices for more project information and project photos.

Project Name/ Description	Owner Contact	Dates	Value	Delivery Method
Allan Hancock College Fine Arts Complex - Santa Maria, CA New 88,796 sf 2-story building to house the new fine arts complex including a 440-seat concert hall & theater. Includes lab spaces, studios, and administration offices.	Allan Hancock Joint Community College District Eric Smith, Associate Superintendent / VP Finance & Administration (805) 922-6966 ericd.smith@hancockcollege.edu	Award: 8/12/20 Completion: 10/2022	\$45,970,353	Design-Bid-Build
Vernola Park Community Center & Skyview Event Center - Jurupa Valley, CA New 21,729 sf community center with an MPR, full catering kitchen, offices, restrooms, and bioretention basin. Included a new parking lot and site improvements.	Jurupa Area Recreation & Park District Colby Diuguid (951) 361-2090 colby@jarpd.org	Award: 9/30/19 Completion: 11/23/20	\$12,134,080	Lease-leaseback
Libbon Elementary School - Santa Maria, CA New 88,000 sf ground-up elementary school with 3 buildings including an MPR with full kitchen, Admin building, and library with 26 classrooms. Included sports fields, courts, and parking lots.	Santa Maria-Bonita School District Matt Beecher, Assistant Superintendent for Business Services (805) 361-8130 mbeecher@smbsd.net	Award: 1/30/19 Completion: 8/3/20	\$43,012,283	Design-Bid-Build
La Habra High School New Theater & Stadium Modernization, La Habra, CA New 29,321 sf performing arts center with a 600 seat theater and supporting spaces. Also included the modernization of the 56,700 sf athletic stadium with a new concession/restroom building, new synthetic track & field, bleachers, press box, scoreboard & lighting.	Fullerton Joint Union High School District Troy Shandy, Construction Project Manager (714) 626-4381 tshandy@fjuhsd.org	Award: 1/9/18 Completion: 10/2/19	\$26,343,872	Design-Bid-Build
Stacey Middle School Modernization - Westminster, CA New 22,493 sf gymnasium with restrooms, band room, storage lockers. Included site improvements.	Westminster School District Brian Johnson, Executive Director Facilities Planning & MOT (714) 894-7311 Ext 1121 bkjohnson@wsdk8.us	Award: 12/7/16 Completion: 6/19/18	\$12,901,990	Design-Bid-Build

Ability to Respond to District Needs:

The AMG team always strives to exceed our client's expectations at all times. We pay special attention to what the client wants, remember the details no matter how insignificant and deliver quality

services at all times. We start this process immediately. As soon as the project is awarded, we will set up a meeting with the District and Architect teams to go over the project goals and visions. We want to make sure all team members have common goals and we are all working together to achieve them. We will go over schedule requirements and provide feedback for the team.

The secret to a successful project is constant communication between the client, architect, and the contractor. This way, the contractor can share updates, issues and insights about the project while the client can give recommendations or opinion. It also makes approvals smoother and faster. Our on-site staff will be fully capable of handling any issues that arise on a daily basis. A phone list will be given to the district at the pre-construction meeting to ensure the district and architect have the most current and updated emails and phone numbers for our on-site staff. Customer Service is a top priority at AMG. We will respond to all owner requests timely and accurately.

AMG assigns to every project, a member of its Executive Management Team to oversee the project. The Executive Management Team member visits the site on a weekly or every other week basis. The intent of the site visit is to coordinate them on the same day as the weekly Owner, Architect, and Contractor (OAC) meeting. The attendance at the OAC meeting allows our Executive Team members to participate in critical discussions for the project that may need action by the AMG team. We find this active engagement demonstrates to all of the stakeholders that we are concerned with our performance and their customer satisfaction on our projects. Additionally, AMG has weekly photo reports on all of our projects. The AMG team will provide copies of the weekly photo reports to all of the stakeholders on the project to observe our weekly progress.



Pinetree -Class Room

Photo Report – Week ending 10/1/21

12475 man hours without incident or accident

Sky View Of Pinetree 151



Contracting History:

In the past five years AMG has never had any of the following occur:

- Failure to enter into a contract or professional services agreement once selected
- Withdrawal of a proposal or bid as a result of an error
- Termination for failure to complete a contract, or termination for cause
- Debarment by any municipal, county, state, federal, or local agency
- Conviction of the firm or its principals for violating a state or federal antitrust law by bid or proposal rigging, collusion, or restrictive competition between bidders or proposers, or conviction of violating any other federal or state law related to bidding or performance of services
- Knowing concealment of any deficiency in the performance of a prior contract
- Falsification of information or submission of deceptive information
- Willful disregard for applicable rules, laws, or regulations
- Suspension or revocation of any license
- Payment of any liquidated damages on any project
- Denied bonding by a surety, or denied renewal of any insurance policy
- Been deemed a non-responsible bidder on any bids submitted to a public entity

- AMG has been involved in two litigation cases in the past 5 years. Both cases were against an owner for non-payment. We were paid out in both cases. AMG has never had a claim filed against us for work we have done on a project. Please see TAB 9 for case information.

Additional Information:

AMG has 50 permanent employees in the office and in the field. conduct mandatory company meetings twice a year to go over policies, procedures, and safety for all positions. AMG has an ongoing commitment to the professional education of our staff. The executive members of the company encourage all staff members to continue to pursue their education and have a reimbursement program for any college courses taken. Several members of the staff have received their construction management certificate and Bachelor's degree while working for AMG.

AMG frequently works on campuses that are occupied. Prior to the COVID-19 shutdown almost all of our school projects took place on campuses that were occupied. AMG takes all necessary actions to ensure that access to the site is restricted. As part of the preconstruction phase, AMG will work with the district and staff at the school to develop a phasing, staging and accessibility plan. All areas of construction, at all times, will be properly secured with fencing and screening materials for safety. Sound blankets and other precautions may be implemented to minimize the impact of construction on the learning environment. Disruptive activities such as demolition and large concrete pours will be scheduled around the school hours to prevent disturbing the students and staff.

Project egress will be limited to designated routes and designated times. Deliveries of material and equipment will be scheduled to avoid interference with school traffic. Utility tie-ins will be scheduled during off hours, weekends, or campus off days to avoid impacts to the school. AMG will take advantage of all school off days and holidays to perform tie-in work to the existing campus sitework, parking improvements and other activities that are most disruptive to students and staff. The project site will be secured and monitored continuously to ensure that there will never be contact between student/staff and construction personnel. AMG has a zero-tolerance policy for communication between construction personnel and student and staff. We will strictly enforce our code of ethics and decorum to ensure that the construction personnel are acting professionally and courteously. We do not allow music, offensive clothing, or smoking on any of our projects.

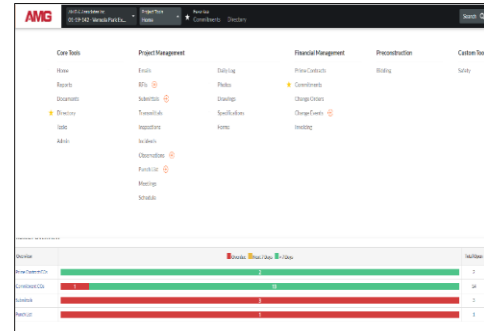
AMG takes pride in forming great relationships and partnerships with our clients. This has led to smooth project completion and repeat work. Please see the Letters of Reference on some of our past projects that have been included in TAB 14 Appendices.

Technical Competence

AMG utilizes the most current technology for scheduling, job costing, document control, quality control, and estimating processes. AMG utilizes Procore for document control on all of our projects. By having a web-based program, any persons involved in the project can, in real time, can check the status of Meeting Minutes, RFIs/Logs, Submittals/Logs, Schedule, Daily Reports, Inspections, Prime Contract Billings, Change Orders/Logs, Photo Documentation, Safety Reports, Commitments, and Issues. AMG will require all of the team members and subcontractors to utilize Procore for the project duration. AMG has successfully utilized Procore on over 70 projects to date. The Procore program provides the following:

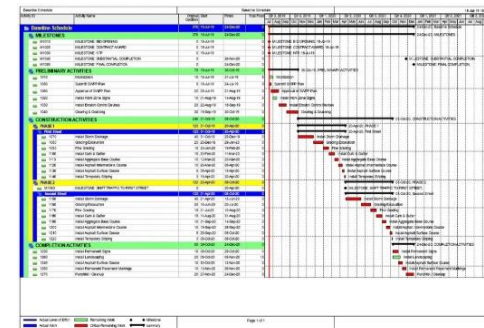
- Reports
- Document file storage

- Directory for all team members
- E-mail comm. with all team members
- RFI tracking and processing
- Submittal tracking, processing, and notifications
- Meeting schedules and Agendas
- Photo storage/Drawings file storage
- Punchlists
- Daily logs and reporting
- Commitments with all Subcontractors
- Prime contract
- Change orders
- Safety documentation and observations



For efficiency and accuracy in our accounting processes, AMG uses Timberline Accounting Systems, and closes our books each month so there is an accurate summary of backlog, work-in-progress, monthly company billings, and subcontractor/vendor payments.

Once the contract is awarded, AMG will draft a CPM schedule in Primavera P-6 and obtain subcontractor input to develop an accurate baseline schedule. AMG will provide monthly CPM updates during the course of construction. In the event of negative float in our schedules, AMG will identify the affected activities, and propose a plan to bring the project to zero or positive float.



Our estimating team uses PlanSwift and will provide cost estimates at Schematic, Design Development and 50% Construction Documents depending on how far through the design we are when the project is awarded. During the subcontractor bidding phase, we will use our own website which has full access at no charge to all of the project documents for all of the subcontractors. Our website also messages out new projects that we are bidding to our database of subcontractors every week to keep them up to date on new projects in their area. When we received subcontractor bids they will be assembled into a bid day spreadsheet that will be shared with the District. This spreadsheet will show a complete breakdown of all pricing for each trade and all of the subcontractors that submitted quotes. This process supports an open book policy that we use with all of our clients.

AMG has Building Information Modeling capability. Although we have not used it on our previous lease-lease back projects we have used it on six of our past projects. Please see the attached list. We typically use this technology on the following trades: Fire Sprinkler, HVAC, Electrical, Plumbing. Recently, on the Pinetree Student Support Center project we used BIM coordination to resolve fire sprinkler and HVAC clashes. We were able to find the issue, get it resolved and move forward with the project quickly.

AMG will draw on the experience of our multi-disciplinary staff members to complete this project. Our team is comprised of experts in all fields of construction, who bring a wide variety of knowledge and hands-on experience to each project.



TAB 8 – Insurance



Newport-Mesa
Unified School District

AMG
CONTRACTORS

CHAMBERS & COMPANY

INSURANCE BROKERS

www.ccinsb.com

September 6, 2022

Newport-Mesa Unified School District
2895 Bear St.
Costa Mesa, CA 92626

Re: AMG & Associates, Inc.
Prequalification

To Whom It May Concern:

Chambers & Company Insurance Brokers is currently the agent of record for AMG & Associates, Inc.

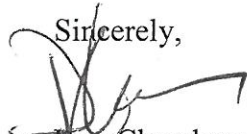
Our office handles their Commercial General Liability, Commercial Auto, Commercial Umbrella, Workers' Compensation, Contractor's Pollution & Professional Liability policies.

Attached you will find a schedule of coverage's detailing the policies in force which also includes the name of the carrier, policy limits, and effective and expiration dates.

Please note that should our client be awarded this project, any additional limits or coverage's like Builder's Risk required by your contract are available to our insured and will be secured as requested. The appropriate certificates of insurance will also be issued as requested.

After reviewing this, should you have any questions, please do not hesitate to contact our office.

Sincerely,



Don Chambers
President

Camarillo

San Diego

Mission Viejo



TAB 9 – Litigation Information



Newport-Mesa
Unified School District

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Litigation History Against an Owner in the Last 5 Years

1. AMG & Associates v. San Bernardino Community College District, Case No. CIVDS1905491, February 21, 2019:

AMG filed arbitration litigation against the San Bernardino Community College District Project for the Crafton Hills College Laboratory Administration Building Renovation contract. AMG filed a complaint against the District due to outstanding change orders owed to AMG for approximately \$1.1M. The date of the complaint was February 21, 2019, in the Superior Court of California, County of San Bernardino, San Bernardino Civil Division. The case was settled prior to arbitration. AMG was paid \$866,000 and the claim was settled on October 11, 2019.

2. AMG & Associates' Litigation on the El Camino Community College District Gymnasium Project, Case No. 18STCV09666, December 21, 2018:

AMG has reached a settlement on the El Camino Community College District Gymnasium Project, dated November 18, 2021 due to an OCIP claim, which has resulted in payment to AMG. Due to this action, AMG filed a complaint against ACE and the district in the amount of \$650,000, in the Superior Court of the State of California, County of Los Angeles, Stanley Mosk Courthouse.


Albert M. Giacomazzi - President

08/22/22

Date



TAB 10 – Proposed Method to Accomplish the Work



Newport-Mesa
Unified School District

AMG
CONTRACTORS

Proposed Method to Accomplish the Work

AMG has extensive experience providing preconstruction and construction services at K-12 public schools. This experience is not limited to lease-leaseback contracts, it also includes standard design-bid-build and design-build contracts. This strategy has also been used on our work as a consultant to numerous public and private partners in need of our preconstruction service expertise. Internally, throughout our history, we utilize our preconstruction and construction service program in our roles as design build contractor, construction manager, and At-Risk/GMP contractors. Additionally, the program is used in our pro bono work servicing several nonprofit organizations we have had the pleasure of working with. While each project is different, we utilize the same playbook as our guide. We use the following technical and managerial approach to complete projects.

Understanding and Planning:

AMG must meet with the district and the architect and get up to speed on the project history, vision, and goals. We understand that this project bid previously and has been redesigned, moving the building to the opposite side of the school. We want to completely understand the changes in order to help our team be the most effective while assisting with the completion of the plans and specifications.

Proper planning can prevent delay, eliminate rework, maintain schedule, and ensure quality control. Planning helps set the teams expectations and definitions for success. If awarded the project and prior to the start of construction, AMG will establish major milestones that will be reviewed with the district. The major milestones can be identified as follows: Value Engineering, Constructability Reviews, CPM Draft Schedule, Subcontractor Bidding, CPM Baseline Schedule, AMG job site office, layout and site logistics plan, temporary fencing plan, temporary power plan, start of construction, critical submittals due in the first 60 days of construction, off-site permits and temporary permits.

For the Estancia High School Theater project, we need to understand the status of the permitting and approval processes through local authorities having jurisdiction as well as the utility providers. We work closely with the local permitting agencies and utility companies to expedite the permit process as well as obtain inspection approvals to meet the construction schedule. We need to conduct a site evaluation. A plan will need to be quickly developed that deals with feasibility, constructability, value engineering, and budgeting. We will perform an analysis of site logistics and sequencing. Also, a constructability review will be conducted. There we will focus on site logistics, phasing, resource requirements, scheduling, materials and equipment utilized as the basis of design, and value engineering analysis of all major project components.

Even with proper planning, the project will have unforeseeable challenges during construction. AMG's preconstruction approach will help minimize these issues and their impacts by identifying:

- Clear Lines of Communication, Accountability and Responsibility
- Collaborative Scheduling
- Systems and Procedures
- Safety Requirements
- Quality Control Programs
- Site Logistics and Phasing
- Permitting and Local Ordinances / Timelines
- Certification and Compliance Process
- Plans for Sustainable Materials, Indoor Air Quality and Waste Management
- Commissioning
- Closeout Requirements

Constructability Reviews & Value Engineering:

AMG provides quality value engineering on all of our projects. Below are a few examples of value engineering we have been able to provide on our projects during the constructability reviews and during the course of construction.

La Habra High School Performing Arts Center & Stadium Modernization - In October of 2019, AMG completed a \$27M new Performing Arts Center and Stadium Modernization at La Habra High School. At the onset of the project, AMG made efforts to increase the contingency funding through value engineering. Value engineering items that were incorporated into the project included:

- Deleted exterior painting at stucco and incorporated integral color coat (\$32,000)
- Deleted lath and scratch at ceramic tile walls and used thin set (\$42,000)
- Revised wheelchair ramp footing and path at stadium (\$15,000)
- Changed framing support system for ceiling clouds at auditorium (\$13,000)
- Revised floor coating and carpet systems (\$46,000)
- Changed the aluminum curtainwall frame and exterior glazing type (\$15,000)
- Changed subgrade at new tennis courts (\$18,000)



These changes added 7% of the overall project budget back into the contingency fund which allowed the district to purchase the additional theatrical lighting it planned to add at a later date with other funds. At the completion of the project, the district received a credit for the unused contingency.

Sequoyah Elementary School Expansion - AMG was hired at the onset of the project as the contractor to work with the design team and district under an integrated delivery contract.



When the design team proposed its initial design, AMG indicated the structural steel system would be cost prohibitive. AMG suggested changing the structural steel from design to wood framing with minimal steel integration. Our initial preliminary estimate revealed the project being \$1M over budget on a project magnitude of just over \$2M. Due to our recommendations, the design was changed and the project was constructed as a wood frame design. Other areas of constructability reviews included stained concrete floors, window systems, exposed wood

framing systems, 2nd floor rail systems, and site concrete.

Chino Basin Water Conservation Admin. Building - AMG was hired as the Construction Manager for this project. AMG worked with an inexperienced design firm, addressing design issues for waterproofing the buildings. Because of the unique design of the project's angles and pitches, waterproofing was a concern. AMG engaged a waterproofing consultant to develop systems to ensure the project was watertight.

AMG also provided conceptual and schematic design development and constructability estimates for this project. In the process we found some estimates were over budget and worked through cost issues with the design team to create value engineering.



Phasing and Logistics:

Time is money, not only for the district and design professionals, but for the contractor and subcontractors as well. A large factor in cost is when the work will be done and how long will it take. Developing the ideal phasing and logistics plans will answer these questions and any uncertainty for the bidding subcontractors. AMG will take into consideration on-going design needs and time lines, deferred approvals, permitting and inspection timelines, site limitations, traffic management, staging requirements, and other elements to develop the project ideal phasing and logistics plans that will form the roadmap for constructing the project.

AMG frequently works on campuses that are occupied. Prior to the COVID-19 shutdown almost all of our school projects took place on campuses that were occupied. AMG takes all necessary actions to ensure that access to the site is restricted. As part of the preconstruction phase, AMG will work with the district and staff at the school to develop a phasing, staging and accessibility plan. All areas of construction, at all times, will be properly secured with fencing and screening materials for safety. Sound blankets and other precautions may be implemented to minimize the impact of construction on the learning environment. Disruptive activities such as demolition and large concrete pours will be scheduled around the school hours to prevent disturbing the students and staff.

Project egress will be limited to designated routes and designated times. Deliveries of material and equipment will be scheduled to avoid interference with school traffic. Utility tie-ins will be scheduled during off hours, weekends, or campus off days to avoid impacts to the school. AMG will take advantage of all school off days and holidays to perform tie-in work to the existing campus sitework, parking improvements and other activities that are most disruptive to students and staff. The project site will be secured and monitored continuously to ensure that there will never be contact between student/staff and construction personnel. AMG has a zero-tolerance policy for communication between construction personnel and student and staff. We will strictly enforce our code of ethics and decorum to ensure that the construction personnel are acting professionally and courteously. We do not allow music, offensive clothing, or smoking on any of our projects.

Estimating:

Our job is to make sure there are no surprises. That comes through full transparency, open and honest communication, and the knowledge and skill that only seasoned professionals can apply. Our estimating staff have the tools and experience needed to produce accurate budgets. Our estimating team uses PlanSwift and will provide an updated cost estimate before the plans are resubmitted to DSA for approval. Our estimating team will conduct take-offs for each scope based on historical cost data that is updated with every bid. Armed with the information produced during our quantity survey and budgeting process, AMG is now ideally equipped to truly identify cost saving opportunities. The budget can easily be altered by modeling different scenarios for implementing suggested changes. Comparing products and building materials can be modeled into the analysis. Adjustments for market trends and availability of goods and labor sources are minor tweaks that can model different timeline scenarios and schedules.

During the GMP negotiations and the bidding phase AMG will use an open book policy and share all documents with the district. We will solicit bids from our subcontractors, and compile them into a spreadsheet for each trade. There will be at least three bids from each major trade so we can evaluate and compare against our own estimates. From there we will collaborate with the district to determine which subcontractors to use for each trade that provide the best value for the project. We will prepare a GMP summary sheet for the district to review and approve.

Bidding Strategy:

Our bidding strategy starts in our estimating department. Once the plans are complete we can create bid packages for each scope. We will have a full set of bid documents for the subcontractors to use. We will meet with the district and architect to review the bid packages to ensure there are no scope gaps. The bid documents, plans, specifications and all of the bid packages will be advertised to subcontractors. We will utilize our own AMG Bid Center, Planhub, Dodge, Central California Builders Exchange and any other local plan rooms to maximize exposure. We will schedule a non-mandatory job walk for the subcontractors so they can visit the site and ask questions that can be answered by the district or the architect. We will issue any addendums with RFI responses and changes the district/ architect have made.

We will perform vetting and prequalification of major trades using our internal subcontractor prequalification. Please see the attached prequalification questionnaire. Once all bids are received we will compile a bid day spreadsheet showing all of the quotes received for each trade. This will be shared with the district for full transparency. AMG also recommends subcontractors bond their work for values greater than \$500,000, which typically would be for the following scopes of work: Mechanical, Electrical, Plumbing, Concrete, and Structural Steel.

Bidding Procedures

1. Create clear and concise descriptions of work which capture all project scope
2. Perform extensive project outreach
3. Perform meaningful DVBE outreach to achieve or exceed project participation goals.
4. Solicit and receive subcontractor quotes
5. Perform a detailed review of subcontractor quotes for completeness and responsiveness.
6. Rate the subcontractors based on price, resources, and risk assessment.
7. Compare line by line budget pricing with subcontractor quotes.
8. Conduct interviews with major trades, design professional, and district
9. Meet with key trades to discuss critical path schedule and available resources
10. Select local subcontractors and provide the district with a spreadsheet of all bids received
11. Capture all the required scope in subcontractor negotiations, award, and contracts

Subcontractor Management:

AMG understands that proper subcontractor vetting and selection is of primary importance to the success of the project. All the planning and preparation in the world can be for nothing if a key subcontractor fails to perform on the project. In addition to adhering to the district requirements for prequalification of mechanical, electrical, and plumbing contractors, AMG will perform vetting and prequalification of all other key trades that could pose a risk to the project schedule or budget in the event of a default.

AMG performs work throughout the state of California and we certainly understand the importance of hiring local subcontractors and vendors. This is why we emphasize local outreach during our vetting process. To promote this program, AMG will utilize our company website, along with advertising to the community in local publications such as magazines and newspapers, and at city council meetings and city-wide events. With our large database of thousands of subcontractors, we are able to target local businesses by area code. AMG has a vested interest in utilizing local subcontractors due to the financial impact they will have on the surrounding areas. Still, in some instances the local subcontracting pool for certain trades may not possess the proper experience or have adequate resources to successfully complete a larger project such as this. It is important for the lease-leaseback contractor to be able to make this impartial assessment and recommend a course of action that is best for the project. While the district may lean towards

providing preferential treatment to a local contractor or subcontractor, the primary factor must be ability and cost.

As a demonstration of this commitment, below are examples of some of our best local subcontractor participation. On average about 50% or more of our subcontractors are local and/ or small businesses. AMG also has extensive experience with DVBE requirements, Project Labor Agreements, and Community Benefits Agreements.

\$2.7M Sequoyah Elementary School Expansion – 95% local subcontractors

- Owner: Sequoyah School, Pasadena, CA / August, 2013

\$19.9M Jimenez Elementary School Ground-Up – 75% local subcontractors

- Owner: Santa Maria-Bonita School District / August, 2015

\$4.6M La Cañada Flintridge City Hall Tenant Improvement – 100% local subcontractors

- Owner: City of La Cañada Flintridge / February, 2019

AMG and our consultants/subcontractors are collectively dedicated to personalized service, professionalism, cost-effectiveness, and timely delivery. AMG believes in maintaining strong working relationships with all of our subcontractors. Our approach to any project, regardless of location, is to begin with a subcontractor coordination meeting where we interact collaboratively with the subcontractors, discuss systems and procedures, project goals, important concerns like systems and procedures amongst many other topics.

Skilled & Trained Workforce:

AMG will follow the state law for lease-leaseback projects on K-12 public school campuses and provide the required 60% of graduated skilled journeypersons or apprentices registered in a DAS-approved apprenticeship program for the covered work. We will use this practice for the following required trades: Acoustical Installer, Bricklayer, Carpenter, Cement Mason, Drywall Installer or Lather, Marble Mason, Finisher Systems Installer, Operating Engineer, Pile Driver, Plasterer, Roofer, Water proofer, Stone Mason, Surveyor, Terrazzo Worker, or Finisher.

We have an agreement with the Laborers Southern California Joint Apprenticeship Committee, approved by the California Apprenticeship Council. We will be in full compliance with labor compliance programs as defined in Education Code section 17407.5 and Public Contract Code section 2600-2602 et seq. for reach apprenticeable occupation that will be used on the project, including all subcontractors of any tier related to construction projects for AMG. AMG has a designated Labor Compliance Officer who is devoted to reviewing all subcontractor certified payroll reports. When a subcontractor has not provided certified payroll reports, and/or is not in compliance with the prevailing wage requirements, payment is withheld until the subcontractor is brought into compliance. Additionally, AMG conducts spontaneous reviews on projects to ensure subcontractors are being paid the correct prevailing wage rate.

Self-Perform Work:

AMG self-performs the following tasks; General supervision, CPM & Short Interval Scheduling, Storm Water Pollution Prevention, surveying temporary services, clean-up, finish carpentry, and specialties. We are highly confident in our abilities to perform these tasks on projects of all sizes and complexities. We believe that the highest quality and best value of work comes with subcontracting trades to highly skilled and specialized subcontractors. It's important for all of the stakeholders on the project realize that due to the global pandemic, contractors and subcontractors are being stretched to their limits as a result of the adversely affected supply chain. AMG will utilize every means possible to staff our projects that allows for a continuous ongoing workflow.

Meetings & Collaboration:

AMG will conduct weekly meetings with the district and architect to track the progress of the design and DSA approval process. The ultimate goal in these meetings will be to coordinate the different components of the construction documents to bring them together smoothly, and efficiently reducing design conflicts that may occur between the various scopes of work. Due to the COVID-19 pandemic, AMG has been accommodating to online meetings as well as in person meetings.

Our job is to ensure that the district has all of the information it needs to make educated and informed decisions. Throughout the project we will facilitate open-dialogue, present options and discuss the impacts each decision has on the program, the design objective and the bottom line. The overall project team must have the attitude that we are all team members. There will be issues that arise on every construction project. The approach to the resolution depends on the team being able to work collaboratively with problem solving. The team needs to be very candid with confronting issues so they are able to brainstorm a workable and positive solution.

Procurement & Long Lead Time Items:

On all AMG projects, the first step in procuring materials and equipment that have historically long lead times is to finalize the contracts with the major subcontractors once the contract is awarded to AMG. With the challenges facing the construction industry due to supply chain impacts, the issuance of contracts and purchase orders are critical to the overall CPM schedule. It is imperative that all subcontracts be issued as quickly as possible to lock in pricing from our subcontractors. Suppliers for many of the disciplines are unwilling to hold pricing unless purchase orders are executed and in place. We have a dedicated purchasing team in our office to handle these contracts in a timely manner. Once the purchasing of major items is in place, we must know the specific lead, fabrication, and delivery times. AMG has implemented a tracking system on all of our projects that enables the project team to track all critical components on our projects. In the event there's a disruption in the supply chain for a specific item, AMG will analyze potential alternatives.

As we determine the lead times for all major materials and equipment, the procurement dates will be included in our overall CPM schedule, including resource loading and milestones for project critical dates from plan approvals to construction closeout. We will assign proper resources to manage each task independently with a hierarchy and upper management layer managing the program in total. We selected only qualified, capable, and financially solvent subcontractors that are able to meet the demands of the schedule and supply chain delivery dates.

Quality Control:

AMG will implement a three phase Quality Control Plan for this project consisting of:
Preparatory Phase - The QCQM will hold the preparatory meeting one (1) week in advance of each scope of work. The preparatory phase will be conducted with all personnel related to that scope of work and will review all definable features of work. The QCQM will document the results of the preparatory phase actions in the Contractor Quality Control Report.

Initial Phase – The QCQM will notify all attendees two (2) working days in advance of each initial phase prior to the construction crews starting work on a definable feature of work. The QCQM will conduct the initial phase with inspectors, subcontractor's superintendent and subcontractor's foreman affected by the definable feature of work to ensure the work complies with the contract documents and AMG standards. The initial phase meeting will be documented in the Contractor Quality Control Report. The QCQM will repeat the initial phase for each new crew to work on site for an individual definable feature of work, or if the quality of the work is not being met.

Follow-up Phase - The QCQM will ensure the following items occur each day work is performed on every definable scope of work, until the individual definable scope of work is completed. The necessary documentation will reflect in the daily Contractor Quality Control Report as follows:

- a) All safety requirements are being met.
- b) The material and work are in-compliance with Contract Documents and AMG standards.
- c) The quality, workmanship and standards are maintained.
- d) All testing is performed by the approved testing laboratory.
- e) All inspections have been performed by the agency having authority.

Safety:

AMG values our safety program above all. We are very proud of our safety record and ensure safety on every project we have been awarded. Our Project Superintendent will serve as our on-site safety officer. The AMG Superintendent shall implement and enforce Activity Action Plan, Job Safety Analysis, and Activity Hazard Analysis, as well as maintain safety and health deficiency tracking systems that monitor outstanding deficiencies until resolution.

To ensure safety on this job site, AMG will initially require all on-site personnel to take a safety exam prior to entering the job site. The exam is based on potential hazards that may occur on the project. Upon passing the exam, each Subcontractor will be given an AMG sticker for his/her hardhat to enable the AMG Superintendent to identify who has taken the exam. Additionally, everyone working on site is required to attend our *daily* safety meeting, conducted by the Superintendent, where specific safety topics are discussed. Everyone is encouraged to identify potential safety concerns, and is directed in how to prevent unsafe occurrences.

Project Closeout:

At AMG, we start project closeout as soon as the project begins. We require all subcontractors to submit maintenance and operations manuals, warranties, and certificates upon completion of their scope of work. We will hold payment until all documentation is received. This ensures that the project is not being held up due to a subcontractor not submitting their closeout documents in a timely manner. As-Built drawings are updated on-site electronically on a weekly basis via Blue Beam software. AMG will upload all sample warranties to Procore during the submittal process. AMG will also provide electronic copies and hard copies of all closeout documents.



TAB 11 – Pricing & Contingency



Newport-Mesa
Unified School District

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Pricing & Contingency

Project Budget \$33 Million

At AMG, our process for determining fee structure on a Lease-lease back (LLB) project varies depending on the size, duration and type of construction. For the Estancia High School Theater project, we would begin by determining our Preconstruction Fee.

Of course, we first need to review all the provided documentation including the preliminary plans, specifications, schedule, scope of services, RFP, and LLB agreement. After completing this review, we begin by assigning staff hours for the necessary steps needed to successfully meet the preconstruction service requirements. The rate for those hours is determined by assigning actual rates for the proposed staff. Estimated quantities for required staff hours are developed and double checked against historical cost reporting. The preconstruction service duration is utilized to further back check the estimated staff hours and adjustments are made as needed to ensure that all tasks are completed within the defined durations.

The preconstruction service fee can then be presented as a billable menu of staff services with estimated hours, totaled as a lump sum or converted into a percent of the project budget. In the event that the preconstruction services exceed one half of one percent (0.5%) of the project budget, AMG credits all excess over 0.5% against the construction fee should the project move forward into the construction phase.

For this project specifically, we have completed our review of the preconstruction services, the plans, specifications, and all provided documentation. We have calculated our expected costs to perform the preconstruction services from November 2022 through February 2023 as well as some staging and logistics planning while the project is under DSA review, and the effort required during the subcontractor bidding and award process from November to December 2022.

PRECONSTRUCTION FEE: \$179,623

As noted above, AMG would credit the District \$14,623 from our construction fee (\$179,623 – 0.5% x 33M) once the project moved into the construction phase.

Our LLB Entity Fee is determined by analyzing a number of factors as well. We look at the size of the project, timing, duration, location and complexity when determining fee. Our LLB fee structure usually varies from as low as three percent to as high as fifteen percent. Larger cost-plus contracts without a guaranteed maximum price structure make up the lower end of the scale. Smaller, short duration GMP projects such as summer modernizations make up the higher end.

Our LLB Entity Fee for this project would fall closer to the middle in the 5% - 6% range, less the overruns beyond 0.5% for preconstruction services.

For General Conditions (and any Special Conditions) AMG has a very detailed matrix of direct job cost categories we utilize in this calculation. This GC matrix is updated monthly with

current industry rates and back checked against current, ongoing projects. General conditions are an estimate of the direct job cost that will be required to properly supervise, manage and complete the project for the specified duration. AMG has provided estimated quantities for the items listed in the Contractor's General Conditions Table in TAB 12. These items are used to generate a GC rate based on the 593-calendar day construction period. Those items have been filtered into the District's GC matrix and are attached herein as part of our response to this RFP.

AMG's General Conditions rate for recent similar projects has ranged from \$2,488 to \$2,620 per calendar day. Our GC Rate for the Estancia High School Theater Project calculates out to \$2,494 per calendar day based upon the 593 calendar day construction schedule.

Bond Costs are calculated by multiplying our bond rate against the total bonded project value. The bond rate is based on a sliding scale with bonds for smaller projects having a higher rate and larger projects having a lower rate. **AMG's current bond rate for a project of this size is \$59.80/1000 or 0.0598%.**

Insurance costs are calculated similar to the bond rate. **AMG's insurance rate is just under one percent (1%).**

AMG will carry a Contractor Contingency of 3% of the total project cost or about \$990,000 based on the \$33 million project estimate for any unforeseen items or changes that need to be made between award of the project and DSA approval of the plans.

AMG recommends that the District have a Contingency of 3% of the total project cost or about \$990,000 based on the \$33 million project estimate for any unforeseen items or changes that need to be made between award of the project and DSA approval of the plans. If at any time, AMG realizes a savings on the project the savings will be added to the District Contingency.

During the GMP negotiations and the bidding phase AMG will use an open book policy and share all documents with the district, including subcontractor bids, contingency and general conditions breakdown tracking documents, and LLB entity fees. Ultimately, all direct job costs for the project will be "actual" as we work with the District throughout the course of construction to continue to refine and define the final project amount. All payroll, invoices, quotes, payments, etc. will be shared with the District with full transparency.

Summary

- 1. LLB Entity Fee – 5% to 6%**
- 2. Preconstruction Fee - \$179,623**
- 3. Special Conditions – Included with General Conditions**
- 4. Contractor's General Conditions- \$2,494 per calendar day.**
- 5. Bonds & Insurance - 0.0598%. & just under one percent (1%).**
- 6. Contractor Contingency- 3% of the total project cost**
- 7. District Contingency- 3% of the total project cost**
- 8. Other- \$0**



TAB 12 – Contractors General Conditions Table



Newport-Mesa
Unified School District

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Contractor's General Conditions / General Requirements in its Performance of the Work	Amount
Supervision/Staff	
Operations Manager	\$0
Project Executive	\$85,950
Project Manager	\$253,757
Project Superintendent	\$253,757
Project Engineer	\$85,950
Scheduling Engineer	\$9,008
Estimator	\$0
Constructability Reviewer	\$46,714
Quality control Manager	\$37,898
MEP Coordinator	\$0
Field Engineer	\$0
Draftsman/Detailer	\$0
BIM Manager/Coordinator	\$0
Record Drawings	\$2,500
Field Accountant	\$0
Labor Compliance Manager	\$0
Time Keeper/Checker	\$0
Secretarial/Clerk Typist	\$0
Independent Surveyor	\$7,650
Safety &. E.E.O. officer	\$21,283
Field Offices for GC, Inspector, and Owner	
Office Trailer/Rental, Set-up, Tear-down, Relocation – 12' x 60' for Contractor	\$16,825
Office Trailer/Rental, Set-up, Tear-down, Relocation – 24' x 60' for District Construction Manager and Inspector and on-site meetings	\$13,625
Office Furniture/Equip/Computers	\$8,000
Telephone/Data Installation	\$3,200
Telephone/Data Monthly Charges	\$13,625
Elect Power Installation	\$9,341
Elect Power Distribution Wiring	\$1,000
Water Service - Installation	\$3,271
Heating & Cooling Costs	\$0
Light Bulbs & Misc. Supplies	\$0
Recycling/Trash Dumpster Removal/Hauling	\$23,617
Maintenance Services (janitorial, holding tank, etc.)	\$3,211
Drinking Water/Cooler/Cup	\$5,450
Documents/Records/Misc.	
Xerox Copies/Misc Printing	\$5,632
Electronic Drawing Transfer	\$0
Printing - Drawings & Specifications	\$6,000
As-built Drawing Reproduction	\$7,500
Postage/UPS/FedEx	\$1,272
Project Photographs and Video	\$39,967
Closeout documentation – manuals, warranties, DSA documents	\$0

Jobsite Operations	
Storage Trailer & Tool Shed Rental	\$4,905
Safety/First Aid Supplies/Safety Signage	\$4,250
Fire Fighting Equipment	\$4,140
Security Guards	\$0
Temporary Parking	\$0
Watchman Service	\$0
Other	
Subcontractor bond or subcontractor default insurance costs	\$0
Bidding Costs	\$0
Facility Operator/Training	\$0
Safety Inspections	\$0



TAB 13 – Other Information



Newport-Mesa
Unified School District

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Other Information

AMG is uniquely qualified to be the general contractor on this project. Why?

- We are a public works contractor in Southern California, specializing in K-12 construction. We have an impeccable track record of successfully completed projects to support our experience and the quality of our work, not to mention the testimonials and letters of recommendation from our long list of satisfied customers and design partners.
- We are well organized, efficient, hardworking, and honest.
- We are financially sound, with deep local roots and key relationships forged in trust.

But that's not enough.

Performing arts projects have their own unique set of challenges. General contractors and their key subcontractors who have little or no experience in this type of specialty construction will be challenged to deliver the project on time and on budget. AMG has recently completed similar performing arts centers at La Habra High School for the Fullerton JUHSD, the Fine Arts Complex at Allan Hancock College, Kendal Pavilion (Performing Arts and Black Box) at Village Christian School, and Sound and Black Box upgrades at The Masters College. Many of our completed elementary and middle school projects have auditoriums with stage, rigging and acoustical baffles as well, such as William Libbon Elementary School and Acquistapace Elementary School for the Santa Maria Bonita SD and New Tech Jefferson High for Los Angeles USD.

This experience will help guide us through our constructability review quality control efforts and on through construction for the Estancia High School Theater. After reviewing all of the RFP documents, we have already started an initial list of items for our preconstruction team to review including in part:

- UHPC Rainscreen Panels – connection details, manufacturer lead times and fabrication
- Clearance conflict review for rigging, battens and baffles
- Theatrical lighting, control and rigging coordination and lead times
- Control room equipment load access and layout
- Coordinate and scheduling of dance floor for construction trades
- Metal stud framing connections at drag braces
- Recessed junction boxes for theater seating
- Masonry to steel connections, differing tolerances, use of slotted plates and weld washers
- Slip track size locations and weld tabs at lobby walls and theater
- Differential temperatures at high ceilings / lobby due to curtain wall and use of drywall expansion joints, epoxy compound.
- Hanger and rigging connections for acoustical baffles, plywood floating ceilings, angled wall paneling and baffles.

Of course, the list will expand and continue to evolve as we work closely with the design team and its consultants throughout the preconstruction services process.

AMG's is uniquely qualified to be chosen as your general contractor not only because of our public works experience, DSA record, safety program, quality control efforts, fiscal strength, and business ethic. But because of our *specialized experience building complex theaters and performing arts centers.*



TAB 14 – Appendices



Newport-Mesa
Unified School District

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TAB 14 – Appendices

A1 – Key Personnel Resumes



Newport-Mesa
Unified School District





CRAIG SHALLANBERGER

Project Manager

PROFILE

Craig has been with AMG for 2 years and is an effective team player with a passion for construction, whose experience highlights his skills in utilizing design and management software to effectively present and explain technical information. His achievements include 32 years of experience in the construction industry spent overseeing and completing both public and private projects ranging from \$3M to \$45M, as well as a Bachelor's degree in Construction Management. His technical expertise includes CAD Systems, analysis systems, AutoCAD, Vectorworks, Timberline, Bluebeam, Primavera P6, spreadsheets, operations systems, and Microsoft Office Suite. Due to his talent for working on a cross-functional team and his strong interpersonal, organizational, and project management skills, Craig excels at critically and collaboratively addressing all construction challenges.

CONTACT

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CERTIFICATIONS/ SKILLS

Architect License #C32532

Class B General Contract License #827579

Architecture & Design Software

Construction Management Software (Procore, Timberline, Bluebeam Revu, Primavera, MS Project)

Business Software (Microsoft Office Suite)

Design Review Board, Vice Chair (Goleta, CA)

Historic Landmarks Commission,

Commissioner (Santa Barbara, CA)

AIA Santa Barbara Chapter, Director

Santa Barbara Contractor's Association, Affiliate

EDUCATION

California State University, Chico – Bachelor of Science, Construction Management

PROJECT EXPERIENCE

- \$15M Casa Dorinda Senior Care Community – Montecito, CA (Site Infrastructure)
- *Design-Build* - \$30M Cal Poly San Luis Obispo Vista Grande Campus Dining Complex (40,000 SF)
- *Design-Build* - \$13M Mariposa at Ellwood Shores, Assisted Living Complex – Goleta, CA (61,000 SF, 49 units, 89 beds)
- \$13M "The Inn at The Terraces" Assisted Living – Chico, CA (72,000 SF, 3-story, 80 unit, 85 beds)
- \$10M Bachelors Enlisted Quarters – Point Mugu NAWS, CA (12,000 SF, 3-story, 40 unit)
- \$10M Ventura High School Modernization – Ventura, CA (Campus-wide)
- \$6M "The Oak Cottage" Memory Care Facility – Santa Barbara, CA (25,400 SF, 2-story, 30 units, 44 beds)
- *Design-Build* - \$5M Heritage House Assisted Living Facility – Goleta, CA (35,000 SF, 2-story, 56 Units, 67 beds)
- *Design-Build* - \$5M District Attorney Building – Santa Barbara, CA

CURRENT PROJECTS

\$45M (88,796 SF) September 2020 to October 2022 - Fine Arts Complex for Allan Hancock Community College District – New 2-story steel-framed building with a 440-seat concert hall, music labs, dance and video production studios, faculty offices, a terrace, and prominent courtyard.

\$2.8M (12,641 SF) March 2022 to December 2022 - Historic Crandall Gymnasium Renovation for Cal Poly San Luis Obispo - Restore and repurpose a 100-year old gymnasium building into a flexible office space.

\$9.6M (10,000 SF) –Preconstruction Services for the Design-Build Technology Park project for California State University San Luis Obispo.



BRIAN GALYARDT

Project Superintendent

PROFILE

Brian has worked with AMG for 1.5 years and with 42 years of experience in the construction industry, Brian has gained experience directing both the construction of new buildings and renovation works, and has developed a reputation for achieving time and quality goals while meeting budget restraints on a broad range of multimillion-dollar projects. He has expert knowledge of building codes and OSHA regulations, as well as requirements for SWPPP, AQMD, and LEED Certification. Brian is a skilled leader who takes pride in building relationships with each team member for every project he works on, and enjoys working alongside engineers, architects, client representatives, building officials, contractors, and inspectors. He always provides the highest level of service to his clients.

CONTACT

PHONE: 661-753-6002

EMAIL: bgalyardt@amgassociatesinc.com

www.amgassociatesinc.com

CERTIFICATIONS/ SKILLS

OSHA 30-Hour Certified

Procore Superintendent Certified

Federal & State Regulatory Issues

Commercial/Public Works Development

Plan Reader

Master Carpenter

Change Orders and Contract Negotiations

REFERENCES

Jim Diani, Diani Construction (805) 448-2881

Howard Conroy, Cal Poly IOR (805) 459-9635

John Kudla, JK Engineering (805) 423-3077

PROJECT EXPERIENCE

- \$24M – Department of Corrections, California Men's Colony, 50 Bed Mental Health Crisis Facility, San Luis Obispo, CA
- \$6.4M – Herrmann Hall, complete exterior restoration of a 1926 Hotel/campus housing/guest lodging, Department of the Navy Postgraduate School, Monterey, CA
- \$7.5M – King Hall complete mechanical, electrical, and plumbing Renovation, Department of the Navy Postgraduate School, Monterey, CA
- \$23M – Golden Inn & Village, 150 units for low-income seniors, Santa Ynez, CA
- \$22M – UC Santa Cruz Warm Shell Alterations for Academic Programs, Santa Cruz, CA
- \$32M – Vista Grande Dining Complex/new three-story building with eight restaurants, and admin. offices, Cal Poly Tech. University, San Luis Obispo, CA

CURRENT PROJECTS

\$45M (88,796 SF) September 2020 to October 2022 - Fine Arts Complex for Allan Hancock Community College District – New 2-story steel-framed building with a 440-seat concert hall, music labs, dance and video production studios, faculty offices, a terrace, and prominent courtyard.



SCOTT WUNNO

Project Engineer/ Quality Control

PROFILE

Scott has been with AMG for 8 years and has over 25 years in general construction and construction management. His experience includes civil and project engineering, estimating, project management, as well as construction management at Risk. He is also responsible for implementing quality control programs, site safety programs, cross-functional safety teams, representing subcontractors and consultants, submittals, RFI's, change orders, job walks, and field assistance to the superintendent and project manager. Scott is known for exceeding Owner's goals for completing projects on time and under budget.

CONTACT

PHONE: 661-755-3396

EMAIL: swunno@amgassociatesinc.com

www.amgassociatesinc.com

CERTIFICATIONS/ SKILLS

Procore Certified

Proliance, Prolog, P3, Master Builder, Penta, MS Excel, MS Word, MS PowerPoint proficient
OSHA 30-hour Certification

EDUCATION

University of California, Berkeley
Bachelor of Science, Civil Engineering
Engineer-in-Training (license received prior to graduation)

PROJECT EXPERIENCE

- \$26.4M - (29,321 SF) Fullerton Joint Union High School - La Habra High School New Theater & Stadium Modernization. Performing Arts Center (600 seats) and athletic stadium.
- \$10.3M - (20,350 SF) Compton Community College District - Allied Health Building, transferred to project to increase submittal rate and implement change orders.
- \$5.3M - (22,000 SF) Holy Name of Mary - new Multi-purpose Building, site set-up and submittal schedule
- \$1.9M Andrew's K-8 Expansion Project for Whittier City School District – added modular classrooms
- \$1.7M (13,600 SF) Norris Middle School Modernization for Norris School District – Tenant Improvements
- \$4.6M - (55,000 SF) Discovery Science Center - 91% of submittals completed in 4 months, 92% of O&M completed in 4 months, 86% of warranties completed in 4 months.
- \$3.7M - (13,895 SF) Valley Economic Development Center - 96% of submittals completed in 5 months, 93% of warranties completed in 5 months, 91% of O&M completed in 5 months.
- \$2.6M - (4,555 SF) State of California, Department of Veterans Affairs - Kitchen Addition - worked with Department of General Services.
- \$15.5M San Bernardino Valley College, Business Building and Auditorium Renovation Project (LEED/DSA).

Received "Safest Project of the Year" from Keenan and Associates (Owner Controlled Insurance Program) for "0" worker compensation claims, "0" incident claims, and "0" liability claims.

Reviewed requests for specification changes and GCs submittal package prior to submission to Architect, weekly review of GCs submittal schedule, logged and maintained submittal packages on Prolog.

CURRENT PROJECTS

\$5.4M (3,600 SF) *Design-Build* Drew Middle School Wellness Clinic for Los Angeles Unified School District

\$5.2M (5,800 SF) *Design-Build* Mendez High School Wellness Clinic for Los Angeles Unified School District

\$16.4M (12,167 SF) *Design-Build* Fire Station 178 for City of Rancho Cucamonga



TAB 14 – Appendices
A2 – Fiscal Stability &
Insurance Supporting Information



Newport-Mesa
Unified School District

AMG
CONTRACTORS

Update your information with D-U-N-S® Manager

Report as of: 07-28-2022

AMG & ASSOCIATES, INC.

ACTIVE

HEADQUARTERS

Address: 26535 Summit Cir, Santa Clarita, CA, 91350, UNITED STATES

Alerts:

Risk Assessment

D&B GUIDANCE

Overall Business Risk

LOW

LOW-MODERATE

MODERATE

MODERATE-HIGH

HIGH

Dun & Bradstreet Thinks...

- Overall assessment of this company: **STABLE CONDITION**
- Based on the perceived sustainability of this company: **HIGH LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the payment behavior of this company: **LOW-POTENTIAL-FOR-SEVERELY-DELINQUENT-PAYMENTS**

Maximum Credit Recommendation

US\$ 70,000

The recommended limit is based on a moderately low probability of severe delinquency.

PAYDEX® SCORE

Based on 24 months of data

73

Low Risk (100)

Based on a D&B PAYDEX® Score of 73

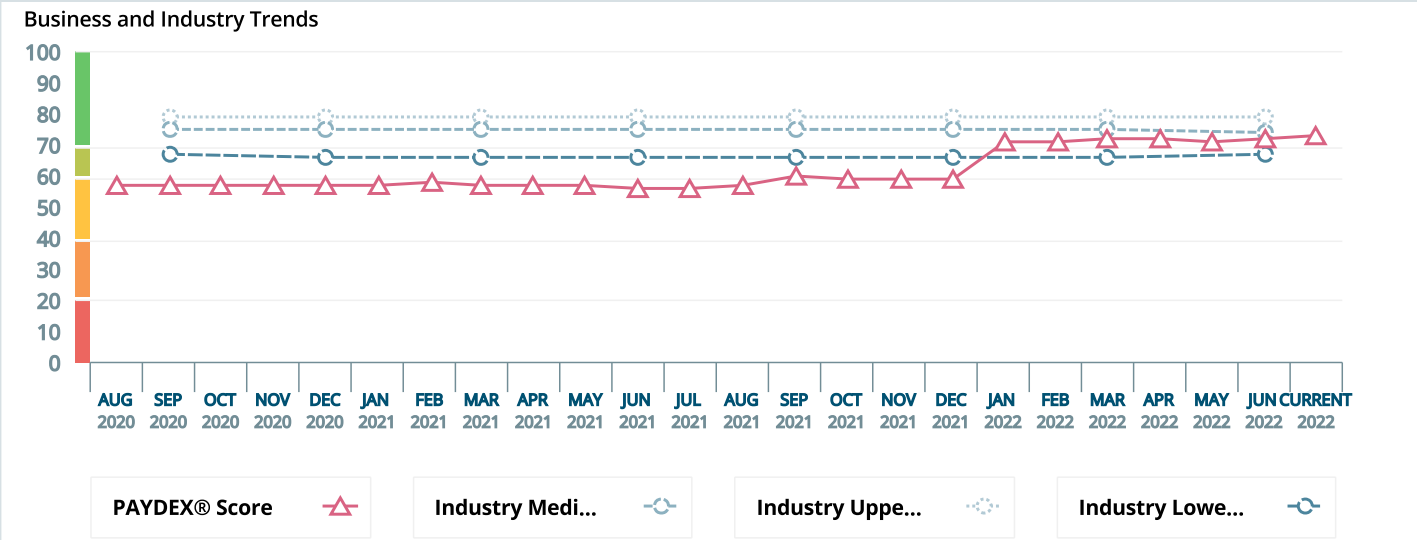
High Risk (1)

Risk of Slow Pay

Low

Payment Behavior

11 Days Beyond Terms



Understand My Score

Payment History

Total Last 24 Months: 47

View All

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
07/22	Pays Prompt to Slow 30+	N30	750	500	0	1
07/22	Pays Promptly	N30	1,000	0	0	1
06/22	-	Cash account	0	0	0	Between 4 and 5 Months
06/22	-	Cash account	250	-	-	1
06/22	-	Cash account	750	-	-	1

KEYS

PAYDEX®	Payment Practices
100	Anticipate
90	Discount
80	Prompt
70	15 Days Beyond Terms
60	22 Days Beyond Terms

Supporting Information

50	30 Days Beyond Terms
40	60 Days Beyond Terms
30	90 Days Beyond Terms
20	120 Days Beyond Terms
1-19	Over 120 Days Beyond Terms
UN	Unavailable

DELINQUENCY PREDICTOR SCORE

72

Low Risk (100)

High Risk (1)

Based on a D&B Delinquency Predictor Percentile of 72

Score

532 ↑

Class

2

Factors Affecting Your Score:

- Higher risk industry based on delinquency rates for this industry
- Recent high balance past due
- Evidence of open suits

Level of risk

Low-Moderate

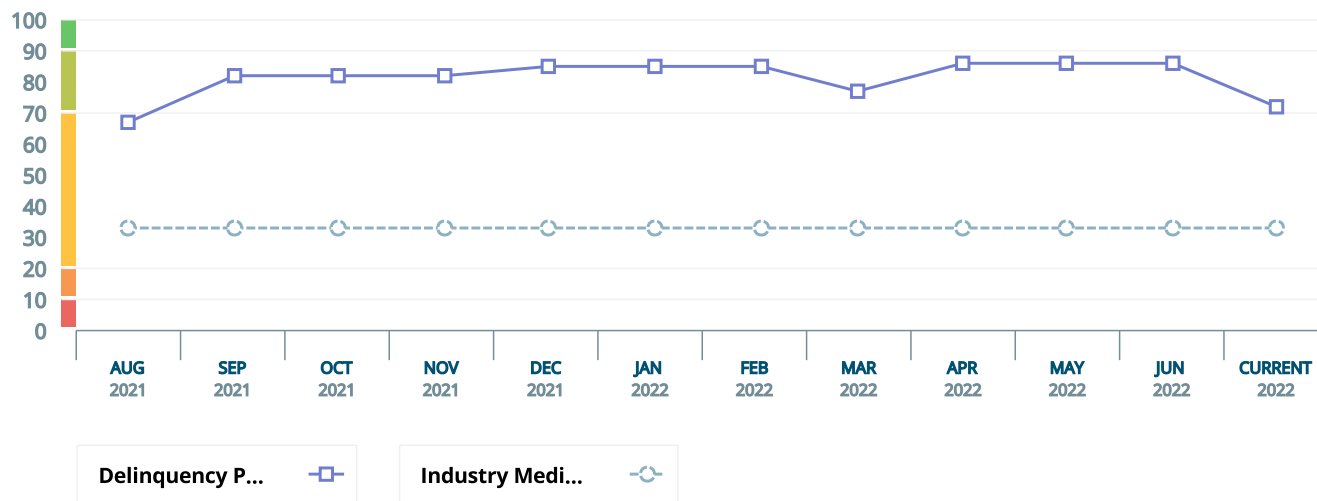
Probability of Delinquency

3.49%

Compared to Businesses in D&B Database

10.2%

Business and Industry Trends



FINANCIAL STRESS SCORE

84

Low Risk (100)

High Risk (1)

Based on a D&B Financial Stress Percentile of 84

Score

1540 ↑

Class

2

Factors Affecting Your Score:

- Low proportion of satisfactory payment experiences to total payment experiences
- Unstable Paydex over last 12 months

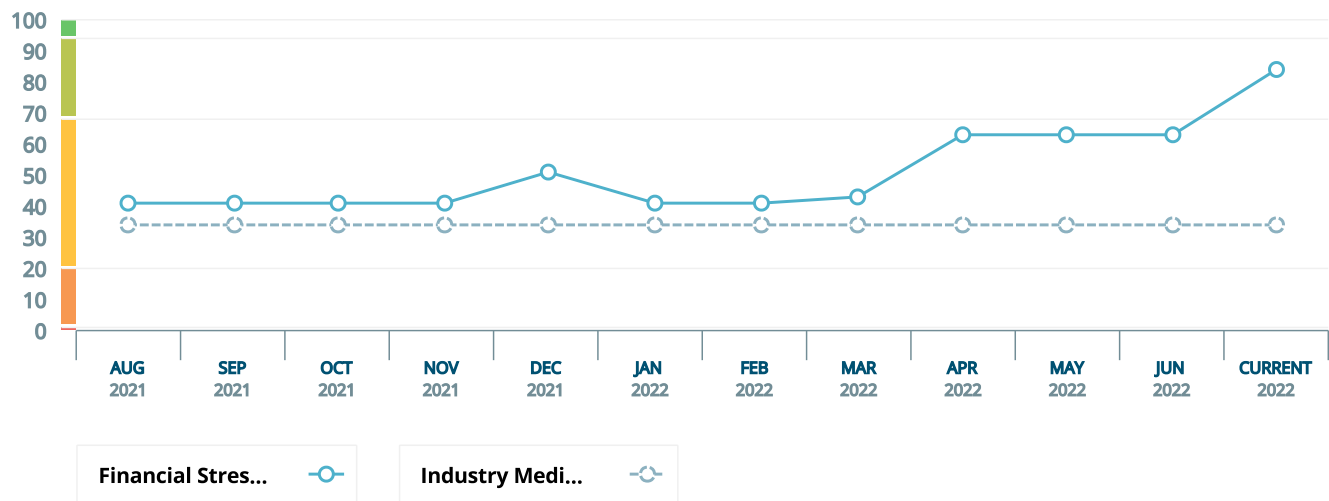
Level of risk

Low-Moderate

Probability of Failure

0.08%Average Probability of Failure for Businesses
in D&B Database**0.48%**

Business and Industry Trends



SUPPLIER EVALUATION RISK RATING

Based on 24 months of data

1

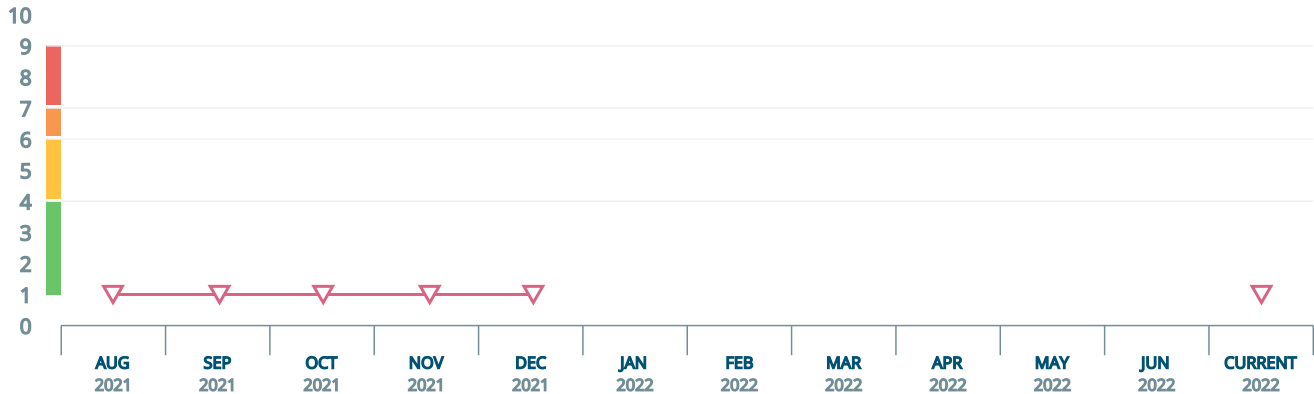
Low Risk (1)

High Risk (9)

Factors Affecting Your Score:

- Limited business activity signals reported in the past 12 months
- Total Liabilities to Net Worth influencing the score

Business and Industry Trends



Supplier Evalu...



D&B RATING

Current Rating as of 07-28-2021

Financial Strength

3A: US\$1,000,000 to
US\$9,999,999 in Net Worth
or Equity

Risk Indicator

2: Low Risk

Previous Rating

Financial Strength

3A: US\$1,000,000 to US\$9,999,999 in Net Worth or Equity

Risk Indicator

3: Moderate Risk

D&B VIABILITY RATING

Portfolio Comparison Score

2

Low Risk (1)

High Risk (9)

Level of risk

Low

Rating Confidence Level

Robust Predictions

Probability of becoming no longer viable

0.2%

Percentage of businesses ranked with this score

14%

Average probability of becoming no longer viable

0.6%

Viability Score

1

Low Risk(1)

High Risk (9)

Level of risk

Low

Probability of becoming no longer viable

0.2%

Percentage of businesses ranked with this score

14%

Average probability of becoming no longer viable

0.3%

Data Depth Indicator

A

Predictive (A)

Descriptive (G)

Firmographics

Extensive Commercial Trading Activity

Comprehensive Financial Attributes

Rich

Company Profile

A	Financial Data	Trade Payments	Company Size	Years in Business
	Available	Available	Large	Established

Supporting Information

Compared to ALL US Businesses within the D&B Database:

- Financial Data : Available
- Trade Payments : Available: 3+Trade
- Company Size : Large: Employees:50+ or Sales: \$500K+
- Years in Business : Established: 5+

Trade Payments

TRADE PAYMENTS SUMMARY		
Overall Payment Behavior	% of Trade Within Terms	Highest Past Due
11	92%	US\$ 0
Days Beyond Terms		
Highest Now Owing:	Total Trade Experiences:	Total Unfavorable Comments :
US\$ 20,000	47	0
	Largest High Credit:	Largest High Credit:
	US\$ 55,000	US\$ 0
	Average High Credit:	Total Placed in Collections:
	US\$ 4,829	0
		Largest High Credit:
		US\$ 0

TRADE PAYMENTS BY CREDIT EXTENDED		
Range of Credit Extended (US\$)	Number of Payment Experiences	% Within Terms
OVER 100,000	0	0
50,000 - 100,000	1	50
15,000 - 49,999	2	100
5,000 - 14,999	9	96
1,000 - 4,999	9	93
UNDER 1,000	16	91

TRADE PAYMENTS BY INDUSTRY

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)
15 - Building Construction - General Contractors and Operative Builders	3	7,500	
1531 - Operative builders	3	7,500	75
35 - Industrial and Commercial Machinery and Computer Equipment	1	250	
3579 - Mfg misc office eqpt	1	250	100
36 - Electronic and other electrical equipment and components except computer equipment	1	55,000	
3625 - Mfg relays/controls	1	55,000	50
45 - Transportation by Air	1	250	
4513 - Air courier service	1	250	50
48 - Communications	4	5,000	
4812 - Radiotelephone commun	2	5,000	100
4813 - Telephone communictns	2	1,000	100
49 - Electric, Gas and Sanitary Services	1	750	
4911 - Electric services	1	750	50
50 - Wholesale Trade - Durable Goods	6	10,000	
5031 - Whol lumber/millwork	1	2,500	100
5074 - Whol plumb/hydronics	1	10,000	100
5084 - Whol industrial equip	3	10,000	100
5085 - Whol industrial suppl	1	50	100
57 - Home Furniture Furnishings and Equipment Stores	1	1,000	
5712 - Ret furniture	1	1,000	100
60 - Depository Institutions	2	15,000	
6021 - Natnl commercial bank	2	15,000	100
61 - Nondepository Credit Institutions	2	5,000	
6153 - Short-trm busn credit	1	5,000	100
6159 - Misc business credit	1	0	100

Supporting Information

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)
▼ 73 - Business Services	10	20,000	
▼ 7359 - Misc equipment rental	2	500	100
▼ 7363 - Help supply service	2	2,500	100
▼ 7374 - Data processing svcs	3	1,000	100
▼ 7389 - Misc business service	3	20,000	100
▼ 87 - Engineering Accounting Research Management and Related Services	1	5,000	
▼ 8741 - Management services	1	5,000	100
▼ 93 - Public Finance Taxation and Monetary Policy	1	10,000	
▼ 9311 - Public finance	1	10,000	100
▼ 99 - Nonclassifiable Establishments	3	2,500	
▼ 9999 - Nonclassified	3	2,500	100

TRADE LINES							Dispute Payments
Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale	
07/22	Pays Prompt to Slow 30+	N30	750	500	0	1	
07/22	Pays Promptly	N30	1,000	0	0	1	
06/22	-	Cash account	0	0	0	Between 4 and 5 Months	
06/22	-	Cash account	250	-	-	1	
06/22	-	Cash account	750	-	-	1	
06/22	-	Cash account	1,000	-	-	1	
06/22	Pays Promptly	-	50	50	0	1	
06/22	Pays Promptly	-	250	0	0	Between 6 and 12 Months	
06/22	Pays Promptly	-	250	0	0	1	
06/22	Pays Promptly	-	500	0	0	Between 2 and 3 Months	

Supporting Information

Date of Experience ▼	Payment Status ▼	Selling Terms ▼	High Credit (US\$) ▼	Now Owes (US\$) ▼	Past Due (US\$) ▼	Months Since Last Sale ▼
06/22	Pays Promptly	-	500	0	0	Between 2 and 3 Months
06/22	Pays Promptly	-	750	750	0	1
06/22	Pays Promptly	-	1,000	500	0	1
06/22	Pays Promptly	-	1,000	0	0	1
06/22	Pays Promptly	-	2,500	500	0	1
06/22	Pays Promptly	Regular terms	2,500	2,500	0	1
06/22	Pays Promptly	-	2,500	0	0	Between 6 and 12 Months
06/22	Pays Promptly	-	2,500	2,500	0	1
06/22	Pays Promptly	-	5,000	5,000	0	1
06/22	Pays Promptly	-	5,000	5,000	0	1
06/22	Pays Promptly	-	7,500	2,500	0	1
06/22	Pays Promptly	-	10,000	0	0	Between 6 and 12 Months
06/22	Pays Promptly	-	10,000	0	0	Between 4 and 5 Months
06/22	Pays Promptly	-	15,000	15,000	0	1
06/22	Pays Promptly	-	20,000	20,000	0	1
04/22	-	Cash account	50	0	0	Between 2 and 3 Months
04/22	-	Cash account	500	0	0	1
04/22	Pays Promptly	-	100	0	0	Between 6 and 12 Months
03/22	-	Cash account	50	-	-	1
03/22	Pays Promptly	-	500	0	0	Between 6 and 12 Months
02/22	-	Cash account	250	-	-	1
02/22	Pays Promptly	N15	500	0	0	Between 6 and 12 Months
12/21	-	-	250	0	0	Between 6 and 12 Months
12/21	Pays Promptly	-	250	0	0	Between 4 and 5 Months

Supporting Information

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
12/21	Pays Promptly	-	250	0	0	Between 2 and 3 Months
12/21	Pays Promptly	-	5,000	0	0	Between 6 and 12 Months
11/21	Pays Promptly	N30	50	0	0	Between 6 and 12 Months
07/21	Pays Prompt to Slow 60+	-	55,000	0	0	Between 6 and 12 Months
06/21	Pays Promptly	N30	500	0	0	Between 6 and 12 Months
04/21	Pays Prompt to Slow 120+	-	5,000	0	0	Between 2 and 3 Months
04/21	Pays Prompt to Slow 30+	-	2,500	0	0	Between 2 and 3 Months
04/21	Pays Promptly	-	7,500	0	0	Between 2 and 3 Months
02/21	Pays Prompt to Slow 30+	-	250	0	0	1
12/20	Pays Promptly	-	-	250	0	1
11/20	Pays Promptly	-	2,500	0	0	Between 6 and 12 Months
07/20	-	Cash account	50	-	-	Between 6 and 12 Months
06/20	Pays Promptly	-	10,000	-	-	1

Ownership

Family Tree

Members in the Tree	Subsidiaries of this Company	Branches of this Company
2	0	1

Exclude Branches

HQ

Amg & Associates, Inc. 78-562-1561 Santa Clarita, California

B

Amg & Associates, Inc. 05-234-6494 Compton, California

Company Profile

COMPANY OVERVIEW		
D-U-N-S	Mailing Address	Annual Sales
78-562-1561	United States	US\$ 70,557,709
Business Form	Telephone	Employees
Corporation (US)	(661) 251-7401	42
Date Incorporated		Age (Year Started)
April 14, 2005		17 years (2005)
State of Incorporation		Named Principal
California		ALBERT GIACOMAZZI, CEO
Ownership		Line of Business
Not publicly traded		Nonresidential construction

BUSINESS REGISTRATION	
Corporate and business registrations reported by the secretary of state or other official source as of: 03-26-2022	
This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.	
Registered Name	AMG & ASSOCIATES, INC.
Corporation Type	Corporation (US)
Business Commenced On	2005
State of Incorporation	CALIFORNIA
Date Incorporated	04-14-2005
Registration ID	C2742545
Registration Status	ACTIVE
Filing Date	04-14-2005
Where Filed	BUSINESS PROGRAMS DIVISION
Registered Agent	
Name	MICHAEL WAYNE
Address	149 S BARRINGTON AVE - #143, LOS ANGELES, CA, 900490000
Registered Principal	

Supporting Information

Registered Principal

Name	ALBERT GIACOMAZZI
Title	Chief Executive Officer
Address	26535 SUMMIT CIRCLE, SANTA CLARITA, CA, 913500000

PRINCIPALS**Officers**

ALBERT GIACOMAZZI, CEO
ANTHONY R TRAVERSO, SEC
GREGORY BARROW, V PRES
ANTHONY TRAVERSO, SEC-TRES
TONY TUMSONE, CNTRL
KIMBERLY ESPINOSA, PRIN

Directors

DIRECTOR(S): THE OFFICER(S)

COMPANY EVENTS**The following information was reported on: 07-20-2020**

The California Secretary of State's business registrations file showed that AMG & Associates, Inc. was registered as a Corporation on April 14, 2005, under the file registration number C2742545.

Business started 2005 by Anthony R Traverso. 100% of capital stock is owned by officers.

ALBERT GIACOMAZZI born 1955. 2005-present active here.

ANTHONY R TRAVERSO. 2005-present active here.

GREGORY BARROW born 1953. 2005-present active here.

ANTHONY TRAVERSO born 1970. 2005-present active here.

TONY TUMSONE. 2013 present active here.

Business address has changed from 26470 Ruether Ave Ste 108, Santa Clarita, CA, 91350 to 28296 Constellation Rd, Valencia, CA, 91355.

Business address has changed from 28296 Constellation Rd, Santa Clarita, CA, 91355 to 26535 Summit Cir, Santa Clarita, CA, 91350.

BUSINESS ACTIVITIES AND EMPLOYEES**The following information was reported on: 07-20-2020****Business Information****Supporting Information**

Business Information

Description	Contractor of nonresidential buildings, specializing in new construction of commercial or office buildings (100%). Has 30 account(s). Terms are Contractual Basis. Sells to commercial concerns and government. Territory : Regional.
Employees	42 which includes officer(s). Undetermined employed here.
Financing Status	Unsecured
Financial Condition	Good
Seasonality	Nonseasonal.

SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
1542	Nonresidential construction	-
15420101	Commercial and office building, new construction	-
NAICS Codes	NAICS Description	
236220	Commercial and Institutional Building Construction	

GOVERNMENT ACTIVITY

Dispute Government Activity

Activity Summary

Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	Yes
Grantee	No
Party excluded from federal program(s)	No

Possible candidate for socio-economic program consideration

8(A) Firm	-
Labor Surplus Area	-
Small Business	-

Supporting Information



February 18, 2022

AMG & Associates, Inc.
26535 Summit Circle
Santa Clarita, CA 91350

To Whom It May Concern:

This letter is to confirm that AMG & Associates, Inc. has had a banking relationship with Citizens Business Bank since February of 2009. Their relationship is comprised of the following deposits and loan averages:

Business Checking Accounts:

- Average Balance: "Low 8" figures
- Status: In Good Standing

Unsecured Line of Credit with UCC-1 Blanket Filing:

- Loan Availability: "Mid 7" figures. Current balance: \$ -0-
- Status: In Good Standing. History of payment is fully satisfactory, with all payments paid as agreed.

Please direct all questions to my attention, or Jason Gould, Senior Vice President & Business Financial Center Manager, Mobile (949) 402-6129 | Email: Jason.gould@cbbank.com

Sincerely,

A handwritten signature in blue ink, appearing to read 'Gary Mazzei', written over a horizontal line.

Gary Mazzei
Vice President & Portfolio Manager
Citizens Business Bank – Riverside Business Financial Center
(951) 521-1002 | gemazzei@cbbank.com



AMG & ASSOCIATES, INC.
Reviewed Financial Statements
For the Year Ended December 31, 2021

AMG & ASSOCIATES, INC.
Contents
For the Year Ended December 31, 2021

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors and Stockholders
AMG & ASSOCIATES, INC.
Santa Clarita, California

We have reviewed the accompanying financial statements of AMG & Associates, Inc. (an S corporation), which comprise the balance sheet as of December 31, 2021, and the related statements of income, stockholders' equity, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of AMG & Associates, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

The supplementary information contained in Schedules I through V is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and, do not express an opinion on such information.

March 2, 2022
Irvine, California

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AMG & ASSOCIATES, INC.

Balance Sheet
December 31, 2021

ASSETS

Current assets:

Cash and cash equivalents	\$ 11,170,214
Marketable securities	5,160,784
Contract receivables	8,922,773
Contract assets	4,309,267
Prepaid expenses and other current assets	<u>36,058</u>
Total current assets	<u>29,599,096</u>

Property and equipment:

Machinery and equipment	23,998
Vehicles	281,227
Office furniture and equipment	88,322
Software	8,679
Leasehold improvements	<u>409,000</u>
	811,226
Less: accumulated depreciation and amortization	<u>348,844</u>
Total property and equipment, net	<u>462,382</u>
	<u><u>\$ 30,061,478</u></u>

AMG & ASSOCIATES, INC.

Balance Sheet
December 31, 2021

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Current maturities of long-term debt	\$ 12,923
Accounts payable and accrued expenses, including retainage of \$4,006,793	12,812,906
Contract liabilities	4,831,038
Miscellaneous payables	202,362
Accrued wages and related expenses	205,897
Accrued income taxes	<u>56,244</u>
Total current liabilities	18,121,370

Long-term liabilities:

Deferred income taxes	<u>8,963</u>
Total liabilities	<u>18,130,333</u>

Stockholders' equity:

Common stock, no stated value; 100,000 shares authorized; 7,550 shares issued and outstanding	7,550
Additional paid-in capital	420,994
Retained earnings	<u>11,502,601</u>
Total stockholders' equity	<u>11,931,145</u>
	<u><u>\$ 30,061,478</u></u>

AMG & ASSOCIATES, INC.
Statement of Income
For the Year Ended December 31, 2021

Contract revenues earned	\$ 60,166,705
Cost of revenues earned	<u>55,677,082</u>
Gross profit	4,489,623
Selling, general, and administrative expenses	<u>2,423,141</u>
Income from operations	2,066,482
Other income, net	<u>1,914,497</u>
Income before provision for income taxes	3,980,979
Provision for income taxes	<u>23,324</u>
Net income	<u><u>\$ 3,957,655</u></u>

*See accompanying independent accountants' review
report and notes to the financial statements*

AMG & ASSOCIATES, INC.
Statement of Stockholders' Equity
For the Year Ended December 31, 2021

	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Total Stockholders' Equity</u>
Balance, December 31, 2020	\$ 7,550	\$ 420,994	\$ 8,507,575	\$ 8,936,119
Net income	-	-	3,957,655	3,957,655
Distributions	-	-	(962,629)	(962,629)
Balance, December 31, 2021	<u>\$ 7,550</u>	<u>\$ 420,994</u>	<u>\$ 11,502,601</u>	<u>\$ 11,931,145</u>

*See accompanying independent accountants' review
report and notes to the financial statements*

AMG & ASSOCIATES, INC.
Statement of Cash Flows
For the Year Ended December 31, 2021

Cash Flows From Operating Activities:

Net income	\$ 3,957,655
Adjustments to reconcile net income to net cash provided by operating activities	
Depreciation and amortization	76,100
Gain on PPP loan forgiveness	(730,000)
Realized gain on sale of marketable securities	(213,491)
Unrealized gains on marketable securities	(127,564)
Deferred income taxes	(53,355)
(Increase) decrease in:	
Contract receivables	1,672,442
Contract assets	4,844,324
Prepaid and other current assets	14,697
Increase (decrease) in:	
Accounts payable and accrued expenses, including retainage	(3,448,186)
Contract liabilities	(45,878)
Miscellaneous payable	202,362
Accrued wages and related expenses	102,593
Accrued income taxes	46,679
Net cash provided by operating activities	6,298,378

Cash Flows From Investing Activities:

Purchases of marketable securities	(1,412,112)
Proceeds from sales of marketable securities	1,363,856
Purchases of property and equipment	(34,912)
Net cash (used in) investing activities	(83,168)

AMG & ASSOCIATES, INC.
Statement of Cash Flows
For the Year Ended December 31, 2021

Cash Flows From Financing Activities:

Principal repayments of long-term debt	(23,170)
Distributions	<u>(962,629)</u>
Net cash (used in) financing activities	<u>(985,799)</u>
Net increase in cash and cash equivalents	5,229,411
Cash and cash equivalents, beginning of year	<u>5,940,803</u>
Cash and cash equivalents, end of year	<u><u>\$ 11,170,214</u></u>

Supplemental Disclosure of Cash Flow Information:

Cash paid during the year for:

Interest	<u><u>\$ 641</u></u>
Income taxes	<u><u>\$ 30,000</u></u>

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 1 – Summary of Significant Accounting Policies

Nature of Operations – AMG & Associates, Inc. (the “Company”) was incorporated in April 2005 in the state of California. The Company provides general contracting services to mid-range public works projects concentrating on the construction or renovation of public schools and government offices located within the state of California and federal projects, including projects for the U.S. military located within the United States.

Operating Cycle – Assets and liabilities relating to long-term construction contracts (principally retention) are included in current assets and current liabilities since they will be liquidated in the normal course of contract completion, although this may require more than one year. A one-year time period is used as the basis for classifying all other current assets and liabilities.

Use of Estimates – Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from these estimates.

Cash and Cash Equivalents – The Company considers all liquid debt instruments and short-term investments purchased with an original maturity of three months or less to be cash equivalents.

Marketable Securities – The Company’s investments in marketable securities consisted of equity and debt securities. Debt securities are classified as available-for-sale. Realized gains and losses on available-for-sale debt securities are included in earnings; unearned holding gains and losses are reported in other comprehensive income. Equity securities are carried in the financial statements at fair value, and both realized and unrealized gains and losses are included in earnings. Upon the sale of investments, realized gains and losses are recorded using the specific identification method.

Contract Receivables – Contract receivables are based on contracted prices and are billed in accordance with contractual arrangements generally on a progressive basis as work is completed. The Company utilizes the allowance method of accounting for losses from uncollectible accounts. Under this method, an allowance is provided based on historical experience and management’s evaluation of outstanding contract receivables.

Retainage receivables represents amounts withheld from billings to customers until work is substantially complete (or until certain milestones are reached, or both) to ensure that obligations under the contract are satisfied. In such cases, retainage is not subject only to the passage of time (i.e., it is conditioned on satisfactory performance) and the Company does not include it in contract receivables, but rather includes in contract assets. The Company bills such retainage receivables and includes in contract receivables when the performance obligations are satisfied.

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 1 – Summary of Significant Accounting Policies (Continued)

Contract Receivables (Continued) – Contract receivables are due 30 days after the issuance of the invoice. Retainage receivables are due 30 days after completion of the project and acceptance by the customer. Contract receivables past due more than 60 days are considered delinquent. Delinquent contract receivables are written off based on individual credit evaluations and the specific circumstances of the customer. At December 31, 2021, management considers contract receivables to be fully collectible and accordingly determined an allowance for doubtful accounts was not necessary.

Contract Assets and Liabilities – Contract assets consisted of amounts due under retainage provisions and costs and estimated earnings in excess of billings on uncompleted contracts. Costs and estimated earnings in excess of billings represent the excess of contract costs and profits (or contract revenue) over the amount of contract billings to date. Accordingly, these amounts are classified as current assets.

Contract liabilities consisted of billings in excess of costs and estimated earnings on uncompleted contracts. Billings in excess of costs and estimated earnings represent the excess of contract billings to date over the amount of contract costs and profits (or contract revenue) recognized to date. Accordingly, these amounts are classified as current liabilities.

Property and Equipment, and Related Depreciation and Amortization – Property and equipment are stated at cost. Major renewals and improvements are charged to the property accounts while replacements, maintenance, and repairs which do not extend the estimated useful lives of the respective assets are expensed currently.

At the time property and equipment is sold or otherwise disposed of, the property and related accumulated depreciation and amortization are relieved of the applicable amounts and any gain or loss is recorded.

Depreciation and amortization are computed using the straight-line method over the estimated lives of the respective assets. Depreciation and amortization expense are charged to construction contracts if related to construction activities; otherwise it is charged to general and administrative expenses. The estimated useful lives of the assets are as follows:

<u>Assets</u>	<u>Estimated Useful Lives</u>
Machinery and equipment	7 years
Vehicles	5 years
Office furniture and equipment	5 - 7 years
Software	3 - 7 years
Leasehold improvements	15 years

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 1 – Summary of Significant Accounting Policies (Continued)

Property and Equipment, and Related Depreciation and Amortization (Continued) – Depreciation and amortization expense was approximately \$76,000 for the year ended December 31, 2021.

Impairment of Long-Lived Assets – The Company evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If the estimated future cash flows (undiscounted and without interest charges) from the use of an asset are less than the carrying value, a write-down would be recorded to reduce the related asset to its estimated fair value. As of December 31, 2021, management determined there were no indicators of impairment.

Fair Value Measurements – The Company, when required, measures and discloses certain financial assets and liabilities under the established framework for determining fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Observable inputs other than level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The basis of fair value for mutual funds is market value based on quoted market prices; these are classified within Level 1 of the valuation hierarchy.

The carrying values of cash and cash equivalents, contract receivables, contract assets, prepaid expenses and other current assets, accounts payable, contract liabilities and other accrued expenses approximate their fair values due to their short-term nature. The carrying value of long-term debt approximates its fair value due to bearing interest at rates that approximate current market rates for long-term debt with similar maturities and credit quality.

Retainage Payable – Retainage payable represents costs incurred and estimated fees on contracts for which invoices have been received but retentions are withheld from vendors. When the job is complete or reaches a certain level of completion agreed upon in the contract, these amounts are then included in accounts payable.

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 1 – Summary of Significant Accounting Policies (Continued)

Revenue Recognition – The Company's work is performed primarily under fixed-price contracts as modified by change orders. The Company recognizes revenues on construction contracts over time, as the underlying performance obligations are satisfied, due to the continuous transfer of control to the customer. The Company's construction contracts are generally each accounted for as a single performance obligation, since the Company is providing a significant service of integrating components into a single project. The Company recognizes revenues using the cost-to-cost input method, which measures progress toward completion based on the percentage of cost incurred to date to estimated total cost for each performance obligation. Incurred costs represent work performed, which corresponds with, and thereby best depicts, the transfer of control to the customer. Revenues, including estimated fees or profits, are recorded proportionately as costs are incurred. Contract costs include labor, materials, equipment, subcontractor costs, and other direct and indirect costs including depreciation and amortization. Costs of wasted resources (material or labor) are excluded when measuring progress and are expensed as incurred.

Changes in job performance, job conditions, and estimated profitability may result in revisions to estimated revenues and costs. Changes in estimated job profitability resulting from variable consideration (such as incentives for completing a contract early or on time, penalties for not completing a contract on time, claims for which the Company has enforceable rights, or contract modifications/change orders in which the scope of modification has been approved, but the price has not been determined or approved) are made during the contract performance period. The Company estimates variable consideration at the most likely amount it expects to receive.

The Company includes estimated amounts in contract revenues to the extent it is probable that a significant reversal of cumulative revenues recognized will not occur when the uncertainty associated with the variable consideration is resolved. Estimates of variable consideration and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of anticipated performance and all information (historical, current and forecasted) that is reasonably available to management. Because of the inherent uncertainties in estimating contract revenues and costs, it is reasonably possible that the estimates used will change within the near-term.

Changes in Estimates on Construction Contracts – The Company's estimates of contract revenues and cost are highly detailed, and many factors change during a contract performance period that result in a change to contract profitability. These factors include, but are not limited to, differing site conditions; availability of skilled contract labor; performance of major material suppliers and subcontractors; on-going subcontractor negotiations and buyout provisions; unusual weather conditions; changes in the timing of scheduled work; change orders; accuracy of the original bid estimate; changes in estimated labor productivity and costs based on experience to date; achievement of incentive-based income targets; and the expected, or actual, resolution terms for claims.

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 1 – Summary of Significant Accounting Policies (Continued)

Changes in Estimates on Construction Contracts (Continued) - The Company recognizes adjustments in estimated revenue recognized on contracts under the cumulative catch-up method. Under this method, the impact of the adjustment on revenue recorded to date is recognized in the period the adjustment is identified. Revenue and profit in future periods of contract performance is recognized using the adjusted estimate. If at any time the estimate of contract profitability indicates an anticipated loss on the contract, a provision for the entire loss is recognized in the period it is identified.

Uninstalled Materials – Revenues on uninstalled materials are recognized when control is transferred to the customer, which does not necessarily equate to when the cost is incurred. Under limited circumstances (e.g., transfer of control occurs significantly before the Company provides services, the cost of the materials is significant), the Company recognizes revenue, but no profit, on certain uninstalled third-party materials when the cost is incurred.

Warranties – Many of the Company's construction contracts contain warranty provisions covering defect in materials installed, design or workmanship that generally run for a year. Historically, the Company has not experienced significant warranty costs; therefore, the Company does not accrue future estimated expense against current operations.

Income Taxes – The Company, with the consent of its stockholders, has elected under the Internal Revenue Code to be a subchapter S corporation for income tax purposes. In lieu of federal corporation income taxes, the stockholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements. For California franchise tax purposes, a tax is imposed at the greater of \$800 or 1.5% of taxable income. The provision for state income taxes includes those taxes currently payable, as well as deferred income taxes. Deferred income taxes result from temporary timing differences on the recognition of expenses for income tax and financial reporting purposes.

Uncertain Income Tax Positions – Accounting principles generally accepted in the United States of America require the Company to evaluate tax positions taken by the Company and recognize an income tax liability or asset if the Company has taken an uncertain position that more likely than not would not be sustained upon examination by taxing jurisdictions. The Company's policy is to recognize interest accrued and penalties related to unrecognized tax benefits in interest expense and penalties in operating expenses. Management has performed an analysis of potential uncertain tax positions and has determined that there are no uncertain tax positions that are more likely than not to be changed upon examination. With few exceptions, the Company is no longer subject to U.S. federal, state or local income tax examinations by tax authorities for years before 2017.

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 1 – Summary of Significant Accounting Policies (Continued)

Recently Issued Accounting Pronouncements – In February 2016, the FASB issued new accounting guidance which changes accounting requirements for leases (the “Lease Guidance”). The Lease Guidance requires lessees to recognize the assets and liabilities arising from all leases, including those classified as operating leases under previous accounting guidance, on the Company’s balance sheet. The Lease Guidance also requires disclosure of significant information about leasing arrangements to increase transparency and comparability among organizations. The Company continues to evaluate the impact of the Lease Guidance on its financial statements. The Lease Guidance will be effective for annual reporting periods beginning after December 15, 2021 and interim reporting periods within annual reporting periods beginning after December 15, 2022. Early application of the Lease Guidance is permitted.

Note 2 – Concentrations of Risks

Cash and Cash Equivalents – Cash and cash equivalents are deposited with high credit quality financial institutions. The Company maintains cash deposits with financial institutions that at times exceeded amounts covered by the insurance provided by the Federal Deposit Insurance Corporation. The Company has not experienced any losses in the accounts, and management believes it is not exposed to significant risk of loss related to the excess deposits.

Contract Revenues and Receivables – Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of contract receivables. The Company’s revenues and contract receivables are primarily derived from construction contracts with customers primarily in the southern California and Nevada regions. Consequently, the Company’s operations and its ability to collect amounts due under contracts are affected by economic fluctuations in the construction industry in these regions. Credit is extended to customers at regular business terms and conditions without collateral after the Company performs appropriate credit evaluations. The Company follows the practice of filing statutory liens or stop notices on all construction projects when collection problems are anticipated.

During the year ended December 31, 2021, approximately 54% of contract revenues were earned from two customers. In addition, three customers accounted for approximately 49% of contract receivables at December 31, 2021.

Note 3 – Contract Receivables

The beginning and ending balances of contract receivables for the year end December 31, 2021 were as follows:

	<u>December 31, 2021</u>	<u>January 1, 2021</u>
Contract receivables	<u>\$ 8,922,773</u>	<u>\$ 10,595,215</u>

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 4 – Contract Assets and Contract Liabilities

The beginning and ending balances of contract assets and contract liabilities for the year end December 31, 2021 were as follows:

	<u>December 31, 2021</u>	<u>January 1, 2021</u>
Contract assets:		
Retainage receivable	\$ 4,275,418	\$ 9,050,925
Costs and estimated earnings in excess of billings	<u>33,849</u>	<u>102,666</u>
	<u>\$ 4,309,267</u>	<u>\$ 9,153,591</u>
Contract liabilities:		
Billings in excess of costs and estimated earnings	<u>\$ 4,831,038</u>	<u>\$ 4,876,916</u>

The components of uncompleted contracts at December 31, 2021 were as follows:

Costs incurred on uncompleted contracts	\$ 73,234,279
Estimated earnings	<u>5,462,585</u>
	78,696,864
Less: billings to date	<u>83,494,053</u>
	<u>\$ (4,797,189)</u>

The balance is recorded in contract assets and liabilities as follows:

Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 33,849
Billings in excess of costs and estimated earnings on uncompleted contracts	<u>(4,831,038)</u>
	<u>\$ (4,797,189)</u>

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 5 – Marketable Securities

The Company's investments in marketable securities, classified as available-for-sale, at December 31, 2021, consisted of equity securities as follows:

<u>Investment Type</u>	<u>Cost</u>	<u>Unrealized Gains, Net</u>	<u>Fair Market Value</u>
Mutual Funds	\$ 4,470,605	\$ 690,179	\$ 5,160,784

Note 6 – Line of Credit

The Company has a revolving bank line of credit (the "Line"), which allows for maximum borrowings of \$4,000,000 and expires in June 2022. The Line is collateralized by substantially all assets of the Company and is personally guaranteed by the stockholders of the Company. Interest on the Line is payable monthly at the greater of the bank's prime rate (3.25% at December 31, 2021) plus 0.50% with a floor of 3.50%. The Company is required to maintain various financial conditions and covenants as specified in the credit agreement. Management of the Company was not aware of any violations of conditions or covenants contained in the agreement and there were no outstanding borrowings under the Line at December 31, 2021.

Note 7 – Long-Term Debt

Long-term debt consisted of the following at December 31, 2021:

Installment note payable, collateralized by a motor vehicle, payable in monthly installments of \$1,631, with interest at 2.69% per annum, and maturing in August 2022. \$ 12,923

Maturities of long-term debt for years succeeding December 31, 2021 are as follows:

<u>Year Ending December 31,</u>	
2022	\$ <u>12,923</u>

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 8 – Commitments and Related Party Transactions

Surety Bonds – As a normal part of the construction business, the Company is required to furnish various types of surety bonds for certain construction contracts. These bonds back the Company's guaranty to perform its contractual obligations pursuant to the terms of its contracts with customers. In connection with the Company's bonding requirements, the Company's shareholders have agreed to indemnify the surety issuing the bonds in the event that surety incurs a loss. The Company is not charged a fee for this indemnification.

Related Party Guarantee – The Company has guaranteed approximately \$1,087,000 of debt carried by HWF, an entity owned by the stockholders of the Company. The debt is in the form of mortgage loans and is due in monthly installments with final payment due during the year ended December 31, 2029. The building is pledged as collateral and the mortgage is guaranteed by the Company, the stockholders, and the stockholders' trust. The Company would be obligated to perform under this guarantee if HWF failed to pay principal and interest payments to the lender when due. There is currently no recorded liability for potential losses under this guarantee, nor is there any liability for the Company's obligation to "stand ready" to fund such guarantee. However, if the Company were required to honor the guarantee, it would have the right to proceed with collection from HWF. As of December 31, 2021, HWF is current with its debt obligations.

Related Party Lease – The Company leases its office from HWF. The lease expires in July 2024 and requires monthly payments of \$9,988. Total related party rent expense under this lease was approximately \$123,400 for the year ended December 31, 2021 and is included in selling, general, and administrative expenses.

Future minimum lease payments for years succeeding December 31, 2021 are as follows:

<u>Year Ending December 31,</u>	
2022	\$ 119,856
2022	119,856
2024	<u>39,952</u>
Total	<u><u>\$ 279,664</u></u>

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 9 – Other Income, Net

Other income, net for the year ended December 31, 2021 consisted of the following:

Dividend income	\$ 85,138
Interest income	8,114
Interest expense	(641)
Investment advisory fees	(36,909)
Other income	787,740
PPP loan forgiveness	730,000
Realized gains on sales of marketable securities	213,491
Unrealized gains on marketable securities	127,564
	<u>\$ 1,914,497</u>

As a response to the COVID-19 outbreak, the U.S. government responded with relief legislation. Certain legislation, under the CARES Act, authorized emergency loans to businesses by establishing and providing funding for forgivable bridge loans under the Payroll Protection Program ("PPP"). In May 2020, the Company received approximately \$730,000 under the PPP. The proceeds received under the PPP will be forgiven by the Small Business Administration ("SBA") if eligibility and certain other criteria are met related the use of the funds.

The Company applied for forgiveness under the PPP and received forgiveness by the SBA of the entire \$730,000, and, thereby, an elimination of the loan balance by the lender. The SBA will have the right to audit the Company's compliance with the PPP for a period of up to six years. Any unfavorable outcome resulting from the SBA's review or audit will be reported once known and may materially impact the Company's financial position and/or result of future operations.

Note 10 – Provision for Income Taxes

The provision for income taxes for the year ended December 31, 2021 consisted of the following:

Current state income taxes:	
State	\$ 76,744
Deferred state income taxes:	
State	<u>(53,355)</u>
	<u>\$ 23,324</u>

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 10 – Provision for Income Taxes (Continued)

At December 31, 2021, the deferred income tax assets (liabilities) were comprised of the following:

Assets	\$ 1,838
Liabilities	<u>(10,801)</u>
Net deferred tax liabilities	<u>\$ (8,963)</u>

Deferred income taxes primarily result from different depreciation methods, de minimis contract income, timing differences in the recognition of unrealized gains and losses on marketable securities and the deductibility of accrued vacation for income tax and financial statement purposes.

Note 11 – Backlog

The following schedule summarizes changes in backlog of signed contracts during the year ended December 31, 2021:

Balance, December 31, 2020	\$ 62,872,090
New contracts and revisions during the year	<u>89,322,318</u>
	152,194,408
Less: contract revenues earned during the year	<u>60,166,705</u>
Balance, December 31, 2021	<u>\$ 92,027,703</u>

In addition, between January 1, 2021 and March 2, 2022, the Company has not entered into any additional construction contracts.

Note 12 – Contingencies

In the normal course of business, the Company has entered into contracts and agreements with customers and subcontractors. These contracts and agreements commit the Company to various specific and contingent obligations. The Company is also subject to legal proceedings, claims, assessments and subject to various local, state and federal environmental regulations that arise in the ordinary course of business. Management believes that these obligations will not have a material impact on the Company's financial position or its results of operations.

AMG & ASSOCIATES, INC.
Notes to the Financial Statements
For the Year Ended December 31, 2021

Note 12 – Contingencies (Continued)

Around and subsequent to December 31, 2021, as COVID-19 continues to spread globally, local, U.S., and world governments have encouraged self-isolation to curtail the spread of the global pandemic, by mandating temporary work stoppage in various sectors, limiting travel, size and duration of group meetings. Most industries will be experiencing disruptions to their business operations. There is unprecedented uncertainty surrounding the duration of the pandemic, its potential economic ramifications, and any government actions to mitigate them. While management cannot quantify the financial and other impact to the Company as of March 2, 2022, management believes that a material impact on the Company's financial position and results of future operations is reasonably possible.

Note 13 – Subsequent Events

The Company has evaluated subsequent events through March 2, 2022, the date which the financial statements were available to be issued. Management has determined that there were no other events that require additional disclosures.

Supplementary Information

AMG & ASSOCIATES, INC.
Schedule I
Earnings From Contracts
For the Year Ended December 31, 2021

	Contract Revenues Earned	Cost of Revenues Earned	Gross Profit
Contracts completed	\$ 6,620,751	\$ 5,207,963	\$ 1,412,788
Contracts in progress	<u>53,545,954</u>	<u>50,469,119</u>	<u>3,076,835</u>
	<u><u>\$ 60,166,705</u></u>	<u><u>\$ 55,677,082</u></u>	<u><u>\$ 4,489,623</u></u>

AMG & ASSOCIATES, INC.
Schedule II
Cost of Revenues Earned
For the Year Ended December 31, 2021

Labor and related expenses	\$ 3,827,125
Materials	746,756
Other	4,199,393
Subcontractors	<u>46,903,808</u>
 Total cost of revenues earned	 <u><u>\$ 55,677,082</u></u>

AMG & ASSOCIATES, INC.
Schedule III
Selling, General, and Administrative Expenses
For the Year Ended December 31, 2021

Administrative salaries	\$ 859,362
Auto	53,868
Bid expense	21,179
Board of advisors	26,098
Charitable contributions	6,583
Computer	139,927
Depreciation and amortization	76,100
Dues and subscriptions	22,531
Employee benefits	185,932
Insurance	336,841
Legal and accounting	61,471
Meals and entertainment	10,849
Miscellaneous	76,568
Office supplies and other	23,843
Officers' salaries	121,751
Outside services	62,747
Payroll taxes and related	94,904
Postage	10,246
Professional fees	78,676
Rent	123,431
Telephone and utilities	30,234
Total selling, general, and administrative expenses	<u><u>\$ 2,423,141</u></u>

AMG & Associates, Inc.
Schedule IV
Contracts Completed
For the Year Ended December 31, 2021

		Total Contract			Before January 1, 2021			For the Year Ended December 31, 2021		
		Total Revenues	Total Costs	Gross Profit	Revenues Earned	Costs Incurred	Gross Profit	Revenues Earned	Costs Incurred	Gross Profit (Loss)
No.	Description									
18-138-10	R&B Schultz	\$ 10,937,000	\$ 10,520,984	\$ 416,016	\$ 10,405,841	\$ 9,885,549	\$ 520,292	\$ 531,159	\$ 635,435	\$ (104,276)
19-139-10	Measure T Elementary	43,012,283	38,843,852	4,168,431	41,775,057	37,388,676	4,386,381	1,237,226	1,455,176	(217,950)
19-142-10	Vernola Park	12,134,080	10,730,148	1,403,932	11,285,847	10,100,833	1,185,014	848,233	629,315	218,918
20-147-10	El Segundo USD	6,539,356	5,958,966	580,390	5,247,262	4,775,009	472,253	1,292,094	1,183,957	108,137
21-152-15	St. Andrews Lounge	324,298	297,769	26,529	-	-	-	324,298	297,769	26,529
	Revenue and costs related to contracts previously completed	2,387,741	1,006,311	1,381,430	-	-	-	2,387,741	1,006,311	1,381,430
		\$ 75,334,758	\$ 67,358,030	\$ 7,976,728	\$ 68,714,007	\$ 62,150,067	\$ 6,563,940	\$ 6,620,751	\$ 5,207,963	\$ 1,412,788

AMG & Associates, Inc.
Schedule V
Contracts in Progress
December 31, 2021

No. Description		Total Contract			From Inception to December 31, 2021					December 31, 2021		For the Year Ended December 31, 2021		
		Estimated Total Revenues	Estimated Total Costs	Estimated Gross Profit						Costs and Estimated Earnings in Excess of Billings	Billings in Excess of Costs and Estimated Earnings			
					Revenues Earned	Costs Incurred	Gross Profit	Billed to Date	Estimated Costs to Complete			Revenues Earned	Costs Incurred	Gross Profit (Loss)
17-122-10	LAUSD Mendez HS	\$ 7,233,038	\$ 6,509,734	\$ 723,304	\$ 6,809,277	\$ 6,128,349	\$ 680,928	\$ 6,930,718	\$ 381,385	\$ -	\$ 121,441	\$ 2,321,780	\$ 2,179,352	\$ 142,428
17-125-10	LAUSD Manual Arts HS	5,787,340	5,295,416	491,924	4,815,470	4,406,155	409,315	5,031,033	889,261	-	215,563	1,724,885	1,686,440	38,445
18-128-10	LAUSD Drew Middle School	5,502,772	5,145,092	357,680	5,413,601	5,061,717	351,884	5,444,101	83,375	-	30,500	1,039,674	1,125,183	(85,509)
18-129-10	LAUSD YES Academy	6,709,338	6,373,871	335,467	5,544,347	5,267,130	277,217	5,646,461	1,106,741	-	102,114	2,432,090	2,466,099	(34,009)
18-130-10	LAUSD Fremont HS	4,877,562	4,438,581	438,981	4,619,392	4,203,646	415,746	4,865,489	234,935	-	246,097	1,349,542	1,260,781	88,761
20-143-10	La Puente HS	11,784,139	11,077,091	707,048	8,010,123	7,529,516	480,607	8,803,544	3,547,575	-	793,421	4,755,675	4,470,335	285,340
20-144-10	Crandall Gym SLO	304,298	282,997	21,301	297,260	276,452	20,808	304,298	6,545	-	7,038	119,060	100,712	18,348
20-148-10	Allan Hancock	44,966,762	41,594,255	3,372,507	26,116,739	24,157,984	1,958,755	28,116,272	17,436,271	-	1,999,533	22,732,593	20,976,887	1,755,706
21-149-10	Ground Transport	26,473,000	26,208,270	264,730	3,628,094	3,591,813	36,281	4,045,472	22,616,457	-	417,378	3,628,094	3,591,813	36,281
21-150-10	Landmark Square	17,187,910	15,726,938	1,460,972	4,454,443	4,075,815	378,628	5,037,520	11,651,123	-	583,077	4,454,443	4,075,815	378,628
21-151-10	Pinetree	7,549,524	7,172,048	377,476	5,387,311	5,117,946	269,365	5,353,462	2,054,102	33,849	-	5,387,311	5,117,946	269,365
21-153-10	Pinetree New SSC	4,305,832	4,133,599	172,233	1,649,837	1,583,844	65,993	1,773,324	2,549,755	-	123,487	1,649,837	1,583,844	65,993
21-154-10	Aadams Elementary	11,654,000	10,954,760	699,240	1,452,006	1,364,886	87,120	1,630,463	9,589,874	-	178,457	1,452,006	1,364,886	87,120
21-155-10	Rancho Cucamonga FS	16,389,052	15,405,709	983,343	498,964	469,026	29,938	511,896	14,936,683	-	12,932	498,964	469,026	29,938
		\$ 170,724,567	\$ 160,318,361	\$ 10,406,206	\$ 78,696,864	\$ 73,234,279	\$ 5,462,585	\$ 83,494,053	\$ 87,084,082	\$ 33,849	\$ 4,831,038	\$ 53,545,954	\$ 50,469,119	\$ 3,076,835



September 6, 2022

Newport-Mesa Unified School District
2895B Bear Street
Costa Mesa, CA 92526

Contractor: AMG & Associates, Inc., Santa Clarita, CA

To Whom It May Concern:

Travelers Casualty and Surety Company of America is privileged to have had AMG & Associates, Inc. as a client since 2009.

It is our opinion that AMG is qualified to perform projects within the parameters of a \$75,000,000 single/\$175,000,000 aggregate work program. At their request, we will give favorable consideration to providing any required performance and payment bonds. At this time, AMG & Associates, Inc. has bonding capacity available in excess of the estimated contract value of this project.

Please note that any decision to issue performance and payment bonds is a matter between AMG & Associates, Inc. and Travelers, and will be subject to standard underwriting at the time of the final bond request, which will include but not be limited to the acceptability of the contract terms, bond forms and financing. We assume no liability to third parties or to you if for any reason we do not execute said bonds.

The agent for AMG & Associates, Inc. is Chambers & Company Insurance Brokers, located at 751 Daily Drive, 230, Camarillo, CA 93010. Phone number: 805.388.7130.

Travelers Casualty and Surety Company of America is a California Admitted Surety Insurer, is listed on the Federal Register Circular 570 and is rated A++ (Superior) A.M. Best rated insurance company Financial Size Category XIV.

If you have any questions or need any additional information, please do not hesitate to contact me.

Sincerely,

Don Chambers
Attorney-in-fact

ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Ventura)

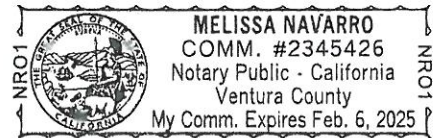
On September 6, 2022 before me, Melissa Navarro, Notary Public
(insert name and title of the officer)

personally appeared Don Chambers,
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are
subscribed to the within instrument and acknowledged to me that he/she/they executed the same in
his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the
person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing
paragraph is true and correct.

WITNESS my hand and official seal.

Signature Melissa Navarro (Seal)





**Travelers Casualty and Surety Company of America
Travelers Casualty and Surety Company
St. Paul Fire and Marine Insurance Company**

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company are corporations duly organized under the laws of the State of Connecticut (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint **Don Chambers** of **CAMARILLO**, **California**, their true and lawful Attorney(s)-in-Fact to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed, and their corporate seals to be hereto affixed, this **21st** day of **April**, **2021**.



State of Connecticut

City of Hartford ss.

By: 
Robert L. Raney, Senior Vice President

On this the **21st** day of **April**, **2021**, before me personally appeared **Robert L. Raney**, who acknowledged himself to be the Senior Vice President of each of the Companies, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of said Companies by himself as a duly authorized officer.

IN WITNESS WHEREOF, I hereunto set my hand and official seal.

My Commission expires the **30th** day of **June**, **2026**




Anna P. Nowik, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of each of the Companies, which resolutions are now in full force and effect, reading as follows:

RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

FURTHER RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

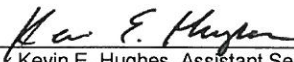
FURTHER RESOLVED, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

FURTHER RESOLVED, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, **Kevin E. Hughes**, the undersigned, Assistant Secretary of each of the Companies, do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which remains in full force and effect.

Dated this **6th** day of **September**, **2022**




Kevin E. Hughes, Assistant Secretary

**To verify the authenticity of this Power of Attorney, please call us at 1-800-421-3880.
Please refer to the above-named Attorney(s)-in-Fact and the details of the bond to which this Power of Attorney is attached.**

Current Workload

AMG currently has 14 active projects. 9 of these projects are on K-12 and college campuses which are currently occupied. Please see the below list of projects that we are currently working on.

1. Project: Technology Park Building (Design-Build)

- Owner/ Architect: California Polytechnic State University / 19Six Architects
- Contract Dates: 5/5/22 to 4/1/24
- Contract Amount: \$9,589,000
- % Complete: 1% (still being designed)
- Project Description: 16,000 SF, 2-story building used for classrooms and office space

2. Project: Child Development Center

- Owner/ Architect: California State University, Stanislaus / EHDD Architecture
- Contract Dates: 6/8/22 to 10/9/23
- Contract Amount: \$15,367,000
- % Complete: 5%
- Project Description: 14,308 SF, 1-story building for infant & toddler care as well as teaching spaces

3. Project: Chino Instructional Building

- Owner/ Architect: Chaffey College / HMC Architects
- Contract Dates: 4/18/22 to 6/6/24
- Contract Amount: \$23,585,000
- % Complete: 10%
- Project Description: 35,000 GSF, 2-story instructional building used for classrooms and faculty spaces, and a library

4. Project: Fresno Area Express Facility Improvements

- Owner/ Architect: City of Fresno / Stantec
- Contract Dates: 3/28/22 to 9/19/23
- Contract Amount: \$11,631,119
- % Complete: 12%
- Project Description: 2,500 SF, 1-story fuel and wash annex building, renovation to existing building, replace bus wash equipment and renovate parking lot

5. Project: Ladera Linda Community Park

- Owner/ Architect: City of Rancho Palos Verdes / Johnson Favaro
- Contract Dates: 3/28/22 to 7/27/23
- Contract Amount: \$13,721,000
- % Complete: 19%
- Project Description: 6,790 SF, 1-story community center and 11-acre park

6. Project: Del Sol Academy New Classroom Building

- Owner/ Architect: Jurupa Unified School District / PBK/ WLC Architects, Inc.
- Contract Dates: 9/29/22 to 1/9/23
- Contract Amount: \$4,224,000

- % Complete: 31%
 - Project Description: Construction of a new 77,34 SF classroom building and site improvements
- 7. Project: Fire Station 178 (Design-Build)**
- Owner/ Architect: Rancho Cucamonga Fire Protection District / LPA, Inc.
 - Contract Dates: 9/20/21 to 3/22/23
 - Contract Amount: \$16,389,052
 - % Complete: 32%
 - Project Description: new two-story, 3 apparatus bay, 12,176SF fire station to house the first all-electric fire truck in California. Will also house a battalion chief
- 8. Project: Ground Transport Equipment Facility**
- Owner/ Architect: US Army Corps of Engineers / US Army Corps of Engineers
 - Contract Dates: 5/10/21 to 1/21/23
 - Contract Amount: \$26,473,000
 - % Complete: 38%
 - Project Description: 35,000 SF 1-story vehicle maintenance shop with storage building, including a bridge crane
- 9. Project: Crandall Gymnasium Occupancy & Renovation (Design-Build)**
- Owner/ Architect: California Polytechnic State University / 19Six Architects
 - Contract Dates: 4/15/20 to 12/20/22
 - Contract Amount: \$2,810,000
 - % Complete: 40%
 - Project Description: Transform 12,641 SF Historic 1927 Crandall Gymnasium to serve as a surge space for faculty, staff, and students
- 10. Project: Addams Elementary School Building Additions & Modernizations**
- Owner/ Architect: Fresno Unified School District / Darden Architects
 - Contract Dates: 8/23/21 to 8/23/23
 - Contract Amount: \$11,654,000
 - % Complete: 49%
 - Project Description: new 5 classroom building, 3,528 SF Early Learning Building, 7,989 SF Administration Building, and 7 new portable classrooms with one 480 SF restroom,
- 11. Project: Landmark Square Senior Center & Transit Center**
- Owner/ Architect: City of Clovis / Paul Halajian Architects
 - Contract Dates: 2/15/22 to 2/15/23
 - Contract Amount: \$16,650,300
 - % Complete: 72%
 - Project Description: 35,130 SF 1-story senior center with kitchen and classroom spaces. 11,280 sf 1-story transit center with waiting room and admin offices
- 12. Project: Pinetree Community School New Student Support Center**
- Owner/ Architect: Sulphur Springs Union School District / Flewelling & Moody
 - Contract Dates: 5/5/21 to 10/31/22
 - Contract Amount: \$4,278,000

- % Complete: 84%
- Project Description: 9,288 SF, 1-story new administration building and modernization of existing admin building into classrooms

13. Project: YES Academy Wellness Center (Design-Build)

- Owner/ Architect: Los Angeles Unified School District / BOA Government Services
- Contract Dates: 4/3/19 to 9/7/20
- Contract Amount: \$6,361,224
- % Complete: 90% - (delay due to primary electrical feed owed by the DWP running through the building footprint. DWP and the District realigned their easement and then ultimately the design team re-routed the electrical duct bank)
- Project Description: 5,800 SF, 1-story new wellness clinic and associated site and utility improvements

14. Project: Fine Arts Complex

- Owner/ Architect: Allan Hancock Joint Community College District / DLR Group
- Contract Dates: 9/28/20 to 9/28/22
- Contract Amount: \$44,353,425
- % Complete: 90%
- Project Description: 88,796 SF, 2-story fine arts complex including a 440-seat concert hall, music labs, production studios, ceramic shops and faculty spaces



AMG&ASS-01

MNAVARRO

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/6/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Chambers & Company Insurance Brokers 751 E Daily Dr. Suite 230 Camarillo, CA 93010-0761	CONTACT NAME:	
	PHONE (A/C, No, Ext): (800) 272-3256	FAX (A/C, No): (805) 388-7138
	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
INSURED AMG & Associates, Inc. 26535 Summit Circle Santa Clarita, CA 91350	INSURER A: Travelers Indemnity Co of CT	
	INSURER B: Travelers Property Casualty Company of America	
	INSURER C: Pacific Insurance Company, Ltd	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☒ \$5,000 PD Ded. GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PROJECT ☐ LOC ☐ OTHER:			DT22-CO-4C394594-TCT-22	1/1/2022	1/1/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY			BA-0P246520-22-26-G	1/1/2022	1/1/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☒ RETENTION \$ 10,000			CUP-7R593755-22-26	1/1/2022	1/1/2023	EACH OCCURRENCE \$ 9,000,000 AGGREGATE \$ 9,000,000
B	☒ WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) ☒ Y ☐ N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	UB-9J59861A-22-26-G	1/1/2022	1/1/2023	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Pollution Liability			72CPICE2691	1/1/2022	1/1/2023	\$10,000 Deductible 2,000,000
C	Pollution Liability			72CPICE2691	1/1/2022	1/1/2023	Each Poll Incident 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Proof of Insurance

CERTIFICATE HOLDER

CANCELLATION

Newport-Mesa Unified School District 2985 Bear Street Costa Mesa, CA 92626	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

AMG & Associates - Schedule of Insurance

<u>Coverage</u>	<u>Carrier</u>	<u>Effective Date</u>	<u>Expiration Date</u>	<u>Policy Limits</u>
Commercial General Liability	Travelers Indemnity Co. of CT #DT22-CO-4C394594-TCT-22	1/1/2022	1/1/2023	\$ 2,000,000 General Aggregate
				\$ 2,000,000 Products/Completed Operations
				\$ 1,000,000 Each Occurrence
				\$ 1,000,000 Personal & Advertising Injury
				\$ 300,000 Damage to Premises Rented to You
				\$ 5,000 Medical Expense
Commercial Auto Liability	Travelers Indemnity Co. of CT BA-0P246520-22-26-G	1/1/2022	1/1/2023	\$ 1,000,000 Combined Single Limit
Workers' Compensation	Travelers Property Casualty #UB-9J59861A-22-26-G	1/1/2022	1/1/2023	\$ 1,000,000 Each Accident
				\$ 1,000,000 Disease - Policy Limit
				\$ 1,000,000 Disease - Each Employee
Commercial Umbrella	Travelers Property Casualty #CUP-7R593755-22-26	1/1/2022	1/1/2023	\$ 9,000,000 Each Occurrence
				\$ 9,000,000 Aggregate
Pollution Liability	Pacific Insurance Company Ltd. #72CPICE2691	1/1/2022	1/1/2023	\$ 1,000,000 Each Pollution Incident Limit
				\$ 2,000,000 Aggregate
Contractor's Professional Liability	Pacific Insurance Company Ltd #72CPICE2691	1/1/2022	1/1/2023	\$ 2,000,000 Each Professional Incident Limit
				\$ 2,000,000 Aggregate



TAB 14 – Appendices

A3 – Project Cards & Reference Letters



Newport-Mesa
Unified School District





Fullerton Joint Union High School District

La Habra High School New Theater and Stadium Modernization

Location: La Habra, CA

Type: New Construction/Modern.

Delivery Method: Design-Bid-Build

Value: \$26,343,872

Size: 29,321 SF

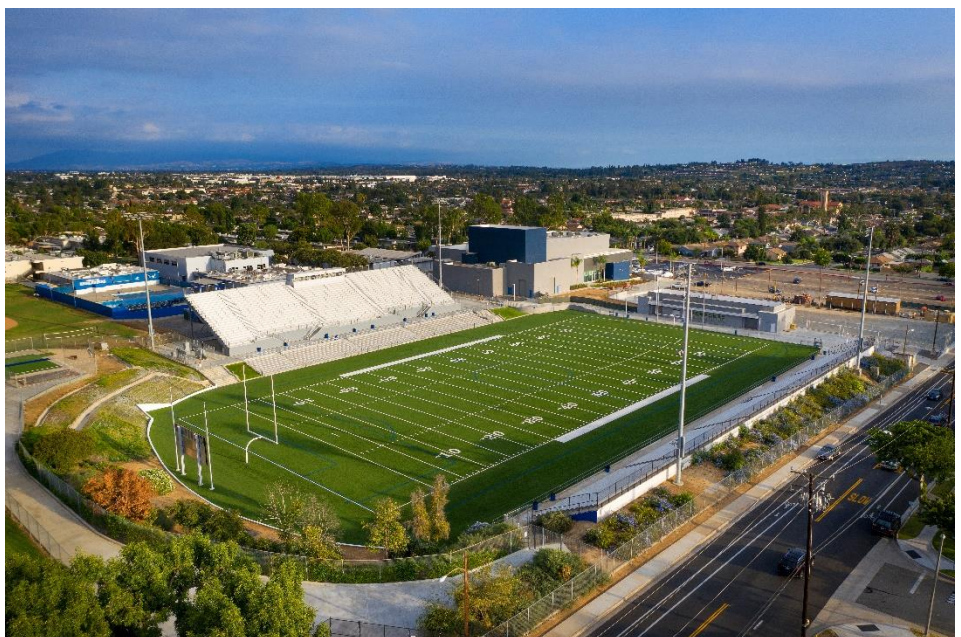
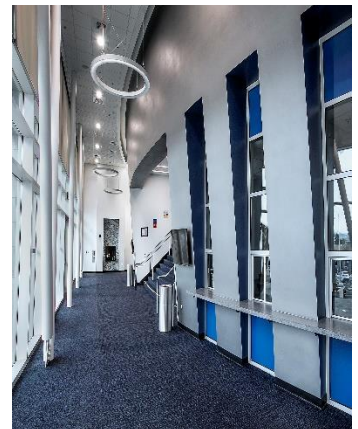
Completion: October 2019

Architect: Ruhnuu Ruhnuu Clarke

Reference: Troy Shandy,
Construction Project Manager
Ph: (714) 626) 4381

Em: tshandy@fjuhsd.org

Description: New construction of a 29,321 SF Performing Arts Center, seating capacity 600. Included was a lobby area, makeup room, control room, restrooms, black box theater, ticket booth, concessions room, scene shop, and loading dock. Also included modernization of the 56,700 SF athletic stadium with new construction of the concession/restroom building, new synthetic field, enlarging the width of existing field, new home bleachers with press box, stadium lighting, scoreboard, related site work & resurfacing 8 tennis courts.





Allan Hancock Joint Community College District

Allan Hancock College Fine Arts Complex

Location: Santa Maria, CA

Type: New Construction

Delivery Method: Design-Bid-Build

Value: \$45,970,353

Size: 88,796 SF

Completion: November 2022

Architect: DLR Group

Reference: Eric Smith, Associate
Superintendent Finance
Ph: (805) 922-6966

Em: ericd.smith@hancockcollege.edu

Description: New construction of a 88,796 sf, 2-story, steel framed building that will house multiple halls to include a visual arts, photography, film/video, multimedia/applied design, dance, music, and a recital hall. The project will consolidate most of the fine arts and performing arts buildings into one complex. The new Building includes a 440-seat concert hall, music labs, dance/painting/video production studios, rehearsal rooms, ceramic shops, faculty and administration offices, as well as a terrace and prominent courtyard.





Santa Maria-Bonita School District
William Libbon Elementary School

Location: Santa Maria, CA

Type: New Construction

Delivery Method: Design-Bid-Build

Value: \$43,012,283

Size: 88,000 SF

Completion: August 2020

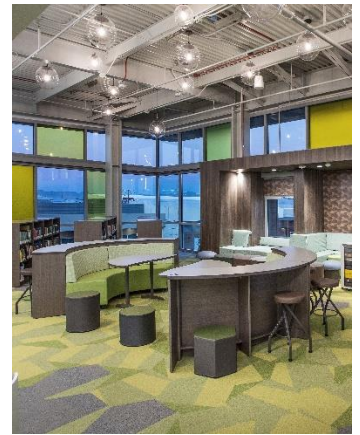
Architect: DLR Group

Reference: Matt Beecher, Assistant Superintendent for Business Services

Ph: (805) 361-8130

Em: mbeecher@smbdsd.net

Description: New construction of an 88,000 SF ground-up elementary school including three buildings, a multi-purpose building with full kitchen, Administration Building, and library with 26 classrooms. Also Included a prominent courtyard with space devoted to Therapeutic Learning and Special Education, two softball fields, a soccer field, and four basketball courts, as well as parking lots, and a bus drop-off zone on a 10-acre lot.





Westminster School District

Stacey Middle School Gymnasium

Location: Huntington Beach, CA

Type: New Construction

Delivery Method: Design-Bid-Build

Value: \$12,901,990

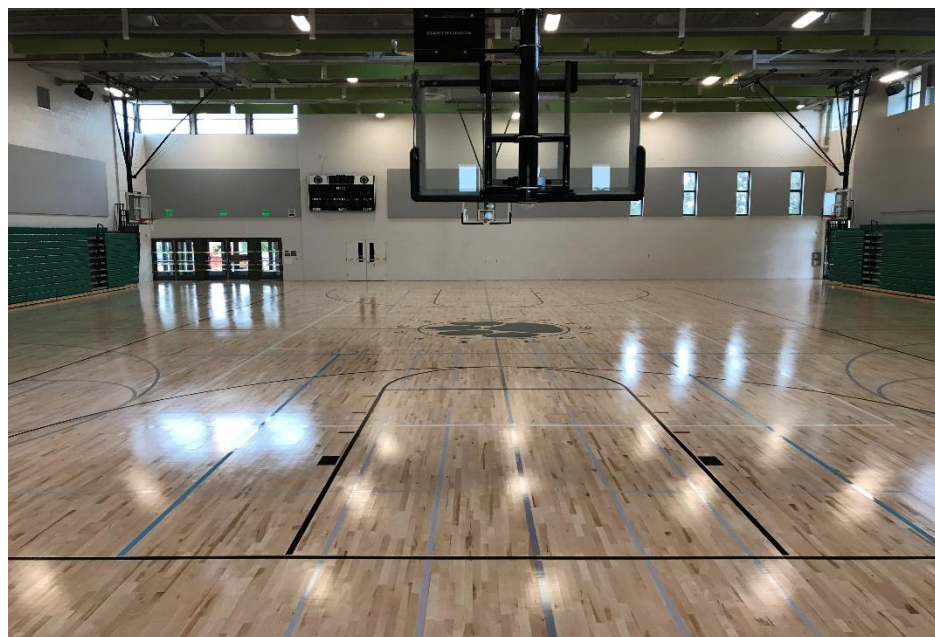
Size: 22,493 SF

Completion: June 2018

Architect: LPA, Inc.

Reference: Brian Johnson,
Executive Director Facilities
Ph: (714) 894-7311 ext 1121
Em: bkjohnson@wsd8.us

Description: New construction of a 22,493 SF gymnasium including restrooms, a band room, and storage lockers. Included underground utilities to service the new building, connected to existing on-site and off-site utilities, new site paving, fencing, raised planters, landscape planting & irrigation, and interface of the fire alarm system with existing system.





Jurupa Area Park and Recreation District

Vernola Park Community Center and Skyview Event Center

Location: Jurupa Valley, CA

Type: New Construction

Delivery Method: Lease-Leaseback

Value: \$12,134,080

Size: 21,729 SF

Completion: November 2020

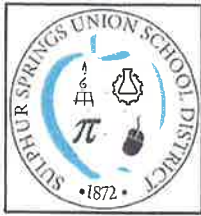
Architect: RJM Design Group, Inc.

Reference: Colby Diuguid,
Construction Project Manager
Ph: (951) 361-2090

Em: Colby@jarpd.org

Description: New construction of a 21,729 SF Community Center (Building A), a paved and gravel parking lot for 297 vehicles. Included a 5,453 SF Event Center/MPR, catering kitchen, indoor and outdoor storage, offices, staff lounge, restrooms, and a 7,500 SF bioretention basin. Additionally, the project included street improvements, site improvements.





Office of the Superintendent
Sulphur Springs School District
27000 Weyerhaeuser Way
Canyon Country, CA 91351
Phone (661) 252-5131

March 20, 2016

To Whom It May Concern:

It is my sincere pleasure to write this letter of recommendation for AMG. I have had the pleasure to work with Mr. Albert Giacomazzi and his team for the past year. Currently in my District, AMG is working on a modernization project and building a state-of-the art new building for specialized programs in my District.

Every week, I am part of the construction team meetings, and I have the opportunity to see first-hand how organized and highly effective Mr. Giacomazzi conducts his meetings. He ensures that there is an agenda outline for the meeting that address all the areas of construction needed to ensure that we are meeting the needs of students and staff. At the meetings, Mr. Giacomazzi makes sure that he asks for any District concerns and comments, and addresses any issues as needed.

Communication is a key component of ensuring that construction projects are running smoothly and are meeting deadlines. Mr. Giacomazzi has ensured that the construction project in my District has been on schedule. If Mr. Giacomazzi sees that there are any issues, he communicates his concerns with me, and together we work through the areas needed to address the issues.

The main area that I have been extremely impressed with AMG is how they took the time to listen to the instructional needs of the children that we are serving in our District, and has incorporated those needs into the construction of the new building. We are currently constructing a building to house severely handicapped children with very specialized needs. The AMG Team listened to our concerns and needs throughout the project, and have delivered on what we have asked.

Mr. Albert Giacomazzi and his construction Team have shown the Board of Trustees and I that we would continue to work with them in the future. I highly recommend AMG to your organization since I know that they can deliver on what they say they can do for your project needs. If I can be of further assistance in the support of AMG, please do not hesitate to contact me at your earliest convenience.

Sincerely,

Dr. Catherine Kawaguchi
Superintendent
Sulphur Springs Union School District



FULLERTON JOINT UNION HIGH SCHOOL DISTRICT

*1051 West Bastanchury Road
Fullerton CA 92833-2247*

(714) 870-2818

Facilities and Construction

July 28, 2020

Mr. Tony Traverso
Vice President – AMG & Associates
26535 Summit Circle
Santa Clarita, CA 91350

Dear Tony,

This week the District received Certification from the Division of the State Architect for the La Habra High School Stadium, Concession Building and Performing Arts Center. This certification represents true completion of the Project we began together in January of 2018. The buildings and stadium have positively changed the campus forever and will serve students and staff for years to come.

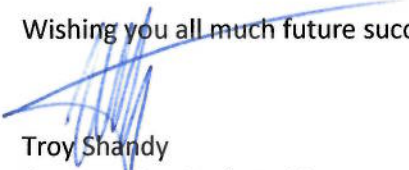
Upon reaching this significant milestone, I wanted to take a moment and recognize AMG & Associates and your team for the outstanding work you performed for the duration of this project.

Your onsite team of Grant Crandall, Scott Wunno, Darshan Shah and Chris Tumasone did an outstanding job of managing the project and seeing each issue to conclusion assuring us all of a successful outcome. These gentlemen were ready with answers and solutions, and when they did not have them, they found them. I am pleased to have worked with each of them. I would also like to note that Grant Crandall has been the best Superintendent that I have worked with in my last 15 years of construction work.

Additionally I would like to offer thanks to Tryggvi Helgason for his work on the project, Albert Giacomazzi and your office staff for their efforts, and to you Tony for being a consistent and fair partner throughout all of our negotiations and business dealings.

It has been a highlight of my professional career to construct this project with you and the AMG team. You leave with my hearty thanks and a firm recommendation for your company to any who call to ask for one.

Wishing you all much future success,


Troy Shandy
Construction Projects Manager
Fullerton Joint Union High School District

TAS/ts