

Robert Shaner, Ph.D.
Superintendent

Debi Fragomeni
Deputy Superintendent of Teaching and Learning



Matthew McDaniel, CPA
Assistant Superintendent for Business Operations/FOIA Coordinator

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Memorandum of Recommendation
April 10, 2023

TO: Debi Fragomeni, Deputy Superintendent of Teaching and Learning, Acting Superintendent

FROM: Matthew McDaniel, Assistant Superintendent for Business Operations

RE: Recommendation for Approval of Educational Robots

On March 9, 2023 the district released a Request for Proposals for the Educational Robots project in the local publication, the Rochester Post, and posted RFP documents on the Purchasing pages of the district's website, Sigma, and BidNet Direct. The district received one (1) response on the due date. A public reading was conducted upon bid closing on March 24, 2023 at 2:00pm, and a bid summary was published the same day.

This project will provide educational robots to help students demonstrate and understand the concept of industrial robots using axis theory, point teaching, general programming, setup and robotic safety principals, and will give the students the ability to work through a variety of segments/performance indicators required by State standards. This project is to provide one robot per high school, and professional development will be given to train educators on the robots.

The proposal was evaluated by the Executive Director for Secondary Education, Neil DeLuca, and the Director of Career Readiness, CTE and CFE K-12, Karen Malsbury, and analyzed for bid content and inclusion of required submittals by the Purchasing Supervisor, Jennifer Fickel.

The proposal summary is attached, and proposal documents are on file in the Purchasing Department. The source of funding is the General Fund.

Based on this information, we recommend **THAT the District award Integrated Systems Technologies for the purchase of three (3) Educational Robots at \$39,500.00 each, for a total project cost of \$118,500.00.**



Category No. :	N/A
Project:	23.05 Educational Robots
Bid Category/Description:	N/A

	Date:	Time:
Bids Due:	3/24/2023	2:00pm
Bids Opened:	3/24/2023	2:00pm

Company	Base Bid						Iran Economic Sanction	Familial Disclosure	Bid Bond	Comments
IST Ohio	\$118,500.00						<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
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Apparent Low Bidder:	\$ 118,500.00									

Company Name: IST Ohio
 Bids Recorded By: Jennifer Fickel, Rochester Community Schools