

Summary Board of Directors Meeting Minutes XXIII May 9, 2022 _____	2
Virtual Attendance _____	16
In-Person Attendance May 9, 2022 _____	17
DTSD Proposed Final Budget Presentation 5-9-22 FINAL _____	18
CAIU Agreement for School-Age Special Education Services public view ____	32
Direct Energy DTSD July2022 48m UGI IS-IL NRG contract _____	40
Direct Energy DTSD July2022 48m UGI-DS NRG contract _____	43
Direct Energy DTSD July2022 48m UGI-NT NRG contract _____	46
Direct Energy DTSD Dec2022 42m Electricity contract _____	49
Amendment 3 Agreement with Edupoint Educational Systems _____	55
Hummer Turfgrass Systems Contract _____	58
Lifetouch Contract - Middle School Yearbook _____	59
Presenter Contract - Moritz Consulting _____	60
Resolution Authorizing 2022-2023 Proposed Final Budget Display and Adv- ertising _____	62
DTSD 2022-2023 Proposed Final Budget PDE 2028 (for bd approval 5-9-22) _____	63
PDE 2028 2022-2023 Proposed Final Budget Revenue and Expense Summary _____	88
CAIU All-In (4-2022) FINAL _____	90
CAIU Board Highlights -4.28.22 _____	102
PSBA Delegate Insiders Update 5-9-22docx _____	107

**Derry Township School District
Board of Directors Meeting
May 9, 2022
Summary Minutes - XXIII**

1. OPENING ITEMS

1.a. Call to Order

Minutes

The meeting was called to order by Ms. Drew at 7:00 p.m. The meeting was conducted both in-person and virtually.

1.b. Roll Call

Minutes

Members in Attendance: Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Mike Rizzo, Ericka Schmidt, Kathy Sicher, and Terry Singer

Members Absent: None

Non-Voting members in Attendance: Michele Agee and Stacy Winslow

Student Board Representative in Attendance: Mofi Oladipo

Solicitor: Jeff Ouellet

Staff /Public in Attendance In-Person: Phil Ayala, Michael Davies, Sarah Karpel, Sheryl Pursel, Jason Reifsnyder, and Aaron Shuman

Staff/Public in Attendance Virtually: Mark Anderson, Lisa Balanda, Mark Balanda, Cait Clark, Michelle Davies, Alexandria DeCicco, Julie DeDonatis, John Dunn, Katherine English, Kelly English, Anna Gawel, Colby Hollinger, Melissa Kaminski, Missy Kunder, Andrea Mitchell, Jennifer Renz, Todd Shaffer, Melissa Shultz, Tim/Carol Smith, Heidi Stine, Debbie Wallace, Rebecca Wilburne.

Press in Attendance: Olivia Lewis

1.c. Flag Salute

1.d. Approval of Board of Directors Agenda

Approval of the Derry Township School District Board of Directors Agenda.

Minutes

Following a motion by Mrs. Memmi and a second by Mr. Rizzo the board agenda for this evening's meeting was approved.

Vote Results

Yea: 8 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 1 Kathy Sicher

2. INFORMATIONAL AND PROPOSALS

2.a. Presentation - General Fund Budget 2022-2023

Minutes

Mrs. Pursel reviewed the proposed final 2022-2023 budget information with the Board.

2.b. President Communications

Minutes

Ms. Drew announced the Board met in Executive Session prior to this meeting to discuss:

- Information
- Personnel

2.c. Recognition of Citizens (Agenda Items)

This is an opportunity for residents and taxpayers to address the Board on matters related to the agenda. Citizens wishing to speak should come to the microphone or raise their virtual hand. If attending virtually, you must have registered individually with your first and last name to be recognized. Once recognized or un-muted, please state your full name and address for the record. This is a reminder that public comment is not a forum for personal attacks, antagonistic behavior, or harassment. Please be advised that you are accountable for any legal ramifications and liability that results from statements that misrepresent the truth, defame individuals, or disclose personal information that is not of public concern.

To provide other residents with an opportunity to speak, each speaker during the public comment portion is limited to five (5) minutes of speaking time once recognized and limited to one opportunity to address the Board during each of the public comment periods. If necessary, the Board may set a maximum time for the public comment portion of any meeting.

Minutes

There were no citizens requesting to be recognized by the board.

2.d. Standing Committee Meeting Report

Minutes

Dr. Cronin gave a report on the Curriculum Council Meeting that met prior to this evening's meeting and discussed the following:

- Math presentation
- Graduation pathways from the state
- Book challenge
- 5 books approved for a first read
- 3 books approved for a second read
- Course revision proposals

Ms. Drew gave a report on the Policy Meeting that met prior to this evening's meeting and discussed the following:

- Policy regarding board meeting attendance for board members via electronic communication was amended
- Revised policies
- Board Operating Guidelines and Board Policies will be reviewed for changes and consistency

2.e. Community Correspondence Report

Minutes

Ms. Karpel reported that there was a total of seven submissions during the month of April.

2.f. Student Representatives' Report

As per Board Policy 004.1, the purpose of having two non-voting Student Representatives on the Board is to establish a communication link between the Board of School Directors and the student body of Hershey High School. The position will serve in presenting the students' viewpoints to the Board.

Minutes

Miss Oladipo gave a report that included the following:

- Trojan 10
- Senior Prom
- AP Testing
- HHS Band Concert this evening
- HMS Choir and Orchestra tomorrow evening
- HHS Orchestra Wednesday evening
- Change in the graduation venue

2.g. Anticipated Agenda Items for the Next Board of Directors Meeting

The following items will be on the Agenda for the next Public Board of Directors Meeting:

1. Approval of May 9, 2022 Board of Directors Summary Minutes
2. aSAP! Educational Development Software
3. CAIU - CAOLA service Agreement
4. EduLink PA-Etep Three Year Agreement
5. Nearpod Inc.
6. PowerSchool - eFinancePlus
7. Seesaw
8. TMX Compliance
9. Election of Treasurer
- 10 School Board Meeting Dates
11. Presenter Contract Jessica Minahan
12. Student Club Name Change Proposal
13. Student Club Proposal
14. HHS Hall of Fame Inductees

3. UNFINISHED BUSINESS

4. CONSENT AGENDA ITEMS

The consent agenda contains routinely adopted items and items that normally do not require public deliberations on the part of the Board. A Board Member may pull items which will then be discussed and voted on separately.

Minutes

Following a motion by Mrs. Memmi and a second by Dr. Cronin the Consent Agenda items were approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

4.a. Approval of Summary Board of Directors Meeting Minutes

4.b. Approval of Summary Board of Directors Meeting Minutes

4.c. Request for the Use of School Facilities

The Administration recommends the approval of the following Requests for the Use of School Facilities. This approval is contingent upon Government regulations/restrictions regarding gatherings/meetings at the time of the event as a result of COVID-19:

***Group:* Hershey Blaze Track Club**

Date/Time: Sunday, June 26, 2022 9:00 a.m. - 2:00 p.m.

Requested Facility: HS Turf Football/Track, Concession Stand, & Restrooms

Event: Hershey Blaze Trackfest

Fee: Custodian: \$44.09 per hour - approximately \$352.72

Total Fees: (Approximately \$352.72)

***Group:* Hershey Boys Basketball Boosters**

June 20-23, 2022 8:30 a.m. - 3:30 p.m.

Date/Time: June 27-30, 2022 8:30 a.m. - 3:30 p.m.

July 11-14, 2022 8:30 a.m. - 3:30 p.m.

Requested Facility: High School & ECC Gyms

Event: Boys Basketball Camp

Fee: **None**

***Group:* Hershey Youth Football Association**

Sunday, August 28, 2022 10:00 a.m. - 5:30 p.m.

Sunday, September 4, 2022 10:00 a.m. - 5:30 p.m.

Date/Time: Saturday, September 17, 2022 10:00 a.m. - 5:30 p.m.

Saturday, October 1, 2022 10:00 a.m. - 5:30 p.m.

Saturday, October 15, 2022 10:00 a.m. - 5:30 p.m.

Requested Facility: HS Turf Football Field

Event: Football Games

Fee: Custodian: \$88.18 per hour, September 4th only (Labor Day) (approximately \$837.71)

\$44.09 per hour (approximately \$1,675.42)

Total Fees: (Approximately \$2,513.13)

4.d. Announcement of Staff Development Conferences

Staff Member:	Julia Cin
Conference:	STEM Camp EDU
Location:	Norristown, PA
Dates:	July 25-27, 2022

5. NEW BUSINESS

5.a. Approval of CAIU Agreement for School-Age Special Education Services

The Administration recommends the approval of the CAIU Agreement for School-Age Special Education Services from July 1, 2022 through June 30, 2023.

Minutes

Following a motion by Mrs. Memmi and a second by Mrs. Sicher the CAIU Agreement for School-Age Special Education Services from July 1, 2022 through June 30, 2023 was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer

Nay: 0

Abstain: 0

Not Cast: 0

5.b. Approval of Direct Energy Business Marketing, LLC Contracts - Natural Gas

The Administration recommends the Board approve the contracts with Direct Energy to provide natural gas pricing as a participant in the IU13 Electricity and Natural Gas Procurement Program effective July 1, 2022 - June 30, 2026.

Minutes

Following a motion by Mrs. Sicher and a second by Mrs. Memmi the contracts with Direct Energy to provide natural gas pricing as a participant in the IU13 Electricity and Natural Gas Procurement Program effective July 1, 2022 - June 30, 2026 was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

5.c. Approval of Direct Energy Business Marketing, LLC Contract - Electricity

The Administration recommends the Board approve the contract with Direct Energy to provide electricity pricing as a participant in the IU13 Electricity and Natural Gas Procurement Program effective November 28, 2022 - June 30, 2026.

Minutes

Following a motion by Mrs. Sicher and a second by Mrs. Memmi the contract with Direct Energy to provide electricity pricing as a participant in the IU13 Electricity and Natural Gas Procurement Program effective November 28, 2022 - June 30, 2026 was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

5.d. Approval of Amendment 3 Agreement with Edupoint Educational Systems

The Administration recommends the Board approve the Amendment 3 Agreement with Edupoint Educational Systems to add Synergy Analytics to the Districts' existing Software License Agreement with Edupoint (board approved 6/23/2020).

Minutes

Following a motion by Mrs. Memmi and a second by Dr. Cronin the Amendment 3 Agreement with Edupoint Educational Systems to add Synergy Analytics to the Districts' existing Software License Agreement with Edupoint was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

5.e. Approval of Hummer Turfgrass Systems Contract

The Administration recommends the Board approve the contract with Hummer Turfgrass Systems, Inc. for athletic field maintenance.

Minutes

Following a motion by Mrs. Memmi and a second by Mrs. Sicher the contract with Hummer Turfgrass Systems, Inc. for athletic field maintenance. was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

5.f. Lifetouch Contract - Middle School Yearbook

The Administration recommends the approval of a one-year contract with Lifetouch for the middle school yearbook during the 2022-2023 school year.

Minutes

Following a motion by Mrs. Memmi and a second by Mrs. Sicher the one-year contract with Lifetouch for the middle school yearbook during the 2022-2023 school year was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

5.g. Approval of Presenter Contract - Moritz Consulting

The Administration recommends the Board approve the listed presenter contract:

<i>Service Provider</i>	<i>Date(s)</i>	<i>Cost</i>
Moritz Consulting	August 1, 2022	\$6268.00

Minutes

Following a motion by Mrs. Sicher and a second by Mrs. Memmi the listed presenter was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

5.h. Approval of Request for Increased Distribution from the Derry Township School District's Milton S. Hershey Trust

The administration recommends the Board approve the one-time increase of distribution from the Milton S. Hershey Trust from 4% to 5% for the 2022-2023 fiscal year.

Minutes

Following a motion by Mrs. Sicher and a second by Mrs. Memmi the one-time increase of distribution from the Milton S. Hershey Trust from 4% to 5% for the 2022-2023 fiscal year, was approved.

Vote Results

Yea: 9 Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0
Abstain: 0
Not Cast: 0

5.i. Resolution Authorizing 2022-2023 Proposed Final Budget Display and Advertising

RESOLVED, by the Board of School Directors of Derry Township School District as follows:

The School District shall make the Proposed 2022-2023 Final Budget as presented to the

1. School Board on May 9, 2022 available for public inspection at least 20 days before the date scheduled for adoption of the Final Budget.
2. At least 10 days before the date scheduled for adoption of the Final Budget, the Secretary shall advertise a **Final Budget Notice** in substantially the form as presented to the School Board. The notice shall be advertised once in a newspaper of general circulation and shall be posted conspicuously at the School District offices and website.

I certify that the foregoing is a true and correct copy of the Resolution adopted by the Board of School Directors at a meeting there of legally held on May 9, 2022

DERRY TOWNSHIP SCHOOL DISTRICT

_____, Board Secretary

Date: May 9, 2022

Minutes

Following a motion by Mrs. Sicher and a second by Mrs. Memmi the resolution authorizing the 2022-2023 proposed final budget display and advertising, was approved.

Vote Results

Yea: 7 Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Kathy Sicher, Terry Singer
Nay: 2 Robert Bennett, Ericka Schmidt
Abstain: 0
Not Cast: 0

5.j. Personnel - Resignations/Termination

The Administration recommends the approval of the following resignations/termination:

Professional:

Pinkerton, Jonathan
Teacher
High School
Reason: Termination
Effective: 05/09/2022

Classified:

Minter, Annelise
Administrative Assistant
Middle School
Reason: Personal
Effective: 06/16/2022

Smith, Lori
Cafeteria/Recess Aide
Elementary School
Reason: Personal
Effective: 06/07/2022

Minutes

Following a motion by Mrs. Memmi and a second by Mrs. Sicher the Personnel Resignations were approved.

Vote Results

Yea: 9	Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay: 0	
Abstain: 0	
Not Cast: 0	

5.k. Personnel - General

1. The Administration recommends the approval of the following appointments and recognition of the following transfers:

Classified:

Zipprick, Karen
Administrative Assistant
Food Service
Full-time, 8.0 hours per day
Salary: \$20.95 per hour
Effective: 07/01/2022

Transfer of Classified:

Russell, William* (replacing Cheryl Lewis)
From: Bus Driver
Level A, 5.25 hours per day
Salary: \$22.33 per hour
To: Vehicle Washer/Alternate Route Bus Driver
Level C, 7.25 hours per day
Salary: \$22.89 per hour
Effective: 07/01/2022

Limited Service Contract:

Shoemaker, Leanne*
Assistant Coach - Track & Field - Boys & Girls - M.S.
Group G, Step 10
Salary: \$2,728
Effective: 05/10/2022

2. The Administration recommends the approval of the following personnel for the 2022 Summer Employment:

Beyer, Lesley*
Summer Buildings and Grounds Help
District-wide
Up to 29 hours per week
Salary: \$14.02 per hour
Effective: 06/13/2022-08/14/2022

Cruz, Janette*
Summer Buildings and Grounds Help
District-wide
Up to 29 hours per week
Salary: \$14.02 per hour
Effective: 06/13/2022-08/14/2022

Hall, Kaitlyn*
Summer Buildings and Grounds Help
District-wide
Up to 29 hours per week
Salary: \$14.02 per hour
Effective: 06/13/2022-08/14/2022

Lachman, Brenda*
Summer Bus Custodian
Transportation
Up to 29 hours per week

Salary: \$14.82 per hour
Effective: 06/13/2022-08/14/2022

Machtinger, Robin*
Summer Stockroom Help
District-wide
Up to 29 hours per week
Salary: \$14.02 per hour
Effective: 06/13/2022-08/14/2022

Stoney, Jodie*
Summer Buildings and Grounds Help
District-wide
Up to 29 hours per week
Salary: \$14.02 per hour
Effective: 06/13/2022-08/14/2022

Vonada, Robert*
Summer Bus Custodian
Transportation
Up to 29 hours per week
Salary: \$14.02 per hour
Effective: 06/13/2022-08/14/2022

Wighton, John*
Summer Bus Custodian
Transportation
Up to 29 hours per week
Salary: \$14.02 per hour
Effective: 06/13/2022-08/14/2022

***This individual is currently an employee. Clearances are on file.**

Minutes

Following a motion by Mrs. Memmi and a second by Mr. Rizzo, the Personnel - General items were approved and transfers were recognized.

Vote Results

Yea:	9	Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay:	0	
Abstain:	0	
Not Cast:	0	

6. DELEGATE REPORTS

6.a. CAIU

Minutes

The CAIU report is attached to the agenda.

6.b. PSBA

Minutes

The PSBA report is attached to the agenda.

6.c. Derry Township Tax Association

Minutes

Mrs. Memmi shared the following for the Derry Township Tax Association report:

- The township approved financial reports for January, February, and March 2022
- Looking into processing credit cards

7. SPECIAL REPORTS

7.a. Board Members' Report

Minutes

A report was made by the following board members:

- Dr. Cronin gave a shout out to Justin Rogers for being the recipient of the John Travers Award

7.b. Superintendent's Report

Minutes

Dr. Winslow gave a report that included the following:

- 2022 Commencement change of venue to the Giant Center
- Congrats to Justin Rogers
- Teacher Appreciation week

7.c. Board President's Report

Minutes

Ms. Drew gave a report to express the following:

- Welcome Dr. Koch
- Teacher Appreciation
- Senior Activities

8. RECOGNITION OF CITIZENS

This is an opportunity for residents and taxpayers to address the Board on matters related to the agenda or matters of District Governance not on the agenda. Those who speak are asked to follow the same guidelines outlined at the initial public comment portion of our meeting.

Minutes

There were no citizens requesting recognition by the board.

9. ADJOURNMENT

Minutes

The meeting was adjourned at 8:39 p.m. following a motion by Mrs. Memmi and seconded by Mrs. Sicher.

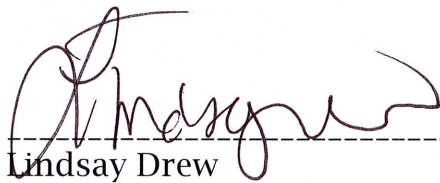
Vote Results

Yea:	9	Robert Bennett, Donna Cronin, Lindsay Drew, Lindsay Koch, Maria Memmi, Michael Rizzo, Ericka Schmidt, Kathy Sicher, Terry Singer
Nay:	0	
Abstain:	0	
Not Cast:	0	

Respectfully submitted,



Michele Agee
Secretary to the Board
May 23, 2022



Lindsay Drew
Board President

May 9, 2022 Board Meeting Virtual Attendance

Mark Anderson
Lisa Balanda
Mark Balanda
Cait Clark
Michelle Davies
Alexandria DeCicco
Julie DeDonatis
John BN Dunn
Katherine English
Kelly English
Anna Gawel
Colby Hollinger
Melissa Kaminski
Missy Kunder
Olivia Lewis
Andrea Mitchell
Jennifer Renz
Todd Shaffer
Melissa Shultz
Tim/Carol Smith
Heidi Stine
Debbie Wallace
Rebecca Wilburne

Derry Township School District
Board Meeting Meeting
May 9, 2022

Printed Name _____

Dan Tredinnick

Printed Name _____

Printed Name Michael Dawkins

Printed Name _____

Printed Name

Printed Name

Printed Name _____

Printed Name _____

Printed Name

Printed Name

Printed Name

Printed Name

Printed Name

Printed Name

Printed Name

Printed Name _____

Printed Name



HOME of the
TROJANS

Derry Township School District
**2022-2023 PROPOSED
FINAL BUDGET**



2022-2023 Proposed Final Budget

Budget Calendar

Date	Description	Action
May 9, 2022	School Board Meeting - Board vote to Approve Resolution to Advertise and Display Proposed final budget for 2022-2023 (at least 30 days prior to final adoption)	Board Vote to Display Proposed Final Budget
May 17, 2022	PA Primary Election	
May 23, 2022	Finance Committee - 2022-2023 Budget Review	Discussion
June 13, 2022	School Board Meeting - School Board Adopts Final 2022-2023 Budget	Board Vote to approve Final Budget
June 30, 2022	Deadline to Adopt Final Budget	File PDE Form 2028



Assumptions for 2022-2023 Proposed Final Budget

Tax Increase	Act 1 Index	3.4%	
	Total Revenue to District	\$ 1,385,993	
	Median Assessed Value	\$ 161,300	
	Tax Increase to Median Household	\$ 103	
Milton S Hershey Trust	Withdrawal = 5% 4% = \$1,831,895	\$ 2,289,869	
Giant Center PILOT Revenue	No PILOT Revenue since 2019-2020	\$ -	Per ICDA - District could receive a PILOT payment in Dec 2022 (approximately \$700k)
ARP ESSER FUNDS	Total ARP ESSER Grant = \$4,387,330)	\$ 2,193,665	Budgeting to use half of the grant funding in 2022-23 and the remainder in the District's 2023-24 budget to offset the cost of salaries
Expense Increases	Salaries - 4% increase	\$ 1,206,992	DTSD Employee Contracts
	Benefits - 9.8% increase	\$ 1,948,934	Medical Trend = 12%
	Tuition	\$ 758,541	Adjusting budget for current enrollment trends



History of Act 1 Index

School Year:	2022-2023	2021-2022	2020-2021	2019-2020	2018-2019	2017-2018	2016-2017	2015-2016
Statewide Average Weekly Wage	\$1,114.93	\$1,064.89	\$1,032.53	\$1,010.43	\$988.43	\$966.87	\$942.40	\$919.40
Employment Cost Index	143.6	140.6	136.7	132.9	129.8	126.5	123.6	120.9
Percent (%) Increase - SAWW	4.7%	3.1%	2.2%	2.2%	2.2%	2.6%	2.5%	2.4%
Percent (%) Increase - ECI	2.1%	2.9%	2.9%	2.4%	2.6%	2.3%	2.2%	1.4%
Base index:	3.4%	3.0%	2.6%	2.3%	2.4	2.5%	2.4%	1.9%
DTSD - Millage Increase		0%	0%	1.4%	2.4%	0%	0%	1.0%
DTSD Millage Rate		18.7958	18.7958	18.7958	18.5363	18.1019	18.1019	18.1019

Real Estate Tax Millage Increase



assumes county roll dtd 2.25.22

	2021-22 0.00%	2021-22 Updated Roll 2/25/22	2022-2023		
			0.0%	1.0%	Base Index 3.4%
County Tax Roll	2,106,805,150	2,120,576,320	2,120,576,320	2,120,576,320	2,120,576,320
Base Millage	18.7958	18.7958	18.7958	18.9837	19.4348
Tax Revenue	39,599,088	39,857,928	39,857,928	40,256,385	41,212,977
Less Homestead/Farmstead	<u>(672,468)</u>	<u>(672,468)</u>	<u>(672,468)</u>	<u>(672,468)</u>	<u>(672,468)</u>
Estimated Tax Revenue	<u>38,926,620</u>	<u>39,185,460</u>	<u>39,185,460</u>	<u>39,583,917</u>	<u>40,540,509</u>
Budget 96.5% Collection Rate	<u>37,486,335</u>	<u>37,813,969</u>	<u>37,813,969</u>	<u>38,198,480</u>	<u>39,121,591</u>

YTD Growth - % increase Tax Base

0.65%

Additional Tax Revenue

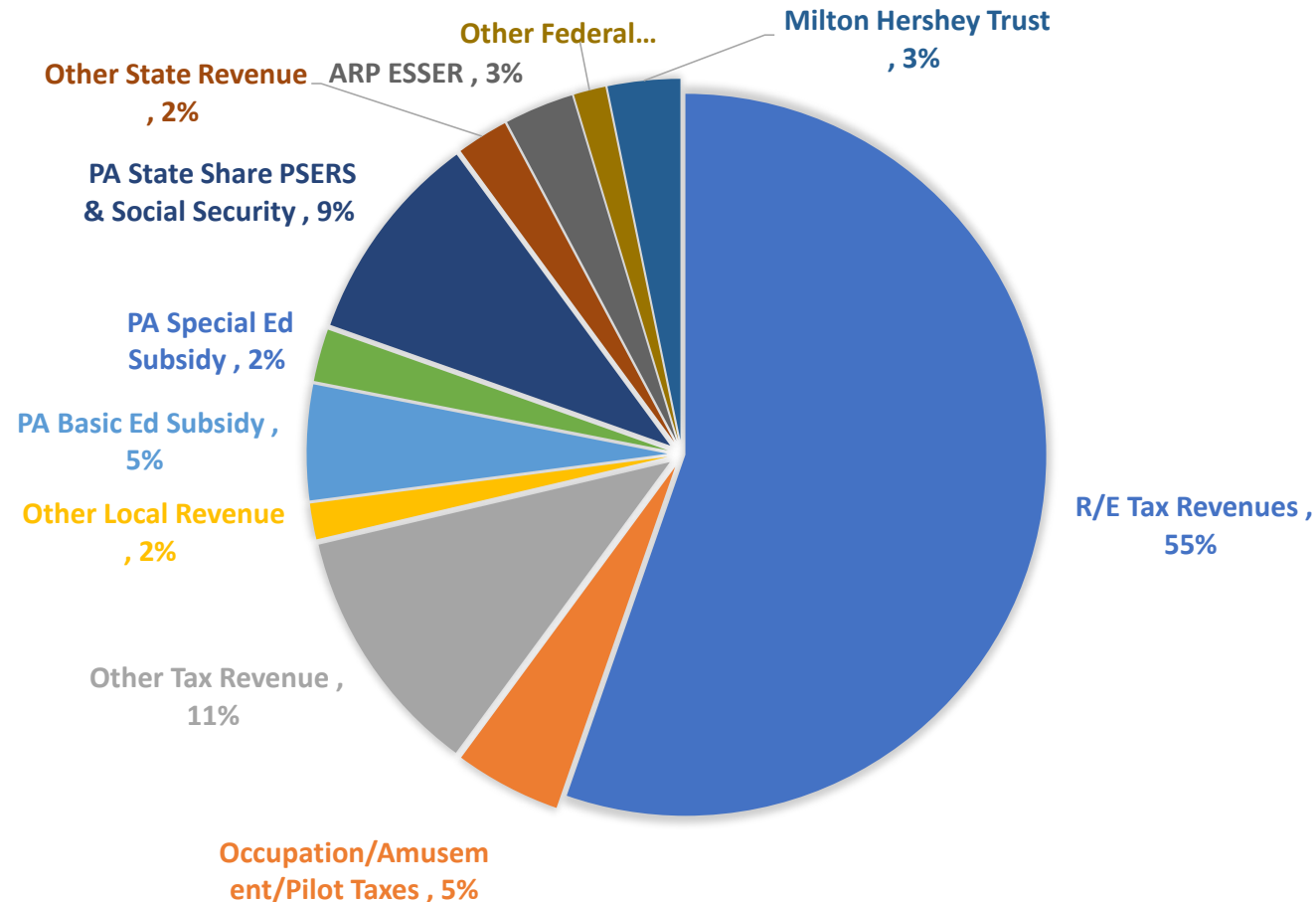
-

384,511

Additional tax revenue
for each 1% tax
increase



Revenue Budget – Sources of Income





Local Revenues

	2022-23		2021-2022	2020-2021
	Proposed Budget		Budget	Actual
Current Real Estate Taxes	39,121,591	Act 1 Index 3.4% increase	37,486,335	37,211,386
Earned Income Tax (EIT)	5,300,000		5,100,000	5,201,353
Occupation/Amusement/Pilot Taxes	3,373,000	No ICDA pilot	2,841,000	2,601,118
Other Local Taxes	2,633,000	Interim, Transfer, Delinquent	2,240,000	2,647,632
Interest Income	50,000		150,000	35,838
Revenues from LEA Activities	125,000	Athletics, Activity/Student Fees	50,000	92,952
Fed IDEA Pass-Thru Revenue (IDEA)	425,000	Pass-thru Funds from CAIU 15 (IDEA)	420,000	403,590
Other Revenue from Local Sources	500,000		401,000	438,177
TOTAL LOCAL REVENUE	51,527,591		48,688,335	48,632,046



State Revenues

	2022-23		2021-2022	2020-2021
	Proposed Budget		Budget	Actual
Basic Education Funding	3,641,100	10.5% - increase 21-22 over 20-21	2,965,659	2,983,487
Basic Education - Social Security	1,195,959	7.65% of Wages (50% Reimb)	1,127,248	1,180,188
Tuition for Orphans	15,000		15,000	7,568
Special Education Funding	1,659,489	8.7% - increase 21-22 over 20-21	1,500,000	1,488,629
Pupil Transportation Subsidy	500,000		500,000	451,439
Sinking Fund Payments (PlanCon)	144,972	Determined by Debt Service Payments	175,000	177,039
Health Services Subsidy	74,000		74,000	67,057
Property Tax Reduction Allocation (Homestead/Farmstead)	672,468	PDE to release final figures	672,468	674,204
Ready to Learn Block Grant	225,559		225,558	225,559
Other PA Grants			-	89,575
State Share of Retirement Contributions	5,512,354	35.26% PSERS (50% Reimb)	5,053,634	4,968,661
TOTAL STATE REVENUE	13,640,901		12,308,567	12,313,406

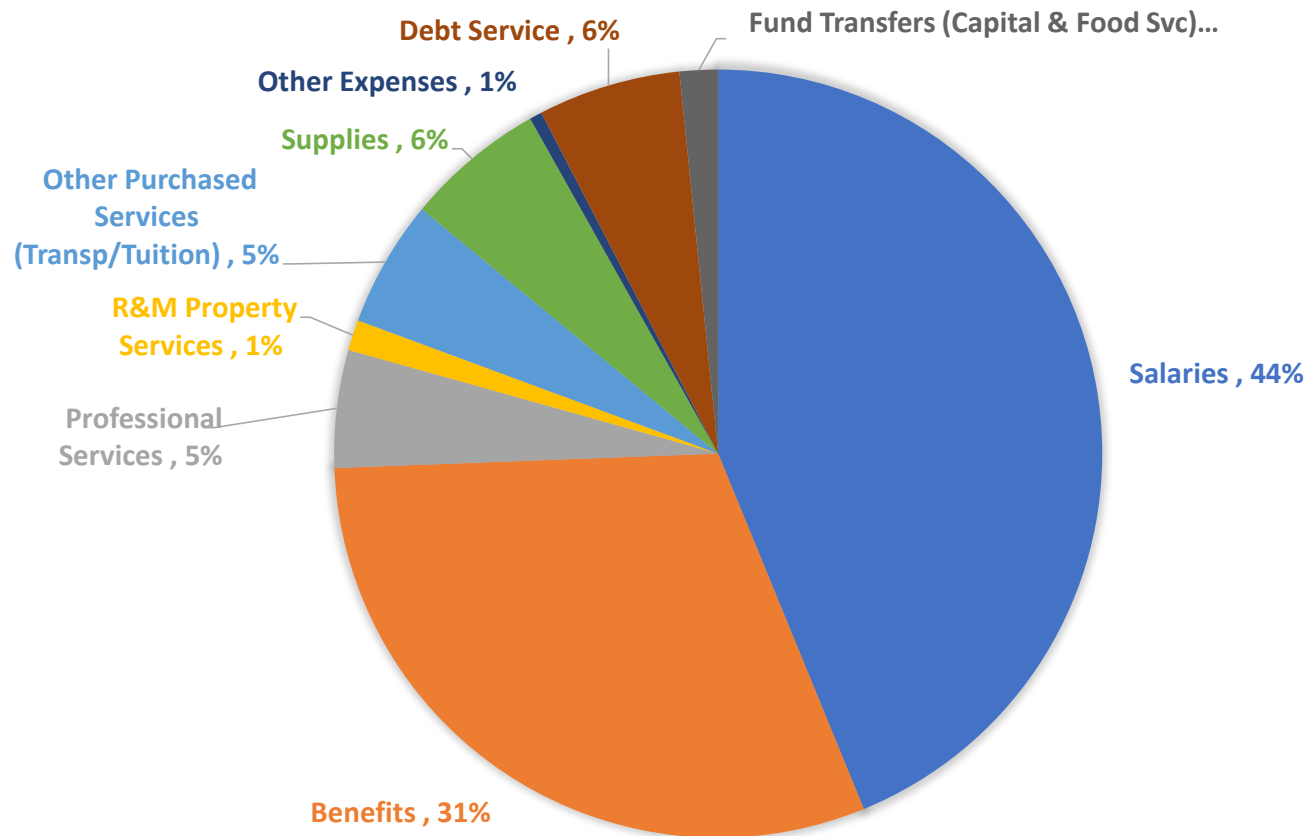


Federal & Other Revenues

	2022-23		2021-2022	2020-2021
	Proposed Budget		Budget	Actual
Federal				
Title I	645,016	21-22 grant	575,000	587,387
Title II	124,138	21-22 grant	165,000	123,707
Title IV	44,146	21-22 grant	-	44,051
CARES ACT - ESSER FUND			-	585,262
CARES ACT - ESSER II			2,205,775	
Other CARES Act Funding	2,193,665	50% ARP ESSER	-	250,338
Access & MA Reimbursement	200,000		148,000	389,235
TOTAL FEDERAL REVENUE	3,206,965		3,093,775	1,986,163
Other				
Permanent Fund Transfers	2,289,869	5% MH Trust	3,062,542	1,657,716
Sale of Fixed Assets	35,000		35,000	-
TOTAL OTHER REVENUE	2,324,869		3,097,542	2,524,596



Expense Budget





Review of Expenses

	2022-23		2021-22	2020-21
	Proposed Budget		Budget	Actual
			\$	\$
Salaries	31,266,897	4% salary increase	30,059,905	29,999,082
Benefits	21,838,811	12% medical increase	19,889,877	18,664,215
Special Education	2,045,026		1,828,784	2,182,351
Tuition	2,290,000		1,531,459	2,371,493
Buildings & Grounds - Maintenance	2,073,934		1,921,523	2,317,631
Technology	1,586,809		1,383,039	1,926,650
Transportation	1,100,967		1,117,071	889,133
Debt Service (bond pymts)	4,286,199		4,291,081	4,613,877
Prof Ed Svcs - Teacher Subs	700,000		680,000	461,603
Other Expenses	3,037,198	Curriculum, Admin, Buildings, Extracurricular	2,420,282	3,242,503
Fund Transfer - Food Svc	150,000		150,000	-
Fund Transfer - Capital Reserve	1,000,000		1,000,000	-
Total Projected Expense Budget	71,375,841		66,273,020	66,668,537



2022-2023 Proposed Final Budget Summary

	2022-23		2021-22		2020-2021		2019-2020
	Proposed Budget		Budget		Actual		Actual
Revenues	70,700,326		67,158,219		65,442,598		65,495,624
Expenses	<u>71,375,841</u>		<u>66,273,020</u>		<u>66,668,535</u>		<u>64,911,395</u>
Net Revenue (Expense)	<u>(675,515)</u>		<u>885,199</u>		<u>(1,225,937)</u>		<u>584,229</u>



2022-2023 Final Budget – Board Vote June 13, 2022

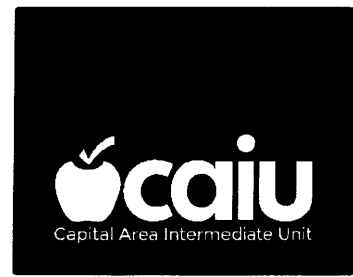
Next Steps

- Review Revenue Projections
 - Giant Pilot
 - Updates on PA State Subsidy Revenue
 - State Property Tax Reduction Allocation (Homestead/Farmstead)
 - Update Tax Base from County
 - Review YTD 2021-2022 for 2022-2023 budget projections
- Review Expense Projections
 - Finalize Salaries
 - Property & Liability Insurance – expect 8-10% increase
 - Identify any adjustments needed for final budget



2022-2023 Proposed Final Budget

QUESTIONS?



AGREEMENT FOR SCHOOL-AGE SPECIAL EDUCATION SERVICES

This Agreement for School-Age Special Education Services (hereinafter “Agreement”) is made this 1st day of July, 2022, by and between the **Capital Area Intermediate Unit** (hereinafter “CAIU”), a Pennsylvania Intermediate Unit organized and operating under the Public School Code of 1949, 24 P.S. § 1-101 *et seq.*, with its principal place of business at 55 Miller Street, Enola, PA 17025, and **Derry Township School District** (hereinafter “Client”), a School District with its principal place of business at PO Box 898, Hershey, PA 17033-0898.

1. Scope of Work.

- 1.1 CAIU agrees to provide and perform school-age special education services as described on the Initial Service Agreement Summary, incorporated by reference hereby.
- 1.2 The services described in section 1.1 above include all labor, products, and/or tools the CAIU requires to provide and perform the services, unless otherwise specifically stated as excluded or to be provided/performed by Client or a third party, and said services shall be referenced collectively throughout this Agreement as “Services.”

2. Responsibilities of the Parties.

- 2.1 Both parties agree to act in good faith in fulfillment of this Agreement. Neither party shall attempt to hinder or otherwise prevent the other party from fulfilling their duties as outlined herein.
- 2.2 CAIU shall:
 - Perform the educational services as described on the Initial Services Agreement as indicated above; and
 - Provide all data and progress on goals as proscribed, and in the manner established, in the student’s IEP (Individualized Education Program). All data and progress on goals, as proscribed and established by the student’s IEP, may be recorded directly into the Client’s Student Information System. Unless otherwise indicated by and within the student’s IEP, progress on goals will be conducted no less than once per quarter.
- 2.3 Client shall:

Agreement for Service

Page 2 of 8

- Maintain LEA (Local Educational Agency) rights and responsibilities for the students' educational programming; and
 - Provide the CAIU with requested special education documents in a timely manner.
3. **Cost.** In consideration for the Services to be provided under this Agreement, Client agrees to pay and CAIU agrees to accept, \$320,930.86 (Three hundred twenty thousand nine hundred thirty dollars and eighty six cents) in fulfillment of this Agreement. Additional cost terms, if any, shall be addressed in Section 20 herein or subsequent Adjusted Service Agreements as agreed to by both parties.
4. **Invoicing and Payment.** The CAIU shall invoice Client July, September, November, January, March, and June for costs incurred to provide the Services. All invoices are due within 45 days of the date of the invoice. Both the Client and CAIU recognize and agree that CAIU will suffer financial hardship to its cash flow in the event payments are received late; therefore, CAIU reserves the right to impose a two percent (2%) late fee for every 30 days past the 45 days that payment is late. Additional Invoicing and Payment terms, if any, shall be addressed in Attachment 1 or subsequent Adjusted Service Agreements as agreed to by both parties.
5. **Term.** This Agreement shall commence July 1, 2022, and shall terminate effective June 30, 2023.
6. **Notice.**
- 6.1 All notice to, contact with, or any provision of information relevant or pertaining to this Agreement shall be directed to the CAIU as follows:

Contact Name: Andrew E. McCrea, Ph.D., Director of Student Services

Address: CAIU, 55 Miller Street, Enola, PA 17025

Phone: 717-732-8400 x8313

Fax: 717-732-8425

Email: amccrea@caiu.org

6.2 All notice to, contact with, or any provision of information relevant or pertaining to this Agreement shall be directed to the Client as follows:

Agreement for Service
Page 3 of 8

Client Contact

Name: Ms. Kirsten Scheurich, Director of Special Education

Address: PO Box 898, Hershey, PA 17033-0898

Phone: 717-534-2501 x3235

Fax: 717-533-4357

Email: kscheurich@hershey.k12.pa.us

7. Mutual Indemnification.

7.1 Both parties are local agencies entitled to governmental immunity pursuant to the Political Subdivision Tort Claims Act (Act). As such, neither party shall be held responsible or otherwise liable for actions or inactions unless such acts are specifically enumerated under the Act. Based on the foregoing, each party agrees to protect, indemnify, and hold harmless the other party and its agents, employees, directors, officers, affiliates, consultants, and/or contractors from and against any and all damages, injuries (including bodily injury, dismemberment, and/or death), claims, liabilities, and costs (including reasonable attorneys' fees), which arise or may be suffered or incurred in whole or in part as a result of the acts or omissions of the indemnifying party, its agents, employees, directors, officers, affiliates, consultants, and/or contractors, and whether arising under this Agreement. Notwithstanding the foregoing, nothing in this Agreement shall be deemed a direct or indirect waiver of, or limitation to, any sovereign governmental or official immunity, in any respect applicable to CAIU or Client or impose liability, directly or indirectly, on CAIU or from which it would otherwise be immune under applicable law.

7.2 Any indemnification obligations shall be provided from the indemnifying party to the indemnified party provided that the indemnified party (a) notifies the indemnifying party in writing promptly after learning of a claim; (b) turns over to the indemnifying party primary responsibility and control with respect to such claim; and (c) fully cooperates with the indemnifying party in the defense thereof.

7.3 The indemnifying party may not accept or agree to any liability, obligation or responsibility of the indemnified party as part of any settlement, defense or otherwise without the prior

Agreement for Service
Page 4 of 8

written permission of the indemnified party, which permission the indemnified party may grant or refuse in its sole discretion. After the indemnifying party acknowledges and assumes in writing the defense or settlement of the indemnification, the indemnified party shall have the right to participate in such defense or settlement through its own counsel at its sole expense.

7.4 Client acknowledges that it is the responsible Local Educational Agency (LEA), including, without limitation, under the Public School Code of 1949, as amended, 24 P.S. § 1-101 *et seq.* and the Individuals with Disabilities Education Act.

7.5 The Indemnification provisions of this Section shall survive the termination of this Agreement.

8. Insurance Coverage.

8.1 The CAIU affirms it carries Workers' Compensation, General Liability, and Errors and Omissions insurance at amounts recognized as customary in the ordinary scope of business. Upon written request, the CAIU shall provide Client with a copy of its certificate of insurance, but under no circumstances, shall CAIU name Client as an additional insured.

8.2 The Client shall carry appropriate insurance coverage, including, but not limited to, Workers' Compensation, General Liability, Errors and Omissions, and the like, throughout the entire term this Agreement. Under no circumstances shall CAIU be responsible for any liability incurred by Client as a result of Client not carrying said insurance.

9. **Limitation of Relationships.** Nothing contained in this Agreement shall be construed to create the relationship of employer and employee between CAIU and Client. CAIU and Client assert that they are not in a joint venture with each other, nor intend to operate as a joint venture.

10. Confidentiality.

10.1 Under this Agreement, the parties may have access (verbally or in writing) to information that is confidential in nature. Such information may include, but not be limited to student information and data; work product, facts or statistics, ideas, materials, business plans, technical information, methodologies, or any other shared data.

10.2 CAIU and Client agree not to use or disclose such confidential information for any purpose other than in fulfillment of this Agreement, and/or as required by activities described herein, and then, only to the designated employees and/or consultants of CAIU and Client.

Additionally, both parties acknowledge and agree that they are bound by the Family Education Rights and Privacy Act of 1974 (FERPA) and the business associate and subcontractor privacy rules of the Health Insurance Portability and Accountability Act of 1996 as amended (HIPAA), and all other applicable State and federal laws.

10.3 Notwithstanding the above, each party is a public governmental entity subject to public disclosure and right-to-know laws, and this Section 10 and its subsections shall not apply with respect to any information that is required to be disclosed under or by any law or which subsequently enters the public domain through no fault of the receiving party.

10.4 The provisions of this Section 10 and its subsection shall survive termination or expiration of the Agreement.

11. **Audit.** All service and billing records of the Client are subject to audit at any time by auditors performing annual fiscal or program audits, as required by the federal government, and/or the Pennsylvania Department of Education, and/or the CAIU as required by a third party.

12. **Severance; Full Force and Effect.**

12.1 If any provision of this Agreement is found to be invalid, illegal, or unenforceable, that provision shall be null and void, and all other provisions shall remain in full force and effect.

12.2 In the event a term of this Agreement is not strictly enforced, such non-enforcement shall not be interpreted as acquiescence nor shall it be seen as precedent setting and enforcement of the term at any time in the future shall be binding and not subject to dispute.

13. **Governing Law and Venue.**

13.1 This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, without regard to the provisions concerning conflict of laws.

13.2 Client hereby irrevocably consents to and agrees that jurisdiction and venue for all disputes arising under this Agreement shall lie exclusively with the state and federal courts for Cumberland County, Pennsylvania and the Middle District of Pennsylvania.

14. **Non-Discrimination.** The Client agrees to treat all persons in a non-discriminatory manner, in keeping with applicable state and federal laws, including, without limitation, Title VI of the Civil Rights Act of 1964, Title IX of the Education Amendments of 1972, the Americans with Disabilities Act, and the Pennsylvania Human Relations Act. No person shall be discriminated against by the Provider because of race, color, religious creed, ancestry, national origin, sex, age, sexual orientation, or handicap.
15. **Compliance with Law and Policy.** During the term of this Agreement, both parties hereto shall comply with all applicable federal, state, and local laws and regulations, including the Pennsylvania School Code, Individual with Disabilities Education Act (IDEA), and applicable Board Policy of either party.
16. **Clearances, Certifications, and Licenses.**
- 16.1 As a Pennsylvania education agency, the CAIU complies with the Pennsylvania School Code, Pennsylvania Department of Education (PDE), and any other rules and/or regulations regarding the hiring and administration of personnel. All CAIU staff members and independent consultants who may be assigned to work with Client have all met applicable standards regarding hiring and the completion of background checks and clearances, including Act 34, Act 151, and Act 114 background checks and TB/physical exams as required by the PA School Code. Upon written request by the Client, the CAIU will provide a copy of all clearances *to its employee(s) and consultants* who are providing services to the Client and the employee or consultant will present them to the Client; the CAIU shall not forward clearances directly to the Client.
- 16.2 Upon request, the CAIU will provide copies of updated professional certification(s) and/or licenses for all professionals working with the Client's students. The CAIU will provide Services that conform to the standards of practice, within the applicable specialty, as approved by the applicable Commonwealth of Pennsylvania Occupational Board.
17. **Termination.** Unless otherwise agreed upon by both parties in writing, this agreement is not subject to termination prior to the term date listed herein.
18. **Headings.** The headings of this Agreement are for convenience of reference only and do not affect the meaning or interpretation of this Agreement.

Agreement for Service

Page 7 of 8

19. **Rules of Construction.** No provision of this Agreement shall be construed against a party simply because that party drafted the provision.

20. **Entire Agreement and Modification.**

20.1 This Agreement constitutes the entire contract between the parties regarding the Services and supersedes any previous oral and/or written representations, negotiations, and/or understandings between the parties. Notwithstanding, this Agreement may be executed in multiple counterparts. Each such counterpart shall be an original and all together shall constitute but one and the same Agreement.

20.2 Any changes, additions, or deletions to the Initial Services Agreement shall be considered an Adjustment as described herein. To be valid, any Adjustment to this Agreement must be made in writing, and acknowledged by an authorized Client representative as described in the Regional Special Education Strategic Plan.

20.3 Any and all Adjustments shall be considered incorporated as a valid term of this Agreement.

20.4 At the conclusion of the fiscal year, each service rate shall be reconciled to account for excess revenue or revenue shortages based on overall enrollment and usage rates during the contract term. Reconciled service rates shall be applied to each adjusted contract, and the Clients will receive a reconciled contract statement accompanied by an invoice if its usage requires additional payment or a check if its usage requires a reimbursement based on the reconciled rate in order to close the contract and the fiscal year. Client hereby agrees to accept the CAIU's reconciliation model as the final determination of cost and shall not contest or otherwise object to the CAIU's reconciliation process or calculation; therefore, Client shall pay any invoice for underpayment or accept reimbursement of any overpayment processed by CAIU under its reconciliation model.

21. **Additional Terms and Conditions Specific to this Agreement.**

The CAIU and Client have mutually established business practices as detailed in the Regional Special Education Strategic Plan, incorporated by reference hereby.

By signing below, each person represents he/she has the authority to execute this Agreement on behalf of his/her respective party and freely enters into this Agreement with the intent to be bound hereby as of the date first set forth above.

Agreement for Service
Page 8 of 8

CAPITAL AREA INTERMEDIATE UNIT

Dr. Andria Saia

Authorized Signature

Dr. Andria Saia

Printed Name

Executive Director

Title

DERRY TOWNSHIP SCHOOL DISTRICT



Authorized Signature

Lindsay K Drew

Printed Name

Board President

Title

Rev. 1/25/2021



Direct Energy Business Marketing, LLC
d/b/a Direct Energy Business
194 Wood Avenue South, Second Floor, Iselin, NJ
08830 1.888.925.9115
www.directenergy.com

Date: 04/04/2022
Time: 1:46 PM
Proposal ID: 68395344
Marketer Name: Testa, Jarod

CUSTOMER INFORMATION

Customer Name: Derry Township School District

☒ New

☐ Renew

Contact Name: Sheryl Pursel

Billing Contact:

Address: 450 A Homestead Road Hershey, PA 17033 US

Billing Address:

Telephone: (717) 508-9616 **Fax:** (717) 533-6613

Telephone:

Fax:

Email: spursel@hershey.k12.pa.us

NATURAL GAS TRANSACTION CONFIRMATION

This Transaction Confirmation confirms the terms of the Gas Transaction entered into between Direct Energy Business Marketing, LLC d/b/a Direct Energy Business ("Seller"), and the customer above ("Buyer" or "Customer") pursuant to the terms of the Commodity Master Agreement (CMA) between Buyer and Seller dated April 30, 2019 as may be amended. The Purchase Price excludes Utility distribution charges and Taxes that are or may be the responsibility of Buyer. Gas volumes will be adjusted for Utility line loss, where applicable. The prices listed below are based on market conditions as of the time, stated above, that this Transaction Confirmation was issued and may be adjusted by Seller to reflect market conditions as of the date it is executed and returned by Buyer. THIS TRANSACTION CONFIRMATION WILL NOT BE EFFECTIVE UNTIL SIGNED BY BOTH PARTIES.

SERVICE LOCATIONS

(Additional pages may be attached if necessary)

Service Address	Utility Account Number	Rate
450 Homestead Road	411007721565	DSO #2
550 Homestead Rd	411007723132	DSO #2

DELIVERY PERIOD

Begin: 07/01/2022

End: 06/30/2026

The service start date hereunder will be the date that the Utility enrolls Customer for Seller's service. Seller will request the Utility to enroll Customer on the first meter read date within the Delivery Period.

Upon the expiration of the Delivery Period, this Transaction shall continue for successive one month terms (collectively the "Renewal Term") until either Party notifies the other Party in writing of its intention to terminate, at least 15 days prior to (1) the end of the Delivery Period or (2) during the Renewal Term, the earlier of the end of each successive month Renewal Term or the next cycle read date. After notice is given as contemplated in the previous sentence, the date of termination ("Termination Date") shall be the next effective drop date permitted by the Utility. The Purchase Price for delivery to the Delivery Point during the Renewal Term or for any period outside of the Delivery Period, shall be the then Market Price for delivery to the Delivery Point, unless otherwise agreed to in writing.

DELIVERY POINT

UGI / UGI SOUTH - IS/IL

CONTRACT QUANTITY (MMBTU)

Buyer and Seller agree that the Contract Quantity purchased and received means a positive volume up to or greater than the estimated quantities listed below, provided, that for purposes of determining whether a Material Deviation has occurred and for

purposes of calculating Contract Quantities remaining to be delivered under the Remedies section of the CMA, Contract Quantity shall be determined by reference to the applicable estimated quantity(ies) listed below.

	Daily	X	Monthly	
July		505		January 2237
August		663		February 1944
September		707		March 1622
October		945		April 866
November		1531		May 554
December		1852		June 463

PURCHASE PRICE

Please initial option desired:

Fixed Price : \$5.964/MMBTU _____ Nymex Plus : \$1.448/MMBTU _____

SPECIAL PROVISIONS

NYMEX Plus with Trigger: For each month of the Delivery Period, the Purchase Price for the Contract Quantity, subject to the Gas Settlement Adjustment provision, will equal a fixed Basis charge of \$1.448/MMBTU, plus the Commodity charge for that month. Unless the Commodity charge has been set by agreement of the Parties in accordance with the instructions detailed below, the Commodity charge shall be the per Dth price equal to the settlement price on the expiration date for that month's New York Mercantile Exchange Henry Hub natural gas futures contract ("NYMEX Contract").

Buyer may fix the Commodity charge for blocks of Commodity through a Buyer-initiated trigger process ("Trigger Order"). Trigger Orders may be initiated for a specific individual month ("Monthly Order") or for a specific set of contiguous months within the duration of the Delivery Period ("Strip Order"). Trigger Orders are filled on a best efforts basis during operating hours. The Commodity charge may be fixed by agreement of the Parties at any time prior to 1:00 PM on the expiration date of the applicable month's NYMEX Contract.

Buyer acknowledges that the Commodity charge may be set (fixed) for a period up to, but in no event beyond the "Max Commodity Date". The Max Commodity Date is defined as the latest date up to which the Parties may fix the Commodity charge, and is posted on your online account portal. Seller reserves the right to amend these date restrictions at its sole discretion.

Buyer's "Responsible Trigger Contact(s)" have been identified as Sheryl Pursel (spursel@hershey.k12.pa.us). Seller will generate a confirmation to be sent to Buyer's Responsible Trigger Contact each time the Commodity charge is fixed ("Trigger Confirmation"). Each such Trigger Confirmation will be made a part of, and is not a replacement for, this Transaction Confirmation. All orders are binding upon being filled. Any notices regarding Trigger Confirmations must be sent to trigger@NRG.com. Changes to the Responsible Trigger Contact must be communicated in writing through your Direct Energy Business Development Manager.

Change in Utility Account Numbers:

The account number for a Service Location shall be the Utility Account Number set forth in the Service Locations section above or as attached, as applicable, or any replacement account number issued by the Utility from time to time.

PENNSYLVANIA: Buyer affirmatively represents and acknowledges that: (a) it is not considered a "small business" Buyer as defined by the PAPUC; (b) it is not served under a residential, small business, small commercial or small industrial rate classification; (c) any rights to a rescission period, longer grace periods or notice periods afforded to such Buyers do not apply; and (d) it had a maximum registered consumption more than 300 Mcf (or equivalent) of Gas during the previous twelve month period.

Fixed Price: The Purchase Price for the Contract Quantity, unless otherwise specified in this Transaction Confirmation is \$5.964 / MMBTU

Gas Portfolio: Seller will work with Buyer to develop an overall approach for Buyer's Gas purchases ("Buying Strategy") in conjunction with the purchases made by Buyer under its existing CMA and any existing Transaction Confirmations. The Buying Strategy will take

into consideration Buyer's budgeting concerns, risk tolerance, historical and projected load profiles, and price targets. The parties will communicate as necessary to ensure the Buying Strategy aligns with the needs of Buyer. Communication will include Strategy Calls, which may include a discussion of the overall Buying Strategy, any reports received by Buyer, energy price trends, and current news impacting energy markets. Seller will provide market intelligence data and charts, updates on energy markets, and energy newsletters via its website or periodic mailings, as appropriate. In addition, Seller may provide the following reports:

- a) A position monitoring report, customized to show Buyer's current fixed price position(s);
- b) A transaction detail report that provides details of conversions to a fixed price;
- c) A Price Target Tracking Report;

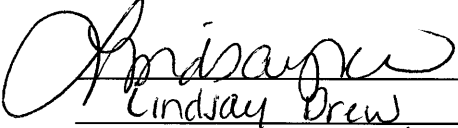
Gas Settlement Adjustment with 10% Swing: For each month of the Delivery Period, Buyer will pay the Purchase Price within a 10% bandwidth of the Contract Quantities plus the following settlements and adjustments as applicable. "Contract Quantity" means the volumes specified above.

If the Actual Quantity is more than the Contract Quantity, then the Purchase Price for each additional Dth of Actual Quantity above 110% of Contract Quantity will be the Index Based Rate GD-Texas Eastern M3 plus \$0.400. If the Actual Quantity is less than 90% of the Contract Quantity, then Seller will credit Buyer at the Index Based Rate GD-Texas Eastern M3 minus \$0.200 for each Dth under the Contract Quantity. However, in the case of a Pipeline or Utility curtailment, Operational Flow Order (OFO) or Operational Matching Order (OMO), Seller may, at its discretion, adjust the Index Based Rate to a commercially reasonable replacement rate solely for the duration of the event.

The "Index Based Rate" is the applicable rate indicated above as published in Platts Gas Daily.

Buyer acknowledges that it is acting for its own account, and that it has made its own independent decisions with respect to this Transaction Confirmation and that Seller is not acting as a fiduciary, financial, investment or commodity trading advisor for it in connection with the negotiation and execution of this Transaction Confirmation.

UGI Capacity Allocation – Seller will supply Gas in accordance with the provisions of the UGI Tariff for rate(s) NT/DS/LFD/IS/XD. Should the UGI allocated capacity be interrupted or curtailed, Seller will be obligated to comply with the interruption or curtailment until it is lifted. Buyer's Purchase Price is contingent upon Buyer remaining as a customer under the above referenced UGI Tariff Rates and having been awarded the original amount of UGI-allocated capacity. Should Buyer's capacity allocation with UGI change, the Purchase Price may be adjusted by Seller.

TAX EXEMPTION STATUS - If exempt, must attach certificate			
In order to ensure accurate billing, tax status indication is required. Please check the appropriate status below:			
<input type="checkbox"/> Non-Exempt			
<input type="checkbox"/> Exempt (e.g. Residential, Non-Profit Organization, Manufacturing, Small Business, Agricultural, Resale, etc.)			
Buyer:	Derry Township School District	Seller:	Direct Energy Business Marketing, LLC
By:		By:	
Name:	Lindsay Drew	Name:	
Title:	Board President	Title:	
Date:	5/9/22	Date:	
		Proposal ID:	68395344
		Internal ID:	00104306 - CMA V.3



Direct Energy Business Marketing, LLC
d/b/a Direct Energy Business
194 Wood Avenue South, Second Floor, Iselin, NJ
08830 1.888.925.9115
www.directenergy.com

Date: 04/04/2022
Time: 1:47 PM
Proposal ID: 68395347
Marketer Name: Testa, Jarod

CUSTOMER INFORMATION

Customer Name: Derry Township School District

☐ New

☒ Renew

Contact Name: Sheryl Pursel

Billing Contact:

Address: 450 A Homestead Road Hershey, PA 17033 US

Billing Address:

Telephone: (717) 508-9616 **Fax:** (717) 533-6613

Telephone:

Fax:

Email: spursel@hershey.k12.pa.us

NATURAL GAS TRANSACTION CONFIRMATION

This Transaction Confirmation confirms the terms of the Gas Transaction entered into between Direct Energy Business Marketing, LLC d/b/a Direct Energy Business ("Seller"), and the customer above ("Buyer" or "Customer") pursuant to the terms of the Commodity Master Agreement (CMA) between Buyer and Seller dated April 30, 2019 as may be amended. The Purchase Price excludes Utility distribution charges and Taxes that are or may be the responsibility of Buyer. Gas volumes will be adjusted for Utility line loss, where applicable. The prices listed below are based on market conditions as of the time, stated above, that this Transaction Confirmation was issued and may be adjusted by Seller to reflect market conditions as of the date it is executed and returned by Buyer. THIS TRANSACTION CONFIRMATION WILL NOT BE EFFECTIVE UNTIL SIGNED BY BOTH PARTIES.

SERVICE LOCATIONS

(Additional pages may be attached if necessary)

Service Address	Utility Account Number	Rate
500 Homestead Road	411007721631	DS

DELIVERY PERIOD

Begin: 07/01/2022

End: 06/30/2026

The service start date hereunder will be the date that the Utility enrolls Customer for Seller's service. Seller will request the Utility to enroll Customer on the first meter read date within the Delivery Period.

Upon the expiration of the Delivery Period, this Transaction shall continue for successive one month terms (collectively the "Renewal Term") until either Party notifies the other Party in writing of its intention to terminate, at least 15 days prior to (1) the end of the Delivery Period or (2) during the Renewal Term, the earlier of the end of each successive month Renewal Term or the next cycle read date. After notice is given as contemplated in the previous sentence, the date of termination ("Termination Date") shall be the next effective drop date permitted by the Utility. The Purchase Price for delivery to the Delivery Point during the Renewal Term or for any period outside of the Delivery Period, shall be the then Market Price for delivery to the Delivery Point, unless otherwise agreed to in writing.

DELIVERY POINT

UGI / UGI SOUTH - DS

CONTRACT QUANTITY (MMBTU)

Buyer and Seller agree that the Contract Quantity purchased and received means a positive volume up to or greater than the estimated quantities listed below, provided, that for purposes of determining whether a Material Deviation has occurred and for

purposes of calculating Contract Quantities remaining to be delivered under the Remedies section of the CMA, Contract Quantity shall be determined by reference to the applicable estimated quantity(ies) listed below.

	Daily	X	Monthly	
July		294		January 838
August		351		February 768
September		356		March 617
October		431		April 437
November		559		May 345
December		827		June 272

PURCHASE PRICE

Please initial option desired:

Fixed Price : \$4.347/MMBTU _____ Nymex Plus : \$-0.125/MMBTU _____

SPECIAL PROVISIONS

NYMEX Plus with Trigger: For each month of the Delivery Period, the Purchase Price for the Contract Quantity, subject to the Gas Settlement Adjustment provision, will equal a fixed Basis charge of \$-0.125/MMBTU, plus the Commodity charge for that month. Unless the Commodity charge has been set by agreement of the Parties in accordance with the instructions detailed below, the Commodity charge shall be the per Dth price equal to the settlement price on the expiration date for that month's New York Mercantile Exchange Henry Hub natural gas futures contract ("NYMEX Contract").

Buyer may fix the Commodity charge for blocks of Commodity through a Buyer-initiated trigger process ("Trigger Order"). Trigger Orders may be initiated for a specific individual month ("Monthly Order") or for a specific set of contiguous months within the duration of the Delivery Period ("Strip Order"). Trigger Orders are filled on a best efforts basis during operating hours. The Commodity charge may be fixed by agreement of the Parties at any time prior to 1:00 PM on the expiration date of the applicable month's NYMEX Contract.

Buyer acknowledges that the Commodity charge may be set (fixed) for a period up to, but in no event beyond the "Max Commodity Date". The Max Commodity Date is defined as the latest date up to which the Parties may fix the Commodity charge, and is posted on your online account portal. Seller reserves the right to amend these date restrictions at its sole discretion.

Buyer's "Responsible Trigger Contact(s)" have been identified as Sheryl Pursel (spursel@hershey.k12.pa.us). Seller will generate a confirmation to be sent to Buyer's Responsible Trigger Contact each time the Commodity charge is fixed ("Trigger Confirmation"). Each such Trigger Confirmation will be made a part of, and is not a replacement for, this Transaction Confirmation. All orders are binding upon being filled. Any notices regarding Trigger Confirmations must be sent to trigger@NRG.com. Changes to the Responsible Trigger Contact must be communicated in writing through your Direct Energy Business Development Manager.

Change in Utility Account Numbers:

The account number for a Service Location shall be the Utility Account Number set forth in the Service Locations section above or as attached, as applicable, or any replacement account number issued by the Utility from time to time.

PENNSYLVANIA: Buyer affirmatively represents and acknowledges that: (a) it is not considered a "small business" Buyer as defined by the PAPUC; (b) it is not served under a residential, small business, small commercial or small industrial rate classification; (c) any rights to a rescission period, longer grace periods or notice periods afforded to such Buyers do not apply; and (d) it had a maximum registered consumption more than 300 Mcf (or equivalent) of Gas during the previous twelve month period.

Fixed Price: The Purchase Price for the Contract Quantity, unless otherwise specified in this Transaction Confirmation is \$4.347 / MMBTU

Gas Portfolio: Seller will work with Buyer to develop an overall approach for Buyer's Gas purchases ("Buying Strategy") in conjunction with the purchases made by Buyer under its existing CMA and any existing Transaction Confirmations. The Buying Strategy will take

into consideration Buyer's budgeting concerns, risk tolerance, historical and projected load profiles, and price targets. The parties will communicate as necessary to ensure the Buying Strategy aligns with the needs of Buyer. Communication will include Strategy Calls, which may include a discussion of the overall Buying Strategy, any reports received by Buyer, energy price trends, and current news impacting energy markets. Seller will provide market intelligence data and charts, updates on energy markets, and energy newsletters via its website or periodic mailings, as appropriate. In addition, Seller may provide the following reports:

- a) A position monitoring report, customized to show Buyer's current fixed price position(s);
- b) A transaction detail report that provides details of conversions to a fixed price;
- c) A Price Target Tracking Report;

Gas Settlement Adjustment with 10% Swing: For each month of the Delivery Period, Buyer will pay the Purchase Price within a 10% bandwidth of the Contract Quantities plus the following settlements and adjustments as applicable. "Contract Quantity" means the volumes specified above.

If the Actual Quantity is more than the Contract Quantity, then the Purchase Price for each additional Dth of Actual Quantity above 110% of Contract Quantity will be the Index Based Rate GD-Texas Eastern M3 plus \$0.200. If the Actual Quantity is less than 90% of the Contract Quantity, then Seller will credit Buyer at the Index Based Rate GD-Texas Eastern (ELA) minus \$0.200 for each Dth under the Contract Quantity. However, in the case of a Pipeline or Utility curtailment, Operational Flow Order (OFO) or Operational Matching Order (OMO), Seller may, at its discretion, adjust the Index Based Rate to a commercially reasonable replacement rate solely for the duration of the event.

The "Index Based Rate" is the applicable rate indicated above as published in Platts Gas Daily.

Buyer acknowledges that it is acting for its own account, and that it has made its own independent decisions with respect to this Transaction Confirmation and that Seller is not acting as a fiduciary, financial, investment or commodity trading advisor for it in connection with the negotiation and execution of this Transaction Confirmation.

UGI Capacity Allocation – Seller will supply Gas in accordance with the provisions of the UGI Tariff for rate(s) NT/DS/LFD/IS/XD. Should the UGI allocated capacity be interrupted or curtailed, Seller will be obligated to comply with the interruption or curtailment until it is lifted. Buyer's Purchase Price is contingent upon Buyer remaining as a customer under the above referenced UGI Tariff Rates and having been awarded the original amount of UGI-allocated capacity. Should Buyer's capacity allocation with UGI change, the Purchase Price may be adjusted by Seller.

TAX EXEMPTION STATUS - If exempt, must attach certificate

In order to ensure accurate billing, tax status indication is required. Please check the appropriate status below:

☐ Non-Exempt

☐ Exempt (e.g. Residential, Non-Profit Organization, Manufacturing, Small Business, Agricultural, Resale, etc.)

Buyer: Derry Township School District

Seller: Direct Energy Business Marketing, LLC

By: 

By: _____

Name: Lindsay E. Drew

Name: _____

Title: Board President

Title: _____

Date: 5/9/22

Date: _____

Proposal ID: 68395347

Internal ID: 00104305 - CMA V.3



Direct Energy Business Marketing, LLC
d/b/a Direct Energy Business
194 Wood Avenue South, Second Floor, Iselin, NJ
08830 1.888.925.9115
www.directenergy.com

Date: 04/04/2022
Time: 1:43 PM
Proposal ID: 68395343
Marketer Name: Testa, Jarod

CUSTOMER INFORMATION

Customer Name: Derry Township School District

☒ New

☐ Renew

Contact Name: Sheryl Pursel

Billing Contact:

Address: 450 A Homestead Road Hershey, PA 17033 US

Billing Address:

Telephone: (717) 508-9616 **Fax:** (717) 533-6613

Telephone: **Fax:**

Email: spursel@hershey.k12.pa.us

NATURAL GAS TRANSACTION CONFIRMATION

This Transaction Confirmation confirms the terms of the Gas Transaction entered into between Direct Energy Business Marketing, LLC d/b/a Direct Energy Business ("Seller"), and the customer above ("Buyer" or "Customer") pursuant to the terms of the Commodity Master Agreement (CMA) between Buyer and Seller dated April 30, 2019 as may be amended. The Purchase Price excludes Utility distribution charges and Taxes that are or may be the responsibility of Buyer. Gas volumes will be adjusted for Utility line loss, where applicable. The prices listed below are based on market conditions as of the time, stated above, that this Transaction Confirmation was issued and may be adjusted by Seller to reflect market conditions as of the date it is executed and returned by Buyer. THIS TRANSACTION CONFIRMATION WILL NOT BE EFFECTIVE UNTIL SIGNED BY BOTH PARTIES.

SERVICE LOCATIONS

(Additional pages may be attached if necessary)

Service Address	Utility Account Number	Rate
E Granada Ave	411000355783-1318711	NT
450 Homestead Rd	411000357243	NT
500 Homestead Rd	411000357417	NT
550 Homestead Rd	411000357565	NT
30A E Granada Ave	411001067247	NT
30A E Granada Ave	411001067791	NT
450 Homestead Road	411001068286	NT
E Granada Ave	411006568801	NT

DELIVERY PERIOD

Begin: 07/01/2022

End: 06/30/2026

The service start date hereunder will be the date that the Utility enrolls Customer for Seller's service. Seller will request the Utility to enroll Customer on the first meter read date within the Delivery Period.

Upon the expiration of the Delivery Period, this Transaction shall continue for successive one month terms (collectively the "Renewal Term") until either Party notifies the other Party in writing of its intention to terminate, at least 15 days prior to (1) the end of the Delivery Period or (2) during the Renewal Term, the earlier of the end of each successive month Renewal Term or the next cycle read date. After notice is given as contemplated in the previous sentence, the date of termination ("Termination Date") shall be the next effective drop date permitted by the Utility. The Purchase Price for delivery to the Delivery Point during the Renewal Term or for any period outside of the Delivery Period, shall be the then Market Price for delivery to the Delivery Point, unless otherwise agreed to in writing.

DELIVERY POINT

UGI / UGI-NT DCQ POOL

CONTRACT QUANTITY (MMBTU)

Buyer and Seller agree that the Contract Quantity purchased and received means a positive volume up to or greater than the estimated quantities listed below, provided, that for purposes of determining whether a Material Deviation has occurred and for purposes of calculating Contract Quantities remaining to be delivered under the Remedies section of the CMA, Contract Quantity shall be determined by reference to the applicable estimated quantity(ies) listed below.

	Daily	X	Monthly		
July		338		January	1562
August		466		February	1354
September		615		March	858
October		767		April	660
November		971		May	444
December		1195		June	355

PURCHASE PRICE

Please initial option desired:

Fixed Price : \$5.597/MMBTU _____ Nymex Plus : \$1.104/MMBTU _____

SPECIAL PROVISIONS

NYMEX Plus with Trigger: For each month of the Delivery Period, the Purchase Price for the Contract Quantity, subject to the Gas Settlement Adjustment provision, will equal a fixed Basis charge of \$1.104/MMBTU, plus the Commodity charge for that month. Unless the Commodity charge has been set by agreement of the Parties in accordance with the instructions detailed below, the Commodity charge shall be the per Dth price equal to the settlement price on the expiration date for that month's New York Mercantile Exchange Henry Hub natural gas futures contract ("NYMEX Contract").

Buyer may fix the Commodity charge for blocks of Commodity through a Buyer-initiated trigger process ("Trigger Order"). Trigger Orders may be initiated for a specific individual month ("Monthly Order") or for a specific set of contiguous months within the duration of the Delivery Period ("Strip Order"). Trigger Orders are filled on a best efforts basis during operating hours. The Commodity charge may be fixed by agreement of the Parties at any time prior to 1:00 PM on the expiration date of the applicable month's NYMEX Contract.

Buyer acknowledges that the Commodity charge may be set (fixed) for a period up to, but in no event beyond the "Max Commodity Date". The Max Commodity Date is defined as the latest date up to which the Parties may fix the Commodity charge, and is posted on your online account portal. Seller reserves the right to amend these date restrictions at its sole discretion.

Buyer's "Responsible Trigger Contact(s)" have been identified as Sheryl Pursel (spursel@hershey.k12.pa.us). Seller will generate a confirmation to be sent to Buyer's Responsible Trigger Contact each time the Commodity charge is fixed ("Trigger Confirmation"). Each such Trigger Confirmation will be made a part of, and is not a replacement for, this Transaction Confirmation. All orders are binding upon being filled. Any notices regarding Trigger Confirmations must be sent to trigger@NRG.com. Changes to the Responsible Trigger Contact must be communicated in writing through your Direct Energy Business Development Manager.

Change in Utility Account Numbers:

The account number for a Service Location shall be the Utility Account Number set forth in the Service Locations section above or as attached, as applicable, or any replacement account number issued by the Utility from time to time.

PENNSYLVANIA: Buyer affirmatively represents and acknowledges that: (a) it is not considered a "small business" Buyer as defined by the PAPUC; (b) it is not served under a residential, small business, small commercial or small industrial rate classification; (c) any rights to a rescission period, longer grace periods or notice periods afforded to such Buyers do not apply; and (d) it had a maximum registered consumption more than 300 Mcf (or equivalent) of Gas during the previous twelve month period.

Fixed Price: The Purchase Price for the Contract Quantity, unless otherwise specified in this Transaction Confirmation is \$5.597 / MMBTU

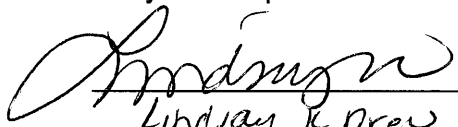
Gas Portfolio: Seller will work with Buyer to develop an overall approach for Buyer's Gas purchases ("Buying Strategy") in conjunction with the purchases made by Buyer under its existing CMA and any existing Transaction Confirmations. The Buying Strategy will take into consideration Buyer's budgeting concerns, risk tolerance, historical and projected load profiles, and price targets. The parties will communicate as necessary to ensure the Buying Strategy aligns with the needs of Buyer. Communication will include Strategy Calls, which may include a discussion of the overall Buying Strategy, any reports received by Buyer, energy price trends, and current news impacting energy markets. Seller will provide market intelligence data and charts, updates on energy markets, and energy newsletters via its website or periodic mailings, as appropriate. In addition, Seller may provide the following reports:

- a) A position monitoring report, customized to show Buyer's current fixed price position(s);
- b) A transaction detail report that provides details of conversions to a fixed price;
- c) A Price Target Tracking Report;

Buyer acknowledges that it is acting for its own account, and that it has made its own independent decisions with respect to this Transaction Confirmation and that Seller is not acting as a fiduciary, financial, investment or commodity trading advisor for it in connection with the negotiation and execution of this Transaction Confirmation.

Full Plant Requirement – No GSA

UGI Capacity Allocation – Seller will supply Gas in accordance with the provisions of the UGI Tariff for rate(s) NT/DS/LFD/IS/XD. Should the UGI allocated capacity be interrupted or curtailed, Seller will be obligated to comply with the interruption or curtailment until it is lifted. Buyer's Purchase Price is contingent upon Buyer remaining as a customer under the above referenced UGI Tariff Rates and having been awarded the original amount of UGI-allocated capacity. Should Buyer's capacity allocation with UGI change, the Purchase Price may be adjusted by Seller.

TAX EXEMPTION STATUS - If exempt, must attach certificate			
In order to ensure accurate billing, tax status indication is required. Please check the appropriate status below:			
<input type="checkbox"/> Non-Exempt			
<input type="checkbox"/> Exempt (e.g. Residential, Non-Profit Organization, Manufacturing, Small Business, Agricultural, Resale, etc.)			
Buyer:	Derry Township School District	Seller:	Direct Energy Business Marketing, LLC
By:		By:	
Name:	Lindsay K. Drew	Name:	
Title:	Board President	Title:	
Date:	8/9/22	Date:	
		Proposal ID:	68395343
		Internal ID:	00104307 - CMA V.3



Direct Energy Business, LLC
 1001 Liberty Avenue Pittsburgh, PA 15222
 1.888.925.9115
www.directenergy.com

Date: April 11, 2022
Product Code:
 PJM Port FA_XLCAPTRANRMR PA
Contract ID: 5874692

CUSTOMER INFORMATION

Customer Name: Derry Township School District

Contact Name: Sheryl Pursel

Address: 450 A Homestead Road, Hershey, PA, 17033

Telephone: 717.508.9616

Fax:

Email: spursel@hershey.k12.pa.us

Billing Contact:

3rd Party Bill Pay:

Billing Address:

Telephone:

Fax:

Email:

ELECTRICITY TRANSACTION CONFIRMATION - Pennsylvania PowerPortfolio Fixed Adder excluding Losses, Capacity, Transmission and RMR

This Transaction Confirmation confirms the terms of the Electricity Transaction entered into between Direct Energy Business, LLC ("Seller"), and the customer above ("Buyer" or "Customer") pursuant to the terms of the Commodity Master Agreement between Customer and Seller and/or Seller's affiliate Direct Energy Business Marketing, LLC, d/b/a Direct Energy Business dated April 30, 2019, as may be amended, (the "CMA"). If the referenced CMA is between Customer and Direct Energy Business Marketing, LLC, d/b/a Direct Energy Business, Customer and Seller agree that this Transaction Confirmation shall be governed by and incorporate the terms of such CMA. All attachments and exhibits hereto, including any request for a Forward Purchase or a PowerPortfolio Transaction Report, are made a part of and incorporated into this Transaction Confirmation. The Purchase Price excludes Utility transmission and distribution charges and Taxes that are or may be the responsibility of Customer. Customer's execution and submission of this Transaction Confirmation, including Exhibit A hereto, to Seller shall constitute an offer from Customer to Seller to purchase the Commodity on the terms set forth in the CMA. This Transaction Confirmation shall become effective only upon (i) execution by Customer of this Transaction Confirmation, including Exhibit A, and CMA; and (ii) the earlier of (a) execution of the CMA and this Transaction Confirmation by Seller or (b) written confirmation by Seller of its acceptance of the Transaction Confirmation to Customer.

DELIVERY PERIOD

For each Service Location, the first meter read date will be on or after: November 28, 2022, and will continue for a term of 42 Months. Notwithstanding the foregoing, the Delivery Period will extend through the meter read date following the expiration of any Forward Purchase as confirmed by a PowerPortfolio Transaction Report. Seller will request the Utility to enroll Customer on the first meter read date in the first month of the Delivery Period as defined by the Utility. The service start date hereunder will be the date that the Utility enrolls Customer for Seller's services. Seller shall not be liable for any lost savings or lost opportunity as a result of a delay in service commencement due to actions or inactions of the Utility.

Upon the expiration of the Delivery Period, this Transaction shall continue for successive one month terms (collectively the "Renewal Term") until either Party notifies the other Party in writing of its intention to terminate, at least 15 days prior to the end of the Delivery Period or 15 days prior to the end of each successive month Renewal Term. The termination date shall be the next effective drop date permitted by the Utility. All terms of the Agreement will remain in effect through the termination date as set by the applicable Utility. During the Renewal Term, the Purchase Price for each successive month Renewal Term will be the then market-based price for similar quantities of Commodity at the Delivery Point, including all Taxes, costs, charges or fees which are set forth herein, unless otherwise agreed to in writing by the Parties.

DELIVERY POINT

The Delivery Point shall be the point(s) where Commodity is delivered to the Utility. The Utility is specified on Exhibit A.

BILL TYPE - DUAL

CONTRACT QUANTITY

Customer and Seller agree that the Contract Quantity purchased and received means a positive volume up to or greater than the estimated quantities listed on Exhibit A. The section of the CMA regarding material deviation shall not apply to this Transaction Confirmation.

PURCHASE PRICE

The Purchase Price per kWh to be paid by Buyer for the services provided hereunder during the Delivery Period of this Agreement shall be that set forth on Exhibit A. The Purchase Price includes a Services Fee, as well as the components marked below as "Included". For those components marked "Pass through", they will be passed through to you at cost and shown as a line item on your bill.

PJM	Value
Energy	Pass Through
Ancillaries	Included
Auction Revenue Rights (ARR)	Included
Capacity	Pass Through
Losses	Utility Defined Loss Factor Pass Through
Marginal Loss Credits	Included
Reliability Must Run	Pass Through
RPS	Included
Transmission	Pass Through
Applicable Taxes	Pass Through

DEFINITIONS

Ancillaries: Wholesale commodity services and products required to facilitate delivery of Commodity to the Utility.

Auction Revenue Rights (ARR): Entitlements allocated annually to Fixed Transmission Service Customers that entitle the holder to receive an allocation of the revenues from the Annual FTR Auction.

Block Purchase: Purchasing an amount of Electricity from Seller in an amount no less than 300kW, which may be increased in increments of 100kW, for a minimum term of one (1) calendar month.

Capacity: The Capacity obligations met through the provisions of the PJM Reliability Assurance Agreement (RAA).

Day-Ahead LMP Purchase: The purchase of a certain quantity of Commodity (per MWh(s)) on the day preceding the day in which the Energy (which includes the Commodity component) is to be delivered to the Delivery Point.

Exhibit A: The list of Service Locations attached to this Transaction Confirmation, which list specifies the Service Locations covered under the scope of this Transaction Confirmation for PowerPortfolio, Day-Ahead, Real-Time and other index products. For fixed price products, it refers to the pricing attachment to this Transaction Confirmation that sets forth (together with this Transaction Confirmation) the Purchase Price applicable to, and the Service Locations covered by, this Transaction Confirmation.

Exhibit B: A Forward Purchase Order Form which Customer may complete, execute, and submit to Seller to confirm their offer to Seller to make a Forward Purchase.

Forward Purchase: The purchase of a certain quantity of Commodity (power per MWh(s)) for a period of time greater than one day, which will be part of the Energy which is to be delivered to the Delivery Point.

Locational Marginal Price (LMP): The hourly integrated market clearing marginal price for Commodity at the location the Commodity is delivered or received as defined by the PJM RTO.

Marginal Loss Credit: A credit provided by certain RTOs as a result of an over-collection of funds for transmission and distribution losses.

Off-Peak: Monday through Sunday hours ending ("HE") 0100 through HE 0700 and HE 2400 and Saturday through Sunday HE 0800 through HE 2300. Off Peak also includes NERC Holidays HE 0100 through HE 2400. HE shall be at Eastern prevailing time.

On-Peak: Monday through Friday HE 0800 through HE 2300, excluding NERC Holidays. HE shall be at Eastern prevailing time.

PJM: The Pennsylvania New Jersey Maryland Interconnection, L.L.C.

PJM RTO: The PJM Interconnection Regional Transmission Organization.

PowerPortfolio Transaction Report: The written confirmation sent by Seller to confirm its acceptance of Customer's offer of a Forward Purchase.

Regional Transmission Expansion Plan (RTEP): PJM's Regional Transmission Expansion Plan identifies transmission system additions and improvements needed to keep electricity flowing to the millions of people throughout PJM's region.

Reliability Must Run (RMR): A unit that must run for operational or reliability reasons, regardless of economic considerations. Also called reliability agreement.

Renewable Portfolio Standard (RPS): A regulation that requires the increased production of energy from renewable energy sources.

Services Fee: The fee for the services provided by Seller to meet the Service Locations' load requirements, including any applicable broker fee, which is included in the Purchase Price to be paid by Buyer.

Transmission: The transportation of energy over high voltage wires from a generator to the Utility.

Utility Defined Loss Factor: Loss Factor as published in applicable utility tariff.

SPECIAL PROVISIONS

1.. Product Description: Seller will work with Buyer to develop an overall approach for Buyer's Commodity purchases ("Buying Strategy") that is mutually agreed upon by the Parties, based on the options given below. This Special Provision will outline the types of services that Seller provides as part of the PowerPortfolio Product, the Purchasing Options available to meet Buyer's Commodity requirements, the total cost of the Energy and services provided and the process by which Commodity purchases are to be effectuated.

A. Portfolio Purchasing Options: Seller will use the Purchasing Options below, as selected by Buyer, to meet Buyer's Commodity requirements at its Service Locations in accordance with the Buying Strategy:

1. Day-Ahead Locational Marginal Price ("Day-Ahead LMP") Purchase: The Day-Ahead LMP Purchase is the hourly integrated market clearing marginal prices for Commodity for the next operating day based on submitted demand bids and generation offers at the location of the Commodity is delivered or received. Day-Ahead LMP Purchases(s) are made in 0.1 megawatt ("MW") increments and are not permitted for Service Locations unless Buyer's forecasted usage for those Service Locations per Utility territory is equal to, or greater than, 0.1 MW.

2. Forward Purchase: During the Delivery Period of this Agreement, Buyer may purchase any amount of the Commodity component of its Energy requirements from Seller as a Forward Purchase. Buyer will request a Forward Purchase at least five (5) business days prior to Buyer's desired start date for such purchase. Forward Purchase(s) are no less than 300kW, in increments of 100kW, and is for a minimum term of one (1) calendar month and are not permitted for certain Service Locations unless Buyer's forecasted usage for those Service Locations per Utility territory is equal to, or greater than 300kW. In all events, Seller will make Forward Purchase amounts available to Buyer in a commercially reasonable timeframe following Buyer's request to effectuate a Forward Purchase. To initiate a Forward Purchase, Customer should complete and submit a Forward Purchase Order Form as set forth in Exhibit B or pursuant to an email transaction containing the required information set forth in Exhibit B and submit to Seller five business days prior to the desired start date. If Seller is able to fulfill the request, it will send Customer a PowerPortfolio Transaction Report. Seller will invoice Buyer, and Buyer will pay, for the entire quantity of any Block Purchase regardless of whether the entire amount is consumed, including but not limited to where Buyer begins or ends service with Seller within a month where a block is purchased. Buyer may not purchase a quantity of Commodity that is greater than Buyer's forecasted usage, as agreed to by Buyer and Seller.

3. If Buyer has not specifically selected a Day-Ahead LMP or Forward Purchase for any given day during the Delivery Period, Seller will purchase Commodity necessary to meet Buyer's Energy requirements for Buyer's forecasted usage on a Day-Ahead LMP basis as if Buyer and Seller had agreed upon such Day-Ahead LMP Purchase.

4. To the extent Buyer's Day-Ahead LMP and/or Forward Purchase(s) do not meet Buyer's hourly Commodity requirements, Seller will meet Buyer's remaining Commodity requirements with PJM Real-Time LMP. Buyer will pay Seller the associated Real-Time LMP for such additional Commodity purchase(s).

5. Seller will deliver all quantities of Energy made under Day-Ahead and/or Forward Purchase(s) into the PJM RTO regardless if they are actually consumed by Buyer. Although Buyer is obligated and shall pay Seller for the entire quantity of such Day-Ahead LMP and/or Forward Purchases, Seller will credit/debit Buyer for the dollar amount that Seller receives from the PJM RTO for such quantity(ies) of unconsumed Commodity. The dollar amount credited/debited to the Buyer for such unconsumed Commodity is derived from the PJM RTO's settlement of the unconsumed Commodity against the PJM RTO Real-Time LMP.

6. Purchasing Acknowledgement: Buyer acknowledges that under any Forward Purchase or Day-Ahead LMP Purchase selection, Buyer may not knowingly purchase or allow for the scheduling of a quantity of Commodity that is greater than Buyer's forecasted usage. In all cases all forecasts and Commodity purchases shall be, as reasonably determined by Buyer and Seller, in accordance with Buyer's full usage requirements.

7. Email Transactions: The Parties consent to the use of electronic agreements and to conduct Transactions and/or Forward Purchases via email and/or facsimile. Such electronic correspondence shall be deemed a "writing", by which the Parties intend to be bound, for purposes of satisfying any applicable state and federal legal requirements. The Parties agree that a typed name and title, including the use of an automated email signature block, in such writing(s) is the legal equivalent of such Party's representative's manual signature (an "E-signature"). The Parties agree that no certification of authority or other third-party verification shall be necessary to validate an E-signature and lack of such certification or third-party verification will not in any way affect the enforceability of a Party's E-signature. In all cases, the failure of Seller to send a PowerPortfolio Transaction Report or the failure of Buyer to acknowledge receipt of a PowerPortfolio Transaction Report shall not invalidate the Forward Purchase agreed to by the Parties. If there are any inconsistencies between this Transaction Confirmation and any finalized Forward Purchase, such inconsistencies will be resolved in favor of the latter for that applicable purchase.

2.. Change in Utility Account Numbers: The account number for a Service Location shall be the Utility Account Number set forth in the Service Locations attached in the Exhibit A, or any replacement account number issued by the Utility from time to time.

3.. Third Party Charges: Customer acknowledges that any costs assessed by the Utility or any third party as a result of Customer's switch to or from Seller, including but not limited to switching costs, are not included in the Purchase Price and shall be the responsibility of the Customer.

4.. Billing and Payment: The following is hereby added to the Billing and Payment section of the CMA:

"Seller and Buyer agree upon the following condition regarding its non-interval monthly meter accounts, if any: Seller will deaggregate the Buyer's usage, based on Utility and ISO settlement protocols, and Buyer agrees to accept the results of this deaggregation as its hourly billing determinants. Where Buyer has interval meters, Seller will use the interval meter hourly usage for billing only to the extent that the hourly usage is used by the applicable Utility and ISO for settlement purposes with Seller. In the event of an interval meter where the Utility and ISO do not use the hourly usage for settlements, Seller will deaggregate Buyer's usage, based on Utility and ISO settlement protocols, and Buyer agrees to accept the results of this deaggregation as its hourly billing determinants."

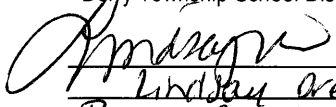
5.. Risk Acknowledgements: By selecting and executing this Transaction Confirmation, Buyer acknowledges that it is acting for its own account, and it has made its own independent decision to enter into this Agreement based solely upon its own judgment and upon advice from such advisors as it has deemed necessary. It is not relying on any communication (written or oral) of Seller or its affiliates (or its respective representatives) in any respect, and in particular, not as investment advice or as a recommendation to enter into any Agreement, it being understood that information and explanations related to the terms and conditions of any Agreement will not be considered investment advice or a recommendation to enter into the Agreement. Buyer understands and agrees that the energy market is a volatile market and that - except as to any agreed prices between the Parties described in this Agreement - no warranties (express or implied) and no guarantees regarding market movement or price trends are made by Seller or its affiliates in connection with this Agreement. No communication (written or oral) received from Seller or its affiliates (or their respective representatives) will be deemed to be an assurance or guarantee as to the expected results of any transaction elected by Buyer under this Agreement.

TAX EXEMPTION STATUS - If exempt, must attach certificate

In order to ensure accurate billing, tax status indication is required. Please check the appropriate status below:

☐ Non-Exempt

☐ Exempt (e.g. Residential, Non-Profit Organization, Manufacturing, Small Business, Agricultural, Resale, etc.)

Buyer:	Derry Township School District	Seller:	Direct Energy Business, LLC
By:		By:	
Name:	Libby Auer	Name:	
Title:	Board President	Title:	
Date:	3/9/22	Date:	
		Contract ID:	5874692
		Internal ID:	00105005

DE Proprietary

DE Proprietary

EXHIBIT A PRICING ATTACHMENT

**This Exhibit A is to the Transaction Confirmation dated April 11, 2022 between
DIRECT ENERGY BUSINESS LLC
and
Derry Township School District
for a term of 42 Months
Contract ID: 5874692**

PJM_Port_FA_XLCAPTRANRMR_PA

Account Number	Service Location	Utility	Utility Rate Class	Zone	Capacity / Transmission Tags	*Estimated Meter Read Start Date (MM/DD/YYYY)	Purchase Price (cents/KWh)	Annual Historical Usage (kWh)
0071126013	30A E Granada Ave OFC (30A E Granada Ave OFC - SL - 0071126013 - PPL - 2)	PPL	GS3	PPL	60.0 / 66.3	12/01/2022	0.686	278,402
0720138009	0 Rt 322 and Homestead Road (0 Rt 322 and Homestead Road - SL - 0720138009 - PPL - Senior High School)	PPL	OP3	PPL	807.4 / 814.8	11/28/2022	0.686	3,143,657
0855725021	30A E Granada Ave, Bsmt (30A E Granada Ave, Bsmt - SL - 0855725021 - PPL - 3)	PPL	GS3	PPL	8.4 / 9.2	12/01/2022	0.686	49,003
1020138006	0 HOMESTEAD RD (0 HOMESTEAD RD - SL - 1020138006 - PPL - 2)	PPL	OP3	PPL	306.3 / 313.3	11/28/2022	0.686	1,163,399
1040138002	0 HOMESTEAD RD (0 HOMESTEAD RD - SL - 1040138002 - PPL - 3)	PPL	OP3	PPL	367.0 / 416.7	11/28/2022	0.686	1,544,793
1455939000	450R HOMESTEAD RD (450R HOMESTEAD RD - SL - 1455939000 - PPL - 4)	PPL	OP3	PPL	238.4 / 268.3	11/28/2022	0.686	904,546
1523089000	0 E AREBA AVE (0 E AREBA AVE - SL - 1523089000 - PPL - 5)	PPL	GS1	PPL	36.2 / 41.5	12/01/2022	0.686	127,539
1844090009	0 HOMESTEAD RD (0 HOMESTEAD RD - SL - 1844090009 - PPL - 6)	PPL	GS1	PPL	2.0 / 1.9	12/02/2022	0.686	27,555
3543554000	E AREBA AVE CLUB HSE-RR (E AREBA AVE CLUB HSE-RR - SL - 3543554000 - PPL - 1)	PPL	GS1	PPL	1.8 / 1.8	12/01/2022	0.686	11,544
5782091002	0 TENNIS CTS (0 TENNIS CTS - SL - 5782091002 - PPL - 7)	PPL	GS1	PPL	0.0 / 0.0	11/30/2022	0.686	24
8575078025	650 CLEARWATER RD OTHR (650 CLEARWATER RD OTHR - SL - 8575078025 - PPL - 8)	PPL	GS1	PPL	4.1 / 4.2	12/19/2022	0.686	30,283

Total Annual Usage: 7,280,745

*The Estimated Meter Read Start Date is merely an approximation based upon Seller's best estimation as to when the service will begin and may not reflect the actual start date. Seller shall not be liable for any lost savings or lost opportunity relating to this estimation.

Monthly Contract Quantity

KWh	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2022											47,510	482,912
2023	488,904	485,976	595,139	539,696	620,001	657,527	704,251	813,666	719,579	664,245	510,613	477,225
2024	497,144	504,216	586,440	553,427	620,001	628,955	736,113	795,208	719,579	680,739	501,072	486,177
2025	497,144	485,976	586,440	553,427	606,263	643,241	736,113	776,750	736,851	680,739	491,531	495,130
2026	488,904	485,976	590,789	553,427	592,524	31,301						

*Usage values in the above table represent the aggregated Usage for all Service Locations for a month. Material Usage Deviation includes for the purposes of this Exhibit A, any deviation caused by net metering or other Buyer initiated energy efficiency measures.

This Exhibit is based on a Weighted Average Price. Any strikeouts of any of the accounts provided with a Weighted Average Price will render

pricing for the accounts assigned with a Weighted Average Price null and void.

Term of Months: **42 Months**

Meter Read Start Date: **December, 2022**

☐ Please aggregate my account onto one invoice
(If more than 50 accounts are to be aggregated, accounts will be separated by meter read date)

Accepted and Agreed to:

By: Lindsay Drew

Date: 5/17/2022

Edupoint License Agreement

Amendment 3
To
EDUPOINT SOFTWARE LICENSE AGREEMENT

SUBSCRIPTION

Version 17.0

1. Exhibit A is amended to add Analytics as follows:

EXHIBIT A - Software Subscription License Agreement
Derry Township SD - Synergy Analytics
Total Cost by Product and Service

Pennsylvania V22b18

Synergy® Student Educational Platform		Subscription License					
The following Edupoint Products and associated documentation are licensed to Licensee pursuant to this Agreement:		Year 1	Year 2	Year 3	Year 4	Year 5	Total
Synergy® Student Information System							
Student Information (Not in Bid)							
State Reporting for Pennsylvania (Not in Bid)							
ParentVUE, StudentVUE, & Streams (Not in Bid)							
Online Student Registration (Not in Bid)							
Wait-List / Lottery (Not in Bid)							
Athletics (Not in Bid)							
Master Schedule Builder (Not in Bid)							
Synergy® Learning Management System (LMS)							
TeacherVUE with Gradebook (Not in Bid)							
LMS (Not in Bid)							
Assessment (Not in Bid)							
MTSS (Not in Bid)							
One Roster Integration (Not in Bid)							
Synergy® Analytics							
Analytics (Included)		\$13,125	\$13,453	\$13,789	\$14,134	\$14,487	\$68,988
Synergy® Special Education							
Student Special Ed (Not in Bid)							
Synergy® Tools							
Video Conference Integration (Not in Bid)							
ST Tool Set (Object) & Appl Src Code (Not in Bid)							
Distance Learning for Synergy							
Distance Learning / Training Portal (Not in Bid)							
Sub-Total Subscription Software License		\$13,125	\$13,453	\$13,789	\$14,134	\$14,487	\$68,988
3rd Party Subscription Software							
		Year 1	Year 2	Year 3	Year 4	Year 5	Total
- Test Item Bank (Not in Bid)							
- GradeCam (Not in Bid)							
Sub-Total 3rd Party Subscription License		\$0	\$0	\$0	\$0	\$0	\$0
Hosting							
		Year 1	Year 2	Year 3	Year 4	Year 5	Total
Add'l Modules Hosted by Edupoint Yes		\$350	\$358	\$367	\$376	\$386	\$1,837
Sub-Total Hosting Service		\$350	\$358	\$367	\$376	\$386	\$1,837
Professional Services			Days	Unit Cost	List Cost	Discount %	Total
Project Management (0 days)							
Train-The-Trainer (1 days)							\$1,500
Data Conversion (0 days)							
External Interface/Integrations (0 days)							
All other Professional Services (10 days)							\$15,000
Sub-Total Professional Services includes 11 days:							\$16,500
Total Five Year Cost (excluding estimated expenses):							\$87,325

Edupoint License Agreement

EXHIBIT A - Continued Payment Schedule by Product and Service

Payment for Edupoint Subscription License		Amount	Payable On	
1st Year Edupoint Subscription License		\$13,125	Due upon Contract Signing	
2nd Year Edupoint Subscription License		\$13,453	1 year after Contract Signing	
3rd Year Edupoint Subscription License		\$13,789	2 years after Contract Signing	
4th Year Edupoint Subscription License		\$14,134	3 years after Contract Signing	
5th Year Edupoint Subscription License		\$14,487	4 years after Contract Signing	
Total 5 Year Edupoint Subscription License		\$68,988		
Hosting		Amount	Payable On	
1st Year Hosting		\$350	Due upon Contract Signing	
2nd Year Hosting		\$358	1 year after Contract Signing	
3rd Year Hosting		\$367	2 years after Contract Signing	
4th Year Hosting		\$376	3 years after Contract Signing	
5th Year Hosting		\$386	4 years after Contract Signing	
Total 5 Year Hosting Add'l Modules Hosted by Edupoint		\$1,837		
Payment Schedule for Professional Services		Percent	Amount	Payable On
Professional Services Cost			\$16,500	Due upon Contract Signing
Total Payment for Professional Services			\$16,500	

Note: Expenses are billed as incurred according to the guidelines provided in the Standard Billing Rates.

Total Five Year Cost (excluding estimated expenses): **\$87,325**

EXHIBIT A - Continued Payment Schedule by Year

Detailed Payment Schedule		Amount	Total
Due Upon Contract Signing			
1st Year Edupoint Subscription License		\$13,125	
1st Year Add'l Modules Hosted by Edupoint		\$350	
1st Year Professional Services		\$16,500	
	Payment Due		\$29,975
Due 1st Year after Contract Signing			
2nd Year Edupoint Subscription License		\$13,453	
2nd Year Add'l Modules Hosted by Edupoint		\$358	
	Payment Due		\$13,811
Due 2nd Year after Contract Signing			
3rd Year Edupoint Subscription License		\$13,789	
3rd Year Add'l Modules Hosted by Edupoint		\$367	
	Payment Due		\$14,156
Due 3rd Year after Contract Signing			
4th Year Edupoint Subscription License		\$14,134	
4th Year Add'l Modules Hosted by Edupoint		\$376	
	Payment Due		\$14,510
Due 4th Year after Contract Signing			
5th Year Edupoint Subscription License		\$14,487	
5th Year Add'l Modules Hosted by Edupoint		\$386	
	Payment Due		\$14,873
Total Five Year Cost (excluding estimated expenses)			\$87,325

Pricing Notes:

- This pricing is considered an estimate, and is not a final quote until executed as part of a contract.
- This pricing is valid until 07/06/22. Sales tax is not included.
- Year 1 is the (12 Months) period beginning on the date of Contract Signing.
- This proposal was based on 3 Schools with 3,500 students.
- Expenses included for Professional Services on Implementation
- The Standard Billing Rates convey the daily billing rates, which were used to derive all of the services cost information in this proposal, prior to any applicable discounts.
- Escalation of 2.5% has been applied.

Edupoint License Agreement

2. Payment schedule is updated as follows:

Professional Services		Due upon contract signing
Year 1 license & hosting	Contract signing-June 30, 2023	Due July 1, 2022
Year 2 license & hosting	July 1, 2023-June 30, 2024	Due July 1, 2023
Year 3 license & hosting	July 1, 2024-June 30, 2025	Due July 1, 2024
Year 4 license & hosting	July 1, 2025-June 30, 2026	Due July 1, 2025
Year 5 license & hosting	July 1, 2026-June 30, 2027	Due July 1, 2026


3. Licensee will not incur any subscription or hosting fees if they cancel subscription by July 1, 2022.

All other terms, conditions and provisions to the Software License Agreement remain in force and unchanged.

Edupoint Educational Systems
1955 S. Val Vista Drive, Suite 200
Mesa, AZ 85204
(480) 633-7500, (800) EDUPOINT
Fax (480) 633-7501

Derry Township School District
30 East Granada Avenue
Hershey, PA 17033
(717) 534-2501

Rob Wilson President
Printed Name Title

 5/10/2022
Signature Date Signed

 Lindsay Knew Board President
Printed name Title

 5/9/22
Signature Date Signed

HUMMER

Hummer Turfgrass Systems, Inc.

Proposal

Date: March 30, 2022

To: Mark Anderson
Derry Township School District
manderson@hershey.k12.pa.us

Turf Maintenance Program All Fields (14 acres)

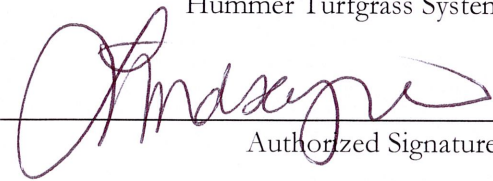
March:	Apply 25-0-10 with UFLEXX Spring fertilizer	\$	2,280.00
April:	Apply 1 st pre emergent and post emergent weed control	\$	2,140.00
Mid May:	Apply 2 nd pre emergent and annual grub control	\$	2,120.00
June:	Apply 20-2-10 with biostimulant Summer fertilizer	\$	2,445.00
	Broad leaf weed spray as needed	\$	1,960.00
August:	Apply 20-2-10 with biostimulant Fall fertilizer	\$	2,445.00
September:	Aeration using John Deere 2000 PTO driven aerator	\$	7,330.00
	with 5/8" tines at close spacing. Overseed any wear areas on fields. Price includes seed at a rate of 5lbs/1,000ft ² over 5 acres of turf. <i>*Without seeing the current condition of all of the fields no price was added to increased seed needs this fall. However, more seed may be needed as conditions dictate.</i>		
	Apply 25-0-10 with UFLEXX Winter fertilizer	\$	2,280.00
Total:		\$	23,000.00



Hummer Turfgrass Systems, Inc.

3/30/2022

Date



Authorized Signature

5/9/22

Date



Costars Contract #14 Sports Turf Vendor #403821

**Due to fuel and material volatility, this quote is good for 15 days. Hummer Turfgrass reserves the right to adjust our pricing as needed based on material price increases.*



1527 South Colebrook Rd., Manheim, PA 17545



www.hummerturf.com

717-898-5000



PY23 Yearbook Sales Agreement				(B)	Contract Years:	2023 (1 Yr Agreement)	New/Renew	Renew	Job #:	13703223
Account Name:	Hershey Middle School					LID #:	58097			
Address:	500 Homestead Rd	City:	Hershey		State:	PA	Zip Code:	17033		
Phone #:	717-531-2222	Enrollment:	900							
School Year Open Date:	8/22/2022				Adviser Name:	Greg Knowles				
School Year Close Date:	6/2/2023				Adviser Email:	gknowles@hershey.k12.pa.us				
					Adviser Phone:					
Ship Yearbooks To:	Account				Contact Address Name:					
Send Invoice To:	Account				Contact Street Address:					
School Purchase Order Number:					Contact City, State, Zip:					
YEARBOOK SPECIFICATION INFORMATION					YEARBOOK DATES:					
Size:	7				Cover Deadline:					
Number of Pages:	64				Final Quantity Deadline:					
Number of Copies:	501-650				Requested Arrival Date:					
<div> <div>School</div> <div>Consumer</div> </div> <div> <div>Yearbook Price:</div> <div>\$ 11.50</div> <div>\$ 11.50</div> </div>					Cover and page deadlines will vary based on what enhancements are applied and based on the number of pages within your book. Exact deadline dates will be reflected on the Lifetouch Yearbook website dashboard upon enrollment.					
COVER & BINDING TYPE					School Price	Consumer Price	Website Activation Date:			
Cover & Binding Type:	Soft Cover - Saddle Stitch		\$ -	\$ -	August 1, 2022					
Design:	Full-Color Original		\$ -	\$ -	YBPay: (Type) Direct - Online Only					
Printed School Name & Year:			\$ -	\$ -	Activate YBPay On: Yes Date: August 22, 2022					
Personalization: (Student Names)			\$ -	\$ -	Sales Flyer Need by Date:					
Icons:			\$ -	\$ -	**Additional flyer information should be included on the Merchandising Form**					
Endsheets (Hardcovers Only):			\$ -	\$ -	PORTRAIT INFORMATION:					
CONSUMER ENHANCEMENTS					School Price	Consumer Price	Photographed by Lifetouch: Yes			
Zoom:	No Zoom		\$ -	\$ -	Yearbook Service Look: Modern Grey					
Auto Inserts:	No Auto Inserts		\$ -	\$ -	Associated Picture Days APO ID(s):					
Signing Pen:	No		\$ -	\$ -	SIGNING INCENTIVES:					
Yearbook Stickys:			\$ -	\$ -	Signing Info: Original Design Cover					
Cover Keeper™ Dust Jackets:			\$ -	\$ -						
SHIPPING/FREIGHT					Price	SPECIAL OFFERS/COMMENTS/ADDITIONAL APO ID(s):				
Estimated Freight:					\$ -					
Freight Model: No Charge					\$ -					
*Estimated Total:					\$ -					
Per Copy:					\$ -					
Deposit Rate:					50%					
* School Price excludes any applicable taxes. Lifetouch is required by State Law to apply the appropriate tax on the final invoice. If tax exempt, please supply official documentation. Changes to the estimated total will be documented for approval prior to finalization.										
Lifetouch Representative	Area Code:	Rep Code:	The School, by its authorized representative, designates Shutterfly Lifetouch, LLC (Lifetouch) as the School's yearbook publisher for the Agreement years and authorizes and directs Lifetouch to print the materials as specified during the terms of this Agreement. This Agreement is subjected to the terms and conditions on the reverse side and final approval by Lifetouch sales management.							
Renee Pehowic	LT	2F								
Lifetouch Representative Phone #:	Email Address:	Authorized School Representative (Print)				Title				
570-768-0950	rpehowic@lifetouch.com	on file				Board President				
Lifetouch Representative (Signature)		Authorized School Representative (Signature)				Date				
Renee Pehowic						5/9/22				



CONSULTANT/PRESENTER CONTRACT

This AGREEMENT is made between Derry Township School District ("Client") and Moritz Consulting ("Consultant").

I. Engagement

The Client engages the services of the Consultant under the terms and conditions outlined in this Agreement and Consultant accepts such engagement in accordance with terms and conditions.

II. Term of Agreement

This Agreement shall become effective on August 1, 2022 unless terminated in accordance with section IV.

III. Scope of Work

Consultant and its subcontractor(s) agree to provide *one full day (8am – 3pm)* workshop on social emotional learning and its connection to academic success, PA Career Ready Skills/PA Career Education and Work Standards, and long term success in life.

Outline of Content:

PART I:

- Objective – Establish the “missing piece” in education
 - What skills are needed for success in school, work, relationships, community?
 - What is the role of the school?
 - In what ways do schools need to change to ensure students have all of the skills they need for success in school and life?

PART II:

- Objective – Identify where SEL skills show up in standards/curriculum
 - Where do we see SEL showing up in our existing curriculum?
 - What skills do we assume students already have?
 - Which skill deficiencies derail our lessons most often?

PART III:

- Objective – Explore how to incorporate one of the “priority” SEL skills into existing lessons
 - Begin with one of the top pain points identified by staff
 - Teach staff how to integrate it into existing lessons and how to teach it “in the moment” when needed
 - Identify next steps (i.e. Developing integrated lesson plans, piloting those plans and reporting back to the team for refinement/coaching, etc.)

IV. Cancellation

Either party reserves the right to cancel this Agreement with fifteen (15) days written notice to the other party.

V. Compensation

- A. Client agrees to pay the Consultant a fee of \$6268 (all-inclusive).
- B. Payment for the services rendered per this Agreement will be due and payable upon receipt of the invoice.

VI. Independent Contractor Relationship

Consultant shall not be considered an employee, servant, agent, partner or joint-venture of Client for any purposes whatsoever and shall not represent Consultant's opinions to be that of Client. Consultant shall receive an IRS-1099 at the end of the calendar year for services rendered.

VII. Confidential Information

Consultant acknowledges that during the course and scope of performing work for Client, the Consultant may have access to certain confidential information. Consultant shall not disclose any such confidential information to any person during or after the termination of this Agreement without the prior written authorization of Client. Client agrees that Consultant's finished work products will not be shared, forwarded or transmitted to any other program/organization without the express written permission of the Consultant.

VIII. Indemnification

Each party, to the extent permitted by law, agrees to indemnify, defend and hold harmless the other, from and against any and all losses, costs (including, but not limited to, litigation and settlement costs and counsel fees and expenses), claims, suits, actions, damages, liability, and expenses occasioned wholly or in part directly or indirectly from any act or omission or negligence or fault of agents, subcontractors, independent contractors, suppliers, employees, or servants under failure to perform the duties specified in this agreement.

IX. Intellectual Property (IP)

Client acknowledges and agrees that the IP belongs to and shall be the sole and exclusive property of Consultant and/or applicable subcontractors. Consultant grants Client and course participants permission to use, reproduce, distribute, modify, and prepare derivative works of Consultant's IP, with proper citation given to the creator of the IP, solely as necessary for the transfer of information/knowledge to Client's or participant's staff and to guide the systemic implementation of social and emotional learning. Use of Consultant's IP, without express written permission, for commercial purposes is strictly prohibited.

Please sign and date below and return this agreement to Amy Moritz at amyfmoritz@gmail.com. Retain a copy for your files.

Moritz Consulting
EIN #83-3383160

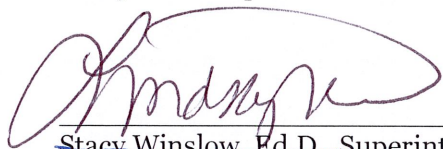
Amy Moritz

April 12, 2022

Amy F. Moritz, Learning and Development
Strategist

Date

Derry Township School District



Stacy Winslow, Ed.D., Superintendent

5/9/22

Date

Lindsay Drew, President, School Board

Resolution Authorizing 2022-2023 Proposed Final Budget Display and Advertising

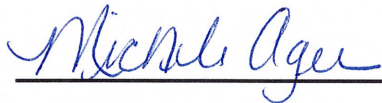
RESOLVED, by the Board of School Directors of Derry Township School District as follows:

The School District shall make the Proposed 2022-2023 Final Budget as presented to the

1. School Board on May 9, 2022 available for public inspection at least 20 days before the date scheduled for adoption of the Final Budget.
2. At least 10 days before the date scheduled for adoption of the Final Budget, the Secretary shall advertise a **Final Budget Notice** in substantially the form as presented to the School Board. The notice shall be advertised once in a newspaper of general circulation and shall be posted conspicuously at the School District offices and website.

I certify that the foregoing is a true and correct copy of the Resolution adopted by the Board of School Directors at a meeting there of legally held on May 9, 2022

DERRY TOWNSHIP SCHOOL DISTRICT



_____, Board Secretary

Date: May 9, 2022

FINAL GENERAL FUND BUDGET**PROPOSED FINAL BUDGET****Fiscal Year 2022-2023****General Fund Budget Approval****Date of Adoption of the General Fund Budget:**

President of the Board - Original Signature Required

Date

Secretary of the Board - Original Signature Required

Date

Chief School Administrator - Original Signature Required

Date

Sheryl J Pursel

(717)531-2243

Extn :

Contact Person

Telephone

Extension

spursel@hershey.k12.pa.us

Email Address

**CERTIFICATION OF USE OF PDE-2028
FOR PUBLIC INSPECTION OF 2022-2023 PROPOSED BUDGET**


24 PS 6-687(a)(1)

(03/2006)

School District Name : Derry Township SD	County : Dauphin	AUN Number : 115221753
--	----------------------------	----------------------------------

Section 687(a)(1) of the School Code requires the president of the board of school directors of each school district to certify to the Department of Education that the proposed budget was prepared, presented and will be made available for public inspection using the uniform form prepared and furnished by the Department of Education.

I hereby certify that the above information is accurate and complete.

SIGNATURE OF SCHOOL BOARD PRESIDENT 	DATE May 9, 2022
--	----------------------------

DUE DATE:

**IMMEDIATELY FOLLOWING
ADOPTION OF PROPOSED
FINAL GENERAL FUND BUDGET**

<u>Val Number</u>	<u>Description</u>	<u>Justification</u>
1010	Budget Approval Date is required before submission on Contact Screen and cannot be a future date.	
1550	<div>Tax Data: The difference between (a) Assessed Value Exclusion per Homestead multiplied by (b) number of Approved Homesteads/Farmsteads multiplied by real estate tax rate and (c) Approximate Dollar Value of Homestead Exclusions should be within 2% of (c) Approximate Dollar Value of Homestead Exclusions.</div> <div>(A x B x TR) - C: \$672,468.00 C x 2%: \$13,449.36</div>	These values will be updated for the final budget.
1780	<div>Tax Data: Amount for 2022-23 State Property Tax Reduction Allocation has been changed. Provide a justification.</div> <div>User entered amount for 7340: \$672,468.00 Pre-loaded amount for 7340: \$838,505.00</div>	This will be updated for the final budget.
2300	<div>Tax Data: 7340 State Property Tax Reduction Allocation amount entered must match PDE amount. Please correct on Tax Data Screen.</div> <div>7340 LEA Amount: \$672,468.00 7340 PDE Amount: \$838,505.00</div>	
8080	Ending Fund Balance Entry and Budgetary Reserve: If 0850 Estimated Ending Unassigned Fund Balance is not equal to 0, a justification must be entered below.	These funds will be used for unexpected expenditures or decrease in revenues that may arise during the year.

<u>ITEM</u>	<u>AMOUNTS</u>	
Estimated Beginning Unreserved Fund Balance Available for Appropriation and Reserves Scheduled For Liquidation During The Fiscal Year		
0810 Nonspendable Fund Balance	171,456	
0820 Restricted Fund Balance		
0830 Committed Fund Balance	2,884,692	
0840 Assigned Fund Balance		
0850 Unassigned Fund Balance	4,888,935	
Total Estimated Beginning Unreserved Fund Balance Available for Appropriation and Reserves Scheduled For Liquidation During The Fiscal Year		<u>\$7,773,627</u>
Estimated Revenues And Other Financing Sources		
6000 Revenue from Local Sources	51,527,591	
7000 Revenue from State Sources	13,640,901	
8000 Revenue from Federal Sources	3,206,965	
9000 Other Financing Sources	2,324,869	
Total Estimated Revenues And Other Financing Sources		<u>\$70,700,326</u>
Total Estimated Fund Balance, Revenues, and Other Financing Sources Available for Appropriation		<u>\$78,473,953</u>

LEA : 115221753 Derry Township SD

	<u>Amount</u>
REVENUE FROM LOCAL SOURCES	
6111 Current Real Estate Taxes	39,121,591
6112 Interim Real Estate Taxes	175,000
6113 Public Utility Realty Taxes	48,000
6114 Payments in Lieu of Current Taxes - State / Local	298,000
6140 Current Act 511 Taxes - Flat Rate Assessments	160,000
6150 Current Act 511 Taxes - Proportional Assessments	9,575,000
6400 Delinquencies on Taxes Levied / Assessed by the LEA	1,050,000
6500 Earnings on Investments	50,000
6700 Revenues from LEA Activities	125,000
6800 Revenues from Intermediary Sources / Pass-Through Funds	425,000
6910 Rentals	50,000
6940 Tuition from Patrons	325,000
6990 Refunds and Other Miscellaneous Revenue	125,000
REVENUE FROM LOCAL SOURCES	\$51,527,591
REVENUE FROM STATE SOURCES	
7111 Basic Education Funding-Formula	3,641,100
7112 Basic Education Funding-Social Security	1,195,959
7160 Tuition for Orphans Subsidy	15,000
7271 Special Education funds for School-Aged Pupils	1,659,489
7311 Pupil Transportation Subsidy	430,000
7312 Nonpublic and Charter School Pupil Transportation Subsidy	70,000
7320 Rental and Sinking Fund Payments / Building Reimbursement Subsidy	144,972
7330 Health Services (Medical, Dental, Nurse, Act 25)	74,000
7340 State Property Tax Reduction Allocation	672,468
7505 Ready to Learn Block Grant	225,559
7820 State Share of Retirement Contributions	5,512,354
REVENUE FROM STATE SOURCES	\$13,640,901
REVENUE FROM FEDERAL SOURCES	
8514 NCLB, Title I - Improving the Academic Achievement of the Disadvantaged	645,016
8515 NCLB, Title II - Preparing, Training and Recruiting High Quality Teachers and Principals	124,138
8517 NCLB, Title IV - 21st Century Schools	44,146
8744 ARP ESSER - Elementary and Secondary School Emergency Relief Fund	2,193,665
8820 Medical Assistance Reimbursement for Administrative Claiming (Quarterly) Program	200,000
REVENUE FROM FEDERAL SOURCES	\$3,206,965

	<u>Amount</u>
OTHER FINANCING SOURCES	
9390 Permanent Fund Transfers	2,289,869
9400 Sale of or Compensation for Loss of Fixed Assets	35,000
OTHER FINANCING SOURCES	\$2,324,869
TOTAL ESTIMATED REVENUES AND OTHER SOURCES	70,700,326

Act 1 Index (current): 3.4%

Calculation Method:	Rate	
Approx. Tax Revenue from RE Taxes:	\$39,121,591	
Amount of Tax Relief for Homestead Exclusions	<u>\$672,468</u>	
Total Approx. Tax Revenue:	\$39,794,059	
Approx. Tax Levy for Tax Rate Calculation:	\$41,212,977	
	Dauphin	Total

2021-22 Data		
a. Assessed Value	\$2,106,805,150	\$2,106,805,150
b. Real Estate Mills	18.7958	
I. 2022-23 Data		
c. 2020 STEB Market Value	\$2,954,195,206	\$2,954,195,206
d. Assessed Value	\$2,120,576,320	\$2,120,576,320
e. Assessed Value of New Constr/ Renov	\$0	\$0
2021-22 Calculations		
f. 2021-22 Tax Levy	\$39,599,088	\$39,599,088
(a * b)		
2022-23 Calculations		
g. Percent of Total Market Value	100.00000%	100.00000%
h. Rebalanced 2021-22 Tax Levy	\$39,599,088	\$39,599,088
(f Total * g)		
i. Base Mills Subject to Index	18.7958	
(h / a * 1000) if no reassessment		
(h / (d-e) * 1000) if reassessment		
Calculation of Tax Rates and Levies Generated		
j. Weighted Avg. Collection Percentage	96.50000%	96.50000%
k. Tax Levy Needed	\$41,212,977	\$41,212,977
(Approx. Tax Levy * g)		
I. 2022-23 Real Estate Tax Rate	19.4348	
(k / d * 1000)		
III. m. Tax Levy Generated by Mills	\$41,212,977	\$41,212,977
(I / 1000 * d)		
n. Tax Levy minus Tax Relief for Homestead Exclusions		\$40,540,509
(m - Amount of Tax Relief for Homestead Exclusions)		
o. Net Tax Revenue Generated By Mills		\$39,121,591
(n * Est. Pct. Collection)		

Act 1 Index (current): 3.4%

Calculation Method:	Rate	
Approx. Tax Revenue from RE Taxes:	\$39,121,591	
Amount of Tax Relief for Homestead Exclusions	<u>\$672,468</u>	
Total Approx. Tax Revenue:	\$39,794,059	
Approx. Tax Levy for Tax Rate Calculation:	\$41,212,977	
	Dauphin	Total

Index Maximums		
p. Maximum Mills Based On Index (i * (1 + Index))	19.4348	
q. Mills In Excess of Index (if (l > p), (l - p))	0.0000	
r. Maximum Tax Levy Based On Index (p / 1000 * d)	\$41,212,977	\$41,212,977
IV. s. Millage Rate within Index? (If l > p Then No)	Yes	
t. Tax Levy In Excess of Index (if (m > r), (m - r))	\$0	\$0
u. Tax Revenue In Excess of Index (t * Est. Pct. Collection)	\$0	\$0

Information Related to Property Tax Relief		
V. Assessed Value Exclusion per Homestead	\$0.00	
Number of Homestead/Farmstead Properties		
Median Assessed Value of Homestead Properties		\$161,300

Act 1 Index (current): 3.4%

Calculation Method:	Rate
Approx. Tax Revenue from RE Taxes:	\$39,121,591
Amount of Tax Relief for Homestead Exclusions	<u>\$672,468</u>
Total Approx. Tax Revenue:	\$39,794,059
Approx. Tax Levy for Tax Rate Calculation:	\$41,212,977
	Dauphin
	Total

State Property Tax Reduction Allocation used for: Homestead Exclusions	\$672,468	Lowering RE Tax Rate	\$672,468
Prior Year State Property Tax Reduction Allocation used for: Homestead Exclusions			
Amount of Tax Relief from State/Local Sources			\$672,468

2022-2023 Final General Fund Budget				Local Education Agency Tax Data			
LEA : 115221753 Derry Township SD				REAL ESTATE, PER CAPITA (SEC. 679), EIT/PIT (ACT 1), LOCAL ENABLING (ACT 511			
Printed 5/5/2022 12:36:21 PM				Page - 1 of 1			
CODE							
6111 <u>Current Real Estate Taxes</u>							
County Name	Taxable Assessed Value	Real Estate Mills	Tax Levy Generated by Mills	<u>Amount of Tax Relief for Homestead Exclusions</u>	<u>Tax Levy Minus Homestead Exclusions</u>	<u>Percent Collected</u>	<u>Net Tax Revenue Generated By Mills</u>
Dauphin	2,120,576,320	19.4348	41,212,977			96.50000%	
Totals:	2,120,576,320		41,212,977	- 672,468	= 40,540,509	X 96.50000%	= 39,121,591
				<u>Rate</u>	<u>Estimated Revenue</u>		
6120	<u>Current Per Capita Taxes, Section 679</u>			\$0.00	0		
6140	<u>Current Act 511 Taxes – Flat Rate Assessments</u>			<u>Rate</u>	<u>Add'l Rate (if appl.)</u>	<u>Tax Levy</u>	<u>Estimated Revenue</u>
6141	Current Act 511 Per Capita Taxes			\$0.00	\$0.00	0	0
6142	Current Act 511 Occupation Taxes– Flat Rate			\$0.00	\$0.00	0	0
6143	Current Act 511 Local Services Taxes			\$5.00	\$0.00	160,000	160,000
6144	Current Act 511 Trailer Taxes			\$0.00	\$0.00	0	0
6145	Current Act 511 Business Privilege Taxes– Flat Rate			\$0.00	\$0.00	0	0
6146	Current Act 511 Mechanical Device Taxes– Flat Rate			\$0.00	\$0.00	0	0
6149	Current Act 511 Taxes, Other Flat Rate Assessments			\$0.00	\$0.00	0	0
Total Current Act 511 Taxes– Flat Rate Assessments						160,000	160,000
6150	<u>Current Act 511 Taxes– Proportional Assessments</u>			<u>Rate</u>	<u>Add'l Rate (if appl.)</u>	<u>Tax Levy</u>	<u>Estimated Revenue</u>
6151	Current Act 511 Earned Income Taxes			0.500%	0.000%	5,300,000	5,300,000
6152	Current Act 511 Occupation Taxes			250.0000	0.000	1,875,000	1,875,000
6153	Current Act 511 Real Estate Transfer Taxes			0.500%	0.000%	1,200,000	1,200,000
6154	Current Act 511 Amusement Taxes			0.500%	0.000%	1,200,000	1,200,000
6155	Current Act 511 Business Privilege Taxes			0.000	0.000	0	0
6156	Current Act 511 Mechanical Device Taxes– Percentage			0.000%	0.000%	0	0
6157	Current Act 511 Mercantile Taxes			0.000	0.000	0	0
6159	Current Act 511 Taxes, Other Proportional Assessments			0	0	0	0
Total Current Act 511 Taxes– Proportional Assessments						9,575,000	9,575,000
Total Act 511, Current Taxes							9,735,000
Act 511 Tax Limit -->				2,954,195,206	X	12	35,450,342
				Market Value		Mills	(511 Limit)

Tax Function	Description	Tax Rate Charged in:		Percent Change in Rate	Less than or equal to Index	Index	Additional Tax Rate Charged in:		Percent Change in Rate	Less than or equal to Index
		2021-22 (Rebalanced)	2022-23				2021-22 (Rebalanced)	2022-23		
6111	<u>Current Real Estate Taxes</u> Dauphin	18.7958	19.4348	3.40%	Yes	3.4%				
	<u>Current Act 511 Taxes– Flat Rate Assessments</u>									
6143	Current Act 511 Local Services Taxes	\$5.00	\$5.00	0.00%	Yes	3.4%				
	<u>Current Act 511 Taxes– Proportional Assessments</u>									
6151	Current Act 511 Earned Income Taxes	0.500%	0.500%	0.00%	Yes	3.4%				
6152	Current Act 511 Occupation Taxes	250.0000	250.0000	0.00%	Yes	3.4%				
6153	Current Act 511 Real Estate Transfer Taxes	0.500%	0.500%	0.00%	Yes	3.4%				
6154	Current Act 511 Amusement Taxes	0.500%	0.500%	0.00%	Yes	3.4%				

LEA : 115221753 Derry Township SD

Printed 5/5/2022 12:36:24 PM

<u>Description</u>	<u>Amount</u>
1000 Instruction	
1100 Regular Programs - Elementary / Secondary	30,348,486
1200 Special Programs - Elementary / Secondary	9,098,071
1300 Vocational Education	1,656,882
1400 Other Instructional Programs - Elementary / Secondary	151,971
Total Instruction	\$41,255,410
2000 Support Services	
2100 Support Services - Students	2,337,638
2200 Support Services - Instructional Staff	3,165,077
2300 Support Services - Administration	3,994,400
2400 Support Services - Pupil Health	1,118,706
2500 Support Services - Business	876,566
2600 Operation and Maintenance of Plant Services	5,896,164
2700 Student Transportation Services	3,373,752
2800 Support Services - Central	1,682,618
2900 Other Support Services	51,804
Total Support Services	\$22,496,725
3000 Operation of Non-Instructional Services	
3200 Student Activities	2,168,353
3300 Community Services	19,154
Total Operation of Non-Instructional Services	\$2,187,507
5000 Other Expenditures and Financing Uses	
5100 Debt Service / Other Expenditures and Financing Uses	290,000
5200 Interfund Transfers - Out	5,146,199
Total Other Expenditures and Financing Uses	\$5,436,199
Total Estimated Expenditures and Other Financing Uses	\$71,375,841

LEA : 115221753 Derry Township SD

Printed 5/5/2022 12:36:25 PM

<u>Description</u>	<u>Amount</u>
1000 Instruction	
1100 <u>Regular Programs - Elementary / Secondary</u>	
100 Personnel Services - Salaries	15,644,532
200 Personnel Services - Employee Benefits	10,844,369
300 Purchased Professional and Technical Services	700,000
500 Other Purchased Services	1,263,983
600 Supplies	1,895,602
Total Regular Programs - Elementary / Secondary	\$30,348,486
1200 <u>Special Programs - Elementary / Secondary</u>	
100 Personnel Services - Salaries	4,006,120
200 Personnel Services - Employee Benefits	2,823,324
300 Purchased Professional and Technical Services	1,687,900
400 Purchased Property Services	500
500 Other Purchased Services	453,567
600 Supplies	123,680
800 Other Objects	2,980
Total Special Programs - Elementary / Secondary	\$9,098,071
1300 <u>Vocational Education</u>	
100 Personnel Services - Salaries	615,902
200 Personnel Services - Employee Benefits	432,938
300 Purchased Professional and Technical Services	800
400 Purchased Property Services	2,800
500 Other Purchased Services	577,410
600 Supplies	19,037
700 Property	2,370
800 Other Objects	5,625
Total Vocational Education	\$1,656,882
1400 <u>Other Instructional Programs - Elementary / Secondary</u>	
100 Personnel Services - Salaries	44,300
200 Personnel Services - Employee Benefits	28,396
300 Purchased Professional and Technical Services	65,000
500 Other Purchased Services	3,900
600 Supplies	6,400
800 Other Objects	3,975
Total Other Instructional Programs - Elementary / Secondary	\$151,971
Total Instruction	\$41,255,410
2000 Support Services	
2100 <u>Support Services - Students</u>	
100 Personnel Services - Salaries	1,340,420
200 Personnel Services - Employee Benefits	940,403
300 Purchased Professional and Technical Services	35,653
500 Other Purchased Services	79
600 Supplies	18,296
700 Property	2,787

LEA : 115221753 Derry Township SD

Printed 5/5/2022 12:36:25 PM

Description	Amount
Total Support Services - Students	\$2,337,638
2200 <u>Support Services - Instructional Staff</u>	
100 Personnel Services - Salaries	1,723,537
200 Personnel Services - Employee Benefits	1,198,407
300 Purchased Professional and Technical Services	82,910
400 Purchased Property Services	1,694
500 Other Purchased Services	27,592
600 Supplies	93,930
800 Other Objects	37,007
Total Support Services - Instructional Staff	\$3,165,077
2300 <u>Support Services - Administration</u>	
100 Personnel Services - Salaries	1,911,076
200 Personnel Services - Employee Benefits	1,350,974
300 Purchased Professional and Technical Services	404,400
400 Purchased Property Services	26,798
500 Other Purchased Services	60,750
600 Supplies	97,990
700 Property	91,403
800 Other Objects	51,009
Total Support Services - Administration	\$3,994,400
2400 <u>Support Services - Pupil Health</u>	
100 Personnel Services - Salaries	581,099
200 Personnel Services - Employee Benefits	412,634
300 Purchased Professional and Technical Services	103,575
400 Purchased Property Services	2,818
600 Supplies	14,031
700 Property	3,699
800 Other Objects	850
Total Support Services - Pupil Health	\$1,118,706
2500 <u>Support Services - Business</u>	
100 Personnel Services - Salaries	482,686
200 Personnel Services - Employee Benefits	321,598
300 Purchased Professional and Technical Services	3,000
400 Purchased Property Services	16,982
500 Other Purchased Services	5,000
600 Supplies	30,300
800 Other Objects	17,000
Total Support Services - Business	\$876,566
2600 <u>Operation and Maintenance of Plant Services</u>	
100 Personnel Services - Salaries	2,116,810
200 Personnel Services - Employee Benefits	1,501,098
300 Purchased Professional and Technical Services	164,491
400 Purchased Property Services	781,908
500 Other Purchased Services	246,400
600 Supplies	1,050,582

LEA : 115221753 Derry Township SD

Printed 5/5/2022 12:36:25 PM

<u>Description</u>	<u>Amount</u>
700 Property	6,935
800 Other Objects	27,940
Total Operation and Maintenance of Plant Services	\$5,896,164
2700 <u>Student Transportation Services</u>	
100 Personnel Services - Salaries	1,326,233
200 Personnel Services - Employee Benefits	939,515
300 Purchased Professional and Technical Services	7,604
400 Purchased Property Services	16,724
500 Other Purchased Services	840,800
600 Supplies	223,000
700 Property	17,440
800 Other Objects	2,436
Total Student Transportation Services	\$3,373,752
2800 <u>Support Services - Central</u>	
100 Personnel Services - Salaries	536,065
200 Personnel Services - Employee Benefits	380,722
300 Purchased Professional and Technical Services	79,691
500 Other Purchased Services	179,523
600 Supplies	451,617
700 Property	55,000
Total Support Services - Central	\$1,682,618
2900 <u>Other Support Services</u>	
500 Other Purchased Services	51,804
Total Other Support Services	\$51,804
Total Support Services	\$22,496,725
3000 Operation of Non-Instructional Services	
3200 <u>Student Activities</u>	
100 Personnel Services - Salaries	931,235
200 Personnel Services - Employee Benefits	659,553
300 Purchased Professional and Technical Services	197,290
400 Purchased Property Services	67,250
500 Other Purchased Services	103,411
600 Supplies	163,326
700 Property	3,000
800 Other Objects	43,288
Total Student Activities	\$2,168,353
3300 <u>Community Services</u>	
100 Personnel Services - Salaries	6,882
200 Personnel Services - Employee Benefits	4,880
600 Supplies	7,392
Total Community Services	\$19,154
Total Operation of Non-Instructional Services	\$2,187,507
5000 Other Expenditures and Financing Uses	

LEA : 115221753 Derry Township SD

Printed 5/5/2022 12:36:25 PM

<u>Description</u>	<u>Amount</u>
5100 <u>Debt Service / Other Expenditures and Financing Uses</u>	
900 Other Uses of Funds	290,000
Total Debt Service / Other Expenditures and Financing Uses	\$290,000
5200 <u>Interfund Transfers - Out</u>	
900 Other Uses of Funds	5,146,199
Total Interfund Transfers - Out	\$5,146,199
Total Other Expenditures and Financing Uses	\$5,436,199
TOTAL EXPENDITURES	\$71,375,841

LEA : 115221753 Derry Township SD

<u>Cash and Short-Term Investments</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
General Fund	8,500,000	8,500,000
Public Purpose (Expendable) Trust Fund		
Other Comptroller-Approved Special Revenue Funds		
Athletic / School-Sponsored Extra Curricular Activities Fund		
Capital Reserve Fund - § 690, §1850	1,500,000	1,000,000
Capital Reserve Fund - § 1431		
Other Capital Projects Fund		
Debt Service Fund		
Food Service / Cafeteria Operations Fund		
Child Care Operations Fund		
Other Enterprise Funds	880,000	850,000
Internal Service Fund		
Private Purpose Trust Fund		
Investment Trust Fund		
Pension Trust Fund		
Activity Fund		
Other Agency Fund		
Permanent Fund		
Total Cash and Short-Term Investments	\$10,880,000	\$10,350,000

<u>Long-Term Investments</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
General Fund		
Public Purpose (Expendable) Trust Fund		
Other Comptroller-Approved Special Revenue Funds		
Athletic / School-Sponsored Extra Curricular Activities Fund		
Capital Reserve Fund - § 690, §1850		
Capital Reserve Fund - § 1431		
Other Capital Projects Fund		
Debt Service Fund		
Food Service / Cafeteria Operations Fund		
Child Care Operations Fund		
Other Enterprise Funds		
Internal Service Fund		
Private Purpose Trust Fund		
Investment Trust Fund		
Pension Trust Fund		
Activity Fund		
Other Agency Fund		

LEA : 115221753 Derry Township SD

Printed 5/5/2022 12:36:25 PM

<u>Long-Term Investments</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
Permanent Fund		
Total Long-Term Investments		
TOTAL CASH AND INVESTMENTS	\$10,880,000	\$10,350,000

LEA : 115221753 Derry Township SD

<u>Long-Term Indebtedness</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
General Fund		
0510 Bonds Payable	22,797,419	18,801,220
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences	1,701,700	1,705,000
0550 Authority Lease Obligations	2,264,374	2,300,000
0560 Other Post-Employment Benefits (OPEB)	4,095,000	4,095,000
0599 Other Noncurrent Liabilities		
Total General Fund	\$30,858,493	\$26,901,220
Public Purpose (Expendable) Trust Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Public Purpose (Expendable) Trust Fund		
Other Comptroller-Approved Special Revenue Funds		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Other Comptroller-Approved Special Revenue Funds		
Athletic / School-Sponsored Extra Curricular Activities Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Athletic / School-Sponsored Extra Curricular Activities Fund		
Capital Reserve Fund - \$ 690, \$1850		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		

<u>Long-Term Indebtedness</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Capital Reserve Fund - \$ 690, \$1850		
Capital Reserve Fund - \$ 1431		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Capital Reserve Fund - \$ 1431		
Other Capital Projects Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Other Capital Projects Fund		
Debt Service Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Debt Service Fund		
Food Service / Cafeteria Operations Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		

<u>Long-Term Indebtedness</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Food Service / Cafeteria Operations Fund		
Child Care Operations Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Child Care Operations Fund		
Other Enterprise Funds		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Other Enterprise Funds		
Internal Service Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Internal Service Fund		
Private Purpose Trust Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Private Purpose Trust Fund		

<u>Long-Term Indebtedness</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
Investment Trust Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Investment Trust Fund		
Pension Trust Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Pension Trust Fund		
Activity Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Activity Fund		
Other Agency Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		
0530 Lease-Purchase Obligations		
0540 Accumulated Compensated Absences		
0550 Authority Lease Obligations		
0560 Other Post-Employment Benefits (OPEB)		
0599 Other Noncurrent Liabilities		
Total Other Agency Fund		
Permanent Fund		
0510 Bonds Payable		
0520 Extended-Term Financing Agreements Payable		

2022-2023 Final General Fund Budget		Schedule Of Indebtedness (DEBT)	
LEA : 115221753 Derry Township SD			
Printed 5/5/2022 12:36:26 PM		Page - 5 of 6	
<u>Long-Term Indebtedness</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>	
0530 Lease-Purchase Obligations			
0540 Accumulated Compensated Absences			
0550 Authority Lease Obligations			
0560 Other Post-Employment Benefits (OPEB)			
0599 Other Noncurrent Liabilities			
Total Permanent Fund			
Total Long-Term Indebtedness	\$30,858,493	\$26,901,220	

<u>Short-Term Payables</u>	<u>06/30/2022 Estimate</u>	<u>06/30/2023 Projection</u>
General Fund		
Public Purpose (Expendable) Trust Fund		
Other Comptroller-Approved Special Revenue Funds		
Athletic / School-Sponsored Extra Curricular Activities Fund		
Capital Reserve Fund - § 690, §1850		
Capital Reserve Fund - § 1431		
Other Capital Projects Fund		
Debt Service Fund		
Food Service / Cafeteria Operations Fund		
Child Care Operations Fund		
Other Enterprise Funds		
Internal Service Fund		
Private Purpose Trust Fund		
Investment Trust Fund		
Pension Trust Fund		
Activity Fund		
Other Agency Fund		
Permanent Fund		
Total Short-Term Payables		
TOTAL INDEBTEDNESS	\$30,858,493	\$26,901,220

Account Description	Amounts
0810 Nonspendable Fund Balance	171,456
0820 Restricted Fund Balance	
0830 Committed Fund Balance	
0840 Assigned Fund Balance	
0850 Unassigned Fund Balance	7,098,112
Total Ending Fund Balance - Committed, Assigned, and Unassigned	\$7,098,112
5900 Budgetary Reserve	
Total Estimated Ending Committed, Assigned, and Unassigned Fund Balance and Budgetary Reserve	\$7,269,568

DERRY TOWNSHIP SCHOOL DISTRICT PROPOSED FINAL BUDGET - REVENUES

Local

	2022-23		2021-2022	2020-2021	
	Proposed Final	Assumption		Budget	Actual
Current Real Estate Taxes	39,121,591	3.4% increase	37,486,335	37,317,807	37,211,386
Interim RE Taxes	175,000		120,000	120,000	281,371
Public Utility Realty Tax	48,000		45,000	45,000	45,833
Pymt in Lieu of Current Taxes	298,000	No ICDA pilot	291,000	780,000	291,320
Current Occupation Tax	1,875,000		1,800,000	1,760,000	1,807,273
Current LST	160,000		145,000	130,000	137,321
Current Earned Income Tax	5,300,000		5,100,000	4,500,000	5,201,353
RE Transfer Tax	1,200,000		900,000	650,000	1,210,403
Amusement Tax	1,200,000		750,000	1,165,000	502,525
Delinq Real Estate Taxes	600,000		600,000	650,000	500,978
Delinq Occupation Tax	450,000		400,000	360,000	471,726
Interest Income	50,000		150,000	100,000	35,838
Revenues from LEA Activities	125,000		50,000	80,000	92,952
Fed IDEA Pass-Thru Revenue from IU	425,000		420,000	420,000	403,590
Other Local Revenues	500,000		401,000	423,000	438,177
TOTAL LOCAL REVENUE	51,527,591		48,658,335	48,500,807	48,632,046

State

Basic Education Funding	3,641,100	10.5%	2,965,659	2,965,659	2,983,487
Basic Education - Social Security	1,195,959	50% fica	1,127,248	1,148,231	1,180,188
Tuition for Orphans	15,000		15,000	22,000	7,568
Special Education Funding	1,659,489	8.7%	1,500,000	1,500,000	1,488,629
Pupil Transportation Subsidy	500,000		500,000	519,000	451,439
Rental and Sinking Fund Payments	144,972		175,000	160,168	177,039
Health Services	74,000		74,000	73,950	67,057
State Property Tax Reduction Allocation	672,468		672,468	674,204	674,204
Ready to Learn Block Grant	225,559		225,558	225,558	225,559
Other PA Grants			-	-	89,575
State Share of Retirement Contributions	5,512,354	50% psers	5,053,634	5,144,222	4,968,661
TOTAL STATE REVENUE	13,640,901		12,308,567	12,432,992	12,313,406

Federal

Title I	645,016	21-22 grant	575,000	670,000	587,387
Title II	124,138	21-22 grant	165,000	170,000	123,707
Title IV	44,146	21-22 grant	-	-	44,051
CARES ACT - ESSER FUND			-	-	585,262
CARES ACT - ESSER II			2,205,775		
Other CARES Act Funding	2,193,665	50% ARP ESSER	-	-	250,338
Access & MA Reimbursement	200,000		148,000	248,500	389,235
TOTAL FEDERAL REVENUE	3,206,965		3,093,775	1,088,500	1,986,163

Other

Permanent Fund Transfers	2,289,869	5% MH Trust	3,062,542	1,709,113	1,657,716
Sale of Fixed Assets	35,000		35,000	35,000	-
TOTAL OTHER REVENUE	2,324,869		3,097,542	1,744,113	2,524,596

TOTAL REVENUE	70,700,326		67,158,219	63,766,412	65,456,211
----------------------	-------------------	--	-------------------	-------------------	-------------------

**DERRY TOWNSHIP SCHOOL DISTRICT
PROPOSED FINAL BUDGET - EXPENSES**

Department	2022-23			2021-22	2020-21		
	Proposed Final	Increase (Decrease)			Budget	Budget	Actual
		\$	%				
Salaries	31,266,897	1,206,992	4.0	30,059,905	30,019,105	29,999,082	
Benefits	21,838,811	1,948,934	9.8	19,889,877	19,355,910	18,664,215	
Superintendent	177,546	2,341	1.3	175,205	165,203	166,204	
Curriculum	280,729	219,186	356.2	61,543	399,075	255,136	
Safe Schools	220,106	29,878	15.7	190,228	204,136	360,635	
Special Education	2,045,026	216,243	11.8	1,828,784	1,809,472	2,182,351	
Technology	1,586,809	203,770	14.7	1,383,039	1,540,064	1,926,650	
ECC	63,808	25,088	64.8	38,720	60,405	25,882	
Primary	82,548	14,712	21.7	67,836	72,879	36,229	
Intermediate	86,531	9,367	12.1	77,164	79,114	27,283	
Elementary	90,075	23,176	34.6	66,899	108,682	36,361	
Middle School	177,731	(7,193)	(3.9)	184,924	209,471	53,301	
High School	466,665	75,405	19.3	391,260	540,391	477,023	
CAOLA	316,499	125,999	66.1	190,500	121,000	44,319	
Athletics	414,498	49,211	13.5	365,287	384,371	351,829	
Buildings & Grounds	2,073,934	152,411	7.9	1,921,523	2,079,603	2,317,631	
Transportation	1,100,967	(16,104)	(1.4)	1,117,071	1,106,306	889,133	
Business Manager	343,658	40,692	13.4	302,966	184,827	497,188	
Tuition	2,290,000	758,541	49.5	1,531,459	1,111,419	2,371,493	
Debt Svc	3,996,199	(6,532)	(0.2)	4,002,731	4,744,160	3,956,719	
Debt Svc - DCTS	290,000	1,650	0.6	288,350	285,000	288,396	
Debt Svc - Leases	-			-	-	368,762	
Prof Ed Svcs - Teacher Subs	700,000	20,000	2.9	680,000	680,000	461,603	
Tax Collection Fees	265,000	9,400	3.7	255,600	255,600	239,943	
CAIU Operating Expense	51,804	(345)	(0.7)	52,149	52,149	51,940	
Supplies - CARES/Covid	-			-	-	619,228	
Fund Transfer - Food Svc	150,000	-	-	150,000	-	-	
Fund Transfer - Capital Reserve	1,000,000	-	-	1,000,000	-	-	
Total Projected Expense Budget	71,375,841	5,102,821	7.7	66,273,020	65,568,340	66,668,537	
Total Projected Revenue Budget	70,700,326	1,946,895	2.9	67,158,219	63,766,412	65,442,598	
Net Revenue (Expense)	(675,515)			885,199	(1,801,928)	(1,225,939)	



All-in!

NEWSLETTER

April 2022

CAIU Board of Directors

Jean Rice, President
Judith Crocenzi, Vice President
Jesse Biretz
Richard Bradley
Paula Bussard
Terry Cameron
Brian Carter
Alyssa Eichelberger
Barbara Geistwhite
Dennis Helm
Emily Hoffman
Ericka Schmidt
Patrick Shull
William Swanson
Ford Thompson
Scott Campbell
Rodney Wagner
Michael Wanner

CAIU Executive Team

Dr. Andria Saia
Executive Director
Dr. Thomas Calvecchio
Assistant Executive Director
Maria Hoover
Director of Educational
Services
Dr. Andrew McCrea
Director of Student Services
Daren Moran
Director of Business and
Operations
David Martin
Director of Technology Services

Our Mission

CAIU provides innovative support and services in partnership with schools, families, and communities to build capacity and model courageous leadership to help them be great. #BeGreat

Our Vision

Recognized as a trusted and influential partner in achieving life-changing outcomes in the Capital Area. #ChangingLives

In This Issue

- 3 From the Executive Director's Desk
- 4-5 Autism Acceptance Month
- 6 Occupational Therapy Month
- 7-8 Noteworthy: #BeGreat and #ChangingLives
- 9 PA Invention Convention
- 10 Welcome New Hires!
- 11 CAIU Compliments
- 12 Dolly Parton Imagination Library Fundraising

On the cover: Last month, Dr. Calvecchio, Assistant Executive Director of the Capital Area Intermediate Unit (CAIU), and the communications team visited the CAIU Early Learning Center and Delbrook Preschool. Dancing, laughing, singing, and running under a parachute made for a fun day. Kudos to our Early Intervention staff for their #dedication and hard work every day! #ChangingLives



All-in! NEWSLETTER

Executive Director Report
All-In! Newsletter
April 2022
2021-2022, Issue 10
© Capital Area Intermediate
Unit



CAIU MAIN OFFICE
55 Miller St.
Enola, PA 17025

www.caiu.org
Email: info@caiu.org
Phone: 717-732-8400

From the

Executive Director's Desk

Holding Space

The CAIU is committed to building our organizational culture around belonging, dignity and a community of caring. My hope is that we all engage in self-reflection to increase our awareness and commitment to shape our individual practices in support of others with empathy and compassion. This month, for your consideration, I want to share a bit about the practice of "holding space."

Holding space is the practice of being physically, mentally, and emotionally present for another. It is a way of engaging that honors the dignity of another. You intentionally put your focus on them, allowing them to be vulnerable by creating a safe space where they can experience their emotions. When you hold space for another, you offer a kind, curious, judgement-free zone for that person.

It is said that the hardest thing about holding space for another is that it can feel like you are doing nothing. In some ways this is true. Holding space is not about you. You are not there to help or fix. In other ways, you are doing the most important thing there is in that moment.

Here are some tips for holding space:

- Listen: Listen to understand what they are saying, not to respond. Practice active listening, with your ears and your heart.

- Have unconditional positive regard: No matter who you think they are, what you think they have done, hold them with deep respect, compassion and positive regard.
- Sit with what is: Most of us react to a problem by trying to reframe it or solve it. This is not the time. Suspend judgement and solutions and just be with them.
- Do not insert yourself: empathy can take an automatic form, where we think about ourselves in the same position and relate it to our own experiences. There is a time to share this, but not while you are focusing on another.
- Believe them: It can be incredibly difficult to be vulnerable with another. Accept their truth and express that you believe them, and believe in them. Acceptance is a state of grace.
- Allow the other person to feel whatever they are feeling: Be open to any emotions that arise. Emotions can be complicated, grief, anger, sadness, grace, etc. can all come up, in a confusing and contradictory way. Reassure them that you are there for them, no matter what.

Also consider how you can hold space for yourself as well. While this does not involve having someone be physically there to lis-



"When we are looking for compassion, we need someone who is deeply rooted, is able to bend, and most of all, embraces us for our strengths and struggles."-Brené Brown

ten, you can hold space for yourself whenever you are going through something, big or small, by tapping into self-compassion.

This includes:

- Self-kindness: being gentle with yourself, non-critical, and understand that we all sometimes suffer, fail and feel inadequate.
- Common humanity: We are all imperfect, and we are all just people having a human experience.
- Mindfulness: be thoughtful about what you are feeling. Observe your emotions with openness, without suppressing or exaggerating them.

Holding space is not something we will master overnight. Our practice will evolve, and as we know better, we will do better.

A handwritten signature in blue ink that reads "Andria L. Saia".

Dr. Andria Saia (she/her/hers)
Executive Director

April is Autism Acceptance Month



By Kellie Custer, MA, BCBA Program & Grant Specialist, Student Services

As you have most likely seen across CAIU social media platforms and on posters throughout the office the month of April is a time to celebrate Neurodiversity and Autism. This community has so many beautiful gifts to share and we want to highlight our staff, students, and families. Celebrations at the IU will be spread out through the month with a different theme each week; Celebrate, Making a Shift, Supporting our Students, and Transition. An autism acceptance webpage was created to spread information and document our efforts to celebrate and encourage acceptance throughout the month.

During the first week of the month, staff were invited to celebrate the autistic individuals in their life by sporting their CAIU gear including a student-designed shirt and a button. 'Celebration' week focused on achievement over adversity. Autistic individuals have the capacity to achieve great things when given an accepting environment that supports their needs. 'Making a Shift' was the theme for the second week of Autism Acceptance Month. During this week information was disseminated regarding the shift from awareness to acceptance. In recent years, the autistic community has made it clear that awareness of their needs was

not enough. Acceptance requires action. The most notable shift within the autistic community is the transition from a puzzle piece to a rainbow or gold infinity symbol. The rainbow infinity symbol represents overall neurodiversity and the gold infinity is for autism.

'Supporting Our Students' week puts a spotlight on the dedicated staff IU wide that support autistic learners. Being on the autism spectrum might mean that a student needs some extra supports such as learning support, speech and language therapy, occupational therapy or physical therapy. At the CAIU, we have



**Autism Acceptance
&
Neurodiversity
Month**



a variety of classrooms that are customized to meet the individual needs of all our students. Our qualified staff bring expertise and leadership to the field of autism and education. We are very proud of the services we provide to our students and families. Autism Acceptance Month wraps up with a focus on transitioning autistic students to higher education or employment.

Post-graduation for students with autism means choosing between employment or secondary education. Once a student graduates, the services provided through IDEA will end and the student and family must navigate these systems without public education supports. However, the CAIU works closely with families and individuals to help with effective transition and beyond. We work with employers, helping them to see the value in hiring individuals with autism and we work in communities to make sure that there is an inclusive environment for all on the autism spectrum, ensuring the success of all individuals with autism across the entire lifespan. The CAIU also works with colleges and other post-secondary institutions to help them make the best accommodations so that every individual can succeed and advance their education. Although we spent the month of April celebrating, remember that acceptance involves year-round acts.

To stay connected, follow autistic individuals on Instagram, support sensory-sensitive events in the community, and encourage others to make the shift from awareness to acceptance.

We asked educators in our autism support classrooms what their favorite part of the job was. These are some of their answers.

“

#TEACHERSHARING #AUTISM



The most rewarding aspect of my job is watching the students grow as well as the relationships I have built with both my students and the staff I work with. There is truly a feeling of one big family within the classroom and it has been such a great experience for all! Our team working so cohesively has truly given the kids an opportunity to thrive in the best environment possible.

”

Ms. Napoli,
South Middleton School District



“

#TEACHERSHARING #AUTISM



The most rewarding thing is watching our students learn and that even when they have a setback, I love watching them grow from it and persevering.

”

Miss. Kimi,
South Middleton School District

“

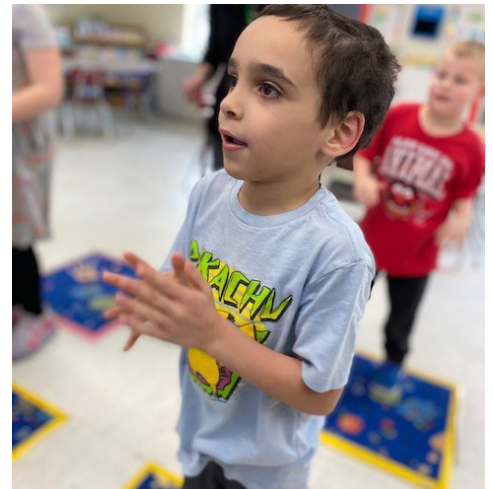
#TEACHERSHARING #AUTISM



The most rewarding part of my job is seeing the 'light bulb' moment when our students understand what you are teaching them.

”

Miss Josie,
South Middleton School District



“

#TEACHERSHARING #AUTISM



The most rewarding part of this job is watching the students reap the benefits of a cohesive and present school team. Class-wide implementation of rules and supports has facilitated immense growth in not only the students but the staff as well. This phenomenon has been incredibly rewarding to watch.

”

Miss Julia,
South Middleton School District



“

#TEACHERSHARING #AUTISM



This job has impacted me by helping to keep me young and moving. One of the most rewarding parts of this job is seeing our students' smiling faces when they arrive from their vans in the morning.

”

Ms. Gelbaugh,
South Middleton School District

Noteworthy ^{#BeGreat} ^{#ChangingLives}

Occupational Therapy at CAIU

By: Cara Jury MOT, OTR/L & Emily Reese MS, OTR/L

Happy OT Month!

Occupational Therapy (OT) is an evidence based profession driven by science that seeks to assist individuals of all ages live meaningful lives with illness, injury, or disability. Occupational therapists serve across many settings including our favorite here at the CAIU, Education!

School-based Occupational Therapists use meaningful activities (occupations) to help students ages three through twenty-one access and participate in their



educational environment to meet the demands of their education. In the educational setting OT is a related service that can be considered by the educational team to assist in meeting a student's established IEP goals or 504 Plan needs.



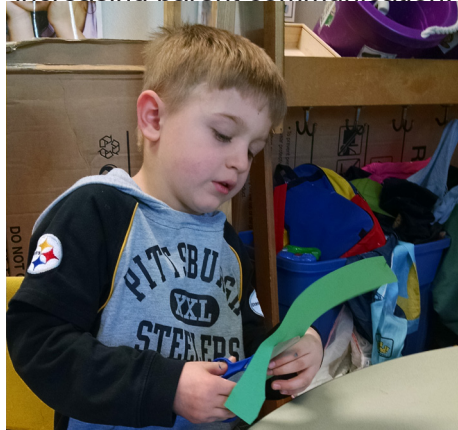
Occupational Therapists address the physical, cognitive, social-emotional, and sensory components of school performance including: Academics/play, activities of daily



living (ADLs), self-regulation, and transition/work skills. These skills are addressed as they relate to the educational environments, routines, academic demands, and expectations of the school. The occupational therapy department at the CAIU is composed of passionate, innovative, and flexible individuals who are strong advocates for the best interest of



their students. Each of our therapists bring unique experiences and expertise on a variety of specialties. Some of the special interest projects of our OTs include: exploration of nature-based therapy, increasing parent communication,



developing new service delivery models, creating adaptive seating with cardboard, researching service delivery models, and implementing updated standardized assessments.

We are fortunate to have a network of more than 30 Occupational Therapists.



Thank you to our CAIU Occupational Therapists for your hard work and dedication to best serve our students!



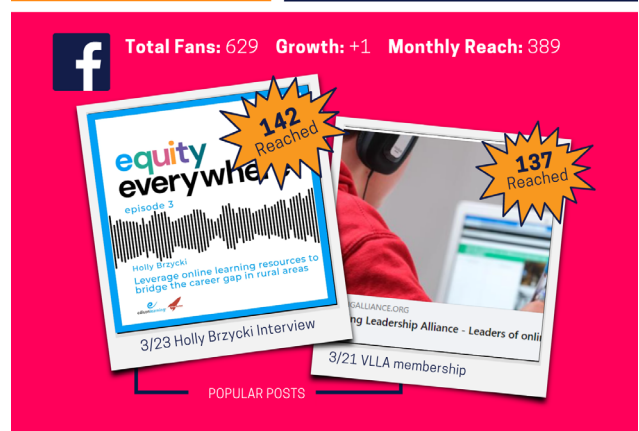
Noteworthy #BeGreat #ChangingLives



As a small token of our immense gratitude, Paraprofessionals will receive a gift code to order the t-shirt pictured above in the Spring swag store.

April 6 was National Paraprofessionals' Day. At CAIU, we took an extra moment to show our tremendous appreciation to our paraprofessionals for the amazing contributions they make every day. Have you thanked a para today?

- Thank a Para, because if you think their hands are full, you should see their hearts
- Thank a Para, because all educators need a hero who lives to inspire
- Thank a Para, because 'multi-tasking miracle worker' isn't an official job title
- Thank a Para, because they offer a shoulder to lean on, a voice to inspire, an ear to listen, a hand to hold, and heart to care
- Thank a Para, because there is extraordinary power in the caring relationships they make with our students to ensure their success
- Thank a Para, because a great one is hard to find, and impossible to do without
- Thank a Para, because the difference they make and the lives they touch cannot be measured



Noteworthy ^{#BeGreat} ^{#ChangingLives}



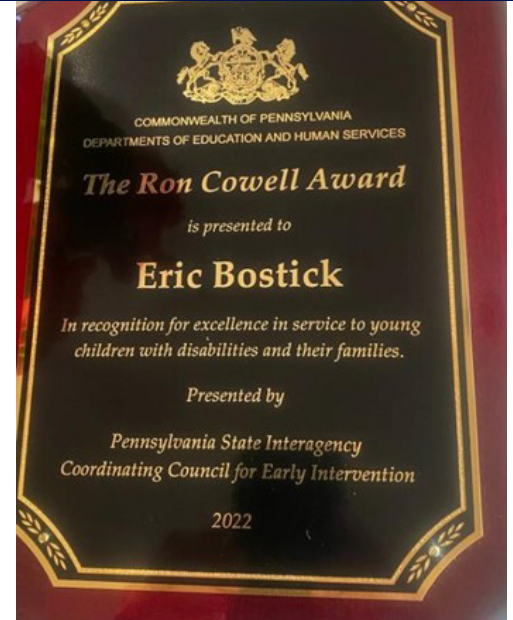
On March 22, 2022, Lauren Parker from The American Heart Association trained a group of individuals from across the Capital Area Intermediate Unit who are now Certified trainers in adult and pediatric First Aid/CPR/AED. The training was held at the Capital Area Early Learning Center. Certified participants include: Meghan Harvey, Shana Montgomery, Melissa Rosado, Jody Forney-Cole, Tracy Lentz, Jamie Gordon, Melissa Ross, Irene Reedy, Nyla Kater, and Lindsey Stauffer. Training for CAIU staff will begin as soon as April 2022.



We are delighted to announce that the window graphic and entrance sign have been installed at the Capital Area Early Learning Center



Happy Spring!



Eric Bostick is the recipient of the 2021 Ron Cowell Award for Excellence in Service to Young Children with Disabilities and their Families. The Ron Cowell Award is named in recognition of former PA State Representative Ron Cowell, who was instrumental in passing Act 212, which established Early Intervention in Pennsylvania. The Ron Cowell Award recognizes an individual who has had a significant impact on Early Intervention public policy development, Early Intervention practices, or staff development. Congratulations to Eric Bostick who retired from the CAIU Preschool Program as Program Supervisor in February 2022.



Having fun with Mr. Music!

Noteworthy #BeGreat #ChangingLives



Congratulations to Aria Bricker from Paxtonia Elementary School in the Central Dauphin School District for winning the Best Prototype K-4 category at the Pennsylvania Invention Convention! Her project was entitled, "ARWIN: The Seed Dispersal Robot."

The Pennsylvania Invention Convention gives students recognition for creating inventions to solve real-world problems.

This year's convention was hosted by PETE&C at the Hotel Hershey. Creativity, critical thinking, innovation, teamwork, and

communication skills are recognized as the skills that prepare students for increasingly complex school, work, and life environments.



The Pennsylvania Invention Convention gives students recognition for creating inventions to solve real-world problems.

PETE&C recently hosted the 2022 Pennsylvania Invention Convention on Tuesday, February 8 at the Hotel Hershey.

A full list of statewide winners can be found [here](#). Some of the winners will be heading to the 7th annual Invention Convention U.S. Nationals at The Henry Ford in Dearborn, Michigan from May 31 to June 3, 2022.

The PA Invention Convention is open to any Pennsylvania student in grades K-12. It is designed to showcase and celebrate student problem-solving, innovation, creativity, and ingenuity.

Welcome March New Hires!

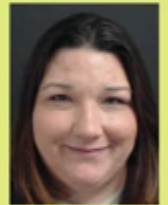
Anthony Casale

is a Certified School Nurse at various locations. He loves shark fishing and the ocean.



Kimberly Cicero

is an EPP/LPN at Melrose. This year marks her 19th wedding anniversary with her husband. Together they have 3 sons.



Emily Corchado

is a Program Assistant at the Enola office. She lived in Australia for 5 months.



Julie Feister

is an EPP at Hill Top Academy.



Lauren Gross

is a Marketing and Communications Specialist at the Enola office. Lauren is a quilter. She started quilting during the pandemic and loves it.



Levi Hayes

is a Network Systems Engineer at the Enola office.



Kirby Hoke

is a Custodian at the Enola office. He is a retired army master sergeant, former railroad conductor, former cub scout leader, father, son, brother, grandpa, and husband.



Shane Murphy

is a PCA at CVHS. He loves spending time with his family!



Courtney Noss

is a Program Secretary at the Enola office. She has a pitbull named Storm whose name fits her perfectly.



Shawn Saunders

is a Human Resources Generalist at the Enola office. He rides his motorcycle all year long.



Tiffany Stone

is a Program Secretary at the Enola office.



Holly O'Neill, Teacher:

#Dedication Holly is a trusted co-worker who has become a dear friend. She is responsive, dedicated and can make difficult tasks fun! She is creative and loves planning and executing amazing experiences for the students on her case load. Holly is a gem! *Submitted by: Shannon Wonders, Educational Consultant/Direct Ed. Provider*

Patricia Benner, ANPS Remedial Specialist: #Dedication

Mrs. Benner is enthusiastic and dedicated to her job as a remedial teacher! She is always committed to the well-being of her students and colleagues! Mrs. Benner reflects on her remediation sessions to ensure that what she is teaching the students is helping them make progress in math and/or reading. If it isn't working, she changes her instruction to meet the students' needs. Mrs. Benner is always there to bounce ideas off whenever you need some recommendations for remedial strategies. She gives countless suggestions for remediation and is always there to listen, whether it is school-related or not. I am so grateful to work with such an amazing colleague! *Submitted by: Ashley Reddig, ANPS Remedial Specialist*

Elizabeth Laplante,

Paraeducator: #Dedication Liz you are such a kind, caring, and patient person. It does not matter what classroom a student is in.

You always say good morning and you try to get the students back on track. You make the staff smile. Keep spreading your sunshine and joy. *Submitted by: Anonymous*

Cheryl Fisher, ANPS School

Counselor: #Expertise Cheryl has been the kindest, most available, expertise-sharing mentor since my first day at the CAIU. She goes out of her way to make herself available for consultation and resource sharing. There have been countless scenarios where I have contacted her about consultation for complicated cases, and she has replied within minutes. This has made all the difference to me as I develop skills and confidence. Hearing about her experiences from many years in the field has greatly informed me and helped me navigate professional relationships at my school sites. More than anything, the passion she has for the profession paired with the joy it brings her reminds me of how lucky I am to be doing what I am doing each day. Thank you, Cheryl! *Submitted by: Kerry Campbell, ANPS School Counselor*

Erin Waltz, ANPS School

Counselor: #Leadership Erin Waltz has shared her leadership and expertise with me countless times this school year. As a new ANPS school counselor at a school that was part of a community that experienced a student loss, I relied on the lead-

ership of Erin and the CAIU Crisis team to show me how to support staff and students most effectively. Erin worked around the clock, including over a weekend, to brief me on the situation, review best counseling protocol and approaches, walk me through paperwork and how to fill it out correctly, and made sure I had all the resources I needed going into a difficult week. She came to my school, let me observe her sessions, and checked in multiple times to answer questions. Erin is frequently leading trainings at our staff meetings. Recently she walked us through how to implement appropriate CBT-based interventions/strategies at schools. I took engaging resources/ideas from her presentation and used them the very next day. I am thankful I could learn from this leader and expert in the counseling field. *Submitted by: Kerry Campbell, ANPS School Counselor*

Laura Morton, Social Worker Hill Top Academy: #Service

Laura is a kind and dedicated social worker at Hill Top. Laura heads our Hill Top Equity committee and Sunshine committee. In the past she has also published our yearbook. She is the go-to person when we need to support a colleague. Laura quietly goes about BEING GREAT and will probably hate being called out for her awesomeness. Laura, we appreciate everything you do. *Submitted by: Michelle Sholder, Social Worker*



On March 2, in honor of Happy Read Across America Day, the Capital Area Intermediate Unit and CASTL launched the Dolly Parton's Imagination Library fundraiser at the Capital Area Early Learning Center (ELC) in Lemoyne.

Dolly Parton's Imagination Library sends books to children, ages birth to five, at no cost to families, no matter their families' income.

Millions of preschoolers all over the world, including Australia, the United Kingdom, Canada, the U.S., and the Republic of Ireland are receiving books every month, but

NOT in Dauphin, Cumberland, or Perry County.

Why? Because there is no local affiliate in our area.

We are here to change that reality.

Dolly Parton's Imagination Library negotiates the wholesale cost of books, ships them, supports affiliates with promotional materials, while the affiliates provide the \$2.50 cost of each book, registers children, and promotes the organization in their area.

A group of volunteers, under the umbrella of CASTL, is determined to make sure the youngest children in the CAIU footprint all have the same opportunity to start life with a rich literary foundation. All children deserve this, regardless of economic circumstances. We recognize that a child's success in school and life is largely dependent upon an extensive vocabulary, exposure to a wide and varied selection of stories, and the ability to be a critical consumer of information. Beginning life hearing a loving adult read well-chosen stories puts children on a better path to a brighter future.

We still need to reach our goal of \$180,000 before we can open Dolly Parton's Imagination Library to Dauphin, Cumberland, and Perry Counties. If you would like to donate, please use the link below.

[DONATE NOW](#)

CAIU BOARD HIGHLIGHTS

*The following actions were taken at the **April 28, 2022** meeting, held in the Board Room of the Capital Area Intermediate Unit.*

REPORTS/UPDATES

➤ CAIU Team Reports:

- **Dr. Andrew McCrea, Director of Student Services**, highlighted the All In article on Autism Acceptance Month and Occupational Therapy month. Staffing update: filling vacancies continues to be an issue and we are struggling to meet the increase needs of our students. Program update: wrapping up the 2021-22 school year and have been planning for graduation and summer programming. We will send out the invites and graduation dates.
- **Mr. David Martin, Director of Technology Services**, reported that we continue to experience delays with receiving computers orders. They are out of stock and on back order and we are experiencing shipping issues. Discussed our retention policy and the suggested length of time to keep electronic files. Emails are becoming a hot topic again. Digital documents have increased and are large files. We are recommending 3 years for retention. CAIU offers a consortium model for an email archiver system. In addition, we are looking at a consortium model for a network monitor compliance system.
- **Mrs. Maria Hoover, Director of Educational Services**, reported on the upcoming Learning and Growing Summit on June 21, 2022. Mrs. Hoover shared the Regional Media and Design Competition results and the winners of the virtual K'Nex STEM Challenge where students designed a transportation system. Other upcoming events: there will be an Equity Summit held in June and a Leadership Series to support new administrators such as principals, assistant principals, and district administrators.
- **Dr. Thomas Calvecchio, Assistant Executive Director**, shared information that was sent out across the state about the winners of the 2022 Prevent Suicide PA PSA Contest for Youth Suicide Prevention contest. CAIU Mental Health Program students won first prize. Shannon Wonders, an Educational Consultant with the Capital Area Intermediate Unit, is on a media tour, talking about Autism Acceptance Month and the CAIU. Shannon was on last Thursday's Smart Talk podcast, as well as yesterday, on Good Day PA. May is Mental Health Awareness Month. At CAIU, we will be sending periodic information to CAIU staff with facts, lesson plans, and articles to raise awareness. In addition, all are invited to wear a green ribbon to show support. Green Apple Podcast: We are scheduled to record our first three podcasts tomorrow. First three topics include: Our why, Stress management in the world of education, Summer Routines and things to do in the Capital Area this summer (for kids).
- **Dr. Andria Saia, Executive Director**, took a moment to share her gratitude for her Executive Assistant and Board Secretary in celebration of Administrative Professionals Day. She highlighted the All In! newsletter and gave a shout out to Lauren Gross, our new Marketing and Communication Specialist, for the new flip

design for viewing the newsletter. The main article is on Autism Acceptance month written by Kelly Custer. In addition, she highlighted the Noteworthy article on Occupational Therapist month and the new waiting area that will be designed specifically for OT parents and kids to include fun sensory and open play activities. A CAIU and CAOLA social media report was included in the newsletter. Social media has become an important and effective way for us to communicate. The last page includes information regarding Dolly Parton's Imagination Library. In addition, please take a look at the appreciation letter under information items regarding our Rapid Response Team. The CAIU is currently undergoing major construction on our conference and lobby spaces. In the upcoming months, work will begin on our middle lobby and Board room affecting our June and July Board meetings. We plan to change the location of our June Board meeting to the Capital Area Learning Center. In addition, since the CAIU Board Reorganization meeting is now held in June, we are proposing to cancel our July meeting.

- **Mr. Daren Moran, Director of Business & Operations**, provided a building update on Len Kapp's behalf. Len has been very busy working on several CAIU construction projects. Budget update: The business team is knee deep in prepping for the 2022-23 budget process. Yesterday the CASBO group met and the Deputy Auditor General was present to provide an update on funding sources, charter reform, advocacy and the changes related to school audits.
- **Rennie Gibson, Board Secretary**, reminder that Statement of Financial Interest Forms will need to be filed by May 1, 2022 for the year 2021. Please complete the form online or by hard copy and return to the Board Secretary as soon as possible. In addition, the CAIU Annual Board Member ballots for a new three year term were sent out to the school districts for voting. Ballots are due by June 10.

APPROVED ACTION ITEMS

- **March 24, 2022 - Board Meeting Minutes**
- **March 2022 Treasurer's Report** – a total of \$10,344,243.20 in receipts and \$11,751,772.10 in expenses.
- **Summary of Operations for March 2022** showing revenues of \$82,884,296.52 and \$69,959,440.57 in expenses.
- **Budget Administration**
 - 2020-21 Revised Budget - ESSERS Grant Cares Act
 - 2021-22 Revised Budget - CAMhP
 - 2021-22 Revised Budget - Comprehensive Planning
 - 2021-22 Revised Budget - Diakon
 - 2021-22 Revised Budget - IDEA Section 611 - School Age
 - 2021-22 Revised Budget - LYDC State
 - 2021-22 Revised Budget - LYDC Title ID
 - 2021-22 Revised Budget - Online Learning Association
 - 2021-22 Revised Budget - Professional Services
 - 2021-22 Revised Budget - Technology Entrepreneurial
 - 2021-22 Revised Budget - Transportation
 - 2021-22 Original Budget - Safe Schools Grant
- **Other Fiscal Matters** - None
- **Other Business Items**
 - Contracts – April 2022

➤ **Policies & Programs**

- First Reading New Policy #309.1 - Flexwork
- 2022-23 Student Services Master Calendar
- Approval of 2021 - 22 Student Services Calendar Revisions
- Approval of 2022 - 23 Educational Services Consultant Calendar

➤ **Job Descriptions**

- Second Reading, Existing Position, New Description – Account II
- Second Reading, New Description, New Position - Teacher - Keystone State Challenge Academy
- First Reading, Existing Position, New Description - Building & Trades Teacher

➤ **Personnel Items**

- See attached report

EXECUTIVE DIRECTOR'S REPORT

- Click here for All In Executive Director's Report: <https://online.fliphtml5.com/jplmp/glgs/>.

PRESIDENT'S REPORT

- Mrs. Jean Rice thanked the Board for their attendance.

NEXT MEETING: Thursday, May 26, 2022, 8:00 a.m., Board Room, CAIU Enola Office

***Our Mission:** Provides innovative support and services in partnership with schools, families, and communities to build capacity and model courageous leadership to help them be great. #BeGreat*

***Our Vision:** Recognized as a trusted and influential partner in achieving life-changing outcomes in the Capital Area. #ChangingLives*

April 28, 2022 APPROVED PERSONNEL ITEMS:

RESIGNATIONS

- **IRMA BAUGHMAN**, HR Manager, Administrative Team – HR Program, effective April 8, 2022. Reason: Personal.
- **KRISTEN DIECK**, Teacher, ESL Program, effective June 3, 2022. Reason: Personal.
- **MELISSA LYON**, Speech and Language Clinician, School-Age Speech Program, effective June 7, 2022. Reason: Retirement after 19 years of continuous CAIU service.
- **R. SCOTT MOYER**, Teacher, Loysville Youth Development Center, effective June 9, 2022. Reason: Retirement after 12 years of continuous CAIU service.
- **JAMES PEAKE**, Inclusion Consultant, Early Intervention Program, effective August 22, 2022. Reason: Retirement after 38 years of continuous CAIU service.
- **ERIC SCHNECK**, PowerSchool Support Administrator, Technology Team, effective May 4, 2022. Reason: Personal.
- **BETTINA SEIDEL**, School Nurse, Health Services Program, effective June 30, 2022. Reason: Retirement after 27 years of continuous CAIU service.
- **KEITH STRICKLER**, Teacher, Loysville Youth Development Center, effective June 9, 2022. Reason: Retirement after 12 years of continuous CAIU service.
- **DEBRA VANDLING**, Teacher, Center Point Program, effective June 6, 2022. Reason: Retirement after 19 years of continuous CAIU service.

RECOMMENDED FOR EMPLOYMENT OR CONTRACT

- **CAITLYN ALBERT**, Temporary Professional, effective date to be determined. Assignment: Speech and Language Clinician, Early Intervention Program with base salary of Masters, Step 1, \$52,639 for 190 days of service will be prorated based on the number of hours/days worked with additional new hire days as required. This is a replacement position funded through the MAWA budget.
- **NATALIE BORNE**, Paraeducator, effective date to be determined until July 27, 2022. Assignment: Long Term Substitute Floater Educational Paraprofessional, Early Intervention Program with base salary of HS, \$24,182.25 for 190 days of service will be prorated based on the number of hours/days worked with additional new hire days as required. This is a replacement position funded through the MAWA budget.
- **KALEY GERHARDS**, Professional, effective date to be determined until December 16, 2022. Assignment: Long Term Substitute Occupational Therapist, OT/PT Program with base salary of Masters, Step 1, \$52,639 for 190 days of service will be prorated based on the number of hours/days worked with additional new hire days as required. This is a replacement position funded through the OT/PT budget.
- **ANDREW LINGENFELTER**, Technology Support Specialist, Technology Team, effective date to be determined. Base salary of \$42,200 for 260 days of service will be prorated based on the number of days worked through June 30, 2022. This is a replacement position funded through the General Operating budget.
- **AMANDA MAULFAIR**, Professional, effective for the 2022-2023 school year. Assignment: Educational Consultant, Pupil Services Program with base salary will be determined with the negotiation of the Collective Bargaining Agreement (CBA). Salary will be based on a Masters+30, Step 14 placement on the 2022-2023 salary scale. This is for 190 days of service and will be prorated based on the number of hours/days worked with additional new hire days as required. This is a replacement position funded through the Pupil Services budget.
- **MEIKE SWANSON**, Professional, effective April 29, 2022. Assignment: Physical Therapist, OT/PT Program with base salary of Masters+60/PhD, Step 15, \$79,691 for 190 days of

service will be prorated based on the number of hours/days worked with additional new hire days as required. This is a replacement position funded through the OT/PT budget.

- **NICOLE WILLI**, Temporary Professional, effective date to be determined. Assignment: Speech and Language Clinician, Early Intervention Program with base salary of Masters, Step 1, \$52,639 for 190 days of service will be prorated based on the number of hours/days worked with additional new hire days as required. This is a replacement position funded through the MAWA budget.
- **BLAKE WISE**, Human Resources Manager, Administrative Team – Human Resources, effective date to be determined. Base salary of \$113,105.38 for 260 days of service will be prorated based on the number of days worked. This is a replacement position funded through the General Operating budget.
- **MARCUS WOODALL**, Technology Support Specialist, Technology Team, effective date to be determined. Base salary of \$42,200 for 260 days of service will be prorated based on the number of days worked through June 30, 2022. This is a replacement position funded through the General Operating budget.

CHANGES OF STATUS:

- **KAITLIN SWISHER**, from Program Assistant to Payroll and Data Coordinator, Administrative Team – Human Resources, effective April 1, 2022. Change of status results in a change of salary to \$44,133.41 for 260 days of service and will be prorated for a total of 64 days through June 30, 2022.

LEAVE OF ABSENCE

- **LAUREN ROYER**, Psychologist, Student Services Team, leave of absence effective March 30, 2022 – May 15, 2022. Leave is requested in accordance with Article VI of the Collective Bargaining Agreement (CBA).

May 9, 2022 – PSBA Liaison Insider Summary Update (from 4/25/22)

2022 State of Education report released

PSBA and the Pennsylvania Association of School Administrators recently released the [2022 State of Education report](#). Since its start in 2017, this annual report has served as a barometer of not only the key indicators of public school performance but also the timely challenges that public schools are facing and how they are coping with them. This year's report focuses on the ongoing impact of the COVID-19 pandemic on public education in Pennsylvania and also includes data on parents' perception of public education. The 2022 State of Education report was sent to all school directors and superintendents and given to members of the General Assembly. [Click here to download the report.](#)

Act 18 of 2022: Gov. Wolf signs bidding legislation

Gov. Wolf has signed into law legislation that establishes provisions for school districts and other local authorities to award a contract for services when no bids are received. Under [Senate Bill 478](#) (Sen. Dush, R-Jefferson), now Act 18 of 2022, if the district or authority advertises and no bids are received, it must advertise a second time. If no bids are received within 15 days of the second advertisement, the entity may initiate negotiations for a contract for services with a provider. Prior to the execution of the contract, the entity must disclose at a public meeting the identity of the provider, the proposed contract price and a summary of the terms and conditions of the contract. Misuse of the provisions to evade advertising requirements would be subject to penalties.

New federal grant program, toolkit for school infrastructure announced

The Biden administration recently announced a \$500 million grant program to be administered by the U.S. Department of Energy for energy improvements at public school facilities. The program is part of the administration's new [Action Plan for Building Better School Infrastructure](#). Public school facilities will be eligible for energy improvements that result in a direct reduction in school energy costs. In addition, funding would support any improvement, repair, renovation to or installation in a school that leads to an improvement in teacher and student health. In conjunction with this initiative, the administration released a toolkit collecting [Federal Resources for Addressing School Infrastructure Needs](#). The new resource identifies sources of live technical support from federal agencies, key technical guides and financial resources, including for indoor air quality, lead removal and energy efficiency.

Districts can apply for federal clean school bus funds

Authorized by the recently signed federal Bipartisan Infrastructure Law, the Environmental Protection Agency's (EPA) Clean School Bus Program provides \$5 billion over the next five years to replace school buses with low- and zero-emission school buses. The first funding opportunity under this program will be the 2022 Clean School Bus Rebates. The EPA will offer \$500 million for zero-emission and clean school bus rebates. The EPA anticipates it will begin accepting applications for Clean School Bus Rebates very soon. Districts can apply directly once the application period is open and can start now to gather information needed to apply.

[Click here](#) to learn more about the Clean School Bus Program.

[Click here](#) to learn more about the Clean Bus Rebate Funding.

May 4 webinar - School Safety and Security Board Report: What Should I Include in 2022?

In accordance with PA School Code, the School Safety and Security Coordinator is required to provide an annual report to the school board, in executive session, on the school entity's current safety and security practices, and identify strategies to improve school safety and security. In this hour-long complimentary member webinar at 12:00 p.m., get an expert overview of the legal requirements of the report and tips for what should be included in a presentation. Changes in law will also be discussed as well as hot topics that are recommended for inclusion in this year's report. [Register now!](#)