



VIRGINIA BEACH CITY PUBLIC SCHOOLS
CHARTING THE COURSE

DEPARTMENT OF BUDGET & FINANCE
Office of Purchasing Services

MEMORANDUM

TO: All Interested Parties

FROM: David Sandloop, Procurement Specialist II, Office of Purchasing Services

SUBJECT: **Public-Private Education Facilities Infrastructure Act Project (PPEA): For the design/construction of Princess Anne and Bayside High Schools and B. F. Williams/Bayside 6th Grade Replacements.**

DATE: January 14, 2022

Pursuant to VBCPS Policy 3-71 “Public-Private Facilities and Infrastructure Act Projects” (the “Policy”) and after School Board acceptance of an unsolicited Conceptual Proposal from S.B. Ballard Construction Company on August 24, 2021, a solicitation was issued for competing Conceptual Proposals on October 20, 2021. This Request for Conceptual Proposals closed on December 20, 2021 with one additional proposal from a partnership between Heartland Construction and W.M. Jordan Company. S.B. Ballard also submitted a supplement to its original proposal.

In accordance with School Board Policy 3-71, staff has publicly posted the two proposals, the Jordan proposal and the Ballard proposal as supplemented. In accordance with the Policy, the VBCPS will proceed to the Detailed Phase of the PPEA process. Because of the complexity of the project and the requirement to evaluate financing and design elements, the evaluation of the Detailed Phase shall proceed using competitive negotiation, and the scoring elements will be communicated to Ballard and Jordan in the Detailed Phase solicitation. Upon receipt of Detailed Phase proposals, the VBCPS intends to proceed with interviews and/or negotiations resulting in an Interim Agreement and eventual Comprehensive Agreement with the preferred Offeror.

Thank you.

David A. Sandloop, CPPO, CPPB