

Berkshire Local Schools

October 2013 Forecast

Financial Overview

- ✓ The District ended fiscal year 2013 with \$253,886 more than anticipated in the May 2013 forecast.
- ✓ The District continues in a deficit spending situation due to flat revenues and increased costs.
- ✓ Revenues are forecasted to increase by \$145,202 from FY 2013 amounts.
- ✓ Expenditures are forecasted to increase by \$289,916 from FY 2013 amounts.
- ✓ The District is forecasted to have a negative fund balance on June 30, 2016.

Revenue Assumptions

Property taxes are expected to have a slight decrease over FY13. A tax abatement of \$86,645 that expired in 2013 will begin collection in January 2014. Income taxes for FY13 showed ½% increase over FY12. Based upon current collections a 1% increase over FY13 is forecasted for FY14. Casino revenues will be received at \$52 per student.

The District has benefited from expanding the open enrollment to all grade levels for fiscal year 2014. Revenues are expected to increase by \$132,049. For fiscal year 2014, a total of 72 students have open enrolled to our district. 34 students are open-enrolled to Burton Elementary and 38 are enrolled to the High School. 30 students have enrolled in other school districts. Currently, the State provides \$5,700 for each open enrollee.

Expenditure Assumptions

The District continues to monitor expenditures closely. Benefits, purchase services, supplies, capital outlay and transfers out are all expected to increase in fiscal year 2014. Personal Services declined due to the retirement of 6 teachers that were higher on the salary scale. Purchase service is the most uncertain as it includes expenditures for utilities, transportation fuel and costs for special education services.

Berkshire Local Schools

Geauga County

Schedule of Revenues, Expenditures and Changes in Fund Balances
For the Fiscal Years Ended June 30, 2011, 2012 and 2013 Actual;
Forecasted Fiscal Years Ending June 30, 2014 Through 2018

| | | Actual | | | 13-Oct | Forecasted | | | | |
|---|---|---------------------|---------------------|---------------------|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | | Fiscal Year 2011 | Fiscal Year 2012 | Fiscal Year 2013 | Average Change | Fiscal Year 2014 | Fiscal Year 2015 | Fiscal Year 2016 | Fiscal Year 2017 | Fiscal Year 2018 |
| Revenues | | | | | | | | | | |
| 1.010 | General Property Tax (Real Estate) | 3,796,102 | 3,707,158 | 3,807,794 | 0.2% | 3,793,280 | 3,962,466 | 4,046,698 | 4,087,165 | 4,128,037 |
| 1.020 | Tangible Personal/Public Utility Property Tax | 274,759 | 273,027 | 291,967 | 3.2% | 306,387 | 306,387 | 306,387 | 306,387 | 306,387 |
| 1.030 | Income Tax | 1,626,657 | 1,748,433 | 1,756,995 | 4.0% | 1,774,565 | 1,774,565 | 1,774,565 | 1,774,565 | 1,774,565 |
| 1.035 | Unrestricted State Grants-in-Aid | 2,887,601 | 2,879,392 | 2,868,613 | -0.3% | 2,882,945 | 2,875,511 | 2,877,011 | 2,877,011 | 2,877,011 |
| 1.040 | Restricted State Grants-in-Aid | 14,857 | 20,973 | 34,868 | 53.7% | 48,227 | 48,227 | 48,227 | 48,227 | 48,227 |
| 1.045 | Restricted Federal Grants-in-Aid - SFSF | 407,340 | 4,339 | 0 | -99.5% | 0 | | | | |
| 1.050 | Property Tax Allocation | 1,550,613 | 1,282,482 | 1,057,560 | -17.4% | 1,043,628 | 1,043,628 | 1,043,628 | 1,043,628 | 1,043,629 |
| 1.060 | All Other Revenues | 586,834 | 590,497 | 689,634 | 8.7% | 790,900 | 732,400 | 664,000 | 664,000 | 664,000 |
| 1.070 | Total Revenues | 11,144,763 | 10,506,301 | 10,507,431 | -2.9% | 10,639,932 | 10,743,184 | 10,760,516 | 10,800,983 | 10,841,856 |
| Other Financing Sources | | | | | | | | | | |
| 2.010 | Proceeds from Sale of Notes | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 2.020 | State Emergency Loans and Advancements (Approved) | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 2.040 | Operating Transfers-In | 71,100 | 0 | 0 | 0.0% | 0 | 0 | | | |
| 2.050 | Advances-In | 6,000 | 180,116 | 135,000 | 1438.4% | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 2.060 | All Other Financing Sources | 17,228 | 13,685 | 2,299 | -51.9% | 50,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 2.070 | Total Other Financing Sources | 94,328 | 193,801 | 137,299 | 38.1% | 150,000 | 105,000 | 105,000 | 105,000 | 105,000 |
| 2.080 | Total Revenues and Other Financing Sources | 11,239,091 | 10,700,102 | 10,644,730 | -2.7% | 10,789,932 | 10,848,184 | 10,865,516 | 10,905,983 | 10,946,856 |
| Expenditures | | | | | | | | | | |
| 3.010 | Personal Services | 5,990,291 | 5,964,836 | 5,678,219 | -2.6% | 5,525,875 | 5,690,338 | 5,777,159 | 5,865,540 | 5,955,513 |
| 3.020 | Employees' Retirement/Insurance Benefits | 1,935,777 | 1,775,325 | 1,793,206 | -3.6% | 1,941,151 | 1,934,715 | 1,906,462 | 1,935,628 | 1,965,319 |
| 3.030 | Purchased Services | 1,962,174 | 2,098,267 | 2,089,042 | 3.2% | 2,312,713 | 2,266,909 | 2,268,284 | 2,295,165 | 2,322,562 |
| 3.040 | Supplies and Materials | 391,159 | 261,859 | 281,559 | -12.8% | 314,889 | 311,370 | 333,068 | 315,000 | 315,000 |
| 3.050 | Capital Outlay | 99,023 | 41,218 | 99,485 | 41.5% | 105,805 | 127,600 | 127,600 | 127,600 | 127,600 |
| 3.060 | Intergovernmental | 0 | 0 | 0 | 0.0% | 0 | | | | |
| Debt Service: | | | | | | | | | | |
| 4.010 | Principal-All (Historical Only) | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 4.020 | Principal-Notes | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 4.030 | Principal-State Loans | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 4.040 | Principal-State Advancements | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 4.050 | Principal-HB 264 Loans | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 4.055 | Principal-Other | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 4.060 | Interest and Fiscal Charges | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 4.300 | Other Objects | 454,478 | 490,853 | 499,715 | 4.9% | 499,714 | 493,002 | 493,002 | 493,002 | 493,002 |
| 4.500 | Total Expenditures | 10,832,902 | 10,632,358 | 10,441,226 | -1.8% | 10,700,147 | 10,823,934 | 10,905,575 | 11,031,936 | 11,178,996 |
| Other Financing Uses | | | | | | | | | | |
| 5.010 | Operating Transfers-Out | 524,826 | 466,843 | 493,130 | -2.7% | 559,125 | 450,000 | 450,000 | 450,000 | 450,000 |
| 5.020 | Advances-Out | 6,000 | 160,116 | 135,000 | 1276.5% | 100,000 | 135,000 | 135,000 | 135,000 | 135,000 |
| 5.030 | All Other Financing Uses | 0 | 0 | 0 | 0.0% | 0 | | | | |
| 5.040 | Total Other Financing Uses | 530,826 | 626,959 | 628,130 | 9.1% | 659,125 | 585,000 | 585,000 | 585,000 | 585,000 |
| 5.050 | Total Expenditures and Other Financing Uses | 11,363,728 | 11,259,317 | 11,069,356 | -1.3% | 11,359,272 | 11,408,934 | 11,490,575 | 11,616,936 | 11,763,996 |
| 6.010 | Excess of Revenues and Other Financing Sources over (under) Expenditures and Other Financing Uses | (124,637) | (559,215) | (424,626) | 162.3% | (569,340) | (560,750) | (625,059) | (710,952) | (817,140) |
| 7.010 | Cash Balance July 1 - Excluding Proposed Renewal/Replacement and New Levies | 2,782,181 | 2,657,544 | 2,098,329 | -12.8% | 1,673,703 | 1,104,363 | 543,613 | (81,446) | (792,398) |
| 7.020 | Cash Balance June 30 | 2,657,544 | 2,098,329 | 1,673,703 | -20.6% | 1,104,363 | 543,613 | (81,446) | (792,398) | (1,609,538) |
| 8.010 | Estimated Encumbrances June 30 | 104,331 | 211,057 | 99,130 | 24.6% | 115,000 | 115,000 | 115,000 | 115,000 | 115,000 |
| Reservation of Fund Balance | | | | | | | | | | |
| 9.010 | Textbooks and Instructional Materials | | | | 0.0% | 0 | | | | |
| 9.050 | Debt Service | | | | 0.0% | | | | | |
| 9.070 | Bus Purchases | | | | 0.0% | | 0 | 0 | 0 | 0 |
| 9.080 | Subtotal | 0 | 0 | 0 | 0.0% | 0 | 0 | 0 | 0 | 0 |
| 10.010 | Fund Balance June 30 for Certification of | 2,553,213 | 1,887,272 | 1,574,573 | -21.3% | 989,363 | 428,613 | (196,446) | (907,398) | (1,724,538) |
| Revenue from Replacement/Renewal Levies | | | | | | | | | | |
| 11.010 | Income Tax - Renewal | | | | 0.0% | | | | | |
| 11.020 | Property Tax - Renewal or Replacement | 0 | 0 | | 0.0% | | 0 | 0 | 0 | |
| 11.300 | Cumulative Balance of Replacement/Renewal Levies | 0 | 0 | 0 | 0.0% | 0 | 0 | 0 | 0 | 0 |
| 12.010 | Fund Balance June 30 for Certification of Contracts, Salary Schedules and Other Obligations | 2,553,213 | 1,887,272 | 1,574,573 | -21.3% | 989,363 | 428,613 | (196,446) | (907,398) | (1,724,538) |
| 15.010 | Unreserved Fund Balance June 30 | 2,553,213 | 1,887,272 | 1,574,573 | -21.3% | 989,363 | 428,613 | (196,446) | (907,398) | (1,724,538) |
| ADM Forecasts | | | | | | | | | | |
| 20.010 | Kindergarten - October Count | 62 | 62 | 62 | 0.0% | 66 | 66 | 66 | 66 | 66 |
| 20.015 | Grades 1-12 - October Count | 1,015 | 1,021 | 1,001 | -0.7% | 929 | 857 | 785 | 713 | 641 |
| State Fiscal Stabilization Funds | | | | | | | | | | |
| 21.010 | Personal Services SFSF | 21,568 | 0 | 0 | 0.0% | | | | | |
| 21.020 | Employees Retirement/Insurance Benefits SFSF | 48,207 | 0 | 0 | 0.0% | | | | | |
| 21.030 | Purchased Services SFSF | 17,584 | 0 | 0 | 0.0% | | | | | |
| 21.040 | Supplies and Materials SFSF | 158,333 | 0 | 0 | 0.0% | | | | | |
| 21.050 | Capital Outlay SFSF | 2,200 | 0 | 0 | 0.0% | | | | | |
| 21.060 | Total Expenditures - SFSF | 247,892 | 0 | 0 | 0.0% | 0 | 0 | 0 | 0 | 0 |

See accompanying summary of significant forecast assumptions and accounting policies

Includes: General fund, Emergency Levy fund, DPIA fund, Textbook fund and any portion of Debt Service fund related to General fund debt

BERKSHIRE LOCAL SCHOOL DISTRICT ASSUMPTIONS
Five Year Forecast – FY14 - FY18

REVENUES

1.010: Real Property Tax

Real property tax is the largest source of revenue for the Berkshire Local School District. The district does not include delinquent taxes in the revenue forecast and the auditor certifies 98% of the collection on real property.

The District's FY14 tax revenue is based upon the auditor's certificate of resources. Comparing FY13 to FY14, the forecast is reflecting a decrease of \$14,514 in property tax revenue. The decrease is a result of the fact that a large amount of delinquencies were collected in FY13. Included in the forecasted FY14 amount is \$86,645 that is the result of a tax abatement on Great Lakes Cheese that expired in tax year 2013. FY15 includes tax revenues totaling \$44,608 for tax abatement on Saint Gobain due to expire in tax year 2014. Current delinquencies total \$119,794; these monies are not included in the forecast due to the uncertainty of collections.

1.020: Personal Property/Public Utility Tax

This line item includes Personal Property tax and Public Utility tax. Personal property tax revenue has been eliminated for non-utility producing entities. As a reminder, this is the result of the Ohio General Assembly tax restructuring policy adopted via HB66. The only remaining revenue in Line 1.02 will be Public Utility personal property tax. Current delinquencies total \$1,197; these monies are not included in the forecast due to the uncertainty of collections.

1.030: Income Tax

The District added ¼ % in 2008 along with a change from a traditional tax to an earned income tax. The total tax is 1%. The forecast reflects FY14 through FY18 revenue based upon actual FY13 collections. A 1% increase is being forecasted for FY14. This line item will need to be revisited quarterly as it is an unpredictable revenue source due to the economy. Current outstanding delinquencies were not available as of the release of this forecast.

Grants-In-Aid

1.035: Unrestricted Grants-in-Aid

Unrestricted grants-in-aid represent funds received through the State Foundation statement settlements from the Ohio Department of Education (ODE). The State funding for schools is based on several factors all of which are subject to deliberations and approval of the Ohio General Assembly.

School funding for fiscal year 2014 is based upon the current simulations by the ODE under the state's funding guarantee. Under the guarantee, drops in enrollment will not result in less funding unless the state lowers its 100% guaranteed funding threshold.

In 2009, Ohio voters approved the construction of four full-service casinos in the State of Ohio. The Constitutional Amendment directs that school districts receive a portion of the gross casino revenue based on student populations for students who are residents of the county in which the School resides. The revenue is intended to supplement current State aid, not supplant. The estimates used are based on current enrollment and revenues supplementing, not supplanting. The amounts used are \$52 per student for FY14 and \$50 per student for FY15 and beyond.

1.040: Restricted Grants-in-Aid

Restricted Grants-in-Aid represents funding for monies that are restricted for a specific purpose such as: special education excess cost reimbursement, bus purchases and career technology.

1.045: Restricted Federal Grants-in-Aid

Restricted Federal Grants-in-Aid represents funding for Budget Stabilization (SFSF) through the federal stimulus monies and Education Jobs federal monies. These monies have been eliminated beginning FY12.

The following represents Grants-In-Aid past and future payments for the District:

| | Actual | | | | |
|---------------------------|------------------|------------------|------------------|------------------|------------------|
| | 2009 | 2010 | 2011 | 2012 | 2013 |
| Unrestricted | 3,179,697 | 3,014,121 | 2,887,601 | 2,879,392 | 2,868,613 |
| Restricted State | 36,181 | 14,149 | 14,548 | 20,973 | 34,868 |
| Restricted Federal - SFSF | - | 203,005 | 245,692 | - | - |
| Education Jobs | | | 161,648 | 4,339 | - |
| | <u>3,215,878</u> | <u>3,231,275</u> | <u>3,309,489</u> | <u>2,904,704</u> | <u>2,903,481</u> |
| | Estimated | | | | |
| | 2014 | 2015 | 2016 | 2017 | 2018 |
| Unrestricted | 2,832,661 | 2,832,661 | 2,832,661 | 2,832,661 | 2,832,661 |
| Casino Revenue | 50,284 | 42,850 | 44,350 | 44,350 | 44,350 |
| Restricted State | 48,227 | 48,227 | 48,227 | 48,227 | 48,227 |
| Restricted Federal - SFSF | - | - | - | - | - |
| Education Jobs | - | - | - | - | - |
| | <u>2,931,172</u> | <u>2,923,738</u> | <u>2,925,238</u> | <u>2,925,238</u> | <u>2,925,238</u> |

1.050: Property Tax Allocation

The property tax allocation represents the Homestead and Rollback reimbursement and the personal property replacement known as the Tangible Value Loss Replacement (TVLR) and SB3 Electric Deregulation. The forecast reflects the TVLR replacement to continue through FY17. It should be noted that this reimbursement is under much debate by the legislature and has the potential for elimination in future budget bills. Current funding is legislated through HB59 which expires at the end of fiscal year 2015.

SB3 deregulation, enacted in June 1999, made both regulatory and tax changes for electric and gas utilities. The changes resulted in reduced property tax revenues for schools. Losses were guaranteed to be reimbursed for five years. This reimbursement was discontinued in FY12

The following is a schedule of past and future reimbursements.

Property Tax Reimbursements

| | Actual | | | | |
|--------------------|--------------|--------------|--------------|--------------|--------------|
| | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year |
| | 2009 | 2010 | 2011 | 2012 | 2013 |
| Personal Property | 257,276.95 | 18,261.99 | - | - | - |
| Homestead | 109,920.91 | 113,915.33 | 77,706.27 | 97,914.64 | 81,839.00 |
| 2 1/2 % Rollback | 442,483.05 | 443,359.47 | 489,960.26 | 469,704.22 | 468,983.00 |
| TVLR | 713,149.00 | 900,443.91 | 910,725.29 | 710,655.00 | 506,739.00 |
| SB3 Electric Dereg | 71,922.48 | 72,135.60 | 72,221.07 | 4,208.00 | |
| Total for Year | 1,594,752.39 | 1,548,116.30 | 1,550,612.89 | 1,282,481.86 | 1,057,561.00 |
| | Estimated | | | | |
| | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year |
| | 2014 | 2015 | 2016 | 2017 | 2018 |
| Personal Property | - | - | - | - | - |
| Homestead | 81,839.00 | 81,839.00 | 81,839.00 | 81,839.00 | 81,839.00 |
| 2 1/2 % Rollback | 455,050.00 | 455,050.00 | 455,050.00 | 455,050.00 | 455,050.00 |
| TVLR | 506,739.00 | 506,739.00 | 506,739.00 | 506,739.00 | 506,739.00 |
| SB3 Electric Dereg | | | | | |
| Total for Year | 1,043,628.00 | 1,043,628.00 | 1,043,628.00 | 1,043,628.00 | 1,043,628.00 |

1.060: All Other Revenue

This revenue line item includes all other local revenue, Medicaid reimbursements and interest earnings. The largest category is open enrollment income, currently estimated at \$410,400 for FY14. Currently the District receives \$5,700 per student. For FY15 through FY18, it is assumed that current open enrollment levels will decline slightly.

FY14-FY18 revenue includes \$175,000 to be received from the Mental Retardation and Developmental Disabilities (MRDD) Agency. These monies are calculated based upon the number of special needs children that are categorized under MRDD guidelines. These monies are not guaranteed funding and are subject to enrollment numbers.

The District is currently undergoing a Medicaid audit that could potentially result in monies being held at the State of Ohio to be released based upon the audit. At this time the monies are

estimated at \$150,000, however, due to the uncertainty of the release of these monies, they have not been included in the forecast.

2.050: Advances In

Advances In represents temporary movement of monies between funds.

2.060: All Other Financing Sources

This revenue line item represents other revenue sources such as sale and loss of Assets and refund of prior year expenditures.

EXPENDITURES

3.010: Personal Services

Forecasted salary and benefit amounts are based on current negotiated contracts and non-negotiated employees. The current negotiated contract for Certified and Classified Employees expires at the end of FY15.

Personnel Services include all salaries, substitutes, long term substitutes, certified extra classes, overtime costs. The forecasted amount for FY14 includes the retirement of seven teachers. Currently, approximately \$215,000 of salaries are offset by federal dollars provided through Title I and IDEA.

3.020: Employees' Retirement/Insurance Benefits

Benefits include: retirement, Medicare, workers compensation, unemployment compensation, life insurance, health and dental insurance. Projected increases reflect increases in health insurance premiums of nine percent and associated costs with step increases. Calculations for FY15 through FY18 are calculated based upon historical cost percentage of salaries.

3.030: Purchased Services

This category represents amounts paid for personal services rendered by personnel who are not on the payroll of the school district along with tuition costs to other districts and utilities. The largest expenditure in this category is for special education services.

It is important to note that any unanticipated spikes in these categories will require a reprioritization within and among the costs included.

3.040: Supplies & Materials

Supplies and materials are comprised of textbooks, janitorial and transportation fuel and supplies costs.

3.050: Capital Outlay

For FY14, three new, seventy one passenger buses were leased for five years. FY14 through FY18 includes the lease payments from the FY13 purchase as well as lease payments from the FY14 purchase.

4.300: Other Objects

Other objects include expenditures such as County Auditor and Treasurer fees and costs associated with the County Educational Service Center.

5.010: Transfers

The following represents the scheduled transfers from the general fund to various other funds:

| | <u>FY 2014</u> | <u>FY 2015</u> | <u>FY 2016</u> | <u>FY 2017</u> | <u>FY 2018</u> |
|---------------------------|----------------|----------------|----------------|----------------|----------------|
| Self Insurance Fund | 275,000 | 275,000 | 275,000 | 275,000 | 275,000 |
| Cafeteria Fund | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| Termination Benefits Fund | 200,174 | 125,000 | 125,000 | 125,000 | 125,000 |
| Athletics | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| Uniform Supply Fund | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 |
| Miscellaneous Funds | 3,951 | 5,000 | 5,000 | 5,000 | 5,000 |
| | <u>559,125</u> | <u>485,000</u> | <u>485,000</u> | <u>485,000</u> | <u>485,000</u> |

The transfer to the Termination Benefits Fund represents a set-aside for future severance payments for exiting employees upon their retirement. The amount is derived from the accrual calculation in the preparation of financial statements.

5.020: Advances-Out

Advances-Out are typically approved prior to the fiscal year end for state and federal funds and these advances are anticipated to be returned to the general fund within the same fiscal year.

8.010: Encumbrances

Encumbrances are projected not to change each fiscal year. The FY14 through FY18 carryover encumbrances are based upon historical average amounts.

9.010: Budget Reserve

At this time, there is no budget reserve.

NOTICE

The district's five-year forecast is based on the above assumptions known at this point in time. As with all forecasting models, operating fiscal results of each fiscal year will change if the original assumptions are modified. The five-year forecast includes only the General Fund and SFSF monies.

Berkshire Local Schools
Schedule of Revenues, Expenditures and Changes in Fund Balances

| | Actual Fiscal Year 2011 | Actual Fiscal Year 2012 | Actual Fiscal Year 2013 | Forecasted Fiscal Year 2014 | Forecasted Fiscal Year 2015 | Forecasted Fiscal Year 2016 | Forecasted Fiscal Year 2017 | Forecasted Fiscal Year 2018 |
|--|-------------------------------|-------------------------------|-------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| <u>Revenues</u> | | | | | | | | |
| <u>General Property Tax (Real Estate)</u> | 3,796,102 | 3,707,158 | 3,807,794 | 3,793,280 | 3,962,466 | 4,046,698 | 4,087,165 | 4,128,037 |
| % of Change per year | | -2.34% | 2.71% | -0.38% | 4% | 2.13% | 1.00% | 1.00% |
| \$\$ of Change per year | | (88,944) | 100,636 | (14,514) | 169,186 | 84,233 | 40,467 | 40,872 |
| <u>Tangible Personal Property Tax</u> | 274,759 | 273,027 | 291,967 | 306,387 | 306,387 | 306,387 | 306,387 | 306,387 |
| % of Change per year | | -0.63% | 6.94% | 4.94% | 0.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | (1,732) | 18,940 | 14,420 | 0 | 0 | 0 | 0 |
| <u>Income Tax</u> | 1,626,657 | 1,748,433 | 1,756,995 | 1,774,565 | 1,774,565 | 1,774,565 | 1,774,565 | 1,774,565 |
| % of Change per year | | 7.49% | 0.49% | 1.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | 121,776 | 8,562 | 17,570 | 0 | 0 | 0 | 0 |
| <u>Unrestricted State Grants-in-Aid</u> | 2,887,601 | 2,879,392 | 2,868,613 | 2,882,945 | 2,875,511 | 2,877,011 | 2,877,011 | 2,877,011 |
| % of Change per year | | -0.28% | -0.37% | 0.50% | -0.26% | 0.05% | 0.00% | 0.00% |
| \$\$ of Change per year | | (8,209) | (10,779) | 14,332 | (7,434) | 1,500 | 0 | 0 |
| <u>Restricted State Grants-in-Aid</u> | 14,857 | 20,973 | 34,868 | 48,227 | 48,227 | 48,227 | 48,227 | 48,227 |
| % of Change per year | | 41.17% | 66.25% | 38.31% | 0.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | 6,116 | 13,895 | 13,359 | 0 | 0 | 0 | 0 |
| <u>Restricted Federal Grants-in-Aid - SFSF</u> | 407,340 | 4,339 | 0 | 0 | 0 | 0 | 0 | 0 |
| % of Change per year | | -98.93% | -100.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | (403,001) | (4,339) | 0 | 0 | 0 | 0 | 0 |
| <u>Property Tax Allocation</u> | 1,550,613 | 1,282,482 | 1,057,560 | 1,043,628 | 1,043,628 | 1,043,628 | 1,043,628 | 1,043,629 |
| % of Change per year | | -17.29% | -17.54% | -1.32% | 0.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | (268,131) | (224,922) | (13,932) | 0 | 0 | 0 | 1 |
| <u>All Other Revenues</u> | 586,834 | 590,497 | 689,634 | 790,900 | 732,400 | 664,000 | 664,000 | 664,000 |
| % of Change per year | | 0.62% | 16.79% | 14.68% | -7.40% | -9.34% | 0.00% | 0.00% |
| \$\$ of Change per year | | 3,663 | 99,137 | 101,266 | (58,500) | (68,400) | 0 | 0 |
| <u>Advances-In</u> | 6,000 | 180,116 | 135,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| % of Change per year | | 2901.93% | -25.05% | -25.93% | 0.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | 174,116 | (45,116) | (35,000) | 0 | 0 | 0 | 0 |
| <u>All Other Financing Sources</u> | 17,228 | 13,685 | 2,299 | 50,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| % of Change per year | | -20.57% | -83.20% | 2074.86% | -90.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | (3,543) | (11,386) | 47,701 | (45,000) | 0 | 0 | 0 |
| <u>Expenditures</u> | | | | | | | | |
| <u>Personal Services</u> | 5,990,291 | 5,964,836 | 5,678,219 | 5,525,875 | 5,690,338 | 5,777,159 | 5,865,540 | 5,955,513 |
| % of Change per year | | -0.42% | -4.81% | -2.68% | 2.98% | 1.53% | 1.53% | 1.53% |
| \$\$ of Change per year | | (25,455) | (286,617) | (152,344) | 164,463 | 86,821 | 88,382 | 89,973 |
| <u>Employees' Retirement/Insurance Benefits</u> | 1,935,777 | 1,775,325 | 1,793,206 | 1,941,151 | 1,934,715 | 1,906,462 | 1,935,628 | 1,965,319 |
| % of Change per year | | -8.29% | 1.01% | 8.25% | -0.33% | -1.46% | 1.53% | 1.53% |
| \$\$ of Change per year | | (160,452) | 17,881 | 147,945 | (6,436) | (28,253) | 29,166 | 29,691 |
| % of Personal Services | | 29.76% | 31.58% | 35.13% | 34.00% | 33.00% | 33.00% | 33.00% |
| <u>Purchased Services</u> | 1,962,174 | 2,098,267 | 2,089,042 | 2,312,713 | 2,266,909 | 2,268,284 | 2,295,165 | 2,322,562 |
| % of Change per year | | 6.94% | -0.44% | 10.71% | -1.98% | 0.06% | 1.19% | 1.19% |
| \$\$ of Change per year | | 136,093 | (9,225) | 223,671 | (45,804) | 1,375 | 26,881 | 27,396 |
| <u>Supplies and Materials</u> | 391,159 | 261,859 | 281,559 | 314,889 | 311,370 | 333,068 | 315,000 | 315,000 |
| % of Change per year | | -33.06% | 7.52% | 11.84% | -1.12% | 6.97% | -5.42% | 0.00% |
| \$\$ of Change per year | | (129,300) | 19,700 | 33,330 | (3,519) | 21,698 | (18,068) | 0 |
| <u>Capital Outlay</u> | 99,023 | 41,218 | 99,485 | 105,805 | 127,600 | 127,600 | 127,600 | 127,600 |
| % of Change per year | | -58.38% | 141.36% | 6.35% | 20.60% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | (57,805) | 58,267 | 6,320 | 21,795 | 0 | 0 | 0 |
| <u>Other Objects</u> | 454,478 | 490,853 | 499,715 | 499,714 | 493,002 | 493,002 | 493,002 | 493,002 |
| % of Change per year | | 8.00% | 1.81% | 0.00% | -1.34% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | 36,375 | 8,862 | (1) | (6,712) | 0 | 0 | 0 |
| <u>Operating Transfers-Out</u> | 524,826.00 | 466,843.00 | 493,130.00 | 559,125.00 | 450,000.00 | 450,000.00 | 450,000.00 | 450,000.00 |
| % of Change per year | | -11.05% | 5.63% | 13.38% | -19.52% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | (57,983) | 26,287 | 65,995 | (109,125) | 0 | 0 | 0 |
| <u>Advances-Out</u> | 6,000.00 | 160,116.00 | 135,000.00 | 100,000.00 | 135,000.00 | 135,000.00 | 135,000.00 | 135,000.00 |
| % of Change per year | | 2568.60% | -15.69% | -25.93% | 35.00% | 0.00% | 0.00% | 0.00% |
| \$\$ of Change per year | | 154,116 | (25,116) | (35,000) | 35,000 | 0 | 0 | 0 |

Estimate October 2013

REVENUE PROJECTIONS

| | Actual 2011 | Actual 2012 | Actual 2013 | Current 2014 | 2015 | 2016 | 2017 |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| 1.010 General Property Tax | \$3,796,102 | \$3,707,158 | \$3,807,794 | \$3,793,280 | \$3,962,466 | \$4,046,698 | \$4,087,165 |
| 1.020 TPP | 274,759 | 273,027 | 291,967 | 306,387 | 306,387 | 306,387 | 306,387 |
| Total | \$4,070,861 | \$3,980,185 | \$4,099,761 | \$4,099,667 | \$4,268,853 | \$4,353,085 | \$4,393,552 |
| 1.030 Income Tax | \$1,626,657 | \$1,748,433 | \$1,756,995 | \$1,774,565 | \$1,774,565 | \$1,774,565 | \$1,774,565 |
| Foundation | \$2,887,601 | \$2,879,392 | \$2,847,743 | \$2,832,661 | \$2,832,661 | \$2,832,661 | \$2,832,661 |
| Sped Transportation | | | \$34,868 | \$48,227 | \$48,227 | \$48,227 | \$48,227 |
| SFSF portion of foundation | 245,692 | | | | | | |
| Foundation adjustments | 14,858 | 20,973 | | | | | |
| Transportation in lieu | | | | | | | |
| JOBS federal | 161,648 | 4,339 | | | | | |
| Casino Revenues | | | 20,870 | 50,284 | 42,850 | 44,350 | 44,350 |
| 1.035 Total | \$3,309,799 | \$2,904,704 | \$2,903,481 | \$2,931,172 | \$2,923,738 | \$2,925,238 | \$2,925,238 |
| | | | | \$0 | \$0 | \$0 | \$0 |
| Property Tax Allocation | | | | | | | |
| Homestead/Rollb 3131,3132 | \$567,666 | \$548,559 | \$550,822 | \$536,889 | \$536,889 | \$536,889 | \$536,889 |
| State TPP Reimb 3135 | 910,725 | 710,655 | 506,738 | 506,739 | 506,739 | 506,739 | 506,739 |
| Electric Dereg | 72,221 | 4,208 | | | | | |
| 1.050 Total | \$1,550,612 | \$1,263,422 | \$1,057,560 | \$1,043,628 | \$1,043,628 | \$1,043,628 | \$1,043,628 |
| Other | | | | | | | |
| Open enrollment | \$163,766 | \$152,694 | \$278,351 | \$410,400 | \$353,400 | \$285,000 | \$285,000 |
| Interest | 9,820 | 6,285 | 4,079 | 5,000 | 5,000 | 5,000 | 5,000 |
| Room rent | 2,000 | 1,700 | 1,880 | 1,500 | 0 | 0 | 0 |
| Other | 10,938 | 9,586 | 20,158 | 35,000 | 35,000 | 35,000 | 35,000 |
| Metz payment(MRDD) | 177,717 | 204,215 | 186,603 | 175,000 | 175,000 | 175,000 | 175,000 |
| Spec Ed tuition on foundation | | | | | | | |
| Medicaid | 47,352 | 78,030 | 21,491 | 23,500 | 23,500 | 23,500 | 23,500 |
| Medicaid Audit | | | | | | | |
| SF14(court placed regular ed) | | | | | | | |
| SF14H(Court placed special ed) | | | | | | | |
| Donations | 1,050 | 372 | 500 | 500 | 500 | 500 | 500 |
| Athletic fees in | 120,702 | 105,432 | 99,357 | 90,000 | 90,000 | 90,000 | 90,000 |
| Manuf. Home tax/rollback | 53,490 | 51,245 | 77,216 | 50,000 | 50,000 | 50,000 | 50,000 |
| Excess costs (not Geauga) | | | | | | | |
| 1.060 Total | \$586,834 | \$609,557 | \$689,635 | \$790,900 | \$732,400 | \$664,000 | \$664,000 |
| Restricted Grants in aid | | | | | | | |
| 1.040 Total | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2.060 Prior year refunds/sale assets | \$17,228 | \$13,686 | \$2,298 | \$50,000 | \$5,000 | \$5,000 | \$5,000 |
| 2.050 Transfers/Advances in | \$77,100 | \$180,116 | \$135,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| Grand Total | \$11,239,091 | \$10,700,103 | \$10,644,730 | \$10,789,932 | \$10,848,184 | \$10,865,516 | \$10,905,983 |

Estimate October 2013

EXPENSE PROJECTIONS

| | Actual 2011 | Actual 2012 | Actual 2013 | Current 2014 | 2015 | 2016 | 2017 | 2018 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| 3.010 Personal Services | | (27 Pays) | | | | | | |
| Certified | \$3,810,022 | \$3,775,728 | \$3,655,907 | \$3,499,470 | 3,639,448 | 3,712,237 | 3,786,482 | 3,862,212 |
| Classified | \$909,033 | \$877,417 | \$783,506 | \$810,891 | 827,109 | 833,313 | 839,562 | 845,859 |
| Exempt | 236,073 | 232,040 | 239,763 | \$251,990 | 257,030 | 258,957 | 260,899 | 262,856 |
| Administrators | 536,461 | 561,871 | 541,497 | \$467,948 | 477,307 | 480,887 | 484,493 | 488,127 |
| Supplementals | 265,137 | 283,936 | 295,455 | \$303,376 | 309,444 | 311,765 | 314,103 | 316,459 |
| Substitutes/Period Pay | 146,637 | 136,592 | 81,372 | \$101,700 | 100,000 | 100,000 | 100,000 | 100,000 |
| Substitutes - Classified | 55,447 | 66,979 | 48,467 | \$59,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| Overtime | 31,481 | 30,273 | 32,252 | \$31,500 | 30,000 | 30,000 | 30,000 | 30,000 |
| Total Personal Services | \$5,990,291 | \$5,964,836 | \$5,678,219 | \$5,525,875 | \$5,690,338 | \$5,777,159 | \$5,865,540 | \$5,955,513 |
| 3.020 Retirement/Insurance Benefits | \$1,935,777 | \$1,775,324 | \$1,793,207 | \$1,941,151 | \$1,934,715 | \$1,906,462 | \$1,935,628 | \$1,965,319 |
| | 32.32% | 29.76% | 31.58% | 35.13% | 34.00% | 33.00% | 33.00% | 33.00% |
| 3.030 Purchase Services | | | | | | | | |
| Community School Deduction | | | 284,577 | 342,538 | 349,389 | 356,377 | 363,504 | 370,774 |
| Open Enrollment Out | | | 177,025 | 177,025 | 177,026 | 177,027 | 177,028 | 177,029 |
| Youth Center | | | 7,475 | 10,000 | 10,547 | 10,547 | 10,547 | 10,547 |
| Lake Academy/Geauga Academy | | | 64,967 | 75,000 | 75,000 | 50,000 | 50,000 | 50,000 |
| Post Secondary | | | 23,626 | 23,626 | 23,626 | 23,626 | 23,626 | 23,626 |
| Scholarship | | | 21,412 | 35,216 | 40,000 | 40,000 | 40,000 | 40,000 |
| Subtotal Tuitions | \$538,029 | \$618,854 | \$79,082 | 663,405 | 675,587 | 657,576 | 664,705 | 671,976 |
| Utilities | 319,018 | 235,691 | 254,117 | 261,982 | 262,200 | 262,200 | 262,200 | 262,200 |
| Special Education | 738,093 | 829,175 | 862,840 | 842,703 | 859,557 | 876,748 | 894,283 | 912,169 |
| High School | 12,048 | 15,258 | 10,793 | 29,261 | 20,000 | 20,000 | 20,000 | 20,000 |
| Elementary | 643 | 2,215 | 1,456 | 4,821 | 3,684 | 3,684 | 3,684 | 3,684 |
| Curriculum | 7,323 | 7,941 | 2,610 | 6,420 | 14,420 | 14,420 | 14,420 | 14,420 |
| BOE | 45,902 | 44,278 | 39,390 | 45,983 | 48,215 | 48,215 | 48,215 | 48,215 |
| Psychological Services | 62,276 | 83,077 | 85,636 | 86,605 | 87,471 | 88,346 | 89,229 | 90,122 |
| Technology | 16,715 | 14,134 | 2,103 | 9,053 | 10,700 | 10,700 | 10,700 | 10,700 |
| Tuition Reimbursement | 23,053 | 17,385 | 11,320 | 21,000 | 21,000 | 21,000 | 21,000 | 21,000 |
| Legal | 11,440 | 34,726 | 37,585 | 37,585 | 37,000 | 37,000 | 37,000 | 37,000 |
| Maintenance/Inspections | 63,014 | 59,451 | 72,085 | 95,804 | 95,000 | 95,000 | 95,000 | 95,000 |
| Insurance | 10,711 | 10,325 | 11,205 | 14,938 | 15,237 | 15,389 | 15,543 | 15,698 |
| Transportation w/ insurance | 96,325 | 125,757 | 118,820 | 115,681 | 116,838 | 118,006 | 119,186 | 120,378 |
| Carryover - Spec Ed | | | | 42,372 | 0 | 0 | 0 | 0 |
| Carryover - Other | | | | 35,100 | 0 | 0 | 0 | 0 |
| Grants | 17,584 | | | | | | | |
| Total Purchase Services | \$1,962,174 | \$2,098,267 | \$2,089,042 | \$2,312,713 | \$2,266,909 | \$2,268,284 | \$2,295,165 | \$2,322,562 |
| 3.040 Supplies and Materials | | | | | | | | |
| Classroom | 52,749 | 70,237 | 59,376 | 83,826 | 83,068 | 83,068 | 65,000 | 65,000 |
| Transportation Fuel/Oil | 102,623 | 121,490 | 114,049 | 123,962 | 125,000 | 129,000 | 129,000 | 129,000 |
| Other | 235,787 | 70,132 | 108,135 | 107,101 | 103,302 | 121,000 | 121,000 | 121,000 |
| Total Supplies and Materials | \$391,159 | \$261,859 | \$281,560 | \$314,889 | \$311,370 | \$333,068 | \$315,000 | \$315,000 |
| 3.050 Capital Outlay | | | | | | | | |
| Buses | 72,344 | 26,504 | 87,966 | 88,790 | 97,600 | 97,600 | 97,600 | 97,600 |
| Building | 0 | 230 | 0 | 0 | 5,000 | 5,000 | 5,000 | 5,000 |
| Other | 26,679 | 14,484 | 11,519 | 17,015 | 25,000 | 25,000 | 25,000 | 25,000 |
| Total Capital Outlay | \$99,023 | \$41,218 | \$99,485 | \$105,805 | \$127,600 | \$127,600 | \$127,600 | \$127,600 |
| 4.300 Other | | | | | | | | |
| ESC Contract | 286,732 | 324,362 | 329,732 | 326,002 | 326,002 | 326,002 | 326,002 | 326,002 |
| Fees to County | 112,545 | 112,900 | 116,174 | 117,000 | 117,000 | 117,000 | 117,000 | 117,000 |
| Other | 55,201 | 53,592 | 53,808 | 56,712 | 50,000 | 50,000 | 50,000 | 50,000 |
| Total Other | \$454,478 | \$490,854 | \$499,714 | \$499,714 | \$493,002 | \$493,002 | \$493,002 | \$493,002 |
| 5.200 Transfers | | | | | | | | |
| Termination Fund | | | 135,777 | 200,174 | 125,000 | 125,000 | 125,000 | 125,000 |
| Cafeteria | | | 50,000 | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| Insurance | | | 275,000 | 275,000 | 275,000 | 275,000 | 275,000 | 275,000 |
| Athletics | | | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| Uniform Supply | | | 0 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 |
| Miscellaneous | | | 7,353 | 3,951 | 5,000 | 5,000 | 5,000 | 5,000 |
| Advances | | | 135,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| Total Transfers | \$530,826 | \$626,959 | \$628,130 | \$659,125 | \$585,000 | \$585,000 | \$585,000 | \$585,000 |
| Grand Total | \$11,363,728 | \$11,259,317 | \$11,069,356 | \$11,359,272 | \$11,408,934 | \$11,490,575 | \$11,616,936 | \$11,763,996 |