

**Westside Union School District
PURCHASING DEPARTMENT
41914 50TH Street West
Quartz Hill, CA 93536
PHONE: (661) 722-0716**

**RFQ: E-rate Category 2 Equipment
Posting Date: January 11, 2023**

Questions & Answers

1. You requested APs FAP-223E-A quantity 311 with external antennas included, but this model has 4 external antennas. According to that my question is: Do you need RP SMA to N-Type adapters with quantity the same as number of APs or the same as total number of antennas (1244)?

Same as total antennas, 4 adapters per access point.

2. What would you like done with the old access points after removal? Disposal? Return? Warehousing? Etc.

Please return the old access points to us.

3. At the top of page 18 of the issued RFQ, there is a statement requesting vendors to provide pricing by individual section and site? Is the School District requesting vendors to list pricing by school location on this page?

Per new E-Rate rules, pricing no longer has to be broken out by individual site. Please just provide total pricing for requested equipment.

4. On page 13 there is a requirement for vendors to submit an "equipment list" completely filled in. Does "equipment list" mean the table on page 18?

Yes, the District is referring to equipment list as the document located on page 18 of the RFQ.

5. The FortiAP-431F's ship with plastic mounting brackets, which suffice for most organizations. However, if metal mounting brackets are preferred, they are available as an optional accessory and come in packs of 20. The SKU is FAP-SMNT. Please advise if the district would like to add this accessory to the bill of materials for all requested FortiAP-431F's?

The District would prefer to use the existing metal brackets. If other mounting brackets come with the APs as a standard the district is ok with receiving those and will evaluate both existing brackets and new brackets to determine what best fits for the district.

6. Please confirm if this district wants a FortiCare Premium Support contract for each Fortinet Access Point being purchased. And if so, what term? 1, 3 or 5 years available. FortiCare Support for Fortinet AP's is optional, but recommended, and can be purchased for a subset of AP's.

Please provide all pricing options available for support (1 year, 3 years and /or 5 years) and the district will determine what best fits their needs.

7. The RFP specifically states the district would like the installation of new equipment to be "performed during the summer break for the school system (July 1, 2023 – August 1, 2023) so as to minimize the impact on schools and instruction..." However, would also require the service provider to submit a SPI. If the district does not receive a funding letter by July 1, but would like to start the project during that time frame, is the district willing to consider going through the BEAR process in order to get the project completed in the timely fashion?

Yes.

8. Are there any indoor AP's that require elevated installation above 10 feet? (If yes) what is the maximum installation height?

Yes. 19 feet

9. Are there any outdoor AP's that require elevated installation above 10 feet? (If yes) what is the maximum installation height?

Yes. 18 feet.

10. Based on this portion of the RFQ that states, "*It is not the intent of this project to replace any edge switches, cabling or mounting hardware*", Does this mean that any proposed solution needs to be compatible with the existing Cisco mounting brackets that are already installed, or are similar brackets acceptable (I.E mounting options that come with the AP by default)?

The District would prefer to use the existing metal brackets. If other mounting brackets come with the APs as a standard the district is ok with receiving those and will evaluate both existing brackets and new brackets to determine what best fits for the district.

11. Do you wish to continue using the Ventev M6060060MO1D43602 antenna's in these locations with the 311 APs that require an external antenna (and thus any proposed solution must work with said antenna), or are new external antenna's acceptable?

The District would prefer to use the existing antennas.

12. What is the length of the RP-TNC cable on the Ventev M6060060MO1D43602 antenna?

3 feet