

Westside Union School District
PURCHASING DEPARTMENT
41914 50TH Street West
Quartz Hill, CA 93536
PHONE: (661) 722-0716

RFQ: E-rate Category 2 Equipment
RFQ NO: 01 (2023/2024)
Posting Date: December 13, 2022

PLEASE RESPOND ON THE FOLLOWING FORM(S), BY ENTERING YOUR PRICES FOR THE ITEMS LISTED. WHERE APPLICABLE, INDICATE ALTERNATE BRAND, MODEL, ETC. DISTRICT RESERVES THE RIGHT TO AWARD BY LOT OR ITEM. PLEASE DIRECT QUESTIONS TO THE DISTRICT REPRESENTATIVE CONTACT LISTED BELOW. DELIVERY IS WESTSIDE UNION SCHOOL DISTRICT, 41914 50TH STREET WEST, CA 93536. PAYMENT TERMS NET 30 DAYS.

RESPONSE REQUIRED BY 2:00 PM PST ON DUE DATE TO THE EMAIL ADDRESS LISTED BELOW.
EMAILS MUST INCLUDE THE RFQ NUMBER IN THEIR SUBJECT LINE.

DUE DATE: January 30, 2023 2:00 PM PST
RFQ NO: 01 (2023/2024)

CONTACT: Chris Soliz
PHONE: (661) 722-0716 x77007
EMAIL: bidinfo@westside.k12.ca.us

IMPORTANT NOTE: PLEASE INCLUDE SUB-TOTAL, APPLICABLE DISCOUNTS, SHIPPING & HANDLING, SALES TAX AND TOTAL COST ON YOUR QUOTATION.

QUOTATIONS MUST BE AS SPECIFIED OR EQUAL. ALL EQUIVALENT OR ALTERNATE ITEMS MUST INCLUDE SPECIFICATIONS DEMONSTRATING EQUIVALENCY. THE DISTRICT RESERVES THE RIGHT TO REQUIRE SAMPLES OR WORKING DEMO EQUIPMENT ON-SITE FOR TESTING, PRIOR TO AWARD AND FINAL SELECTION OF BRAND AND/OR MODEL, BASED ON REQUIREMENTS AND INFORMATION SUPPLIED BY VENDOR. THE DISTRICT IS UNDER NO OBLIGATION TO PROCURE ANY ITEMS OR SERVICES, OR TO PROCURE ANY ITEMS OR SERVICES FROM ANY PARTICULAR SOURCE OR UPON ANY PARTICULAR BASIS. ALL SAMPLES OR DEMO UNITS WILL BE RETURNED AFTER TESTING IS COMPLETE.

RFQ CMAS/NASPO Requirements

For the purposes of this RFQ, the term “Service Provider” and “Vendor” may be used interchangeably and have the same meaning, whether stated or not.

All Service Providers/vendors responding to the posted Form 470 are to be listed as California Multiple Awards Schedule (CMAS) and/or NASPO VALUEPOINT Service Providers. Public Contract Code (PCC) Sections 10290 et seq. and 12101.5 include approval for local government agencies to use CMAS for acquisition of information technology and non-information technology products and services.

A local government agency is any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.

FOR CMAS: In addition to the requirements outlined in this RFQ, service providers may be subject to additional requirements as outlined in the CMAS Program:

<https://www.dgs.ca.gov/PD/About/Page-Content/PD-Branch-Intro-Accordion-List/Acquisitions/California-Multiple-Award-Schedules>

For NASPO VALUEPOINT: All proposals must be submitted by NASPO VALUEPOINT Authorized Resellers that have been approved by the State Contract Administrator.

Public Contract Code sections 10298-10299 allow the Department of General Services, Procurement Division (DGS-PD) to enter into cooperative purchasing agreements with other states. Cooperative agreements are available to all State of California governmental entities (State departments, agencies, cities, counties, school districts, universities, etc.) that expend public funds for the acquisition of both goods and services.

The DGS-PD has elected to participate in the following multi-state cooperative agreements established by other states participating in the NASPO ValuePoint Cooperative Program and other cooperative programs as specified in the link below.

<https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Find-Leveraged-Procurement-Agreements>

It is the responsibility for service providers to familiarize themselves with CMAS and/or NASPO VALUEPOINT requirements.

E-RATE SUPPLEMENTAL TERMS AND CONDITIONS

Signed copy to be returned with bid response.

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

1) E-RATE CONTINGENCY

The project herein may be contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate. Even after award of contract(s) and/or E-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

2) SERVICE PROVIDER REQUIREMENTS

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

- a. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP.
- b. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website:
<https://www.usac.org/e-rate/service-providers/step-1-obtain-a-spin/>
- c. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website:
<https://fjallfoss.fcc.gov/coresWeb/publicHome.do>
- d. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status must provide an explanation of the steps it is undertaking to be removed to Red Light Status and the expected timeframe for resolution. A Service Provider's sustained Red Light Status may be grounds for contract termination as it could prohibit the Service Provider from providing E-rate discounts in a timely manner which would cause harm to the Applicant. More information about FCC Red and Green Light Status may be found at this website:
http://www.fcc.gov/debt_collection/welcome.html
- e. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before July 1, 2023.
- f. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).

- g. Goods and services provided shall be clearly designated as “E-rate Eligible”. Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be “cost allocated” to show the percentage of eligible costs per SLD guidelines.
- h. **Within one (1) week of award, the awarded Service Provider must provide the District a bill of materials using a completed USAC “Item 21 Template”. Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions. A summary sheet must also be provided to provide the cumulative amount for all sites.**
- i. In the event of questions during an E-rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.
- j. The awarded Service Provider is required to send copies of all forms and invoices to the District prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the District placing the vendor on an “Invoice Check” with the USAC <https://www.usac.org/e-rate/applicant-process/invoicing/invoice-check/>
- k. Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>

3) SERVICE PROVIDER ACKNOWLEDGEMENTS

- a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.
- b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).
- c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Further details on LCP may be obtained at USAC's website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>. Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.
- d. BIDDERS are required to comply with the FCC’s Lowest Corresponding Price (“LCP”) Requirement for all equipment and Services. BIDDER acknowledges that BIDDER is solely responsible to comply with LCP requirements. To the extent that USAC finds an LCP violation and reduces the E-rate Funding, BIDDER agrees that it will not hold the DISTRICT liable for any shortfall in E-rate funding and will be responsible for any ensuing appeals, COMADS and/or RIDFS.
- e. The Service Provider attests that its offer does not violate the FCC’s Supply Chain certifications included in the FCC Form 473. Supply Chain requirements and certifications can be viewed at USAC’s Website: <https://www.usac.org/about/reports-orders/supply-chain/>.

- f. This offer is in full compliance with USAC's Free Services Advisory <https://www.usac.org/e-rate/applicant-process/competitive-bidding/free-services-advisory/>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

4) STARTING SERVICES/ADVANCE INSTALLATION – Category 1 Services


The annual E-rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the contract "effective date", E-rate eligible goods and/or services requested in this RFP shall be delivered no earlier than the start of the 2023 funding year (July 1, 2023). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1. However, NO INVOICING can take place prior to July 1 of the associated Funding Year.

EARLY FUNDING CONDITIONS

Category 1

There are four conditions that must be met in order for USAC to provide support in a funding year for Category 1 infrastructure costs incurred prior to that funding year.

- *Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six months prior to July 1 of the funding year.*
- *The Category 1 service must depend on the installation of the infrastructure.*
- *The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.*
- *No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.*

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365 , released December 6, 2002). This FCC decision only applies to Priority 1 services (telecommunications services and Internet access).


The complete text can be found at the following URL:

<https://www.usac.org/e-rate/applicant-process/starting-services/advance-installation/>

Category 2

There is one condition that allows USAC to provide support in a funding year for Category 2 installation costs incurred prior to that funding year.

- *We also amend our rules for category two non-recurring services to permit applicants to seek support for category two eligible services purchased on or after April 1, three months prior to the start of funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.*

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking ([FCC 14-99](#) , released July 23, 2014). This FCC decision only applies to Category 2 services (Internal Connections).

However, NO INVOICING can take place prior to July 1 of the funding year.

5) INVOICING

- a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission, certification and USAC approval of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.
- b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

6) FCC/SLD AUDITABILITY

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. Respondent hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFP for ten (10) years after final payment. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Respondent and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

7) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION

During the term of any Agreement resulting from this RFP, the District may elect to procure additional or like goods and/or services offered by the Respondent. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the District's Governing Board. All terms, conditions, warranties, obligations, maintenance and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The District shall not enter into a separate Agreement for said goods or services. Respondents must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

I, the undersigned, as an authorized agent of _____ (Service Provider Name), hereby certify that I have read the E-rate Supplemental Terms and Conditions, am fully compliant and intend to cooperate with the E-rate process as outlined above.

Signature: _____ **Title:** _____

Phone Number: _____ **Email:** _____

Service Provider Name: _____

Right to Reject Any and All Quotes

The Applicant reserves the right to reject any or all quotation submittals and to waive any informalities or regularities. The Service Provider's quotation submission is recognition of this right.

In addition, the Applicant reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

Trade Names and Alternatives

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. If material, process or article offered by service provider is not, in opinion of the District, substantially equal or better in every respect to that specified, then service provider shall furnish material, process or article specified. Burden of proof as to equality of any material, process or article shall rest with service provider. Without such documentation, the District cannot accept the argument on functionality equivalent or better based on cost alone. Products must be compatible with existing systems. Service Provider shall submit request together with substantiating data for substitution of any "or equal" item within the sealed bid packet at the closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time for performance of this contract.

Evaluation Criteria

The selection process for each section will include the following evaluation and point assignment/rating criteria for vendors:

| Category | Points |
|--|---------------|
| Cost of E-rate Eligible Services | 45 |
| Cost of E-rate Ineligible Services | 5 |
| Scope of Work and Specification Compliance <ul style="list-style-type: none">- Proposal meets or exceeds all technical requirements- Compatibility with existing systems- Ease of interoperability with existing systems | 30 |
| Bidders Capabilities <ul style="list-style-type: none">- Ability to deliver services | 20 |
| <i>Total Possible Points</i> | 100 |

Submission Instructions

Service Provider shall provide **one (1)** original signed RFQ Responses via email and **one (1)** complete copy of their valid CMAS and/or NASPO VALUEPOINT Contract or valid web-address to all contract pages; via email to Chris Soliz at bidinfo@westside.k12.ca.us by the due date and time specified on page 1.

Any questions regarding this RFQ shall be submitted in writing to the contact contained herein. Email inquiries are required. The District will not respond to phone call inquiries.

E-mail inquiries must include the RFQ number in their subject line and are to be sent by January 09, 2023 2:00PM PST to the following:

Chris Soliz at bidinfo@westside.k12.ca.us

District will post questions and answers to the district website www.westside.k12.ca.us and to USAC's EPC Portal, no later than January 11, 2023.

Pricing Instructions

Service Providers may provide pricing for all or any individual sections outlined below.

Order Information

District reserves the right to order quantities in any size lot or lots of quantities. Pricing must remain firm for the period of April 1, 2023 thru September 30, 2024. The District reserves the right to extend the intent to purchase for an additional annual term through September 30, 2025. Vendor must continue to have a valid CMAS contract and/or continue to be a NASPO approved reseller during the term of the purchase agreement.

PROJECT SPECIFICATIONS

Section 1: Wireless Equipment

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

This project calls for the replacement of 863 aging Cisco Wireless Access Points, using existing cabling and mounting hardware, at 12 locations along with the upgrade or replacement of associated support systems (Wireless controllers, authentication systems, captive portal, etc.) to provide a stable, responsive, reliable and vendor supported wireless system to support the instructional needs of the Westside Union School District. See the Scope of Work for details on the current environment. The District seeks a system that is WiFi6 (802.11ax) capable for indoor APs and employs industry standard capabilities including dynamic power and channel configuration and advanced diagnostics and analysis capabilities. The District will consider on-premise and off-premise (cloud-based) management and control systems. Installation of the new equipment is to be performed during the summer break for the school system (July 1, 2023 – August 1, 2023) so as to minimize the impact on schools and instruction.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, installation and optional professional services.

SCOPE OF WORK

Current environment:

The WUSD has currently deployed 863 Cisco Wireless Access Points at 12 locations (Map on page 12). There are a combination of (521) 2702i APs, (306) 2702e APs, (31) 2602i APs, and (5) 2602e APs. The 2702i APs and 2602i APs are all ceiling mounted using the standard Cisco mounting bracket. The 2702e APs and 2602e APs are also mounted inside the building, but are cabled through a conduit to an outdoor Ventev M6060060MO1D43602 antenna. Nothing is physically mounted outside but the antenna. All WAPs are PoE powered from existing Cisco edge switches (802.3af), and all existing cabling is CAT6e. It is not the intent of this project to replace any edge switches, cabling or mounting hardware.

WUSD Production Wireless Environment

Data Center Features

- 1 x Cisco 5508 WLC – Locally switch WLAN
- Cisco Prime Infrastructure management
- Centralized DHCP service for all remote sites
- Centralized LDAP services
- Cisco WS-C2960X & S-48FPD-L Switches

(2) Remote Site Features

- 1 x Cisco 5508 WLC – Locally switch WLAN
- Segmented VLANs at each site
- Segmented WLANs at each site comprised of Multiple VLANs
- Single 1 GB PoE connection to existing APs
- Cisco WS-C2960X & S-48FPD-L Switches

(10) Remote Site Features

- 1 x Cisco 5760 WLC – Locally switch WLAN
- Segmented VLANs at each site
- Segmented WLANs at each site comprised of Multiple VLANs
- Single 1 GB PoE connection to existing APs
- Cisco WS-C2960X & S-48FPD-L Switches

Universal SSIDs – WLAN devices, Authentication

- SSID#1 – Mobile Devices (PC) – Locally switched with 802.1x Device Certificate and Cisco ISE Authentication
- SSID#2 – Guest Access - Locally switched with 802.1x Internet access only, open captive portal
- SSID#3 – Voice – Hidden SSID, Locally switched with 802.1x PSK Authentication
- SSID#4 – Solar - Hidden SSID, Locally switched with 802.1x PSK Authentication
- SSID#5 – Thermo – Hidden SSID, Locally switched with 802.1x PSK Authentication ACL

Objectives:

The objectives of this project are to:

- Upgrade the District wireless capabilities of indoor APs to include WiFi 6 (802.11ax) incorporating the features, SSIDs, and authentication noted above.
- Density is approximately 50 devices per AP with continuous use.
- Replacement of the District's 863 existing Cisco Wireless Access Points with all new equipment and material. Used, refurbished or repurposed equipment or material will not be acceptable.
- WAP locations uploaded to maps (district provided) in the wireless management system (such as Prime Infrastructure).
- Upgrade or replacement of the District's Wireless Controllers (hardware & software) as needed to achieve full redundancy.
- Maintain compatibility with existing 802.11g/n devices.
- Be transparent to the end user requiring no reconfiguration to the district's 10,000 wireless devices.
- Utilize existing switches, cabling, external antennae and AP mounting brackets.
- Provide current industry standard management, control and diagnostic systems to simplify the installation, configuration and monitoring and intelligent diagnostics and troubleshooting tools to decrease the mean time to repair wireless problems.
- Install the new systems during the summer recess July 1, 2023 through August 1, 2023 as to minimize the impact to instruction.
- Protect the District's investment with a minimum of 5 years of software updates and replacement devices/parts from date of installation.
- Provide manufacturer-approved training to technical support staff on the installation, configuration and troubleshooting of the system.
- Include 1-year parts and labor warranty on equipment, services and software.

Wireless Access Point Replacement Project:

- The vendor must provide all Project Management services associated with this project. Project schedules, risks and status to be stored in a form and at a location accessible by the district management. Weekly status meetings are required to discuss recent work performed, work planned, risks, etc.
- Preparation of new WLC or Cloud virtual environment to support Building and Room maps and individual sites for organizational and management needs
- Vendor must provide all installation tools including ladders and lifts (for auditoriums and gymnasiums) along with pathway and protection of flooring and walls
- Vendor must perform daily cleanup of each worksite (boxes, packing material, etc.) with all trash hauled offsite by the vendor. Use of the school's waste disposal bins is not permitted
- All removed and salvaged equipment is to be returned to District for Inventory Control and audit purposes
- Labeling is required on new APs and devices. Details of the label to be determined at project kick off.
- Professional industry standard installation quality and workmanship is required with minimal exposure of cable or mounting
- In-Service technical review of deployment, troubleshooting and use of new system(s) with District Network Support.

Management System:

- The District will consider on-premise and off-premise (cloud-based) management and control systems.
- Specify the process and time required to perform a software updates on all 863 wireless access points
- Describe the process to evaluate the history of a user's/device's connectivity in order to identify client related problems.
- Describe the steps and time required (typical) to move an AP from one room to another including updates to the management system and maps.
- Describe the level of insights in to client device performance, troubleshooting and repairing tools that is available.

MINIMUM TECHNICAL REQUIREMENTS

In addition to the requirements listed above, the equipment included in the proposals needs to at least meet the following minimum requirements:

- Access Point shall conform to the industry standard specifications issued by IEEE 802.11a/b/g/n and 802.11ac, and 802.11ax.
- The interoperability compliance shall be certified by Wi-Fi Alliance
- Access Point shall be able to leverage current cable conduit
- Access Point shall ship with metal-based mounting bracket for durability and reliability.
- Access Point shall be able to detect and identify BLE Beacon without extra hardware or module
- Standard Manufacturer Warranty

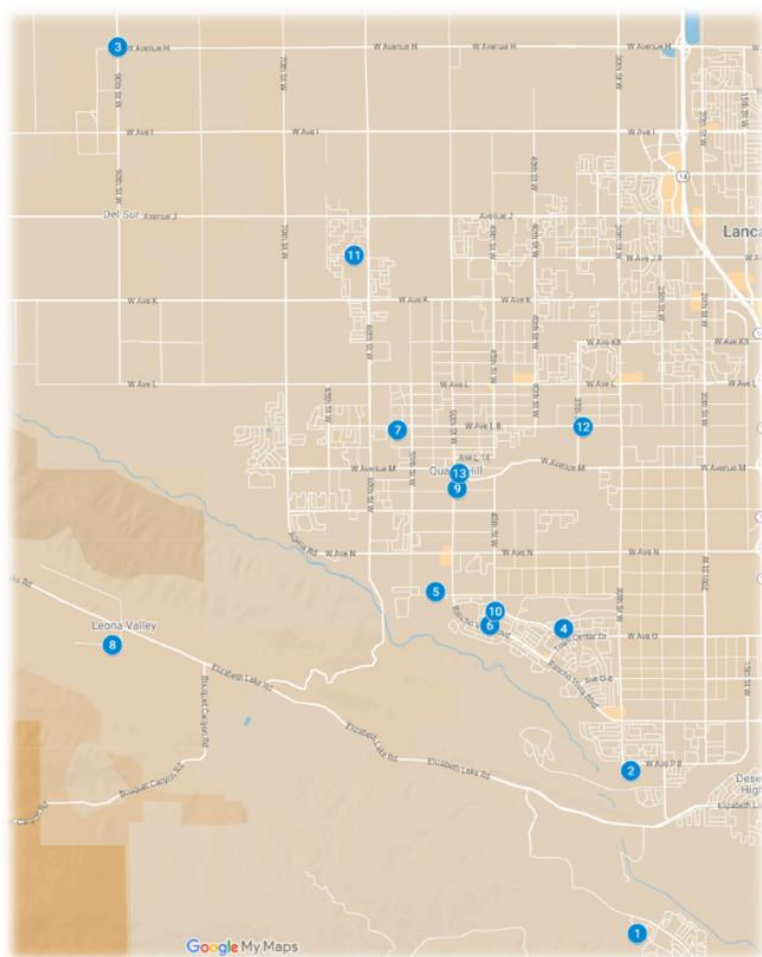
MINIMUM HARDWARE SPECIFICATIONS

The district is willing to accept bids from alternative manufacturers as long as they meet or exceed the current district standard. Please see the section “Trade Names and Alternatives” in this RFQ for further information.

SPECIFICATIONS (Total Quantity)

| Part Number | Description | Quantity |
|-------------|--|----------|
| FAP-431F-A | Indoor Wireless FortiAP - Tri radio (2x 802.11 a/b/g/n/ac/ax, 4x4 MIMO and 1x 802.11 a/b/g/n/ac Wave 2, 2x2 MU-MIMO), internal antennas, 1x 100/1000/2500 Base-T RJ45, 1x 10/100/1000 Base-T RJ45, BT/BLE, 1x Type A USB, 1x RS-232 RJ45 Serial Port. Ceiling/wall mount kit included. For power order: 802.3at PoE injector GPI-130 or AC power adaptor SP-FAP400-PA. Region Code A | 552 |
| FAP-223E-A | Indoor Wireless AP - Dual radio (802.11 b/g/n and 802.11 a/n/ac Wave 2, 2x2 MU-MIMO), external antennas included, 1 x 10/100/1000 RJ45 port, BT / BLE. Ceiling/wall mount kit included. For power order: 802.3af PoE injector GPI-115 or AC adapter SP-FAP200-PA. Region Code A | 311 |
| | RPSMA to N-Type adapters | 311 |

Westside Union School District Schools



- 1 Anaverde Hills School
- 2 The IDEA Academy @ Cottonwood
- 3 Del Sur School
- 4 Esperanza Elementary School
- 5 Gregg Anderson Academy
- 6 Hillview Middle School
- 7 Joe Walker Middle School
- 8 Leona Valley Elementary School
- 9 Quartz Hill Elementary School
- 10 Rancho Vista Elementary School
- 11 Sundown Elementary School
- 12 Valley View Elementary School
- 13 District office

SCHOOL LOCATIONS AND FURTHER INFORMATION

| School Name | Street Address | City | State | Zip |
|----------------------------|---------------------|--------------|-------|-------|
| Anaverde Hills School | 2902 Greenbrier St. | Palmdale | CA | 93551 |
| IDEA Academy at Cottonwood | 2740 West Ave P-8 | Palmdale | CA | 93551 |
| Del Sur School | 9023 West Ave H | Lancaster | CA | 93536 |
| Esperanza Elementary | 40521 35th St. West | Palmdale | CA | 93551 |
| Gregg Anderson Academy | 5151 W. Ave. N-8 | Palmdale | CA | 93551 |
| Hillview Middle | 40525 Peonza Lane | Palmdale | CA | 93551 |
| Joe Walker Middle | 5632 West Ave L-8 | Quartz Hill | CA | 93536 |
| Leona Valley School | 9063 Leona Avenue | Leona Valley | CA | 93551 |
| Quartz Hill Elementary | 41820 50th St. West | Quartz Hill | CA | 93536 |
| Rancho Vista Elementary | 40641 Peonza Lane | Palmdale | CA | 93551 |
| Sundown Elementary | 6151 West Ave. J-8 | Lancaster | CA | 93536 |
| Valley View Elementary | 3310 West Ave. L-8 | Lancaster | CA | 93536 |

These addresses do not designate address for shipment of materials.

Service Provider must meet the following qualifications to be considered for award. Documentation regarding the following qualifications MUST be included in the Service Provider's proposal. Non-inclusion of applicable documents is basis for disqualification.

1. When providing electronic equipment quotes for switches/hubs/routers, Service Provider must have at least 1 Certified Engineer or equivalent on staff.
2. When providing cable work, Service Provider must be RCDD certified.
3. When providing cable work, Service Provider must provide as-built diagrams in electronic and paper copy formats, and cable test results within 45 days of completion of work.
4. If providing cabling work, Service Provider and its subcontractors must have C-7 or C-10 License and maintain compliance with all required State of California Public Works/Prevailing Wage requirements.
5. If requested by the Applicant, Service Provider must be willing to have employees fingerprinted.
6. Service Provider shall provide with its quote the complete CMAS contract pages, including all pages that show the goods and/or services in Service Provider's quotation submittal. Said products shall be clearly highlighted for ease of identification.
7. Service Provider shall provide references for staff to be associated with project work and implementation.
8. All proposals need to include tax and shipping as separate items in the response.

Prospective Service Providers are required to submit the following:

1. Service Provider shall provide with its quote the complete CMAS contract pages, including all pages that show the goods and/or services in Service Provider's quotation submittal. Said products shall be clearly highlighted for ease of identification.
2. Service Provider's SPIN number
3. Service Provider's FCC Registration Number (FRN).
4. "Equipment list" completely filled in

Failure by Service Provider to supply these documents shall be considered grounds for disqualification.

SERVICE PROVIDER'S QUALIFICATION FORM

The prospective Service Provider shall furnish all the following information accurately and completely. Failure to comply with this requirement fully and completely may result in rejection of any bid submitted. Additional sheets may be attached if necessary. "You" or "your" as used in this questionnaire refers to the Service Provider's firm and any of its owners, officers, directors, shareholders, parties, or principals. District has discretion to request additional information depending on the project.

1. Firm name and address:

2. Telephone:

3. Type of firm: (check one) Individual ____ Partnership ____ Corp. ____

4. Years of experience your firm has in public school construction work:

As prime contractor: _____ As subcontractor: _____

5. In the last five years have you or any of your principals been in litigation or arbitration or a dispute of any kind on a question or questions relating to a public construction project and/or an E-Rate project? Response must include information pertaining to principals' association outside of the firm bidding this Project. If yes, provide name of public agency and details of the dispute. Attach additional pages, as necessary.

6. In the last five years have you or any of your principals ever failed to complete a project? Response must include information pertaining to principals' association outside of the firm bidding this Project. If yes, provide owner's name and details. Attach additional pages, as necessary.

7. Experience

a. Provide the total number of the specified Systems that you have installed (not using subcontractors) in the last 3 years. (The winning Contractor will be responsible to provide a complete list of reference to confirm this number if asked)

b. Provide the number of the specified Systems that you have installed (not using subcontractors) in the Education K-12 Market in the last 3 years. (The winning Contractor will be responsible to provide a complete list of reference to confirm this number if asked)

8. List of References: Provide information on the three largest E-Rate projects your company has completed in the last five years that comes closest to matching the scope of this RFP. If Contractor has not completed an E-Rate project, provide the largest three "Educational Market" projects your company has completed in the last five years. Contractor may include additional documentation.

Project #1

Project Name: _____

Contact Information:

Address: _____

Phone Number: _____

Contact Person:

Name: _____

Title: _____

Phone #: _____

Description of Project:

Project Start Date: _____

Project Completion Date: _____

Contract amount: _____

Project #2

Project Name: _____

Contact Information:

Address: _____

Phone Number: _____

Contact Person:

Name: _____

Title: _____

Phone #: _____

Description of Project:

Project Start Date: _____

Project Completion Date: _____

Contract amount: _____

Project #3

Project Name: _____

Contact Information:

Address: _____

Phone Number: _____

Contact Person:

Name: _____

Title: _____

Phone #: _____

Description of Project:

Project Start Date: _____

Project Completion Date: _____

Contract amount: _____

WESTSIDE UNION SCHOOL DISTRICT
DISTRICT CONTACT: CHRIS SOLIZ

RFQ NO: 01 (2023/2024)
EMAIL: bidinfo@westside.k12.ca.us

DUE DATE: January 30, 2023 2:00 PM PST

Please provide pricing in the following format by individual section and site.

| QTY | UNIT | DESCRIPTION | MODEL | MANUFACTURER | UNIT COST | EXTENDED COST | E-RATE ELIGIBILITY % | TOTAL E-RATE ELIGIBLE COST | TOTAL E-RATE INELIGIBLE COST |
|---|------|-------------|-------|--------------|----------------|---------------|----------------------|----------------------------|------------------------------|
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| Describe Standard Manufacturer Warranty Description and any associated costs: | | | | | | | | | |
| | | | | | SUB-TOTAL | | | | |
| | | | | | 9.5% SALES TAX | | | | |
| | | | | | SHIP/ HANDLING | | | | |
| | | | | | TOTAL COST | | | | |

DELIVERY TIME: _____ PAYMENT TERMS: _____ DATE: _____ E-RATE SPIN #: _____

COMPANY NAME: _____ REPRESENTATIVE NAME: _____

ADDRESS: _____ PHONE NO.: _____

EMAIL: _____