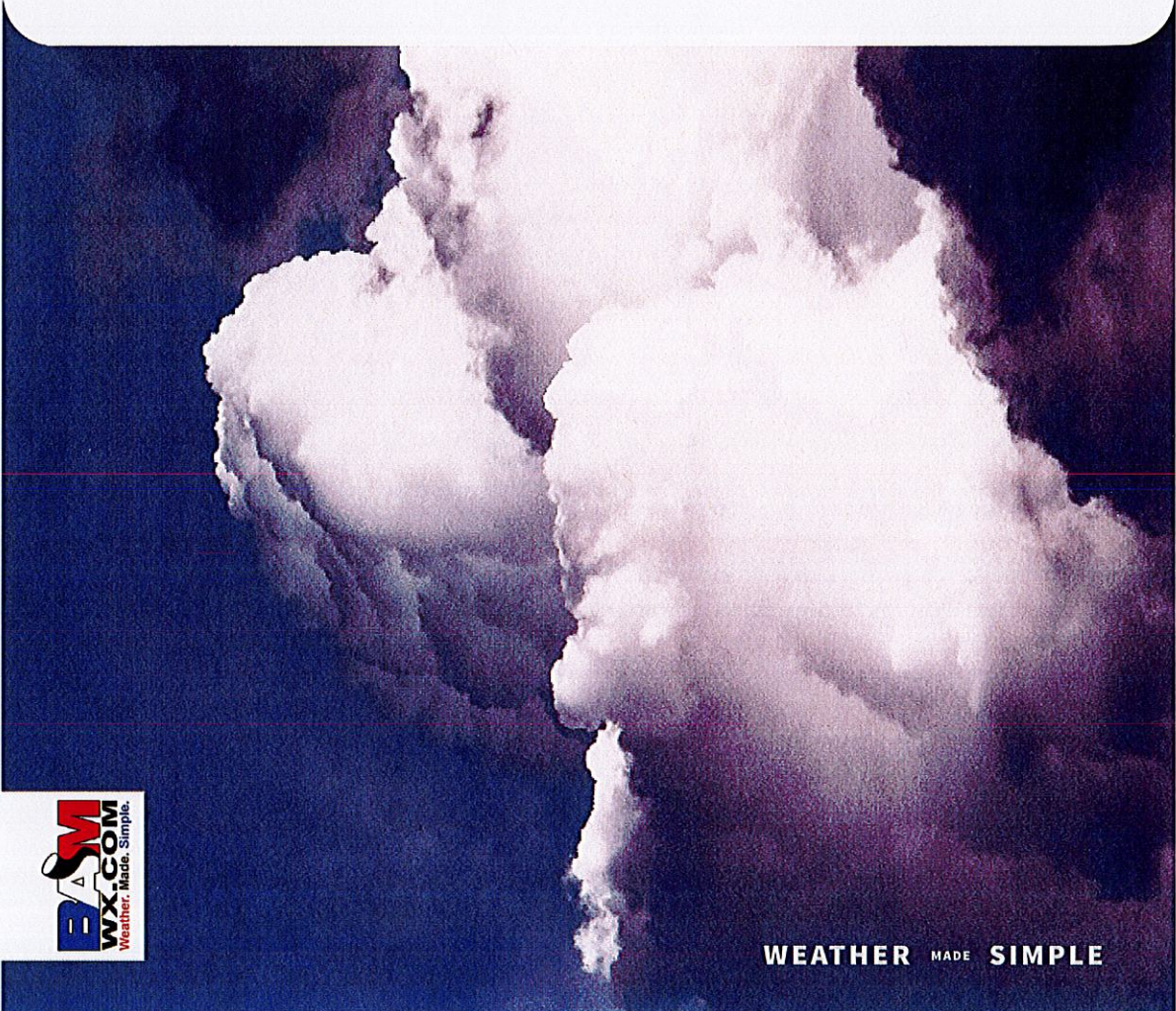




WEATHER MADE SIMPLE



If you don't have an accurate weather forecast it's probable you're losing out on time, money and safety and let's be honest, probably sanity too.

We're aware you're not satisfied with longer wait times for updated information and inconsistent forecast guidance from using multiple weather applications. We believe our platform has all of what you will need and more.

We would hate for you to be caught off guard by dangerous or inclement weather due to an inaccurate forecast. You should be able to focus on your operation and the decisions you need to make to save time, money and most importantly keeping your students and staff safe based around great weather intel.

November 10, 2022

The Solution

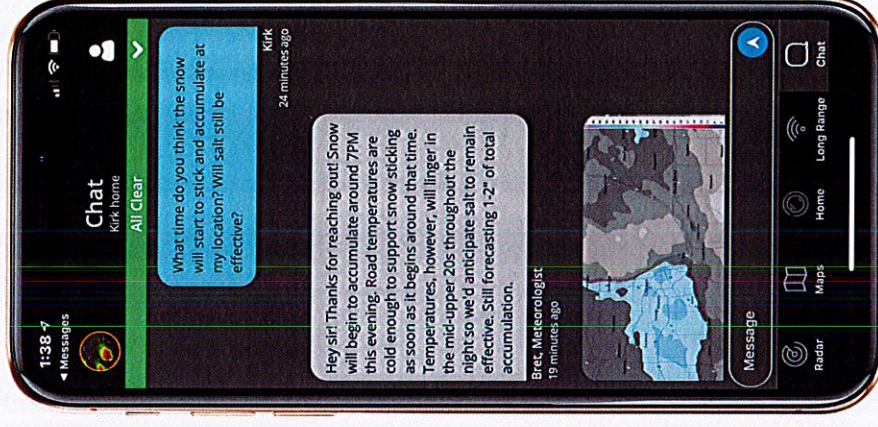


Can an accurate weather forecast with a direct line of communication to a meteorologist add value to your operation? We believe it can, but only if you use it correctly and use it often. To do that it takes hours of tedious research on our end to ensure every element of a weather forecast is inspected and risk assessments are established and effectively communicated to you.

Based on your current method of getting a weather forecast and evaluating weather related risk, we believe we can enhance not only accuracy in your weather forecasts but also save you time, money and most importantly, keep your community safe.

1. Access our highly detailed weather forecasts updated every hour.
2. Watch our daily expert video analysis.
3. Talk to a meteorologist directly on a consistent basis. We will assist in high cost decision support.

If you're not using BAM WX & our team of expert meteorologists it's possible you will continue to lose money, time and possibly even jeopardize the safety of your students and faculty.



The Plan



1. We will review your coverage area and develop a strategic plan of how many forecast locations you'll need and where exactly you'll need them. We can assist you in naming these locations so you can easily differentiate them from the other locations.
2. We will then send you an invoice once it is paid and or a PO is received. We will implement all of your users names, emails and passwords to login to the platform. This may seem like a stressful process but don't worry we will do it all for you, we just need a list with first and last name and their email address.
3. We will host a 30 minute call and on board training session to make sure you fully understand how to use the platform and all of its features, so that you can maximize ROI and focus on what you're good at, serving your community.
4. 30 day check up. We will schedule a zoom meeting 30 days after we have set everything up to make sure you have a complete understanding of the platform and answer any questions you may have.



How Features = Benefits



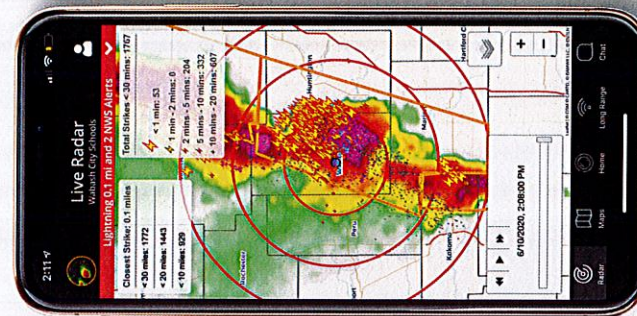
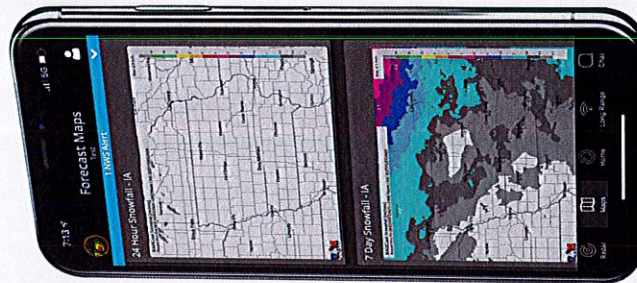
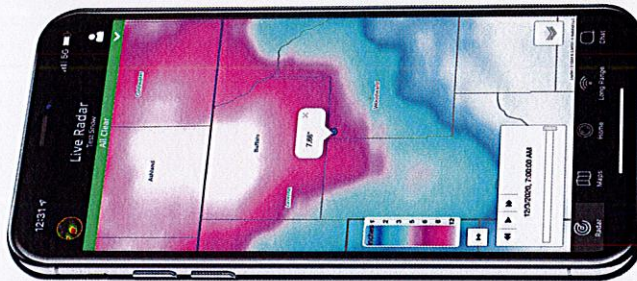


Steve Lord
Former Reds Groundskeeper
Cincinnati Reds



Cookie Rojas
Former Senior Vice President & General Manager
New Orleans Baby Cakes

"The MLB Operations made it a point in their year, operations meetings in January to point out the Reds and Red Sox as being benchmarks for rain delay management. You guys are paramount to success, especially given the propensity for inclement weather situations here in Cincy and multitude of impacts we face as an organization during these scenarios."
 "When our Groundskeepers came to us about BAMWX, we were a bit hesitant. We really didn't understand how accurate they could be in helping us with the weather we get here from the Gulf Coast. We elected to use it for this season and it immediately paid for itself. I highly recommend working with BAMWX for any of your games or entertainment events, the information, reports, service and responsiveness are world class."



How Features = Benefits



- Location specific hour by hour forecasts out to 36 hours updated every hour.
- Hourly forecasts for over a dozen parameters using a powerful blend of computer models around the world.
- Location specific 10 day forecasts updated 4 times per day using a powerful blend of computer models around the world.
- Monitor multiple locations at once.
- Customize your alerts with access to over 55 different types of not only NWS alerts but custom BAM WX alerts too!
- LOCATION SPECIFIC ALERT technology.
- MRMS interactive radar with multiple layers/forecast parameters.
- Expert video commentary for both short and long term forecasts.
- Hi-res instant cloud to ground lightning alerts.
- Proactive in-storm and pre-storm notification directly from our Meteorologist to ensure you are never caught off guard by inclement weather.
- In app chat feature with 24/7/365 access to a meteorologist.
- Special map forecasts hand made such as 3-7 day hazards and day ½ severe weather and excessive rainfall outlooks.
- Platform works on iPhone, iPad, Android and all internet desktop browsers.
- Each license can login into 2 devices and a laptop/desktop.



Investment Options



How investing in accurate weather data can help you in many different ways!

A lot of people see weather forecasting as “you’re wrong 50% of the time and there is not much you can do about that”, but rest assured when you invest your money with BAM WX our data comes in at the highest quality. Our data is massaged by our expert meteorologists every day which takes the guess work out of your hands.

It helps you manage your time and your money so much more efficiently. The investment you make with us will ensure the safety of your students and drastically reduce unnecessary operations cost due to inclement weather.



Investment Options Valid 15 Days



We understand you're tired of looking at inconsistent forecasting and experiencing long wait times for crucial updates. We want to solve this problem for you. There is absolutely no reason why that has to continue to happen. I've presented you with an investment solutions below. These options are valid for 15 days. I'll follow up with you in 2 days to see if you have any questions.

"After 29 years of using other weather services we switched to BAM Weather this season." "They provide us with excellent data to help us make better decisions, which saves our customers money. Their accuracy is superior to any service we've ever used in our 30 years of business."

**Eric Hartmann, Executive Vice President of Tovar
Snow Professionals**

Option 1. \$2,400/year for 3 years

- Location specific hour by hour forecasts updated every hour.
- Location specific 10 day forecasts.
- Location specific weather alerts.
- 24/7/365 Live meteorological consultation.
- Live hi-res MRMS radar data. (2 min interval updates)
- Instant cloud to ground lightning alerts for 11 user.
- **Ability to have up to 3 Enhanced user accounts on 6 devices and PC/Laptop Access.**

What others are saying



“ So excited about our partnership with BAM WX, this weather app will be so helpful to our athletic department.”

**Angela Blessing
Principal, Kokomo High School.**

What others are saying



“The service was exactly what we hoped for as it helped us make wise, educated, informed decisions that helped keep everyone safe.”

**Chris Panyard, Indiana Sports Corp
Event Director**

What others are saying



"After 29 years of using other weather services we switched to BAM Weather this season," . "They provide us with excellent data to help us make better decisions, which saves our customers money. Their accuracy is superior to any service we've ever used in our 30 years of business."

**Eric Hartmann, Executive Vice President of Tovar
Snow Professionals**

Thank you

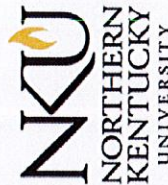


We are grateful for the opportunity to earn your business. We are eager to solve your problem and fully confident in our ability to do just that. Please let me know if you have any additional questions and I look forward to hearing from you very soon.



Randy Raines
Director of Sales
randy@Bamwx.com
317-617-5911

Trusted By The Best





***Thank You for the Opportunity
to present to you today!***

Coca-Cola®



Beverage Partnership & Financial Proposals

Five (5) Proposal Year

Coca-Cola



Total Financial Proposal Highlights



Five (5) YEAR PROPOSAL

	Annual	5-Yr Total
Exclusivity Funding	\$3,000	\$15,000
Estimated Rebates	1,100.25	\$5,501.25
Estimated Full Service Commission (Year #1)	\$2,463.74	\$ 12,318.70
TOTAL Estimated Financial Support** =		<u>\$32,819.95</u>



Contents

Coca-Cola®

- *Right People*
- *Brands and Packages*
- *Equipment Options*
- *Financial Proposal*



Beverage Partnership Proposal

5 Year Beverage Proposal

Coca-Cola®

The Coca-Cola logo, featuring the brand name in its iconic white script font with a registered trademark symbol, set against a solid red background.

Your Power To Choose... Fitness Health Fun

“Your Power To Choose...Fitness Health Fun” is our beverage program. It ensures that there are a range of products to satisfy responsibly the refreshment requirements.

Our Goals:

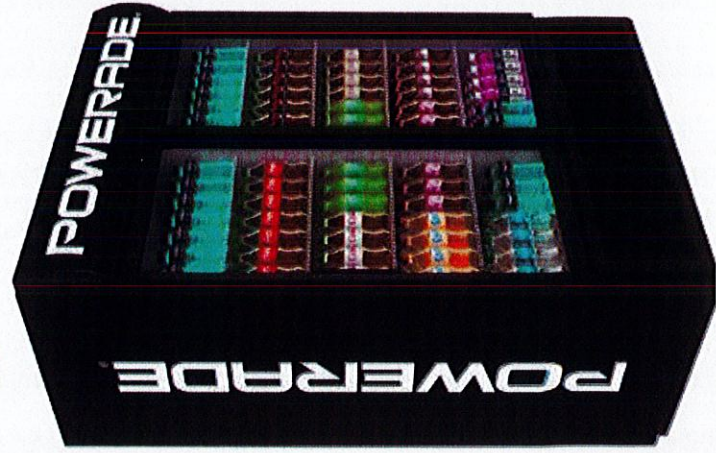
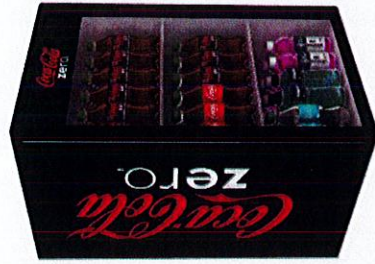
- **Provide a balance of beverage products in order to satisfy thirst for people of all ages and tastes. We will offer variety that enables all consumers to make the beverage choices they feel are best.**
- **Continue to show responsibility by collaborating with educators, parents and the community to provide healthy, enjoyable refreshment choices that satisfy their needs.**
- **We continue to commit to physical fitness, health and nutrition education programs.**



Coolers to meet your needs

Coca-Cola®

**Coca-Cola's equipment options are
world class and can meet the unique
merchandising needs of Eastern Greene
School Systems**



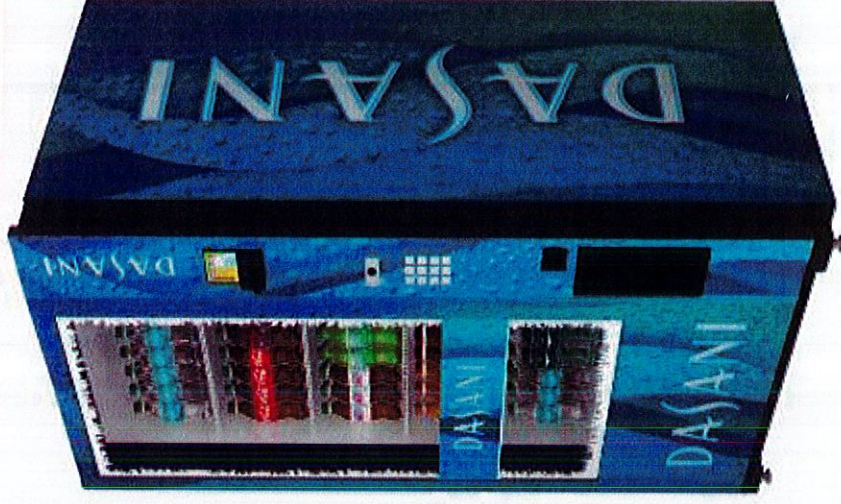
Coca-Cola will provide equipment at no cost



Vending Options

Coca-Cola®

Coca-Cola has multiple options for vending to maximize sales including credit card readers which increase business between 30% and 60%



All Vending Equipment needs will be loaned and serviced at no charge



Financials



Five (5) YEAR PROPOSAL

Annual Fixed Funding:

Coca-Cola Consolidated will provide

\$3,000

Annual Funding of

\$15,000

Total Investment (5 years):

Funding to be used at the discretion of
Eastern Green School System



Financials

Coca-Cola®

Five (5) YEAR PROPOSAL

Coca-Cola Consolidated will provide:
20% Vending Commissions

\$2,463.74

Estimated Y1 Commissions

\$12,318.70

Total estimated vending commission (5 yr.)

Commissions to be used at the discretion of
Eastern Greene School System



Vending Machine Rate



Product:	Vend Rate in Dollars	Commision Percentage
Dasani 20oz PET	\$2.50	20%
Gold Peak 18.5oz PET (12/cs)	\$2.50	20%
POWERADE 20oz Single	\$2.50	20%
Smartwater 20oz PET Single	\$2.50	20%
SSD 20oz PET Single	\$2.50	20%



Food Service and Concession Pricing



Five (5) YEAR PROPOSAL

Product	Case Price	Rebate
SSD 20oz PET Single	\$25.72	\$1.50
DASANI 0.5Lt PET 24pk	\$8.42	\$1.50
Dasani 20oz PET	\$16.89	\$1.50
POWERADE 20oz Single	\$25.44	\$1.50
Gold Peak 18.5oz PET (12/cs)	\$16.92	\$0.75
SSD 12oz Can 12pk	\$12.00	\$1.50

The prices for the Products may be adjusted by CCBCC, from time to time, during the Term. Any such adjustment shall be made by CCBCC in good faith and may take into account, among other things, increases in any prices, costs, fees, charges or taxes associated with or applicable to CCBCC's production, transportation, acquisition, distribution or sale of the Products. Except with respect to prices for Products distributed through Full Service Vending Machines, retail prices for sales of Products to consumers



Our People Make the Difference



You will have easy access to our Local Coca-Cola Management team. This will ensure prompt and timely response to your beverage business needs. Below is our team.

<u>Title</u>	<u>Name</u>	<u>Contact Phone</u>
Market Development Manager	Scott Martin	812-679-1131
Area Sales Manager	Chris Pizzino	304-237-8679
Distribution Manger	Dean Jones	812-653-3181

Our Team

- Visits your locations to be point person for your district
 - Discuss opportunities, new programs
 - Analyze issues, concerns
 - Review equipment placement
 - Discuss new products

The Coca-Cola logo, featuring the brand name in its iconic white script font on a red background.

Coca-Cola has the most recognized and consumed brands in the United States covering all of your beverage needs.

OUR portfolio of **BRANDS** resonates with your on site consumers to drive transactions that will **DELIVER** back **VALUE** to your Institution

Our Portfolio



DASANI® is the #1 Favorite Water Brand¹



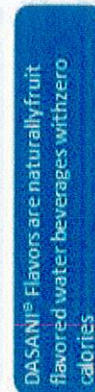
Minute Maid® is a trusted brand leader of 100% Juice and Juice Drink Products.



Gold Peak® indexes highest at both lunch (246) and dinner (249) and to complement the taste of food (177).⁶



Simply™ single-serve has 40% of the market share and accounted for 44% of the juice/juice drink chilled immediate consumption category growth.³



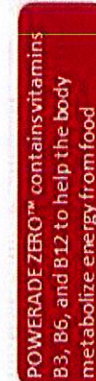
DASANI® Flavors are naturally fruit flavored water beverages with zero calories.



Coke Zero™ is Preferred 6:1 as favorite brand vs. Pepsi Max[®]



Fanta® is #1
Favorite Orange
Flavored Soft
Drink Brand®



POWERADE ZERO™ contains vitamins B3, B6, and B12 to help the body metabolize energy from food



vitaminwaterzero™ is the leading enhanced water beverage, reaching 54% of US enhanced water households.*



fruitwater[®] is a great-tasting, zero-calorie sparkling water beverage made with natural flavors and formulated with vitamins B5, B6, magnesium and zinc.



smartwater® is the #1 premium water in the country.*



Sprite® #1 Favorite Brand among African American Youth⁵

[illegible]



Community Stewardship

Coca-Cola®

LIVE POSITIVELY



Coca-Cola



Sustainable Packaging/Recycling

Reduce the impact of our packaging; maximize our use of renewable, reusable, and recyclable resources; and recover the equivalent of 100 percent of our packaging.



Water Stewardship

Establish a water sustainable operation in which we minimize our water use and replenish the amount of water equivalent to what we use in all of our beverages to the local communities in which we operate.



Product Portfolio/Balanced & Active Lifestyle

Provide refreshing beverages for every lifestyle and occasion, while helping consumers make informed beverage choices.



Diverse and Inclusive Culture

Create a culture where diversity is valued, every employee is a respected member of the team, and our workforce is a reflection of the communities in which we operate.

By the Numbers:

600+ Hybrid Trucks
Emissions reduced by
37%

32% less fuel

Facility Recycling 99.8%
21,780 metric tons PET
saved

1.5L Water Use Ratio
88% less calories in
schools

277,000 units of HFC-
free equipment

\$198M through MWBE

School Year Calendar Template

<https://www.vertex42.com/calendars/school-calendar.html>



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Year:

Beginning Month:

Start day: 1: Sunday, 2: Monday

2023-2024 School Calendar

EASTERN GREENE SCHOOLS

1471 N State Road 43
812-825-5733 (FAX) 812-825-9413
Bloomfield, IN 47424

August 2023						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
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27	28	29	30	31		

September 2023						
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October 2023						
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November 2023						
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December 2023						
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24	25	26	27	28	29	30
31						

January 2024						
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28	29	30	31			

February 2024						
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March 2024						
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31						

April 2024						
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May 2024						
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June 2024						
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July 2024						
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21	22	23	24	25	26	27
28	29	30	31			

Labor Day Sept. 4
Professional Development Days (No School for Students) Sept. : 25, Oct. 30
Fall Break Oct. 9-13
Thanksgiving Break Nov. 22-24
Christmas Break Dec. 21-Jan 5
Professional Development Days (No School for Students) Jan. 22, Apr. 8
Spring Break Mar. 11-15

Graduation is a tentative date

Category of Events

- Teacher Days
- Student Start Days/New 9 wks
- Break Days
- Last Day of 9 wks
- Snow Make-Up Days
- Graduation Day
- Professional Development Day (No School for Students)

Category of Events

Student Days	
1st 9 wks	46
2nd 9 wks	44
3rd 9 wks	45
4th 9 wks	45
	180

Category of Events

Student Days	
1st 9 wks	46
2nd 9 wks	44
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	180

Category of Events

Student Days	
1st 9 wks	46
2nd 9 wks	44
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4th 9 wks	45
	180

School Closed
Snow Make-Up Day

Teacher Planning (no school for students)
End of 9 wks

Student Start Day/New 9 wks
First & Last Day of School

School Year Calendar Template

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© 2013-2018 Vertex42 LLC

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2024-2025 School Calendar

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1471 N State Road 43
812-825-5733 (FAX) 812-825-9413
Bloomfield, IN 47424

Labor Day Sept. 2
Professional Development Days (No School for Students) Sept. : 30, Oct. 28
Fall Break Oct. 7-11
Thanksgiving Break Nov. 20-22
Christmas Break Dec. 23-Jan 3
Professional Development Days (No School for Students) Jan. 20, Apr. 7
Spring Break Mar. 17-21

Graduation is a tentative date

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June 2025						
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