

**TOWN OF VERNON  
Bid Proposals**

Contract # 2102

Contract Name: Body Worn Cameras (BWC) and Vehicle Mounted Cameras (VMC)

Funding: \_\_\_\_\_

Engineer/Architect: \_\_\_\_\_

Bid Opening: Time: 11:00 AM

Date: November 30, 2022

Estimated Cost: \_\_\_\_\_

Name & Location of Bidder	Bid Amount	Bid Bond	Hardware for (BWC)	Hardware for (VMC)	Hardware for (BWC) & (VMC)	Installation	Training	Docking Stations	Optional Products
Axon Enterprise, Inc. 17800 North 85th Street Scottsdale, AZ 85255	\$710,783.03	Yes	\$357,466.13	\$353,316.90		Factored into the price	Factored into the price		
Brite Computers 7647 County Road 42 Victor, NY 14564	\$451,929.32	Check \$24,000	\$54,466.00 – Camera \$5,175.32 – Mount \$20,708.00 – Dock	\$153,480.00 – System		\$24,300.00	\$8,800.00		
Motorola Solutions 500 W Monroe St., Ste 4400 Chicago, IL 60661	\$525,106.28	Yes	\$67,620.00 – (32) BWC only		\$369,000.00 – (30) BWC and VMC	\$20,800.00	\$36,625.88		
Digital Ally 14001 Marshall Dr. Lenexa, KS 66215	\$522,696.03	Yes	<b>Cloud Unlimited Option with Unlimited Data Storage</b> \$18,679.68 – (23) BWC only \$1,318.59 – (2) BWC spares \$1,413.95 (magnet mount) <hr/> <b>Cloud Plan 365 Option – 1-yr Unlimited Data Storage</b> \$17,400.64 – (23) BWC only \$1,318.59 – (2) BWC spares \$1,413.95 (magnet mount) <hr/> <b>Cloud Plan 180 Option – 180-day Unlimited Data Storage</b> \$15,844.00 – (23) BWC only \$1,318.59 – (2) BWC spares \$1,413.95 (magnet mount) <hr/> <b>Cloud Plan 90 Option – 90-day Unlimited Data Storage</b> \$12,730.72 – (23) BWC only \$1,318.59 – (2) BWC spares \$1,413.95 (magnet mount)	<b>Cloud Unlimited Option with Unlimited Data Storage</b> \$9,036.97 – (2) VMC spares <hr/> <b>Cloud Plan 365 Option – 1-yr Unlimited Data Storage</b> \$9,036.97 – (2) VMC spares <hr/> <b>Cloud Plan 180 Option – 180-day Unlimited Data Storage</b> \$9,036.97 – (2) VMC spares <hr/> <b>Cloud Plan 90 Option – 90-day Unlimited Data Storage</b> \$9,036.97 – (2) VMC spares	<b>Cloud Unlimited Option with Unlimited Data Storage</b> \$79,899.62 - (30) BWC and VMC <hr/> <b>Cloud Plan 365 Option – 1-yr Unlimited Data Storage</b> \$76,515.62 - (30) BWC and VMC <hr/> <b>Cloud Plan 180 Option – 180-day Unlimited Data Storage</b> \$71,101.22 - (30) BWC and VMC <hr/> <b>Cloud Plan 90 Option – 90-day Unlimited Data Storage</b> \$60,949.22 - (30) BWC and VMC	\$14,970.00	\$3,000.00	QuickVu 8 Docking Station at \$120/dock/month \$1,353.60/per dock/per year Video Streaming for the First Vu Pro Body Cameras at \$7/user/month - \$84/per user; per year <hr/> QuickVu 24 Docking Station at \$142/dock/month \$1,601.76/per dock/per year Removal of existing In-car camera system \$75/per vehicle <hr/> QuickVu 24 Docking Station at \$185/dock/month \$2,086.80/per dock/per year UAP Outdoor Plus Wireless Access Point \$295.00 <hr/> QuickVu 24 Docking Station at \$382/dock/month \$4,308.96/per dock/per year Cloud Drive 100GB Block of Cloud Storage \$63/per year	
<b>ALL BID ARE UNDER REVIEW AT THIS TIME.</b>									