



AN EARLY COLLEGE DISTRICT
BROWNSVILLE
INDEPENDENT SCHOOL DISTRICT

Board Meeting November 7, 2022

Bid #23-007 Music Supplies & Equipment District-Wide

1 % discount on Brass Instrument mutes for trumpet, horn, trombone, euphonium and tuba.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended

2 % discount on Brass Instrument mouthpieces for trumpet, horn, trombone, euphonium and tuba.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

3 % discount on Woodwind Instrument mouthpieces for all clarinet and saxophone instruments.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended

4 % discount on Woodwind Instrument ligatures for all clarinets and saxophone instruments.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

5 % discount on Woodwind Instruments reeds for all clarinets, saxophones and double reed instruments.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended

6 % discount on Brass Woodwind Instrument lubricants to include oils and greases for all instruments.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

7 % discount on replacement instrument cases for all Woodwind Brass instruments.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended

8 % discount on instrument stands and pegs for all Woodwind and Brass instruments.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Wenger Corporation	1	EA	5.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

9 % discount on Percussion sticks, mallets and implements for both marching and concert applications.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended

10 % discount on Percussion hardware to include cymbal stands, drum stands, pedals and drum racks.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

11 % discount on Latin Percussion replacement heads for timbales, bongos and congas.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended

12 % discount on Concert Percussion replacement heads for snare, toms, bass drum and timpani.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

13 % discount on Marching Percussion replacement heads for snare, tenor drums, and bass drum.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended

14 % discount on Percussion replacement parts and supplies to include straps, felts, lugs, hardware and drum hoops.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

15 % discount on instrument cleaners, polishes, and polishing cloths for Brass, Woodwind and Percussion instruments.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended

16 % discount on instrument repair supplies for Woodwind Brass instrument to include replacement pad sets, felts, cork, springs, cork cement, mouthpiece tools and pullers.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

17 % discount on Piano/Keyboard stands, benches and pedals.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Valley Keyboards, Inc. (Valley Keyboards)	1	EA	15.0%	Recommended
Steinway Piano Gallery (Sea Chord Group Inc)	1	EA	5.0%	Recommended
Wenger Corporation	1	EA	5.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

18 % discount on classroom music stands and portable wire framed music stands.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Antonio Strad Violin LLC	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Wenger Corporation	1	EA	5.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

19 % discount on handheld tuners and metronomes.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Antonio Strad Violin LLC	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

20	% discount on Rosin for Violin, Viola, Cello, String Bass				
	Supplier	QTY	UOM	% Discount	
	Alamo Music Center	1	EA	30.0%	Recommended
	Antonio Strad Violin LLC	1	EA	30.0%	Recommended
	Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
	Shar Products Company	1	EA	10.0%	Recommended
	Texas Band and Orchestra	1	EA	10.0%	Recommended
	The Mariachi Connection, Inc	1	EA	10.0%	Recommended
	West Music Company	1	EA	5.0%	Recommended
	WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
	Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
	RGV Mariachi Warehouse	1	EA	0.0%	Recommended
	Armonia Music Academy	1	EA	0.0%	Recommended
	Delgado Guitars, LLC	1	EA	0.0%	Recommended
	J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
	Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
	Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

21 % discount on Bow for Violin, Viola, Cello, String Bass

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Antonio Strad Violin LLC	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended



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22 % discount on Double Hole Mute for Violin

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Antonio Strad Violin LLC	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended

23 % discount on Clip on tuner for Guitar/String Bass

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Antonio Strad Violin LLC	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	10.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended



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RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended

24 % discount on strings for Violin, Viola, Cello, String Bass

Supplier	QTY	UOM	% Discount	
Antonio Strad Violin LLC	1	EA	35.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	10.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended



AN EARLY COLLEGE DISTRICT
BROWNVILLE
INDEPENDENT SCHOOL DISTRICT

Board Meeting November 7, 2022

Bid #23-007 Music Supplies & Equipment District-Wide

25 % discount on strings for Guitar, Guitarron, Vihuela, Guitarra de Golpe, Mandolin and Harp

Supplier	QTY	UOM	% Discount	
Antonio Strad Violin LLC	1	EA	35.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	10.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

26 % discount on guitar, Guitarra de Golpe and Guitarron strap

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Antonio Strad Violin LLC	1	EA	20.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

27 % discount on Mariachi print music from your latest catalog and and price list.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	10.0%	Recommended
Antonio Strad Violin LLC	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Pender's Music Company (Betrolde Enterprises Inc.)	1	EA	0.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

28 % discount on Guitar supplies and equipment from your latest catalog and price list.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Antonio Strad Violin LLC	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
Wenger Corporation	1	EA	5.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	5.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

29 % discount on Mariachi supplies and equipment from your latest catalog and price list.

Supplier	QTY	UOM	% Discount	
Alamo Music Center	1	EA	30.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
Antonio Strad Violin LLC	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
Wenger Corporation	1	EA	5.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	5.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

30	% discount on your latest catalog on price on printed music.				
	Supplier	QTY	UOM	% Discount	
	Alamo Music Center	1	EA	30.0%	Recommended
	Shar Products Company	1	EA	10.0%	Recommended
	Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
	Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	10.0%	Recommended
	Antonio Strad Violin LLC	1	EA	10.0%	Recommended
	Music in Motion	1	EA	6.0%	Recommended
	Mariachi Clothing Company (fredd j sanchez)	1	EA	5.0%	Recommended
	West Music Company	1	EA	5.0%	Recommended
	J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
	Pender's Music Company (Betrolde Enterprises Inc.)	1	EA	0.0%	Recommended
	WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
	Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	0.0%	Recommended
	Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
	Texas Band and Orchestra	1	EA	0.0%	Recommended
	Armonia Music Academy	1	EA	0.0%	Recommended
	RGV Mariachi Warehouse	1	EA	0.0%	Recommended
	Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended



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Bid #23-007 Music Supplies & Equipment District-Wide

31 % discount on your latest catalog on prices list on music supplies and accessories.

Supplier	QTY	UOM	% Discount	
STEVE WEISS MUSIC	1	EA	60.0%	Recommended
Antonio Strad Violin LLC	1	EA	45.0%	Recommended
Alamo Music Center	1	EA	30.0%	Recommended
Valley Keyboards, Inc. (Valley Keyboards)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Shar Products Company	1	EA	10.0%	Recommended
The Mariachi Connection, Inc	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
Mariachi Clothing Company (fredd j sanchez)	1	EA	5.0%	Recommended
West Music Company	1	EA	5.0%	Recommended
Wenger Corporation	1	EA	5.0%	Recommended
Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC)	1	EA	5.0%	Recommended
RGV Mariachi Warehouse	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Taylor Music, Inc. (McKinney)	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Delgado Guitars, LLC	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended