

**SARASOTA MILITARY ACADEMY
BOARD OF DIRECTORS
Tuesday November 8, 2022**

- Call to Order
- Pledge of Allegiance
- Approval of the Minutes-Tab 1
 - October 18, 2022
- CEO Report Tab 2
 - HR Update
- Head of School Report – SMA Prep Tab 3
 - Athletic Director Report
 - Faculty Representative
- Head of School Report – SMA High Tab 4
 - Athletic Director Report
 - Faculty Representative
- SAI Report Tab 5
- Treasurer's Report Tab 6
 - Monthly Financial Report
- SMA Foundation, Inc. Report Tab 7
- Committee Report Tab 8
 - PTCC Committee Report
- Chairperson's Report
- New Business
- Old Business
- Public Comment
- Meeting Adjournment

Sarasota Military Academy

BOARD OF DIRECTORS

MEETING MINUTES

18 OCTOBER 2022

Board of Director Members' Attendance

Present:

Thomas J. McElheny, EdD, CAPT, USMC (Ret), Chair
Peter Skokos, Interim Vice Chair
Erica Gregory, Lt Col, USAF (Ret)
Heather Koester (virtual)
Linda Long
Richard Swoope, COL (Ret)
Jim Tollerton
Cynthia West, RN Lt, USA (Ret)

Rafael Robles, Executive Director, SMA Foundation Inc.

Absent: Scott Lempe, LTC, USA (Ret), Vice Chair; Ben Knisely, COL USA (Ret), Secretary; Brian Crupi, LTC, USAR; MAJ Clarence Arrington, Senior Army Instructor; SMA-MAJ Lisa Currie, Assistant Head of Middle School; MAJ Becky Morris, Assistant Head of Middle School; MSG Teddy Grace, (Ret) Athletic Director, High School; SMA-MAJ Leslie Smith, Athletic Director, Middle School; Jeanine Signorelli, PTCC President

SMA Administrative Staff in Attendance:

SMA-COL Christina Bowman, Chief Executive Officer/Interim Head of High School
SMA-LTC Caitlin West, Assistant Head of High School
SMA-LTC Abby Williams, Assistant Head of High School
SMA-LTC Steve Kok, Director of Finance
SMA-COL Tom Vara, Head of Middle School

Guests in Attendance: SMA-CPT George Barbaresi, HS Faculty Rep; Ms. Brenda Canales, PTCC HS Vice President

Location: SMA High School

The chair called the meeting to order at 2:30 pm.

Chair Thomas McElheny started the Pledge of Allegiance.

Motion to Approve the 18 October 2022 Minutes:

Ms. Cynthia West moved to approve the 18 October 2022 minutes; Mr. Pete Skokos seconded the motion and the board unanimously approved.

Chief Executive Officer: SMA-COL Christina Bowman provided a read-ahead report. She discussed the current enrollment numbers and attendance report for the 2021-22 school year as well as followed up on a previous inquiry of the dual enrollment numbers. SMA-COL Bowman stated that her administrative team is working on increasing the attendance of seniors. Ms. West stated to have an attendance breakdown available at the next meeting of excused and unexcused absences.

SMA-COL Bowman stated that Vice Chair Scott Lempe asked for her to compile an organizational chart by campus including department chairs. Chair McElheny stated that this will be presented at the next meeting. Mr. Richard Swoope inquired as to the charts presenting the positions in need to be filled to which SMA-COL Bowman replied yes with currently three long-term substitutes per campus.

Head of Middle School Report: SMA-COL Tom Vara provided a read-ahead report. He stated the first admissions meeting was successful. SMA-COL Vara explained that a couple of south county families have still not come back after Hurricane Ian and the main concern was to assist cadets and families in need.

Middle School Athletics Report: N/A

Head of High School Report: SMA-COL Bowman provided a read-ahead report.

High School Athletics Report: MSG Teddy Grace provided a read-ahead report.

SAI Report: MAJ Clarence Arrington provided a read-ahead report.

Treasurer's Report: SMA-LTC Steve Kok provided a read-ahead report. He discussed the profit and loss per campus and the FTE numbers for this semester. SMA-LTC stated the ESSER distribution and millage payment will help to increase working capital.

Staff Representatives: SMA-CPT George Barbaresi provided a read-ahead report. He stated that the faculty were very happy to hear that every south county family was called after Hurricane Ian and that SMA-COL Bowman reaches out to every cadet in the lunch line on their well-being. SMA-CPT Barbaresi stated that faculty were concerned about making up the lost work from two weeks of no school to which SMA-COL Bowman replied that nothing has been reported from the county and state.

PTCC Report: SMA-COL Bowman provided a read-ahead report. Ms. Canales discussed the success of funds raised from the MS walk-a-thon and will be rewarding students and businesses in a different way since the walk was canceled due to the hurricane.

Foundation: Mr. Rafael Robles provided a read-ahead report. He explained his financial dashboard includes unrestricted and restricted funds that have been allocated to various programs. Chair McElheny inquired as to upcoming major campaigns to which Mr. Robles replied with the clay shoot on 20 March and the gala on 31 March. Ms. Erica Gregory inquired as to whether information on events has been sent to which Mr. Robles replied that once details have been confirmed, an email will be sent. Chair McElheny inquired to the board of any interested directors to attend the Military Ball to email him as seats are limited. Mr. Robles stated a table was purchased at the National Philanthropy luncheon in November to which SMA Foundation Treasurer, Mr. Frederick Derr has been nominated.

Chair Report: Chair McElheny discussed a successful board retreat on 15 October and shared his appreciation to Mr. Jim Tollerton for financial support. He stated the SMA Foundation and Mr. Robles will be assisting in the mission of SMA and the focus is on efforts. Chair McElheny

mentioned the Patriot Support dinner on 8 December chaired by a board director, Mr. Skokos, and that he has a table if other directors would like to attend. He stated the board retreat report will be sent out with action items for review.

Mr. Tollerton stated that he asked Vice Chair Lempe for his opinion of the board retreat to which he responded it went well but still has a lot of work ahead of us and may need the facilitator more. Mr. West stated that committees were formed to compile data on parents/guardians' involvement and academic achievements. She stated that a School Advisory Council (SAC) may need to be reintroduced as the board satisfying SAC fulfillment doesn't include current families. Ms. Linda Long inquired as to why SAC had ceased to which SMA-COL Bowman replied that the board decided to serve as SAC once the two schools combined.

Ms. Long stated that the SMA Color Guard were requested at the monthly Tiger Bay luncheons and will continue to present SMA with additional opportunities to be represented at these meetings. Chair McElheny mentioned he has a table for the Marine Corps Birthday Dinner and would like to invite 2-3 faculty and 4-5 cadets to attend.

Ms. Heather Koester suggested the board members attend the Military Ball at the beginning during the recession line only since limited seats for dinner. Mr. Tollerton and Mr. Skokos inquired as to which days board members can attend formation to which SMA-COL Bowman replied she will provide a few dates.

Old Business: N/A

New Business: SMA-LTC Kok stated the county asked for a traffic signal analysis when the middle school opened. He stated the county just confirmed the traffic signal is not necessary and SMA does not have to reserve funds for payment.

Public Comments: N/A

The next board meeting will be on 8 November 2022 at 4:30 pm at the Middle School campus.

The chair adjourned the meeting at 3:22 pm.

Dr. Thomas McElheny, Chair

Date

COL Ben Knisely, Secretary

Date

Chief Executive Officer Report
High School Interim Head of School Report
November 8, 2022

Mission:

Within a culture where every cadet is valued, Sarasota Military Academy is committed to: Preparing students for College, Careers, & Citizenship; Developing tomorrow's Leaders; and Cultivating Character based on the steadfast values of Honor, Integrity, and Respect.

Strategic Plan Goals:

● **Resources:**

- Open Enrollment---October 1st-January 31st
- Enrollment Membership and Mobility Report
- Ongoing Analysis of Staffing Levels
 - Organizational Charts

● **College, Careers, and Citizenship**

- Earn recognition as an "A" rated school by the Florida Department of Education
 - Acquire and retain quality faculty and staff
 - Develop Academy Mentor Program
 - Update provided

● **Character and Leadership Development**

- SMA supports age appropriate character and leadership growth while also attentive to the social and emotional well-being of our cadets.
- Advisory Program; Project Wayfinder

● **HR:**

● Positions to fill:

● Academy

- ESOL Instructor(added position)
- Mental Health and Substance Abuse Counselor
 - Contract with First Step

● Middle School

- Computer Science
- English Language Arts

Communication/Community Outreach:

- SPIN Night
 - Event well attended by staff and cadets and families from both campuses.
- The Patterson Foundation Art and Testimonial Unveiling
- Tiger Bay November 10, 2022
- Marine Corps Birthday Luncheon November 10, 2022
- Veterans Day Parade November 11, 2022
- Next Meeting: December 13, 2022 2:30 pm High School Campus

OCTOBER 2022 MEMBERSHIP REPORT MIDDLE SCHOOLS

"Shows the number of students attending their zoned school plus those that have transferred into this school from another attendance zone."

SCHOOL ATTENDING	ZONED SCHOOL	GRADE LEVEL			TOTALS
		6	7	8	
Sarasota Military Academy	Booker High School			1	1
	Booker Middle School	63	61	54	178
	Brookside Middle School	25	22	16	63
	Charlotte County Schools	6	3	1	10
	Desoto County Schools		2		2
	Heron Creek Middle School	7	6	4	17
	Hillsborough County Schools	1			1
	Laurel Nokomis School	5	5	2	12
	Manatee County Schools	46	42	36	124
	McIntosh Middle School	35	25	41	101
	Pinellas County Schools			1	1
	Sarasota Middle School	7	21	18	46
	Venice Middle School	1	2	1	4
	Woodland Middle School		5	1	6
TOTALS		196	194	176	566

OCTOBER 2022 MEMBERSHIP REPORT HIGH SCHOOLS

*"Shows the number of students attending their zoned school plus
those that have transferred into this school from another attendance zone."*

SCHOOL ATTENDING	ZONED SCHOOL	GRADE LEVEL				TOTALS
		9	10	11	12	
Sarasota Military Academy	Booker High School	56	47	43	47	193
	Charlotte County Schools		1		3	4
	Desoto County Schools	1		1		2
	Hillsborough County Schools		1			1
	Manatee County Schools	49	48	36	34	167
	North Port High School	14	9	5	11	39
	Osceola County Schools				1	1
	Riverview High School	28	23	17	15	83
	Sarasota High School	42	36	35	31	144
	Venice High School	1	7	1	4	13
TOTALS		191	172	138	146	647

SARASOTA COUNTYSARASOTA MILITARY ACADEMY - 0074
2023 - 1

SIS Live.

SIS > Enrollment > View

Options | 11

Enrollment by Race

Majority/Minority Section

Grade Level	Majority		Minority		Total
	MALE	FEMALE	MALE	FEMALE	
06	63	25	76	28	192
07	53	38	49	50	190
08	54	31	59	31	175
09	52	34	59	45	190
10	59	24	51	34	168
11	44	16	34	44	138
12	47	17	49	31	144
TOTAL	372	185	377	263	1197

A - ASIAN(OLD PACIFIC ISLANDER), Minority

B - BLACK/AFRICAN-AMERICAN, Minority

I - AMERICAN INDIAN/ALASKA NATIVE, Minority

P - NATIVE HAWAIIAN / PACIFIC ISLANDER, Minority

W - WHITE, Majority

Primary Race Section

Grade Level	MALE						FEMALE						Total
	I	A	B	H	M	W	I	A	B	H	M	W	
06		3	9	59	5	63		1	6	18	3	25	192
07		1	4	34	10	53	1	1	3	40	5	38	190
08	1	3	3	50	2	54			2	24	5	31	175
09		2	10	37	10	52			4	39	2	34	190
10		2	10	38	1	59		1	3	28	2	24	168
11		1	4	26	3	44			3	34	7	16	138
12	1	5	2	36	5	47			7	23	1	17	144
TOTAL	2	17	42	280	36	372	1	3	28	206	25	185	1197



Sarasota Military Academy

Mentor/Mentee Program

2022-2023

Purpose of the SMA Mentor/Mentee Program: The purpose of the SMA mentor program is to provide the new teacher (Category 1) with support for professional growth through mentorship.

Goal: Retain highly qualified professional educators who support the SMA mission and initiatives for school improvement.

New Staff this School Year: 8

Mentors: 8

Mentor Combined Years of Teaching Experience: 94 years

Meeting Requirements: 1 time monthly (as a cohort); weekly (one on one); Daily (first 2 weeks)

Documented hours of PD since the beginning of the school year for Category 1: 57

Quarter 1 focus: PRIDE Domain II: Planning for Success: *The teacher demonstrates a deep content knowledge, aligns instructional objectives and learner outcomes with approved curriculum, and uses data to meet individual needs. The teacher also plans appropriate assessments and uses instructional time effectively.*

Quarter 2 focus: PRIDE Domain III: Instructing and Assessing for Student Achievement: *The teacher uses a variety of strategies in learning. The instruction is varied by utilizing technology, quality questioning, and discussions. The teacher creates opportunities for students to monitor*

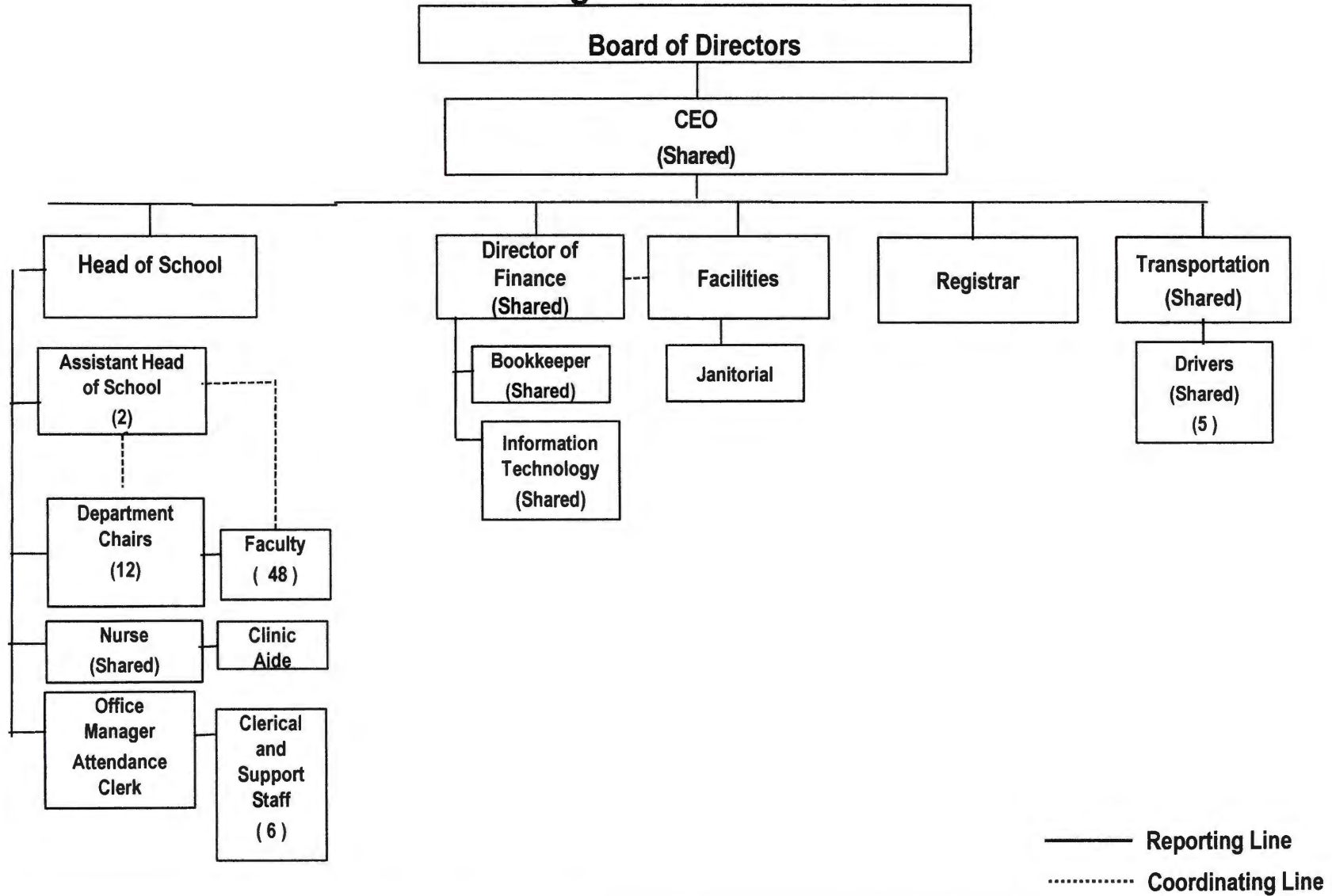
their own performance while making adjustments in the instructions in order to enhance student achievement.

Quarter 3 focus: PRIDE Domain I: Creating a Culture for Learning: *The teacher creates a culture for learning through building positive relationships with students. This organized safe learning environment encourages high expectations for all students and allows them to feel respected and valued.*

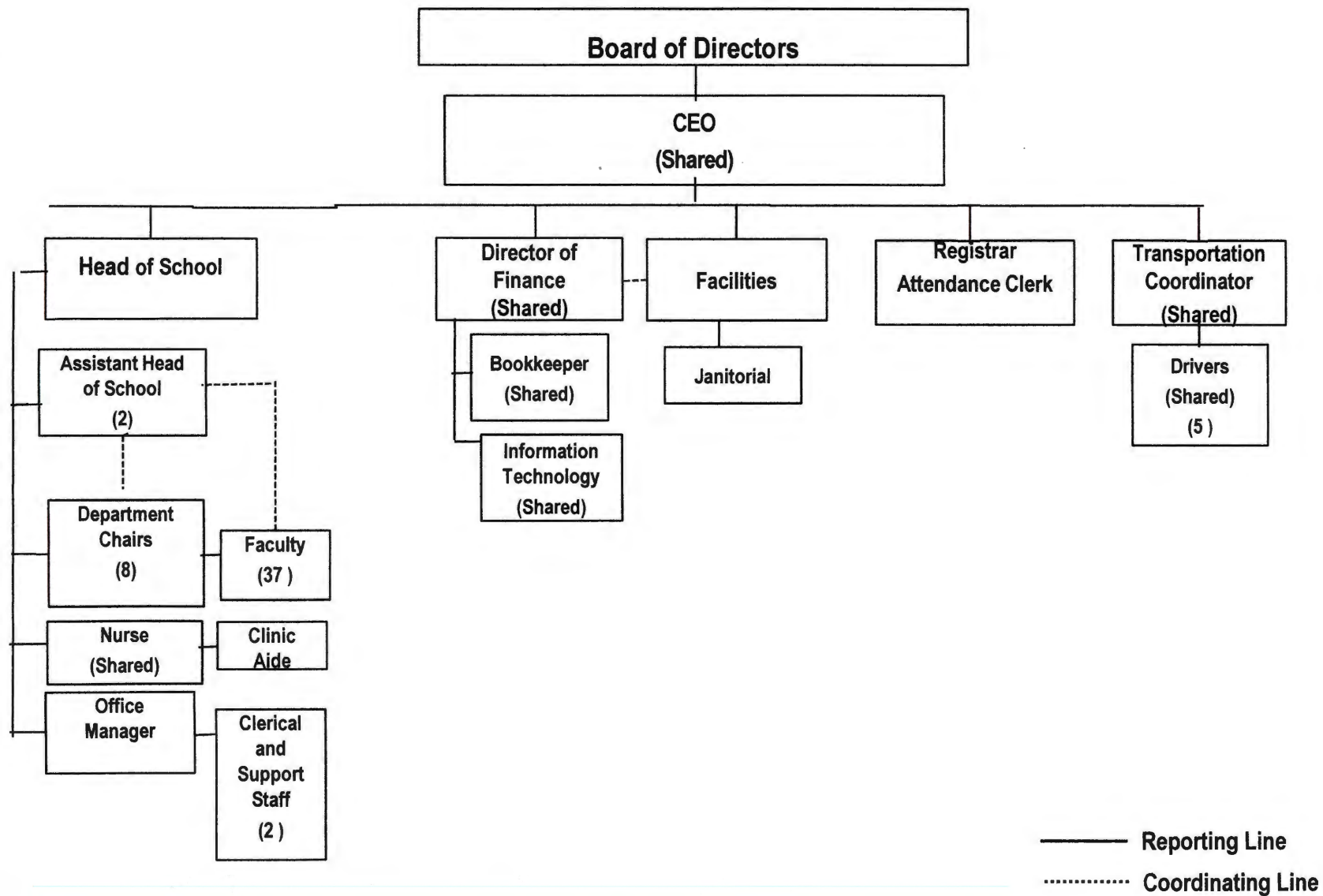
Quarter 4 focus: PRIDE Domain IV: Communicating Professional Commitment: *The teacher takes responsibility for his/her professional development in support of the school initiatives. The teacher works collaboratively with colleagues to enhance student performance and develops positive relationships with family and community.*

****PRIDE - Professional Rubrics Investing and Developing Educator Excellence****

Sarasota Military Academy High School Organizational Chart



Sarasota Military Academy Prep Middle School Organizational Chart



Head of School Report
For November 2022

Enrollment

Grade 6: 192
Grade 7: 190
Grade 8: 176
Total: 558

Campus Life/Event

- 11/1-School pictures (Re-scheduled)
- 11/2-1/2 day for cadets/Professional Development for teachers
- 11/4-Lockdown drill conducted
- 11/7-Sixth grade hearing screening
- 11/8-Board of Directors meeting @ Prep 4:30pm
- 11/11-Veteran's Day Parade
- 11/11-PTCC provided lunch for our Veteran's
- 11/18-Dress Down Day for cadets and staff
- 11/18-Fire drill conducted
- 11/21-11/25-Thanksgiving break

Cadet Highlights

-Cadets of the Month for **October**:

Physical Education:	Lily Watson	Taj Alexis
Military Science:	Corrine Dubois	Chase Graybell
Math:	Jacquelyn Enriquez-Vega	Yeral Zaldivar

Meetings:

- 11/7-Parade procedures
- 11/9-Charter school principal meeting 11:00-12:30
- 11/10-New teacher meeting
- 11/15-Safety + Threat Assessment team
- 11/17-Department chair meeting
- 11/19-Administration team

Faculty/Staff Highlights

- Prep will continue our push for literacy as the library will be open for classes to visit and cadets to sign out books. This will enhance our independent reading program across the campus.

Parent and Community Highlights

- 11/9-Prep enrollment/Information meeting
- 11/16-Campus tour for a prospective cadet

Security

- Teachers are reminded of safety and security procedures on the campus. There was an emphasis about keeping doors locked and being by your doors during formation and during passing time in case of an emergency.

Attention Item

- We are starting to have county bus issues with one late arriving bus and two to three in the afternoon

November Prep Athletic Round Up

GOLF –

10/24 - SMA Prep lost a very close match to Suncoast Academy yesterday. Max Wilkins chipped in 15 yards for a birdie and turned in his season best score for the Eagles as they closed out their regular season. The team has qualified for the FSCL Championship to be held 10/26 at Tatum Ridge Golf Links. Go Eagles



10/26 -The Prep Eagles finished in fourth place at yesterday's FSCL golf Championship held at Tatum Ridge. Strong play was turned in by all 5 golfers. Special shoutout to first year golfer, Royce Dunnuck, for shooting his season low score on the final day. Congratulations to 8th grader, golfing sensation, Phoenix Scanlan, who finished overall runner up in the individual race, shooting an amazing 34. Great job Eagles on a fantastic, crazy, hurricane season.

Cross Country –

10/27 – The Eagles hosted the first invitational of the season today. Fourteen middle schools from Sarasota and Bradenton participated in this race. The invitational was a huge success. Eighth grader, Jasmine France, won the girls race with an amazing 13:01 time. The girls team placed 5th and the boys team placed 7th.

Girls Basketball –

The girls' basketball team has been formed and is currently beginning practice. Our flag football Coach, Robert Wilkins, will take the rein of the girls team this year.

Boys Basketball –

58 boys tried out for the boys' basketball team this year. Prep PE teacher, Jim Smith, will once again lead this year's squad.

Soccer Club –

This club will begin on Wednesday, November 9th. A huge turnout is expected.

Athletic Department Report – Board Meeting

for: November 8, 2022

Past Month

Volleyball – Banquet held at Pier 22 that included awards and dinner.

XC – Girls Varsity went on to regionals and one male runner advanced to regionals

Golf – Season ended at Districts with males performing better than they have over the past 4 years overall

Next 30 days (Fall Sports)

Boys Basketball - Tryouts ended and selection will be posted. First Game in December.

Girls Basketball – Tryouts on slow start, First game 22 November

Boys Soccer- First game 8 November at Robert L Taylor Field vs Cardinal Mooney.

Girls Soccer – First game @ Bayshore 14 November

Budget

Still working toward keeping a balanced budget across each sport. We have raised support from multiple sources to include business sponsorship program. Currently across all sports, we have \$34,238. On track to sustain sports programs currently and still working on sources to raise the approximately \$40,000+/- to get SMA through the remainder of this school year of sports.

Campaigns

Last business sponsor was the U.S. Coast Guard for a donation of \$2500.

Pending- In Kind Donations grant from CoolTodayParks, Venice, and Atlanta Braves Spring Training Center.

New items

SMA baseball team being formed. Baseball clinics are underway each month.

Filled boys Soccer Head coach position, Gaetano Liberti

Girls Soccer Head coach position still needed, and is being advertized. We have one assistant coach running practice with a parent assisting.

Baseball Coach Interviews ongoing, two potential candidates.

Challenges being worked:

Lights for Middle School Field for Soccer games. Practice Fields and game fields are and will continue to be the greatest challenge for athletics. Transportation is an ongoing and expensive issue. Looking at a plan for making an agreement to acquire a used / NON CDL, shuttle bus

SARASOTA MILITARY ACADEMY

Senior Army Instructor
801 North Orange Avenue
Sarasota, Florida 34236

1 Nov 2022

MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY
THROUGH EXECUTIVE DIRECTOR OF SCHOOLS

SUBJECT: Significant Activities Report

Significant activities past thirty days:

- 18 Oct-43 Cadets took the ASVAB. (Hosted at SMA) 11 Cadets scored at least 65 or above.
- 18 Oct-Armed Forces Day-All branches were in attendance.
- 19-20 Oct-Stop the Bleed Committee on Trauma
- 21 Oct-Color Guard & Drumline supported the Bay Event ribbon cutting ceremony.
- 18-22 Oct-SMA Rifle team hosted the annual Fall Fun event
- 28 Oct-Freshman Lock-In
- 29 Oct-SMA Rifle finished second at the ARQ County League rifle match at Desoto HS
- 29 Oct-Area 5 Raider State Qualifier (Districts) at Lakewood Ranch HS. Mixed team will move on to the state tournament. (Lake Wales, FL)
- 5 Nov-SMA Raiders competed at the Raiders Nationals in Molena, GA
- 2-6 Nov-Dixie Doubles, Anniston, AL (Seven Cadets)
- A total of five (6) nomination letters have been submitted to service academies: Cadet Fabyanic, Cadet Rossi, Cadet Claybrooke, Cadet Nyguen and Cadet Canales, Cadet Nazario.
- A total of nine (9) cadets have active application for college ROTC.

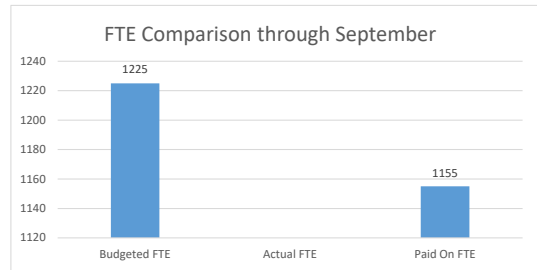
Significant activities next thirty days:

- 11 Nov-SMA Veterans Day parade ceremony.
- 11 Nov-Yacht Club Honor Guard support
- 12 Nov-Color Guard support, Country Club East (LWR)
- 18-20 Nov-Ole Mill Invitational, Griffin, GA (13 Cadets)
- 29 Nov, 1-3 Dec, 15-17 Dec (Precision), 17 Dec-SMA Rifle Team are hosting the U.S. Army Junior Air Rifle Sectionals
- 8 Dec-Area 5 Rifle Match (Manatee H.S.)
- 7-13 Dec-Winter Air Gun, Colorado Springs, CO (Olympic Training Center) (Seven Cadets)

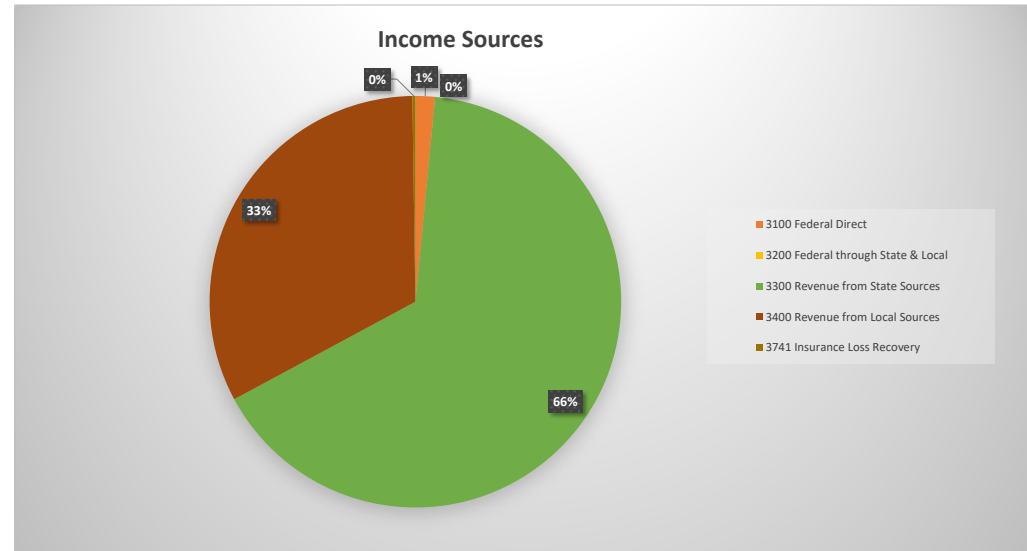
Respectfully,

CLARENCE L. ARRINGTON
MAJ (Retired), U.S. Army
JROTC, Senior Army Instructor

Profit and Loss Pie Charts through September 2022



Income		
3100 Federal Direct	\$	52,583
3200 Federal through State & Local	\$	-
3300 Revenue from State Sources	\$	2,249,201
3400 Revenue from Local Sources	\$	1,118,481
3741 Insurance Loss Recovery	\$	7,993
Total Revenue		\$3,428,258



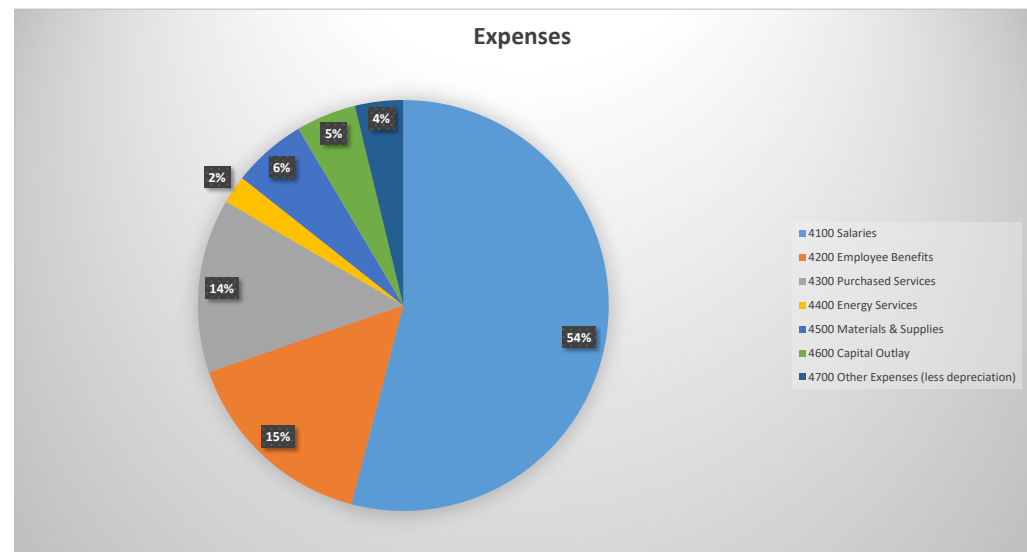
Expenses		
4100 Salaries	\$1,734,095	
4200 Employee Benefits	\$502,578	
4300 Purchased Services	\$438,890	
4400 Energy Services	\$71,274	
4500 Materials & Supplies	\$186,959	
4600 Capital Outlay	\$151,693	
4700 Other Expenses (less depreciation)	\$121,656	

Total Operating Expenses \$3,207,145

Net Operating Income \$221,113

Depreciation Expense \$163,673

Net Income \$57,440



Salaries & Benefits Equal 69 % of Operating Budget

Sarasota Military Academy
Balance Sheet- By Campus
As of September 30, 2022

	<u>Total</u>
ASSETS	
Current Assets	
Bank Accounts	
1110 Cash and cash equivalents	1,868,827
8-1111 Sport Team Bank Accounts	51,479
Total Bank Accounts	\$ 1,920,306
Other Current Assets	
1210 Deposits	11,727
1215 Due from Foundation - Current	10,791
1220 Due from Other Governments	78,372
Total Other Current Assets	\$ 100,890
Total Current Assets	\$ 2,021,196
Fixed Assets	
Total Fixed Assets	\$ 18,850,686
TOTAL ASSETS	\$ 20,871,883
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Total Accounts Payable	\$ 55,379
Total Credit Cards	\$ 66,712
Total Other Current Liabilities	\$ 1,072,125
Total Current Liabilities	\$ 1,194,216
Long-Term Liabilities	
Total Long-Term Liabilities	\$ 9,999,600
Total Liabilities	\$ 11,193,816
Equity	
3010 Invested In Capital Assets, Net	7,883,416
3020 Temporarily Restricted Net Asse	20,056
3030 Unrestricted Net Assets	1,717,155
Net Income	57,440
Total Equity	\$ 9,678,067
TOTAL LIABILITIES AND EQUITY	\$ 20,871,883

$\$2,021,196 - \$1,194,216 = \$826,980$ Working Capital; August- \$865,530; Down \$38,550

Ratio of Assets to Liabilities = $\$2,021,196 / \$1,194,216 = 1.69$; Up 0.05 from August- 1.64

As I said last month, we are putting in for an increase in FTE to be paid on from 1155 to 1205, (an increase of 50 FTE). In November, we will be paid the additional funds for 5 months, back to July 1st, which should be very helpful. We still feel like we have additional FTE to be "trued" up in the December Monthly Earning Statement, but are moving cautiously forward.

Sarasota Military Academy

Budget vs. Actuals: FY23 Board Approved Budget - FY23 P&L

July - September, 2022

3 Months in should be at 25%

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Income			
3100 Federal Direct	52,583	238,989	22.00 %
3200 Federal Through State & Local	0	82,415	0.00 %
3300 Revenue from State Sources	2,249,201	9,425,550	24.00 %
3400 Revenue from Local Sources	1,118,481	4,327,345	26.00 %
3741 Insurance Loss Recovery	7,993		
Total Income	\$3,428,257	\$14,074,299	24.00 %
GROSS PROFIT	\$3,428,257	\$14,074,299	24.00 %
Expenses			
4100 Salaries	1,734,095	7,570,614	23.00 %
4200 Employee Benefits	502,578	2,368,050	21.00 %
4300 Purchased Services	438,890	1,774,511	25.00 %
4400 Energy Services	71,274	269,168	26.00 %
4500 Materials & Supplies	186,959	361,991	52.00 %
4600 Capital Outlay	151,693	227,493	67.00 %
4700 Other Expenses	285,328	1,266,645	23.00 %
Total Expenses	\$3,370,818	\$13,838,474	24.00 %
NET OPERATING INCOME	\$57,440	\$235,825	24.00 %
NET INCOME	\$57,440	\$235,825	24.00 %

4500- High because we paid out the Teacher Lead Checks (4500 M&S) of \$37,000.

4600- Still high from Chrome Book orders but only up 2% since last month.

Sarasota Military Academy

Profit and Loss - YTD - By Campus

July - September, 2022

	HS	PREP	TOTAL
Income			
3100 Federal Direct	52,583		\$52,583
3300 Revenue from State Sources	1,224,880	1,024,321	\$2,249,201
3400 Revenue from Local Sources	639,386	479,094	\$1,118,481
3741 Insurance Loss Recovery		7,993	\$7,993
Total Income	\$1,916,849	\$1,511,408	\$3,428,257
GROSS PROFIT	\$1,916,849	\$1,511,408	\$3,428,257
Expenses			
4100 Salaries	979,613	754,482	\$1,734,095
4200 Employee Benefits	278,139	224,439	\$502,578
4300 Purchased Services	246,904	191,986	\$438,890
4400 Energy Services	30,554	40,720	\$71,274
4500 Materials & Supplies	83,081	103,878	\$186,959
4600 Capital Outlay	80,762	70,931	\$151,693
4700 Other Expenses	181,675	103,653	\$285,328
Total Expenses	\$1,880,729	\$1,490,089	\$3,370,818
NET OPERATING INCOME	\$36,120	\$21,319	\$57,440
NET INCOME	\$36,120	\$21,319	\$57,440

Prep had another large textbook order. All in all we are still operating YTD in the black. \$57,440

For October we will still be paid on 1155 so will still not see the bump in FTE pay until November.



FOUNDATION DASHBOARD FY '23



Metrics Analysis with Foundation Performance

July 1, 2022 - October 31, 2022

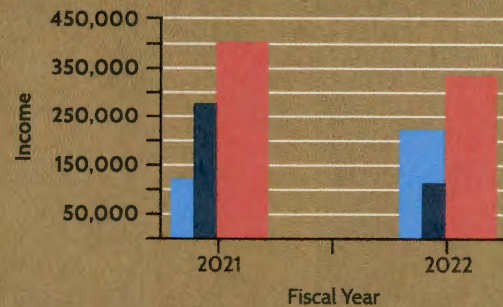
NET CASH Balance

This is the amount of money on-hand in the Foundation's account. It is a current asset on the Balance Sheet and includes all receipts minus disbursements including the initial deposit at the start of the fiscal year to the present date of this report.

\$338,199

Does NOT Include Receivables

Receivables: \$ 0
Donations with Restrictions... \$114,589
Donations without Restrictions..\$223,609



FYTD GIFT REVENUE

Gross Revenue... \$ 82,747
Expenses... \$178,449
NET Revenue... (\$95,702)

FYTD EXPENSES

Labor \$46,649

TOTAL \$178,449

Grants & Similar
Amounts Paid
\$120,928

Non-Labor \$10,872

Includes:
Purchased Services;
Materials & Supplies;
Capital Outlay

MONTHLY FINANCIAL OVERVIEW: OCTOBER

Total Income \$21,367
Expenses \$82,951
NET Income (\$61,585)

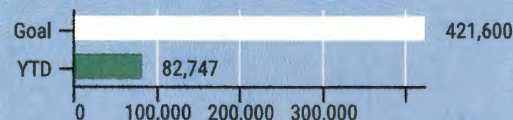
Labor \$10,776

Non-Labor \$4,717

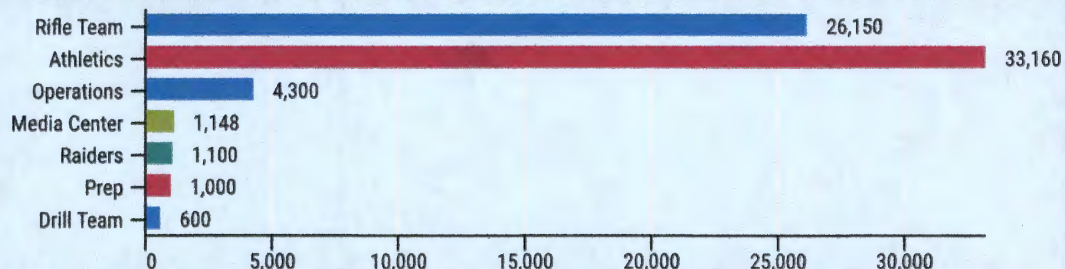
Grants & Similar
Amounts Paid
\$67,458

PERFORMANCE EVALUATION

FUNDRAISING FY GOAL: \$421,600
Percent to GOAL: 19.6%



\$67,458 GRANT AWARDS



Parent Teacher Cadet Council



2022/23 Council Members

Staff Representative: SMA-Capt. Marsha Seagrave and SMA-Capt. Samantha Miller
President: Jeannine Signorelli
Vice Presidents: Brenda Canales(HS) and Jeannie Whipple(MS)
Secretary/Grant Coord: **Open** **Merchandise Coord.:** **Open**
Treasurer: Liz Bonnett **Calendar/Events Coord.:** Nathalie Knipfer
Social Media: Karen Medina **Volunteer Coord:** Amanda Huffman
Cadet: Hannah Monahan (HS) **Welcome to the team:** Ms. Holly Wesner

What's New:

- Proposed New Projects
 - School Store at HS
 - Winter Wonderland Dance HS
 - Coffee & Conversation MS
 - Mural MS
 - Christmas for Cadets Academy
- Desperate for More Parent Involvement
 - Lost 2 members, all are overwhelmed, open to ideas

Event Recap:

- **Walk-A-Thon**
 - Col. Vara got pied!
 - Carousel Icery 11/4
 - Rewards being passed out 11/14
- **SPIN Night:** Raised \$525 from Spirit Sales
- **Halloween:** Candy for cadets & staff, Gift cards for staff

Upcoming Events:

November

- **Fundraiser:** Der Dutchman pie sales MS
- **Veterans Appreciation Lunch**
 - 11/10 for High School
 - 11/11 for Middle School
- **Veterans Day Parade** - PTCC will march in parade

December

- **Dress Down Day Fundraiser** HS
- **Winter Concert** HS
- **Christmas for Cadets** Academy
- **Wreaths Across America** Academy

Grant and Donation Summary:

Approved Donations: None for October

Approved by Grant Committee (October):

Proposed Annual Budget = \$13,000
(\$500ea per semester/per Dept.)

Location	Requested	Approved
High	0	0
Middle	0	0

Total Amount for FY'22/23: \$4,540

NOTE: All grants are forwarded to the Finance Dept. for final approval.

November 8, 2022