

# Lehigh Valley Hot Careers 2022-2023







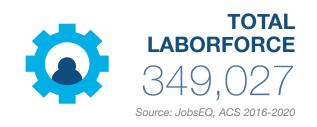








Source: Census Population Estimate, 2021



## **Commuting Patterns**

The number of people both living and working in the Lehigh Valley has grown by 9% from 2015-19, outpacing the region's total population growth. Meanwhile, the number of people who are commuting into the Lehigh Valley to work has grown twice as fast as residents commuting to jobs outside the region.

Work in Lehigh Valley, live elsewhere

101,947 197,559 1

Live and work in Lehigh Valley

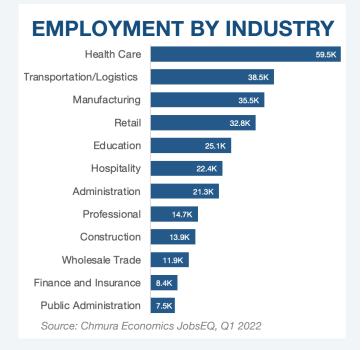
Live in Lehigh Valley, work elsewhere

Source: U.S. Census Bureau, Center for Economic Studies, Primary Jobs, 2019

# TOP SOFT SKILLS

Ability to Work in Fast-Paced Environment Adaptability Communication Cooperation/Team Player **Customer Service Detail-Oriented** Interpersonal Relationships Organized **Problem Solving** Self-Motivated

Source: Chmura Economics JobsEQ, June 2021 - July 2022



In today's historically tight labor market, Lehigh Valley commands two distinct advantages. The first is demographic: a growing population, particularly among young adults. The second is collaboration: a coalition of major employers, community leaders, 11 colleges and universities, school districts and three technical schools aligning curriculum to local employers' needs.

To that end, LVEDC, in collaboration with this coalition, developed this Hot Careers Guide covering major job sectors in the Lehigh Valley economy. This guide provides a clear visual representation of career opportunities and provides a basis for meaningful career exploration based on individual interests. The occupations listed are the most common to appear in Lehigh Valley job postings, employ at least 95 people, and/or were suggested for inclusion by local employers.

For more information, visit lehighvalley.org/hotcareers careerlinklehighvalley.org/career-pathways/search





Education Level	General Business Operations	Production, Maintenance & Logistics	Science, Technology, Engineering & Math
High School Diploma or Equivalent	Administrative Assistants Customer Service Representatives Coffice Clerks Sales Associates Characterists	Assemblers Food Batchmakers & Bakers Machine Operators Material Handlers & Quality Control Inspectors Warehouse Associates & \$ - \$\$\$	
Certificate or Specialized Training		Electricians Machinists Maintenance Mechanics Maintenance & Repair Workers  Maintenance Supevisors  Production Supervisors  Tool Makers Welders  \$\$ - \$\$\$\$	
Associate Degree	Office Managers <b>♦</b>		Accounting Clerks Computer Help Desk Specialists  Engineering Technicians Automation Mechanical \$\$ - \$\$\$
Bachelor Degree	Marketing Specialists Sales Analysts Sales Representatives  \$\$\$ - \$\$\$\$	Material Planners Operations Managers Production Managers Quality Control Analysts Supply Chain Planners  \$\$ - \$\$\$\$\$	Accountants & Auditors Chemists Computer Network Managers Engineers Chemists Engineers Chemists Financial Analysts Graphic Designers Software Developers Chemistry \$\$\$ - \$\$\$\$\$\$
Master/ Doctoral/ Professional Degree			Computer Hardware Engineers Engineering Managers   \$\$\$\$\$\$
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Lehigh Valle lehighvalley.	ey careers, visit specific occ org/hotcareers oneto	\$\$ \$35, rmation about \$\$\$ \$50, cupations, visit \$\$\$\$ \$75,	000 - \$50,000 000 - \$75,000 000 - \$100,000 e than \$100,000



Education Level	Architecture & Engineering	General Business Operations	Construction & Construction Management
High School Diploma or Equivalent		Administrative Assistants A	Construction Laborers Electrician Apprentices Equipment Operators Maintenance Workers Painters
Certificate or Specialized Training		\$\$ - \$\$\$	\$\$ - \$\$\$ Carpenters Construction Inspectors Electricians HVAC Technicians Plumbers Heavy Equipment Operators  Superintendents \$\$ - \$\$\$
Associate Degree	Architectural & Engineering Drafters \$\$ - \$\$\$	Accounting Clerks Assistant Project Managers \$\$ - \$\$\$\$	Alarm Technicians \$\$\$
Bachelor Degree	Engineers Civil Civil Electrical Mechanical Interior Designers  \$\$ - \$\$\$\$\$	Accountants & Auditors Cost Estimators Operations Managers Cost Estimators Operations Managers Cost Estimators Business Development Representatives Coordinators \$\$\$ - \$\$\$\$\$	Construction Project Managers Project Engineers  \$\$\$ - \$\$\$\$\$
Master/ Doctoral/ Professional Degree	Architects Architectural Managers & Engineering Managers & \$\$\$\$ - \$\$\$\$\$		

♦ = more than 500 job postings in the past year Click the occupation to learn more

For more information about Lehigh Valley careers, visit lehighvalley.org/hotcareers

For more information about specific occupations, visit onetonline.org

# **ANNUAL SALARY RANGES**

\$	\$20,000 - \$35,000
\$\$	\$35,000 - \$50,000
\$\$\$	\$50,000 - \$75,000
\$\$\$\$	\$75,000 - \$100,000
\$\$\$\$\$	More than \$100,000





# Lehigh Valley Hot Careers BUSINESS SERVICES

Education Level	Arts & Communications	General Business Operations	Professional Services
High School Diploma or Equivalent		Administrative Assistants Customer Service Representatives Coffice Clerks Receptionists Cales Associates Talent Acquisition Specialists Constants  \$ - \$\$	Bank Tellers Cleaners & Insurance Processors Material Movers & Security Guards & Utility Locators
Certificate or Specialized Training	Printing Press Operators \$\$		Maintenance & Repair Workers  Real Estate Agents \$\$ - \$\$\$
Associate Degree		Accounting Clerks Office Managers  \$\$ - \$\$\$	Cable Technicians Computer Help Desk Specialists   \$\$
Bachelor Degree	Content Writers & Editors Graphic Designers Marketing Managers Marketing Specialists Production Directors Social Media Coordinators  \$\$\$\$ - \$\$\$\$\$\$	Advertising & Sales Representatives & Financial Analysts General Managers & Human Resources Specialists & Project Coordinators Sales Managers Training Coordinators  \$\$ - \$\$\$\$\$\$	Accountants & Auditors Computer Systems Analysts Data Analysts Engineers Insurance Account Managers Insurance Underwriters IT Managers Software & Web Developers System Administrators S
Master/ Doctoral/ Professional Degree		Financial Managers Management Analysts  \$\$\$\$ - \$\$\$\$\$	Engineering Managers A  Lawyers  Operations Research Analysts  \$\$\$ - \$\$\$\$\$
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lehighvalley.org/hotcareersonetonline.org\$\$\$\$\$More than \$100,000

For more information about

Source: JobsEQ (July 2021 through June 2022), O\*Net education levels are the minimum preferred by employers.

specific occupations, visit

For more information about

Lehigh Valley careers, visit





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\$35,000 - \$50,000

\$50,000 - \$75,000

\$75,000 - \$100,000

Education Level	General Business Operations	Profe Supp Servi		Teaching/ Training
High School Diploma or Equivalent	Administrative Assistants Cafeteria Workers Cafe	Caregivers do Daycare Workers		Library Assistants
Certificate or Specialized Training	Bus Drivers  Maintenance & Repair  Workers   \$\$ - \$\$\$	Police Officers		Vocational Education Teachers*  * Must work toward acquiring PA teaching credentials.  \$\$\$ - \$\$\$\$
Associate Degree	Accounting Clerks Computer Help Desk Specialists  IT Support Specialists Office Managers \$\$ - \$\$\$	\$\$ - \$\$\$		Teacher Assistants
Bachelor Degree	College & University Department Professionals Operations Managers Project Coordinators  \$\$ - \$\$\$\$\$	Direct Support Professionals & Social Workers/Caseworkers Registered Nurses & \$\$ - \$\$\$\$		Coaches School Teachers (*) Pre-K Elementary School Middle School High School \$ - \$\$\$\$
Master/ Doctoral/ Professional Degree	Curriculum & Instruction Directors School Administrators Superintendents	Behavioral Health Technician Counselors Speech-Language Pathologists  \$\$\$ - \$\$\$\$		College Professors Library Directors
	\$\$\$ - \$\$\$\$\$		ANNUAL SALA	\$\$\$ - \$\$\$\$\$
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Education Level	General Business Operations	Government/ Law	Public Works & Safety
High School Diploma or Equivalent	Activities Assistants Administrative Assistants Customer Service Representatives Janitors Office Clerks	Library Assistants	Corrections Officers Equipment Operators Highway Maintenance Workers Lifeguards Police, Fire & Ambulance Dispatchers  \$ - \$\$\$
Certificate or Specialized Training	Building & Housing Inspectors \$\$ - \$\$\$	Criminal Investigators Detectives  \$\$\$\$	Certified Nursing Assistants EMTs & Paramedics Firefighters Maintenance & Repair Workers  Police Officers \$\$ - \$\$\$
Associate Degree	Accounting Clerks Office Managers	Grant Writers Legal Secretaries Paralegals & Legal Assistants \$\$ - \$\$\$	Licensed Practical Nurses Police Supervisors Treatment Plant Operators  \$\$\$
Bachelor Degree	Accountants & Auditors & General Managers & Project Coordinators  \$\$\$ - \$\$\$\$\$	Labor Relations Specialists Social Workers/Caseworkers  \$\$ - \$\$\$	Engineers & Community Health Nurses & Community Health Workers  \$\$ - \$\$\$\$
Master/ Doctoral/ Professional Degree		Lawyers \$\$\$-\$\$\$\$\$	

♦ = more than 500 job postings in the past year Click the occupation to learn more

For more information about Lehigh Valley careers, visit lehighvalley.org/hotcareers For more information about specific occupations, visit onetonline.org

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# Lehigh Valley Hot Careers HEALTH CARE

Education Level	General Business Operations	Human Services & Support	Direct Patient Care	
High School Diploma or Equivalent	Administrative Assistants & Food Service Workers & Janitors & Housekeepers & Scheduling Coordinators & Security Guards & Talent Acquisition Specialists & \$ - \$\$	Call Center Representatives Medical Receptionists Medical Records & Billing Specialists Patient Services Representatives Medical Records & Billing Specialists Patient Services Representatives Sterile Processing Technicians \$\$ - \$\$\$	Home Health Aides ♣ Ophthalmic Technicians Technical Partners ♣ \$ - \$\$	
Certificate or Specialized Training	Maintenance & Repair Workers <b>♦</b>	Massage Therapists Pharmacy Technicians \$ - \$\$	Certified Nursing Assistants & EMTs & Paramedics Medical & Dental Assistants & Patient Transporters Phlebotomists \$ - \$\$	
Associate Degree	Accounting Clerks Computer Help Desk Specialists   \$\$	Behavioral Health Technician	Advanced Imaging Technicians Dental Hygenists Licensed Practical Nurses A Respiratory Therapists Therapy Assistants Occupational, Physical \$\$ - \$\$\$	
Bachelor Degree	Accountants & Auditors Computer Systems Analysts Health Care Business Analysts Human Resources Specialists Medical & Health Services Managers Outpatient Practice Managers \$\$\$ - \$\$\$\$\$\$\$	Direct Support Professionals A Medical Technologists Social Workers/Caseworkers Child, Family, School Substance Abuse Counselors A \$\$\$ - \$\$\$\$	Athletic Trainers Dietitians & Nutritionists Registered Nurses & Registered Respiratory Therapists  \$\$\$ - \$\$\$\$	
Master/ Doctoral/ Professional Degree	Health Care Administrators A Outpatient Practice Directors A \$\$\$\$\$	Case Managers Clinical Psychologists Crisis Counselors Pharmacists  \$\$ - \$\$\$\$\$	Nurse Practitioners Therapists Occupational, Physical Physician Assistants Physicians & Surgeons Speech Language Pathologists \$\$\$\$ - \$\$\$\$\$\$	
<b>∂</b> = m	♦ = more than 500 job postings in the past year ANNUAL SALARY RANGES			
Click the occupation to learn more  For more information about Lehigh Valley careers, visit lehighvalley.org/hotcareers  Source: John FO (July 2021 through June 2022) O*Net education levels are the minimum preferred by employers				



Education Level	General Business Operations	Food & Beverage Services	Travel, Tourism, Lodging & Recreation
High School Diploma or Equivalent Preferred	Administrative Assistants Customer Service Representatives Coffice Clerks Receptionists Cosales Associates Cosales Cosales Cosales Associates Cosales C	Bakers Cooks A Food Preparation Workers A Food Service Managers A Servers A Warehouse Associates A	Cashiers & Delivery Drivers & Front Desk Agents Groundskeepers Guest Room Attendants & Laundry Attendants & Janitors & Housekeepers & Janitor & Housekeeping Supervisors & Ride Operators & \$ - \$\$
Certificate or Specialized Training Preferred	Maintenance & Repair Workers	Bartenders \$	Fitness Trainers Gaming Dealers  \$ - \$\$
Associate Degree Preferred	Accounting Clerks Administrative Supervisors \$\$-\$\$\$	Chefs & Head Cooks \$\$\$	
Bachelor Degree Preferred	Accounting Managers General Managers Director of Sales Sales Representatives \$\$ - \$\$\$\$\$\$		Hotel Managers Facility Managers  \$\$\$ - \$\$\$\$
♦ = more than 500 job postings in the past year Click the occupation to learn more ANNUAL SALARY RANGES \$20,000 - \$35,000			
Lehigh Valley careers, visit specific occ		rmation about \$\$\$ \$ cupations, visit \$\$\$\$ \$	35,000 - \$50,000 50,000 - \$75,000 75,000 - \$100,000 fore than \$100,000

# Lehigh Valley Hot Careers LIFE SCIENCES

Education Level	General Business Operations	Production, Maintenance & Logistics	Science, Technology, Engineering, & Math
High School Diploma or Equivalent	Customer Service Representatives (*) Office Clerks \$\$	Assemblers Machine Operators Quality Control Inspectors \$\$ - \$\$\$	
Certificate or Specialized Training		Electronic Technicians Maintenance Mechanics Maintenance & Repair Workers  Production Supervisors  \$\$ - \$\$\$\$	Phlebotomists Pharmacy Technicians \$\$
Associate Degree		Quality Specialists  \$\$ - \$\$\$\$	Laboratory Assistants Laboratory Technicians \$\$ - \$\$\$
Bachelor Degree	Operations Managers   Sales Representatives  \$\$\$\$ - \$\$\$\$\$	Project Managers Quality Control Analysts Quality Control Managers  \$\$\$\$ - \$\$\$\$\$	Chemists  Engineers Chemical Industrial Mechanical  Medical Technologists  Sales Representatives  Software Developers Chemical
Master/ Doctoral/ Professional Degree			Medical Scientists Research Coordinators  \$\$\$\$ - \$\$\$\$\$
♦ = more than 500 job postings in the past year  Click the occupation to learn more  ANNUAL SALARY RANG  \$ 20,000 - \$35			000 - \$35,000
For more info Lehigh Valle		rmation about \$\$\$ \$50,	000 - \$50,000 000 - \$75,000 000 - \$100,000

Source: JobsEQ (July 2021 through June 2022), O\*Net education levels are the minimum preferred by employers.

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More than \$100,000



lehighvalley.org/hotcareers

Education Level	General Business Operations	Distribution & Logistics		Transportation
High School Diploma or Equivalent	Administrative Assistants Assemblers Customer Service Representatives AJanitors Office Clerks Sales Associates Talent Acquisition Specialists  \$ - \$\$	Forklift Operators Amaterial Movers Amat		Delivery Drivers   Dispatchers  \$ - \$\$
Certificate or Specialized Training		Workers 6		Automotive Technicians Tractor Trailer Truck Drivers  \$\$ - \$\$\$\$
Associate Degree	Accounting Clerks Computer Help Desk Specialists  Office Managers  \$\$ - \$\$\$			
Bachelor Degree	Accountants & Auditors & General Managers & Human Resource Specialists & Market Specialists Sales Representatives & Software Engineers & Project Coordinators &	Supply Chain Analysts		Operations Managers
	\$\$ - \$\$\$\$\$	\$\$ - \$\$\$\$		\$\$ - \$\$\$\$\$
♦ = more than 500 job postings in the past y		et voor	ANNUAL S	SALARY RANGES
<b>()</b> = 11	Click the occupation to learn more		\$	\$20,000 - \$35,000
Lehigh Valley careers, visit specific occ		rmation about cupations, visit nline.org	\$\$ \$\$\$ \$\$\$\$ \$\$\$\$\$	\$35,000 - \$50,000 \$50,000 - \$75,000 \$75,000 - \$100,000 More than \$100,000



## **Our Mission**

The mission of the Lehigh Valley Economic Development Corporation is to market the economic assets of the Lehigh Valley and to create partnerships to support the recruitment, growth and retention of employers and the creation of jobs for people of all skills and education levels.

### **Our Vision**

Our vision is of a diverse Lehigh Valley economy that provides economic growth and opportunity for people of all skills and education levels and strengthens all our cities, boroughs, and townships.

### **Our Values**

Find a way: We do what it takes to solve the problem or find the answer

**Build the team:** We work with each other and all partners to find solutions

Collaborate: We are the region's economic connector

Inspire trust: Treat all equally and fairly and focus on the big picture

Results first: Focus our work and efforts on outcomes, not on process











