



Medical Rate Summary Exclusively for Marshall Public Schools Effective Date: 07/01/2016

Product	IN		IN Copay (OV/UC/ER)	IN Coinsurance	Rx Coverage	NON-PAK MEDICAL RATES			PAK MEDICAL RATES		
	Deductible					Single	2-Person	Family	Single	2-Person	Family
Choices/Choices II	\$300/\$600		\$20/\$25/\$50	0%	Saver Rx	\$655.68	\$1,473.39	\$1,833.18	\$642.59	\$1,443.95	\$1,796.55
Choices/Choices II	\$500/\$1000		\$5/\$10/\$25	0%	Saver Rx	\$639.47	\$1,436.92	\$1,787.80	\$626.71	\$1,408.22	\$1,752.08
Choices/Choices II	\$500/\$1000		\$10/\$25/\$50	0%	Saver Rx	\$632.36	\$1,420.93	\$1,767.90	\$619.74	\$1,392.54	\$1,732.58
Choices/Choices II	\$500/\$1000		\$20/\$25/\$50	0%	Saver Rx	\$621.21	\$1,395.85	\$1,736.69	\$608.82	\$1,367.96	\$1,701.98
Choices/Choices II	\$1000/\$2000		\$20/\$25/\$50	0%	Saver Rx	\$585.88	\$1,316.37	\$1,637.78	\$574.20	\$1,290.07	\$1,605.05
ABC Plan 1	\$1300 ¹ , \$2600 ²		None	0%	ABC Rx	\$559.24	\$1,256.41	\$1,563.17	\$548.08	\$1,231.31	\$1,531.93
Choices/Choices II	\$2000/\$4000		\$20/\$25/\$50	0%	Saver Rx	\$552.42	\$1,241.07	\$1,544.07	\$541.40	\$1,216.28	\$1,513.22
Choices/Choices II	\$3000/\$6000		\$20/\$25/\$50	0%	Saver Rx	\$530.11	\$1,190.87	\$1,481.61	\$519.54	\$1,167.08	\$1,452.01
ABC Plan 2	\$2000 ¹ , \$4000 ²		None	0%	ABC Rx	\$523.47	\$1,175.92	\$1,463.00	\$513.03	\$1,152.43	\$1,433.77
ABC Plan 3	\$3500 ¹ , \$7000 ²		None	10%	ABC Rx	\$466.06	\$1,046.77	\$1,302.28	\$456.77	\$1,025.87	\$1,276.26

1. Employees who choose a MESSA ABC health plan with coverage for a single person are subject to the single person MESSA ABC deductible.
2. Employees who choose 2-person or full family coverage are subject to the higher MESSA ABC family deductible (the full deductible must be met before claims are paid for any individual).

This information is based on the rates and composition of the group as of the above Effective Date. Material changes in the composition of the group could result in different rates.

If you have any questions, please contact your MESSA Field Representative, Tara Wilbur, at 800.292.4910.



Marshall Public Schools
All Employees
 Assumed Effective Date: 7/1/2016

Current Plan(s) and Segment:	1P	2P	FF	Total Annual Cost
Teachers Enrolled in MESSA Choices				
Teachers Enrolled in MESSA ABC 1	Census 1	4	27	32
	Rate \$703.71	\$1,581.09	\$1,969.19	\$722,354
	Census 11	18	73	102
	Rate \$566.33	\$1,271.98	\$1,584.51	\$1,737,534
All Employees Except Teachers, Food Service & Parapro's Enrolled in MESSA	Census 6	13	17	36
	Rate \$566.33	\$1,271.98	\$1,584.51	\$562,445
Food Service and Parapro's Enrolled in MESSA ABC 1	Census 30			30
	Rate \$577.83	\$1,297.85	\$1,616.71	\$208,019
Administrators and Part-Time Bus Drivers Enrolled in MESSA Choices	Census		2	2
	Rate \$703.71	\$1,581.09	\$1,969.19	\$47,261
Maintenance and Office Personnel Enrolled in MESSA Choices	Census		1	1
	Rate \$769.89	\$1,730.00	\$2,154.48	\$25,854
TOTALS:	48	35	120	\$3,303,466

Product Name	1P Rate	2P Rate	FF Rate	Total Annual Cost	Estimated Annual Savings
BCBSM SB PPO \$500-20%; \$10/\$40/\$80 Rx	\$952	\$2,285	\$2,856	\$5,621,068	-\$2,317,602
BCBSM SB PPO \$1000-20%; \$10/\$40/\$80 Rx	\$900	\$2,161	\$2,701	\$5,316,438	-\$2,012,972
BCBSM SB PPO \$1500-20%; \$10/\$40/\$80 Rx	\$870	\$2,088	\$2,609	\$5,135,343	-\$1,831,877
BCBSM SB PPO HSA \$1300-20%; \$10/\$40/\$80 Rx	\$725	\$1,739	\$2,174	\$4,278,068	-\$974,602
BCBSM SB PPO HSA \$2000-0%; \$10/\$40/\$80 Rx	\$676	\$1,622	\$2,027	\$3,989,170	-\$685,704
BCBSM SB PPO HSA \$2000-20%; \$10/\$40/\$80 Rx	\$641	\$1,539	\$1,868	\$3,706,448	-\$402,982
BCBSM SB PPO HSA \$3000-0%; \$10/\$40/\$80 Rx	\$621	\$1,491	\$1,864	\$3,667,867	-\$364,401

Product Name	1P Rate	2P Rate	FF Rate	Total Annual Cost	Estimated Annual Savings
BCBSM SB PPO HSA \$3000-20%; \$10/\$40/\$80 Rx	\$594	\$1,425	\$1,782	\$3,506,393	-\$202,927



**Marshall Public Schools
Teachers**
Assumed Effective Date: 7/1/2016

Current Plan(s) and Segment:					Total Annual Cost		
Teachers Enrolled in MESSA Choices							
Teachers Enrolled in MESSA ABC 1	MESSA \$200-0%; Saver Rx	Census	1P	2P	FF		
		Rate	\$703.71	\$1,581.09	\$1,969.19	\$722,354	
	MESSA ABC Plan 1 \$1300-0%; ABC Rx	Census	11	18	73	102	
		Rate	\$566.33	\$1,271.98	\$1,584.51		\$1,737,534
TOTALS:		12	22	100	134	\$2,459,888	

Product Name	Estimated Annual Savings		
	1P Rate	2P Rate	FF Rate
BCBSM SB PPO \$500-20%; \$10/\$40/\$80 Rx	\$904	\$2,171	\$2,713
BCBSM SB PPO \$1000-20%; \$10/\$40/\$80 Rx	\$855	\$2,053	\$2,566
BCBSM SB PPO \$1500-20%; \$10/\$40/\$80 Rx	\$826	\$1,983	\$2,479
BCBSM SB PPO HSA \$1300-20%; \$10/\$40/\$80 Rx	\$688	\$1,652	\$2,065
BCBSM SB PPO HSA \$2000-0%; \$10/\$40/\$80 Rx	\$642	\$1,541	\$1,926
BCBSM SB PPO HSA \$2000-20%; \$10/\$40/\$80 Rx	\$609	\$1,463	\$1,828
BCBSM SB PPO HSA \$3000-0%; \$10/\$40/\$80 Rx	\$590	\$1,416	\$1,771
BCBSM SB PPO HSA \$3000-20%; \$10/\$40/\$80 Rx	\$564	\$1,354	\$1,693
TOTALS:			
		\$3,959,424	-\$1,499,536
		\$3,744,846	-\$1,284,958
		\$3,617,287	-\$1,157,399
		\$3,013,422	-\$553,534
		\$2,809,920	-\$350,032
		\$2,667,632	-\$207,743
		\$2,583,601	-\$123,712
		\$2,469,868	-\$9,980



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Care Network of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name

Client: Marshall Public Schools

Group/Suffix: 0 000
Effective Date: 7/1/2015
Renewal Date: 7/1/2015

Agent:

Assoc: None

BCN Area: J

Marshall MI 49068

Total Eligibles: 242

Group SIC: 8211 Elementary and secondary

County: Calhoun

BCN: Class 2

Customer Size: 35

Sponsorship: Association

Average Age: 45.2

Zip: 49068

Suffix/Class Size: 35

Number of FTE's: 242

Quoted Benefits

One Two Med

Person Person Family Suppl.

BCN HMO \$1500/20%/\$5000 OOP Minimum Value Plan

366.58 843.14 1008.10 0.00

Preventive Prescription Drug Coverage

2.43 5.58 6.67 0.00

BCN65, 65OV25, MMHSAP, ER150, UR50

0.00 0.00 0.00 177.04

Total Medical Rate

369.01 848.71 1014.77 177.04

Medical Enrollment

35 0 0 0

Total Plan Rate

369.01 848.71 1014.77 177.04

Monthly Premium excluding estimated Taxes, Fees
and Assessments

\$12,915.21

Estimated Monthly Taxes, Fees and Assessments

\$322.96

Total Monthly Premium Due including estimated Taxes,
and Assessments

\$13,238.17

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCN reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM/BCN underwriting based on actual group enrollment and participation.

Initial BCN Medical RRF = 0.9959, Drug RRF = 0.9959, BCBSM Dental CCF = 0.0000, BCBSM Vision CCF = 0.0000

This quote is based on there being no defined retiree segment.

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Blue Care Network of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0 000	
Assoc: None		Effective Date: 7/1/2015	
Group SIC: 8211 Elementary and secondary		Renewal Date: 7/1/2015	
Sponsorship: Association		BCN Area: J	
		County: Calhoun	
		Zip: 49068	
		Total Eligibles: 242	
		Customer Size: 35	
		Suffix/Class Size: 35	
		Number of FTE's: 242	

Client: Marshall Public Schools

Marshall MI 49068

BCN: Class 2
Average Age: 45.2

		One	Two	Med
Quoted Benefits		Person Person Family Suppl.		
BCN HSA HMO \$1300/20%		405.25	932.08	1114.44
RX \$4/\$15/\$40/\$80/20% (max \$200)/20% (max \$300)		39.64	91.17	109.01
BCN65, 65OV25, MMHSAP, ER150, UR50		0.00	0.00	0.00
RX \$10/\$40/\$80/20%/20%		0.00	0.00	177.04
Total Medical and Drug Rate		444.89	1023.25	1223.45
Medical and Drug Enrollment		35	0	0
Total Plan Rate		444.89	1023.25	1223.45

Monthly Premium excluding estimated Taxes, Fees and Assessments
Estimated Monthly Taxes, Fees and Assessments
Total Monthly Premium Due including estimated Taxes, and Assessments

\$15,571.15
\$361.74
\$15,932.89

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Blue Care Network of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name

Client: Marshall Public Schools

Group(Subgroup/Suffix)(Class) Specific Data
Group/Suffix: 0 000 Effective Date: 7/1/2015
Renewal Date: 7/1/2015

Agent:

Assoc: None

BCN Area: J

Marshall MI 49068

Total Eligibles: 242

Group SIC: 8211 Elementary and secondary

County: Calhoun

BCN: Class 2

Customer Size: 35

Sponsorship: Association

Average Age: 45.2

Zip: 49068

Suffix/Class Size: 35

Number of FTE's: 242

Quoted Benefits

BCN HSA HMO \$2000/0%

RX \$4/\$15/\$40/\$80/20% (max \$200)/20% (max \$300)

BCN65, 65OV25, MMHSAP, ER150, UR50

RX \$10/\$40/\$80/20%/20%

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

One Two Med

Person Person Family Suppl.

431.73 992.97 1187.25 0.00

33.02 75.95 90.81 0.00

0.00 0.00 0.00 177.04

0.00 0.00 0.00 261.17

464.75 1068.93 1278.06 438.21

35 0 0 0

464.75 1068.93 1278.06 438.21

\$16,266.25

\$371.89

\$16,638.14

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Blue Care Network of Michigan Rate Quote

New Policy, Non-Reform

Agent: Assoc: None		Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Group SIC: 8211 Elementary and secondary		Marshall		Group/Suffix: 0 000	
Sponsorship: Association		MI 49068		Effective Date: 7/1/2015	
		BCN: Class 2		Renewal Date: 7/1/2015	
		Average Age: 45.2		BCN Area: J	
				County: Calhoun	
				Zip: 49068	
				Total Eligibles: 242	
				Customer Size: 35	
				Suffix/Class Size: 35	
				Number of FTE's: 242	

Quoted Benefits

BCN HMO \$1000/20%	One	Two	Med
RX \$6/\$25/\$50/\$80/20% (max \$200)/20% (max \$300)	Person	Person	Family
BCN65, 65OV25, MMHSAP, ER150, UR50	406.56	935.08	1118.03
RX \$10/\$40/\$80/20%/20%	51.87	119.30	142.65
Total Medical and Drug Rate	0.00	0.00	0.00
Medical and Drug Enrollment	0.00	0.00	0.00
Total Plan Rate	458.43	1054.39	1260.68
Monthly Premium excluding estimated Taxes, Fees and Assessments	35	0	0
Estimated Monthly Taxes, Fees and Assessments	458.43	1054.39	1260.68
Total Monthly Premium Due including estimated Taxes, and Assessments			438.21

\$16,044.98
\$368.66
\$16,413.64

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Blue Care Network of Michigan Rate Quote

New Policy, Non-Reform

Group/Subgroup/Suffix(Class) Specific Data
Group/Suffix: 0 000 Effective Date: 7/1/2015
Renewal Date: 7/1/2015

Client: Marshall Public Schools

Agency: agency name

Agent:

Assoc: None

BCN Area: J

Marshall

MI 49068

County: Calhoun

Group SIC: 8211 Elementary and secondary
Sponsorship: Association

BCN: Class 2
Average Age: 45.2

Total Eligibles: 242
Customer Size: 35
Suffix/Class Size: 35
Number of FTE's: 242

Quoted Benefits

BCN HMO Routine Care \$1500	One	Two	Med
RX \$6/\$25/\$60/\$80/20% (max \$200)/20% (max \$300)	Person	Person	Family Suppl.
BCN65, 65OV25, MMHSAP, ER150, UR50	373.08	858.09	1025.98 0.00
RX \$10/\$40/\$80/20%/20%	38.43	88.39	105.69 0.00
Total Medical and Drug Rate	0.00	0.00	0.00 177.04
Medical and Drug Enrollment	0.00	0.00	0.00 261.17
Total Plan Rate	411.51	946.48	1131.66 438.21
	35	0	0 0
	411.51	946.48	1131.66 438.21

Monthly Premium excluding estimated Taxes, Fees and Assessments

\$14,402.99

Estimated Monthly Taxes, Fees and Assessments

\$344.69

Total Monthly Premium Due including estimated Taxes, and Assessments

\$14,747.68

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New Policy, Non-Reform

Agency: agency name		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 000	
Assoc: None		Effective Date: 7/1/2015	
Group SIC: 8211 Elementary and secondary		BCN Area: J	
Sponsorship: Association		County: Calhoun	
		Zip: 49068	
		Total Eligibles: 242	
		Customer Size: 35	
		Suffix/Class Size: 35	
		Number of FTE's: 242	
		Renewal Date: 7/1/2015	

Client: Marshall Public Schools

Marshall MI 49068

BCN: Class 2
Average Age: 45.2

		One	Two	Med
Quoted Benefits				
BCN HMO \$1500/20%/ \$500 ECM/\$6350 OOP	Person	Person	Family	Suppl.
RX \$4/\$15/\$40/\$80/20% (max \$200)/20% (max \$300)	422.86	972.57	1162.86	0.00
BCN65, 65OV25, MMHSAP, ER150, UR50	66.07	151.96	181.69	0.00
RX \$10/\$40/\$80/20%/20%	0.00	0.00	0.00	177.04
Total Medical and Drug Rate	0.00	0.00	0.00	261.17
Medical and Drug Enrollment	488.92	1124.53	1344.54	438.21
Total Plan Rate	35	0	0	0
Monthly Premium excluding estimated Taxes, Fees and Assessments	488.92	1124.53	1344.54	438.21

Estimated Monthly Taxes, Fees and Assessments
Total Monthly Premium Due including estimated Taxes, and Assessments

\$17,112.37
\$384.25
\$17,496.62

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New Policy, Non-Reform

Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0	Effective Date: 7/1/2015
Assoc: None		BCN Area: J	Renewal Date: 7/1/2015
Group SIC: 8211 Elementary and secondary		County: Calhoun	Total Eligibles: 242
Sponsorship: Association		Zip: 49068	Customer Size: 35
Average Age: 45.2		BCN: Class 2	Suffix/Class Size: 35
		Med	Number of FTE's: 242

Quoted Benefits

	One	Two	Med
BCN HMO \$1000/20%	Person	Person	Family
RX \$6/\$40/\$60/\$80/20% (max \$200)/20% (max \$300)	406.56	935.08	1118.03
BCN65, 65OV25, MMHSAP, ER150, UR50	44.52	102.40	122.43
RX \$10/\$40/\$80/20%/20%	0.00	0.00	0.00
Total Medical and Drug Rate	0.00	0.00	0.00
Medical and Drug Enrollment	451.08	1037.48	1240.46
Total Plan Rate	35	0	0
	451.08	1037.48	1240.46

Monthly Premium excluding estimated Taxes, Fees and Assessments

\$15,787.73

Estimated Monthly Taxes, Fees and Assessments

\$364.90

Total Monthly Premium Due including estimated Taxes, and Assessments

\$16,152.63

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Initial BCN Medical RRF = 0.9959, Drug RRF = 0.9959, BCBSM Dental CCF = 0.0000, BCBSM Vision CCF = 0.0000

This quote is based on there being no defined retiree segment.

To comply with new requirements in the Patient Protection and Affordable Care Act (PPACA)(also referred to as health care reform) groups may be required to make changes to their health insurance coverage. If necessary, this may result in an adjustment to the rates. To learn more about the PPACA, please visit our webpage, <http://www.bcbsm.com/healthreform/>. You should also consult



Nonprofit corporations and independent licensees of the Blue Cross and Blue Shield Association

Blue Care Network of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0 000	Effective Date: 7/1/2015
Assoc: None		BCN Area: J	Renewal Date: 7/1/2015
Group SIC: 8211 Elementary and secondary		County: Calhoun	Total Eligibles: 242
Sponsorship: Association		Zip: 49068	Customer Size: 35
		BCN: Class 2	Suffix/Class Size: 35
		Average Age: 45.2	Number of FTE's: 242

Quoted Benefits

	One	Two	Med
BCN HMO \$1000/20%	Person	Person	Family
RX \$6/\$40/\$60/\$80/20% (max \$200)/20% (max \$300) with Custom Select	406.56	935.08	1118.03
BCN65, 65OV25, MMHSAP, ER150, UR50	42.07	96.77	115.70
RX \$10/\$40/\$80/20%/20%	0.00	0.00	0.00
Total Medical and Drug Rate	0.00	0.00	0.00
Medical and Drug Enrollment	448.63	1031.85	1233.74
Total Plan Rate	35	0	0
	448.63	1031.85	1233.74

Monthly Premium excluding estimated Taxes, Fees and Assessments

\$15,702.08

Estimated Monthly Taxes, Fees and Assessments

\$363.65

Total Monthly Premium Due including estimated Taxes, and Assessments

\$16,065.73

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCN reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM/BCN underwriting based on actual group enrollment and participation.

Initial BCN Medical RRF = 0.9959, Drug RRF = 0.9959, BCBSM Dental CCF = 0.0000, BCBSM Vision CCF = 0.0000

This quote is based on there being no defined retiree segment.

To comply with new requirements in the Patient Protection and Affordable Care Act (PPACA)(also referred to as health care reform)



Nonprofit corporations and independent licensees of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Group/(Subgroup)/Suffix/(Class) Specific Data
Group/Suffix: 0 000 Effective Date: 7/1/2015
BCBSM Area: 3 Renewal Date: 7/1/2015

Client: Marshall Public Schools

Agency: agency name

Agent:

Assoc: None

Marshall MI 49068

County: Calhoun
Zip: 49068
Total Eligibles: 242
Customer Size: 35
Suffix/Class Size: 35
Number of FTE's: 242

Group SIC: 8211 Elementary and secondary
Sponsorship: Association

BCBSM: Class4

Average Age: 45.2

One Two Med

Quoted Benefits

Community Blue Plan 3, \$250 Deductible, 20% Co-Insurance,
\$1,000 Embedded Co-Insurance Max, \$6,350 OOP Max, \$20 OV
Copay, \$150 ER Copay

PD-TTC \$15/\$30/\$60-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

109.03 261.68 327.10 316.21

683.65 1640.77 2050.96 734.46

35 0 0 0

683.65 1640.77 2050.96 734.46

\$23,927.89

\$1,084.34

\$25,012.23

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0 000	Effective Date: 7/1/2015
Assoc: None		BCBSM Area: 3	Renewal Date: 7/1/2015
Group SIC: 8211 Elementary and secondary		County: Calhoun	Total Eligibles: 242
Sponsorship: Association		Zip: 49068	Customer Size: 35
		Average Age: 45.2	Suffix/Class Size: 35
			Number of FTE's: 242

Quoted Benefits

Community Blue Plan 4, \$500 Deductible, 20% Co-Insurance,
\$1,500 Embedded Co-Insurance Max, \$6,350 OOP Max, \$20 OV
Copay, \$150 ER Copay

PD-TTC \$15/\$30/\$60-RXCM
Total Medical and Drug Rate
Medical and Drug Enrollment
Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes, and Assessments

	One	Two	Med
Person	Person	Family	Suppl.
537.93	1291.01	1613.77	418.25
109.03	261.68	327.10	316.21
646.96	1552.69	1940.87	734.46
35	0	0	0
646.96	1552.69	1940.87	734.46

\$22,643.46

\$1,033.35

\$23,676.80

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Marshall		Group/Suffix: 0 000	
Assoc: None		MI 49068		BCBSM Area: 3	
Group SIC: 8211 Elementary and secondary		BCBSM: Class4		Effective Date: 7/1/2015	
Sponsorship: Association		Average Age: 45.2		Renewal Date: 7/1/2015	
				County: Calhoun	
				Zip: 49068	
				Total Eligibles: 242	
				Customer Size: 35	
				Suffix/Class Size: 35	
				Number of FTE's: 242	

Quoted Benefits

Community Blue Plan 12/20%, \$1,000 Deductible, 20%
Co-Insurance, \$2,500 Embedded Co-Insurance Max, \$6,350 OOP
Max, \$30 OV Copay, \$150 ER Copay

PD-TTC \$15/\$30/\$60-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

One	Two	Med
-----	-----	-----

Person	Person	Family	Suppl.
486.68	1168.02	1460.02	418.25

109.03	261.68	327.10	316.21
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595.71	1429.70	1787.12	734.46
--------	---------	---------	--------

35	0	0	0
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595.71	1429.70	1787.12	734.46
--------	---------	---------	--------

\$20,849.78

\$962.14

\$21,811.92

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

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Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Group/Subgroup/Suffix(Class) Specific Data
Group/Suffix: 0 000 Effective Date: 7/1/2015
BCBSM Area: 3 Renewal Date: 7/1/2015

Client: Marshall Public Schools

Agent:

Assoc: None

Marshall MI 49068

County: Calhoun
Zip: 49068
Total Eligibles: 242
Customer Size: 35
Suffix/Class Size: 35
Number of FTE's: 242

Group SIC: 8211 Elementary and secondary
Sponsorship: Association

BCBSM: Class4

Average Age: 45.2

One Two Med

Quoted Benefits

Simply Blue \$250, \$250 Deductible, 20% Co-Insurance, \$2,500
491.16 1178.78 1473.47 418.25

Embedded Co-Insurance Max, \$6,350 OOP Max, \$20 OV Copay,
\$150 ER Copay

PD-TTC \$15/\$30/\$60-RXCM

109.03 261.68 327.10 316.21

Total Medical and Drug Rate

600.19 1440.46 1800.57 734.46

Medical and Drug Enrollment

35 0 0 0

Total Plan Rate

600.19 1440.46 1800.57 734.46

**Monthly Premium excluding estimated Taxes, Fees
and Assessments**

\$21,006.68

Estimated Monthly Taxes, Fees and Assessments

\$968.36

**Total Monthly Premium Due including estimated Taxes,
and Assessments**

\$21,975.05

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Marshall		Group/Suffix: 0 000	
Assoc: None		MI 49068		BCBSM Area: 3	
Group SIC: 8211 Elementary and secondary		BCBSM: Class4		Effective Date: 7/1/2015	
Sponsorship: Association		Average Age: 45.2		Renewal Date: 7/1/2015	
				County: Calhoun	
				Zip: 49068	
				Total Eligibles: 242	
				Customer Size: 35	
				Suffix/Class Size: 35	
				Number of FTE's: 242	

Quoted Benefits

Simply Blue \$500, \$500 Deductible, 20% Co-Insurance, \$2,500
Embedded Co-Insurance Max, \$6,350 OOP Max, \$20 OV Copay,
\$150 ER Copay

PD-TTC \$15/\$30/\$60-RXCM
Total Medical and Drug Rate
Medical and Drug Enrollment
Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes, and Assessments

	One	Two	Med
Person	109.03	261.68	327.10
Person Family	575.54	1381.30	1726.63
Suppl.	35	0	0
	575.54	1381.30	1726.63
			734.46

\$20,143.97

\$934.11

\$21,078.08

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Group/(Subgroup)/Suffix/(Class) Specific Data
Group/Suffix: 0 000 Effective Date: 7/1/2015
BCBSM Area: 3 Renewal Date: 7/1/2015

Client: Marshall Public Schools

Agent:

Assoc: None

Marshall MI 49068

County: Calhoun
Zip: 49068
Total Eligibles: 242
Customer Size: 35
Suffix/Class Size: 35
Number of FTE's: 242

Group SIC: 8211 Elementary and secondary

BCBSM: Class4

Sponsorship: Association

Average Age: 45.2

One Two Med

Quoted Benefits

Simply Blue \$1000, \$1,000 Deductible, 20% Co-Insurance, \$2,500
Embedded Co-Insurance Max, \$6,350 OOP Max, \$30 OV Copay,
\$150 ER Copay

PD-TTC \$15/\$30/\$60-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

109.03 261.68 327.10 316.21

532.28 1277.48 1596.85 734.46

35 0 0 0

532.28 1277.48 1596.85 734.46

\$18,629.97

\$874.01

\$19,503.99

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan.
Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments.
BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Group/(Subgroup)/Suffix/(Class) Specific Data
Group/Suffix: 0 000 Effective Date: 7/1/2015
BCBSM Area: 3 Renewal Date: 7/1/2015

Client: Marshall Public Schools

Agent:

Assoc: None

Marshall MI 49068

County: Calhoun
Zip: 49068
Total Eligibles: 242
Customer Size: 35
Suffix/Class Size: 35
Number of FTE's: 242

Group SIC: 8211 Elementary and secondary
Sponsorship: Association

BCBSM: Class4

Average Age: 45.2

One Two Med

Quoted Benefits

Simply Blue HSA \$1250/0%, \$1,300 Deductible, 0%
Co-Insurance, \$2,250 OOP Max

PD-TTC \$15/\$30/\$60-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

Person Person Family Suppl.
480.40 1152.95 1441.19 418.25

51.83 124.40 155.50 316.21

532.23 1277.35 1596.69 734.46

35 0 0 0

532.23 1277.35 1596.69 734.46

\$18,628.05

\$873.93

\$19,501.98

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Gross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Client: Marshall Public Schools		Group/(Subgroup)/Suffix/(Class) Specific Data	
Agent:		Marshall		Group/Suffix: 0 000	
Assoc: None		MI 49068		Effective Date: 7/1/2015	
Group SIC: 8211 Elementary and secondary		BCBSM: Class4		Renewal Date: 7/1/2015	
Sponsorship: Association		Average Age: 45.2		BCBSM Area: 3	
				County: Calhoun	
				Zip: 49068	
				Total Eligibles: 242	
				Customer Size: 35	
				Suffix/Class Size: 35	
				Number of FTE's: 242	

Quoted Benefits

Simply Blue \$500, \$500 Deductible, 20% Co-Insurance, \$2,500 Embedded Co-Insurance Max, \$6,350 OOP Max, \$20 OV Copay, \$150 ER Copay

PD-TTC \$15/\$50/50%/\$70/\$100-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes, and Assessments

One	Two	Med
-----	-----	-----

Person	Person	Family	Suppl.
--------	--------	--------	--------

466.50	1119.62	1399.52	418.26
--------	---------	---------	--------

77.13	185.10	231.38	223.59
-------	--------	--------	--------

543.63	1304.72	1630.90	641.84
--------	---------	---------	--------

35	0	0	0
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543.63	1304.72	1630.90	641.84
--------	---------	---------	--------

\$19,027.15

\$889.77

\$19,916.93

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

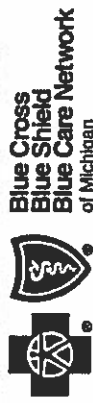
Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Marshall		Group/Suffix: 0 000	
Assoc: None		MI 49068		Effective Date: 7/1/2015	
Group SIC: 8211 Elementary and secondary		BCBSM: Class4		BCBSM Area: 3	
Sponsorship: Association		Average Age: 45.2		County: Calhoun	
				Zip: 49068	
				Total Eligibles: 242	
				Customer Size: 35	
				Suffix/Class Size: 35	
				Number of FTE's: 242	

Quoted Benefits

Simply Blue \$1000, \$1,000 Deductible, 20% Co-Insurance, \$2,500

Embedded Co-Insurance Max, \$6,350 OOP Max, \$30 OV/\$50

Spec/\$60 UR/\$150 ER Copays

PD-TTC \$15/\$50/50%/\$70/\$100-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes, and Assessments

	One	Two	Med
Person	419.90	1007.77	1259.70
Family			
Suppl.			
	77.13	185.10	231.38
	497.03	1192.87	1491.08
	35	0	0
	497.03	1192.87	1491.08
			641.84

\$17,395.95

\$825.02

\$18,220.96

A Summary of Benefits and Coverage corresponding to the coverage being quoted has been provided to your agent by Blue Cross Blue Shield of Michigan. Your Agent is providing an SBC to you with this quote. A paper copy is available free of charge by contacting your agent that has provided the quote.

The Total Monthly Premium shown includes BCBSM's/BCN's estimates of applicable Federal and state taxes, fees and assessments. BCBSM's/BCN's estimates are subject to change. BCBSM/BCN will not reconcile or settle any amounts collected with actual amounts owed for such Federal and state taxes, fees and assessments.

Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0	Effective Date: 7/1/2015
Assoc: None		BCBSM Area: 3	Renewal Date: 7/1/2015
Group SIC: 8211 Elementary and secondary		County: Calhoun	Total Eligibles: 242
Sponsorship: Association		Zip: 49068	Customer Size: 35
			Suffix/Class Size: 35
			Number of FTE's: 242
		BCBSM: Class4	
		Average Age: 45.2	

Quoted Benefits

Simply Blue Routine Care PPO \$1000, \$1,000 Deductible, 20%
Co-Insurance, \$2,500 Embedded Co-Insurance Max, \$6,600 OOP
Max, \$30 OV

PD-TTC \$15/\$30/\$60-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

	One	Two	Med
Person	409.69	983.25	1229.07
Family			418.25
Suppl.			
	105.92	254.21	317.76
	515.61	1237.46	1546.83
	35	0	0
	515.61	1237.46	1546.83
			734.46

\$18,046.35

\$850.84

\$18,897.19

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Certificates, riders, and rates are subject to regulatory approval.

Please submit quote with enrollment documentation.

BCBSM reserves the right to adjust rates if any of the assumptions or calculations used in the quoting process are incorrect.

Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.

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Quote Page 1 of 2 Printed 4/23/2015 2:26:17



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name

Client: Marshall Public Schools

Group/Subgroup/Suffix(Class) Specific Data
Group/Suffix: 0 000 Effective Date: 7/1/2015
BCBSM Area: 3 Renewal Date: 7/1/2015

Agent:

Assoc: None

Marshall MI 49068

County: Calhoun
Zip: 49068
Total Eligibles: 242
Customer Size: 35
Suffix/Class Size: 35
Number of FTE's: 242

Group SIC: 8211 Elementary and secondary
Sponsorship: Association

BCBSM: Class4

Average Age: 45.2

One Two Med

Quoted Benefits

Simply Blue Routine Care PPO \$1000, \$1,000 Deductible, 20%
Co-Insurance, \$2,500 Embedded Co-Insurance Max, \$6,600 OOP
Max, \$30 OV

PD-TTC \$10/\$40/\$80-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

92.85 222.83 278.54 263.83

502.42 1205.81 1507.26 682.08

35 0 0 0

502.42 1205.81 1507.26 682.08

\$17,584.73

\$832.51

\$18,417.25

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Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Agency: agency name		Group/Suffix: 0 000	Effective Date: 7/1/2015
Agent:		BCBSM Area: 3	Renewal Date: 7/1/2015
Assoc: None		County: Calhoun	Total Eligibles: 242
Group SIC: 8211 Elementary and secondary		Zip: 49068	Customer Size: 35
Sponsorship: Association		BCBSM: Class4	Suffix/Class Size: 35
Average Age: 45.2		Number of FTE's: 242	

Quoted Benefits

Simply Blue \$1500, \$1,500 Deductible, 20% Co-Insurance, \$2,500 Embedded Co-Insurance Max, \$6,350 OOP Max, \$30 OV Copay, \$150 ER Copay

PD-TTC \$15/\$30/\$60-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes, and Assessments

\$17,710.42

\$837.51

\$18,547.93

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Please submit quote with enrollment documentation.

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Final rates will be determined by BCBSM underwriting based on actual group enrollment and participation.

Gross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

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This quote is based on there being no defined retiree segment.



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Client: Marshall Public Schools		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Marshall		Group/Suffix: 0 000	
Assoc: None		MI 49068		BCBSM Area: 3	
Group SIC: 8211 Elementary and secondary		BCBSM: Class4		County: Calhoun	
Sponsorship: Association		Average Age: 45.2		Zip: 49068	
				Total Eligibles: 242	
				Customer Size: 35	
				Suffix/Class Size: 35	
				Number of FTE's: 242	
				Effective Date: 7/1/2015	
				Renewal Date: 7/1/2015	

Quoted Benefits

Simply Blue HSA \$1250/0%, \$1,300 Deductible, 0%
Co-Insurance, \$2,250 OOP Max

PD-ITC \$15/\$50/50%/\$70/\$100-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees
and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

One	Two	Med
-----	-----	-----

Person	Person	Family	Suppl.
480.55	1153.32	1441.65	418.26

41.48	99.55	124.44	223.59
-------	-------	--------	--------

522.03	1252.87	1566.09	641.84
--------	---------	---------	--------

35	0	0	0
----	---	---	---

522.03	1252.87	1566.09	641.84
--------	---------	---------	--------

\$18,271.09

\$859.77

\$19,130.85

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Gross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name

Agent:

Assoc: None

Client: Marshall Public Schools

Marshall MI 49068

Group SIC: 8211 Elementary and secondary

Sponsorship: Association

BCBSM: Class4

Average Age: 45.2

Group/Subgroup/Suffix(Class) Specific Data

Group/Suffix: 0 000

Effective Date: 7/1/2015

Renewal Date: 7/1/2015

County: Calhoun

Zip: 49068

Total Eligibles: 242

Customer Size: 35

Suffix/Class Size: 35

Number of FTE's: 242

Quoted Benefits

Simply Blue HSA \$1250/20%, \$1,300 Deductible, 20%

Co-Insurance, \$2,250 OOP Max

PD-TTC \$15/\$30/\$60-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees

and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,

and Assessments

One Two Med

Person Person Family Suppl.

424.67 1019.20 1273.99 418.25

58.21 139.71 174.64 316.21

482.88 1158.91 1448.63 734.46

35 0 0 0

482.88 1158.91 1448.63 734.46

\$16,900.73

\$805.36

\$17,706.09

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Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0 000	Effective Date: 7/1/2015
Assoc: None		BCBSM Area: 3	Renewal Date: 7/1/2015
Group SIC: 8211 Elementary and secondary		County: Calhoun	
Sponsorship: Association		Zip: 49068	
		Total Eligibles: 242	
		Customer Size: 35	
		Suffix/Class Size: 35	
		Number of FTE's: 242	

	One Two		Med
	Person	Person Family	Suppl.
Quoted Benefits			
Simply Blue HSA \$2000/0%, \$2,000 Deductible, 0%	421.80	1012.30	1265.38 418.25
Co-Insurance, \$3,000 OOP Max			
PD-TTC \$15/\$30/\$60-RXCM	46.46	111.51	139.39 316.21
Total Medical and Drug Rate	468.26	1123.81	1404.77 734.46
Medical and Drug Enrollment	35	0	0 0
Total Plan Rate	468.26	1123.81	1404.77 734.46

Monthly Premium excluding estimated Taxes, Fees and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes, and Assessments

\$16,388.93
\$785.04
\$17,173.97

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Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name
Agent:
Assoc: None
Group SIC: 8211 Elementary and secondary
Sponsorship: Association
Client: Marshall Public Schools
Group/Suffix: 0
BCBSM Area: 3
Effective Date: 7/1/2015
Renewal Date: 7/1/2015

Marshall MI 49068
BCBSM: Class4
Average Age: 45.2
County: Calhoun
Zip: 49068
Total Eligibles: 242
Customer Size: 35
Suffix/Class Size: 35
Number of FTE's: 242

Quoted Benefits

Simply Blue HSA \$2000/0%, \$2,000 Deductible, 0%
Co-Insurance, \$3,000 OOP Max

PD-TTC \$15/\$50/50%/\$70/\$100-RXCM

Total Medical and Drug Rate

Medical and Drug Enrollment

Total Plan Rate

Monthly Premium excluding estimated Taxes, Fees

and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes,
and Assessments

One Two Med

Person Person Family Suppl.

421.89 1012.53 1265.66 418.26

37.51 90.03 112.54 223.59

459.40 1102.56 1378.20 641.84

35 0 0 0

459.40 1102.56 1378.20 641.84

\$16,078.96

\$772.73

\$16,851.70

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Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0 000	Effective Date: 7/1/2015
Assoc: None		BCBSM Area: 3	Renewal Date: 7/1/2015
Group SIC: 8211 Elementary and secondary		County: Calhoun	Total Eligibles: 242
Sponsorship: Association		Zip: 49068	Customer Size: 35
		BCBSM: Class4	Suffix/Class Size: 35
		Average Age: 45.2	Number of FTE's: 242

	One	Two	Med
Quoted Benefits			
Simply Blue HSA \$2000/20%, \$2,000 Deductible, 20% Co-Insurance, \$3,000 OOP Max			
PD-TTC \$15/\$30/\$60-RXCM	51.21	122.90	153.63
Total Medical and Drug Rate	429.44	1030.65	1288.31
Medical and Drug Enrollment	35	0	0
Total Plan Rate	429.44	1030.65	1288.31
Monthly Premium excluding estimated Taxes, Fees and Assessments			
Estimated Monthly Taxes, Fees and Assessments			
Total Monthly Premium Due including estimated Taxes, and Assessments			
			\$15,030.29
			\$731.10
			\$15,761.40

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Cross RRL = 3.6862, Shield RRL = 1.9816
Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

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Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association

Blue Cross Blue Shield of Michigan Rate Quote

New Policy, Non-Reform

Agency: agency name		Group/Subgroup/Suffix(Class) Specific Data	
Agent:		Group/Suffix: 0	Effective Date: 7/1/2015
Assoc: None		BCBSM Area: 3	Renewal Date: 7/1/2015
Group SIC: 8211 Elementary and secondary		County: Calhoun	
Sponsorship: Association		Zip: 49068	
		Total Eligibles: 242	
		Customer Size: 35	
		Suffix/Class Size: 35	
		Number of FTE's: 242	

Quoted Benefits	One		Two		Med
	Person	Person	Family	Suppl.	
Simply Blue Routine Care PPO \$4000, \$4,000 Deductible, 30% Co-Insurance, \$6,600 OOP Max, \$30 OV	289.16	694.00	867.50	418.26	
PD-TTC \$20/\$60/50%/\$80/\$100-RXCM	62.65	150.36	187.95	188.10	
Total Medical and Drug Rate	351.82	844.36	1055.45	606.36	
Medical and Drug Enrollment	35	0	0	0	
Total Plan Rate	351.82	844.36	1055.45	606.36	

Monthly Premium excluding estimated Taxes, Fees and Assessments

Estimated Monthly Taxes, Fees and Assessments

Total Monthly Premium Due including estimated Taxes, and Assessments

\$12,313.53
\$623.24
\$12,936.77

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Cross RRL = 3.6862, Shield RRL = 1.9816

Drug RRL = 7.7055, Dental RRL = 0.0000, Vision RRL = 0.0000

Based on census input, your group participation level is 100.0%. The group quote contains no additional participation rating factor.

You have indicated that your group also includes 0 employees covered by BCN,

and 207 employees with outside covered or in another contract.

This quote is based on there being no defined retiree segment.

UnitedHealthcare**Medical Proposed Rates and Alternate Plan Designs**

Customer Name: Marshall Public Schools
Effective Date: July 1, 2015

• The numbers below are on an illustrative basis. Rates are subject to Underwriting approval.

	Option 1	Option 2	Option 3
	ABIX (HSA) Rx Plan: 2V-HSA	DGZ (Choice Plus 100%) Rx Plan: 2V	DGY (Choice Plus 100%) Rx Plan: 2V
Plan Name	Choice + Insurance *	Choice + Insurance *	Choice + Insurance *
Product	OPTION 1	OPTION 2	OPTION 3
Option	Multiple Option	Multiple Option	Multiple Option
Plan Offering	Option(s) 2,3	Option(s) 1,3	Option(s) 1,2
Multiple Option with:	No	No	No
HRA or HSA	No	No	No
Benefits*	Network Single/Family	Network Single/Family	Network Single/Family
Office Copay (PCP/SPC)	PCP N/A, SPC N/A	PCP \$25, SPC \$25	PCP \$20, SPC \$40
Hospital Copays	OP N/A, IP N/A	OP \$0, IP NA	OP \$0, IP NA
UC/ER/Major Diag Copay	UC N/A, ER N/A, Maj Diag \$0	UC \$75, ER \$100, Maj Diag \$0	UC \$75, ER \$150, Maj Diag \$0
Other	N/A	N/A	N/A
Deductible	1500/3000 (Non-Embedded)	250/500 (Embedded)	0/0 (Embedded)
Coinsurance	100%	100%	100%
Out-of-Pocket	2500/5000	4000/8000	2500/5000
Pharmacy	Integrated Med/Rx; \$10/\$35/\$60- With H.S.A.	\$10/35/60 2.5x for M.O.	\$10/35/60 2.5x for M.O.
	Out of Network Single/Family	Out of Network Single/Family	Out of Network Single/Family
Deductible	5000/15000 (Non-Embedded)	500/1000 (Embedded)	1500/3000 (Embedded)
Coinsurance	70%	80%	80%
Out of Pocket	10000/30000	8000/16000	5000/10000
Enrollment			
Employee	5	36	9
Employee + 1	10	9	25
Employee + Family	16	3	94
Total	31	48	128
	Rates (Billed)	Rates (Billed)	Rates (Billed)
Rates			
Employee	\$543.75	\$646.13	\$660.68
Employee + 1	\$1,223.44	\$1,453.79	\$1,486.53
Employee + Family	\$1,517.06	\$1,802.70	\$1,843.30
Monthly Cost	\$39,226	\$41,753	\$216,380
Annual Cost	\$470,713	\$501,035	\$2,596,555

*High level benefit summary. Please see your plan summary for more detailed benefit description.

The numbers above are on an illustrative basis. Rates are subject to Underwriting approval.

For markets moving to service fees, current rates (applicable for renewals only) include commission expenses. Proposed rates, for your convenience, include any applicable producer service fees. Producer service fees are not a contingency of obtaining insurance coverage but are fees agreed to between you (client) and your producer/service provider for service rendered on behalf of client.

For markets continuing to pay commissions, both the current (applicable for renewals only) and proposed rates include commissions.

UnitedHealthcare

Medical Quote Assumptions

Customer Name: Marshall Public Schools
Effective Date: July 1, 2015

The rates quoted here are based on the following assumptions. Changes to these assumptions may result in an adjustment to rates.

Medical Quote Assumptions

- Rates are guaranteed for the contract period of 7/1/15 through 6/30/16.
- Rates are based on your submitted census. UnitedHealthcare reserves the right to adjust the rates from audit date back to effective date if any of the following changes:
 - Enrollment +/- 10%
 - Average Contract Size +/- 10%
 - Area Factor +/- 7.5%
 - Age/Sex Factor +/- 10%
 - Any Material Changes
 - Cobra enrollees are more than 10% of enrollment
- This proposal assumes at least 75% of all eligible employees will enroll in an employer sponsored plan. This proposal further assumes that at least 50% of all benefit eligible employees (including spousal waivers) will enroll with UnitedHealthcare. If either assumption is not accurate, we reserve the right to requote back to original effective date.
- The "Morbid Obesity Rider" may be purchased for an additional 4.4% of premium. UHC will develop the final rates upon request.
- UHC reserves the right to reevaluate its quoted rates based on the receipt and review of the incumbent carrier's final renewal rates.
- Premium does not include MI Claims Tax which will be billed separately.
- This offer, unless otherwise stated herein, completely replaces all other previous offers or portions thereof. Any previous offers that may have been extended are hereby null and void.
- Quote includes the Elective Abortion Rider.
- Quote does not include Simply Engaged

UnitedHealthcare reserves the right to adjust the rates and/or fees (i) in the event of any changes in federal, state or other applicable legislation or regulation; (ii) in the event of any changes in Plan design required by the applicable regulatory authority (i.e. mandated benefits) or by the Plan Sponsor; and (iii) as otherwise permitted in our policy.

This premium includes state and federal taxes and fees, including the Insurer Fee (about 3% of premium) and the Reinsurance Fee (about \$3 per member per month) under the Affordable Care Act. These estimates will vary based on renewal date and state reinsurance fees.

Premium rates and/or product forms included herein are subject to approval by regulators. If rates or product forms offered herein are subsequently modified by regulators we will immediately advise you of the change in plan design and retroactively adjust premium in subsequent billings.

Plan design and corresponding premium rates offered herein represent a coverage option that is consistent with your current group size (based on most recent census or survey information) and closely matches your current coverage. Additional coverage options may be available to you.

At your request, a service fee to be paid to your producer/service agent of 3.09% has been added as an expense item in sites where service fees apply.

Agents may receive commissions and other compensation from us and these costs may be reflected in your premium or fee. Separately, you may have contracted with producers to provide services directly for your group and have agreed to pay them a 'service fee'. Since 'service fees' are not a contingency of the purchase of health insurance such fees are not part of your premium but may be included in your bill under total amount due.

UnitedHealthcare**Medical Proposed Rates and Alternate Plan Designs**

Customer Name: Marshall Public Schools
Effective Date: July 1, 2015

* The numbers below are on an illustrative basis. Rates are subject to Underwriting approval.

	Option 1	Option 2	Option 3
	ABIX (HSA) Rx Plan: 2V-HSA	DGZ (Choice Plus 100%) Rx Plan: 2V	DGY (Choice Plus 100%) Rx Plan: 2V
Plan Name	Choice + Insurance *	Choice + Insurance *	Choice + Insurance *
Product	OPTION 1	OPTION 2	OPTION 3
Option	Multiple Option	Multiple Option	Multiple Option
Plan Offering	Option(s) 2,3	Option(s) 1,3	Option(s) 1,2
Multiple Option with:	No	No	No
HRA or HSA	No	No	No
Benefits*	Network Single/Family	Network Single/Family	Network Single/Family
Office Copay (PCP/SPC)	PCP N/A, SPC N/A	PCP \$25, SPC \$25	PCP \$20, SPC \$40
Hospital Copays	OP N/A, IP N/A	OP \$0, IP NA	OP \$0, IP NA
UC/ER/Major Diag Copay	UC N/A, ER N/A, Maj Diag \$0	UC \$75, ER \$100, Maj Diag \$0	UC \$75, ER \$150, Maj Diag \$0
Other	N/A	N/A	N/A
Deductible	1500/3000 (Non-Embedded)	250/500 (Embedded)	0/0 (Embedded)
Coinsurance	100%	100%	100%
Out-of-Pocket	2500/5000	4000/8000	2500/5000
Pharmacy	Integrated Med/Rx; \$10/\$35/\$60- With H.S.A.	\$10/35/60 2.5x for M.O.	\$10/35/60 2.5x for M.O.
	Out of Network Single/Family	Out of Network Single/Family	Out of Network Single/Family
Deductible	5000/15000 (Non-Embedded)	500/1000 (Embedded)	1500/3000 (Embedded)
Coinsurance	70%	80%	80%
Out of Pocket	10000/30000	8000/16000	5000/10000
Enrollment			
Employee	6	10	25
Employee + 1	3	4	10
Employee + Family	3	5	11
Total	12	19	46
	Rates (Billed)	Rates (Billed)	Rates (Billed)
Rates			
Employee	\$532.16	\$632.47	\$646.72
Employee + 1	\$1,197.36	\$1,423.06	\$1,455.12
Employee + Family	\$1,484.73	\$1,764.59	\$1,804.35
Monthly Cost	\$11,239	\$20,840	\$50,567
Annual Cost	\$134,871	\$250,079	\$606,805

*High level benefit summary. Please see your plan summary for more detailed benefit description.

The numbers above are on an illustrative basis. Rates are subject to Underwriting approval.

For markets moving to service fees, current rates (applicable for renewals only) include commission expenses. Proposed rates, for your convenience, include any applicable producer service fees. Producer service fees are not a contingency of obtaining insurance coverage but are fees agreed to between you (client) and your producer/service provider for service rendered on behalf of client.

For markets continuing to pay commissions, both the current (applicable for renewals only) and proposed rates include commissions.

UnitedHealthcare

Medical Quote Assumptions

Customer Name: Marshall Public Schools
Effective Date: July 1, 2015

The rates quoted here are based on the following assumptions. Changes to these assumptions may result in an adjustment to rates.

Medical Quote Assumptions

- Rates are guaranteed for the contract period of 7/1/15 through 6/30/16.
 - Rates are based on your submitted census. UnitedHealthcare reserves the right to adjust the rates from audit date back to effective date if any of the following changes:
 - Enrollment +/- 10%
 - Average Contract Size +/- 10%
 - Area Factor +/- 7.5%
 - Age/Sex Factor +/- 10%
 - Any Material Changes
 - Cobra enrollees are more than 10% of enrollment
 - This proposal assumes at least 75% of all eligible employees will enroll in an employer sponsored plan. This proposal further assumes that at least 50% of all benefit eligible employees (including spousal waivers) will enroll with UnitedHealthcare. If either assumption is not accurate, we reserve the right to requote back to original effective date.
 - The "Morbid Obesity Rider" may be purchased for an additional 4.4% of premium. UHC will develop the final rates upon request.
 - UHC reserves the right to reevaluate its quoted rates based on the receipt and review of the incumbent carrier's final renewal rates.
 - Premium does not include MI Claims Tax which will be billed separately.
 - This offer, unless otherwise stated herein, completely replaces all other previous offers or portions thereof. Any previous offers that may have been extended are hereby null and void.
 - Quote includes the Elective Abortion Rider.
- Quote does not include Simply Engaged

UnitedHealthcare reserves the right to adjust the rates and/or fees (i) in the event of any changes in federal, state or other applicable legislation or regulation; (ii) in the event of any changes in Plan design required by the applicable regulatory authority (i.e. mandated benefits) or by the Plan Sponsor; and (iii) as otherwise permitted in our policy.

This premium includes state and federal taxes and fees, including the Insurer Fee (about 3% of premium) and the Reinsurance Fee (about \$3 per member per month) under the Affordable Care Act. These estimates will vary based on renewal date and state reinsurance fees.

Premium rates and/or product forms included herein are subject to approval by regulators. If rates or product forms offered herein are subsequently modified by regulators we will immediately advise you of the change in plan design and retroactively adjust premium in subsequent billings.

Plan design and corresponding premium rates offered herein represent a coverage option that is consistent with your current group size (based on most recent census or survey information) and closely matches your current coverage. Additional coverage options may be available to you.

At your request, a service fee to be paid to your producer/service agent of 3.09% has been added as an expense item in sites where service fees apply.

Agents may receive commissions and other compensation from us and these costs may be reflected in your premium or fee. Separately, you may have contracted with producers to provide services directly for your group and have agreed to pay them a 'service fee'. Since 'service fees' are not a contingency of the purchase of health insurance such fees are not part of your premium but may be included in your bill under total amount due.

Marshall Public Schools

Effective July 1, 2015 through June 30, 2016

Blue Cross Blue Shield of Michigan

PPO Medical & Prescription Drugs Premium Rates

Plan 1		Plan 2		Plan 3		
Benefit Descriptions: See Benefits at a Glance for full benefit descriptions		Community Blue 3 - In Network \$250 Ded/20%, \$1,250 OOPM, Out Network \$500 Ded/40%, \$3,500 OOPM, ER \$150, \$20 OV / \$20 MT, A-XEA-LG, Pref Rx Cert / PD-TTC \$10/\$40/\$80 RXCM LG		Community Blue M - In Network \$100 Ded/0%, \$1,250 OOPM, Out Network \$250 Ded/30%, \$2,250 OOPM, ER \$50, \$10 OV / \$10 MT, A-XEA-LG, Pref Rx Cert / PD-TTC \$10/\$40/\$80 RXCM LG		
	Premium Rates PCPM (without taxes & fees)	Taxes & Fees	Total Premium Rates PCPM	Premium Rates PCPM (without taxes & fees)	Taxes & Fees	Total Premium Rates PCPM
One Person	\$395.84	\$24.15	\$527.84	\$563.05	\$35.80	\$828.12
Two Person	\$950.00	\$56.43	\$1,265.29	\$1,351.31	\$84.38	\$1,985.97
Family	\$1,187.51	\$76.29	\$1,587.36	\$1,689.14	\$111.22	\$2,488.21
Complimentary	\$338.84	\$39.62	\$1,017.66	\$338.84	\$39.62	\$1,017.66

Dental Premium Rates

Plan:	Plan 1	Plan 2	Plan 3
Benefit Description: -- See Benefits at a Glance for Full benefit description	Custom Blue Dental PPO PLUS, PK (formerly Trad Plus) -- IN 100/100/90-1000, 80-1500, DO-40	Custom Blue Dental PPO PLUS, PK (formerly Trad Plus) -- IN 80/80/80-1500, 80-1800	Custom Blue Dental PPO PLUS, PK (formerly Trad Plus) -- IN 80/80/60-1000, 60-1000
One Person	Premium Rates PCPM (without taxes & fees)	Premium Rates PCPM (without taxes & fees)	Premium Rates PCPM (without taxes & fees)
Two Person	Taxes & Fees	Taxes & Fees	Taxes & Fees
Family	Total Premium Rates PCPM	Total Premium Rates PCPM	Total Premium Rates PCPM

Vision Premium Rates

Benefit Description: <i>See Benefits at a Glance for full benefit description</i>	Plan 1 Essential -				Plan 2 Essential - EVFL				Plan 3 Essential - EVFL			
	Premium Rates PCPM (without taxes & fees)	Taxes & Fees	Total Premium Rates PCPM		Premium Rates PCPM (without taxes & fees)	Taxes & Fees	Total Premium Rates PCPM		Premium Rates PCPM (without taxes & fees)	Taxes & Fees	Total Premium Rates PCPM	
One Person	\$5.61	\$0.23	\$5.83		\$6.86	\$0.28	\$7.13		\$6.45	\$0.26	\$6.71	
Two Person	\$13.45	\$0.54	\$13.99		\$16.45	\$0.66	\$17.12		\$15.47	\$0.62	\$16.10	
Family	\$16.82	\$0.68	\$17.49		\$20.57	\$0.83	\$21.40		\$19.34	\$0.78	\$20.12	

This quote is for financial purposes only.

ERS Relative Rate Levels:

ERS Relative Rate Levels:	Cross	Shield	Rx	Dental	Vision
	2.8234	1.8720	18.6688	1.1316	1.1909

Proposal assumptions and disclaimers are listed on the following page.

Proposal Assumptions/Disclaimers:

SIC Code 8211
Average Age 45
Medical/Rx Agent Fee Standard
Dental/Vision Agent Fee Standard

Contracts
Single 50
Two Person 42
Family 115
Comp 0
Opt Out's 35

Contracts
Michigan 207
Non-MI 0

Estimated Annual Taxes, Fees and Assessments are for quoting purposes only and are subject to change. You will be invoiced actual taxes, fees and assessments.

Taxes & Fees Assumptions

- Group should consult its own legal counsel regarding responsibility for any taxes and/or fees imposed by the Affordable Care Act or other federal laws.
- The Taxes and Fees reflected in this addendum are estimates as a per contract per month figure. These figures assume 1 member per single contract, 2 members per 2 person contract and 4 members per family contract. The actual amount of the taxes and fees per contract per month will change based on actual enrollment.

*The standard BCBSM slaying does not apply to the rates above due to the inclusion of the taxes and fees.

*Please note when comparing BCBSM to BCN, some taxes and fees will differ for HMO products.

*Haltplace Fee & Risk Adjustment Tax will not be charged to groups enrolling 51 or more contracts or any self-funded clients.

As required by US Treasury Regulations, we also inform you that any tax information contained in this communication is not intended to be used and cannot be used by any taxpayer to avoid penalties under the Internal Revenue Code.

Employee Eligibility Assumptions

We are quoting this group with the understanding that the group is subject to the employer mandate. This quote assumes group's employees are full-time employees working 30 hours a week as defined by employer mandate provision – IRC section 4980H and additionally the employees meet the common law definition as listed below.

Common Law Employees:

Determining who is an employee is based on "common law" principles:

- An employee is an individual who performs services which are subject to the will and control of an employer, both as to what shall be done and to how it shall be done. Specific employment requirements include the following:
 - *The employer has the right to control both the method and result of the services performed.*
 - *The employee is subject to discharge at the employer's discretion*

Proposal Qualifiers:

- 1.) The rates above may differ from final sold rates due to rounding differences. Once a commitment to purchase BCBSM is made, final sold rates may be provided upon request.
- 2.) BCBSM reserves the right to request if enrollment or membership mix changes by greater than ten percent variance from the proposal assumptions. A final proposal may be completed once actual enrollment and benefit selections are known.
- 3.) The rates above are based on an expected enrollment of 207 contracts.
- 4.) The illustrative rates represent ERS - Formula III fully insured arrangement at \$100,000 specific stop-loss attachment point. They may be used for illustrative purposes for a self-funded program.
- 5.) Complimentary rates assume a Medicare 2+1 option for all medical benefit offerings.
- 6.) Rates above are valid for total enrollment with BCBSM Only. These rates are not available as a dual rated option with BCN or coexistence with an outside carrier.
- 7.) Deductibles, coinsurance, and copayments under the any of the following applicable healthcare programs cannot be reimbursed by any third party administrator, employer funded Flexible Spending Account or any other employer funded reimbursement arrangement. Only employee-funded Flexible Spending Accounts are allowed with these plans.
 - Simply Blue
 - Simply Blue HSA (may be paired with an HSA only)
 - Healthy Blue Outcomes
 - Blue Core PlusSM
 - Community Blue Plan 19
 - Community Blue Plan 20
 - Any prescription drug coverage, except Flexible Blue integrated plans (valid groups under 100 contracts only)