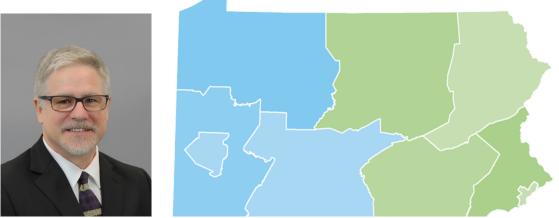
Financial Aid 101

Your Presenter



Kurt Deutsch

Higher Education Access Partner PA Higher Education Assistance Agency (PHEAA) 717-514-7172

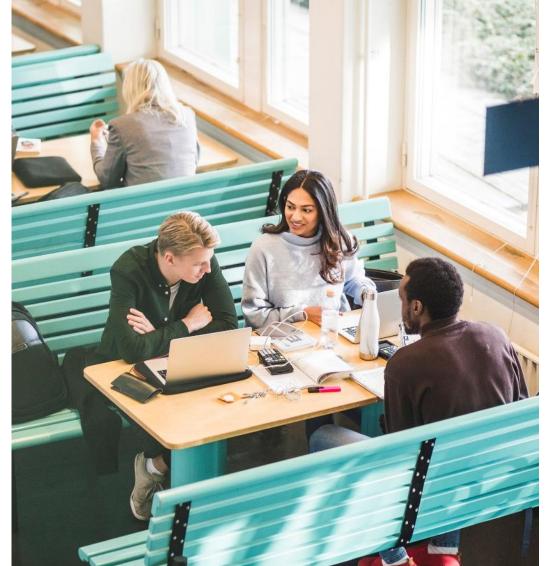
Kurt.deutsch@pheaa.org

Topics

- Five steps to financial aid
- Basic principles
- What is financial aid
- Funding sources available
- How do I apply
- What happens next
- Federal and State aid
- Loans
- Options to fund the gap

Ways to Reduce the Need for Financial Aid

- Graduate on time!
- Earn college credits in high school
- 15 credits per semester
- Buy/rent textbooks
- Consider commuting
- Find cheaper meal plan



What Is Financial Aid?

Financial aid consists of funds provided to students and families to help pay for postsecondary educational expenses.





Gift Aid

Grants/Scholarships

FREE MONEY

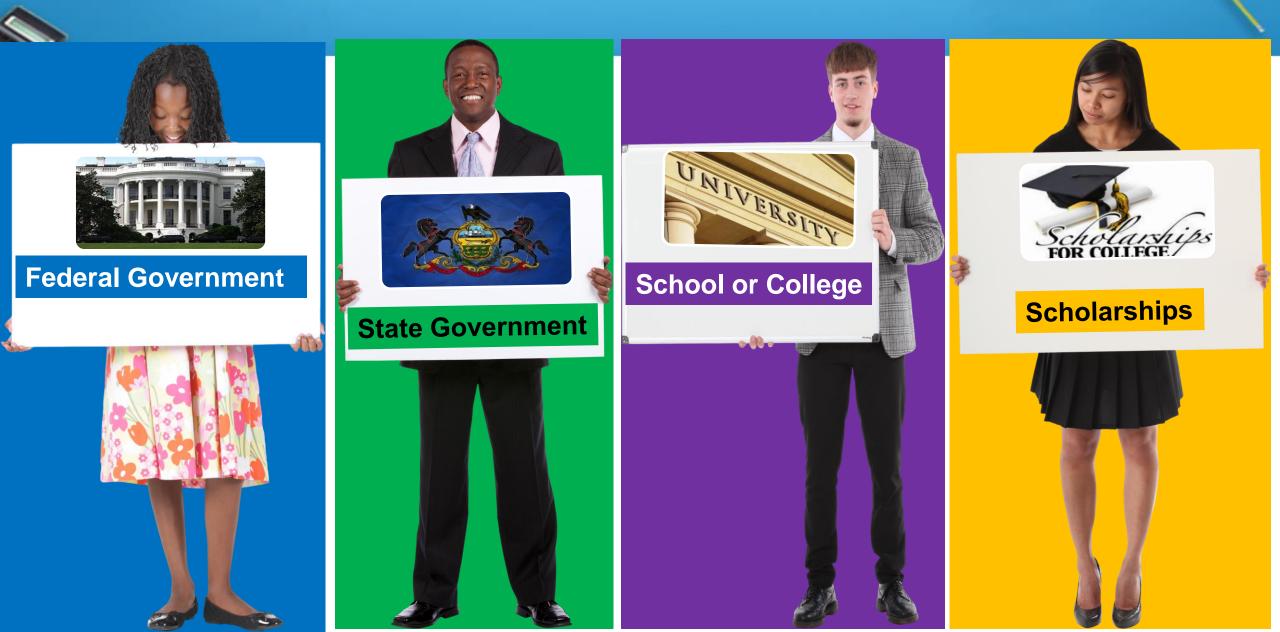
Self-Help

Work-Study

Federal Student Loans, PLUS, Private Loans

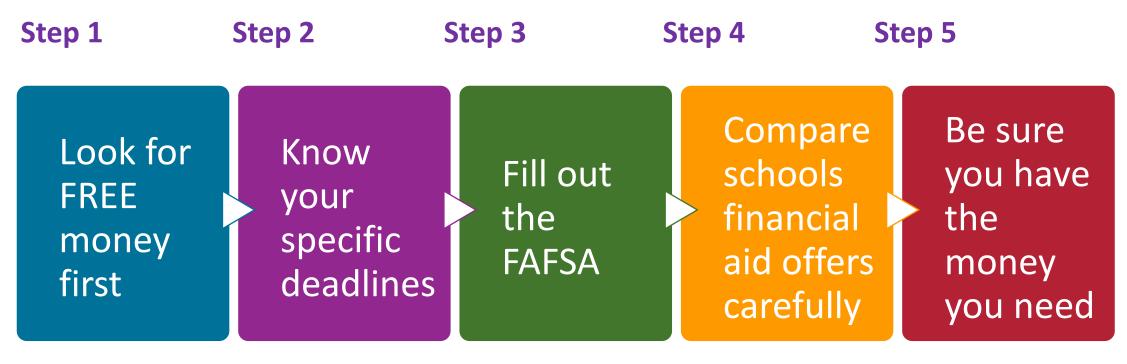
Loans

Funding Sources



Financial Aid Made Simple

5 Steps to Financial Aid



Financial Aid 101

Applying





Start with the **FORMS**

FAFSA – Free Application for Federal Student Aid

- Required by ALL Schools, PHEAA and some scholarship organizations
- Required every year attending

$\label{eq:state_$

• Required first year for all students

Some schools require additional forms:

CSS Profile – through the College Board; additional fees Institutional Financial Aid Forms - through a specific school

KNOW WHAT FORMS EACH SCHOOL *REQUIRES*



Know Your Deadlines

Federal Deadlines - Apply anytime after October 1 in the year prior to when you will attend school (AY 2023-24: 10/1/22 to 6/30/24)

PA State Grant Deadlines for FAFSA

May 1, 2023 - First-time and renewal students attending colleges, universities & college transferrable programs (excluding community colleges)

August 1, 2023 – First-time students attending community college; a business, trade or technical schools, hospital school of nursing; Open Admissions Institutions or a 2-year non-transferrable degree program at a Jr or 4-year college

School Deadlines - vary, check websites!





For Dependent Students, Who Reports Info on the 2023-24 FAFSA?

YES

- Married parents living together
- Biological parents living together
- Divorced or separated parents:
 - The parent the student lived with the most over the past 12 months
 - If equal, then the parent who provided more than 50% of student's support
- Stepparent If part of the student's household
- Adoptive parents

NO

- Foster Parents
- Legal Guardians
 - > By court order
- Anyone else the student is living with



Information Needed for FAFSA



Social Security Numbers



Federal Tax Returns and W-2's (2021)



2021 Untaxed Income



Checking and Savings Account Statement Balances as of FAFSA Filing Date



Investment Records



Email Addresses



Student & Parent Federal Student Aid Account (FSA ID)

When is a Student Considered Independent?

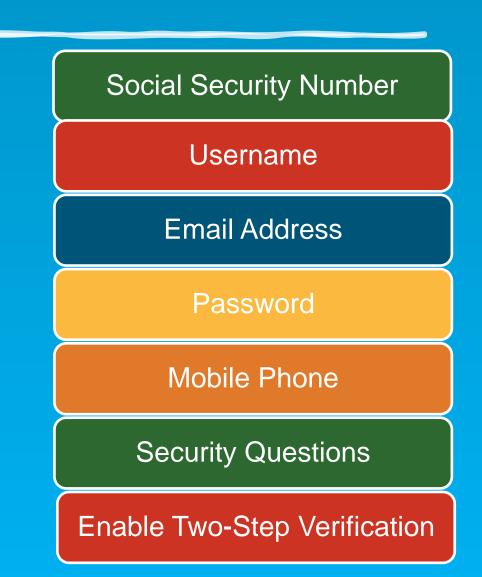
- ✓ Born before January 1, 2000
- Married
- ✓ Veteran (includes active-duty personnel)
- ✓ Working on graduate level degree
- Emancipated minor in legal guardianship
- ✓ Orphan, in foster care or ward of the court at anytime when student was age 13 or older
- Have legal dependents other than spouse
- ✓ Student deemed homeless by proper authority

(PA State Grant status can be different)

8-8 `8'

Create Your FSA ID Accounts

- The student applying for aid and one parent providing information on the FAFSA need to create an FSA ID at <u>studentaid.gov/fsa-id</u>.
- Create prior to completing the FAFSA.
- Legal signature for student and parent.



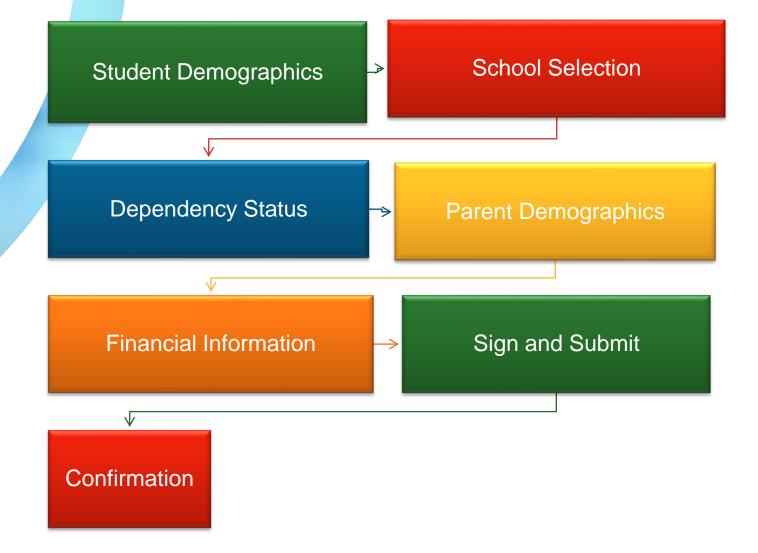
Added Two-Step Verification to Access Account

- As of July 10, all new customers (users creating an account for the first time) are required to set up one or more two-step verification methods (text, email, or authenticator app) as part of the "Create an Account" process.
- Once one or more two-step verification methods are set up, the customer will receive a secure code each time he or she logs in to <u>studentaid.gov</u>.

Protect Your Account with Two-Step Verification Two-step verification helps to protect your account. Your verified methods can be used to log in and to recover your account. To update or verify your email address or mobile phone number, visit the contact information page. Your verified method(s) can now be used to log in. SMS Verification Ū Update Contact Information Verified Email Verification Update Contact Information Verified Use an Authenticator App (Most Secure Option) Use an authenticator app that you've downloaded from a mobile app store to view in-app secure codes-visible only to you-that can confirm your identity when you log in. Learn more Set Up an Authenticator App

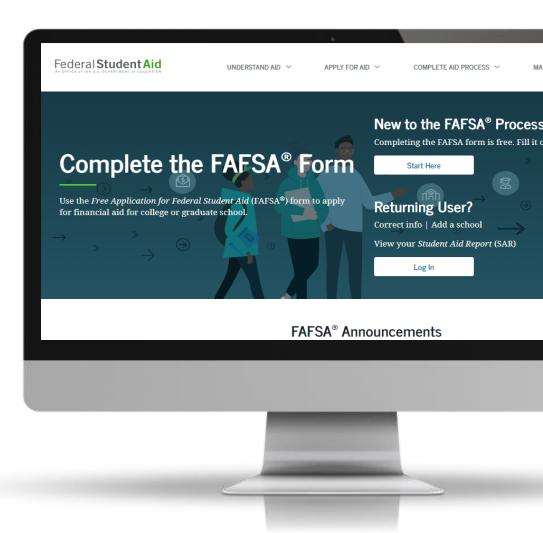
FAFSA Steps

- 1. Login student or parent
- 2. Disclaimer select accept
- 3. Application year
- 4. Save key
- 5. Introduction



FAFSA

- The FAFSA is the primary federal form for financial assistance to attend postsecondary school.
 - File a FAFSA each year
 - File online at <u>studentaid.gov/fafsa</u>
- Students do not have to be accepted for admission to list a school on the FAFSA.



Certified Browsers

Complete the online *Free Application for Federal Student Aid* (FAFSA[®]) form using the latest release of one of the following browsers:







Mozilla Firefox (Version 68+) **Google Chrome** (Version 76+)

Apple Safari (Version 9+)

Visit studentaid.gov/help/browser-requirements for the most up-to-date information on browsers.



Ensure SSN accuracy on FSA ID and FAFSA

Don't mix student and parent information – SSNs, Email addresses, phone numbers

Have federal tax and other related information to use as a reference – w-2's

It's OK to estimate if taxes aren't file yet – update later using IRS DRT

The Department of Education is implementing **four** new questions on **race, ethnicity, and gender**, which will appear in a *voluntary* survey on the 2023-24 FAFSA.

- Applicants will be asked their gender, whether they are transgender, their race, and their ethnicity.
- These questions will not affect eligibility for federal student aid
- Schools will not receive this information.

Demographic Survey

SIGN & SUBMIT

-

Before you sign and submit, please answer a few questions about the student.

These questions don't affect aid eligibility.

Your answers to questions in this survey will not affect your eligibility for federal student aid and will not be used in any aid calculations.

What is your gender?

Male

Female

Nonbinary

Decline to answer

Are you transgender?

🔿 Yes

No

Decline to answer

What is your ethnicity? Choose all that apply.

🗌 Not Hispanic nor Latino origin

Cuban descent

Mexican, Mexican-American, or Chicano descent

Puerto Rican descent

🗌 Other Spanish, Hispanic, or Latino origin

Decline to answer

White		
Black or African American		
Asian		
Chinese		
🗌 Filipino		
Asian Indian		
Vietnamese		
Korean		
Japanese		
🗌 Other Asian origin		
🗌 American Indian or Alaska Native		
🗌 Native Hawaiian or Other Pacific Islander		
Decline to answer		
Previous	Continue	

Federal Student Aid Estimator – StudentAid.gov

Want practice?

As you prepare for higher education, use the Federal Student Aid Calculator to estimate what federal aid your may be eligible to receive.

Check out the *Federal Student Aid Estimator* via StudentAid.gov

Estimate Your Federal Student Aid Our Federal Student Aid Estimator provides an estimate of what federal student aid you may be eligible to receive. To apply for financial aid, complete the Free Application for Federal Student Aid (FAFSA®) form. Begin Your Estimate for Federal Student Aid Before you complete the FAFSA form, the Federal Student Aid Estimator can help you understand your Start options to pay for college or career school by providing an early estimate of your Expected Family Contribution (EFC) and eligibility for federal student aid. Who Should Complete This? What Do I Need? How Long Will It Take? Students, parents, and college access Federal tax information or tax Most people complete the Federal professionals who want to get an early returns for the student (and Student Aid Estimator in 5-10 minutes. estimate of what aid may be available spouse if married) and parents to a student considering college or for a dependent student. career school Information on savings, investments, and assets for the Federal student aid is only available to student and parents, if applicable. U.S. citizens or eligible noncitizens. **Federal Student Aid Estimator**

https://studentaid.gov/h/understand-aid

On the FAFSA, Students: Answer "YES"

- Interested in Work Study (WS)?
 - » Gaining an on campus WS job is not guaranteed
 - » WS income is not counted towards the EFC generated from the FAFSA
 - » Understand the process on your campus of being hired
- Interested in Federal Student Loans?
 - » No obligation, all aid can be rejected by student

School Selection

- Only schools that are listed will be able to see your FAFSA information.
- Students can list up to 10 colleges at a time
- Schools can be added or deleted at any time

State		
Select	~ ?	
City – optional		
		?
School Name – optional		
School Name – optional		0
School Name – optional		

IRS Data Retrieval Tool (DRT)

- Automatically imports tax info from tax return and adds it to the FAFSA (can be used by student, parent(s), or both!)
- There are some exceptions not everyone can use the IRS DRT.
- Not everyone is required to file taxes, filing is not required to complete the FAFSA.

Return to FAFSA | Help | Logout 🔂 | Español

Get My Federal Income Tax Information

See our Privacy Notice regarding our request for your personal information.

Enter the following information from your 2021 Federal Income Tax Return. (?)

All fields are required unless marked otherwise.

First Name	
Jane	
Last Name	
Austin	
Social Security Number	
No input required	
*** - ** - 8019	
Date of Birth	
MM/DD/YYYY	
01/01/1950	
Filing Status (?)	
Married-Filed Joint Return	

Must match your 2018 Federal Income Tax Return

P.O. Box (?)

Required if entered on your tax return

it appears on the IRS tax return An official website of the United States Government Return to FAFSA | Help | Logout 🕞 | Español 2021 Federal Income Tax Information Based on the information you provided, the Internal Revenue Service (IRS) located your income tax return. With your permission below, the IRS will securely transfer your tax information to the U.S. Department of Education (ED) to populate any applicable For your protection, the IRS will not display your tax information and will further encrypt any tax information transferred using the IRS DRT; therefore, ED is unable to display your tax information on your FAFSA form. The data retrieved from your tax return is limited to the items listed below as you reported to the IRS. Untaxed Portion of IRA Distributions & Type of Return Filed Pensions/Annuities Adjusted Gross Income Tax-exempt Interest Income Income Earned from Work IRA Deductions and Payments Income Tax Status of Amended Returns Received Education Credits

Refer to your tax records if you have a question about the values you reported.

Transfer My Tax Information into the FAFSA Form (?)

總IRS

Jane Austin

Tax Year

Name(s)

Filing Status

IRS Exemptions

FAFSA® questions.

Social Security Number

The tax information provided to fafsa.gov will populate the answers to the appropriate FAFSA questions. After the FAFSA questions are populated, your IRS session will end, and you will return to your FAFSA form. Check this box if you are choosing to transfer your information.

Do Not Transfer My Tax Information and Return to the FAFSA Form (?)

By clicking the "Do Not Transfer" button, you are choosing not to transfer your tax information electronically. Your IRS session will end, and you will return to your FAFSA form.



Student IRS Info

Enter address information exactly as



What is considered an asset?

Report the current value at time of filing the FAFSA:

- ✓ Cash ✓ Checking ✓ Bonds

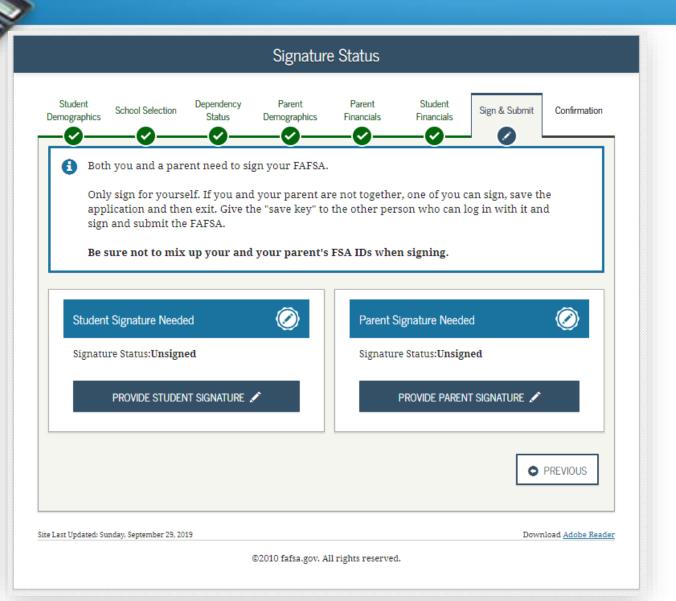
✓ Stocks

- ✓ Savings ✓ Certificates of deposit (CD)
- ✓Investments ✓ Bitcoin
- ✓ Mutual funds ✓ 529 Plans – for all children \checkmark Net value of real estate
- Farm Value unless primary place of residence
- Business Value Unless family owned and employs 100 employees or less

Not reported on FAFSA as an asset:

- Value of primary home **>>**
- Value of qualified retirement accounts **>>**
- Value of life insurance policies **>>**
- Value of personal property **>>**

Signing with the FSA ID



- Student and one parent will sign the FAFSA using their
 SEPARATE FSA ID & password.
- A FAFSA is not complete until it is signed!

Confirmation Page & Link to the PA State Grant Form

Congratulations, !

Your FAFSA form was successfully submitted to Federal Student Aid.

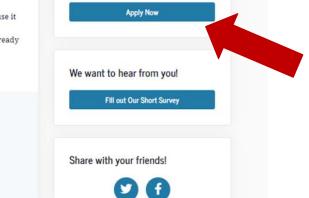
Here's what happens next:

- · You will receive an email version of this page.
- In 3–5 business days, you will receive an email notifying you that your FAFSA form was processed.
- Your FAFSA information will be made available to your school(s), and they will use it to determine the aid you may be eligible to receive.
- Your school(s) will contact you if they need more information or when they are ready to discuss your financial aid award.
- If you have questions about your financial aid package, contact your school(s).

An abbreviated version of your confirmation page has been sent to you at the following email address:



Start your state application to apply for Pennsylvania state-based financial aid.

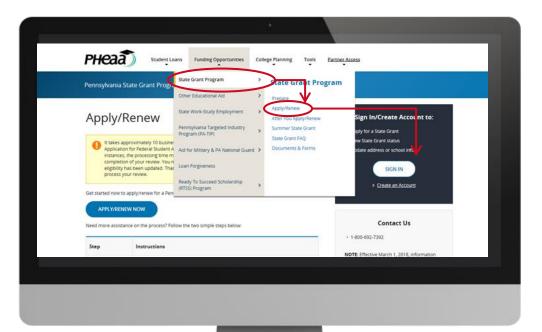


分 FAFSA Home C→ Exit FAFSA Form ⑦ Help

PHEAA Account Access

Create an account to:

- Check your PA State Grant eligibility
- Update your school of choice listed on the PA State Grant Form
- Complete State Grant Form, if you missed the link at the end of the FAFSA



Special Circumstances

If things change....

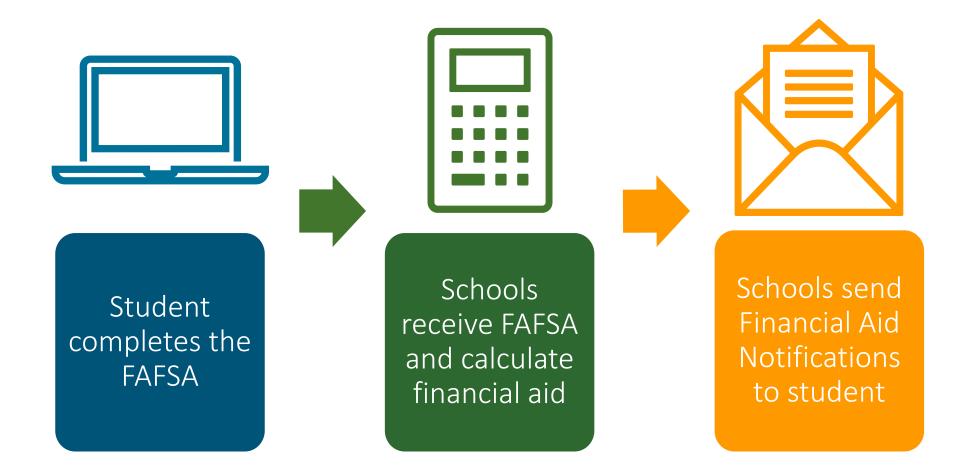
- Divorced or separated parents
- Recent death or disability
- Reduced income
- Unemployment
- Medical or dental expenses not covered by insurance
- Non-recurring Income or Expenses

✓ Only a school can change a FAFSA related to circumstances

✓ Decisions are final and cannot be appealed to U.S. Department of Education

✓ Contact PHEAA for PA State Grant re-consideration

FAFSA is Filed... Now What?



What School Costs Are Considered?

School costs include:

- Tuition and fees
- Room and board
- Books and supplies
- Transportation
- Miscellaneous living expenses



Need Analysis is Calculated by Your School

Schools use FAFSA calculations to determine a student's financial need based on –

Two Components:

- The student's Cost Of Attendance at the chosen institution.
- The student's Expected Family Contribution (EFC).

EFC figure includes parent(s) & student's contribution.

Calculating Financial Need

Financial Aid Office (FAO) "packages" student based on financial need and available funding

- Financial need varies from school to school
- Your financial aid package may not meet all of your calculated financial need.

School cost	\$35 <i>,</i> 000	
EFC	-\$10,000	
Financial Need	\$25,000	

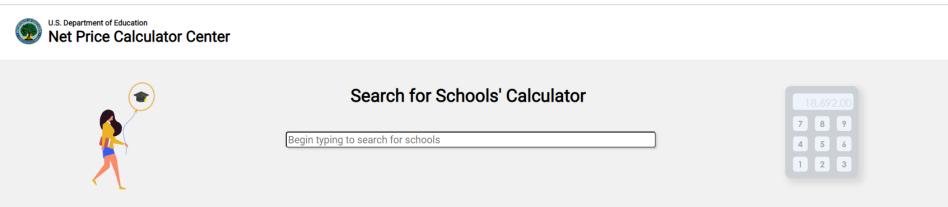
Net Price Calculators

- Determines an estimated net price at a particular institution.
- **ESTIMATED** data must be provided by each institution:
 - » Total price of attendance (Tuition, fees, room/board, misc.)
 - » Estimated total merit and need-based grant aid
- May not include scholarships

Net Price Calculator



- Net Price Calculator



What does Net Price mean?

Net Price is the amount that a student pays to attend an institution in a single academic year AFTER subtracting scholarships and grants the student receives. Scholarships and grants are forms of financial aid that a student does not have to pay back.

What is a Net Price Calculator?

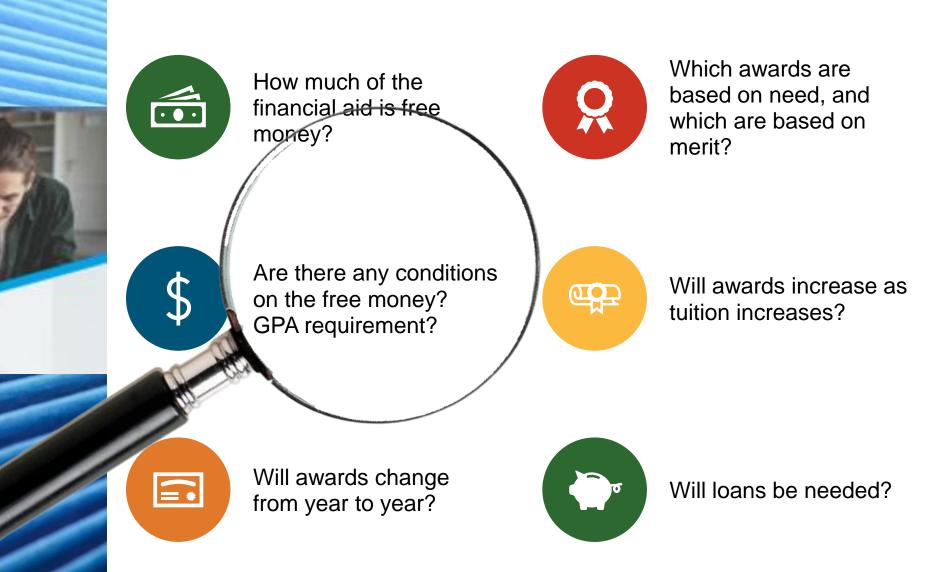
Net price calculators are available on a college's or university's website and allow prospective students to enter information about themselves to find out what students like them paid to attend the institution in the previous year, after taking grants and scholarship aid into account.

collegecost.ed.gov/net-price

Financial Aid Notification

- Official notification from school about financial aid, terms and conditions
- Lists the type and amount of aid to be received
- Describes what must be done to accept or reject any aid
- Discloses students' rights, responsibilities and academic requirements

Reviewing the Financial Aid Package



Financial Aid 101

Federal & State Aid





Federal Grant Programs

- Pell Grant max award \$6,895
 - » Max EFC to be eligible for the Pell Grant is 6206
 - » Eligibility is the same for every postsecondary institution
- Federal Supplemental Educational Opportunity Grant (FSEOG) – max award \$4,000
 - » Eligibility determined by Financial Aid Office at each potential school
 - » Student must be enrolled at least half-time
 - » Awarded to most financially needy students

Other Federal Programs

(Based on specific situations & criteria)

- Teach Grant
- Iraq & Afghanistan Service Grant
- Dependents Education Assistance (DEA) Grant Veteran Affairs
- Vocational Rehabilitation Program (students with disabilities)
- Americorps www.americorps.gov

StudentAid.gov

PA State Grant Program

- In-state max award \$5,750 (full-time)
- Reciprocal states: Delaware, DC, Massachusetts, Ohio, Vermont, West Virginia
 - Up to \$600 for full-time students (\$800 for veterans)
- Award amount determined in part by the cost of the school

Must be at least half-time to be eligible



Other State Programs

- PA State Work-Study Program
- PA National Guard Educational Assistance Program
- PA National Guard Military Family Education Program
- Chafee Education and Training Grant Program
- PA Fostering Independence Tuition Waiver Program
- PA Blind or Deaf Higher Education Beneficiary Grant Program
- PA Postsecondary Educational Gratuity Program
- PA Partnerships for Access to Higher Education Program
- PA Targeted Industry Program
- PA Ready to Succeed Scholarship Program

For details, see the PA Student Aid Guide, or visit PHEAA.org

Financial Aid 101

Federal Student Loans





Federal Direct Loan Program

- Available to ALL students REGARDLESS of need
- Additional unsubsidized funds available for Independent & Parent PLUS denials
 - 4.99% interest rate (AY 22-23), 1.057% fee
 - Rates set every July 1st for the life of that year's loan; fees are deducted from disbursement
- In student's name, no collateral or credit check, must sign MPN
- Available loan amounts increase in subsequent years
- No payments required while attending school & six-month grace period
- Flexible Repayment options

Based on FAFSA, students have a combination of:

- Subsidized: Federal government pays interest in school and grace status
- Unsubsidized: interest accrues in school and grace

StudentAid.gov & school's website!





No interest charged to student while enrolled or in grace

- Based on financial need
- There is a 1.057%
 fee deducted from
 loan amount at disbursement
- Interest will not be charged during the grace period

Interest accrues in school and grace

- Any interest not paid during grace will be capitalized at repayment
- There is a 1.057% fee deducted from loan amount at disbursement

Federal Direct Stafford Loan Borrowing Limits

Undergraduate Students			Graduate Students
Annual Limits	Dependent Students	Independent or dependent students whose parents are unable to borrow a PLUS Loan	Graduate or Professional Studies
1 st Year	\$5,500 Total No more than \$3,500 may be subsidized	\$9,500 Total No more than \$3,500 may be subsidized	
2 nd Year	\$6,500 Total No more than \$4,500 may be subsidized	\$10,500 Total No more than \$4,500 may be subsidized	\$20,500 each academic year Graduate / Professional students are no longer eligible for subsidized loans
3 rd Year and beyond	\$7,500 Total No more than \$5,500 may be subsidized	\$12,500 Total No more than \$5,500 may be subsidized	
Aggregate Limits	\$31,000 Total No more than \$23,000 may be subsidized	\$57,500 Total No more than \$23,000 may be subsidized	\$138,500 Total No more than \$65,000 may be subsidized

Federal Direct PLUS Loan

- For parents of dependent undergraduate students
- Must file a FAFSA
- In parent's name for student costs
- Rates set every July 1st for the life of that year's loan; fees are deducted from disbursement
 - » 7.54% variable/fixed interest rate; 4.228% fees
- MUST apply each year
- No Debt-to-Income test, only lenient credit check
- Principal can be deferred while student is in school; Interest will continue to accrue

If denied - student is eligible for an additional \$4,000 unsubsidized loan



ONLY consider PLUS loans and/or private loans after looking into all other sources of financial aid.

Private/Alternative Loans

- From private lenders or financial institutions
- In student's name/co-signers usually required
- Can borrow up to the Cost of Attendance
- Based on credit scores and debt-to-income
- Principal can be deferred while student is in school; Interest will continue to accrue
- Fees, interest rates, loan amounts, and repayment provisions vary by lender compare before making choices

READ THE FINE PRINT

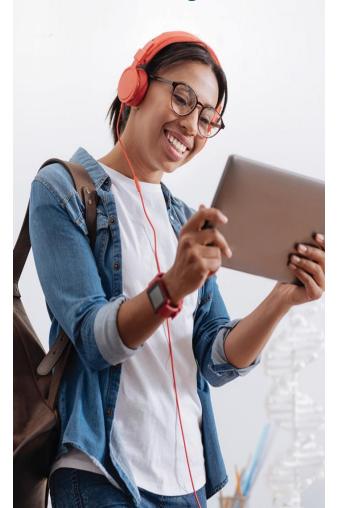
PA FORWARD Student Loans Undergrad, Graduate, Parent and Refinance

- Undergrad, Graduate
 - Student borrower alone, or with a credit-worthy cosigner (normally needed)
- Parent
 - Parent or Guardian
- PA resident for costs at any Title IV school
 - >And bordering state residents attending a PA school
- Borrow up to 100% Cost of Attendance with NO FEES
- Interest rate benefits for graduating and paying through direct debit
- Several repayment options & three term lengths for affordability
 - Students receive a 6-month grace period
- Very low, Fixed interest rates based on credit risk scoring

Visit <u>PHEAA.org/PAForward</u> for more info!

PA Forward Student Loans – PA's Low Cost Way to Pay for College

Pennsylvania's Student Loan Program





PA's Low-Cost Way to Pay for College!

Low, Fixed Rates 3.82-7.69%^{1,2}

Effective as of 6/8/22

Learn more at PHEAA.org/PAForward

1) Annual Percentage Rate (APR) Calculations – The lowest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a student borrower who selected an Immediate Repayment Plan and a repayment term of 60 months, monthly payments of \$183.49 and a final payment \$175.40, a fixed periodic interest rate of 4.10%, and a total amount repaid of \$11,001.26. The student borrower in this sample qualified for a 0.25% Direct Debit benefit for the entirety of the repayment period and a 0.50% graduation benefit was applied 47 months into repayment. The highest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a student borrower who selected a Fully Deferred Repayment Plan and a repayment term of 180 months, monthly payments of \$131.09, a fixed periodic interest rate of 8.20%, and a total amount repaid of \$23,596.64. The student borrower received an in-school deferment of 46 months and a grace period of 6 months. The student borrower in this sample did not qualify for any interest rate of a case. A grace period of 6 months.

2) The provided rate range includes Undergraduate, Graduate, and Parent loans and may change based on loan type, loan term, repayment plan, and applicable discounts (not all discounts apply to all loan products). See individual loan programs for more specific information. PHEAA uses applicant credit scores to determine eligibility and interest rates. Higher credit scores may mean an applicant is offered a lower interest rate. Applicants, including co-signers, are subject to credit qualifications, completion of an application and credit agreement, and verification of application information.

PHEAA reserves the right to discontinue all programs or benefits without prior notice.



Types of Scholarships



Postsecondary Scholarships



Local and Regional Scholarships



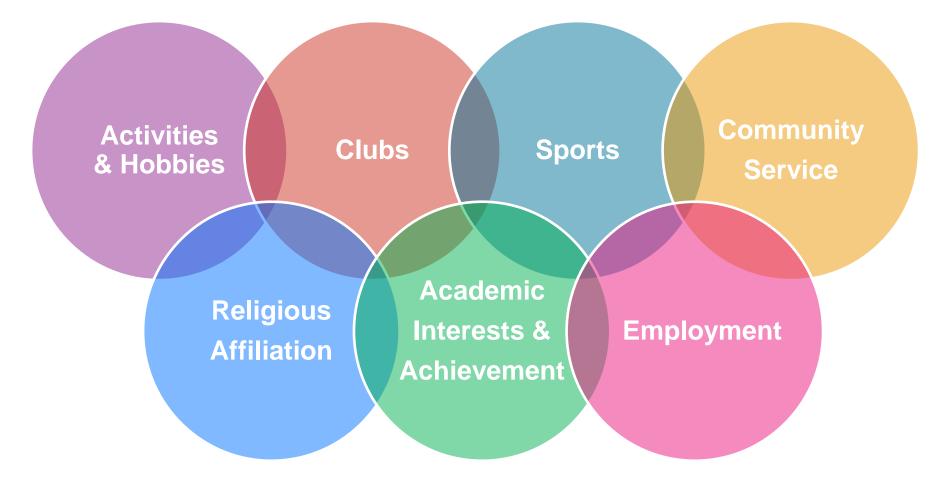
National Scholarships

Scholarship Search Tips

- Start searching early
- Use FREE scholarship search sites
- Don't ignore scholarships with smaller award amounts
- Don't miss deadlines
- Search for scholarships every year

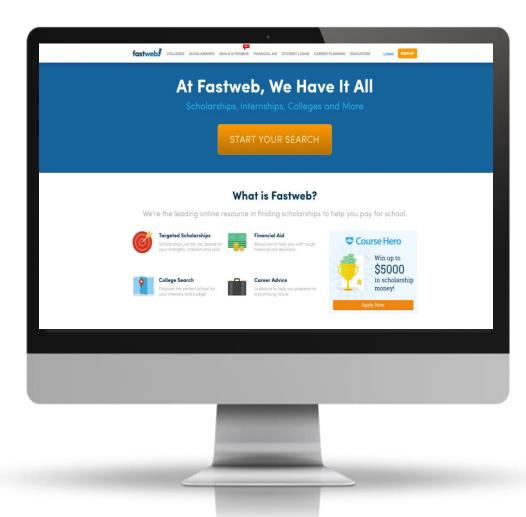


Your Scholarship Resume



Fastweb.com

- Matches scholarships to specific student criteria
- Sends email
 message when
 students qualify
 for a scholarship



(Some)Scholarship Search Engines

- ✓ FastWeb.com
- ✓ Scholarshipamerica.org
- ✓ Goingmerry.com
- ✓ FinAid.org
- Cappex.com/scholarships
- ✓ Unigo.com/scholarships
- ✓ DoSomething.org/Scholarships
- ✓ CollegeScholarships.org
- ✓ Chegg.com
- ✓ Scholarships.com
- ✓ Scholarship-Page.com
- ✓ Colleges.Niche.com
- ✓ StudentScholarships.org
- ✓ BigFuture.Collegeboard.org
- ✓ MORE....

SCHOLARSHIPS ARE FREE MONEY FOR COLLEGE!

You should always be searching...

YOU NEVER KNOW WHERE YOU COULD CATCH ONE!

Recognize Scholarship Scams

- Application fees
 - » Even if the fee is minimal or "only to encourage serious students to apply"
- "Guaranteed" scholarships
 - » No individual can honestly "guarantee" you'll win free money
- Solicitations
 - » "You've been selected..."
 - » "You are a finalist..."
 - » Bona fide companies won't ask for a check or credit card payment upfront
- Official-looking companies
 - » The logo may look like the U.S. Dept. of Education's logo
 - » The company may talk about "federal" or "national" awards
- Seminars
 - » Don't get pressured into paying for services on the spot



Use Your Resources

- PHEAA.org
- EducationPlanner.org
- MySmartBorrowing.org
- YouCanDealWithIt.com
- PHEAA toll free: 800-692-7392
- Federal Student Aid Info Center: 800-433-3243
- **studentaid.gov** The one-stop shop site for all financial aid information.
- **studentaid.gov/FAFSA** Direct link to the FAFSA

What Can You Do Now?



Social Media Outreach





PHEAA American Education Services



@PHEAAaid
@aesSuccessorg

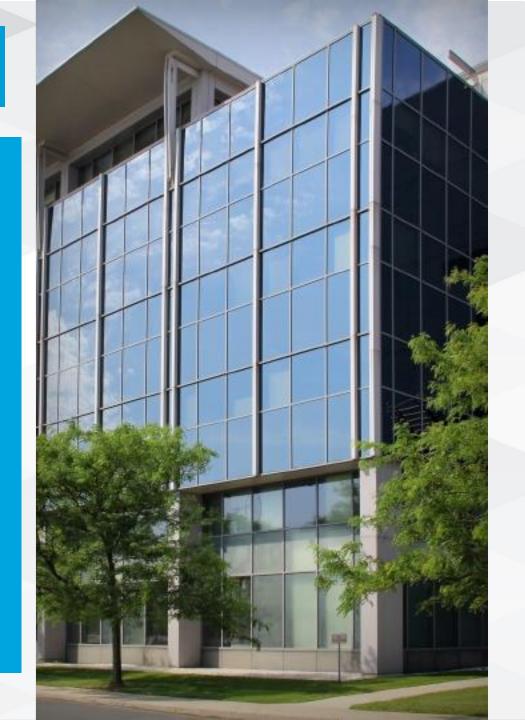


CONTACT INFORMATION

Kurt Deutsch

Higher Education Access Partner PA Higher Education Assistance Agency (PHEAA) 717-514-7172 Kurt.deutsch@pheaa.org





QUESTIONS?