### FACILITIES SUBCOMMITTEE MEETING
Gilroy Unified School District – via Zoom teleconference
9 a.m. Friday, Oct. 7, 2022

1.

<table>
<thead>
<tr>
<th>ITEM</th>
<th>PAGE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Approval of minutes: Sept. 2, 2022</td>
<td>1</td>
</tr>
<tr>
<td>B. <strong>Time certain, 9 a.m.:</strong> Jeremy Dirks, Christopher HS principal, and Deb Padilla, director of curriculum and instruction (secondary), about the proposal for Christopher HS screens in the gym. Cost: $149,923, funded by CHS endowment</td>
<td>5</td>
</tr>
<tr>
<td>C. <strong>Time certain, 10 a.m.:</strong> Sonia Flores, GECA principal</td>
<td>N//A</td>
</tr>
<tr>
<td>D. <strong>Time certain, 10:30 a.m.:</strong> Preliminary Report from ABM on possible energy projects</td>
<td>6</td>
</tr>
</tbody>
</table>

2. FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
<th>PAGE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Gym roof INFORMATION ONLY</td>
<td>Gilroy Prep</td>
<td>Tremco Inc.</td>
<td>~$280k</td>
<td>RRM</td>
<td>29</td>
</tr>
<tr>
<td>B. Change order for IH oversight on phase 2 demo</td>
<td>South Valley MS</td>
<td>EnviroScience Inc.</td>
<td>$15,920</td>
<td>Measure E</td>
<td>35</td>
</tr>
<tr>
<td>C. Topo survey for State Preschool relocation project</td>
<td>Ferrell Avenue Site</td>
<td>Carroll Engineering Inc.</td>
<td>$9,500</td>
<td>Measure E</td>
<td>49</td>
</tr>
<tr>
<td>D. Admin office furniture</td>
<td>GECA</td>
<td>KI Furniture</td>
<td>$5,388.06</td>
<td>RRM</td>
<td>55</td>
</tr>
<tr>
<td>E. PowerSchool to certify Champions Buildings</td>
<td>Rod Kelley &amp; Luigi Aprea</td>
<td>Aedis / DSA</td>
<td>$285,805</td>
<td>PowerSchool</td>
<td>63</td>
</tr>
<tr>
<td>F. New resolution for Unhoused Pupils for 21/22 School Year</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>66</td>
</tr>
<tr>
<td>G. AHEARA Report for District</td>
<td>All</td>
<td>EnviroScience Inc.</td>
<td>$24,225</td>
<td>RRM</td>
<td>69</td>
</tr>
<tr>
<td>H. Portable building improvements for DSA closeout</td>
<td>Luigi ES</td>
<td>Anaya Construction</td>
<td>$51,540</td>
<td>General Fund</td>
<td>70</td>
</tr>
<tr>
<td>I. Environmental testing for the final demolition phase</td>
<td>South Valley MS</td>
<td>EnviroScience</td>
<td>$11,631.0</td>
<td>Measure E</td>
<td>71</td>
</tr>
</tbody>
</table>
J. New ornamental perimeter fence at field area and chain link maintenance fence and gates

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
<th>PAGE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>J.</td>
<td>Luigi ES</td>
<td>Crusader Fencing</td>
<td>$136,912</td>
<td>General Fund</td>
<td>72</td>
</tr>
</tbody>
</table>

K. New shed

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
<th>PAGE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>K.</td>
<td>Las Animas ES</td>
<td>Lowe’s</td>
<td>N/A</td>
<td>Las Animas ES Parent Club</td>
<td><em>136</em></td>
</tr>
</tbody>
</table>

3. MAINTENANCE

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
<th>PAGE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td>Repair of gym floor</td>
<td>Coastal Sports Flooring</td>
<td>$23,895</td>
<td>RRM</td>
<td>73</td>
</tr>
<tr>
<td>B.</td>
<td>Sewer camera</td>
<td>Standard Plumbing Supply</td>
<td>$9,903.09</td>
<td>RRM</td>
<td>76</td>
</tr>
<tr>
<td>C.</td>
<td>Rodent control</td>
<td>Animal Damage Management</td>
<td>$3,075</td>
<td>RRM</td>
<td>77</td>
</tr>
</tbody>
</table>

4. ALVARO MEZA’S ITEMS

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
<th>PAGE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>A..</td>
<td>Las Animas</td>
<td>Playgrounds Unlimited</td>
<td>$72,580.07</td>
<td>RRM</td>
<td>89</td>
</tr>
<tr>
<td>B.</td>
<td>State preschool at Swanston</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>92</td>
</tr>
</tbody>
</table>

5. SAFETY & SECURITY (AURELIO RODRIGUEZ)

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
<th>PAGE #</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td>Zenitel intercom Systems</td>
<td>District Office, Annex and Adult Education</td>
<td>QOVO Solutions, Inc</td>
<td>$55,390.98 General fund (Equipment Replacement Fund)</td>
<td>110</td>
</tr>
</tbody>
</table>

OTHER PROJECTS/FACILITY ISSUES AT SITES

<table>
<thead>
<tr>
<th>SITE</th>
<th>SITES</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Antonio Del Buono ES</td>
<td>Brownell MS</td>
</tr>
<tr>
<td>----------------------</td>
<td>-------------</td>
</tr>
<tr>
<td>Eliot ES</td>
<td>Solorsano MS</td>
</tr>
<tr>
<td>El Roble ES</td>
<td>South Valley MS</td>
</tr>
<tr>
<td>Glen View ES</td>
<td></td>
</tr>
<tr>
<td>Las Animas ES</td>
<td></td>
</tr>
<tr>
<td>Luigi Aprea ES</td>
<td>District Office</td>
</tr>
<tr>
<td>Rod Kelley ES</td>
<td></td>
</tr>
<tr>
<td>Rucker ES</td>
<td></td>
</tr>
</tbody>
</table>

**Next Meeting:** 9 A.M. **Friday, Nov. 4, 2022**
FACILITIES SUBCOMMITTEE MEETING MINUTES
Gilroy Unified School District – 7810 Arroyo Circle, Gilroy, CA and via Zoom teleconference
9 a.m. Friday, Sept. 2, 2022

PRESENT
Debbie Flores                           Anna O’Connor                       Linda Piceno
Maribel Guizar                         Paul Nadeau                         Aurelio Rodriguez
Alvaro Meza                            James Pace

CALL TO ORDER: 9:04 a.m.

1.                                   

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td>Gilroy HS</td>
<td>TBD</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

2. FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)

MINUTES
- Dr. Flores and Alvaro met with Principal Kapaku about the teachers requesting more restrooms near the XY building. The teachers who are asking for access have been given access to theater bathrooms.
- Linda asks if ed code specifies how many bathrooms and distance.
- Paul will initiate an architect study to look at the area and propose potential solutions. This would be paid out of bond funds.
- Dr. Flores would like to see proposals by the next committee meeting.
- Next steps: Staff has been given access to theater bathrooms for a short-term solution. The district will determine what other solutions are viable for this area. Paul will get architect to study the area and propose long-term solutions.
- Also: Restrooms in XY building in general have on-going problems because of the plumbing. Dr. Flores asks for a solution as soon as possible. $48.5K quote from Plumbing America to fix the issues. The committee approves this proposal. It will go as a ratification will go to the board for approval.

B. State preschool design  ADB / SCA site  Aedis  $287,025  Measure E

MINUTES
- The quote is to design a new preschool campus at the former ADB site, using existing portables the district has stored. This would be moving the existing Swanston campus to the ADB site.
- The quote price will drop because the scope of the design will be reduced to be for the moving the Swanston preschool only.
- This would be paid out of bond money. $17M is left.
- Next steps: Paul will work with Aedis to modify the quote for the new scope. The new quote, if it is less than listed on this agenda, will go to the board for approval.

<table>
<thead>
<tr>
<th>C. Buyout of Flint trailer</th>
<th>MOTS</th>
<th>Mobile Modular</th>
<th>$153,762</th>
<th>Measure E</th>
</tr>
</thead>
</table>

**MINUTES**
- The existing Facilities and Maintenance offices are in the same building as the Swanston preschool, which has structural issues. If the building is vacated, the structure would be demolished.
- This proposal is to take over the trailer that Flint has been using as an office for the South Valley MS modernization project. Facilities and Maintenance could move into this building. Paul recommends keeping the trailer in the same location for now.
- Next steps: This will go to the board for approval.

<table>
<thead>
<tr>
<th>D. CEQA / NOE for solar project</th>
<th>El Roble, Eliot, Glen View, Luigi Aprea, Rod Kelley, Solorsano</th>
<th>N/A</th>
<th>N/A</th>
<th>N/A</th>
</tr>
</thead>
</table>

**MINUTES**
- Notice of exceptions and resolutions are required for these solar projects.
- The Division of the State Architect (DSA) is requiring a separate project for each site.
- Next steps: The documents need to have the correct school names and to correct Dr. Flores’ name. Once corrected, they will go to the board for approval.

<table>
<thead>
<tr>
<th>E. Kern Avenue improvements</th>
<th>FFA Farm</th>
<th>City of Gilroy</th>
<th>N/A</th>
<th>N/A</th>
</tr>
</thead>
</table>

**MINUTES**
- This is the paperwork for the proposal to improve the sidewalk along Kern Avenue in front of the FFA Farm. The district property will get a sidewalk and apron.
- Next steps: The committee approves moving forward with this. Paul will work to finalize paperwork. It will go to the board for approval.

<table>
<thead>
<tr>
<th>F. 4-year deferred maintenance plan</th>
<th>All</th>
<th>N/A</th>
<th>N/A</th>
<th>N/A</th>
</tr>
</thead>
</table>

**MINUTES**
- This is a summary of potential maintenance projects in the next four years.
- Paul recommends a standing agenda item on future FSC agendas to update the committee.
- Linda would like to for items on the list to be categorized by what can be paid for by bond and which are paid by other funds.
<table>
<thead>
<tr>
<th>ITEM</th>
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<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Cafeteria tables and benches</td>
<td>Glen View ES</td>
<td>Schiffer Equipment Sales Inc.</td>
<td>$160,257.66</td>
<td>RRM</td>
</tr>
<tr>
<td></td>
<td>El Roble ES</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Eliot ES</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B. Tree replanting/replacement</td>
<td>Solorsano MS</td>
<td>Our City Forest</td>
<td>None</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
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</tr>
<tr>
<td>MINUTES</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>• This was an urgent, safety issue need that needed to be resolved as soon as possible in the school year.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• The existing tables fold into the wall. They will be permanently locked into the wall so they cannot be accessed in the future.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>• Next steps: This will go as a ratification to the board for approval.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>C. Follow-up on shade structures</td>
<td>Las Animas ES, Rucker ES, Mt. Madonna HS</td>
<td>USA Shade</td>
<td>$250K</td>
<td>RRM</td>
</tr>
<tr>
<td>MINUTES</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Dan started to a project to get shade structures at all sites. $1M was set aside of ESSR III funds.</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>• Many requests have come in for shade structures at Las Animas ES. Dr. Flores would like to revisit the plan with the site to reconfigure to better meet the schools’ current needs. James would like to see shades in the front and back of the school.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Plans for Mt. Madonna HS, Rucker ES plan meet the current needs of those two schools.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Alvaro recommends pursuing plans for Las Animas ES, MMHS and Rucker.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• The committee agreed to not go forward with the other schools in the packet: Solorsano MS, Eliot ES, El Roble ES, Rod Kelley ES, Luigi ES (all have solar projects in process); and GECA.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Next steps: The committee approves moving forward with revised plan for Las Animas ES and current plans for MMHS and Rucker ES. These proposals will go to the board for approvals.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D. Tree removal</td>
<td>Rucker ES</td>
<td>Anderson’s Tree Care Specialists</td>
<td>$4,722</td>
<td>RRM</td>
</tr>
<tr>
<td>MINUTES</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• This tree, near one of the school’s playgrounds, is dead and needs to be removed.</td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>• Next steps: This will go to the board for approval.</td>
<td></td>
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<td></td>
<td></td>
</tr>
</tbody>
</table>
MINUTES

- The parent club has proposed installing a shed for sports equipment in a specific spot on campus.
- This plan doesn’t meet spacing requirements for structures on campus, etc. Also, staff prefers that sports equipment be stored in a classroom or on carts in the MPR, etc.
- Next steps: The committee does not approve this request. Alvaro will meet with Principal Codiga to convey the decision.

4. I.T. (MARIBEL GUIZAR) & SAFETY/SECURITY (AURELIO RODRIGUEZ)

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SITE</th>
<th>VENDOR</th>
<th>COST</th>
<th>FUNDING SOURCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.</td>
<td>District office</td>
<td>QoVo</td>
<td>$30,485.94</td>
<td>RRM</td>
</tr>
</tbody>
</table>

MINUTES

- This would be used access points at the D.O. for the lobby and two warehouse doors.
- This proposal brings front door up to ADA compliance. Also allows receptionist to remotely lock the door.
- The I.T. department would like to have an intercom at that department’s front door. It is not part of this proposal.
- Next steps: This will go to the board for approval. A separate proposal for I.T. will come to a future FSC meeting.

MEETING ADJOURNED: 10:40 a.m.

NEXT MEETING: 9 A.M. FRIDAY, OCT. 7, 2022
## Order Summary

**Cart #:** 8526076  
**Purchase Order #:** Indoor Video Board  
**Cart Name:** Indoor Video Board  
**Order Date:** 05/11/2022  
**Estimated Delivery:** 06/20/2022  
**Payment Terms:** NT30  
**Ship Via:**  
**Ordered By:** Jeremy Dirks

### Sold to

<table>
<thead>
<tr>
<th>Sold to Name</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>CHRISTOPHER HIGH SCHOOL</td>
<td>850 DAY ROAD GILROY CA 95020 USA</td>
</tr>
</tbody>
</table>

### Ship To

<table>
<thead>
<tr>
<th>Ship To Name</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>CHRISTOPHER HIGH SCHOOL</td>
<td>850 DAY ROAD GILROY CA 95020 USA</td>
</tr>
</tbody>
</table>

### Payer

<table>
<thead>
<tr>
<th>Payer Name</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>GILROY UNIFIED SCHOOL DISTRICT</td>
<td>7810 ARROYO CIR GILROY CA 95020-7313 USA</td>
</tr>
</tbody>
</table>

### Cart Name

**Indoor Video Board**

### Order Date

**05/11/2022**

### Estimated Delivery

**06/20/2022**

### Payment Terms

**NT30**

### Ship Via


### Item Description

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Qty</th>
<th>Unit Price</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>5' 2&quot; H X 10' 1&quot; 2 Video Displays</td>
<td>1 EA</td>
<td>$115,645.00</td>
<td>$115,645.00</td>
</tr>
<tr>
<td>INSTALL TO BE PAID TO INSTALLER DIRECT</td>
<td>1 EA</td>
<td>$20,000.00</td>
<td>$20,000.00</td>
</tr>
</tbody>
</table>

### Subtotal

**$135,645.00**

### Other:

**$0.00**

### Freight:

**$3,725.80**

### Sales Tax:

**$10,552.61**

### Order Total:

**$149,923.41**

### Payment/Credit Applied:

**$0.00**

### Order Total:

**$149,923.41**
Gilroy Unified School District

Preliminary Assessment Report

CA Contracting Program GC §4217

Presented by:
ABM Building Solutions, LLC
CSLB #976012

October 7, 2022
Key Preliminary Assessment
Team Members

TONY ROEHICK
Account Executive

STEFAN SLATTERY
Lead Project Developer

BRUCE WRIGHT
Vice President/GM, San Francisco Bay Region

MIKE ENZLER
Regional Director
Preliminary Assessment Steps

- Introduction Meeting: 6/30/2022
- Memorandum of Understanding: 7/19/2022
- Preliminary Assessment: 8-9/2022
- PA Feasibility Review: 10/7/2022

WE ARE HERE
Preliminary Assessment Process

• Preliminary operating expense analysis
• ABM development team conducts site visits to review the current conditions
  – Mechanical and control systems
  – Water conservation and building envelope
  – LED Lighting Upgrade
  – EV charging and battery energy storage potential
• Identify potential opportunity for improvements
• Identify possible funding under GC §4217 and potential grants
• Feasibility review
• Develop next steps
# Gilroy USD Utility Spend (2021/22)

<table>
<thead>
<tr>
<th>Building/Facility</th>
<th>Electricity Cost ($)</th>
<th>Gas Cost ($)</th>
<th>Water + Sewer Cost ($)</th>
<th>Total Utility Cost ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gilroy High School</td>
<td>$322,440</td>
<td>$112,543</td>
<td>$145,146</td>
<td>$580,130</td>
</tr>
<tr>
<td>Christopher High School</td>
<td>$130,404</td>
<td>$149,023</td>
<td>$111,790</td>
<td>$391,217</td>
</tr>
<tr>
<td>Ascencio Solorsano Middle School</td>
<td>$156,477</td>
<td>$19,981</td>
<td>$32,256</td>
<td>$208,715</td>
</tr>
<tr>
<td>Eliot Elementary School</td>
<td>$88,986</td>
<td>$8,310</td>
<td>$8,599</td>
<td>$105,895</td>
</tr>
<tr>
<td>Glen View Elementary School</td>
<td>$111,377</td>
<td>$10,946</td>
<td>$28,193</td>
<td>$150,516</td>
</tr>
<tr>
<td>Las Animas Elementary School</td>
<td>$143,459</td>
<td>$13,685</td>
<td>$24,495</td>
<td>$181,639</td>
</tr>
<tr>
<td>Rucker Elementary School</td>
<td>$45,787</td>
<td>$4,529</td>
<td>$0</td>
<td>$50,315</td>
</tr>
<tr>
<td>Rod Kelley Elementary School</td>
<td>$85,914</td>
<td>$8,338</td>
<td>$26,392</td>
<td>$120,643</td>
</tr>
<tr>
<td>El Roble Elementary School</td>
<td>$99,810</td>
<td>$6,691</td>
<td>$28,305</td>
<td>$134,805</td>
</tr>
<tr>
<td>Luigo Aprea Elementary School</td>
<td>$84,417</td>
<td>$11,562</td>
<td>$29,488</td>
<td>$125,468</td>
</tr>
<tr>
<td>District Office</td>
<td>$65,850</td>
<td>$5,842</td>
<td>$4,608</td>
<td>$76,300</td>
</tr>
<tr>
<td>All other sites</td>
<td>$376,277</td>
<td>$47,341</td>
<td>$159,880</td>
<td>$583,499</td>
</tr>
<tr>
<td><strong>Total Spend ($)</strong></td>
<td><strong>$1,711,199</strong></td>
<td><strong>$398,791</strong></td>
<td><strong>$599,152</strong></td>
<td><strong>$2,709,142</strong></td>
</tr>
</tbody>
</table>

*Utility spend based on available information as provided by Gilroy Unified School District*
Mechanical Equipment & Controls

Current Status
• Varying age of HVAC equipment and hot water heaters
• Ageing equipment across the district
  • Wall mounted Bards
  • Packaged Roof Top Units
  • Split Systems
  • Domestic Hot Water Heaters
• District is in the process of transitioning to Pelican Wireless control system

Recommended Measures
• Upgrade aging & inefficient mechanical equipment
• New Pelican control system will be fit for purpose
Lighting

Current Status
• Minimal LED upgrades to interior, exterior or sports lighting

Recommended Measures
• Upgrade all interior and exterior spaces to LED lighting
  ─ Electric utility savings range from 50% to 80%
  ─ LED bulb life – 25,000-50,000 hours (reduced maintenance)
  ─ Light rendering significantly better
• Upgrade sports lighting to LED
Building Envelope & Water Conservation

Current Status
- Varying age and standard of building envelope across the district
- Domestic fixtures are a mixture of standard, low flow and waterless fixtures
- Updated irrigation controls at some locations

Recommended Measures
- Door weather stripping and sealing
- Sealing of windows and other external penetrations from pipes, etc.
- Window tinting – solar protective
- Upgrade all domestic fixtures to low flow
- Upgrade all irrigation controllers to WeatherTrak smart irrigation controllers
Recycled Water Opportunity

Opportunity

• Tap into the Valley Water- South County Recycled Water Pipeline Project
  – Gilroy HS
  – Las Animas ES

Benefit

• Offset up to $70,000+ in landscaping water consumption charges annually
Battery Energy Storage System for Back-Up

Current Status

- Utility shut offs at Rucker ES
- Portable toilets required to keep school open

Recommended Measures

- Battery Energy Storage System to keep well pump running in the event of a utility shut-off
- Size battery to keep other district designated essential services running during utility shut-off event
EV Expertise

- 20,000+ charging ports installed in North America
  - Dealerships
  - Aviation
  - Government/K-12
  - Parking
  - Fleet
- 200+ EV support office locations in U.S. and Canada
- Preferred Vendor for multiple automotive OEM dealer electrification programs
- Dedicated team of Program Management and EV Design Engineering professionals
- Qualified to install and service all types of EV chargers
Other Areas for Improvement

- Ball field artificial turf conversion
- Transformer Upgrade
- Student Learning
## Gilroy USD Estimated Utility Savings

<table>
<thead>
<tr>
<th>Building/Facility</th>
<th>Electricity Savings ($)</th>
<th>Gas Savings($)</th>
<th>Water + Sewer Savings ($)</th>
<th>Total Utility Savings Yr 1 ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gilroy High School</td>
<td>$74,161</td>
<td>$11,254</td>
<td>$58,171</td>
<td>$143,587</td>
</tr>
<tr>
<td>Christopher High School</td>
<td>$24,777</td>
<td>$0</td>
<td>$11,179</td>
<td>$35,956</td>
</tr>
<tr>
<td>Ascencio Solorsano Middle School</td>
<td>$35,990</td>
<td>$1,998</td>
<td>$3,226</td>
<td>$41,214</td>
</tr>
<tr>
<td>Eliot Elementary School</td>
<td>$20,467</td>
<td>$831</td>
<td>$860</td>
<td>$22,158</td>
</tr>
<tr>
<td>El Roble Elementary School</td>
<td>$22,956</td>
<td>$669</td>
<td>$2,831</td>
<td>$26,456</td>
</tr>
<tr>
<td>Glen View Elementary School</td>
<td>$25,617</td>
<td>$1,095</td>
<td>$2,819</td>
<td>$29,531</td>
</tr>
<tr>
<td>Las Animas Elementary School</td>
<td>$32,995</td>
<td>$1,369</td>
<td>$2,449</td>
<td>$36,813</td>
</tr>
<tr>
<td>Rucker Elementary School</td>
<td>$10,531</td>
<td>$453</td>
<td>$0</td>
<td>$10,984</td>
</tr>
<tr>
<td>Luigo Aprea Elementary School</td>
<td>$19,416</td>
<td>$1,156</td>
<td>$2,949</td>
<td>$23,521</td>
</tr>
<tr>
<td>Rod Kelley Elementary School</td>
<td>$19,760</td>
<td>$834</td>
<td>$2,639</td>
<td>$23,233</td>
</tr>
<tr>
<td>District Office</td>
<td>$15,145</td>
<td>$584</td>
<td>$461</td>
<td>$16,190</td>
</tr>
<tr>
<td>All other sites</td>
<td>$28,644</td>
<td>$304</td>
<td>$1,026</td>
<td>$29,974</td>
</tr>
</tbody>
</table>

| Total Estimated Savings ($)        | $330,460                | $20,547        | $88,610                   | $439,617                       |

* all numbers displayed are based on available information provided by Gilroy Unified School District and are subject to change
Leveraging Savings for Funding with CA 4217

SOLUTIONS ARE FUNDED THROUGH EXISTING OPERATIONAL BUDGET

Financial Overview

<table>
<thead>
<tr>
<th>Area of Annual Savings</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Utility Savings</td>
<td>$440K</td>
</tr>
<tr>
<td>Maintenance and Operational Savings*</td>
<td>$110K</td>
</tr>
<tr>
<td>Cost Avoidance Savings</td>
<td>TBD</td>
</tr>
<tr>
<td><strong>Total Annual Savings</strong></td>
<td><strong>$550K - $600K</strong></td>
</tr>
</tbody>
</table>

*US Department of Energy: How to Determine and Verify Operating and Maintenance Savings in Energy Savings Performance Contracts; March 2018
Project Benefits for Gilroy USD

- Increase productivity and health of students and employees through improved learning/workspaces – LED lighting and efficient HVAC systems
- Significant energy savings and general fund relief
- Elimination of need for portable restrooms at Rucker Elementary due to PG&E planned outages
- Significant reduction in water use, including replacement of irrigation source to recycled water
- Meet Governing and District facility improvement initiatives – stretch the impact of Measure E funds
- Strengthen your role as a positive steward of physical and fiscal resources within the Gilroy community
Process Beyond the Preliminary Assessment

- Master Development Agreement (MDA)
  - Requires Governing Board approval.
  - Project is developed in collaboration with District and District maintains control over Scope of Work.
  - Final project must meet §4217 energy & operational savings
  - Typical timeframe is 120 days from MDA to Negotiate and Approve

- In Depth Review and Engineering

- Report Findings and Finalize Scope of Work

- Negotiate and Approve Contract
Thank You

ABM Building Solutions, LLC.
Tony Roehrick, Ed.D.
Tony.Roehrick@abm.com
707.205.0755
Benefits of GC §4217

- Accomplish Facility, Technology & Infrastructure Improvements
- Reduce Utility and Associated Operational Expenses
- Low Interest Tax Exempt Financing is Typically Used
- Savings Fund the Program Improvements
- Often *without CAPITAL OUTLAY*
- ABM Guarantees the Savings
Government Code §4217 Improvement Examples

- Heating, Ventilation and Air Conditioning Improvements
- Park, Street and Parking Lot Lighting Retrofits
- Building Interior Lighting Retrofits
- Swimming Pool Heating and Water Conservation
- Grounds Irrigation Systems Improvements
- Ceiling Replacements

- Domestic Water Conservation Measures
- Electric or NG Buses and Work Vehicles
- Window and Door Replacements
- Roof Replacement or Repairs
- Building Automation Systems
- High Efficiency Transformers
- Hard Scape
- ADA Access

- Building Envelop Sealing
- Solar PV, Solar Thermal
- Wind Turbine Energy
- Electrical Upgrades
- Plug Load Controls
- Biomass Energy
- Battery Storage
- Sub Metering
- Green Roofs
- UPS
Benefits of Guaranteed Energy Savings Agreement

FUNDING
Utilize guaranteed energy and operational savings to pay for critical infrastructure.

TURNKEY SOLUTION
Single point of accountability for design, engineering, implementation and commissioning.

NO CHANGE ORDERS
Firm, fixed pricing – very low risk!
Alternative Revenue Sources & Grants

ABM’s Team of grant writers will help you and your staff pursue alternative revenue and grant opportunities at no additional cost.
PERFORMANCE CONTRACTING (BES)

- Initial Feasibility Analysis
- Measurement & Verification
- Engineering Calculations & Design
- Repairs, Replacements, Retrofits & Upgrades
- Identification & Processing of Utility Rebates & EPA Tax Incentives
- Structuring Financing Terms to Generate Positive Cash Flow
- Commissioning & Retro-Commissioning
- On-Site Training

ABM Bundled Energy Solutions (BES)

High-efficiency conservation, facility modernization & technical service program that addresses both facility upgrades & funding needs of clients.

*Performance Contracting serviced out of HVAC & Maintenance Locations.*
Roof Analysis Report

for

Gilroy Unified School District  
220 Swanston Lane  
Gilroy, CA 95020  

Gilroy Prep (MACSA GYM)

Submitted by:  
Dan Lajeunesse  

Tremco, Inc.  

September 29, 2022
November 19, 2021

Paul Nadeau  
Gilroy USD  
220 Swanston Lane  
Gilroy, CA 95020  

RE: MACSA GYM  

Dear Mr. Nadeau,  

A site visit and roof inspection was conducted on September 19, 2022 at the Gilroy Prep School (MACSA GYM). The following is a summary of my findings along with recommendations to address both the immediate and long-term roofing needs for this campus.  

Building Overview
## Construction:

<table>
<thead>
<tr>
<th>Building</th>
<th>Gym</th>
</tr>
</thead>
<tbody>
<tr>
<td>Roof Type</td>
<td>PVC – Mechanically Fastened</td>
</tr>
<tr>
<td>Membrane</td>
<td>60 Mil PVC</td>
</tr>
<tr>
<td>Insulation</td>
<td>3.5” ISO; ¼” Densdeck w/ Tapered ISO Crickets</td>
</tr>
<tr>
<td>Deck</td>
<td>Wood</td>
</tr>
<tr>
<td>Base Flashings</td>
<td>60 Mil PVC - Adhered</td>
</tr>
<tr>
<td>Slope</td>
<td>Variable @ ¼” to 2:12</td>
</tr>
<tr>
<td>Drainage</td>
<td>Internal Drains &amp; Overflows</td>
</tr>
<tr>
<td>Year Installed</td>
<td>2005 (Original roof)</td>
</tr>
<tr>
<td>Roof Area (sq. ft.)</td>
<td>9,000 sq ft</td>
</tr>
<tr>
<td>Active Leaks (Y/N)</td>
<td>Yes</td>
</tr>
<tr>
<td>Overall Condition</td>
<td>Failed</td>
</tr>
</tbody>
</table>

### Observations / Deficiencies:

The PVC roof is fracturing over the metal insulation and membrane plates. Since this is a mechanically fastened system, there are 2-3 thousand such plates securing the insulation and membrane to the deck. The membrane has become brittle due to heat loads and UV exposure and the membrane is fracturing. This condition was first identified in isolated areas of the main (barrel) roof back in 2016 and has now become a widespread condition. The fractures in the membrane are causing leaks in the gymnasium.

**Photos of typical conditions found:**

Fracture (crack) in the PVC membrane – 1 of 100+ found during inspection.
Widespread fracturing occurring.

Previous patching made to address this condition.
Typical condition found.

Typical condition found.

Typical condition found.

Previous repairs made.

Typical condition found.

Recommendations & Budgets:

Roof replacement is needed as the roof has reached the point of failure. Interim “patching” is recommended to help minimize roof leaks (and interior damage) however this would be a very short-term solution as new fractures will continue to occur.

Immediate Patching & Diagnostics:
- Seal fractures with urethane sealant.
- Conduct infrared scan to determine if (e) roof insulation is dry and thus can be re-used during reroofing (significant cost savings if achievable).

Estimate: $5,775
Roof Replacement: Replacement of the roof is needed. Unless the insulation is found to be dry thru diagnostics (see above), the existing roof will need to be torn off down to the deck, new R24 insulation installed, followed by a new fully adhered 60 mil TPA membrane and flashings with 20-year QA warranty.

Cost Estimate: $280,000

Note: Cost estimates are rough order magnitude and are based on the roofing contractor being the prime contractor. Estimates are based on prevailing wage rates and standard working hours and exclude any electrical, mechanical or plumbing work.

Thank you for the opportunity to assist you with this assessment. Please do not hesitate to contact me if there are any questions or concerns.

Sincerely,

Dan Lajeunesse
Sr. Field Advisor
Tremco, Inc.
DOCUMENT 00 63 63

CHANGE ORDER FORM

Gilroy Unified School District  
7810 Arroyo Circle  
Gilroy, CA 95020

CHANGE ORDER

Project: South Valley Middle School Modernization  
Contract No.: A2122-116

Date: 08/22/22  
DSA File No.:  
DSA Appl. No:01-119488

The following parties agree to the terms of this Change Order:

Owner: GUSD  
7810 Arroyo Circle  
Gilroy, CA 95020

Contractor: EnviroScience, Inc.  
2220 S. Bascom Avenue  
Suite C  
Campbell, CA 95008

Architect: N/A

Project Inspector: N/A

<table>
<thead>
<tr>
<th>Reference</th>
<th>Description</th>
<th>Cost</th>
<th>Days Ext.</th>
</tr>
</thead>
<tbody>
<tr>
<td>PCO #</td>
<td>More individual containments were required than originally anticipated due to concealed asbestos containing materials. The result was an additional 16 clearance samples being required at a cost of $995 each.</td>
<td>$15,920</td>
<td>0</td>
</tr>
</tbody>
</table>

PCO # | [Description of change] | $ |
| Requested by: | [Requester] | |
| Performed by: | [Performer] | |
| Reason: | [Reason] | |
| PCO # | [Description of change] | $ |
| Requested by: | [Requester] | |
| Performed by: | [Performer] | |
| Reason: | [Reason] | |

Contract time will be adjusted as follows:

Previous Completion Date: June 30, 2023

0 Calendar Days Extension (zero unless otherwise indicated)

Current Completion Date: June 30, 2023

Original Contract Amount: $146,715.63

Amount of Previously Approved Change Order(s): $0.00

Amount of this Change Order: $15,920.00

Contract Amount: $162,635.63

GILROY UNIFIED SCHOOL DISTRICT

CHANGE ORDER FORM
DOCUMENT 00 63 63-1
The undersigned Contractor approves the foregoing as to the changes, if any, to the Contract Price specified for each item, and as to the extension of time allowed, if any, for completion of the entire work as stated therein, and agrees to furnish all labor, materials and services and perform all work necessary to complete any additional work specified for the consideration stated therein. Submission of sums which have no basis in fact or which Contractor knows are false are at the sole risk of Contractor and may be a violation of the False Claims Act set forth under Government Code section 12650 et seq.

This change order is subject to approval by the governing board of this District and must be signed by the District. Until such time as this change order is approved by the District’s governing board and executed by a duly authorized District representative, this change order is not effective and not binding.

It is expressly understood that the compensation and time, if any, granted herein represent a full accord and satisfaction for any and all time and cost impacts of the items herein, and Contractor waives any and all further compensation or time extension based on the items herein. The value of the extra work or changes expressly includes any and all of the Contractor’s costs and expenses, and its subcontractors, both direct and indirect, resulting from additional time required on the project or resulting from delay to the project including without limitation, cumulative impacts. Any costs, expenses, damages or time extensions not included are deemed waived.

**Signatures:**

**District:**

[Name] Date

**Contractor:**

EnviroScience, Inc. 08/22/22 Date

**Architect:**

N/A Date

**Project Inspector:**

N/A [Name] Date

END OF DOCUMENT

GILROY UNIFIED SCHOOL DISTRICT

CHANGE ORDER FORM
DOCUMENT 00 63 63-2
GILROY UNIFIED SCHOOL DISTRICT  
Gilroy, California 

Agreement for Professional Services

This Agreement (“Agreement”) is entered into by and between the GILROY UNIFIED SCHOOL DISTRICT (the “District”) and Enviro Science Inc. (“Contractor”). The District and Contractor are the “Parties” and each, a “Party.”

RECITALS

Whereas, the District is authorized by Section 20111 of the California Public Contract Code to contract for the furnishing of non-construction services, if the contract amount is no greater than the statutory limit, which is annually adjusted and is $99,100 during 2022; and

Whereas, the District requires Environmental consultant to render non-construction Services described below; and

Whereas, Contractor represents that it is specially trained, licensed and/or experienced and competent in performing, and is willing and able to perform, the Services required by the District.

Now, therefore, for good and valuable consideration, and pursuant to the terms and conditions of this Agreement, the Parties agree as follows:

1. Services. The Contractor agrees to perform those services set forth in Exhibit A attached hereto and incorporated herein by this reference (collectively, the “Services”). The Contractor’s proposal is incorporated herein by reference; provided, however, that to the extent any services, terms or provisions of the Proposal conflict with this Agreement or Exhibit A the terms of Exhibit A shall govern first, then the terms of this Agreement, then the Proposal. The Services include meetings with District staff and review of previous technical documentation. If engineering services are rendered hereunder, the services include but are not limited to, meetings with District staff, review of technical documentation, plan check and inspection services, if appropriate and included, and completion of any reports or documentation described on the exhibits hereto.

Contractor represents and warrants that it (i) is an independent contractor; (ii) if it is incorporated or otherwise formed outside the State of California, it is registered or has legal right to provide services within California; (iii) has the qualifications, experience, and facilities necessary to properly perform the Services in a thorough, competent and professional manner; (iv) has specially trained, experienced and competent personnel to perform the Services; and (v) shall faithfully, competently and to the best of its ability, experience and talent perform all Services.

2. Term. Subject to earlier termination as provided below, this Agreement shall remain in effect from the date signed by the District, as indicated in the signature page, to and including June 30, 2023 (the “Term”). This Agreement may be extended only by amendment, signed by the Parties, prior to the expiration of the Term.

3. Performance. Contractor shall commence work on May 20, 2022 and shall complete the Services within the Term pursuant to the schedule agreed-upon by the Parties. Contractor offers to provide the Services with the due diligence and timeliness necessary to accomplish the work within the required time. Failure to complete any of the Services pursuant to that schedule shall be deemed a default as provided below.

In the performance of the Services, Contractor shall employ, at a minimum, generally accepted standards and practices utilized by persons engaged in providing services similar to those required under this Agreement.

4. Compensation. Subject to any limitations set forth below or elsewhere in this Agreement, the District agrees to pay Contractor the amounts specified in Exhibit B “Compensation”. The total Compensation, including reimbursement for actual expenses, shall not exceed ($146,715.63), unless additional compensation is approved in writing by the District.

5. Required Documents. Contractor shall not commence work under this Agreement until it has completed, signed and submitted this Agreement and the documents and Certificates identified by the District on Exhibit C.
6. **Method of Payment; Expenses.** Payment of undisputed amounts due for Services actually completed to the satisfaction of the District will be made within 60 days after the District receives a satisfactory invoice from Contractor. Invoices shall not include any Services previously paid by the District and must be in form and content satisfactory to the District. No compensation will be paid for any Services or work not approved by the District under this Agreement. No final payments shall be authorized until all reports have been rendered to and approved by the District.

The District shall not be liable to Contractor for any costs or expenses incurred by Contractor except to the extent pre-approved in writing by the District and verified and supported by adequate records satisfactory to the District. Materials required to complete the Services shall be provided by Contractor, except as otherwise specified in a writing signed by the District and Contractor concurrently with or after the delivery of this Agreement.

7. **Incorporation of Recitals, Exhibits and Attachments.** All exhibits and attachments to this Agreement, including any “required documents” specified above, are incorporated as if fully set forth herein as are all other documents incorporated by reference (including the Proposal) but all such documents are subordinate to this Agreement and in the event of inconsistency or conflict this Agreement controls unless otherwise specified in a writing signed by the District.

8. **Indemnification.** To the fullest extent allowed by law, Contractor shall hold harmless, indemnify and defend the District and its Board members, officers, agents, representatives and employees (collectively, “indemnified parties”) from any and all claims, demands, losses, liabilities, claims, suits and actions (collectively, “claims”) of any kind, nature and description, including but not limited to personal injury, death, property damage and consultants (and/or attorneys) fees and costs, directly or indirectly, arising or resulting from this Agreement or the performance of the Services (including failure to comply with any standard of care applicable to Contractor or the Services) or any action or inaction done, permitted or suffered by Contractor (or its officers, employees, consultants, subcontractors or agents) in connection with this Agreement, unless the claims are caused by the sole negligence or willful misconduct of the District; provided that, if the applicable law so requires, Contractor’s obligations to indemnify the District may be limited to claims that arise out of, pertain to, or relate to the negligence, recklessness or willful misconduct of the Contractor, its officers, employees, consultants, subcontractors or agents. The District has the right to accept or reject any legal representation that Contractor proposes to defend the indemnified parties. This provision shall survive the termination of this Agreement.

9. **Insurance.** Prior to commencing any Services, Contractor shall obtain, and shall maintain in full force and effect during the Term, the following insurance policies, with at least the coverage amounts indicated below:

   (1) To the extent applicable to Contractor and the Services, **Commercial General Liability** ($1,000,000 per occurrence; $2,000,000 general aggregate) and **Automobile Liability Insurance** ($1,000,000) protecting from all claims of bodily injury, property damage, personal injury, death, advertising injury, and medical payments in connection with performance of the Services. (Form CG 0001 and CA 0001, or equivalent).

   (2) If Contractor employs any person to perform the Services, **Workers’ Compensation Insurance** in conformance with all applicable statutory limits; **Employers’ Liability Insurance** ($1,000,000 per accident or disease).

   (3) If Contractor is providing professional Services, **Professional Liability (Errors and omissions) Insurance** ($1,000,000 per claim), as appropriate to the Contractor’s profession.

   a. **Certificates and Endorsements.** All insurance certificates shall be subject to approval by the District as to form and content. With the exception of professional liability, if any, policies shall be written on an occurrence form. The coverage (except for Worker’s Compensation, Professional Liability or Employer’s Liability insurance) shall be primary and policies or endorsements shall name the District, its Board members, officers, employees, agents and representatives as additional insureds. A clause stating that “At least 30 days prior written notice of cancellation, suspension or reduction” and “At least 10 days notice of cancellation for non-payment” will be given to the District is needed.

   b. Contractor shall not perform any Services until after all required coverage has been obtained and provided to and approved by the District. Contractor shall not allow any subcontractor to commence any work under this Contract until the Contractor confirms and verifies that the subcontractor has met the minimum
insurance requirements specified herein. The procuring and maintaining of any required insurance coverage shall not in any manner limit or be construed to limit Contractor’s liability hereunder.

10. **Termination and Suspension.**

   a. **For Cause.** If Contractor fails to perform its obligations under this Agreement, the District will provide written notice specifying each breach for which notice is being given. If Contractor fails to cure such breach(es) within 14 days of such notice (or to make arrangements for cure that are satisfactory to the District, if the breach is such that more than 14 days are required to cure), then the District may elect to terminate this Agreement for cause. Any such termination for cause will become effective upon the date set forth in the District’s written notice to Contractor of its election to terminate.

   b. **For Convenience.** The District may terminate, abandon or suspend performance of this Agreement for convenience and without cause at any time upon 30 days prior written notice to Consultant, in which case the District will pay Consultant as provided in Section III for all Services actually performed, and all authorized expenses actually incurred and paid, under and in accordance with this Agreement, up to and including the date of termination. Such payment shall be Consultant’s sole and exclusive compensation and the District shall have no liability to Consultant for any other compensation or damages, including, without limitation, anticipated profits, prospective losses, legal fees or costs associated with legal representation or consequential damages, of any kind.

11. **Inspection; Acceptance.** The District may, at its discretion, inspect and accept or reject any Services. Acceptance of any Service shall not constitute a waiver of any of the provisions of this Agreement including, but not limited to indemnification and insurance provisions.

12. **Ownership; Copyright.** All data, documents and information provided, created, prepared and/or used in connection with the Services shall be the property of and returned to the District and cannot be used without the District’s prior written consent. All reports, specifications, documents, drawings or other materials generated constitute “works made for hire” by or for the District and the District will be the “author” and owner of all such reports under applicable copyright laws.

13. **Compliance with Laws.** Contractor shall keep itself informed of and comply with all applicable federal, state and local laws, statutes, codes, ordinances, regulations and rules in effect during the Term. Contractor shall obtain any and all licenses, permits and authorizations necessary to perform the Services. None of the District, its board members, officials, employees or agents shall be liable, at law or in equity, as a result of any failure of Contractor to comply with this section.

   Without limiting the generality of the foregoing, to the extent applicable, the *Fingerprinting/Criminal Background Investigation Certification* must be completed before any services are performed by Contractor.

---

14. **Independent Contractor Status.** Contractor is and shall remain an independent contractor. Contractor states and affirms that it is acting as a free agent and independent Contractor, maintains a separate business address and that this Agreement is not exclusive. The District is not liable or responsible to Contractor for any payments (other than the Compensation), withholding income or other taxes, salaries, benefits, loss, costs, expenses, injury or damages. Contractor shall be responsible for filing all returns and paying any income, social security or other tax levied upon or determined with respect to the payments made to Contractor pursuant to this Agreement. A 1099 tax form will be provided to Contractor for services rendered at the end of each calendar year.

15. **Contractor’s Books and Records.** Contractor shall maintain and make available to the District or its representatives upon request, any and all documents and records demonstrating or relating to Contractor’s performance of the Services for a minimum of three years after termination or expiration of this Agreement, or longer if required by law.

16. **Confidentiality.** Contractor agrees to hold and protect confidential information of the District, including any student or personnel information, whether obtained through observations, documentation or otherwise, as
strictly confidential and not disclose any part of it without the prior written permission of the District. Contractor shall not, either directly or indirectly, use any confidential District information for Contractor’s own benefit. A violation of this paragraph shall be a material violation of this Agreement. The confidentiality provisions of this Agreement shall survive and remain in full force and effect beyond the termination or expiration of this Agreement.

If it appears that Contractor has disclosed (or has threatened to disclose) such confidential information in violation of this Agreement, the District shall be entitled to an injunction to restrain Contractor from such disclosures and/or from providing services to any party to whom such information has been, or is intended to be, disclosed. The District shall not be prohibited by this provision from pursuing other remedies, including a claim for loss and damages.

17. **Waiver**. Waiver of any term, condition, or covenant of this Agreement shall not constitute a waiver of any other term, condition, or covenant. Waiver by either party of any breach or default shall not constitute a waiver of any other provision or of any subsequent breach or violation of any provision of this Agreement. Acceptance by the District of any work or services shall not constitute a waiver of any of the provisions of this Agreement.

18. **Governing Law; Venue**. This Contract shall be construed and interpreted pursuant to the laws of the State of California, without regard to any conflict of laws principles. Jurisdiction and venue shall be in the superior courts of Santa Clara County, wherein this Contract shall be deemed to have been executed and Services, Work and products furnished. Any attempt by any Party to remove venue to another jurisdiction or, unless mutually agreed in writing, to federal court, shall constitute a material breach of this Contract.

19. **Entire Agreement**. This Agreement constitutes the entire agreement between the parties hereto with respect to its subject matter and supersedes all prior agreements or understandings, whether written or oral with respect thereto.

20. **Assignment; Amendment**. Contractor obligations under this Agreement shall not be assigned by Contractor without the District’s prior written consent. No amendment to or modification of this Agreement shall be valid or binding unless made in writing by the Contractor and by the District.

21. **Attorney Fees**. The party prevailing in a claim, dispute, or legal proceeding to enforce or interpret this Agreement shall be entitled to recover, and the other party shall pay, reasonable attorney fees and expenses.

22. **Notices**. All notices, invoices and other information required under this Agreement shall be in writing and either personally delivered during normal business hours or sent by first-class U.S. mail (certified, return receipt requested), express delivery service, facsimile transmission, or email to the other Party, as follows:

<table>
<thead>
<tr>
<th>District Representative</th>
<th>Enviro Science Inc. Representative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Álvaro Meza</td>
<td>Name: Hooman Sotoodeh</td>
</tr>
<tr>
<td>Site/Department: District Office</td>
<td>Title: Pres.</td>
</tr>
<tr>
<td>Address: 7810 Arroyo Circle, Gilroy</td>
<td>Address: 2220 S. Bascom Ave., campbell, CA. 95008</td>
</tr>
<tr>
<td>Phone: 669-205-4080</td>
<td>Phone: 408-829-8664</td>
</tr>
<tr>
<td>Fax:</td>
<td>Fax:</td>
</tr>
<tr>
<td>Email: <a href="mailto:alvaro.meza@gilroyunified.org">alvaro.meza@gilroyunified.org</a></td>
<td>Email: <a href="mailto:hooman@enviroscience-inc.com">hooman@enviroscience-inc.com</a></td>
</tr>
</tbody>
</table>

Notice shall be deemed given when received, if personally delivered or faxed (evidence of successful transmission must be retained) or emailed (acknowledgement of receipt of email must be retained), or 3 days after mailing if sent via U.S. mail. Notice of change of address must be given as required herein. Contractor invoices must include the name of the person providing the service, the service performed, the date the service was rendered and the number of hours spent on the work.

23. **Authority to Execute**. The person executing this Agreement on behalf of Contractor represents and warrants that he/she/they has/have the authority to so execute this Agreement and to bind Contractor to the performance of its obligations hereunder.

FORM 080113- RVSD 03.2022
IN WITNESS WHEREOF, the parties hereto have subscribed their names to this Agreement on the dates set forth below.

GILROY UNIFIED SCHOOL DISTRICT

By: ____________________________
Title: ____________________________
Date: ________________

Enviro Science Inc.

By: ____________________________
Title: ____________________________
Date: ________________

FOR CONTRACTOR TO COMPLETE:

License #  CAC 93-1097

State of incorporation or formation: California

Type of Business Entity:

- [x] Corporation
- [ ] Individual
- [ ] Sole Proprietorship
- [ ] Partnership
- [ ] Limited Partnership
- [ ] Limited Liability Company
- [ ] Other: ____________________________

TIN/SSN: 77-0325906

Employer Identification Number and/or Social Security Number

NOTE: The Code of Federal Regulations, Sections 6041 and 6209, require non-corporate recipients of $600.00 or more to furnish their taxpayer identification number (“EID” or “TIN”). The regulations also provide that a penalty may be imposed for failure to furnish the EID or TIN. To comply with these regulations, the District requires your EID, TIN or SSN, whichever is applicable.
EXHIBIT A
TO AGREEMENT FOR CONTRACTOR SERVICES #A2122-116

SERVICES

I. Contractor will perform the following Services under the Captioned Agreement:
   See Attached Proposal Dated March 11, 2022

II. As part of the Services, Contractor will prepare and deliver the following tangible work products to the District:
   See Attached Proposal Dated March 11, 2022

III. Contractor will utilize the following personnel to accomplish the Services:

   □ None.
   □ See attached list.

IV. Contractor will utilize the following subcontractors to accomplish the Services (check one):

   □ None.
   □ See attached list.

V. AMENDMENT

   The Services, work product, and personnel, are subject to change by mutual agreement. In the absence of mutual agreement regarding the need to change any aspect of performance, Contractor shall comply with the Services as indicated above.
EXHIBIT B
TO AGREEMENT FOR CONTRACTOR SERVICES #A2122-116

COMPENSATION

I. The following rates of pay shall apply in the performance of the Services under this Agreement:

   See Attached Proposal Dated March 11, 2022

II. The District will compensate Contractor for the Services performed upon approval by the District of a valid and complete invoice, in form and substance acceptable to the District. In connection with Services that are only partially completed at the time an invoice is paid, notwithstanding any provision of the Agreement or any other document, payment of the invoice does not constitute acceptance of the partially completed work or service. Each invoice is to include:

   A. Line items for all personnel describing the work performed, the number of hours worked, and the hourly rate.
   B. Line items for all supplies, materials and equipment properly charged to the Services.
   C. Line items for all travel pre-approved by the District and properly charged to the Services.
   D. Line items for all subcontractor labor, supplies, equipment, materials, and travel properly charged to the Services.

Unless otherwise directed by the District, in writing, completed invoices are to be submitted to the attention of the Director of Purchasing and the Assistant Superintendent, Business and Fiscal Services. To be considered complete, the invoice packet shall include all back-up documentation required by the District and sign-off from District staff, program manager or project manager assigned by the District to supervise the Services.

III. The total compensation for the Services shall not exceed $146,715.63, as provided in Section 4 of this Agreement.
EXHIBIT C
INSURANCE AND OTHER REQUIRED CERTIFICATES

See attached, copies of the following certificates (Check all required certificates):

X Insurance Certificates and Endorsements
   General Commercial
   Professional

___ Fingerprinting/Criminal Background Certification (if potential contact with students)

___ Tuberculosis Clearance (if potential contact with students)

X Worker’s Compensation Certificate or Evidence of Sole Proprietorship

X W-9 Form

X Conflict of Interest Certification
EXHIBIT C
Health and Safety Requirements for Contractors/Consultants
(TB and COVID-19 Certifications)

The District is committed to providing a safe environment and requires Consultant/Contractor under the above numbered Agreement to fully comply with and abide by all applicable laws, regulations and guidance concerning health and safety, including but not limited to applicable risk assessment or testing relating to tuberculosis, COVID-19 and other infectious diseases. To that end, Consultant/Contractor must complete this Certificate and deliver it to the District.

I, the undersigned, am an authorized representative of Enviro Science Inc., the Consultant/Contractor under the Agreement. By executing and delivering this instrument, Consultant/Contractor certifies, represents and warrants to the District’s Superintendent and Board of Trustees, in connection with each Consultant/Contractor employee, volunteer, subconsultant/subcontractor or other person providing work or services relating to the Agreement under the Consultant/Contractor’s direction and control (each, a “Provider”), as follows:

TB Certification. With respect to Education Code § 49406, I certify that (check all that apply):

☐ No Provider shall come in contact with any District pupil because Services will be provided at an unoccupied school site or remotely only. Thus, no TB assessments/exams are needed.

☐ Consultant/Contractor shall comply (and shall ensure that each subconsultant/subcontractor complies) with the TB requirements with respect to each Provider accessing any District facility or otherwise likely to be in proximity to or come into contact with District students. Furthermore,

1. only the Providers named below will enter a District facility and/or have contact with District students. At no cost to District, each of them has submitted to the required TB risk assessment and, if deemed necessary by a physician/surgeon, a TB test within the 60 days prior to the date hereof (or, if this is a renewal or extension of an existing contract, within the last four years), all in compliance with § 49406.

____________________________________________________________________
____________________________________________________________________
____________________________________________________________________
____________________________________________________________________

(LIST ADDITIONAL NAMES ON ATTACHED SHEET(S) OF PAPER, IF NEEDED)

2. Consultant/Contractor will not allow any Provider to enter any District facility and/or have contact with District students until it has received documentation that the person was examined and found free from active TB. Consultant shall maintain and regularly update such certificates/documentation which will be made available to the District upon request.

By/Signature: Hooman Sotoodeh
Name/Title: Pres.
Date: 5/9/2022
COVID19 Certification. By executing and delivering this instrument, Consultant/Contractor certifies, represents and warrants to the District’s Superintendent and Board of Trustees that:

1. Consultant/Contractor, it is fully aware of an in compliance with all relevant guidance, regulations and laws concerning COVID-19 health and safety, as in effect and applicable on the date of the Agreement (collectively, “COVID19 Procedures”), including but not limited to:

   - The guidelines and requirements of the State of California (“State”) [https://covid19.ca.gov/](https://covid19.ca.gov/), including those promulgated by Cal/OSHA, such as COVID-19 Prevention Emergency Temporary Standards.
   - The state, federal and local guidance and requirement applicable to K-12 school districts, including the District’s policies and procedures currently in effect.

2. As the authorized representative of Consultant/Contractor, I will ensure that all Providers accessing any District facility and/or having any contact with District students abide by the applicable COVID19 Procedures, including but not limited to any vaccination, social distancing and masking requirements in effect while providing work or services under the Agreement.

3. I will ensure that no Provider enters any District facility or interact with any pupil or District employee if they or anyone in their household has symptoms of or has tested positive for COVID-19, or if they have been exposed to anyone who has symptoms or tested positive for COVID-19.

4. I will maintain records evidencing compliance with any applicable requirements (such as vaccination) and will provide such records to (or as directed by) District upon request.

5. Consultant fully releases and discharges District from, and agrees to protect District against, any liability, cost or loss arising from or relating to any Provider COVID-19 infection.

Consultant/Contractor: [DocuSign Envelope ID: 848FF620-FD5D-450C-8E3C-93F59F356227]

By (signature): [EnviroScience, Inc.]

Name of Representative: [Hooman Sotoodeh]

Its (Title): [Pres.]

Date: [5/9/2022]
WORKERS’ COMPENSATION CERTIFICATION

(NOTE: This Certification is required for ALL services agreements and public work contracts; Not required in connection with the acquisition of manufactured items not installed by a contractor or in connection with the use of District facilities by a third party not providing services to District)

Labor Code Section 3700 in relevant part provides that every employer except the State shall secure the payment of compensation in one or more of the following ways:

☐ By being insured against liability to pay compensation by one or more insurers duly authorized to write compensation insurance in this State.

☐ By securing from the Director of Industrial Relations a certificate of consent to self-insure, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to its employees.

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers’ compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the Work of this Agreement. (In accordance with Article 5 – commencing at Section 1860, Chapter 1, part 7, Division 2 of the Labor Code, the above certificate must be signed and filed with the District prior to performing any Work under this Agreement.)

Date: 5/9/2022

Legal Name of Contractor: EnviroScience, Inc.

Signature: [Signature]

By (Name of signatory): Hooman Sotoodeh

Its (Title): Pres.
CONFLICT OF INTEREST CERTIFICATION; DISCLOSURE OF INTEREST

Contractor shall not make, participate in making, or use the position afforded them by this Agreement to influence, any governmental decision in which he or she knows or has reason to know that he or she has a financial interest under California Government Code Section 87100, et seq., or otherwise.

I, the undersigned, am an authorized representative of Contractor and hereby REPRESENT and CERTIFY on Contractor’s behalf that neither Contractor, nor any officer or principal of Contractor, has or shall acquire any interest, directly or indirectly, which would conflict in any manner with the interests of the District or which would in any way hinder Contractor’s performance under this Agreement. Contractor further represents that in the performance of this Agreement, no person having any such interest shall be employed by Contractor as an officer, employee, agent or subcontractor without the express prior written consent of the District. Contractor also agrees as follows:

a. At all times during the Term, Contractor will avoid conflicts of interest or the appearance of any conflicts of interest with the interests of the District in the performance of this Agreement; and

b. If Contractor provides or prepares recommendations for the provision, acquisition or delivery of products or service; then Contractor agrees to provide full disclosure of any financial interest including but not limited to service agreements and/or remarketing agreements that may allow Contractor to materially benefit. Such disclosure may include filing with the District a Statement of Economic Interests (Form 700). Contractor shall also require all consultants or subcontractors who are involved in the making, or participation in the making, of decisions which may foreseeably have a material effect on any District financial interest to file such form with the District; and

c. In connection with Paragraph b, above, Contractor agrees to notify the Superintendent, in writing, if Contractor believes that it is a “designated employee” and should be filing financial interest disclosures, but has not been required to do so by the District.

Date:

5/9/2022

Signature: Hooman Sotoodeh

By (Name of signatory): EnviroScience, Inc.

Its (Title): Pres.
AGREEMENT FOR ENGINEERING SERVICES

Date: September 9, 2022

This Agreement, by and between:

GILROY UNIFIED SCHOOL DISTRICT
Attn: Paul Nadeau, Director of Facilities
7810 Arroyo Circle
Gilroy, CA  95020
Phone: 669-205-7921
Email: paul.nadeau@gilroyunified.org

herein referred to as CLIENT, and

CARROLL ENGINEERING, INC.
Engineers & Surveyors
1101 So. Winchester Blvd., Suite #H-184
San Jose, CA  95128-3903
408-261-9800 / FAX:  408-261-0595

herein referred to as CONSULTANT, is for Professional Services in connection with the project described as follows:

I.  PROJECT:
SCCOE South County Annex, 9300 Wren Ave., Gilroy, CA– GUSD Preschool Program Portables Project

II.  SCOPE OF SERVICES:

Ground Topographic Survey:
CONSULTANT will prepare a survey with detailed ground topographic information for the area shown on attached Exhibit “A” to include the following:

1)  Spot elevations across the site at an approximate 50 foot grid and at all grade breaks.
2)  Surface visible utilities.
3)  Invert and flow line data for existing storm and sanitary sewers including direction of lines. If confirmable from field observation, storm and sanitary lines will be shown connected to their respective utility structure.
4)  Contours provided at 1 foot intervals.
5)  Existing structures.
6)  Existing fences, walls and light standards.
7)  Trees over 6” in diameter.
Underground Utility Survey:
Underground utility survey is included for the area as shown on the attached Exhibit “A”. CONSULTANT will prepare an "As Built" underground survey of the site. The Utility Survey is to include all underground utilities and visible references to underground features as marked by underground locating firm that can reasonably be found.

CONSULTANT will add the utilities as located by underground locating firm to the above topographic survey. The Underground Utility Survey will include the following information, as needed:

(a) Rim and invert locations and elevations,
(b) Locations of on-site Sanitary Sewer lines.
(c) Locations and sizes of on-site Storm Drainage lines.
(d) Locations of on-site Gas Piping.
(e) Locations of on-site Water Lines.
(f) Locations of site electrical conduits.
(g) Valves, overhead utility lines, pumps, manholes, transformers, etc.

Utility lines to be shown on the drawings prepared under this Agreement are derived from record data, reference to visible surface facilities, and/or surface markings made by underground locating companies using electronic utility marking devices. While CONSULTANT and its sub consultants shall endeavor to provide complete surveys, such surveys are subject to limitations as to utilities detected and some line structures cannot be detected. Locations, depths and sizes shown are approximations only. No potholing or other excavation for verification is included under this Agreement.

CONSULTANT can assume no responsibility for the completeness or accuracy of its delineation of such underground utilities, or for the existence of other buried objects or utilities, which may be encountered, but are not shown on these drawings.

Actual location and size, together with the presence of any additional utility lines shall be the responsibility of the contractor to verify prior to construction.

III. COMPENSATION:
CLIENT shall pay CONSULTANT the following fees for the Professional Services performed under II above:

A. Basic Services:
   1. Ground Topographic Survey ..................................... $  7,000.00
   2. Underground Utility Survey ...................................... $  2,500.00
      Total Fee: .............................................................. $  9,500.00

B. Additional Services:
   1. In the event that extra work is needed, and upon written authorization from CLIENT, the following hourly rates for CONSULTANT shall be used:
      a. Principal Engineer ................................................... $245.00/hr.
      b. Principal Surveyor .................................................. $225.00/hr.
      c. Associate Engineer ................................................ $205.00/hr.
      d. Project Engineer ...................................................... $180.00/hr.
      e. Assistant Engineer ................................................... $155.00/hr.
      f. Survey Assistant (Office) ....................................... $155.00/hr.
      g. CAD Operator/Drafter ........................................ $132.00/hr.
      h. Administrative/Clerical ....................................... $  85.00/hr.
      i. Field Surveys ........................................................... $265.00/hr.
2. Reimbursable expenses shall be paid as follows:
   a. Authorized miscellaneous expenses.............................Cost+ 10%
   b. Mileage .................................................................. $0.625/mile

C. Method of Payment:
   Progress billings for all items of service will be made monthly based upon the percentage of work completed to date. The total fee indicated for each item of service will be billed upon completion of work in that category. Additional services will be billed monthly.

   Payment of invoices are due upon receipt. Payments not received within thirty (30) days of the invoice date shall result in a suspension of further work on the project until all amounts are received and the account is current. Interest at the rate of 1-1/2% per month (18% per annum) shall be applied to all amounts due after 30 days of the invoice date.

IV. ASSUMPTIONS AND CONDITIONS:
   The description of work and associated fees outlined in this Agreement take into consideration the following assumptions and conditions:

   1) Any required environmental documents, mitigations or identification of same are specifically excluded.
   2) Design services are excluded.
   3) Geotechnical investigation is excluded.
   4) Tree sizes and locations will be shown on the survey. Tree types shall be determined by an arborist as hired by CLIENT.

V. OWNER’S RESPONSIBILITIES:
   See Paragraph IV.

VI. GENERAL:
   A. Limitation of Liability: CLIENT and CONSULTANT have discussed the risks, rewards, and benefits of the project and CONSULTANT’S fees for services. Risks have been allocated such that the CLIENT agrees that to the fullest extent permitted by law, CONSULTANT’S total liability to the owner for any and all injuries, claims, losses, expenses, damages, or claim expenses arising out of this agreement shall not exceed the total amount of Two Hundred Fifty Thousand Dollars ($250,000.00). Such causes include, but are not limited, to CONSULTANT’S negligence, errors, omissions, strict liability, breach of contract, or breach of warranty.

   THEREFORE, the CLIENT agrees to limit CONSULTANT’S professional liability to the owner and to all construction contractors and sub-contractors or to any other company, organization, or individuals whether or not they are performing work on the project, due to any claim or any nature whatsoever arising out of or relating to the performance of professional services under this Agreement, such that the total aggregate liability of CONSULTANT to those named shall not exceed Two Hundred Fifty Thousand Dollars ($250,000.00).

   B. Indemnity:
   CONSULTANT agrees to indemnify and hold CLIENT harmless from liability for damages arising out of the performance of CONSULTANT’S services on this project to the extent that such liability is caused by CONSULTANT’S negligent acts, errors or omissions under this agreement.
CONSULTANT has no obligation to pay for any of the indemnitees defense related cost prior to a
determination of liability or to pay any amount that exceeds the finally determined percentage
of liability based upon the comparative fault of CONSULTANT.

The CLIENT, by execution of this Agreement, agrees to indemnify and hold harmless
CONSULTANT from any and all claims, losses and liability arising out of the negligent acts of
CLIENT in the performance of this Agreement which is found not to have been directly caused by
the sole negligence or willful misconduct of CONSULTANT.

C. Reliance upon provided data:
CONSULTANT shall be entitled to rely upon the accuracy and completeness of the plans, services,
information and reports furnished by CLIENT.

D. Hazardous Materials:
Except as provided in this Agreement, CONSULTANT and CONSULTANT’S sub-consultants
shall have NO responsibility for the presence, discovery, handling, removal or disposal of, or
exposure to persons of hazardous materials in any form at the project site or environs, including
but not limited to asbestos, asbestos products, polychlorinated biphenyl (PCB), fossil fuels or any
other toxic substances.

E. Archaeological Findings:
Except as provided in this Agreement, CONSULTANT and CONSULTANT’S sub-consultants
shall have NO responsibility for the presence, discovery, handling, removal or disposal of,
archaeological finds or artifacts in any form at the project site or environs.

VII. STANDARD PROVISIONS:
1) CLIENT acknowledges CONSULTANT has the right to complete all services agreed to be
rendered pursuant to this agreement. In the event this agreement is terminated before the
completion of all services, unless CONSULTANT is responsible for such early
termination, CLIENT agrees to release CONSULTANT from all liability for services
performed. In the event all or any portion of the services by Consultant are suspended,
abandoned, or otherwise terminated, CLIENT shall pay CONSULTANT all fees and
charges for services provided prior to termination, not to exceed the contract limits
specified herein, if any. CLIENT acknowledges if the project services are suspended and
restarted, there may be additional charges due to suspension of the services which will be
agreed upon between CLIENT and CONSULTANT prior to CONSULTANT restarting
services.

2) In the event of any litigation arising from or related to the services provided under this
agreement, the prevailing party will be entitled to recovery of all reasonable costs incurred,
including staff time, court costs, attorneys’ fees, experts’ fees and other related expenses.

3) CLIENT agrees that in the event CONSULTANT institutes litigation to enforce or interpret
the provisions of this agreement, such litigation is to be brought and adjudicated in the
appropriate court in the county of Santa Clara, CA.

4) Except as provided in subdivisions (b) and (c), in an effort to resolve any conflicts that
arise during the design or construction of the project or following completion of the project,
CLIENT and CONSULTANT agree that all disputes between them arising out of or
relating to this agreement shall be submitted to nonbinding mediation, unless the parties
mutually agree otherwise.
(b) Subdivision (a) shall not preclude or limit CONSULTANT’S right to file an action for collection of fees if the amount in dispute is within the jurisdiction of the small claims court.

(c) Subdivision (a) shall not preclude or limit CONSULTANT’S right to record, perfect or enforce applicable mechanic’s lien or stop notice remedies.

The above is mutually agreed to this 9th day of September, 2022.

CONSULTANT
CARROLL ENGINEERING, INC.
Engineers & Surveyors
1101 So. Winchester Blvd., Suite #H-184
San Jose, CA 95128-3903

Robert V. Henry, P.E., QSP/QSD
President
RCE License No. 60443

CEI Project #: 2932

CLIENT
GILROY UNIFIED SCHOOL DISTRICT
7810 Arroyo Circle
Gilroy, CA 95020

By

Title

Date
**Customer-Quote View w/o lines**

<table>
<thead>
<tr>
<th>Customer</th>
<th>KI Contract Furniture - OB</th>
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<tbody>
<tr>
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<tr>
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<tr>
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<table>
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<tr>
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<tr>
<td>Business</td>
<td>Oakland</td>
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<tr>
<td>Vendor</td>
<td>Oakland</td>
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</table>

**Scope of Work**

**QUOTED SCOPE:**
1. Receive, deliver and install the following during NBH in (1) trip to site:

   **Admin Office**
   -- (1) Task Chair
   -- (1) 20"x30" Fixed Height Table
   -- (1) L-Shaped Height Adj. Desk
   -- (3) 2H Lat Files w/ laminate tops

**QUOTE NOTES:**
1. Pricing does not include will calls, stair carry, field cuts, OT, prevailing wage or multiple trips to site
2. Invoice will be paid directly to OTM by Gilroy USD

**COVID 19 NOTES:**
1. Pricing does not include any site-based COVID restrictions or requirements beyond OTM’s health and safety protocols (see provided link.) OTM will provide an estimate for the surcharge upon receipt of site-specific protocols.

**Addresses**

<table>
<thead>
<tr>
<th>Ship To</th>
<th>OTM Oakland Warehouse</th>
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<tbody>
<tr>
<td></td>
<td>745 85th Ave, Unit M-N</td>
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<tr>
<td></td>
<td>MUST CALL BEFORE DELIVERY FOR</td>
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<tr>
<td></td>
<td>APPOINTMENT</td>
</tr>
<tr>
<td></td>
<td>510-956-3500</td>
</tr>
<tr>
<td></td>
<td>Oakland, CA 94621</td>
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<table>
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<tr>
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<th>Gilroy Early College Academy</th>
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<tr>
<td></td>
<td>5055 Santa Teresa Boulevard</td>
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<tr>
<td></td>
<td>GECA-1</td>
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<table>
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<tr>
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<th>Ki Contract Furniture</th>
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<tr>
<td></td>
<td>330 Bellevue Street</td>
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<td>Ste M-N</td>
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<td></td>
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**Participants**
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<tr>
<th>Company</th>
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<th>Role</th>
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<tbody>
<tr>
<td>KI Contract Furniture - OB</td>
<td>Bredael-Schmidt, Taylor</td>
<td>Project Contact</td>
<td>877.240.5376</td>
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<td>Wenzel, Kim (AP)</td>
<td>Billing Contact</td>
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<tr>
<td>OTM</td>
<td>Vever, Libby</td>
<td>Customer Receiving Dist</td>
<td>510.956.3580</td>
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<td>Botelho-Levine, Charline</td>
<td>Salesperson</td>
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<tr>
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<td>Felix, Alondra</td>
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### Documents

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**Totals**

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### Terms and Conditions

#### Project Conditions

Pricing based on the following unless otherwise noted under scope of work:
- Pricing includes disposal fees for product packing materials only
- Changes in scope of work = man hours will be billed at Time & Materials
- This quote is based on site conditions being free & clear of any Trades & Contractors. Without free and clear access, OTM reserves the right to revert to Time and Materials billing on the labor portion of the proposal.
- Pricing based on service during normal business hours, Mon-Fri
- Pricing is based on no stair carry
- Pricing is based on (1) trip to the site; additional trips may incur additional charges

#### General Terms

Payment Terms: 50% Deposit due up front. Balance due upon completion of quoted project.

Please issue a Labor Purchase order as soon as possible to ensure scheduling.

Commencement of this project indicates acceptance of terms and conditions.

Clear and detailed installation drawings are required.

Complete and accurate specifications are required.

All overdue accounts will be charged a service fee computed at the rate of 1.5% per month on the unpaid balance, which is 18% per year.

Payments received shall be first applied to interest, then principal. In the event any action or proceeding is instituted in state, federal or bankruptcy court to collect sums owing or to interpreting these terms and conditions, customer agrees to pay OTM its fees and court costs, including reasonable attorney’s fees.
If a Labor Purchase Order cannot be provided, please sign below to ensure that your job and proper man power is scheduled.

Price good through the quote’s Expiration Date.

Customer’s Signature ___________________________________________  Date __________

Employee’s Signature ___________________________________________  Date __________
KI is pleased to present the enclosed quotation. The following items are included:

- Quote
- Summary
- Itemized Quote
- Detailed PO requirements
- Product Options

Sales Team:

Bridget Eyraud
Field Sales Specialist
Bridget.eyraud@ki.com
831-521-9959

Taylor Schmidt
Inside Sales Specialist
taylor.schmidt@ki.com
877-240-5376

GECA Admin Main Office

Quote Number: 22TRS-597191/C

CREATED 9/8/2022 / REVISED 9/15/2022 | Valid Through 11/14/2022

PRODUCT TOTALS
See Quote Detail Summary
GRAND TOTAL

$4,122.90
$422.60
$4,545.50

Requested Delivery Date:
To be Determined

Sold To
Gilroy Unified School District
7810 Arroyo Circle
Gilroy, CA 95020
P. (408) 847-2700
Customer # 18377

End User
Gilroy Unified School District
7810 Arroyo Circle
Gilroy, CA 95020
P. (408) 847-2700

Ship To
To be Determined

Installation
DROP SHIPPED/No Installation

Client Notes:
Quote reflects delivered pricing.
Installation is not included.
Changes in quantity, finish options, etc. may affect pricing.
Please include the surcharge amount on your PO otherwise your order will go on hold.
When submitting purchasing contracts please reference quote#22TRS-597191
Please send PO directly to taylor.schmidt@ki.com
## Quote Summary

**Product SubTotal:** $4,122.90  
**Estimated Sales Tax 10.2500%:** $422.60  
**Quote Total:** $4,545.50

### NOTES:
- Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.
- Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customer’s responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI’s Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer’s invoice.

---

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**WorkGroup Product Subtotal:** $4,122.90
Final Considerations:
To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:
   KI
   1330 Bellevue Street
   Green Bay, WI 54302

2. The following items must be included on all purchase orders:
   - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
   - Ship To Information: complete legal name, address, contact name, contact phone number
   - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
   - Issue Date: date the purchase order was issued
   - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
   - Purchase Order Total: total of all items and services included on the purchase order
   - Authorization: signature of authorized purchasing agent or buying entity
   - Order Details: reference a fully optioned KI quote (ex: 11KGH-85432) or include all the information listed below
     - Quantity of each item
     - Complete model number, including all finish and option information (by line item)
     - Net purchase price (by line item)
     - Extended net purchase price (all line items)
     - Any additional applicable charges (ex: installation and/or delivery charges)
     - Contract name and/or number if pricing is based on a contract reference

3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.

4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.
   We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.
   
   Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.
July 1, 2022

Mr. Paul Nadeau  
Director of Facilities  
Gilroy Unified School District  
7810 Arroyo Circle  
Gilroy, CA 95020

Subject: Certification for three Preschool Sites Luigi Aprea, Rod Kelley, Antonio Del Buono Elementary Schools  
Proposal for Architectural Services

Dear Mr. Nadeau

We are submitting this revised Proposal for architectural service on the subject project. We will honor the terms herein for 30 calendar days from the date of this proposal. The proposal is as follows:

PROJECT UNDERSTANDING

The District has a contract with Champion Schools who installed buildings at three sites; Luigi Aprea, Rod Kelley, and Antonio Del Buono Elementary Schools. These buildings were not DSA approved or certified. This proposal is to prepare drawings and a Post Construction Inspection Report (PCIR) for Approval to DSA. A full and separate set up documents will be required for each site, as required by DSA.

Luigi Aprea: One portable building approximately 40'x48' is in serviceable condition. ADA path of travel, voice evacuation fire alarm systems, ADA drop off zone will need to be addressed.

Rod Kelley: Two 24' x 40' portables are in serviceable condition. Again, ADA path of travel, voice evacuation fire alarm systems, ADA drop off zone will need to be addressed.

Antonio Del Buono (ADB): This building is comprised of four modules creating a 40 x 48' building. It approximately 20 years old and in much needed repair. The repairs would be extensive and the value of what would be expended would be better spent on a new building, in lieu of this building. Our recommendation to the District is to replace these buildings per earlier conversations.

This proposal will include the following tasks for each site:

• Research with DSA on the history of these buildings and past approvals/certifications.
• Site walk and verification of Path of Travel, and fire alarm systems.
• Site Code analysis of the entire site including building analysis, plumbing, parking, fire hydrants, FEMA flood zone mapping, etc.
• Full set of drawings for DSA review and approval, including modular manufacturer drawings.
• ADA and Fire and life safety upgrades that may include path of travel upgrades, restroom and drinking fountain upgrades, parking and drop off upgrades, new fire hydrants, fire alarm upgrades (including voice evacuation), etc.
• MWLEO Landscape compliance (75% of building square footing needs upgraded irrigation to new codes).
• Create a Post construction Inspection Report in compliance with DSA 140. (not applicable for ADB)
The upgrades that are required for the restrooms, parking lot and path of travel, and fire alarm will require a bid process and construction. We are including minor revisions to the restrooms and path of travel upgrades with this proposal. Major reconfigurations of restrooms and such are not included in this proposal.

This project will require the following services, which are not included in this proposal, but typically hired directly by the District for this work:

- Topographic and Underground Utility Surveys
- Geotechnical recommendations

Assumptions:
- Approval or certifications of other buildings on site are not included in this proposal.
- No reconfiguration of the structure of the building, foundations, mechanical, electrical or plumbing systems, finish upgrades, roofing, etc. are included in this proposal.
- No major reconfiguration to restrooms will be required by DSA.
- No major changes to landscape are required other than reconfiguration of the sprinkler systems.
- No site lighting upgrades will be required.

**BASIC SERVICE**

We will provide basic design service, which includes the normal landscape and civil (excluding off-site work) engineering services, covering the following phases:

**Design Phase**

We will review and evaluate the Owner-furnished program as well as schedule and budget requirements. Based on this information, we will prepare Design documents, which include drawings and a Request for Proposal for building contractors, a Statement of Probable Costs and other appropriate materials.

**Construction Documents**

Upon the Owner’s approval of Design Phase documents, we will prepare Construction Documents consisting of drawings and specifications, setting forth in detail the requirements for the construction of the Project. On behalf of the Owner, we will seek the appropriate approval from state and local agencies of these documents and will assist the Owner in connection with the Owner’s responsibility for filing other required documents. We will review the Contractor’s cost estimate, which reflects the scope of work to-date.

We will assist the Owner in the preparation of the necessary bidding information, bidding forms, the Conditions of the Contract, and the form of Agreement between the Owner and Contractor.

**Construction Phase**

Our responsibility to provide Basic Services for the Construction Phase commences with the award of the Contract for Construction and terminates at the earlier of the issuance to the Owner of the final Certificate for Payment or 60 days after the date of Substantial Completion of the Work.

The basic service during the construction phase includes review of submittals, periodic site visits during construction, review and processing change orders, certification of construction payment requests and final
project inspection. We anticipate the construction timeframe to be approximately 6 months total. If construction extends beyond this timeframe at not fault of the Architect, extended construction services will be billed per the Added Services below.

**BASIC COMPENSATION**

This fee is a fixed fee based on the effort and scope listed above. Any work not listed above will be considered an additional service.

- **Luigi Aprea:** $139,640.00
- **Rod Kelley:** $146,165.00
- **Antonio Del Buono:** $140,140.00

**ADDITIONAL SERVICES**

Services beyond Basic Service described above will be invoiced based upon standard hourly rates listed in Attachment D of our Master Agreement.

Extended Construction Administrations services will be billed on an hourly basis per the hourly rates listed in attachment D of our Master Agreement.

**REIMBURSABLE EXPENSES**

Reimbursable expenses are invoiced at 1.10 times actual cost.

**PAYMENT SCHEDULE**

The payment schedule for basic compensation will be as outlined in our master agreement. Invoices will be submitted monthly based on the percentage of completion of each phase of service.

We ask for your expeditious approval of this proposal. Please do not hesitate to call us if you require additional clarification on any of the above points. Otherwise, we ask that you indicate your acceptance of this Proposal by signing the enclosed copy of this letter, which will become our working agreement, and return an electronic copy to our office.

We thank you for the opportunity to be of service.

Sincerely yours,

AEDIS, Inc.

[Signature]

Joe A. Vela, AIA
Managing Principal – Central Valley

Accepted:

For Gilroy Unified School District
WHEREAS, Navigators Schools has requested that the Gilroy Unified School District Board of Education discuss and certify to the number of projected unhoused pupils, if any, that will be served by the proposed Gilroy Prep School Charter School project, pursuant to School Facility Program Regulation Section 1859.162.1(a); and

WHEREAS, a condition of processing the Charter School application under the Charter School Facilities Program is a resolution from the Governing Board of Education of the School District in which the Charter School is physically located which certifies to the number of District projected unhoused pupils, if any, that will be served by the proposed Charter School project; and

WHEREAS, pursuant to SFP Regulation Section 1859.162.1(a) the Gilroy Unified School District Board of Education is required to discuss this issue as an action item at a regularly scheduled, publicly held board meeting; and

WHEREAS, the unhoused pupils certification is now being amended to reflect the updated new construction eligibility determination provided by the Office of Public School Construction; and

WHEREAS, the proposed Charter School project is anticipated to be physically located within the boundaries of the Gilroy Unified School District:

WHEREAS, the Gilroy Prep School Charter project will provide facilities for an existing Charter School Program currently housed in an Gilroy Unified School District facility; and

WHEREAS, pursuant to School Facility Program Regulation Section 1859.50, the District at this time does not generate projected unhoused pupils that would be served by the proposed Charter School project; and

WHEREAS, Exhibit A, attached, outlines the methodology utilized to determine the number of unhoused pupils which would be served by the proposed project.

THEREFORE, BE IT HEREBY RESOLVED that the Gilroy Unified School District Board of Education certifies the following projected unhoused that will be served by the proposed Charter School project:

1) Navigators Schools Gilroy Prep School Charter
   0 Unhoused K-6 Pupils, 0 Unhoused 7-8 Pupils
Enacted this 20th day of October, 2022, by the Gilroy Unified School District Governing Board of Education.

Ayes: 
Noes: 
Absent: 
Abstain: 

By: _________________________________
    Board President

Attest:

By: _________________________________
    Clerk of the Board of Education

Attachments:

    Exhibit A – Calculation of Unhoused Pupils
Navigators Schools – Gilroy Prep School Charter

Request for up to 565 pupil grants in grades K-8 (Average 62-63 per grade level)

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The Gilroy Prep School Charter plans to request 565 K-6/7-8 pupils. However, based upon current eligibility calculations, the District has no projected unhoused pupils K-6/7-8 pupils. Therefore there are no projected unhoused K-6 or 7-8 pupils that would be served by the charter.
According to the US EPA: "Public and non-profit private schools have distinct regulatory requirements to protect school children and school employees from asbestos exposure."

The Asbestos Hazard Emergency Response Act (AHERA) & its regulations require public school districts and non-profit schools including charter schools and schools affiliated with religious institutions to:

1) Inspect their schools for asbestos-containing building material every 3-years;
2) Re-inspect material conditions every 6 months called "Periodic Surveillance"; and
3) Prepare a management plan to take action to prevent or reduce asbestos hazards.

These legal requirements are founded on the principle of "in-place" management of asbestos-containing materials (ACMs). Removal of these ACMs is not usually necessary unless the material is severely damaged or will be disturbed by a building demolition or renovation project.

Date: 9/20/2022

To: Gilroy Unified School District

Attn: Mr. Paul Nadeau, Director

E-Mail: Paul.Nadeau@gilroyunified.com

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<td>18</td>
<td>Maintenance yard</td>
<td>&quot;</td>
<td>$1,275.00</td>
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<tr>
<td>19</td>
<td>Community Day School</td>
<td>&quot;</td>
<td>$1,275.00</td>
</tr>
</tbody>
</table>

Total Proposal: $24,225.00

NOTE: If bulk material samples are needed they will be billed at $50 ea.
Anaya Construction  
P.O. Box 1260  
Ripon, Ca. 95366  
License # 746627  
DIR # 1000007522  
Cell # 209-605-4395

Proposal  
September 27, 2022

Gilroy USD  
7810 Arroyo Circle  
Gilroy, Ca. 95020  
Office # 669-205-7923  
Cell # 408-612-2720

Attn: Marissa

Re: Luigi Aprea ES portables 22 (M) and 23 (N)

Anaya Construction will provide all material, labor and equipment to do scope of work listed below.

1. Remove and dispose of (2) metal handicap ramps
2. Remove and dispose of asphalt transitions
3. On portable 22 (M) remove skirting to purchase and install correct tie down plates
4. After inspection install new skirting
5. On portable 23 (N) remove and replace skirting to confirm nailing pattern
6. In portable 22 (M) remove sink cabinet and install (1) new countertop
7. Remove (E) exterior plumbing lines
8. Remove paint off of DSA tags
9. Purchase, deliver to site (1) 13 section landing with ramp & steps and set-up
10. Install skirting, install J flashing and paint to match (E) portable color
11. When complete site to be left clean from all debris

Total: $ 42,950.00
20% contingency for unforeseen conditions to be used with approval for GUSD: -- $  8,590.00

Total Cost: $ 51,540.00

Note: Cost based on weekday prevailing wage rates

Call or email me with any questions

Thank you,
Jesse
**REVISED PROPOSAL**

**Proposal Date:** 09/26/22  
**Submitted By:** ESI  
**Attn:** Ms. Marissa Van Patten  
**Proposal Nº:** P57-R

<table>
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<tr>
<th>TASK</th>
<th>DESCRIPTION</th>
<th>COST</th>
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| 1 Background IH Services | Discuss project needs with the PM  
Review past survey data  
Order sampling supplies  
Schedule the Site inspection | $ 150.00 |
| 2 Field Investigation Services: | Travel to and from Site  
Visually inspect all areas of each Building  
Collect samples of suspect materials (behind surfaces)  
Filed & photo documentation | $ 2,500.00 |
| 3 Analytical Services: | Deliver all asbestos samples to a certified lab for analysis (1/2 hr @ $95/hr) | $ 47.50 |
| | Complete lab COC forms for Asbestos for all Buildings (1/2 hr @ $95/hr) | $ 95.00 |
| | Analyze up to 80 bulk samples for asbestos by PLM at a State-certified lab | $ 2,800.00 |
| | Analyze up to 40 paint samples for lead by Flame AAS at a State-certified lab | $ 2,000.00 |
| 4 Report of Findings: | Summarize all NEW analytical findings in a written report  
Identify extent of ADDITIONAL abatement needed  
Discuss findings with the client as needed | $ 1,750.00 |
| 5 Direct Expenses: | Auto mileage to the Site & Lab  
Sampling supplies and material | $ 350.00 |

**SUB-TOTAL:** $ 9,692.50  
20% CONTINGENCY: $ 1,938.50  
**TOTAL PROPOSAL:** $ 11,631.00
9/28/2022
Attn: Marissa Van Patten
Gilroy Unified School District

Regarding: Fence work at Luigi Aprea Elementary

Material & Installation all material black in color
$136,912.00 with Ameristar iron fence product
$121,949.00 with Fortress / equal material
(Fortress has 20 week lead time on 7’ high panels)

(temp fence galvanized finish on stands one time install and remove)
1. 410 lf of 6’ temp fence with panels (west of new playground)
2. 398 lf of 7’ high 3 rail ornamental iron fnce with caps installed on the pickets. (west of new playground)
   Posts are 4’6” deep with rebar cages per plans. Installed with bracketed system only detail #12 sheet A105
3. 49 lf of 6’ high chain link fence 3 rail 2” 9-gage and one each 12 ‘ wide double swing gate (north of building J)
4. 27 lf of 6’ high chain link fence 3 rail 2” 9-gage and one each 12’ wide double swing gate (south east of vandal watch)
5. Removal of 100 lf of existing fence south of playground and set two each end posts at fence ends
   No rebar cages on chain link fence section in this proposal

Qualifications: Below qualifications apply to this proposal
• This bid document and all of its terms and conditions shall be incorporated into any contract or subcontract between Subcontractor and G.C. or Owner in relation to the project on which this bid or proposal is issued. The terms of this bid document shall control and take precedence over any terms in any other writing, contract or subcontract entered between Crusader Fence Co. and G.C. and/or Owner for this project which conflict with or are different than the terms herein. This is a material term and acceptance of this Bid or Proposal expressly includes acceptance of this term.
• Proposal is based on two move-ins, addition move-ins shall be charged at $2,300 each.
• Site shall include unencumbered access to fence lines for an all-season truck and installation equipment (i.e. Bobcat) for material delivery and work performance. If hand-digging is required as a result of poor access, Crusader Fence requires a F.C.O. by G.C. or Owner and will result in additional cost.
• Crusader Fence is not responsible for damage to landscape or objects within 6’ of fence line.
• Staking of fence line shall be laid out by G.C. or Owner prior to Crusader Fence mobilization. Staking shall include all end, corner, and gate locations complete with finished grade elevations. Clearing, grading, grubbing or staking of the fence line is not included in this proposal.
• Locating of non-USA member utilities is not included in bid. Private sub-surface locating services can be added with additional cost. The G.C., Owner, and their representatives shall indemnify and hold Crusader Fence harmless from any and all liabilities and/or damage resulting from unmarked non-USA member utilities. If any underground utility is within 3 feet of fence footings, hydro-vac and/or any other means to safely avoid utility strikes will require a F.C.O. by G.C. or Owner. Hand-digging to avoid underground utility strikes is excluded. Hydro-vac rate is cost plus 15%.
• Non-drillable post holes will require a signed F.C.O. by G.C. or Owner and will result in additional costs. All post holes will be drilled with a 9,000 lbs (max. size) drilling machine using a 10 min. drill time (max. time) upon refusal to determine if holes are non-drillable independent of soils report.
• Crusader Fence is not responsible for any disturbance of existing environmental contaminants.
• No knox box’s or any other fire department devices included.
• All posts set in concrete slabs, walls, bridge decks, etc. are to be set prior to setting concrete; or they must be blocked out or sleeved by G.C. or Owner.
• Any construction schedule shall be made in consultation with Crusader Fence and shall provide adequate time to perform all work during normal working hours based on an eight-hour day. Crusader Fence is not responsible for liquidated damages if insufficient time has been allocated by G.C. or Owner.
• Core drilling, saw cutting, concrete/asphalt patching, spoils haul-off, permits or fees, engineering calculations are not included in this proposal.
• Crusader Fence will provide construction cores only for all keyed lock and hardware sets.
• This bid proposal factors in a discounted cost which allows for a maximum of a 5% retention. This retention is due and payable 60 days after acceptance of Crusader Fence’s completed work.
• Material pricing in this quotation assumes Owner/GC provided lay-down yard. If no lay-down yard is available, the cost for Crusader Fence to handle, deliver and store the project material is 2% of material cost/month.
• Bond rate - .65% on first $500K, .52% next $2M, .45% next $2.5M (No bond expense included in bid) Insurance - $2M G/L, $1M Worker’s Compensation.
• Crusader Fence Co. requires a letter of intent within 14 days to honor bid submission.
• No mock ups for this project included in this proposal
• All Rebar to be provided by others and not included in this proposal
• All special inspections and material ID can be added at additional cost but is not included in this proposal

Thank you for the opportunity to quote this project.
Very respectfully,
Nathan Boek
Industrial Estimator
Coastal Sports Flooring D.B.A
COASTAL CONSTRUCTION TEAM
4924 Balboa Blvd. Suite 461
Encino, CA 91316
Phone (818) 850-0695 Fax (866) 880-1610
CA CONTRACTORS LICENSE #903985
DIR #1000064923

TO:
Gilroy Unified School District
7810 Arroyo Circle,
Gilroy, CA 95020

FOR:
Christopher High School
850 Day Rd,
Gilroy, CA 95020

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<td>LABOR/MATERIALS ENDWORK</td>
<td>GYMNASIUM FACILITY: FULL SANDING AND REFINISHING OF THE GYM HARDWOOD FLOOR TO BARE RAW WOOD. SUPPLY AND APPLICATION OF A PREMIUM GYM FLOOR FINISH SYSTEM FIVE (5) COATS TOTAL. TWO (2) COATS OF WATERBASED GYM FLOOR SEALER. REPAIN GAME LINES AND THREE (3) TOP COATS OF WATERBASED GYM FINISH (BONA HD SUPER SPORT).</td>
<td>$23,895.00</td>
</tr>
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CA SALES TAX: INCLUDED
GRAND TOTAL: $23,895.00
**STANDARD PLUMBING SUPPLY CO.**
570 MARTIN AVENUE
SANTA CLARA, CA 95050
SANTA CLARA (408)249 9990

**Ship To:**
GILROY SCHOOL DISTRICT
7810 ARROYO CIRCLE
GILROY, CA 95020-7313

**Bill To:**
GILROY SCHOOL DISTRICT
7810 ARROYO CIRCLE
GILROY, CA 95020-7313

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<th>ENTRIES</th>
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<th>TERMS</th>
<th>W/H</th>
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<td>0 RKS</td>
<td>NET 10TH</td>
<td>TJ</td>
<td>PREPAID</td>
<td>BEST WAY</td>
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**QUOTED BY:**
RKS

**QUOTED TO:**
JAS SOHAL

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<td>.00</td>
<td>828.09</td>
<td></td>
<td>9903.09</td>
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*Quote Only - Do Not Pay*  *Quote Only - Do Not Pay*

**Quote Only - Ask for an invoice**
Quoted pricing may vary due to market conditions prior to order placement and shipment. Special order items are not returnable. Other items may require a restocking fee and return freight charges.
Pest Control Agreement between Animal Damage Management Inc and Contract#8924

Name: Gilroy USD
Contact: Linda Figone
Address: 7810 Arroyo Circle Gilroy CA 95020
Phone: 669-205-7942
Email: linda.figone@gilroyunified.org

Hereby Authorizes Service at
Site Address: Transportation Yard (Mechanic Shop)

Description of Work and Pricing

Rat Prevention:
Located at the Mechanical shop there are 5 entry doors with gap space on bottom,
We will remove old door sweeps and install new brush door sweeps
Install ¼” hardware cloth over 2nd story louver vent
Fill open areas with concrete near meter and where wall hole conduit is running through.
There are 3 roll up doors with large gaps, we will replace bottom rollup door weather strips with new guards
Add 3” weather brushes on sides and top area of each roll up door to help control rodents from entering.

Cost is - Material: $1,275.00 Labor: $1,800.00 Total cost: $3,075.00

Period of Performance
** MONTHLY CONTRACTS ONLY: There is a three-month minimum for all new contracts. After-which it is the customers responsibility to cancel after 3 months in writing.

Payment Terms
* Payment Terms are Net 30
* Customer agrees to pay when billed for services due. A service charge of 1.5% per month equivalent to an annual rate of 18% will be applied to all past due accounts.
* Customer agrees to an annual percentage increase of 3% on the contract from price on all monthly reoccurring contracts from the date of the signed contract.

Other Terms
* This Pest Control Agreement's pricing is only valid for 30 days unsigned from the date of the contract. Once signed this contracts pricing is valid for as long as the contract is in force, taking into consideration all payment terms.
* Animal Damage Management, Inc. agrees to provide pest control service at the described premises and according to the terms set forth under description of work. Unless otherwise indicated, this agreement may be cancelled by either party upon presentation of a 30-day written notice no less than the desired cancellation date. The agreement covers only the premises and the pests specified under description of work. This agreement does not guarantee against present or future pest damage to the property, building, or contents of the described premises, or provide repairs or compensation therefor. Should any litigation be commenced between the parties to the contract concerning the contract or the rights and duties of either in relation to it, the prevailing party in such litigation shall be entitled, in addition to such other relief as may be granted, to a reasonable sum for attorney's fees in the litigation which shall be determined by the court in such litigation or in a separate action brought for that purpose.
* Associations and Management groups agree to provide Animal Damage Management Inc with written notice within fourteen (14) days in the event the association terminates management's employment and hires new management.
* The customer acknowledges and understands that Animal Damage Management Inc, assumes no responsibility and has no liability for any and all damage (including slope weakening and instability activity) done prior, and during the rending of pest control services to the premises, the land, slopes and dwellings and the other structures thereon.
* In the event a one-year contract is signed for a reduced monthly cost or a reduced initial service (clean out) and the contract is cancelled early. The canceling party will pay Animal Damage Management Inc. in the amount that the cleanout that was reduced.

Notification
Do you request service slips be left at a designated location?       Yes _____    No _____
Address or email service report should be left at:

Signatures and Contract Acceptance

Animal Damage Management Inc, by: ____________________________
Signature:

Steven Aguilar, Field Operations Manager or Cody Uhl, Business Operations Manager
Print Name: ____________________________

Date Signed: ____________________________ Date Signed: ____________________________

Animal Damage Management Inc, 16170 Vineyard Blvd, Suite 150, Morgan hill, CA, 95037
Phone 800-292-9845 Fax 408-776-1891 Animaldm@yahoo.com
Needs Concrete
**Client:** Gilroy USD  
220 Swanston Lane  
7810 Arroyo Circle  
Gilroy CA 95020

**Project:** Las Animas Special Day Class PIP  
Gilroy CA

**Attn:** Marissa Van Patten  
Email: marissa.vanpatten@gilroyunified.org  
Phone: 408.612.2720

**Salesperson:** Lionel Lopez  
Email: Lionel@playgroundsunlimited.com  
Phone: 408-244-9848

---

**Special Instructions:**  
State Prevailing wages applied  
Trucking and Bobcat access required

---

<table>
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<tr>
<th>Scope of Work</th>
<th>Extended Price</th>
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<tbody>
<tr>
<td>Remove Wood Chips 1965 SF</td>
<td>9,835.27</td>
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<tr>
<td>Removal and disposal approx 115 CY existing playground wood chips figured at 16&quot;-18&quot; depth, area 1965 SF.</td>
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<tr>
<td>Drain Tie-In 50 LF</td>
<td>3,782.29</td>
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<tr>
<td>Provide labor and materials to drainage tie-in into existing drain catch basin using French Drain System with 18&quot; wide x 18&quot; deep trench and 6&quot; PVC perforated drain pipe. Trench lined with filter fabric and filled with 3/4&quot; drain rock, approx 50 LF.</td>
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<td>Stone Sub Base 1965 SF</td>
<td>17,788.58</td>
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<tr>
<td>Supply and install approx 220 TN crushed stone compacted at 16'-18' depth, area 1965 SF</td>
<td></td>
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<tr>
<td>SAFEPOUR 1965 SF 3&quot;</td>
<td>33,512.61</td>
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<tr>
<td>Poured-In-Place: Supply and install approx 1965 SF of SAFEPOUR Standard EPDM pour-in-place resilient rubber surfacing at 3&quot; thickness(meets up to 7' fall) using(3) Standard Colors mixed 33% each with Standard &quot;Aromatic&quot; binder.</td>
<td></td>
</tr>
<tr>
<td>Security Fence 210 LF</td>
<td>1,063.13</td>
</tr>
<tr>
<td>Provide approx 210 LF Temporary Construction Security Fencing to close off work site for duration of project.</td>
<td></td>
</tr>
<tr>
<td>10% Contingency</td>
<td>6,598.19</td>
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<tr>
<td>For unforeseen conditions, to be used with approval by GUSD.</td>
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Scope of Work

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<th>Extended Price</th>
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<td>Proposal Total: $72,580.07</td>
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</table>

**Terms & Conditions**

By signing below you acknowledge and agree to our Contract; Exclusions, Conditions, & Payment Terms which are to be included in, and supersede any additional contracts or sub-contract agreements made separately based on this “Estimate”. The values shown above represent a specific scope; no other work should be assumed to be included, (related or unrelated), unless specifically noted in the text of the above line items. Unless otherwise specified above we Exclude Responsibility for: material delivery &/or off loading equipment, removal of packaging accumulated by equipment supplied by others, project security, landscape & hardscape repair based on access route to site, delays or returns due to layout conflicts, missing or damaged components & hardware, removal of spoils from job site, locating underground; utilities, pipes, obstructions in work area, conditions unforeseen and/or not disclosed at time of estimate, permits, engineering, material testing, soil samples, play equipment certifications. PGU is a non union contractor, we are experienced with State & Federal prevailing wage and certified payroll requirements from DIR/DOL and will process when applicable. Union Agreements, including PLA’s, are the responsibility of others and not to be included in our contracts. Conditions: Grades; stable, compacted, & workable, (rough grade to be taken + or - one tenth of one inch), adequate access to work site provided for workmen, materials, tools, & equipment. Estimate good for 90 Days. Payment Terms: Material balance due on delivery / Installation balance due upon completion of project.

Print Name: ________________________________   Date: ________________________________

Proposal Accepted by: ________________________________

(signature)

Proposal Total: $72,580.07
Las Animas Elementary
Kinder/SDC Playground
State Preschool Re-location Project of 2022

Current Site Conditions at Ferrell Ave
The current site consists of the following:

- 1 building (48 x 40) owned by Champions Inc.
  - (scheduled to be removed in November 2022 by Champions)
- 1 building (48x40), vacant. 2 Rooms with office and single restroom. GUSD owned.
  - Currently needs $40k in renovations.
- 1 building (72 x 40) Leased to SCCOE for daycare. Consists of 2 classrooms and 1 office
  (restrooms each for staff and students).

District Owned Buildings
The District currently owns:

- 1 building (aka: First Five Building) (72 x 40) with 2 classrooms and an office /
  kitchenette) Restrooms for classrooms and offices inside. This building used to be the
  First Five Program on Murray Ave. and is currently at the MOTS yard.
- 1 Building (96 x 40) (aka: old Adult Ed Building)
  consisting of 3 rooms and an office (1 restroom). This building is vacant and is set up
  in the MOTS yard. It is potentially usable space for Transportation offices, Dispatch
  and Training / Lounge in the event the Transportation building is uninhabitable.

The State Preschool “Plan”
The plan to migrate the State Preschool to the Ferrell Ave site is to move the 1 (72 x 40)
building that consists of 2 classrooms and an office in conjunction with the vacant
building consisting of 2 classrooms. This would provide a total of four classrooms and an
office. The current Swanston Ave site also houses 2 Speech and Language Pathologists, a
School Psychologist, an Occupational Therapist and a Nurse. My current plan would be
to house these staff members in the 4th classroom for their office space, and their services
would be provided in classroom or in office as needed.
State Preschool Site (@ADB) Current conditions.

To be removed November 2022
Building Evaluation Report

Gilroy USD Transit Facility
220 Swanston Lane
Gilroy, CA

Gilroy Unified School District
7810 Arroyo Circle
Gilroy, CA

HOHBACH-LEWIN, INC.
STRUCTURAL ENGINEERS

260 Sheridan Avenue, Suite 150
Palo Alto, CA 94306
Phone: (650) 617-5930

October 06, 2021

Project No: 15608E
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1.0 INTRODUCTION

1.1 General

The objective of this report is to present the results of the structural engineering qualitative evaluation for 3 of the buildings at the Gilroy USD Transit facility. Refer to Figure 1 which shows a vicinity map of site.

![](image)

Figure 1 – Vicinity Map

1.2 Scope of Work

We have provided the following structural engineering services associated with the evaluation of the subject site:

1) Review available architectural or structural drawings.
2) Visited the site to observe the existing structural conditions.
3) Performed a limited qualitative evaluation of the building’s gravity and lateral force resisting systems.
4) Written this report covering the following items:
   a) Assessment of structural condition.
   b) Evaluation of the building’s seismic force resisting capacity.

Assessments, conclusions, and/or recommendations contained within this report are based upon observations made during our site visit of August 25, 2021, and upon our experience evaluating other structures of similar configuration, construction type, vintage and location. We have performed a cursory review of the building’s existing gravity and lateral systems; no structural calculations have been performed except as explicitly noted.
Per the Districts’ request, we have only provided evaluations for the Bus Garage / Storage / Office Building (Building 100), the Shops Building (Building 300) and the Office / Pre-K Daycare Center (Building 400). See Figure 2 for a site plan.

1.3 Review of Documentation

Original Structural drawings for the Bus Garage addition by CM Hanif Engineering (Dated May 3, 2011) and Architectural / Structural drawings for the Office / Pre-K Daycare alternations by Higgins & Root Architects (Dated January 1949) were available for review. Structural drawings for the balance of the Bus Garage / Storage Building and the Shops Building were not available for review. Likewise, a geotechnical report was not provided for our review. Conclusions in this report were based on our site visit, review of available drawings, and our review of satellite information obtained from the internet.
1.4 Limitations

Services associated with the preparation of this report were performed by Hohbach-Lewin in a manner consistent with the level of care and skill ordinarily exercised by members of the structural engineering profession currently practicing under similar conditions. No other warranty, expressed or implied, is made. The report is based on a limited review of the building and was prepared solely for the use of Gilroy USD. No third party shall have the right to rely on opinions expressed herein without both Gilroy USD’s and Hohbach-Lewin, Inc.’s written consent. The actual structural characteristics of the building could not be fully assessed since no calculations were performed. In addition, architectural finishes conceal many features of the structure throughout. Information not available under these conditions to Hohbach-Lewin and hidden construction quality conditions could alter the structural characteristics of the building from what is inferred in this report.

2.0 Building Description

2.1 General

Building 100

Building 100 is comprised of 3 separate single-story structures arranged in a west to east orientation. The original structure occupies the westernmost portion of the building and is approximately 112’ wide x 38’ deep. Approximately half of the original structure is used for storage, and the other half is used as district offices. This building has concrete walls and a wood roof.

The middle structure is the Bus Garage addition from 2011 where structural drawings are available. This structure is approximately 39’ wide x 42’ deep. This building is a light-framed wood structure.

The easternmost portion of Building 100 is approximately 32’ wide x 66’ deep and is also used as a bus garage. Like the other bus garage, this building is also a light-framed wood building.

Building 300

Building 300 is a single-story, pre-fabricated metal framed building approximately 180’ wide x 60’ deep, currently being used as a district maintenance and storage facility.

Building 400

Building 400 is a single-story light-framed wood structure, roughly shaped like a capital letter “E”. The building is approximately 150’ wide x 90’ at its deepest. The architectural and structural drawings for the alterations of this building from 1949 are available. The majority of this building is used for the Gilroy Unified School District Early Childhood Education Program, with a smaller portion used for district offices.

2.2 Site Visit Report

At the time of the site visit, all of the subject buildings were partially occupied. Therefore, observations of the structures are limited to what we could readily see without removing building finishes, equipment and furniture. The footings for all areas were not accessible to review.

Building 100

Cracking in the wall finishes and large (up to 1” wide) slab cracks were noted in the rear of the center structure (2011 addition). No distress was noted in the westernmost structure, but there is a (likely) non-permitted storage area suspended from the roof trusses in the storage space, as well as (likely)
Building 300

No signs of distress or abnormalities were noted for this building.

Building 400

The wood rafters, roof sheathing, posts and trim pieces on the outside of the building are in varying states of deterioration. There is also some minor cracking in the exterior stucco.

2.3 Gravity System Description

Building 100

The roof diaphragms are constructed of light-framed construction consisting of plywood / diagonal sheathing spanning between roof trusses / 2x rafters. The roof trusses / 2x rafters span between the exterior bearing walls, which are concrete for the westernmost structure and wood for the other two structures.

The foundation system likely consists of a concrete slab-on-grade, with the perimeter walls likely supported by continuous concrete strip footings.

Building 300

The roof diaphragm is constructed of light gage metal deck spanning between light gage purlins. The purlins span between structural steel beams that are supported by the exterior building columns.

The foundation system likely consists of a concrete slab-on-grade, with the perimeter steel columns likely supported by concrete pad footings.

Building 400

The roof diaphragm is constructed of diagonal sheathing spanning between 2x rafters. The rafters span between the exterior walls and interior beams and or bearing walls. The elevated floor system is constructed of diagonal sheathing spanning between 2x floor joists. The joists span between the exterior walls and interior beams.

A covered, outdoor storage area was constructed at some point after the 1949 drawings were approved. The area is between two of the building “wings” and consists of 2x roof framing spanning between a 4x center beam which in turn is supported by steel pipe columns.

The foundation system consists of continuous concrete strip footings at the perimeter of the building and by discrete concrete pad footings at the interior bearing walls and beams.

2.4 Lateral System Description

Building 100

The westernmost (original) portion of the structure consists of a straight sheathed wood diaphragm that distributes lateral forces to concrete walls in the transverse (north-south) direction and concrete...
moment frames (with concrete panel infills at the rear of the building) in the longitudinal (east west)
direction.

The center and easternmost portions of the structure utilize plywood diaphragms to distribute the
lateral forces to exterior wood shearwalls in both the transverse and longitudinal directions. The
exception is the building interface between the original concrete structure and the center structure,
where a short wood shearwall transfers the lateral forces into the original concrete wall. It should also
be noted that the center structure utilizes the shearwall of the easternmost structure in a similar
manner.

Concrete foundations transmit those lateral loads into the ground.

Building 300

Buildings of this type typically utilize either diagonal rod bracing or metal decking panels in the roof to
distribute lateral forces to the exterior walls in the longitudinal direction and to interior steel moment
frames in the transverse direction. The exterior walls typically utilize either diagonal rod bracing or
metal decking panels to transfer the lateral loads to the foundations.

Building 400

The structure consists of a straight sheathed roof diaphragm that distributes lateral forces to exterior
and interior wood shearwalls. The interior shearwalls were added during the 1949 alterations and are
diagonally sheathed. The exterior walls are original and are most likely straight sheathed.

The 1949 alterations also added pipe columns and footings to the exterior of the building. The
columns apparently are intended to act as a buttress for lateral loads in the transverse direction.

3.0 SITE SOILS AND SEISMICITY

3.1 Seismicity

The site is located in a region of high seismic risk due to its proximity to several major faults. Based on
various geological and seismological characteristics, it is possible to estimate the theoretical maximum
magnitude earthquake (MCE) a given fault can generate and the probability that the given earthquake
will occur in a specified time period. The faults that contribute significantly to the seismic hazard at this
site are the following:

<table>
<thead>
<tr>
<th>Fault</th>
<th>Distance to Site</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calaveras Fault</td>
<td>6.3 km</td>
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<tr>
<td>Sargent Fault</td>
<td>6.5 km</td>
</tr>
<tr>
<td>San Andreas Fault</td>
<td>13.0 km</td>
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</table>

3.2 Local Seismic Hazards

Local seismic hazards play a large role in the degree to which strong motions from earthquakes
actually affect the subject property location. These local hazards consist of fault rupture, soil
amplification, soil liquefaction, and landslide susceptibility.

The State of California has undertaken an ongoing effort to map areas of potential surface fault rupture
for the purposes of restricting future construction for human occupancy. These maps are maintained by
the California Geological Survey (CGS) and are called Earthquake Fault Zone (formerly known as
Alquist-Priolo Special Studies Zone) Maps. Earthquake Fault Zones (EFZ) delineate areas that have
experienced fault displacement in the last 11,000 years (i.e. Holocene time). Properties within these zones are at risk from additional damage due to surface displacements. The CGS maps show that the building site is not located within an identified Earthquake Fault Zone. Hence, at present, there is no restriction to site usage or development due to local fault surface rupture hazard.

Seismic energy is transmitted by the earth’s brittle crust and then upward through the soil layers on top of the earth’s crust until it reaches the surface. According to the stratigraphy of the soils beneath the subject property location, arriving energy waves may be amplified — thereby increasing the intensity of shaking at the surface. In general, deep alluvial soil, thick muddy deposits, and areas of un-engineered fills tend to significantly amplify earthquake energy. Firmer soils or shallow alluvial soils tend to only moderately amplify earthquake energy. Hard soil or rocky outcroppings tend to produce little or no amplification of earthquake energy. Based on the reviewed geologic map, the underlying soil consists of flood plain deposits; therefore, it is likely that some soil amplification will occur.

The California Department of Conservation has developed Seismic Hazard Zone maps for identifying where potential liquefaction and earthquake-induced landslides may occur in the event of a major seismic event. These maps are used to indicate where the liquefaction and landslide risks should be evaluated on a site-specific basis.

Soil liquefaction is a condition where the ground loses its bearing capacity. It is often likened to a “quick sand” effect, where the soils temporarily behave as a fluid material. A number of effects are associated with this including loss of bearing capacity, sand boils, lateral flows, and permanent ground deformation. Loose, poorly graded sands, usually within 30’ or 40’ below the surface, are the major factors in liquefaction incidences. However, these soils alone are not enough to incite liquefaction. The coincidence of a large magnitude earthquake, significant accelerations arriving at the location, and a water table that is high enough to saturate the poor soils is usually necessary for liquefaction occurrence. Per the Seismic Hazard Zone maps developed by The California Department of Conservation, the site of the subject property has not been evaluated for liquefaction risk.

Landslides triggered by earthquakes historically have been a significant cause of earthquake damage. Areas that are most susceptible to earthquake-induced landslides are steep slopes in poorly cemented or highly fractured rocks; areas underlain by loose, weak soils; and areas on or adjacent to existing landslide deposits. Slopes that are susceptible to landslides and/or mudslides are often destabilized during severe earthquake shaking. Per the Seismic Hazard Zone maps developed by The California Department of Conservation, the site of the subject property has not been evaluated for landslide risk.

4.0 BUILDING ANALYSIS

4.1 Qualitative Gravity Evaluation

Building 100

In general, the roof trusses and the concrete beams / walls in the westernmost portion of the building appear to be performing adequately. However, the suspended storage shelf adds unanticipated loads to the trusses, and the shelf itself does not appear to be engineered (See Figure 3). This suspended storage area should be removed.

The wood roof trusses and wall framing for the center portion of the building appear to be performing adequately. As previously mentioned, this area of the building has a significant number of cracks in the slab-on-grade towards the rear of the structure. These cracks appear to be at the interface where the new slab-on-grade was epoxied doweled into the original (pre-2011) slab-on-grade (see Figures 4 & 5). It would appear that the new foundation at the rear of the center portion of the building has settled since it was originally constructed.

The wood roof and wall framing in the westernmost portion of the building appear to be performing adequately.
Figure 3 – Suspended storage shelf

Figure 4 – Crack in rear of Building 100
Building 300

The gravity framing system of this building appears to be performing adequately.

Building 400

Besides the noted dry-rot issues in the framing, the gravity framing system of most of this building appears to be performing adequately.

The one exception is the covered storage area, where the existing framing is visibly sagging under very minimal roof loads. The roof framing in this area should be removed. Replacing the roof in this area with a Code compliant structure may be problematic.
4.2 Qualitative Seismic Evaluation

Building 100

There did not appear to be adequate out-of-plane connections between the exterior concrete walls / beams and the wood roof in the westernmost portion of the building. Without this connection, past moderate earthquakes have shown that the heavy concrete wall elements can separate from the roof, resulting in a wall and roof collapse. Additionally, concrete moment frames in buildings of this vintage typically lack the ductile reinforcing details required in current buildings of similar construction, so the concrete columns and beams may see significant damage in a seismic event which could result in a partial building collapse.

The partition walls and ceiling elements in the western portion of the building that have been built within the existing building are also cause for concern. This framing does not appear to have been properly anchored to the slab, and the construction lacks proper horizontal and vertical diaphragms and shear transfer details (see Figure 6). In the event of an earthquake, these walls could shift, potentially resulting in a collapse of the walls or ceiling structure.

The center portion of the building utilizes the existing concrete wall of the westernmost structure and the wood wall of the easternmost structure for its gravity and lateral supports in the longitudinal direction (see Figure 7). It is possible that a hinge will form in the wall studs at the interface between the two structures in a seismic event, which may cause a localized roof collapse. The wood stud walls of the center building act as the bearing / shearwalls in the transverse direction and likely will perform adequately in a seismic event.

The easternmost portion of the building utilizes wood bearing / shearwalls at the sides and rear of the building which will likely perform adequately in an earthquake. The front of the building however, contains a large garage door opening that takes up the majority of the front elevation. While there are small portions of solid wall on either side of the door, it is unlikely that these walls are adequate to resist the anticipated lateral forces due to their slender (height to width) aspect ratios (see Figure 8). This building could experience damage in a moderate to large seismic event since it is lacking lateral support on one side of the structure.

Figure 6 – Building 100 Partition Walls
Figure 7 – Building 100 interface between western and center portion

Hinge could form here at the interface between the two different structures

Figure 8 – Building 100 eastern shearwalls
Building 300

We anticipate that this building will not have any issues in a seismic event. Generally, these buildings have a low seismic demand, and their lateral force system is well defined and evenly distributed.

Building 400

This building largely utilizes the exterior walls (presumably diagonally sheathed) for shear resistance in the longitudinal direction of each wing, along with some interior diagonally sheathed walls that were added in the 1949 modifications. Seismic forces in the transverse direction of the building are resisted by the exterior walls and the buttress columns that were added in 1949. See Figure 9.

The ability of the buttress columns to resist seismic forces is suspect, as the existing drawings indicate the columns are only attached to two existing 2x roof framing members that likely were not designed to resist lateral loads. Additionally, the exterior elevations of the building are extensively fenestrated, so there is a general lack of solid wall that could be used as shear resisting elements. Many of the exterior walls were not structurally upgraded during the 1949 renovations as well, so it’s likely that the shear resistance relies on straight sheathing or stucco, neither of which are suitable to resist current Code level lateral forces. The structure may experience significant amounts of damage in a moderate to severe earthquake.

Figure 9 – Building 400 buttress columns
4.3 Recommendations and Cost Estimates

Building 100

Out-of-plane wall ties should be added from the concrete walls to the roof structure, and plywood sheathing should be added to the roof in the westernmost portion of the building to strengthen the diaphragm so it can support the anticipated out-of-plane loads. Additionally, the concrete moment frames should be strengthened by the addition of a fiber reinforced polymer (FRP wrap), or alternatively, some of the open bays could be infilled with concrete shearwalls. The suspended storage area should be removed, and the office area framing should braced properly for lateral loads by the addition of a proper load path from the ceiling to the slab (addition of horizontal and vertical plywood diaphragms, Simpson framing clips, additional nailing, anchor bolts, etc.).

For budgeting purposes, we would project (as a rough order-of-magnitude cost estimate) that the implementation of these suggested retrofit measures would be in the range of $400,000. A completed structural design accompanied by a professional cost estimate will be necessary to validate these projections.

The center portion of the structure should be seismically separated from the westernmost and easternmost portions of the structure by the addition of new wood framed bearing and shearwalls. Additionally, this area should be monitored for future movement and a Geotechnical engineer should be consulted in order to ascertain the source of the existing settlement.

For budgeting purposes, we would project (as a rough order-of-magnitude cost estimate) that the implementation of these suggested retrofit measures would be in the range of $75,000. This estimated cost does not include any potential work to mitigate the ground movement. A completed structural design accompanied by a professional cost estimate will be necessary to validate these projections.

A new lateral force resisting element should be added to the front of the easternmost portion of the building. The most economical retrofit option would be the addition of a new shearwall by infilling a portion of the existing door opening. A structural steel moment frame would need to be added if partially infilling the existing door is not possible. New foundations would likely be required for the moment frame retrofit.

For budgeting purposes, we would project (as a rough order-of-magnitude cost estimate) that the implementation of these suggested retrofit measures would be in the range of $50,000. A completed structural design accompanied by a professional cost estimate will be necessary to validate these projections.

See Figure 10 for rough retrofit scope.
Building 300

No retrofits are recommended for this structure at this time.
This building generally lacks adequate lateral force resisting elements in both longitudinal and transverse directions. New plywood shearwalls and hold downs should be added on the exterior and interior of the building, as well as new plywood sheathing on the roof. New foundations would likely be required at any new shearwalls.

The existing covered storage area should be removed, as it likely has not been designed to Code standards for gravity and lateral loads. Additionally, the current gravity framing members should thoroughly be inspected for signs of rot and replaced if necessary.

For budgeting purposes, we would project (as a rough order-of-magnitude cost estimate) that the implementation of these suggested retrofit measures would be in the range of **$500,000**. A completed structural design accompanied by a professional cost estimate will be necessary to validate these projections.

See Figure 11 for rough retrofit scope.
We have prepared a quote for you

**GUSD - Mt. Madonna Adult Ed Intercom**

Quote # Q-NK004523  
Version 1

Prepared for:

**Gilroy Unified School District**

Alvaro Meza  
aurelio.rodriguez@gilroyunified.org
Thursday, September 29, 2022

Gilroy Unified School District
Alvaro Meza
7810 Arroyo Circle
Gilroy, CA  95020
aurelio.rodriguez@gilroyunified.org

Dear Alvaro,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions we deliver, and our company was founded on the philosophy that the customer makes the business.

**The following is included in this proposal:**

This quote includes the installation of a Zenitel Intercom at the GUSD - Mt Madonna Adult Education main entry. This includes powering the lock via a Verkada Access control board and installing electrified lock hardware.

Any delays related to network switch ports being assigned and prepared in time for installation a change order will be billed back to the school if crews have been sent on site

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer.

- 1 - Zenitel TCIV-3+ Intercom
  - TA-1 Back Box for Intercom
  - Siren
  - Power supply
  - Two channel relay
  - Handheld relay
- 1 - Verkada AC41 Access controller
- 1 - Verkada AD32 Reader
- Electrified lock hardware
- Wiring and installation of said equipment affixed to existing structures
- Ongoing maintenance is quoted as optional and is highly recommended as it will cover all labor to replace cameras and switches if needed. Also, include quarterly as-needed cleanings.

Ongoing maintenance, as proposed and available through QOVO Solutions, Inc. (QSI), is typically proposed monthly, quarterly, or yearly.

QOVO is a CMAS-approved vendor. Where CMAS-approved hardware or services are proposed, all pricing will be at or below CMAS’s agreed to price.
Please do not hesitate to let us know if there are any questions.

Sincerely;

Nick Kygar
Sales
QOVO Solutions, Inc.
INTERCOM AND ACCESS CONTROL HARDWARE

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<td>LIN0010 DXT-21 2 Button 1 Channel Handheld Transmitter</td>
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## INTERCOM AND ACCESS CONTROL HARDWARE

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## INTERCOM AND ACCESS CONTROL HARDWARE

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Subtotal: $7,154.05
Estimated Tax: $609.01

## LICENSING & MFR. SUPPORT

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Subtotal: $449.25

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<td>Installation and mounting of Video Intercom solution at Gilroy Unified School District</td>
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Subtotal: $449.25
## PROFESSIONAL SERVICES

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Subtotal: $8,529.23
## NOTES

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<td>Terms and Conditions Taxes, shipping, handling and other fees may apply. We</td>
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<td>reserve the right to cancel orders arising from pricing or other errors. All</td>
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<td>monitoring and visibility to the camera system. The Verkada model is to</td>
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<td>remove the need for a local DVR/Machine that draws power and requires</td>
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<td>maintenance and updates. The High Speed internet can be shared with other</td>
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<td>Discounts in this proposal as based on the proposed hardware and licensing</td>
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<td>hardware and licensing items change.</td>
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<td>Qovo Solutions Inc is not providing high speed internet or managed services</td>
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<td>Each MDF/IDF location will need access to 1 power outlet</td>
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<td>Note - Elevator Camera</td>
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<tr>
<td></td>
<td></td>
<td>For Cameras located in the Elevator cars. The elevator company will need</td>
</tr>
<tr>
<td></td>
<td></td>
<td>to provide at minimum 2 CAT5e Cables from the car to the Elevator room</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(1 for the camera and 1 spare incase of wire failure). We will put a field</td>
</tr>
<tr>
<td></td>
<td></td>
<td>termination on their cable and patch to camera cable from the MDF. We can</td>
</tr>
<tr>
<td></td>
<td></td>
<td>provide plenum rate cable to the elevator company.</td>
</tr>
<tr>
<td>6.7</td>
<td>1</td>
<td>Exclusion 110volt Pwr</td>
</tr>
<tr>
<td></td>
<td></td>
<td>All 110volt power in each MPOE closets are to be provided by electrical</td>
</tr>
<tr>
<td></td>
<td></td>
<td>contractor.</td>
</tr>
</tbody>
</table>
NOTES

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
</tr>
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<tbody>
<tr>
<td>6.8</td>
<td>1</td>
<td>Note</td>
</tr>
<tr>
<td></td>
<td></td>
<td>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, Inc.</td>
</tr>
<tr>
<td>6.9</td>
<td>1</td>
<td>Note</td>
</tr>
<tr>
<td></td>
<td></td>
<td>This proposal assumed that if any existing camera cabling is to be reused that, that cabling is usable and is CAT%e or better and in working certifiable condition. In the event that the cabling is not certifiable a change order will be issued and new cabling cabling proposed.</td>
</tr>
<tr>
<td>6.10</td>
<td>1</td>
<td>Note</td>
</tr>
<tr>
<td></td>
<td></td>
<td>QOVO Solutions will use existing cabling pathways. If pathways are unusable there may be additional cost to the customer.</td>
</tr>
<tr>
<td>6.11</td>
<td>1</td>
<td>Note</td>
</tr>
<tr>
<td></td>
<td></td>
<td>The client is responsible for providing network switch ports with PoE and DHCP</td>
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### SHIPPING

<table>
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<th>Description</th>
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<tr>
<td>7.1</td>
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<td>UPS-GROUND</td>
<td>UPS Ground</td>
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</table>

Estimated shipping UPS Ground

Subtotal: $150.00
- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE

GUSD - Mt. Madonna Adult Ed Intercom

Prepared by:
QOVO Solutions, Inc.
Nick Kygar
844-768-6462
Fax 408-877-1606
nick@qovoinc.com

Prepared for:
Gilroy Unified School District
7810 Arroyo Circle
Gilroy, CA 95020
Alvaro Meza
(669) 205-4050
aurelio.rodriguez@gilroyunified.org

Quote Information:
Quote #: Q-NK004523
Version: 1
Delivery Date: 09/29/2022
Expiration Date: 10/29/2022

Quote Summary

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>INTERCOM AND ACCESS CONTROL HARDWARE</td>
<td>$7,154.05</td>
</tr>
<tr>
<td>LICENSING &amp; MFR. SUPPORT</td>
<td>$449.25</td>
</tr>
<tr>
<td>PROFESSIONAL SERVICES</td>
<td>$8,529.23</td>
</tr>
</tbody>
</table>

Subtotal: $16,132.53
Shipping: $150.00
Estimated Tax: $609.01
Total: $16,891.54

Payment Details

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<td>Progress Billing</td>
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<tr>
<td>Progress Billing @ 100% Completion</td>
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<td>One-Time</td>
<td>$4,564.24</td>
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<td>Term Options</td>
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</tr>
<tr>
<td>Mobilization Deposit</td>
<td>1</td>
<td>One-Time</td>
<td>$8,445.77</td>
</tr>
</tbody>
</table>
TERMS AND CONDITIONS

PRICING:
Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30
Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:
Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:
In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:
The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Signature: __________________________
Name: Nick Kygar
Title: Sales
Date: 09/29/2022

Gilroy Unified School District

Signature: __________________________
Name: Alvaro Meza
Date: __________________________
We have prepared a quote for you

GUSD - Intercoms - District Office

Quote # Q-GG004401
Version 4

Prepared for:

Gilroy Unified School District

Alvaro Meza
aurelio.rodriguez@gilroyunified.org
Dear Alvaro,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver, and our company was founded on the philosophy that the customer makes the business.

The following is included in this proposal:
This quote includes the installation of 4 - Zenitel Intercoms at the Gilroy Unified School District Office. The door locations for these intercoms will be electrified and connected to the existing access control. This includes all ADA-compliant hardware and lock hardware.

Hardware licensing as support is specified with advanced hardware replacement and 7x24 support available through the hardware manufacturer.

Intercoms
- 4 - Zenitel TCIV-3 Video Intercom
- 4 - Zenitel Sirens

Access Control
- 1 - AC41 Access control unit
- 4 - AD32 Multi Format card readers

Door 1
- VLP panic electrification Door 1 Double Storefront
- Provide and Install C/A MLRK1-VD motorized latch retraction kit w/ (2)REX
- Provide and Install (2)Keedex K-DLA armored door cord
- Provide and Install Altronix AL400ULACM power supply
- Retrofit opening, Install electronic devices, drill raceways, terminate devices, and run a diagnostic test on all electronic hardware.
- ADA Operator - Single 3' Door 1 Double Storefront
- Provide and Install Record Heavy Duty 8100 series operator 3' Duro
- Provide and Install Camden Hi/low buttons on inside and outside of door (4) total
- Provide and Install receivers for wireless ADA button transmitters
- BEA 10 Bollard BLK bollard post
- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE

- Door 1 Double Storefront
  - Provide and Install BEA 10 Bollard BLK bollard post
  - Labor to tie ADA operator into the access control system.
  - Cylindrical Lever HD

Door 2 & 3
- Provide and Install Schlage ND80 PDEU RHO 613 24VDC RX
- Provide and Install the Keedex K-DLB door cord
- Wire to be at transfer position, DLS to terminate power wire
- Labor Package to retrofit opening, Install electronic devices, drill raceways, terminate devices, and run a diagnostic test on all electronic hardware.

Door 4
- 205-VLP panic electrification
  - Main Entry ADA Door (Left leaf going in)
    - Provide and Install C/A MLRK1-VD motorized latch retraction kit -
    - Provide and Install Keedex K-DLB armored door cord
- 2 x BEA 45 900 dual button kit
- BEA 10 Bollard BLK bollard post -
  - Provide and Install BEA 10 Bollard BLK bollard post
- Install ADA buttons, Bollard post and tie into access control

- Wiring and installation of said equipment affixed to existing structures

Ongoing maintenance, as proposed and available through QOVO Solutions, Inc. (QSI), is typically proposed monthly, quarterly or yearly.

QOVO is a CMAS-approved vendor. Where CMAS-approved hardware or services are proposed, all pricing will be at or below CMAS agreed to price.
Please do not hesitate to let us know if there are any questions.

Sincerely;

Garth Gilmour

QOVO Solutions, Inc.
VERKADA ACCESS CONTROL HARDWARE

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1</td>
<td></td>
<td>INTERCOM AND</td>
</tr>
<tr>
<td>1.2</td>
<td>4</td>
<td>FN-1008315030 TCIV-3+ IP and SIP Video Intercom, ONVIF Conformant Vandal Resistant Design IP66 - Dirt, dust and water resistant Cybersecurity compliant, HD video up to 1080p resolution Wide angle lens</td>
</tr>
<tr>
<td>1.3</td>
<td>4</td>
<td>FN-1008140010 TA-1 Back Box for on-wall mounting of all Turbine Compact Stations</td>
</tr>
<tr>
<td>1.4</td>
<td>4</td>
<td>SS36 2-TN SIREN INTER SRF MNT 105DB</td>
</tr>
<tr>
<td>1.5</td>
<td>4</td>
<td>OE-4CPW5A60W E-4CPW5A60W 12VDC 4-Channel CCTV Video Surveillance Power Supply</td>
</tr>
<tr>
<td>1.6</td>
<td>4</td>
<td>LIN0009 Linear DXR-702 2 Channel Relay Output Receiver</td>
</tr>
<tr>
<td>1.7</td>
<td>4</td>
<td>LIN0010 DXT-21 2 Button 1 Channel Handheld Transmitter</td>
</tr>
<tr>
<td>1.8</td>
<td>1</td>
<td>AC-41-HW Verkada AC41 four door controller modules with power and AUX</td>
</tr>
</tbody>
</table>
**VERKADA ACCESS CONTROL HARDWARE**

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
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<tbody>
<tr>
<td>1.9</td>
<td>4</td>
<td>AD32-HW</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Verkada AD32 Access Control Door Reader</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Verkada AD32 Access Control Door Reader</td>
</tr>
<tr>
<td>1.10</td>
<td>4</td>
<td>0E-RX DST</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Wbox Request-to-Exit Sensor with Sequential Triggering, Gray</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Wbox Request-to-Exit Sensor with Sequential Triggering, Gray</td>
</tr>
<tr>
<td>1.11</td>
<td>5</td>
<td>0E-DC1651W10</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3/8&quot; Stubby Press Fit Contact w/Magnet</td>
</tr>
<tr>
<td>1.12</td>
<td>2</td>
<td>31965002</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Genesis Plenum Composite Access Control Cable, 500'</td>
</tr>
<tr>
<td>1.13</td>
<td>1</td>
<td>Misc Material</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Velcro, zip ties, pulling lubricant, string, chains, j-hooks, rod hanger, threaded rod, unistrut, screws, consumables</td>
</tr>
<tr>
<td>1.14</td>
<td>1</td>
<td>PW-PS1250F2</td>
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<tr>
<td></td>
<td></td>
<td>5AH Backup Battery for AC41</td>
</tr>
<tr>
<td>1.15</td>
<td>3</td>
<td>IC1078F6WH</td>
</tr>
<tr>
<td></td>
<td></td>
<td>ICC Cat 6 HD Modular Connector, White</td>
</tr>
<tr>
<td></td>
<td></td>
<td>ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black</td>
</tr>
<tr>
<td>1.16</td>
<td>3</td>
<td>PCSL04-black</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Cat 6 Molded Patch Cord 4'</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Category 6 for Network Device - Patch Cable - 3 ft - 25 Pack - 1 x RJ-45 Male Network - 1 x RJ-45 Male Network - Gold Plated Contact - Blue</td>
</tr>
<tr>
<td>1.17</td>
<td>3</td>
<td>202010J</td>
</tr>
<tr>
<td></td>
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<td>RJ45 Pass through Connector</td>
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## Verkada Access Control Hardware

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<th>Description</th>
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<tr>
<td>1.18</td>
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<td><strong>0E-CAT6PWH</strong> Plenum - Cat6 4 pair UTP ethernet cable WHT BOX</td>
</tr>
<tr>
<td></td>
<td></td>
<td>23/4 C6 CMP/FT6 WHT 1M RL/BOX</td>
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</tbody>
</table>

Subtotal: $15,573.90  
Estimated Tax: $1,377.34

## Licensing & Mfr. Support

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<td><strong>LIC-AC-3Y</strong> Verkada 3-Year Access Control License</td>
</tr>
</tbody>
</table>

Subtotal: $1,280.37

## Professional Services

<table>
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<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
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<tbody>
<tr>
<td>3.1</td>
<td>6</td>
<td><strong>PS-FIELD-HR</strong> General hours for field service tech to be on site.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Installation and mounting of Video Intercom solution at Gilroy Unified School District</td>
</tr>
<tr>
<td>3.2</td>
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<td><strong>PS-MGMT</strong> QOVO Solutions Project management</td>
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<tr>
<td></td>
<td></td>
<td>Project management</td>
</tr>
<tr>
<td>3.3</td>
<td>2</td>
<td><strong>PS-TRIP</strong> Truck roll and gas</td>
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<tr>
<td></td>
<td></td>
<td>Costs for travel expenses of the Network specialist.</td>
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Subtotal: $1,280.37
## PROFESSIONAL SERVICES

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<tr>
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<th>Qty</th>
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<tbody>
<tr>
<td>3.4</td>
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<td>PS-AC-WP Access Control - Wire Placement</td>
</tr>
<tr>
<td>3.5</td>
<td>4</td>
<td>PS-AC-RDR Prox Reader - Installation</td>
</tr>
<tr>
<td>3.6</td>
<td>5</td>
<td>PS-AC-DPI Door Status Contact - Installation</td>
</tr>
<tr>
<td>3.7</td>
<td>4</td>
<td>PS-AC-RTE Request to exit detector - Installation</td>
</tr>
<tr>
<td>3.8</td>
<td>1</td>
<td>PS-ES-LOCK Electric Electric Lock - Installation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Electric Lock - Installation and Wiring ND80/Mortise Lock</td>
</tr>
<tr>
<td>3.11</td>
<td>1</td>
<td>PS-LOCKSMITH Installation of door locks and hardware</td>
</tr>
<tr>
<td></td>
<td></td>
<td>VLP panic electrification Door 1 Double Storefront</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install C/A MLRK1-VD motorized latch retraction kit w/ (2)REX</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install (2)Keedex K-DLA armored door cord</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install Altronix AL400ULACM power supply</td>
</tr>
<tr>
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<td>Labor Package - Panic</td>
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### Professional Services

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<th>Qty</th>
<th>Description</th>
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<tbody>
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<td></td>
<td></td>
<td>Labor Package to retrofit opening, Install electronic devices, drill raceways, terminate devices, and run diagnostic test on all electronic hardware.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>ADA Operator - Single 3' Door 1 Double Storefront</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install Record Heavy Duty 8100 series operator 3' Duro</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install Camden Hi/low buttons on inside and outside of door (4) total</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install receivers for wireless ADA button transmitters</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Labor Package - ADA Labor Package to retrofit opening, modify existing hardware setup, drill raceways, terminate devices, Progam operator, and run diagnostic test on all electronic hardware.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BEA 10 Bollard BLK bollard post Door 1 Double Storefront</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install BEA 10 Bollard BLK bollard post</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Labor to tie ADA operator into the access control system.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>201-Cylindrical Lever HD</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Door 2 &amp; 3</td>
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PROFESSIONAL SERVICES

<table>
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<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>- Provide and Install Schlage ND80 PDEU RHO 613 24VDC RX</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Provide and Install Keedex K-DLB door cord</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Wire to be at transfer position, DLS to terminate power wire</td>
</tr>
</tbody>
</table>

Labor Package - Lever
Labor Package to retrofit opening, Install electronic devices, drill raceways, terminate devices, and run diagnostic test on all electronic hardware.

Subtotal: $20,092.83

NOTES

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
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<tbody>
<tr>
<td>5.1</td>
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<td>Note Terms and Conditions Taxes, shipping, handling and other fee</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.</td>
</tr>
<tr>
<td>5.2</td>
<td>1</td>
<td>Note Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.</td>
</tr>
</tbody>
</table>
### NOTES

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>5.3</td>
<td>1</td>
<td>Note</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Pricing in this proposal is based on the proposed quantity and scope of work. In the event that the proposed quantities change the proposed pricing will be adjusted to reflect the revised quantities and scope of work.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Discounts in this proposal as based on the proposed hardware and licensing quantities. QOVO retains the right to adjust discounts as quantities on hardware and licensing items change.</td>
</tr>
<tr>
<td>5.4</td>
<td>1</td>
<td>Exclusion</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</td>
</tr>
<tr>
<td>5.5</td>
<td>6</td>
<td>Note - IDF Power</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Each MDF/IDF location will need access to 1 power outlet</td>
</tr>
<tr>
<td>5.6</td>
<td>1</td>
<td>Note - Elevator Camera</td>
</tr>
<tr>
<td></td>
<td></td>
<td>For Cameras located in the Elevator cars. The elevator company will need to provide at minimum 2 CAT5e Cables from the car to the Elevator room (1 for the camera and 1 spare incase of wire failure). We will put a field termination on their cable and patch to camera cable from the MDF. We can provide plenum rate cable to the elevator company.</td>
</tr>
<tr>
<td>5.7</td>
<td>1</td>
<td>Exclusion 110volt Pwr</td>
</tr>
<tr>
<td></td>
<td></td>
<td>All 110volt power in each MPOE closets are to be provided by electrical contractor.</td>
</tr>
<tr>
<td>5.8</td>
<td>1</td>
<td>Exclusion - Elevator Camera</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Wiring from Elevator control room to Elevator car. This needs to be ran by the elevator company. We will pick up termination at Elevator Room.</td>
</tr>
<tr>
<td>5.9</td>
<td>1</td>
<td>Note</td>
</tr>
<tr>
<td></td>
<td></td>
<td>This proposal including all elements, diagrams, documents, and communications are considered the proprietary work product of QOVO Solutions, Inc. Any dissemination of these documents beyond the intended recipients and related entities will be considered a violation of a confidentiality agreement and any items related to this proposal cannot be disclosed to any third party without the express written permission of QOVO Solutions, Inc.</td>
</tr>
</tbody>
</table>
NOTES

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.10</td>
<td>1</td>
<td>Note</td>
</tr>
</tbody>
</table>

This proposal assumed that if any existing camera cabling is to be reused that, that cabling is usable and is CAT%e or better and in working certifiable condition. In the event that the cabling is not certifiable a change order will be issued and new cabling cabling proposed.

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.11</td>
<td>1</td>
<td>Note</td>
</tr>
</tbody>
</table>

The client is responsible for providing network switch ports with PoE and DHCP

SHIPPING

<table>
<thead>
<tr>
<th>Line#</th>
<th>Qty</th>
<th>Description</th>
</tr>
</thead>
</table>
| 6.1   | 1   | UPS-GROUND  
UPS Ground |

Estimated shipping UPS Ground

Subtotal: $175.00
## Quote Summary

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>VERKADA ACCESS CONTROL HARDWARE</td>
<td>$15,573.90</td>
</tr>
<tr>
<td>LICENSING &amp; MFR. SUPPORT</td>
<td>$1,280.37</td>
</tr>
<tr>
<td>PROFESSIONAL SERVICES</td>
<td>$20,092.83</td>
</tr>
<tr>
<td><strong>Suggested Retail Before Discounts</strong></td>
<td><strong>$23,320.96</strong></td>
</tr>
<tr>
<td></td>
<td><strong>Subtotal:</strong> $36,947.10</td>
</tr>
<tr>
<td></td>
<td><strong>Shipping:</strong> $175.00</td>
</tr>
<tr>
<td></td>
<td><strong>Estimated Tax:</strong> $1,377.34</td>
</tr>
<tr>
<td></td>
<td><strong>Total:</strong> $38,499.44</td>
</tr>
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## Payment Details

<table>
<thead>
<tr>
<th>Description</th>
<th>Payments</th>
<th>Interval</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Progress Billing @ 100% Completion</td>
<td></td>
<td>One-Time</td>
<td>$10,774.10</td>
</tr>
<tr>
<td>Mobilization Deposit</td>
<td></td>
<td>One-Time</td>
<td>$19,249.72</td>
</tr>
</tbody>
</table>
TERMS AND CONDITIONS

PRICING:
Quote is valid for 30 days from issuance.

PAYMENT TERMS: Net 30
Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

LATE PAYMENT POLICY:
Penalties will be applied to all late payment of 3% of the outstanding value.

PURCHASE ORDERS:
In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

COMMUNICATIONS:
The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Signature: ____________________________
Name: Garth Gilmour
Title: ____________________________
Date: 09/16/2022

Gilroy Unified School District

Signature: ____________________________
Name: Alvaro Meza
Date: ____________________________
I have noted 5 locations that could suitably work for a shed.

1 & 2 are located in the garden area and are currently where 2 potentially abandoned sheds are located. The garden does not appear to be in use at the time and I have made no inspections of the current sheds.

3. Located in a corner of the play field, adjacent to a booster pump installation. This location would take advantage of 2 field boundaries and limit its intrusion into the campus. It will, however, introduce an attractive nuisance from the public, as well as present a supervision issue (blocked vision).

4 & 5 are also adjacent to the field and could serve as good locations. There may be irrigation considerations on location 4 (and 3) and location 5, if level, would present one of the only safe locations on campus that would take advantage of an asphalt base. (These structures need to be anchored and location 5 could be anchored into the asphalt.)
The installation of a box store shed is a common desire for parent and school clubs on elementary and secondary school sites. Conceivably, the idea makes sense, however, there are many factors to consider before allowing a structure to be installed. Normally, sheds are not addressed by the DSA specifically, as they are usually not part of a school environment. However, the DSA exempts certain structures (like sheds) that meet certain requirements. The requirements that are to be considered for an equipment shed are:

- proximity to other school structures (must be at least 20 feet away from structures)
- total square footage (may not exceed 250 square feet).
- access by students and staff (access must comply with ADA requirements.
- The District (and Board of Education) become responsible for the shed and are subject to liability risks that the shed imposes.

I will attempt to document these in a FAQ format so that they may be addressed individually when these inquiries are presented to the District for consideration.

1. Who is paying for the shed? Does this cover delivery, installation, and ancillary services needed to complete the construction? What is included in the shed being proposed? (Internal shelving, foundation, flooring, lock mechanism? etc)
2. Is a qualified contractor (with licensing) being provided (and approved by the District) to install the shed? DSA requires that a letter is on file from a qualified design professional certifying that the structure meets the exemption requirements listed in DSA IR-22.
3. Will the installation costs cover the ADA accessibility requirements still required? (3-foot path of travel, level, and non-obstructed entrance, access to equipment inside)
4. Is there an appropriate location for the shed at the school site? (Away from other structures, away from irrigation conflicts, doesn't create a supervision obstacle, protected from vandalism, theft, or accidental damage)
5. This will become an added structure for the Maintenance team. Is the District willing to take on the responsibility of maintaining the shed from, rust, rot, or damage? This will add time and money to the Maintenance Department's scope of work. Is the District willing to maintain this structure moving forward?
6. Supervision considerations should be addressed. Sheds are generally susceptible to break-ins. Is the District willing to be responsible for replacing equipment that was stolen from within the shed? Will the District be liable for the repair or replacement of the shed?
These are considerations that I believe should be addressed before accepting a shed onto the school campus. Each case may present different considerations unique to a site or condition. Conditions that warrant a storage unit, should most commonly be planned and installed by the District and not through a well-meant donation from an outside organization.

Paul Nadeau