SARASOTA MILITARY ACADEMY BOARD OF DIRECTORS Tuesday September 20, 2022

- o Call to Order
- Pledge of Allegiance
- Approval of the Minutes-Tab 1
 - o August 30, 2022
- o CEO Report Tab 2
 - HR Update
- Head of School Report SMA Prep Tab 3
 - o Athletic Director Report
 - o Faculty Representative
- Head of School Report SMA High Tab 4
 - o Athletic Director Report
 - o Faculty Representative
- o SAI Report Tab 5
- Treasurer's Report Tab 6
 - o Monthly Financial Report
 - Audit Approval
 - TSIA Approval
- o SMA Foundation, Inc. Report Tab 7
- Committee Report
 - o PTCC Committee Report
- o Chairperson's Report
- New Business
- Old Business
- o Public Comment
- o Meeting Adjournment

BOARD OF DIRECTORS

MEETING MINUTES

30 AUGUST 2022

Board of Director Members' Attendance

Present:

Thomas J. McElheny, EdD, CAPT, USMC (Ret), Chair Scott Lempe, LTC, USA (Ret), Vice Chair (virtual) Peter Skokos, Interim Vice Chair Ben Knisely, COL USA (Ret), Secretary Brian Crupi, LTC, USAR Erica Gregory, Lt Col, USAF (Ret) Heather Koester Linda Long Richard Swoope, LTC (Ret) Jim Tollerton (virtual) Cynthia West, RN Lt, USA (Ret)

Howard G. Crowell, Jr., LTG USA (Ret), Chair, SMA Foundation Inc (virtual) Herb Jones, Vice Chair, SMA Foundation Inc. (virtual) Frederick M. Derr, CAPT USN (Ret), Treasurer (virtual) Rafael Robles, Executive Director, SMA Foundation Inc.

Absent: MAJ Clarence Arrington, Senior Army Instructor; MAJ Becky Morris, Assistant Head of Middle School; SMA-MAJ Leslie Smith, Athletic Director, Middle School

SMA Administrative Staff in Attendance:

SMA-COL Christina Bowman, Chief Executive Officer
SMA-LTC Caitlin West, Assistant Head of High School (virtual)
SMA-LTC Abby Williams, Assistant Head of High School
SMA-LTC Steve Kok, Director of Finance (virtual)
MSG Teddy Grace, (Ret) Athletic Director, JROTC Instructor
SMA-COL Tom Vara, Head of Middle School
SMA-LTC Lisa Currie, Assistant Head of Middle School (virtual)

Guests in Attendance: c/COL Akiel Reyes Melendez; Jeanine Signorelli, PTCC President; Brenda Canales, PTCC HS Vice President; Jennifer Vigne, Education Foundation; SMA-CPT George Barbaresi, HS Faculty Representative; SMA-CPT Luciana Meadows, HS ESOL Instructor (virtual) Location: SMA High School

The chair called the meeting to order at 2:30 pm.

SMA-COL Christina Bowman introduced the Regimental Commander, c/COL Akiel Reyes Melendez, to the board. c/COL Reyes Melendez discussed his goals for the year including uniform compliance and enforcement and to increase student involvement starting with a survey to all students. He stated that the staff is utilizing the Battalion leaders to assist in fundraising efforts with the Military Ball scheduled for 17 December. COL Ben Knisely stated that he is very pleased with the regimental staff and expressed the importance of delegating duties.

SMA-COL Bowman introduced Ms. Jennifer Vigne of the Education Foundation. Ms. Vigne discussed the partnership with SMA and the opening of the Student Success Center on campus with one full time and one part time staff. She explained the goals of the center with helping students compile plans for after high school. Chair Thomas McElheny stated how pleased he is to have Ms. Vigne and the Education Foundation involved with SMA. Mr. Jim Tollerton inquired on how to measure the success of the center in which Ms. Vigne replied that multiple metrics are used such as how long meetings with students and how many times. Mr. Tollerton inquired as to how often data would be provided in which SMA-COL Bowman replied data would be compiled quarterly.

Motion to Approve the 17 June, 2022 Minutes:

COL Knisely moved to approve the 17 June 2022 minutes; Ms. Cynthia West seconded the motion and the board unanimously approved.

Chief Executive Officer Report: SMA-COL Bowman provided a read-ahead. She discussed retention and FTE, the mission and vision poster in each classroom on both campuses and an update to the increase of hiring this year. Dr. Brian Crupi inquired on the vets to teachers program in which SMA-COL Bowman replied that outreach has just started and explained as to criteria needed. Mr. Tollerton inquired as to teachers that are out-of-field military and SMA-COL Bowman replied that two are alumni but none are military. SMA-COL Bowman requested approval from the board on the out-of-field roster.

Ms. West moved to approve the out-of-field teacher roster; Mr. Richard Swoope seconded the motion and the board unanimously approved.

Mr. Tollerton inquired as to number of Spanish speaking staff in which SMA-COL Bowman replied that she would provide the number for next meeting. SMA-COL Bowman stated that this year is the highest number of ESOL students totaling 153. She explained that ESSER funds would be utilized to acquire an additional ESOL and ESE teacher. SMA-COL Bowman stated that she would be attending a Rotary meeting hosted by founder, Mr. Stephen Cork, with c/COL Reyes Melendez. She mentioned SPIN night on 14 September and a great discussion with high school faculty representative on high school culture.

Head of Middle School Report: SMA-COL Tom Vara provided a read-ahead report. He discussed a successful teacher training and orientation and focusing on filling last positions. COL Knisely inquired as to how many positions were filled by long-term substitutes in which SMA-COL Vara replied that three at the middle school and SMA-COL Bowman replied one at the high school.

SMA Middle School Athletics Report: N/A

SMA Head of School Report, High School: SMA-COL Bowman provided a read-ahead report. She introduced MSG Teddy Grace as the new Athletic Director. MSG Grace explained the discount card program and the Business Sponsors in Education program that has already raised over 10k

so far. SMA-COL Bowman mentioned the additional green turf space on campus and the new wall wrap at entrance focusing on the JROTC values.

SMA HS Athletics Report: N/A

SAI/Commandant's Report: MAJ Clarence Arrington provided a read-ahead report. SMA-COL Bowman stated that Mr. Charles Cook has been meeting with the JROTC department regularly regarding students with open applications to the service academies. She mentioned funds available for those cadets who cannot afford tickets to the military ball. Dr. Crupi graciously donated 1K to the military ball.

Staff Representatives: SMA-COL Vara reported that staff were very appreciative of raise but inquiring on goal to meet the county. COL Knisely inquired as to the safety of the front entrance in which SMA-COL Vara replied that it is two weeks away from being complete.

SMA-CPT George Barbaresi reported staff are energized and happy and noticed students are more disciplined and prepared this year.

Media Report: N/A

Treasurer's Report: SMA-LTC Steve Kok provided a read-ahead report and balance sheets per campus. He explained the fiscal year end and the interest rate swap, which exchanges a fixed rate to floating. SMA-LTC Kok was pleased to report a positive budget that resulted from cuts and also includes the increase in diesel fuel. He discussed the eight-year track record with and without the swap that resulted in seven out of eight years positive without the swap. SMA-LTC Kok stated that he would compile data for bonds as well. Chair McElheny recommended for Interim Vice Chair Pete Skokos, SMA-LTC Kok, Mr. Tollerton and foundation Vice Chair Herb Jones to jointly discuss alternate banking options.

PTCC Report: Ms. Jeanine Signorelli provided a read-ahead report. She discussed the month's updates with a new pen and pencil set added to the spirit shop and 15K given to the middle school for needed turf. Ms. Signorelli mentioned upcoming events such as the middle school walkathon on 1 October and virtual challenge at the high school. She explained the goals for this year is to increase community engagement.

SMA-COL Bowman inquired as to the feedback on the postcards mailed out in which Ms. Signorelli replied that no data has been retrieved. Ms. Signorelli was pleased to report both the middle and high school vice presidents are very engaged with their respective schools. Mr. Tollerton inquired if PTCC can be present at the workshop. Chair Crowell stated that a new middle school teacher needs to be identified for the interact club to communicate with the Rotary member, Mr. Ted Simon.

Foundation: Mr. Rafael Robles provided a read-ahead report. Mr. Robles discussed his financial dashboard to include unrestricted and restricted funds that have been allocated to various programs. Mr. Robles mentioned the increase fundraising goal for this fiscal year in line with the strategic plan. He stated upcoming events such as the gala scheduled for 25 March and a skeet shoot potentially scheduled for 20 March.

Mr. Robles mentioned the first speaker scheduled for 16 September of the Alumni series that will add value to core of cadets. Ms. West inquired as to the focus on sports may take away from

military activities and the core aspect of the school. Mr. Robles presented a bookmark to the board that was given to each staff member representing this year's theme of resilience. Chair Howard Crowell stated that the next foundation board meeting has to change from 20 October and will provide a new date. Mr. Robles stated that the foundation is in search of a new board member and any suggestions to provide to Chair Crowell or himself. Mr. Tollerton stated that a parent could be a member of the foundation board, which is different from the rules of the operating board.

Nominating Committee: Chair McElheny introduces Ms. Heather Koester as a prospective director of the operating board.

Interim Vice Chair Skokos moved to approve the nomination of Ms. Heather Koester as a new director to the operating board; COL Knisely seconded the motion and the board unanimously approved.

Long-Range Planning Committee Report: Mr. Tollerton stated that the committee would host a retreat on 15 October from 9am to 3pm at the Church of Palms with Ms. Robyn Faucy as the facilitator focusing on long-term vision and measurables that are attainable. He stated that donated funds would cover the expenses for this workshop.

<u>Chairman:</u> Chair McElheny stated the retreat would be action-oriented focusing on a new enhanced way of doing business. He mentioned meeting with SMA-COL Bowman, Mr. Tollerton and Vice Chair Scott Lempe on the agenda.

Old Business: N/A

New Business: Mr. Tollerton stated the bylaws require board terms and recommended reviewing the bylaws to include broad cross inclusivity of parents and community.

Public Comments: SMA-MAJ Finley stated that he feels blessed to be part of SMA and was proud to see the number of cadets from both campuses who marched in the Memorial Day Parade.

The next board meeting will be on 20 September 2022 at 4:30pm at the Middle School campus.

The chair adjourned the meeting at 3:54 pm.

Dr. Thomas McElheny, Chair	Date
COL Ben Knisely, Secretary	Date

Chief Executive Officer Report High School Interim Head of School Report August 30, 2022

Mission:

Within a culture where every cadet is valued, Sarasota Military Academy is committed to: Preparing students for College, Careers, & Citizenship; Developing tomorrow's Leaders: and Cultivating Character based on the steadfast values of Honor, Integrity, and Respect.

Strategic Plan Goals:

Resources:

- Increase retention of rising 9th graders by 5% each year for the next 5 years.
 - Retention of 9th graders SY 2022-23---56%
 - Goal SY 2023-24---61%
 - Shadowing program at the High School
 - Increased participation of Middle School cadets with High School activities
 - Rifle Team has increased the number of participants from the Middle School
- Increase High School enrollment by 25 FTE's each year for the next five years.
 - Open Enrollment---October 1st-January 31st
 - Admissions Meetings Scheduled

College, Careers, and Citizenship

- Earn recognition as an "A" rated school by the Florida Department of Education
 - Increase Acceleration percentage at the High School by 5%
 - Increase ASVAB participation by 20%
- Student Success Center
 - Data provided

Character and Leadership Development

Implement Project Wayfinder in Advisory

HR:

- Positions to fill:
- Academy
 - o Bus Drivers
 - ESOL Instructor(added position)
 - o Mental Health and Substance Abuse Counselor
 - Contract with First Step
- Middle School
 - o Science
 - Computer Science
 - o English Language Arts

Communication/Community Outreach:

- Class of 2013 Speaker
 - o 16 September
 - Jessiah Straw-Motivational Speaker
 - o Addressed the Eagle Regiment at formation
 - Addressed entire Senior class and visited classrooms
- Rotary/Southside Presentation
 - o 19 September
 - S4TL—Cadet Colonel Akiel Reyes Melendez
 - RYLA—Cadet Aiden Hartman
- SPIN Night--Postponed
 - o 2 November
 - o High School Campus
 - o 6:00-8:00
 - More information to follow!
- Next Meeting: October 18, 2022 2:30 pm High School Campus

SARASOTA COUNTY
SARASOTA MILITARY ACADEMY - 0074

2023 - 1

SIS Live.

SIS > Enrollment > View

Options | H

Enrollment by Race

l	Г	Majority/I	Hinority	Section
l	1.			

Grade	Majority		Mir	Total	
Level	MALE	FEMALE	MALE	FEMALE	lotai
06	65	26	78	29	198
07	55	39	52	51	197
08	56	31	59	31	177
09	53	34	60	45	192
10	62	24	53	34	173
11	45	16	34	44	139
12	47	17	51	31	146
TOTAL	383	187	387	265	1222

- A ASIAN(OLD PACIFIC ISLANDER), Minority
- B BLACK/AFRICAN-AMERICAN, Minority
- I AMERICAN INDIAN/ALASKA NATIVE, Minority
- P NATIVE HAWAIIAN / PACIFIC ISLANDER, Minority
- W WHITE, Majority

Drimany	Daca	Section

Grade		MALE					FEMALE						
Level	I	A	В	н	М	w	I	Α	В	н	М	w	Total
06		3	10	59	6	65		1	7	18	3	26	198
07		1	4	37	10	55	1	1	4	40	5	39	197
08	1	3	3	50	2	56			2	24	5	31	177
09		2	11	37	10	53			4	39	2	34	192
10		2	11	39	1	62		1	3	28	2	24	173
11		1	4	26	3	45			3	34	7	16	139
12	1	5	3	37	5	47			7	23	1	17	146
TOTAL	2	17	46	285	37	383	1	3	30	206	25	187	1222

2021-22 Grads					
Total Grads	163				
Military	30	18%			
4-yr University	33	20%	\$809,134.00	Riddle	FGCU / 1
SCF	43	26%			
Trade School	10	6%			
2-yr College	31	19%			
Service Academies	2	1%	1-Naval 1 Main	e Maritime	
Work	17	10%			
Dec Grads	19	11%			
AA Received	2				
11th year Early Gra	3				
Bright Futures	\$153,395.00				
NCAA Scholarships	\$104,714.00		Volleyball / Soc	cer / Rifle	
ROTC Scholarship	\$653,096.00		4 Total - 1 Lost		
Total Scholarship \$	\$1,289,189.00				
			HAME TAXABLE BY		
2020-21 Grads					
Total Grads	162				
Military	14	9%			
4-year	46	28%			
SCF	36	22%			
Trade School	15	9%			
Work	5	3%			
Dec Grads	25	15			
ROTC Scholarship	\$155,350.00	3			
Total Scholarships	\$962,110.00				
2019-20 Grads					
Total Grads	157				
Military	31	20%			
4 year	36	23%			
SCF	46	29%			
Service Academies	4	2%			
Trade School	10	6%			
Out-Of-State	9	6.00%			
Dec Grads	13	8.00%			
Work	5	3%			
Pell Grants - FAFS	\$107,396				
	-				

Name	File Open Date	Status
Canales, Thomas W	2/8/2022	File activated 6/1/22. Applicant has not completed any requirements. If applicant is no longer considering USMA than he should close his application.
Claybrooke, James L	2/22/22	File activated 6/1/22. Applicant has completed everything he can. CFA result posted from SLE (Passed/Qualified). DODMERB should be released once he receive a nomination. JROTC nomination not posted to file. He needs to improve his SAT and/or ACT scores.
Fabyanic, Raphael R	2/1/22	File activated 6/1/22. Applicant is missing his candidate essays and a physical science teacher evaluation. DODMERB is completed (Qualified). CFA is completed and he passed all events (awaiting Admission Cmte review). Need JROTC nomination to be submitted.
Nguyen, Ta	2/9/22	File activated 6/1/22. Applicant is missing candidate activities report (guidance counselor reviews/submits), candidate essays, PE teacher evaluation, CFA. DODMERB will not be released to scheduler until these items are completed.
Rossi, Michael A	2/2/22	File activated 6/1/22. Applicant has completed everything he can. CFA result posted. He passed all six events and videos were accepted. DODMERB is completed and USMA requested waiver (normal procedure). JROTC nomination not posted to file. Interview completed. Applicant offered an LOA on 8/30/22.



Sarasota Military Academy Student Success Center Data Report August-September 2022

Student Success Centers have been an integral staple in area high schools. Students and families gain access to tools, resources, and support as they plan for life after high school. As most students are solidifying their college and career plans, discovering ways to finance their plan is now a top priority. Students and families have identified many benefits from visiting Student Success Centers. Benefits include knowledge and access to the various tools and resources for life readiness planning. Student Success Coaches continue to develop meaningful relationships with students and families to provide access to college representatives and career professionals in our area. The Education Foundation remains committed to providing students and their families with direct access to career opportunities as Student Success Coaches forge relationships with business, industry, and community members to create pipelines for students to gain employment, internships, and externships which lead to prosperous careers. Students are exposed to career, interest, and aptitude assessments as they seek to discover their potential career paths. Since August 10th, the Sarasota Military Academy Student Success Center has impacted students through 132 visits!

Student Success Center	August-September 9th
Sarasota Military Academy	132

First Time Visit	Not First Time Visit
43%	57%

The Sarasota Military Academy Student Success Center is open to any student however, our services are designed for students in grades 9 through 12th. Juniors and Seniors are encouraged to take advantage of the tools, resources, and information within centers as they are more immersed in planning for life after high school. Student Success Coaches are compassionate and skilled individuals and offer guidance, resources, and support to all students as they navigate decisions for college, career, and life. Most students visit during lunches but have access to the center before school, during school, lunch, and after school. Teachers, specifically elective classroom teachers, are encouraged to allow Student Success Coaches access to their classrooms to share information and resources available at each Student Success Center. Students had the option to self-report the information listed below.

Grade Level	August-September 9th Percentage of Student Visits Per Level				
9 th	8%				
10 th	8%				
11 th	13%				
12 th	71%				

Student Success Centers are designed to be inclusive of all students regardless of their race, ethnicity, or socio-economic background. Our goal is to increase the number of underrepresented and underserved students to be prepared for life. Student Success Coaches are asked to make additional efforts to target underrepresented and underserved students to take advantages of the resources and services within Student Success Centers. Students had the option to self-report the information listed below.

Race/Ethnicity	August-September 9th Percentage
White	52%
African American	4%
Hispanic	39%
Multi-racial	4%
Asian	6%
Did not choose to disclose	0%

Special Demographic	August-September 9th Percentage
Free/Reduced Lunch, Low	49%
Income, and/or First-Generation	
College Student	

^{*}Student may select multiple special demographics.

Student Success Centers are a positive, safe, and nurturing space for many students. Student Success Coaches are an integral part of the success of a center. Many students attribute their success after high school to the relationships developed with their Student Success Coach. Additionally, the services, information and resources obtained within Student Success Centers are key to helping students reach their full potential. Students visit centers for various reason which include college career advisement, college research, career exploration, financial aid, scholarships, and much more.

Top Reasons for Visit
College, Career Research and
Exploration
Community Service and Volunteering
More Information on EFSC Offerings
Workshops
Peer to Peer Leadership
SAT/ACT Registration Assistance
Military Program Assistance
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^{*}Student may select multiple reasons for visit.

Show Summary Only (Limited by circulation date. See the final page of the report for limiter details.)

2021

Call numbers grouped by prefix

Range	Circulations
000 - 099	0 [0.00%]
100 - 199	4 [0.84%]
200 - 299	6 [1.25%]
300 - 399	19 [3.97%]
400 - 499	1 [0.21%]
500 - 599	11 [2.30%]
600 - 699	10 [2.09%]
700 - 799	12 [2.51%]
800 - 899	11 [2.30%]
900 - 999	27 [5.64%]
F	280 [58.46%]
FIC	0 [0.00%]
GR	49 [10.23%]
MA	44 [9.19%]
os	0 [0.00%]
РВ	2 [0.42%]
PR0	0 [0.00%]
PRO	2 [0.42%]
PROF	0 [0.00%]
REF	1 [0.21%]
V	0 [0.00%]
No Call #	0 [0.00%]
Temporary	0 [0.00%]
Totals	479

NOTE: The Collection Statistics Summary Report includes statistics for both current copies and copies that have been deleted.

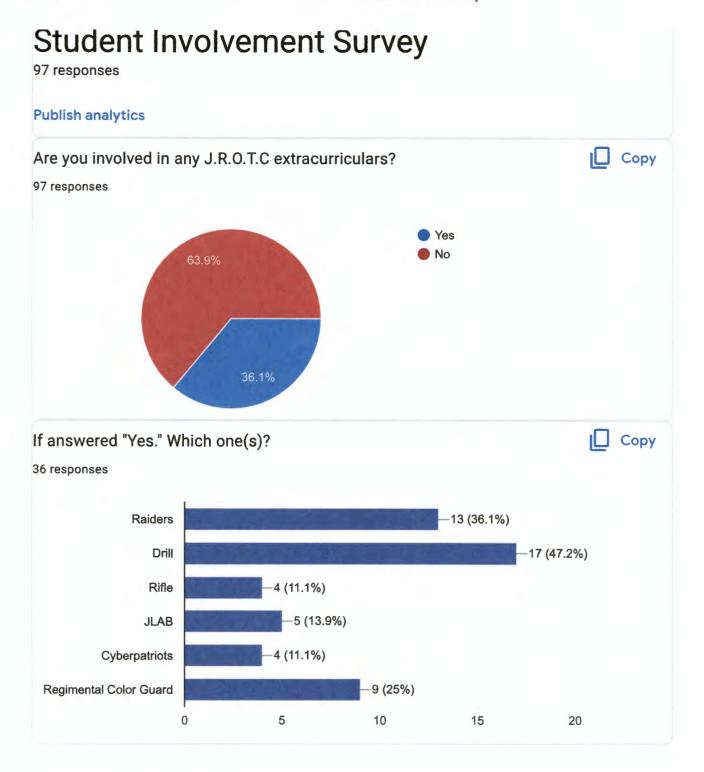
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2022

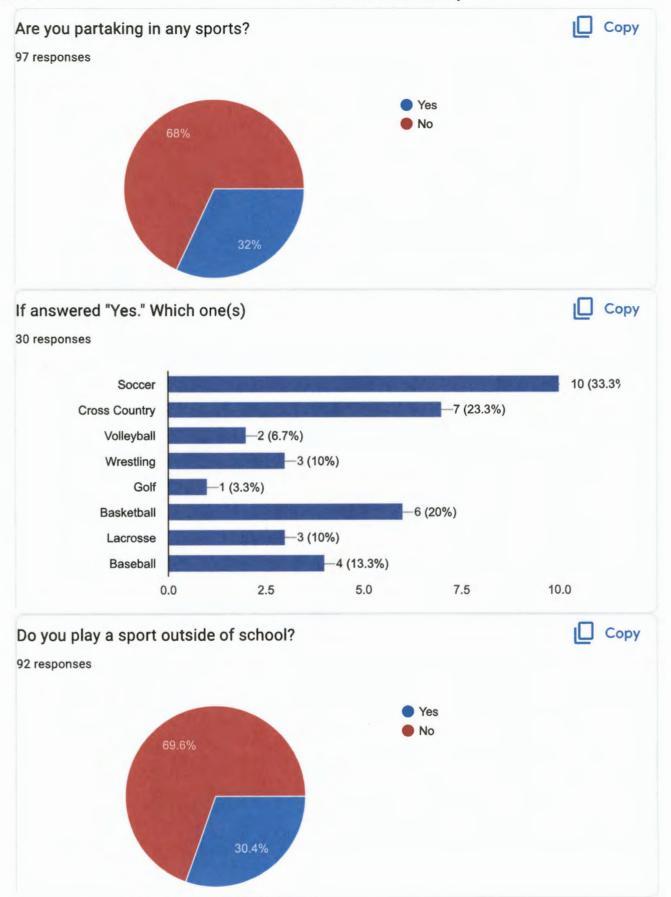
Call numbers grouped by prefix

Range	Circulations
000 - 099	1 [0.07%]
100 - 199	6 [0.42%]
200 - 299	14 [0.97%]
300 - 399	68 [4.73%]
400 - 499	0 [0.00%]
500 - 599	5 [0.35%]
600 - 699	11 [0.77%]
700 - 799	24 [1.67%]
800 - 899	62 [4.31%]
900 - 999	32 [2.23%]
F	517 [35.98%]
FIC	0 [0.00%]
GR	176 [12.25%]
MA	479 [33.33%]
os	0 [0.00%]
PB	33 [2.30%]
PR0	0 [0.00%]
PRO	2 [0.14%]
PROF	O [0.00%]
REF	7 [0.49%]
V	O [0.00%]
No Call #	O [0.00%]
Temporary	0 [0.00%]
Totals	1,437

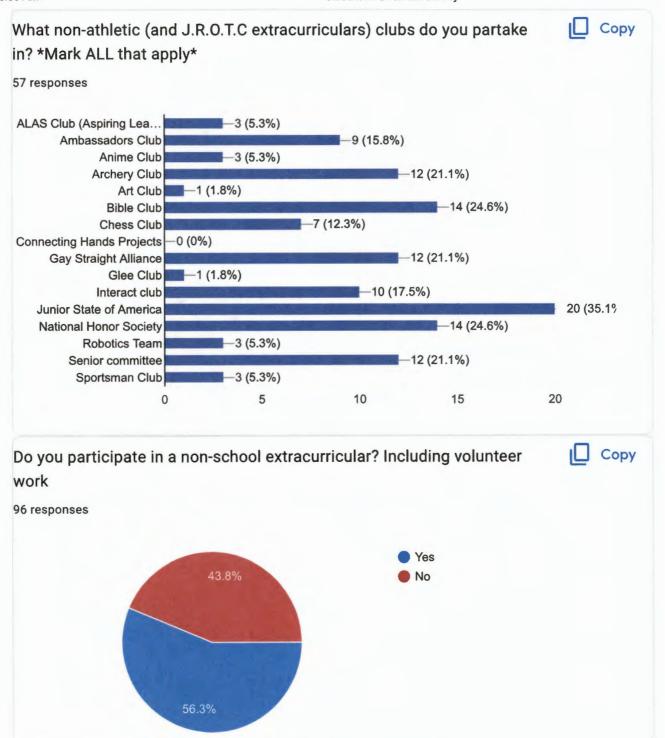
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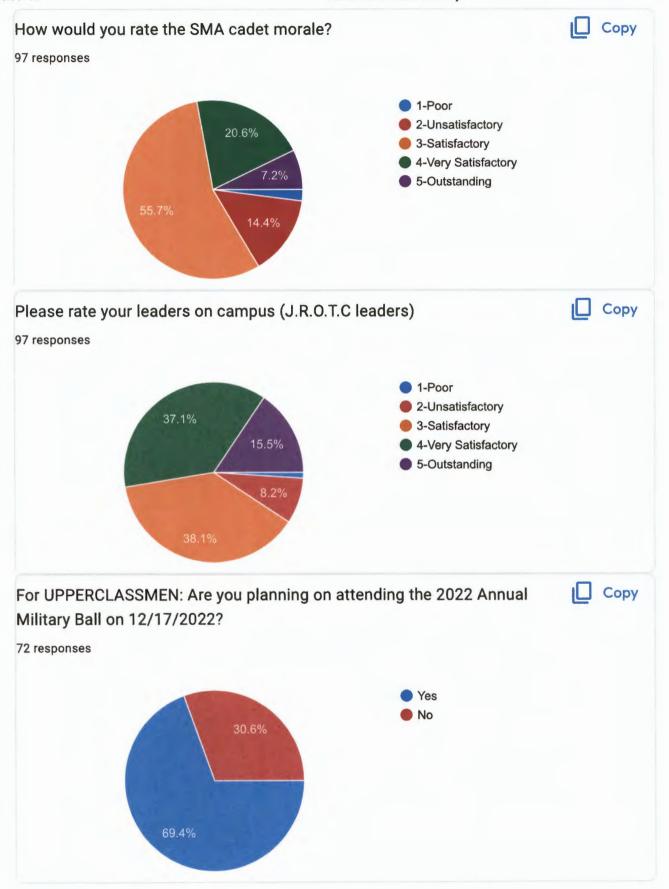






If answered "Yes." Please insert your answer below as to what SMA is missing.
15 responses
Fencing club, sprint football, esports
A science club
FBLA Club - Future Buisness Leaders of America
fencing
Fishing Club
Multi-religious alliance, folklore club, history club etc there's always more clubs that could exist I suppose
cooking club
Badminton
I believe estimation have a regular debate team and not just JSA. I feel JSA lot of extra stuff instead of just learning how to debate
I would like a history club
Some other schools have various honor societies for different subjects like an English Honors Society or a Math Honors Society.
No
Music club
cheerleading
Model UN







Any additional comments

13 responses

N/A

No

Raphael Fabyanic

Students need more freedom and more help and time on those are in need like resources it genuinely helps more then they realize.

need more interesting clubs that are very fun.

I love cpt Scott

Hello I hope whoever is reading this is having an amazing day. You are important and valuable!

I don't know if I'll attend military ball this year

For the question about leaders, there is a lot that can be said. I share one class with my platoon leader. He makes hateful comments and makes fun of people of our community. He does things like making inappropriate comments & gestures. He is also very disrespectful to the teacher. He is very unfit to be a leader.

The question about the military ball im unsure of. Not sure if i want to go or not soo...

no

Plz put soap in the bathrooms - this is from Nathan Varley and if it is not done by thanksgiving I will stage a coup. This is not a threat this is a warning. Much love Nathan Varley. Ps I think we should bring back dropping people

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Google Forms



Head of School Report for September 2022

Enrollment

Grade 6: 198 Grade 7: 197 Grade 8: 177 Total: 572

Campus Life/Events

- -9/2-Virtual open house
- -9/5-Labor Day-No school
- -9/9-Patriot Day observance
- -9/9-Lockdown drill at formation
- -9/12-Tribute to 9/11 at formation
- -9/13-Epaulet ceremony for part of grade 6
- -9/14-Epaulet ceremony for part of grade 6
- -9/15-HS rifle team presented cords to Prep team members
- -9/16-Prep walk-a-thon pep rally
- -9/19-Book fair begins
- -9/20-Board meeting at the Prep-4:30 pm
- -9/20-Epaulet ceremony for part of grade 6
- -9/21-Epaulet ceremony for part of grade 6
- -9/21-Half day for cadets and teacher training
- -9/23-Fire drill conducted @ 12:00 noon

Cadet Highlights

-Cadets of the Month: September Female

Male

I will receive the recipients at the end of the month

Staff Meetings

- 9/1-Threat Assessment Team
- 9/1-Safety Team
- 9/14-Prep Admin
- 9/15-New Teachers
- 9/22-Department Lead Teachers

Parent and Community Highlights

- -9/2-Virtual Open House @ 5:00 pm
- -9/13-Epaulet ceremony for part of grade 6
- -9/14-Epaulet ceremony for part of grade 6
- -9/20-Board meeting at the Prep-4:30 pm
- -9/20-Epaulet ceremony for part of grade 6
- -9/21-Epaulet ceremony for part of grade 6

Security

- -9/1-Safety team meeting to discuss future drill and procedures
- -Reminder staff to be at their doors during passing time to assist in campus security
- -Lockdown drill completed during formation. Cadets did an excellent job moving to a secure location in a timely manner.

Attention Items

- -FSSAT report completed for safety and security
- -School Improvement Plan (SIP) is in progress and will be submitted to the Sarasota county office
- -We hired a History teacher who began classes on 9/12/22
- -We are still working to hire: Computer Science, Science, ELA, and a clinic aide
- -All SMA bus drivers are hired

SEPTEMBER 2022 PREP ATHLETIC ROUNDUP

Volleyball -

9/8 - Shout out to the girls volleyball team who played their first game against Sky Englewood September 8th. Player of the game was Hannah Walker for her amazing ace serves and ability to lead the team. Favorite play of the game was Arianna Siska, when she received the ball and passed it into the basketball net for a 3 pointer! The girls fought hard against their varsity team but ultimately lost, however they were able to pull off a win against their junior varsity team 25-21. The girls next game will be home next Tuesday at 5 pm. Go Eagles!!

9/13 - The girls volleyball team played a game yesterday against Student Leadership Academy. Huge shout out to the team for coming together and winning their first set for SMA in over a year. They fought hard but ultimately lost the next two sets. Skyler Selby was the player of the game, serving up the majority of the points in the first set. Play of the game was by Julia Lasota, who dove for the ball even after the play was over. The girls have had their first taste of victory and are read for even more wins this Thursday against SSAS

Golf -

9/12 - The golf team hosted SSAS on Monday, September 12th at Tatum Ridge Golf Links. The Prep Golf team defeated SSAS yesterday 212-245. Phoenix Scanlan led all golfers with an amazing score of 38. Scanlan's score added with Max Wilkins, Christian Gelsomine and Royce Dunnuck was more than enough to seal the win. The team will travel to Myakka Pines next Monday to take on Sky Englewood. Great job Eagles!

Running Club -

The Running Club will begin next week. Jackie Trecartin will supervise the club. In the past, Jackie Trecartin has been our Cross Country Coach. Jackie will be leaving SMA Prep and we are currently looking for a replacement.

Basketball Club -

The Basketball Club will begin on September 23. The Boys's Basketball coach, Jim Smith, will be supervising this club to ready students for basketball team try outs.

Athletic Department Report - Board Meeting

Past Week

Volleyball Coach Lorene Bauck, & Former Grad and Assistant Coach Brianna Ream

Cross Country SMA Invitational held at prep 10 SEP, over 11 area schools, - Coach Alex Teicheira.

for: September 20, 2022

Golf Tournaments underway, - Coach Brian Cornelius

Next 30 days (Fall Sports)

Volleyball – Teacher Appreciation Night 16 Sep. Home games at the Middle School 20th, 23rd, 27th of September.

Cross Country- ODA Invitational, 24 September.

Golf - 3 Home meets played at the Meadows, 20th, 22nd, 29th September.

Budget

Ongoing challenges in funding sports programs. Adjustment of budget requirements, current projections to cost approximately \$78,000 - \$86,000. Issue is due to new uniforms cyclic process and replacement of used equipment needs.

Campaigns

Discount card program. Extended until 27 September. Still trying to reach our goal.

Business Sponsorship Program, partnering with SMA Foundation.

Sports Donations ongoing with each sports. Donations for pay to play remains.

Pending- In Kind Donations grant from CoolTodayParks, Venice, and Atlanta Braves Spring Training Center.

New items

First ever SMA baseball team being formed. Proposal is available for review.

Two new coaches selected for Boys Basketball

Two New Coaches selected for Girls Basketball

Working on filling boys Soccer coach

Baseball Coach Interviews ongoing

Challenges being worked:

Practice Fields and game fields are and will continue to be the greatest challenge for athletics. Transportation is an ongoing and expensive issue.

Teacher and Parent support

SARASOTA MILITARY ACADEMY

Senior Army Instructor 801 North Orange Avenue Sarasota, Florida 34236

15 Sep 2022

MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY

THROUGH EXECUTIVE DIRECTOR OF SCHOOLS

SUBJECT: Significant Activities Report

Significant activities past thirty days:

- Drill Team tryouts completed/Team selected
- 31 Aug-SAI SMA Prep continuity visit; (visits will occur weekly)
- 10 Sept-Raiders competed in the Raiders Rampage Challenge, Adairsville, GA (Mixed team placed 2nd, Female team tied for 3rd)
- 16 Sept-SMA Cadets participated in the POW/MIA Memorial Event at the VIA on Tuttle Ave.

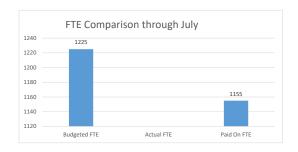
Significant activities next thirty days:

- 19-23 Sept-Cadet of the Quarter Board
- 22 Sept-Color Guard (Ducks Unlimited Banquet)
- 24 Sept-Rifle team first county match held at Sarasota High school
- 24 Sept-Color Guard (Nathan Benderson Park)
- 24 Sept-SMA Raider Invitational (Bayside Church), 21 schools attending
- 28-29 Sept-University of Florida ROTC visit
- 28 Sept-Color Guard support Tidewell Foundation and Tidwell Hospice program

Respectfully,

CLARENCE L. ARRINGTON MAJ (Retired), U.S. Army JROTC, Senior Army Instructor

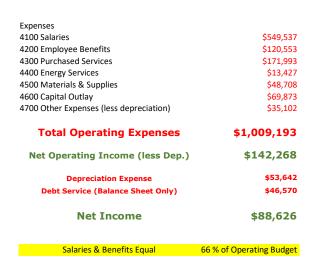
Profit and Loss Pie Charts through July 2022

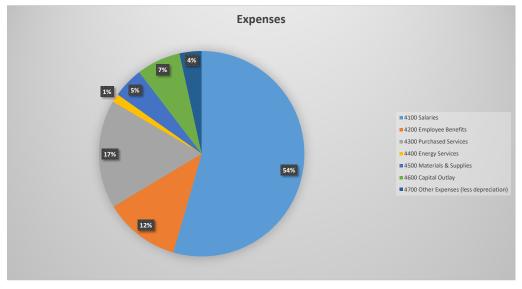


Income	
3100 Federal Direct	\$ 11,109
3200 Federal through State & Local	\$ 6,950
3300 Revenue from State Sources	\$ 817,686
3400 Revenue from Local Sources	\$ 315,716

Total Revenue \$1,151,461

Income Sources 1% 1%	
	■ 3100 Federal Direct
	■ 3200 Federal through State & Local
	■ 3300 Revenue from State Sources
	■ 3400 Revenue from Local Sources
71%	





Balance Sheet- by campus As of July 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1110 Cash and cash equivalents	1,845,631
8-1111 Sport Team Bank Accounts	41,082
Total Bank Accounts	\$1,886,713
Other Current Assets	
1215 Due from Foundation - Current	13,473
1220 Due from Other Governments	317,820
Total Other Current Assets	\$331,293
Total Current Assets	\$2,218,006
Fixed Assets	\$18,841,657
TOTAL ASSETS	\$21,059,662
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	\$109,789
Credit Cards	\$103,523
Other Current Liabilities	\$1,044,284
Total Current Liabilities	\$1,257,596
Long-Term Liabilities	\$10,092,814
Total Liabilities	\$11,350,410
Equity	
3010 Invested In Capital Assets, Net	7,883,416
3020 Temporarily Restricted Net Asse	19,927
3030 Unrestricted Net Assets	
Net Income	88,626
Total Equity	\$9,709,253
TOTAL LIABILITIES AND EQUITY	\$21,059,662

\$2,218,006 - \$1,257,596 = \$960,410 Working Capital; June- \$1,030,327; Down \$69,917

Ratio of Assets to Liabilities = \$2,218,006 / \$1,257,596 = 1.76; Down 0.12 from June- 1.88

Budget vs. Actuals: FY23 Board Approved Budget - FY23 P&L July 2022

1 Month in should be 8%

		TOTAL	
	ACTUAL	BUDGET	% OF BUDGET
Income			
3100 Federal Direct	11,109	238,989	5.00 %
3200 Federal Through State & Local	6,950	82,415	8.00 %
3300 Revenue from State Sources	817,686	9,425,550	9.00 %
3400 Revenue from Local Sources	315,716	4,327,345	7.00 %
Total Income	\$1,151,461	\$14,074,299	8.00 %
GROSS PROFIT	\$1,151,461	\$14,074,299	8.00 %
Expenses			
4100 Salaries	549,537	7,570,614	7.00 %
4200 Employee Benefits	120,553	2,368,050	5.00 %
4300 Purchased Services	171,993	1,774,511	10.00 %
4400 Energy Services	13,427	269,168	5.00 %
4500 Materials & Supplies	48,708	361,991	13.00 %
4600 Capital Outlay	69,873	227,493	31.00 %
4700 Other Expenses	35,102	615,507	6.00 %
Total Expenses	\$1,009,193	\$13,187,335	8.00 %
NET OPERATING INCOME	\$142,268	\$886,964	16.00 %
Other Expenses			
4780 Depreciation Expense	53,642	651,139	8.00 %
Total Other Expenses	\$53,642	\$651,139	8.00 %
NET OTHER INCOME	\$ (53,642)	\$ (651,139)	8.00 %
NET INCOME	\$88,626	\$235,825	38.00 %

4600 Capital Outlay- Large order of Chrome Books accounted for \$52,000 of the \$69,873.

Profit and Loss - YTD - By Campus July 2022

	HS	PREP	TOTAL
Income			
3100 Federal Direct	11,109		\$11,109
3200 Federal Through State & Local	1,450	5,500	\$6,950
3300 Revenue from State Sources	448,756	368,930	\$817,686
3400 Revenue from Local Sources	176,536	139,180	\$315,716
Total Income	\$637,851	\$513,610	\$1,151,461
GROSS PROFIT	\$637,851	\$513,610	\$1,151,461
Expenses			
4100 Salaries	317,538	231,998	\$549,537
4200 Employee Benefits	69,496	51,058	\$120,553
4300 Purchased Services	103,873	68,120	\$171,993
4400 Energy Services	7,915	5,512	\$13,427
4500 Materials & Supplies	28,312	20,395	\$48,708
4600 Capital Outlay	41,026	28,847	\$69,873
4700 Other Expenses	20,023	15,079	\$35,102
Total Expenses	\$588,184	\$421,009	\$1,009,193
NET OPERATING INCOME	\$49,667	\$92,601	\$142,268
Other Expenses			
4780 Depreciation Expense	37,721	(15,921)	\$53,642
Total Other Expenses	\$37,721	\$15,921	\$53,642
NET OTHER INCOME	\$ (37,721)	\$ (15,921)	\$ (53,642)
NET INCOME	\$11,946	\$76,680	\$88,626

4780 Depreciation Expense \$37,721 \$15,921

Difference- The HS has \$21,800 higher depreciation expense than the Prep.

Brings the campuses to within \$33K of each other.

2022-23 TEACHER SALARY INCREASE ALLOCATION CHARTER SCHOOL DISTRIBUTION PLAN TEMPLATE DUE OCTOBER 1, 2022

Instructions: Use this template <u>only</u> if you are submitting a plan for a charter school. Complete the following sections in order, then review the error report at the end of the survey. **DO NOT modify this template**. Enter data as directed, as any modification will result in the need for a resubmission.

Boxes with this color indicate that data should be entered. Do not modify other cells.

Sponsoring District Name (From the Charter Plan Tab)	Sarasota	
Charter School Number	74	
Charter School Name	Sarasota Military Academy, Inc.	

SECTION A - Allocation Data

A1	Charter school's total proportionate share of the Teacher Salary Increase Allocation (TSIA)		
	from 2022-23 Florida Education Finance Program (FEFP) Second Calculation	\$287,640	
A2	Charter's proportionate share of the TSIA Maintenance Allocation	\$197,753	
А3	Charter's proportionate share of the TSIA Growth Allocation	\$89,887	A3
A4	First 50 percent of the charter's share of the 2022-23 TSIA Growth Allocation	\$44,944	
A5	Remaining 50 percent of the charter's share of the 2022-23 TSIA Growth Allocation	\$44,943	
Α6	Additional funding used for teacher salary increases (do not include these expenses in the		٠ <u>٠</u>
Αb	data below)	\$162,555	A6

SECTION B - Maintenance Allocation: Used to maintain the salary increases provided through TSIA in previous fiscal years. If the cost to maintain these increases is greater than the charter's maintenance allocation, other funding sources must be used to cover this difference. If the cost to maintain these increase is less than the charter's maintenance allocation, the remaining funds may be combined with the charter's Growth Allocation. See FAQs Q1 through Q5.

В1	Funds available for the maintenance of prior-year TSIA increases	\$197,753	
	Total cost to maintain the salary increases provided through the TSIA in previous years	na	
	(enter the total cost here, even if it exceeds the allocation)	\$373,167 B2	
В3	Funds remaining from the charter's share of the 2022-23 TSIA Maintenance Allocation	\$0	

SECTION C - First 50 Percent of the Growth Allocation: Used to increase the base salary for all full-time classroom teachers as defined in s. 1012.01(2)(a), Florida Statutes (F.S.), including certified prekindergarten teachers funded in the 2022-23 Florida Education Finance Program, to a minimum of \$47,500 or to the maximum amount achievable based on the allocation and as specified in the general appropriations act. No eligible full-time classroom teacher shall receive a base salary less than the minimum base salary as adjusted by the charter's allocation. This does not apply to substitute teachers. See FAQs Q6 through Q11.

	Funds available from first 50 percent of the growth allocation for increases to the minimum	
C1	base salary (from Item A6 and 50% of Item B3)	\$44,944
	Total number of full-time time classroom teachers as defined in s. 1012.01(2)(a), F.S.,	
C2	including certified prekindergarten teachers funded in the 2022-23 FEFP	60
	2021-22 minimum base salary for teachers as defined in s. 1012.01(2)(a), F.S., including	
С3	certified prekindergarten teachers funded in the 2022-23 FEFP	\$50,000
	Adjusted minimum base salary for 2022-23 for teachers as defined in s. 1012.01 (2)(a), F.S.,	
C4	per implementation of the TSIA and any additional funding sources used	\$50,250

	Leaves in the minimum has released to the TGIA (the CGA minus the CGA)	¢250
C5	Increase in the minimum base salary as a result of the TSIA (Item C4 minus Item C3)	\$250
	Number of teachers from Item C2 who make more than the adjusted minimum base salary	
	prior to adding TSIA funds (for example, if the charter's adjusted minimum base salary is	
C6	\$47,500 and a teacher made \$48,000 before any TSIA adjustment, count them here)	35
	Number of teachers from Item C2 who received an increase to at least the amount listed in	
	Item C4 (for example, if the charter's adjusted minimum base salary is \$47,500 and a	
C7	teacher made \$45,000 before any TSIA adjustment, count them here)	25
	The numbers in Items C6 and C7 should total to the number in Item C2. If the value here is	
	0, continue through the survey. If it is not 0, review the entered data in Items C2, C6 and	
C8	C7 for accuracy until it does.	0
	,	
	Total dollar amount used of the salary increase from the 50 percent of the charter's share	
	of the TSIA Growth Allocation from the 2022-23 FEFP Second Calculation, Item C1. This	
	total should include the dollar amount increased for all full-time classroom teachers who	
	will receive a salary increase from the first 50 percent of the charter's share). Do not	
	include dollars used from fund sources other than TSIA.	
	(Example: 1 teacher receives \$5,000 increase + 2 teachers receive \$3,000 increase each =	
C9	\$11,000).	\$27,846
	T11	T/3
	Total dollar amount of unused funds from the first 50 percent of the charter's share of the	
C10	TSIA Growth Allocation from 2022-23 FEFP Second Calculation (Item C1 minus Item C9)	\$17,098
CIO	131A Growth Anocation from 2022-23 FEFF Second Calculation (item C1 fillings item C9)	71,030

	SECTION D - Remaining 50 Percent of the Growth Allocation: Used to increase the base salary for all full-time classroom teachers as defined in s. 1012.01(2)(a), F.S., including certified prekindergarten teachers funded in the 2022-23 FEFP			
	Second Calculation, for whom the adjusted minimum base salary increase did not result in an increase or res increase of less than 2 percent AND full-time instructional personnel as defined in s. 1012.01(2)(b)-(d), F.S. Fi of the total allocation, plus any remaining funds from the charter's share of the first fifty percent allocation, used by the charter as specified in s. 1011.62, F.S. This does not apply to substitute teachers. See FAQ Q12 the			
	Funds available from the remaining 50 percent of the charter's share of the growth	Ć44.042		
D1	allocation (from Item A7 and 50 percent of Item B3)	\$44,943		
D2	Funds remaining from first 50 percent of the charter's share of the growth allocation (from Item C10)	\$17,098		
03	Total funds available for Section D (Item D1 plus Item D2)	\$62,041		
	Full-Time Classroom Teachers			
	Number of full-time classroom teachers who received an increase from the remaining 50			
4	percent of the growth allocation	60		
	Average individual salary increase from the remaining 50 percent of the growth allocation			
	for teachers listed in Item D4 (do not enter full annual salary amounts here, ex. \$150			
5	instead of \$45,000)	\$937		
	Smallest individual salary increase from the remaining 50 percent of the growth allocation			
	for teachers listed in Item D4 (do not enter full annual salary amounts here, ex. \$125			
06	instead of \$45,000)	\$839		
	Largest individual salary increase from the remaining 50 percent of the growth allocation			
	for teachers listed in Item D4 (do not enter full annual salary amounts here, ex. \$175			
7	instead of \$45,000)	\$1,324		
	Full-Time Instructional Personnel			
	Number of full-time instructional personnel as defined in s. 1012.01(2)(b)-(d), F.S., who			
08	received an increase from the remaining 50 percent of the growth allocation	6		

	Average individual salary increase from the remaining 50 percent of the growth allocation	
	for instructional personnel listed in Item D8 (do not enter full annual salary amounts here,	
D9	ex. \$150 instead of \$45,000)	\$966
	Smallest individual salary increase from the remaining 50 percent of the growth allocation	
	for instructional personnel listed in Item D8 (do not enter full annual salary amounts here,	
D10	ex. \$150 instead of \$45,000)	\$860
	Largest individual salary increase from the remaining 50 percent of the growth allocation	
	for instructional personnel listed in Item D8 (do not enter full annual salary amounts here,	
D11	ex. \$175 instead of \$45,000)	\$1,086

Section E - Error Report: The following items will indicate whether there is an error with the data entered on the report or		
vill indicate if some data should be verified for accuracy. Do not submit this report unless item E5 in this section is marked		
YES.		
Teacher counts add up (Item C6 + Item C7 = Item C2)	Yes	
Data entered in all fields (if "No", verify that all orange boxes contain data, eve	n if 0) Yes	
Increase to base salary (Item C5 is positive) if previously under \$47,500	Yes	
All funding used (if "Verify," please verify that the amount in item D12 is correct	tt) Yes	
2022-23 TSIA Distribution Plan ready to submit?	Yes	



FOUNDATION DASHBOARD



Metrics Analysis with Foundation Performance

July 1, 2022 - August 31, 2022

NET CASH Balance

This is the amount of money on-hand in the Foundation's account. It is a current asset on the Balance Sheet and includes all receipts minus disbursements including the initial deposit at the start of the fiscal year to the present date of this report.

78,046

Receivables:

Donations with Restrictions... \$145,602 Donations without Restrictions..\$232,443

450,000 350,000 250,000 -150,000 -50,000 -2021 2022 Fiscal Year Unrestricted Restricted Total

FYTD GIFT REVENUE

FYTD EXPENSES

Gross Revenue... \$18,973 \$74,905

Expenses... **NET Revenue...** (\$55,932) Labor \$22,091



Grants & Similar Amounts Paid \$48.333



Non-Labor \$4,481

Includes: Purchased Services; Materials & Supplies; **Capital Outlay**

TOTAL \$74,905

MONTHLY FINANCIAL OVERVIEW: August

\$6,297 **Total Income Expenses** \$58,311 **NET Income**

(\$52,014)

Labor \$11,295

Non-Labor \$4,316



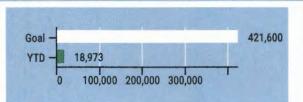
Grants & Similar Amounts Paid \$42,699

PERFORMANCE EVALUATION

FUNDRAISING FY

\$421,600 GOAL:

Percent to GOAL: 4.5%



\$42,699 GRANT AWARDS

