



Association of Educational
PURCHASING AGENCIES

PURCHASE PERIOD:
March 1, 2022 - February 28, 2023

www.aepacoop.org

NATIONALLY BID

LOCALLY AWARDED

www.ocepc.org



BUYING PROCEDURES

Contact the successful vendors listed in this flyer for their AEPA pricing and discounts. All vendors are fully bonded and have met all bidding requirements in the State of Ohio.

Athletic Equipment & Supplies

Partac Peat Corporation/Beam Clay®
School Specialty, LLC
Schutt Sports

Athletic Field Lighting

Hellas Construction, Inc.

Copiers & Related Services

Konica Minolta Business Solutions
USA, Inc.
Kycocera Document Solutions of
America

Custodial Equipment & Supplies Catalog

Busch Systems International, Inc.
Hillyard, Inc.

Digital Display Solutions

Daktronics, Inc.

Digital Resources & Instructional Materials

Bio Corporation
Complete Book and Media Supply
Imagination Station, Inc. dba Istation
Mackin Educational Resources

Disaster Recovery Remediation Services

BMS CAT, LLC
ServiceMaster of St. Cloud, Inc.
Signal Restoration Services

E-Rate Consulting Services

E-Rate Elite Services, Inc.
Kellogg & Sovereign Consulting
Solix, Inc.
Tel/Logic, Inc. dba E-Rate Central

Event Seating & Staging Solutions

Staging Concepts

Facility Management Software

Brightly (formerly Dude Solutions)

Furniture Catalog

AmTab Manufacturing Corporation
Demco, Inc.
Lakeshore Learning Materials, LLC
MeTEOR Education
National Business Furniture
School Specialty, LLC

Hardwood & Synthetic Flooring

Sport Surfaces Distributing, Inc.

Health and Wellness

Medicaleshop, Inc.
School Health Corporation
TinyEye Technologies Corporation

HVAC Systems

Carrier Corporation
Flaghouse, Inc.

Industrial Arts & Career Tech Supplies Catalog

Blick Art Materials
Midwest Technology Products
Pitsco Education, LLC

Institutional Kitchen Equipment

Hubert

Lawn and Grounds Keeping Equipment & Supplies

Bobcat Company
Husqvarna Professional Products, Inc.

LED Lighting

Facilities Solutions Group

Maintenance, Repair & Operations

Best Plumbing Specialties, Inc.

Mobile/Cellular Connectivity Solutions

Kajeet, Inc.

Office Supplies and Equipment

Quill.com

Playground Recreation Structures

Kompan, Inc.
Playcraft Systems
Romtec, Inc.

Roofing & Related Services

TREMCO/Weatherproofing
Technologies, Inc.

School &

Instructional Supply Catalog

Blick Art Materials
Pitsco Education, LLC
Quill.com
School Specialty, LLC

Security Solutions

Capitol Electronics, Inc.
Centegix
DLD Technologies Corp (Deladeo)

Synthetic Turf & Court Surfaces

Act Global
AstroTurf Corporation
FieldTurf USA, Inc.
Hellas Construction, Inc.
The Motz Group
Shaw Sports Turf
Sport Surfaces Distributing, Inc.
Sprinturf

Technology Catalog

CDW Government, LLC

Vehicles

Phil Long Dealerships
Melloy Brothers



VENDORS

PURCHASE PERIOD:

March 1, 2022 through February 28, 2023

ATHLETIC EQUIPMENT & SUPPLIES

#018.5-C

Partac Peat Corporation/Beam Clay®

www.beamclay.com/aepa

Contact: Denise Pierce, Bid Manager

Ph: 800-247-BEAM (2326)

ocepc@beamclay.com

jlovell@schoolhealth.com

School Specialty, LLC

www.schoolspecialty.com/aepa

Contact: Holly Stoots

orders@schoolspecialty.com

Ph: 856-217-8307

holly.stoots@schoolspecialty.com

Schutt Sports

www.schuttssports.com

Contact: Denise Pierce, Bid Manager

Ph: 800-247-BEAM (2326)

ocepc@beamclay.com

ATHLETIC FIELD & RECREATIONAL LIGHTING

#021-A

Hellas Construction, Inc.

www.hellasconstruction.com

Contact: Ruth Hawley

Ph: 512-250-2910

rhawley@hellasconstruction.com

COPIERS & RELATED SERVICES

#021-C

Konica Minolta Business Solutions USA, Inc.

www.kmbs.konicaminolta.us/kmbs/microsites/aepa/detail/ohio

Contact: Marc Biga

National Sales Director, Public Sector

Ph: 720-290-2431

mbiga@kmbs.konicaminolta.us

Kyocera Document Solutions of America

www.kyoceragov.com/aepa

Contact: J. Dan Woolly

Ph: 214-557-5207

dan.woolly@da.kyocera.com

CUSTODIAL EQUIPMENT & SUPPLIES CATALOG

#019-B

Busch Systems International, Inc.

www.buschsystems.com

Contacts: Michelle Dunn

Rebecca Rourke

Ph: 800-565-9931

michelled@buschsystems.com

rebeccar@buschsystems.com

Hillyard, Inc.

www.hillyard.com

Contact: Keith Jones, Ohio Valley Regional Sales Director

Ohio Contacts: Lisa Trice, 614-205-4548

Southern Ohio District Sales Manager

Keith Martin, 419-565-3407

Northern Ohio District Sales Manager

Cell: 859-629-5548

kjones@hillyard.com

ltrice@hillyard.com

hkmartin@hillyard.com

DIGITAL DISPLAY SOLUTIONS**#020-F*****Daktronics, Inc.***

www.daktronics.com

Ph: 330-523-9856

Contacts: Dan Good (Central OH), 614-905-9009

dan.good@daktronics.com

Adam Miller (Northern OH), 330-316-9949

adam.l.miller@daktronics.com

DIGITAL RESOURCES & INSTRUCTIONAL MATERIALS**#020-C*****Bio Corporation***

www.biologyproducts.com

Ph: 800-222-9094

Contacts: Brianna DiMartino or Josh Ernst

Complete Book and Media Supply<https://completebook.com/aepa/register>

Ph: 800-986-1775 / 512-616-0410

Contact: Kendall Montiegel

kendall@completebook.com

Imagination Station, Inc. dba Istation

www.istation.com

Contact: Noemi Garza, 972-715-3848

ngarza@istation.com

Andrea Losure, 269-760-6311

andrea.losure@istation.com

Mackin Educational Resources

www.mackin.com

Ph: 800-245-9540

Contacts: Tim Kane, Sales Consultant

tim.kane@mackin.com

Cell: 502-565-5036

DISASTER RECOVERY REMEDIATION SERVICES**#021.5-B*****BMS CAT, LLC***

24-Hr Emergency Response 877-730-1948

www.bmscat.com

Ph: 817-360-3551

Contacts: Dana Schreiber, VP Insurance Services

dschreiber@bmscat.com

Karee Huggins, VP Sales

khuggins@bmscat.com

ServiceMaster of St. Cloud, Inc.

www.servicemasterps.com

Ph: 320-345-1902

Contact: Wayne Semerad, National Account Manager

waynes@svmps.com

Signal Restoration Services

www.signalrestoration.com

To Order: oncall@signalrestoration.com

Contacts: Keith Knightly, 973-222-2925

kknightly@signalrestoration.com

National Sales Manager

Keith Hemmer, 703-980-0753

khemmer@signalrestoration.com

Chief Business Development Officer

E-RATE CONSULTING SERVICES

#021.5-C

E-Rate Elite Services, Inc.

www.erateelite.com

Contact: Garnet Person
Contract Manager

Ph: 410-902-5800, ext. 152
gperson@erateelite.com

Kellogg & Sovereign Consulting

www.kelloggllc.com

Contact: Jason Ramey, CEO, 832-746-5370

Ph: 580-332-1444
jramey@kelloggllc.com

Solix, Inc.

www.solixinc.com

Contact: Eric Seguin, Senior VP, 973-581-7676

Ph: 973-581-7600
eric.seguin@solixinc.com

Tel/Logic Inc. dba E-Rate Central

www.e-ratecentral.com

Contact: Julieanne Himsworth, Procurement Spec.

Ph: 516-801-7885
jhimsworth@e-ratecentral.com

EVENT SEATING & STAGING SOLUTIONS

#022-F

Staging Concepts

www.stagingconcepts.com

Contact: Tracy Meister

Ph: 763-999-4417
tmeister@stagingconcepts.com

FACILITY MANAGEMENT SOFTWARE

#020-D

Brightly (formerly Dude Solutions)

www.brightlysoftware.com

Contact: Jon Hunt, Sales Manager

Ph: 919-674-8573
jon.hunt@dudesolutions.com

FURNITURE CATALOG

#022-A

AmTab Manufacturing Corporation

www.amtab.com

Contact: Daniel Foot, Manager-Education Partnerships

Ph: 630-301-7600
daniel.foot@amtab.com

Demco, Inc.

Contact: Kristopher Snow, 866-558-9068

contracts@demco.com

Contract Administrator

McKenzie Encarnacion, 800-462-8709, ext. 2785

quotes@demco.com

Inside Sales Specialist

Lakeshore Learning Materials, LLC

<https://aepacoop.org/directory/name/lakeshore-equipment/>

Contact: John French
Senior Regional Manager-OH

Ph: 614-403-9961
jfrench@lakeshorelearning.com

MeTEOR Education

www.meteoreducation.com

Ph: 352-416-1323

Contact: Caroline Smith, Dir. of Strategic Sourcing csmith@meteoreducation.com

National Business Furniture

www.nationalbusinessfurniture.com

Ph: 800-558-1010

Contacts: Greg Loser, Akron/Cleveland, 234-380-2028 gregl@nbf.com

Elizabeth Carpenter, Columbus/Central Ohio, 614-639-1879 elizabethc@nbf.com

Mitch Tiedt, Southern Ohio, 513-667-7076 mitcht@nbf.com

School Specialty, LLC

www.schoolspecialty.com/aepa

orders@schoolspecialty.com

Ph: 888-388-3224

Contacts: Holly Stoots, Stark COG/OMERESA/OSC, 567-241-2711

holly.stoots@schoolspecialty.com

HARDWOOD & SYNTHETIC FLOORING

#021-B

Sport Surfaces Distributing, Inc. (I, III, IV)

www.sport-surfaces.com

Ph: 484-883-77498

Contact: Carrie Martin

cmartin@millersports.com

HEALTH AND WELLNESS

#022-B

Medicaleshop, Inc.

www.medicaleshop.com

Ph: 860-946-6089

Contact: Sahib Ali, Regional Sales Manager

orders@medicaleshop.com

School Health Corporation

www.schoolhealth.com/aepa

Ph: 630-339-7943

Contacts: Kristi Leahy, Sr. Inside Sales Rep.

kleahy@schoolhealth.com

Jennifer Lovell, Nat'l. Contract Mgr.

Ph: 630-33907933

jlovell@schoolhealth.com

TinyEye Technologies Corporation

www.tinyEYE.com

Cell: 403-369-3705

Contact: Patricia Locker, National Account Executive

patricia.locker@tinyeye.com

HVAC SYSTEMS

#021.75

Carrier Corporation

www.carrier.com/K-12

Ph: 239-295-6177

Contact: Terrence Claybrone

terrence.claybrone1@carrier.com

K-12 Sr. Manager Business Development North America

Cell: 248-217-9374

Flaghouse, Inc.

www.flaghouse.com/AEPAvendor

Ph: 800-793-7900, ext. 7613

Contact: Michael Halloway, Contract Manager

mhalloway@flaghouse.com

Cell: 201-329-7513

INDUSTRIAL ARTS & CAREER TECH SUPPLIES CATALOG**#022.5-B*****Blick Art Materials***

www.dickblick.com - Discount Code QD20AEP

Ph: 800-447-8192

Contact: Natalie Ingle, Contract & Bid Specialist

regionquotes@dickblick.com

Midwest Technology Products

www.midwesttechnology.com

Ph: 800-831-5904, ext. 3120

Contact: Sarah Cruz, Contract Manager

scruz@midwesttechnology.com

Pitsco Education, LLC

www.pitsco.com - Use Promo Code AEPA22

Ph: 800-835-0686

Contact: Aaron Fisher, Education Advisor

afisher@pitsco.com

INSTITUTIONAL KITCHEN EQUIPMENT**#022.5-C*****Hubert***

www.hubert.com

Ph: 513-367-8858

Contact: Karen Waldron, Equipment Specialist

kwaldron@hubert.com

Cell: 276-970-0195

LAWN AND GROUNDS KEEPING EQUIPMENT & SUPPLIES**#020-E*****Bobcat Company***

www.bobcat.com

Ph: 701-261-5041

Contact: Barry Hanson

barry.hanson@doosan.com

Husqvarna Professional Products, Inc.

www.husqvarna.com

Ph: 704-534-0208

Contact: Patrick Shelly

patrick.shelly@husqvarnagroup.com

Government Sales Manager

LED LIGHTING**#022-E*****Facilities Solutions Group***

www.aepa.lighting

Ph: 732-486-0342

Contact: Jennifer Mercer, Comm. & Indus. Programs Mgr. jennifer.mercer@fsg.com

Cell: 410-375-4914

MAINTENANCE, REPAIR & OPERATIONS**#018.5-A*****Best Plumbing Specialties, Inc.***

www.bestplumbingspecialties.com

Contact: Ian Lynch

Ph: 614-318-5645

Account Manager, Columbus

ilynch@bestplumbingonline.com

Jake Moore

Ph: 513-222-4216

Account Manager, Cincinnati/Dayton

jmoore@bestplumbingonline.com

Frank Burkacki

Cell: 440-655-1904

Account Manager, Cleveland

fburkacki@bestplumbingonline.com

MOBILE/CELLULAR CONNECTIVITY SOLUTIONS

#021.5-D

Kajeet, Inc.

www.kajeet.com

Contact: Lynn Introcaso, Education Sales Executive

Ph: 703-851-6630

lintrocaso@kajeet.com

OFFICE SUPPLIES & EQUIPMENT

#019-C

Quill.com

www.quill.com

Contact: Samra Cejvan

Ph: 847-876-4266

samra.cejvan@quill.com

Customer Relations: 800-789-7020

PLAYGROUND RECREATION STRUCTURES

#019.5-B

Kompan, Inc.

www.kompan.us

Contact: Amy DeNuzzio

Ph: 800-426-9788

ussales@kompan.com

Playcraft Systems

www.playcraftsystems.com

Contact: Kyle Fauley

sales@playcraftsystems.com

Romtec, Inc.

www.romtec.com

Contact: Kris Lamar

Ph: 541-496-3541

klamar@romtec.com

ROOFING & RELATED SERVICES

#021-D

TREMCO/Weatherproofing Technologies, Inc.

www.yourroofexperts.com

Contact: Regina Martino

Ph: 651-323-7431

rmartino@tremcoinc.com

Blick Art Materials

www.dickblick.com - Discount Code QD20AEP

Ph: 800-447-8192

Contact: Natalie Ingle, Contract & Bid Specialist

regionquotes@dickblick.com

Pitsco Education, LLC

www.pitsco.com - Use Promo Code AEPA22

Ph: 800-835-0686, ext. 4550

Contact: Aaron Fisher, Education Advisor

afisher@pitsco.com

Quill.com

www.quill.com

Ph: 847-876-4266

Contact: Samra Cejvan

samra.cejvan@quill.com

Customer Relations: 800-789-7020

School Specialty, LLC

www.schoolspecialty.com/aepa

orders@schoolspecialty.com

Ph: 888-388-3224

Contacts: Holly Stoots, 567-241-2711

holly.stoots@schoolspecialty.com

Stark COG/OMERESA/OSC

SECURITY SOLUTIONS**#021-G*****Capitol Electronics, Inc.***

www.capitolelectronics.com/advanced-technology-for-safer-schools

Ph: 317-839-5022

Contact: Wendy Justice, 317-220-2318

wjustice@capitolelectronics.com

Business Development Manager

Centegix

www.centegix.com

Ph: 620-803-1521

Contact: Rod Russell

rrussell@centegix.com

RVP Sales-Northeast

Ryan Basell

Ph: 330-814-0934

Channel & Business Development Manager

rbaswell@centegix.com

DLD Technologies Corp (Deledao)

www.deledao.com/education

Ph: 469-525-5028

Contact: Jasen Whetstone

jasen.whetstone@deledao.com

SYNTHETIC TURF & COURT SURFACES

#020-A

Categories: I - Synthetic Turf for Fields
II - Natural Turf
III - Running Tracks, Tennis & Courts
IV - Synthetic Turf for Playgrounds, Pet, Commercial & Landscaping

Act Global (I, II, III, IV)

www.actglobal.com Ph: 512-733-5300
Contact: Brent Crow bcrow@actglobal.com

AstroTurf Corporation (I, II, III, IV)

www.astroturf.com Ph: 440-840-8220
Contact: Dan Isaac disaac@astroturf.com
Synthetic Turf Regional Sales Manager
Keith Kernic Ph: 724-622-1118
Running Track Regional Sales Manager kkernic@astroturf.com

FieldTurf USA, Inc. (I, III, IV)

www.smartbuycooperative.com Ph: 888-209-0065
Contact: Eric Fisher eric.fisher@smartbuycooperative.com

Hellas Construction, Inc. (I, III, IV)

www.hellasconstruction.com Ph: 512-250-2910
Contact: Ruth Hawley rhawley@hellasconstruction.com

The Motz Group (I, III)

www.themotzgroup.com Ph: 513-533-6452
Contact: Sarah Shewmaker sshewmaker@themotzgroup.com

Shaw Sports Turf (I, III, IV)

www.shawSPORTsturf.com Ph: 615-879-0136
Contact: Jimmy Marshall jimmy.marshall@shawinc.com

Sport Surfaces Distributing, Inc. (I, III, IV)

www.sport-surfaces.com Ph: 484-883-7749
Contacts: Carrie Martin cmartin@millersports.com

Sprinturf (I, III, IV)

www.sprinturf.com Ph: 843-936-6023
Contact: Shamus Petrucelli spetruccelli@sprinturf.com
Eastern Ohio Ph: 412-335-0403

TECHNOLOGY CATALOG

#022-G

CDW Government, LLC

www.cdwg.com/ocepc Ph: 847-371-8184, ext. 78184
Contact: Bradley Huffman, Executive Account Manager bradhuf@cdw.com

VEHICLES

#020-G

Phil Long Dealerships

<https://phillong.govfleetbuy.com>

Contact: Rhett Butler
National Fleet Sales Manager

Ph: 505-514-3552
rbutler@phillong.com

Melloy Brothers

www.melloydodge.com

Contact: Dominic Gonzales
Fleet Sales Manager

dgonzales@melloydodge.com
Cell: 505-379-8052

CONTACTS

For more information, please contact your regional cooperative listed below:

META Solutions

Jimmy Battrell 740-274-4207
Beth Glitt 614-934-6510
Purchasing@metasolutions.net

Ohio Mid-Eastern Regional Education Service Agency

Wendy Barr 740-283-2050, ext. 108
wendy.barr@omeresanet.net
Caroline Prayso 740-283-2050, ext. 129
caroline.prayso@omeresanet.net

Ohio Schools Council

Bill Zelei 216-447-3100, ext. 6102
wzelei@osconline.org
Dennis Allen 216-447-3100, ext. 6100
dallen@osconline.org

SW Ohio Educational Purchasing Council

Ken S. Swink 937-890-3725
ken.swink@epcschools.org
Stephanie Zinger 800-589-6684
stephanie.zinger@epcschools.org

Stark County Schools Council

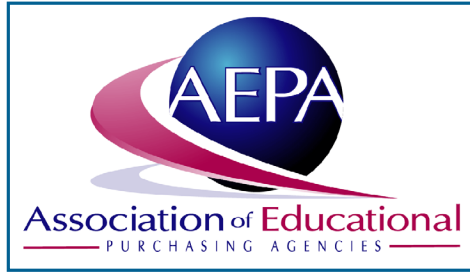
Julie Morgan 330-492-8136
julie.morgan@apps.sparcc.org

Unified Purchasing Cooperative

Linda Eichenberger 513-674-4598
linda@upcorv.org
Rich Pingilley 513-674-4599
rich@upcorv.org

AEPA Consultant

Tamra Hurst 330-495-9291
tamra.hurst@apps.sparcc.org



Association of Educational Purchasing Agencies (AEPA)



The members of the **Ohio Council of Educational Purchasing Consortia (OCEPC)** have joined with 29 other states to increase the purchasing power of member school districts. The contracts obtained through this association will offer the best prices on quality products and premier services based on the needs of over 38 million students in this national effort.

AEPA States: Ohio, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Dakota, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, West Virginia, Wisconsin, and Wyoming.

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SPONSORS: The six Educational Purchasing Cooperatives that are members of the Ohio Council of Educational Purchasing Consortia.

Save time and money with AEPA

- over \$610 million in annual protected purchases
- 29 member states/26 contract categories/52 contracts
- Education and Governmental Focused Non-Profit
- Strategic partnership with the Association of Educational Service Agencies (AESAs)