



Lawton Networks, Inc.  
Business Technology Management

# **LNI Business Technology Management**

Lawton Networks Inc. (LNI Business Technology Management)

Mailing Address: P.O. Box 1692, Folsom, CA. 95763-1692

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Lawton Networks, Inc.

## MANAGED SERVICE PROVIDOR PROPOSAL

LNI is very excited to be working with the California Montessori Project. It is LNI's motto that we are your Business Partner and team member. We understand that this is your school and your network and we are your trusted advisor to help you with your current and future growth.

This proposal has been prepared with great care to show the best value for services and support as your trusted advisors. Our products used are considered industry standards and provide an assurance to CMP that they are being protected in a **proactive** environment instead of a **reactive** environment. You will have an agent on every windows device contracted that monitors them 24x7x365 enabling hardware and software support, while reporting to us the status of the device. LNI wants to assure you that your network is being monitored to be up to date with Microsoft products, your Antivirus never goes out of date, and you always have the latest malware protection.

LNI has created what we believe is a unique way to add support services that fit your needs and budget. We have been able to negotiate with our licensing partners the ability to reduce the licensing obligations after 6 months instead of 1 year, and this will allow us to decrease the costs to CMP when a great number of devices planned to be replaced by the end of next year that will not need any monitoring. We were also able to reduce the cost of the licensing for you since you will be bringing on so many clients at once. You will see that there are seven options available that allow you to start at a very basic level, or a full 8 to 5 support to compliment your current onsite IT Department. All the monthly pricing is stated on each level of support options. There will be onboarding cost to initiate the installation of agents on all devices monitored. We are willing to work with CMP IT staff to offset the onboarding cost if they are available to assist.

LNI looks forward to discussing all of our Manage Services options with you and welcome any questions you may have

Sincerely,

Greg Lawton  
President\CEO  
LNI Business Technology Management

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## Lawton Networks, Inc.

California Montessori Project  
5330-A Gibbons Drive, Suite 700  
Carmichael, CA. 95608

### New Installation of Dell Server\:

Option A:

Main Host Site: Carmichael (2 servers: Data Server and User Server)  
American River (1 local user server)  
Elk Grove-Bradshaw (1 local user server)  
Elk Grove (1 local user server)  
Capitol (1 local user server)  
Shingle Springs (2 sites, 1 server)

### Hardware and Applications

Reference Dell Quotes attached with Academic pricing already negotiated

### Preperation\Configuration\Installation

Setup Main Data Server	\$880.00
User \Groups\Shares Creation	\$880.00
Setup 7 Locally\Remote Servers	\$3300.00
Domain Join users all sites (265 Users)	\$22,000.00

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**Total: \$27,060.00**

Option B:

### Main Host Site: Carmichael Single Server

### Hardware and Applications

Reference Dell Quotes attached with Academic pricing already negotiated

### Preperation\Configuration\Installation

Setup Main Data Server	\$880.00
User \Groups\Shares Creation	\$880.00
Domain Join users all sites (265 Users)	\$22,000.00

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**Total: \$23,760.00**



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## Dell Hardware Quote Options

Dell pricing changes on the amount of hardware purchased. They are able to increase the savings with the larger amounts purchased.

### Option A :

1 Main Data Server	\$9,259.52
7 School location server, synchronizing data to Main data Server	\$21,178.21
<b>Sub Total:</b>	<b>\$30,437.73</b>

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### Microsoft Licensing Servers\User Licensing

8 Windows Server Licenses\265 User Licenses	\$3400.41
<b>Total:</b>	<b>\$3,838.14</b>

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### Option B:

1 Main Data\User Server	\$11,138.26
<u>Microsoft Licensing Servers\User Licensing</u>	
1 Windows Server License\265 User Cal Licenses	\$3,534.27
<b>Total:</b>	<b>\$14,672.53</b>

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**The Project time is for Installation of the Domain Server's and configuration of users and shares. Additional fees may be charged due to circumstances beyond LNI control. Additional tasks or hardware issues that were not foreseen. We will give you notice of this and discuss the issues at hand and come to an agreeable adjustment.**

**By signing below I agree to the Fee's and statements specified in this Agreement.**

*Gary S. Bowman, EXEC. DIRECTOR*  
California Montessori Project/TITLE

*8/10/15*  
DATE

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Lawton Networks, Inc.  
Business Technology Management

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DATE