

NOTICE OF SOLE SOURCE PROCUREMENT

Date: August 31, 2017

Vendor/Contractor: Scholastic

Contract Amount: \$35,100.00

Description of Services: Digital instructional resource for kindergarten and pre-kindergarten – 8 reading programs.

Sole Source Determination: Sole digital provider of licensed books that are embedded into the curriculum.

Date of Award: TBD

AUG 31 2017 AM10:34



VIRGINIA BEACH CITY PUBLIC SCHOOLS
CHARTING THE COURSE

Department of Teaching and Learning

MEMORANDUM

TO: J. Kevin Beardsley, Director
Office of Purchasing Services

FROM: Amy E. Cashwell, Ed.D., Chief Academic Officer *AC*
Lesley L. Hughes, Ed.D., Executive Director of Elementary Teaching and Learning *LLH*
Cristina N. Alsop, Director of Title I Programs *C. Alsop*

SUBJECT: SOLE SOURCE JUSTIFICATION FOR SCHOLASTIC STORIA

DATE: AUG. 28, 2017

REQUISITION #: DTAL-18-0299265

TOP DOLLAR AMOUNT: \$35,100

JUSTIFICATION OF SOLE SOURCE:

This memorandum is to certify that Scholastic is the sole provider of Storia. Scholastic, in agreement with Virginia Beach City Public Schools, Title I, is to be the sole provider of this licensed program giving students online access to fiction and nonfiction books for grades Pre-K - 8.

The Department of Teaching and Learning, upon the recommendation of the Title I team and staff from our Title I schools, is requesting the purchase of this valuable resource to continue to supplement the Pre-K - 8 division purchases for small group and independent reading libraries that are already utilized in Title I classrooms. The decision to renew this resource was made because our schools have embedded the text found in Storia during their small group language arts and content lessons through creating digital classroom and independent student libraries that work best for their students. Teachers have used the comprehensive Reading Report to track the reading activities of each student to monitor their progress and set goals. During the 2016-2017 school year, the usage of the program increased in each Title I school as more students could access quality literature through a digital format.

This purchase supports Goals 1 and 3 in our division's new strategic framework Compass to 2020.

If you need additional information, please contact Cristina N. Alsop at 263-1463 or email Cristina.Alsop@vbschools.com.

/ca

Attachment

Approved: *J. Kevin Beardsley* **Date:** 9/1/17
J. Kevin Beardsley, Director
Office of Purchasing Services

Additional Supporting Information for Sole Source Justification

To: The Record

From: J. Kevin Beardsley, Director of Purchasing

Date: August 31, 2017

Subject: Sole Source Request: Scholastic Storia

This is a digital resource for fiction and non-fiction books. Many of these book, which are embedded into the curriculum, are licensed to Scholastic and not available through other digital resources. This is a continuation and expansion of an existing program.


J. Kevin Beardsley, Director of Purchasing


Date

SCHOLASTIC

Mail or fax PO to: Scholastic Inc.

2017-18 Quote

BILL TO:

P.O. Box 7502
 Jefferson City, MO 65102
 FAX: 800-560-6815


email: educationorders@scholastic.com

SHIP TO:

Cristina N. Alsop
 Director of Title I Programs
 Department of Teaching and Learning
 Virginia Beach City Public Schools

PO#
DATE 7/14/2017

Paperback prices are subject to change. All other prices are guaranteed until August 31, 2018.

Most deliveries in the US may be expected in approximately 2 weeks after we receive your order. If an order needs to be expedited there is a 14% S&H charge for all products.	NEED BY DATE:	F.O.B. POINT	TERMS		
		Jefferson City, MO	Net 30		
DESCRIPTION	ITEM #	QTY	LIST PRICE	YOUR PRICE	AMOUNT
STORIA SCHOOL EDITION PreK-6 (1-400 Students)	588867	1		\$ 2,500.00	\$ 2,500.00
STORIA SCHOOL EDITION PreK-6 (401-700 Students)	588869	11		\$ 2,900.00	\$ 31,900.00
STORIA SCHOOL EDITION PreK-6 (701+ Students)	588870			\$ 3,500.00	\$ -
STORIA SCHOOL EDITION -Middle School (Gr. 6-8)	588883	1		\$ 700.00	\$ 700.00
STORIA SCHOOL EDITION -Spanish 2015-2016 (PreK-3)	588895			\$ 500.00	\$ -
<u>Prices are for a 1 YR subscription that will last for a year from the day of activation.</u>					

CONTACT INFORMATION:

Kimber Pennington
 540-529-3437 cell
 800-973-9763 office
kpennington@scholastic.com

PLEASE NOTE: Availability of products are subject to change without notice.

* State law requires that sales tax be added to your order unless we have a "sales tax exemption certificate" on file. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO., 65101.

THANK YOU FOR YOUR BUSINESS!

Subtotal	\$ 35,100.00
9% S&H	FREE
*Tax ___%	
* Total	\$ 35,100.00