

NOTICE OF SOLE SOURCE PROCUREMENT

Date: October 25, 2017

Vendor/Contractor: Communities in Schools Hampton Roads

Contract Amount: \$132,880.00

Description of Services: Work with students and parents to connect them with community resources and help tailor them to their specific needs for the purpose of improving academic output.

Sole Source Determination: Company offer a unique service providing access and awareness of various community resources to at risk students and their parents.

Date of Award: TBD

OCT 25 2017 PM02:41



VIRGINIA BEACH CITY PUBLIC SCHOOLS
CHARTING THE COURSE

MEMORANDUM

TO: J. Kevin Beardsley, Director
Office of Purchasing Services

FROM: Rashard J. Wright, Chief Schools Officer

SUBJECT: **SOLE SOURCE JUSTIFICATION – COMMUNITIES IN SCHOOLS HAMPTON ROAD**

DATE: October 23, 2017

Virginia Beach City Public Schools (VBCPS) intends to enter into a partnership with Communities in Schools Hampton Roads (CISHR). This partnership serves as a great opportunity to support students and families in select division schools as well as Goals Three and Four ('Social-Emotional Development' and 'Culture of Growth and Excellence') outlined in *Compass to 2020 - Charting the Course*. It is the intent of the school division to enter into this agreement at the beginning of the 2017-2018 school year at a cost of \$132,880.00.

CISHR provides a unique set of services as evidenced in their ability to work directly with schools, students, and families to individualize support strategies to meet specific needs. Their working relationships with service agencies, corporations, foundations and access to a variety of community resources allows them to address vital social-emotional needs that prevent students from achieving their full academic potential. By focusing on areas such as physiological care, parent engagement, resiliency and grit, and college and career readiness (all focal points of Goals Three and Four), CISHR can assist students in developing key social-emotional skills. Positive changes in this area will, ultimately, reduce high-risk behaviors and increase academic performance.

To our knowledge, there is no other organization that can offer these specific direct supports to family and students. CISHR's intimate knowledge of the Hampton Roads community and their existing partnerships with Hampton City Schools, Norfolk Public Schools, Portsmouth City Schools, and Suffolk Public Schools uniquely qualifies them to help division leaders address the challenges that hinder academic success.

Thank you for your review of this request.

Approved

Not Approved

J. Kevin Beardsley, 10/25/17
Signature Date