

NOTICE OF SOLE SOURCE PROCUREMENT

Date: March 23, 2018

Vendor/Contractor:

ExploreLearning

Contract Amount: \$169,000.00

Description of Services:

Interactive science and mathematics simulations. This is an on-line resource named "Gixmos".

Sole Source Determination:

Only know product on the market that aligns with the Virginia Standards of Learning (SOL)

Date of Award: TBD.

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VIRGINIA BEACH CITY PUBLIC SCHOOLS
CHARTING THE COURSE

Department of Teaching and Learning

MEMORANDUM

TO: J. Kevin Beardsley, Director of Purchasing Services

FROM: Amy E. Cashwell, Ed.D., Chief Academic Officer
James M. Pohl, Ph.D., Executive Director of Secondary Teaching and Learning
Dena McElligott, Secondary Mathematics Coordinator
Amanda Malbon, Secondary Science Instructional Specialist

SUBJECT: **SOLE SOURCE JUSTIFICATION – EXPLORELEARNING, LLC (FEIN 38-3942548)**

DATE: March 13, 2018

Requisition# DTAL-18-0311770

TOP DOLLAR AMOUNT: \$169,000.00

JUSTIFICATION OF SOLE SOURCE:

This memorandum is to certify that ExploreLearning, LLC (FEIN 38-3942548, DUNS 04-532-1837), is the sole provider of *Gizmos*. Explore Learning has been creating interactive mathematics and science simulations for teachers and their student for 18 years. ExploreLearning *Gizmos* is home to the largest library of over 450 interactive online simulations for mathematics and science education.

The secondary mathematics coordinator and science instructional specialist did an extensive review, including reaching out to other divisions that use the product, and did not find a comparable product on the market aligned to the Virginia SOLs. This product is correlated to the Virginia SOLs in grades 6, 7, 8, Algebra I, Geometry, Algebra II, Earth Science, Biology, Chemistry and Physics. *Gizmos* provides correlation to technology-enhanced items (TEI) on the Virginia SOLs that require students to indicate their responses in ways other than a multiple-choice format.

These materials will assist to carry out Goal 1 of Compass to 2020 by supporting the acquisition of numeracy skills, creating inquiry-based and experiential learning opportunities, and the implementation of a balanced assessment system with an emphasis on standards-based assessments.

/am

Approved: J. Kevin Beardsley

Date: 3/23/18



ExploreLearning Gizmos
For: VIRGINIA BEACH MIDDLE AND HIGH SCHOOLS

Presented to: Amanda Malbon, Instructional Specialist
By: Joselyn Whetzel
Presented on: March 5, 2018
Proposal Expires on: June 30, 2018

Quantity	Product	Months	Total
37000 Students	Gizmos District Site License (Math and Science)	12	\$192,400.00
1 Package	Gizmos Professional Development - 38 Gizmos onsite trainings days (up to 6 hours per day) for up to 25 participants per training.		Included

Subtotal: \$192,400.00
Discounts: (\$23,400.00)
Total: \$169,000.00

This proposal is made on behalf of ExploreLearning, LLC (FEIN 38-3942548). Resulting orders are subject to ExploreLearning's standard terms and conditions, which can be found at: explorellearning.com. This proposal represents the entire agreement of the parties. There are no other promises in any other agreement, whether oral or written. Prices contained herein do not include any applicable state sales taxes. If applicable, sales tax will be added at the time of invoicing. Pricing information made herein is strictly confidential and is supplied on the understanding that it will be held confidential and not disclosed to third parties without the prior written consent of ExploreLearning.

Next Steps

Please contact Joselyn Whetzel at 866-882-4141, ext. 325 or joselyn.whetzel@explorellearning.com for more information on any aspect of this proposal (#Q-60801A).

Please include your certificate of tax-exempt status with your purchase order. Purchase Orders may be sent to ExploreLearning Orders via one of the following methods:

Email to: sales@explorellearning.com and **cc:** joselyn.whetzel@explorellearning.com
Fax to: 434-220-1484
Mail to: 110 Avon Street, Suite 300, Charlottesville, VA 22902