



# VIRGINIA BEACH CITY PUBLIC SCHOOLS

## CHARTING THE COURSE

OFFICE OF PURCHASING SERVICES  
2512 GEORGE MASON DRIVE  
VIRGINIA BEACH, VA 23456  
(757) 263-1175

### PUBLIC NOTICE SOLE SOURCE PROCUREMENT

Date:	May 20, 2019
Vendor/Contractor:	Gale Cengage Learning
Contract Amount:	\$84,000.00
Description of Services:	eBooks
Sole Source Determination:	Proprietary system - only compatible ebooks will work with the Gale Virtual Learning Library
Date of Award:	TBD

**J. Kevin Beardsley**  
Director of Purchasing  
5/21/2019 8:52 AM

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**VIRGINIA BEACH CITY PUBLIC SCHOOLS**  
**CHARTING THE COURSE**

*Department of School Leadership*  
*Office of Professional Growth and Innovation*

**MEMORANDUM**

TO: Kevin Beardsley, Director  
Purchasing Services

FROM: Janene K. Gorham, Ed.D., Director of Professional Growth and Innovation *JKG*

SUBJECT: **SOLE SOURCE PURCHASE – GALE VIRTUAL REFERENCE LIBRARY PURCHASES**

DATE: May 20, 2019

The school division owns the Gale Virtual Reference Library platform that is part of our existing purchase of Gale electronic databases, including a collection of professional resources purchased in FY 2014, FY 2015, FY 2017 and FY2018. These databases are in use in all schools in the school division. The Gale Virtual Reference Library will only permit ebooks purchased for the platform to be included. Gale Cengage Learning is the only vendor or wholesaler authorized to provide these ebooks. The ebooks will be accessible to all staff in all schools.

We have determined that these are necessary resources to address *Compass to 2020's* strategic objective to develop essential leader, teacher, and staff competencies and optimize all resources to achieve the school division's strategic goals for student success.

Purchase Req. # OPGI-19-0340426  
Amount \$84,000

Approved *J. Kevin Beardsley*  
J. Kevin Beardsley

5/20/19  
Date