



VIRGINIA BEACH CITY PUBLIC SCHOOLS

CHARTING THE COURSE

OFFICE OF PURCHASING SERVICES
2512 GEORGE MASON DRIVE
VIRGINIA BEACH, VA 23456
(757) 263-1175

PUBLIC NOTICE

SOLE SOURCE PROCUREMENT


Date:	April 6, 2020
Vendor/Contractor:	NFHS Network School Broadcast Program
Contract Amount:	Undeterminable
Description of Services:	Installation of un-manned cameras in each High School stadium and gym providing streaming of all games through one service.
Sole Source Determination:	Unique service for this vendor.
Date of Award:	3/25/2020

J. Kevin Beardsley
Director of Purchasing
4/6/2020 11:16 AM



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TO: Kevin Beardsley, Director of Purchasing
FROM: Mike McGee, Student Leadership 
SUBJECT: **Sole Source/NFHS Network School Broadcast Program**
DATE: March 25, 2020

Sole Source approval is needed for the 2019-2020 NFHS Network School Broadcast Program in the amount of \$16,500.00. The company will install unmanned cameras in each high school stadium and in each high school gym at no charge. Individual high schools have the option to join the Revenue Sharing Acceleration Program and pay a one-time fee of \$1,500.00 per school at the beginning of the term, and revenue sharing will begin in year 1 of the agreement. To our knowledge, there is no other company offering these types of services, providing live streaming of all the games through one service, and the NFHS has an existing affiliation with the VHSL.

If you need additional information, please contact me.

It should be noted that the value of this contract is unknowable at this time as there will be an unknown amount of revenue generated from subscriptions. This contract is also a raiser for the schools as they will get a share of subscriptions.

DocuSigned by:

3/30/2020
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J. Kevin Beardsley

Director of Purchasing