

VIRGINIA BEACH CITY PUBLIC SCHOOLS

CHARTING THE COURSE

OFFICE OF PURCHASING SERVICES
2512 GEORGE MASON DRIVE
VIRGINIA BEACH, VA 23456
(757) 263-1175

PUBLIC NOTICE

SOLE SOURCE PROCUREMENT

Date:	2/13/2020
Vendor/Contractor:	Siemens Industry Inc.
Contract Amount:	\$333,710
Description of Services:	Upgrade software to Desigo CC platform, migrate databases to the new platform, and flash the firmware.
Sole Source Determination:	Upgrade of proprietary system by system manufacturer
Date of Award:	2/13/2020

J. Kevin Beardsley

Director of Purchasing
02/13/2020 4:54 PM






VIRGINIA BEACH CITY PUBLIC SCHOOLS
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Office of Facilities and Maintenance Services

MEMORANDUM

TO: J. Kevin Beardsley, CPPO, CPPB, Director
Office of Purchasing Services

FROM:  Anthony L. Arnold, P.E., Executive Director
 Eric Woodhouse, Director
 J. Ryan Hersey, P.E., LEED AP BD+C, Mechanical Systems Engineer

SUBJECT: Sole Source Purchase: Siemens software upgrade to Desigo CC

VENDOR: Siemens Industry, Inc.

COST: \$333,710.00

DATE: February 12, 2020

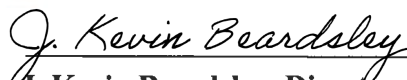
The sole source request is to hire Siemens Industry, Inc. to upgrade their software to the Desigo CC platform, migrate all existing Insight databases to the new platform, and flash the firmware of seventy-four (74) panels in forty (40) schools at a cost of \$333,710.00. This upgrade is required to maintain Microsoft support and continued prevention of network security vulnerabilities. Desigo CC is Siemens's proprietary building automation system software currently used in forty (40) schools. To afford continued building control system compatibility, reliability, and functionality, Siemens must perform the software upgrade and associated work.

If additional information is required, please contact J. Ryan Hersey at (757) 263-2500 or email james.hersey@vbschools.com. Thank you.

Approved



Disapproved


J. Kevin Beardsley, Director
Director of Purchasing

February 13, 2020

Date