



# **VIRGINIA BEACH CITY PUBLIC SCHOOLS**

## **CHARTING THE COURSE**

OFFICE OF PURCHASING SERVICES  
2512 GEORGE MASON DRIVE  
VIRGINIA BEACH, VA 23456  
(757) 263-1175

### **PUBLIC NOTICE**

### **SOLE SOURCE PROCUREMENT**

Date:	May 12, 2020
Vendor/Contractor:	Sphero Inc.
Contract Amount:	\$44,891.22
Description of Services:	Modular robot system for STEM education.
Sole Source Determination:	Sole proprietary and manufacturing rights for products.
Date of Award:	TBD

**J. Kevin Beardsley**  
Director of Purchasing  
5/12/2020 9:47AM



**VIRGINIA BEACH CITY PUBLIC SCHOOLS**  
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*Department of Teaching and Learning*

**MEMORANDUM**

TO: J. Kevin Beardsley, Director, Purchasing Services

FROM: Kipp D. Rogers, Ph.D., Chief Academic Officer <sup>DS</sup> [kr]  
Matthew D. Delaney, Executive Director of Secondary Teaching and Learning <sup>DS</sup> [MD]  
Sara L. Lockett, Ed.D., Director of Technical and Career Education <sup>DS</sup> [SL]

**SUBJECT: Sole Source Justification for Sphero**

DATE: May 4, 2020

TOTAL DOLLAR AMOUNT: \$44,891.22

**JUSTIFICATION FOR SOLE SOURCE:**

In support of STEM (Science, Technology, Engineering and Mathematics) education, industry credentialing and improved teaching and learning in TCE classrooms, Sphero Bolt Power Packs and RVR Multi Packs are being recommended for purchase for business (coding) and engineering and technology instruction for VBCPS. The Sphero platform will build on skills taught in the business and technology education curriculums while providing new challenges for the middle school students. The current modular based STEM programs used in middle school utilizing the Spheros fill a critical need for providing relevant instruction and necessary curriculum revision. The purchase is direct from the manufacturer and no reseller has the ability to match this direct pricing to educators. This request is necessary to expand the opportunities for students to build on previous learning while strengthening STEM education in middle school classrooms.

/kr

Attachments

ec: Aaron C. Spence, Ed.D., Superintendent

Approved: <sup>DocuSigned by:</sup> J. Kevin Beardsley  
J. Kevin Beardsley, Director  
Office of Purchasing Services

5/12/2020  
Date