

VIRGINIA BEACH CITY PUBLIC SCHOOLS

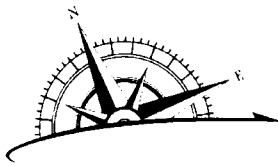
CHARTING THE COURSE

OFFICE OF PURCHASING SERVICES
2512 GEORGE MASON DRIVE
VIRGINIA BEACH, VA 23456
(757) 263-1175

PUBLIC NOTICE SOLE SOURCE PROCUREMENT

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|----------------------------|--|
| Date: | April 20, 2021 |
| Vendor/Contractor: | Communities in Schools Hampton Roads |
| Contract Amount: | \$132,220.00 |
| Description of Services: | Working with students and families to develop support strategies and help access community services. |
| Sole Source Determination: | Unique skill set and connections with multiple service agencies. |
| Date of Award: | TBD |

J. Kevin Beardsley
Director of Purchasing
4/21/2021 9:40 AM



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MEMORANDUM

TO: J. Kevin Beardsley, Director
Office of Purchasing Services

FROM: Donald E. Robertson, Jr., Ph.D.

SUBJECT: **SOLE SOURCE JUSTIFICATION – COMMUNITIES IN SCHOOLS HAMPTON ROAD**

DATE: April 19, 2021

Virginia Beach City Public Schools (VBCPS) intends to continue a partnership with Communities in Schools Hampton Roads (CISHR). This partnership has been a great opportunity to support students and families in select division schools as well as Goals Two and Five ('Student Well-Being' and 'Mutually Supportive Partnerships') outlined in *Compass to 2025 – Student-Centered for Student Success*. It is the intent of the school division to continue with this agreement for the 2021-2022 school year at a cost of \$132,220.00 (cost of covering two CIS specialists).

CISHR provides a unique set of services as evidenced in their ability to work directly with schools, students, and families to individualize support strategies to meet specific needs. Their working relationships with service agencies, corporations, foundations and access to a variety of community resources allows them to address vital social-emotional needs that prevent students from achieving their full academic potential. By focusing on areas such as providing (1) a safe, welcoming and inclusive learning environment, (2) programs and services to meet identified needs, (3) a comprehensive structure for defining mutually supportive partnerships, and (4) providing resources to families to promote strong partnerships between home and school (all focal points of Goals Two and Five), CISHR can assist students in developing key social-emotional skills. Positive changes in this area will, ultimately, reduce high-risk behaviors and increase academic performance.

To our knowledge, there is no other organization that can offer these specific direct supports to family and students. CISHR's intimate knowledge of the Hampton Roads community and their existing partnerships with Hampton City Schools, Norfolk Public Schools, Portsmouth City Schools, and Suffolk Public Schools uniquely qualifies them to help division leaders address the challenges that hinder academic success.

Thank you for your review of this request.

 Approved

 Not Approved

J. Kevin Beardsley 4/21/21
Signature Date