



# **VIRGINIA BEACH CITY PUBLIC SCHOOLS**

## **CHARTING THE COURSE**

OFFICE OF PURCHASING SERVICES  
2512 GEORGE MASON DRIVE  
VIRGINIA BEACH, VA 23456  
(757) 263-1175

### **PUBLIC NOTICE**

### **SOLE SOURCE PROCUREMENT**

<b>Date:</b>	August 27, 2020
<b>Vendor/Contractor:</b>	Knowledge Matters
<b>Contract Amount:</b>	\$47,332.25
<b>Description of Services:</b>	Industry virtual site licenses for business Entrepreneurship, Business Accounting, Fashion Design, Business Restaurant
<b>Sole Source Determination:</b>	Sole provider and copyright holder
<b>Date of Award:</b>	TBD

**J. Kevin Beardsley**  
Director of Purchasing  
08/27/20 12:30PM



**VIRGINIA BEACH CITY PUBLIC SCHOOLS**  
**CHARTING THE COURSE**

***Department of Teaching and Learning***

**MEMORANDUM**

**TO:** J. Kevin Beardsley, Director, Purchasing Services

**FROM:** Kipp Rogers, PhD., Chief Academic Officer <sup>KR</sup>  
Matt Delaney, Executive Director of Secondary Teaching and Learning <sup>MD</sup>  
Sara L. Lockett, Ed.D., Director of Technical and Career Education

**SUBJECT:** Sole Source Justification – Knowledge Matters

**DATE:** August 10, 2020

**REQUISITION #:** TCED-

**TOTAL DOLLAR AMOUNT:** \$47,332.25

**JUSTIFICATION FOR SOLE SOURCE:**

In continued support of career and technical programs throughout Virginia Beach City Public Schools, the Office of Technical and Career Education is seeking to purchase site licenses for the following, this is an addition to the program we already purchase from this vendor:

- Virtual Business Entrepreneurship from Knowledge Matters, eight (8) of our high school sites
- Virtual Business Accounting from Knowledge Matters, four (4) of our high school sites
- Virtual Business Fashion Design from Knowledge Matters, ten (10) of our high school sites
- Virtual Business Restaurant Knowledge Matters, one (1) of our high school sites

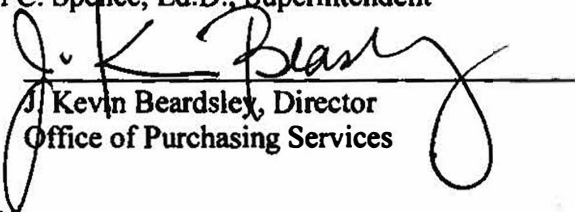
Knowledge Matters is fully aligned to the Virginia competencies for Entrepreneurship, Accounting, Fashion Marketing and Culinary, offers teacher control of the simulation environment and provides reporting of student progress

/kr

**Attachments**

**cc:** Aaron C. Spence, Ed.D., Superintendent

**Approved:**

  
J. Kevin Beardsley, Director  
Office of Purchasing Services

**Date**

8/27/20

T&L/TCE-0412