Substitute Teacher Salary Survey 2022						
District	Subs	Daily		Compensation or cash incentives for recruitment/retention	Non-compensation strategies to enhance recruitment/retention	Notes
Ballard	3	\$175	\$175	none	none	long-term \$175 same as day to day sub
Blochman	3	\$150	\$160	pay credential renewals	none	long-term \$160 10+ days
Buellton	12	\$175	\$200	none	none	long-term \$200 11+ consecutive days
Carpinteria	8	\$150	\$200	none	none	long-term \$200 21+ days retro to day 1
Cold Spring	14	\$130	\$175	any employee offered \$150/day to sub instead of \$130	none	long-term \$175 21 consecutive days, same classroom
College	7	\$120	\$130	none	none	long-term \$130 11+ days
Cuyama	2	\$170	\$170	may hire site sub 22-23 school year, laid off teacher, will be paid regular salary	edjoin, flyers around town	district reimburses for live scan, TB, CTC permit fees
Goleta	37	\$210	\$299	\$210 instead of \$180	site subs - one site only	long-term \$299 21+ days retro to day 1
Guadalupe	6	\$160	\$190	none	none	\$160 1-10 days, long -term \$190 10+ consecutive days
Норе	20	\$185	\$200	none	none	\$185 general ed, \$195 special ed, \$190 21+ days, long-term \$200 21+ days same assignment
Lompoc	94	\$170	\$240	as of 7/1/2019 rate increased from \$105 to \$120 general ed and \$145 to \$160 special ed	none	\$170 general ed, \$200 special ed, long-term \$200 general ed and \$240 special ed - 20 consecutive days, same teacher retro to day 1
Los Olivos	9	\$155	\$175	none	trying to get classified employees to get sub permits	long-term \$175 21+ consecutive days, same classroom
Montecito	15	\$195	\$325	none	treat them kindly, reach out individually, thank them for their service, include in employee recognition luncheon	long-term \$325 10 consecutive days in assignment, retro to day 1, if in classroom 6 months or more -placed on salary schedule as a temporary teacher
Orcutt	95	\$140	\$200	none	none	long-term \$200 30+ days, statutory leaves coverage \$200 at day 61 placed at step 1 of salary schedule based on education paid at that step
SBCEO	50	\$175	\$200	certificated - \$200 incentive payment after 20 full days worked; another \$200 upon 60 full days classified - \$100 after 120 hours worked; another \$100 upon 360 hours worked paraeducator subs - one-time \$200 incentive payment when acquired substitute permit for substitute teaching mileage payment - case by case basis based on the need, hard to fill assignments, distances between major locations	substitute webpage and substitute video	\$175 1- 20 days, \$185 21-40 days, \$195 41+ days, long-term \$200 10+ consecutive days same assignment, ESY \$210
Santa Barbara	200	\$190	\$290	designated site sub \$210 - assigned to specific site each day to cover needs	none	long-term \$290 10 consecutive days
Santa Maria	113	\$150	\$200	increased pay rate from \$125 to \$150	none	\$150 1-10 days, \$175 11-20 days, \$200 21+ days
Santa Maria-Bonita	95	\$150	\$195	\$750 stipend triggered after 50, 75, 100, 125, 150, 175 cumulative days (total of \$4500 in service stipend over course of 21-22 school year)	job fairs, hosting job fairs, posting on job websites, advertisement on school sites and district vehicles	long-term \$185 11+ consecutive days in same class, \$195 11+ consecutive days in special ed
Santa Ynez	9	\$170	\$170	hired 1 site sub	none	COVID salary schedule from \$120/day
Solvang	4	\$175	\$175	increased rate from \$120 to \$175, pay for CBEST, live scan, credential fees	engage in social gatherings, care about them, doughnuts	district pays for CBEST, live scan, credential fees
Vista Del Mar	2	\$115	\$115	none	none	long-term \$184.50 11+ days
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